

COUNCIL OF THE CITY OF PHILADELPHIA
COMMITTEE OF THE WHOLE

Room 400, City Hall
Philadelphia, Pennsylvania
Monday, April 16, 2012
10:30 a.m.

PRESENT:

COUNCIL PRESIDENT DARRELL L. CLARKE
COUNCILWOMAN CINDY BASS
COUNCILWOMAN JANNIE BLACKWELL
COUNCILMAN W. WILSON GOODE, JR.
COUNCILMAN WILLIAM K. GREENLEE
COUNCILMAN BOBBY HENON
COUNCILMAN KENYATTA JOHNSON
COUNCILMAN CURTIS JONES, JR.
COUNCILMAN DENNIS O'BRIEN
COUNCILMAN DAVID OH
COUNCILMAN BRIAN J. O'NEILL
COUNCILWOMAN BLONDELL REYNOLDS BROWN
COUNCILMAN MARK SQUILLA
COUNCILWOMAN MARIAN B. TASCO

BILLS 120164, 120165 and 120166
RESOLUTION 120167

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COUNCIL PRESIDENT CLARKE: Good morning. This is a continuation of the public hearing of the Committee of the Whole regarding Bills No. 120164, 120165, 120166 and Resolution No. 120167.

Ms. Lewis, please read the titles of the bills and resolution.

MS. LEWIS: Bill No. 120164, an ordinance to adopt a Capital Program for the six Fiscal Years 2013 through 2018 inclusive.

Bill No. 120165, an ordinance to adopt a Fiscal Year 2013 Capital Budget.

Bill No. 120166, an ordinance adopting the Operating Budget for Fiscal Year 2013.

Resolution No. 120167, a resolution providing for the approval by the Council of the City of Philadelphia of a Revised Five Year Financial Plan for the City of Philadelphia covering Fiscal Years 2013 through 2017, and incorporating proposed changes with

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 respect to Fiscal Year 2012, which is to
3 be submitted by the Mayor to the
4 Pennsylvania Intergovernmental
5 Cooperation Authority (the "Authority")
6 pursuant to the Intergovernmental
7 Cooperation Agreement, authorized by an
8 ordinance of this Council approved by the
9 Mayor on January 3rd, 1992 (Bill No.
10 1563-A), by and between the City and the
11 Authority.

12 COUNCIL PRESIDENT CLARKE:

13 Thank you.

14 May we have Aviation.

15 (Witnesses approached witness
16 table.)

17 COUNCIL PRESIDENT CLARKE: Good
18 morning.

19 MR. GALE: Good morning,
20 Mr. President. How are you?

21 COUNCIL PRESIDENT CLARKE:
22 Good.

23 Please proceed.

24 MR. GALE: Good morning,
25 President Clarke and members of City

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 Council. My name is Mark Gale and I am
3 the Chief Executive Officer of the
4 Philadelphia International Airport. I'm
5 here today to present testimony on behalf
6 of the Division of Aviation's Fiscal 2013
7 operating budget.

8 You have a copy of my full
9 testimony. If it is okay with you,
10 Mr. President, we'll proceed with just a
11 quick summary and overview of the
12 testimony.

13 COUNCIL PRESIDENT CLARKE:
14 Sure. Thank you.

15 MR. GALE: Our airport is one
16 of the largest economic engines in
17 Pennsylvania, generating over \$14 billion
18 annually for the regional economy. Over
19 200 businesses linked to the Airport
20 employ some 141,000 workers. While the
21 Airport operates without local tax
22 dollars, PHL generates over 400 million
23 in annual tax revenues for the Greater
24 Philadelphia region.

25 In 2011, PHL accommodated 30.8

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 million passengers, including 4.3 million
3 international passengers. In terms of
4 takeoff and landings, PHL is currently
5 the ninth busiest airport in the United
6 States and the twelfth busiest airport in
7 the world, with nearly 450,000 aircraft
8 takeoff and landings in 2011.

9 Thirty tenant airlines operate
10 over 600 daily flights to 123 cities,
11 including 57 daily non-stops to 36
12 international destinations. The Airport
13 recently added two new domestic airlines.
14 Earlier this month, Virgin America began
15 daily non-stop flights from PHL to Los
16 Angeles International Airport and to San
17 Francisco International Airport. Virgin
18 America, which launched in 2007, is the
19 first new airline to start service at PHL
20 in nearly eight years.

21 This coming June, Alaska
22 Airlines will also bring its
23 industry-acclaimed service to PHL with
24 daily non-stop flights to Seattle, its
25 main hub.

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 In addition to attracting new
3 airlines, Philadelphia International
4 Airport continues its commitment to
5 provide visitor-friendly experiences
6 through programs like the acclaimed
7 exhibitions program, whose initiatives
8 included collaborating with the NHS
9 Autism School on the grand opening of the
10 exhibit, featuring 30 pieces of art from
11 special-needs students, to the larger
12 scale type projects such as the City
13 Mural Arts Program on How Philly Moves
14 mural on the side of our garages.

15 A key customer service focus is
16 the quality of our concession program.
17 Over the last year, the Airport opened 18
18 new in-line or permanent retail, food and
19 beverage locations. In addition, the
20 Airport was named the "Airport with the
21 Best Concession Management Team" in 2011
22 by Airport Revenue News Best Concession
23 Awards Program.

24 The most prominent issue for
25 the Airport is the Capacity Enhancement

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 Program. On January 3rd, 2011,
3 Philadelphia International Airport
4 cleared the final regulatory hurdle for a
5 \$6.4 billion overhaul to the Airport with
6 the Federal Aviation's approval of our
7 CEP, or Capacity Enhancement Program.
8 The CEP will result in critical
9 improvements to ensure the Airport's
10 long-term viability as well as create
11 jobs and generate hundreds of millions of
12 dollars in tax revenue for the region.
13 The CEP will be funded in part by a
14 \$466.5 million grant from the FAA, which
15 is the agency's second largest single
16 ever award. Airport revenue bonds and a
17 variety of other funding sources such as
18 user fees and additional grants make up
19 the balance.

20 The Airport is working closely
21 with its airlines on reaching a long-term
22 agreement. The existing agreement
23 governing the airlines' rates and charges
24 for operating at PHL expired June 30th of
25 2011, and the Airport and the tenant

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 airlines have been meeting and discussing
3 issues on a long-term agreement to cover
4 the CEP implementation and period. The
5 airlines have already granted approval
6 for the Airport for \$250 million in
7 initial phase CEP projects.

8 Despite the intense focus on
9 CEP-related projects, the Airport and the
10 airlines continue to work together to
11 improve the existing facilities at PHL.
12 To meet current demands, the Airport has
13 38 projects totaling over \$400 million in
14 various stages of design, construction or
15 nearing completion. Major projects
16 include the expansion and renovation of
17 Terminals D and E, Terminal A-East
18 improvement package and a \$117 million
19 renovation and expansion of Terminal F.

20 As one of the largest economic
21 drivers in the region, Philadelphia
22 International Airport is committed to
23 diversity and inclusion. Of
24 approximately the 780 employees currently
25 employed by the Division of Aviation at

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 the Airport, 70 percent are minority, and
3 30 percent of that on the gender basis is
4 female. The senior management team is
5 diverse as well. If you take a look at
6 my direct reports, which total seven
7 reporting directly to me to manage the
8 Airport, I have four women, one African
9 American male and two white males.

10 To help facilitate minority
11 business opportunities, the Airport has
12 and will be hosting future formal
13 diversity outreaching efforts to
14 encourage greater participation in all
15 its contracting opportunities.
16 Additionally, the Airport will be
17 directly participating in the American
18 Contract Compliance Association's
19 national convention being held in
20 Philadelphia later this year, in August.

21 The Airport continues to
22 participate with the City's Office of
23 Economic Opportunity outreach seminars
24 and is advancing the Administration goal
25 of 25 percent minority, women and

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 disabled-owned business participation in
3 City contracting. The Airport's goal for
4 Fiscal 2013 is 32 percent, the same as it
5 was in Fiscal 2012. In 2011, the last
6 full year of numbers in our hands, the
7 Airport achieved an overall participation
8 rate of 29.5 percent.

9 Certain Airport projects that
10 receive U.S. Department of Transportation
11 financial assistance are undertaken
12 pursuant to the U.S. DOT's Disadvantaged
13 Business Enterprise, or DBE program. In
14 addition to promoting and monitoring DBE
15 participation in professional service and
16 public works, the Airport focuses on
17 minority, female and disabled
18 participation in the Airport's concession
19 program.

20 The Airport submits reports
21 based on federal fiscal years to the FAA
22 each year on the Airport Concession
23 Disadvantaged Business Enterprise
24 program, otherwise known as ACDBE.

25 On the environmental front, the

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 Airport remains committed to promoting
3 the Greenworks Philadelphia agenda and
4 green initiatives, including a guaranteed
5 energy savings project for the Airport.
6 In recognition of the Airport's green
7 efforts, PHL received several
8 environmental awards last year, including
9 the Governor's Award for Environmental
10 Excellence awarded by the Pennsylvania
11 Environmental Council, the Green Vision
12 Award awarded by the PENJERDEL Council,
13 and the FAA also bestowed on the Airport
14 a Certificate of Appreciation for
15 Environmental Project Management.

16 In regard to financial
17 resources necessary to fulfill its
18 mission, the Division of Aviation
19 operating budget request for Fiscal 2013
20 totals \$152.2 million, a decrease of 2.9
21 million from the Fiscal 2012 original
22 appropriation of 155.1 million.
23 Requested Fiscal 2013 appropriations will
24 provide sufficient resources to operate
25 and maintain the 3.1 million square foot

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 terminal complex that sits on a 2,400
3 acre site, as well as operating Northeast
4 Philadelphia Airport. Estimated
5 obligations for Fiscal 2012 total 139.4
6 million, 15.8 million less than Fiscal
7 2012 appropriations.

8 In closing, the Airport will
9 continue its mission of operating and
10 maintaining a premier air transportation
11 facility with the highest levels of
12 safety, security, convenience and
13 efficiency, but will also take the
14 necessary steps to build a facility to
15 meet the future needs of tomorrow's
16 passengers.

17 I thank you for the opportunity
18 to testify on the 2013 operating budget.
19 I, along with senior Airport managers,
20 will be happy to answer any questions you
21 may have. And joining me at the table to
22 my left is my Deputy Director for Finance
23 and Administration, Ms. Chelle Cameron,
24 as well as our Director for Compliance,
25 Mr. Caleb Gaines.

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 That concludes my testimony.

3 COUNCIL PRESIDENT CLARKE:

4 Thank you, sir.

5 Before I get into the
6 budget-related issues, I want to ask you
7 a question. In the last several months,
8 at least as reported, there were a couple
9 of breaches from a safety perspective of
10 individuals actually driving onto Airport
11 property. Was that a fault of -- and I
12 don't like pointing fingers, but that
13 obviously is a very serious and
14 significant issue, one of them actually
15 reaching the runway.

16 Who is ultimately responsible
17 for that? Is it the TSA? Is it the
18 Airport operations? Is it other law
19 enforcement agencies? Because, you know,
20 I think one of them, it was like 20
21 seconds before an airplane actually would
22 have landed on a particular runway and we
23 had this guy out here driving around.

24 Talk to me about that whole
25 issue and what we're doing, as much as

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 you can.

3 MR. GALE: Absolutely,

4 Mr. President. I would first say that

5 Airport security in general does not fall

6 on anyone's shoulder. It's everybody's

7 responsibility to be vigilant, whether

8 you are a Philadelphia police officer

9 working at the Airport or a TSA agent or

10 one of our own Airport operations or

11 security personnel, down to a

12 construction worker that may be out in

13 the area, and there were construction

14 workers that were in the area where this

15 incident occurred that you're

16 referencing.

17 The individual, without

18 getting -- because it is proceeding in

19 federal court, but I can tell you that

20 this individual used a vehicle to ram one

21 of the Airport's security perimeter gates

22 at a high speed, knocking the gate clear

23 off its fence post and hinges, and then

24 continued to proceed with the vehicle up

25 into the movement area of the Airport

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 taxiways and runways where aircraft are
3 operating.

4 We give great thanks to the
5 vigilance and the awareness of the Air
6 Traffic Control Towers, who noticed
7 something right away on the radar and
8 took the safe steps to ensure that that
9 aircraft didn't land on that runway.

10 As the individual proceeded to
11 travel around out on the airfield,
12 notifications were immediately made, both
13 by the Air Traffic Control Tower as well
14 as the construction workers that were
15 operating in that area, to alert security
16 and operations personnel that someone
17 just had rammed through the perimeter
18 gate.

19 Again, the police officers and
20 Airport operations personnel responded
21 and, as you saw on the videotapes that
22 played on the news, actually engaged that
23 individual and drove down a runway at a
24 high rate of speed, and the Philadelphia
25 police officers, great accolades to them,

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 they were out there trying to ensure that
3 that individual, not knowing whether that
4 individual was armed or had explosives in
5 his vehicle, were kept away from any
6 aircraft that were operating out there.

7 In retrospect --

8 COUNCIL PRESIDENT CLARKE:

9 Well, without -- I'm sorry. Go ahead.

10 MR. GALE: I was just going to
11 say, in retrospect taking a look at the
12 incident, Mr. President, we are going
13 through all our security procedures from
14 both the physical improvement side of the
15 house, what can we do to actually
16 strengthen the gates that lead onto the
17 airfield at various locations,
18 particularly in remote locations; talk
19 about our communication issues; did the
20 Air Traffic Control Tower and the police
21 all do what were necessary in order to
22 apprehend this individual quickly and
23 keep everybody safe. But it is a layered
24 approach. It's about everybody being
25 vigilant. And when we have somebody that

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 takes a vehicle and rams it through our
3 fence line at a high rate of speed, we
4 just have to see how we can best combat
5 that in the future.

6 COUNCIL PRESIDENT CLARKE: All
7 right. And it was also -- I think prior
8 to that there was an individual who
9 inadvertently turned down a particular
10 road.

11 So, I mean, there's a couple of
12 incidents. And I guess my question at
13 least as it relates to the budget is --
14 because I would think that City Hall, we
15 apparently at one point, and hopefully no
16 longer, a high target area, high priority
17 target for potential terrorists. So we
18 installed a number of bollards and metal
19 posts around City Hall, and I would think
20 that the Airport is equally, if not more
21 so, a highly coveted target for
22 terrorism, that we would put something a
23 little stronger than a Cyclone fence. I
24 mean, the reality is if somebody is
25 hellbent on going through a Cyclone

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 fence, they're going to do it. So I
3 would just think in our airport expansion
4 and enhancement program, we would target
5 a significant amount of money towards
6 safety for the Airport, because all it
7 could take is just one incident, and as
8 we saw on 9/11, it can change the whole
9 scope of what we're trying to do in this
10 country.

11 MR. GALE: All points well
12 taken, Mr. President. Thank you. We're
13 taking it very seriously and we're giving
14 it all due review. And, yes, we're
15 looking at ways to greatly strengthen the
16 perimeter barrier around the Airport.

17 Some of the other incidents
18 that you reference, we already have begun
19 installation of security wedges that
20 would prevent a vehicle from going
21 through these gates as it happened
22 before.

23 COUNCIL PRESIDENT CLARKE: All
24 right. Thank you.

25 You talked about the addition

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 of the American and Alaska Airlines. Are
3 there going to be any projected increases
4 in revenue or are there any projected
5 increases in revenue, and, if so, what do
6 you attribute that to?

7 MR. GALE: Virgin America
8 started flights in just early this month
9 with five flights daily, and Alaska will
10 start in June with one additional flight.
11 Additional revenues that the Airport can
12 expect from that is that each time an
13 aircraft lands on one of our runways, we
14 collect a landing fee. In addition to
15 those landing fees, when those
16 passengers -- if they're just connecting
17 passengers, they tend to spend money
18 inside the terminal building. So
19 concession revenues are anticipated to
20 increase with that additional passenger
21 traffic.

22 If they're actually
23 Philadelphia area residents, they may
24 have parked their vehicle at the Airport.
25 So we're anticipating some increases

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 potentially with respect to airport
3 parking to be able to kick in there as
4 well.

5 Any time we have new service at
6 the Airport, whether it be one flight or
7 multiple flights, we take that in
8 consideration as to what the expected
9 revenue increases would occur.

10 COUNCIL PRESIDENT CLARKE: Do
11 you have a projection on what the
12 potential revenue is?

13 MR. GALE: We can get that to
14 you. I don't know if we have it here
15 right with me.

16 COUNCIL PRESIDENT CLARKE: That
17 would be helpful.

18 MR. GALE: In raw numbers,
19 there's probably in excess of a million
20 dollars in additional revenues that would
21 flow to the City.

22 COUNCIL PRESIDENT CLARKE: Per
23 airline or in the aggregate?

24 MR. GALE: That was -- no.
25 That would be for the Virgin, because

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 it's more flights. The Alaska number
3 would be much smaller, but we'd be happy
4 to get those to you, Mr. President.

5 COUNCIL PRESIDENT CLARKE:
6 Okay. The big issue of the day, and I
7 know we'll have much more extensive
8 conversations with respect to the CEP.
9 And briefly -- because I know I've talked
10 to you about it. We thank you for
11 hosting us out at the site to look at a
12 presentation as to why we need to do
13 additional runways, but if you can just
14 kind of briefly go through that, and
15 relatively briefly, because I know we
16 have a lot of testimony today.

17 MR. GALE: Sure.

18 COUNCIL PRESIDENT CLARKE: Why
19 we need new flights. There is a level of
20 controversy brewing as a result of the
21 proposed expansion and the airlines, and
22 I think those of us who pay attention to
23 that are familiar with that. So if you
24 can just kind of go through that real
25 quick.

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 MR. GALE: Be happy to. I
3 think just the real quick background, for
4 almost 20 years, Philadelphia
5 International Airport has been one of the
6 most congested and delayed airports in
7 the country. So a little over ten years
8 ago, a major planning effort was
9 established to take a look at ways to
10 enhance the Airport's capacity as well as
11 decrease the delay situation and get that
12 notoriety, if you will, away from the
13 Airport and give it the chance to operate
14 much more efficiently and better in the
15 future to attract additional business to
16 come in.

17 There was an eight-year
18 environmental review process where
19 different types of alternatives were
20 looked at. The end of that process
21 culminated in 2010 timeframe when the FAA
22 issued their final environmental
23 document, followed up by an official
24 record of decision for the Airport to be
25 able to move forward, a record of a

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 decision that selected one alternative,
3 to actually construct a new runway along
4 the south edge of the airfield, but also
5 to build two runway extensions and do
6 other airfield modifications to actually
7 address some of the congestion and delay
8 issues.

9 The disagreement that you speak
10 of with respect to some of our major
11 stakeholders; i.e., the airlines, tends
12 to be in the area of what causes the
13 delay at Philadelphia Airport primarily.
14 They have put forth or contend that if
15 not all of it, then a significant piece
16 of that is airspace related, that it's
17 the FAA's job to manage the airspace
18 better, and if they did that, then maybe
19 we wouldn't need that expansion.

20 We contend differently. We
21 think that our studies and work that have
22 been done over the last ten years, that
23 we're in agreement with the FAA that
24 Philadelphia pays a high price as far as
25 delays go due to the configuration of our

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 airfield and the inability to operate the
3 way major other airports around the
4 country operate with dual simultaneous
5 operations that come in during the worst
6 weather. We do not have that today. And
7 as the weather particularly starts to
8 decrease, you can see the delays increase
9 exponentially at Philadelphia.

10 The CEP program again, half of
11 it is devoted to the airfield. The other
12 half is devoted to actually improving the
13 facilities that our passengers use every
14 day. So whether there are new concourses
15 or an automated people mover system or
16 new garages with rental car facilities
17 directly, things that our passengers see
18 all the time in other major airports
19 around the country, and we've said before
20 publicly if you go to a Dallas, Fort
21 Worth or a Detroit or an Atlanta and
22 you're able to get on an efficient,
23 modern people mover system and to be able
24 to move around the facility, they're some
25 of the goals of the program as well.

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 COUNCIL PRESIDENT CLARKE: And
3 there's an agreement on that aspect of
4 the --

5 MR. GALE: There are agreements
6 between the Airport and the airlines on
7 major concepts where desired terminal
8 improvements, both sides want to see
9 that. The consolidated parking facility,
10 both sides want to see that. The people
11 mover system, we believe both sides want
12 to see that. The airfield we continue to
13 discuss, but I think even our airlines
14 realize that ultimately Philadelphia will
15 need a new runway in order to solve its
16 issues and its problems. So we're really
17 spending a lot of our time just talking
18 about phasing and how do we bring this
19 new runway into creation and get it done
20 in a timeline.

21 With ten years in a planning
22 process as well as another potentially
23 ten years to actually construct the
24 runway and get it in operation, that's a
25 20-year lifespan just to get a runway in

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 at Philadelphia, and we think the time is
3 now to move on that, sir.

4 COUNCIL PRESIDENT CLARKE: All
5 right. Last part on this question. You
6 implied in your response that the FAA
7 with respect to airspace, you kind of
8 suggested that there was a consensus, but
9 then again didn't necessarily say that
10 there was consensus that the airspace
11 will be freed up in the foreseeable
12 future, because I think that's the issue.
13 Right now the airspace we, I think,
14 pretty much have acknowledged is somewhat
15 limited because of aforementioned 9/11,
16 but I believe that some people are of the
17 mindset that in the very near future,
18 there will be some altering of the
19 airspace, and I think you guys think that
20 it's probably sooner than later and the
21 airlines are suggesting that there are
22 other issues.

23 So I guess at the end of the
24 day, I know my associate has -- as I
25 talked to Ms. Lewis, we probably want to

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 get the FAA in here to get a clear sense
3 of what the position is on airspace,
4 because at the end of the day, if you
5 don't have airspace adequate to deal with
6 the additional flights, it really doesn't
7 matter about runways.

8 MR. GALE: Mr. President --

9 COUNCIL PRESIDENT CLARKE: So
10 does the FAA take your position or are
11 they kind of in the middle or partially?

12 MR. GALE: I think by virtue of
13 the fact that the FAA looked at this for
14 ten years and has been looking at
15 capacity and delay issues in Philadelphia
16 for the last 20 years and got to the
17 point where they issued an official
18 record of decision and are willing to
19 defend that record of decision, I would
20 say that they're in agreement with us
21 that the major impediment to Philadelphia
22 International Airport's efficiency is on
23 the airfield.

24 They're willing to look at the
25 airspace --

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 COUNCIL PRESIDENT CLARKE: See,
3 the way you answered that question was as
4 elusive as your earlier testimony.

5 MR. GALE: No, sir.

6 COUNCIL PRESIDENT CLARKE: I'm
7 asking a simple question. Does the FAA
8 agree and suggest that they will be
9 clearing up more airspace for you in the
10 foreseeable future? Because at the end
11 of the day, it's one thing to acknowledge
12 and to concur that there's a problem with
13 the ability because of additional runway
14 space to have additional flights and to
15 deal with weather-related issues, but if
16 the airspace is not reconfigured, it
17 really doesn't matter. At least everyone
18 I've talked to, including yourself, said
19 that that is a challenge.

20 MR. GALE: Yes, sir.

21 COUNCIL PRESIDENT CLARKE: So
22 I'm just basically trying to get an
23 understanding from you today. Is it the
24 likelihood the FAA's suggestion that they
25 will be reconfiguring airspace in the

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 foreseeable future to accommodate
3 whatever we end up doing?

4 MR. GALE: Yes, and I think the
5 FAA put that in writing in their record
6 of decision. They told us as the Airport
7 sponsor that if we were to construct a
8 new runway, to assume that the FAA, by
9 the time that that new runway is ready to
10 take airplanes, that the FAA will do
11 everything that is necessary in order to
12 support that. So that means any changes
13 that they need to make to airspace in the
14 coming years, they will make. That's the
15 way that we have interpreted it, and
16 generally our discussions with the FAA
17 have been exactly along those lines, sir.

18 COUNCIL PRESIDENT CLARKE:
19 Okay. I'm going to leave it at that.
20 Thank you. You're pretty good. I'll
21 leave it at that.

22 The Chair recognizes Councilman
23 Greenlee.

24 COUNCILMAN GREENLEE: Thank
25 you, Mr. President.

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 Good morning, everyone.

3 MR. GALE: Good morning,
4 Councilman.

5 COUNCILMAN GREENLEE: Mr. Gale,
6 first I just want to state what I said to
7 you I want to say publicly. I think
8 there's been tremendous improvements at
9 the Airport the last few years and I
10 think you should be recognized for those
11 efforts.

12 MR. GALE: Thank you,
13 Councilman.

14 COUNCILMAN GREENLEE: Just a
15 couple quick questions along the same
16 lines of the federal government.

17 What mandates has the federal
18 government put on the Airport for
19 improving security, equipment, whatever,
20 and has there been a significant cost in
21 that?

22 MR. GALE: Well, the Airport is
23 required to not only have an emergency
24 plan that deals with security issues with
25 the FAA as part of our airport

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 certification process to operate as a
3 commercial service airport, but since the
4 inception of the TSA, we also need to
5 have an approved airport security
6 program, that the TSA takes all our
7 documentation, looks at every aspect of
8 airport security, whether it be the
9 perimeters, the fences, the card access
10 control issues, background checks, are we
11 actually adhering to all applicable
12 federal regulations in order to operate
13 the Airport.

14 Each year the TSA comes in and
15 actually does an assessment of how we're
16 doing, and of late, I think that we have
17 been doing very well. Certainly the
18 incidents that the Council President has
19 referenced, we need to go back and take a
20 look at those, but, generally speaking, I
21 think the TSA finds us in complete
22 compliance with all the applicable
23 regulations. But they do expect that we
24 will continue to invest in our
25 facilities, and we actually have worked

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 on joint programs with the TSA at the
3 Airport to include things like additional
4 closed-circuit TV monitoring of areas all
5 around the Airport, both public and
6 non-public, in order to fulfill the
7 mission of security.

8 COUNCILMAN GREENLEE: And has
9 there been much of a cost increase
10 involved in that or is it just kind of
11 expected each year?

12 MR. GALE: It's one of those
13 areas that we try to invest dollars on a
14 regular basis, depending upon what work
15 is going on. Sometimes projects are done
16 specifically for that intent, such as
17 closed-circuit TV cameras. Other work
18 may be done as part of a capital or
19 construction project that's going on at
20 the time and we choose to bolster the
21 security of that particular area at that
22 time.

23 COUNCILMAN GREENLEE: Okay.

24 Thank you.

25 And as far as the -- I know

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 there's some controversy about the
3 full-body scanners. Do you have that at
4 one terminal now?

5 MR. GALE: No. They're at
6 several terminals.

7 COUNCILMAN GREENLEE: Several
8 now?

9 MR. GALE: Right now, and
10 eventually they will be at all seven of
11 our screening checkpoints. The TSA is
12 actually working through the installation
13 process as we speak. So you will, I
14 believe by the end of this year, see the
15 advanced imaging technology of the
16 whole-body scanners at one every one of
17 our checkpoints.

18 COUNCILMAN GREENLEE: Has there
19 been much controversy about that from
20 customers, from riders?

21 MR. GALE: Honestly, we have
22 not seen that, and it's something that we
23 monitor nationwide. The overwhelming
24 majority, from what we have seen, is if
25 it helps the security process, it makes

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 people safer, then we have seen very
3 little resistance to that.

4 COUNCILMAN GREENLEE: Okay.
5 Great. Thank you.

6 Thank you, Mr. President.

7 COUNCIL PRESIDENT CLARKE:
8 Thank you, Councilman.

9 The Chair recognizes
10 Councilwoman Brown.

11 COUNCILWOMAN BROWN: Thank you.
12 Good morning, Mr. President.

13 COUNCIL PRESIDENT CLARKE: Good
14 morning.

15 COUNCILWOMAN BROWN: Good
16 morning.

17 MR. GALE: Good morning,
18 Councilwoman.

19 COUNCILWOMAN BROWN: Let me
20 first say thank you for the consistent
21 aid your professionals provide by way of
22 technical assistance to MBE and WBEs that
23 are trying to navigate the requirements
24 of the Airport. It doesn't go
25 unrecognized.

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 MR. GALE: Thank you.

3 COUNCILWOMAN BROWN:

4 Particularly when we call on behalf of
5 those that from where we sit deserve at
6 least a hearing and from where you sit,
7 you work them through the process. Know
8 that that matters.

9 MR. GALE: Thank you.

10 COUNCILWOMAN BROWN: You've
11 spoken to the hurdle with regards to U.S.
12 Air as stated in your testimony on Page
13 2. Speak to the other hurdle that you
14 were encountering with regards to
15 opposition from neighboring
16 municipalities and where that stands.

17 MR. GALE: Certainly. Thank
18 you, Councilwoman, for your remarks
19 again. With respect to the township,
20 Tinicum Township in Delaware County,
21 there are several pieces of litigation
22 that are in play right now. One is
23 actually being reviewed. It was heard in
24 federal court on March 6th. The Township
25 and the County filed litigation to stop

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 the airport expansion program directly
3 against the FAA and the U.S. Department
4 of Transportation, but there are other
5 pieces of litigation that exist between
6 the Airport and the Township that are
7 making their way through the process as
8 well.

9 However, in the meantime, we
10 have not ceased talking to the Township
11 and the County to help resolve our issues
12 and work together as neighbors to be able
13 to move forward with this program. I
14 think that the Airport can certainly
15 benefit the Township in terms of jobs and
16 economic growth and development.

17 COUNCILWOMAN BROWN: Sure.

18 MR. GALE: They are trying
19 to -- the Commissioners for the County
20 and the Township really just want to make
21 sure that the interest of their town is
22 maintained, but at the same time, I think
23 they understand that the Airport is a
24 huge economic engine and employer and
25 really a connector to the rest of the

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 world, and we need to kind of continue to
3 grow to keep pace with other major
4 airports.

5 COUNCILWOMAN BROWN: So given
6 that status, do you expect or is it hoped
7 that where they are will not collide with
8 the anticipated efforts of the Airport?

9 MR. GALE: We already have the
10 ability to acquire certain pieces of land
11 in the Township.

12 COUNCILWOMAN BROWN: Okay.

13 MR. GALE: But we've just been
14 respectful of the process that we're
15 trying to do with them to settle our
16 differences and haven't just yet moved to
17 acquire land that would ultimately, we
18 believe, yield to the Capacity
19 Enhancement Program and making way for
20 the runway environment.

21 I don't know or I don't believe
22 that they will necessarily collide. I
23 think that we're working on concurrent
24 tracks dealing with our airlines but
25 dealing with the Township and the County

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 at the same time.

3 COUNCILWOMAN BROWN: Very well.

4 I'm going to leave the MBE/WBE thorough
5 discussion to my colleague, Councilman
6 Goode, because I'm sure that we have
7 similar or related questions in that
8 area.

9 Let me comment, if I may, on
10 the environmental stewardship plan and
11 say congratulations for receiving a
12 number, which really puts our city on the
13 radar screen in a good way, but know that
14 that is another aspect of some
15 departments that I follow. And you may
16 or may not know that the Philadelphia
17 International Airport Environmental
18 Stewardship Plan does not appear to be
19 updated on your website. So you may want
20 to -- unless I overlooked it or didn't
21 see it, even the mention of those awards
22 are not reflected.

23 MR. GALE: We will definitely
24 look into that, Councilwoman. Thank you.

25 COUNCILWOMAN BROWN: Okay. I

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 still have a few more minutes? All
3 right. Okay.

4 I'll comment as well on the
5 overall staff, the composition of your
6 staff at all levels, and beat the drum
7 again in stating how important it is that
8 we have a government that indeed looks
9 like Philadelphia at all levels
10 wherein -- and for me, Women's History
11 Month is 365 days a year, where women
12 have opportunities for leadership and
13 responsibility as well. So thank you for
14 recognizing that as stated in your
15 testimony.

16 MR. GALE: Thank you,
17 Councilwoman.

18 COUNCILWOMAN BROWN: Thank you,
19 Mr. President.

20 COUNCIL PRESIDENT CLARKE:
21 Thank you, Councilwoman.

22 Councilman Jones will come
23 back. The Chair recognizes Councilman
24 Goode.

25 COUNCILMAN GOODE: Thank you,

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 Mr. President.

3 Good morning, Mr. Gale.

4 MR. GALE: Good morning,
5 Councilman.

6 COUNCILMAN GOODE: The airport
7 expansion project is probably one of the
8 most significant out there, if not the
9 most significant. Ten years in the
10 planning and you said it will take ten
11 years to implement.

12 In terms of implementation, how
13 far along are we in contracting? In
14 other words, what has been contracted so
15 far in terms of airport expansion and how
16 much?

17 MR. GALE: We actually haven't
18 contracted anything just yet. When we
19 received agreement with our airlines last
20 year for the first \$250 million, that
21 involves -- the majority of that \$250
22 million is for land acquisition, but it
23 also involves some other pieces to
24 actually get started with some of the
25 early design work. The first piece of

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 that is to hire a program management
3 team. We did a solicitation. We're in
4 the final phases of negotiation with that
5 program management team. We hope to have
6 that into contract confirmation process
7 in the next couple of weeks here.

8 Once that team is under
9 contract, they can come in and actually
10 start to work with us to set up all the
11 things that are necessary in order to get
12 the program out the door, which means
13 issuing additional RFPs for design
14 services and other assistance. It's
15 really the key to make everything move.

16 COUNCILMAN GOODE: So the other
17 contracts won't move until the management
18 contract is finalized?

19 MR. GALE: The management --
20 I'm sorry?

21 COUNCILMAN GOODE: And the
22 management contract will be finalized
23 when?

24 MR. GALE: We're hoping to have
25 the management contract finalized within

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 the next couple of weeks.

3 COUNCILMAN GOODE: And that
4 management contract was put out to bid
5 and there was a proposal that was
6 accepted?

7 MR. GALE: It was an RFP for
8 professional services for a program
9 management office. There were four
10 teams, if you will, that responded. Each
11 team -- the leader of each team, the
12 major firm of each team, are global
13 leaders in this area in terms of aviation
14 and running projects, and then each team
15 also had anywhere from 15 to 25 different
16 subs, DBE subs, local participation subs.

17 COUNCILMAN GOODE: And the
18 winning proposal had what goal in terms
19 of DBE participation? I believe it's 50
20 percent.

21 MR. GALE: We're looking right
22 now -- that's what we're finalizing the
23 contract with them. We're going to bring
24 home a commitment of 50 percent DBE, to
25 which we expect somewhere in the

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 neighborhood of about 45 percent of that
3 will be local DBE in Philadelphia.

4 COUNCILMAN GOODE: So the
5 proposal said 50 percent?

6 MR. GALE: The proposal, the
7 commitment was for 40 percent plus
8 another 10 percent to be identified as we
9 move forward and we find things that need
10 to be done.

11 COUNCILMAN GOODE: And the
12 contract is expected to say 50 percent?

13 MR. GALE: Yes.

14 COUNCILMAN GOODE: And the
15 total cost of the contracts?

16 MR. GALE: The total cost of
17 the contract will vary, sir, depending
18 upon each year it will have to be
19 amended.

20 COUNCILMAN GOODE: Over the
21 course of ten years or so.

22 MR. GALE: If we do the full
23 \$6.4 billion program over the 12- to
24 15-year cycle, this contract would
25 probably have a value of somewhere

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 between \$300 and \$400 million over the
3 ten years -- excuse me; over the 15
4 years.

5 COUNCILMAN GOODE: Okay. And
6 so the goal will be 50 percent for that
7 total amount?

8 MR. GALE: Yes, sir.

9 COUNCILMAN GOODE: So are you
10 on schedule in terms of where you expect
11 to be in terms of the management
12 contract?

13 MR. GALE: I'd like to have it
14 done, but we're working a variety of
15 issues. Again, I think that the issues
16 that were raised by the airlines and the
17 entire process, we want to take a closer
18 look at everything. I think we would
19 like to have had this done already, but
20 we're moving forward as quickly as we can
21 on this.

22 COUNCILMAN GOODE: Also in the
23 budget detail there's a line item in
24 Class 200 for OEO monitoring service.
25 What is that?

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 MR. GALE: In the operating
3 budget?

4 COUNCILMAN GOODE: Yes. I
5 think it's Page 29 of the detail, Section
6 56.

7 I'm sorry. I have the wrong
8 set of questions in front of me. I have
9 two separate -- that question was not for
10 you.

11 MR. GALE: Okay.

12 COUNCILWOMAN BROWN: Point of
13 information, Mr. President.

14 COUNCIL PRESIDENT CLARKE:
15 Certainly.

16 COUNCILWOMAN BROWN: On that
17 question. Although it wasn't for them.

18 COUNCILMAN GOODE: The question
19 is for Water, so they should be
20 anticipating that when they come up.

21 COUNCILWOMAN BROWN: You state
22 in your testimony on Page 6 that there
23 were a lack of firms -- no. Let me get
24 this right. Your FY numbers were
25 slightly higher than FY12, but then you

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 say you're going to aggressively identify
3 firms. Can you speak on that briefly?
4 Because this is a point of information.
5 Page 6. And who will be the point person
6 for making sure that happens?

7 MR. GALE: Councilwoman, I
8 think that that remark in my testimony is
9 relating to where we stand today in our
10 federal Fiscal Year '12 achievement of
11 our goal and that we're not tracking as
12 close to where we want to be and
13 particularly with last year's to reach
14 the 32 percent. We're a little over 23
15 percent right now with just the first six
16 months of the federal fiscal year under
17 our belt. I think the statement is meant
18 to say that we've acknowledged that we
19 need to actually work harder working with
20 our partners at OEO to be aggressive
21 about identifying opportunities and
22 reaching out beyond what we possibly
23 reach out today to be able to get folks
24 that are certified to be able to get in
25 and participate in our programs.

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 COUNCILWOMAN BROWN: Okay,
3 then. All right, then.

4 I thank you for that,
5 Mr. President.

6 Thank you.

7 MR. GALE: You're welcome.

8 COUNCIL PRESIDENT CLARKE:
9 You're welcome.

10 Councilman Goode, were you
11 finished your line?

12 COUNCILMAN GOODE: Yes.

13 COUNCIL PRESIDENT CLARKE:
14 Thank you, Councilman.

15 The Chair recognizes Councilman
16 O'Brien.

17 COUNCILMAN O'BRIEN: Thank you,
18 Mr. President.

19 I would just like to add in
20 expressing my appreciation to the
21 Philadelphia International Airport,
22 Mr. Gale, and your staff for making
23 Philadelphia International Airport the
24 first autism-friendly airport in the
25 world. And also I would like to express

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 my continued gratitude for your vision

3 and your assistance in creating the

4 Butterfly Garden. And for edification

5 purposes, it's not about a garden for

6 butterflies. The Butterfly Garden is a

7 garden at Northeast Philadelphia Airport

8 for parents who have lost their children.

9 It's wonderfully therapeutic and just a

10 wonderful place, and I'd like to thank

11 you for that. And I'd also like to thank

12 you for your continued assistance and

13 efforts in making Philadelphia

14 International Airport by your expansion

15 projects more disability friendly.

16 Thank you very much.

17 MR. GALE: Thank you,

18 Councilman.

19 COUNCIL PRESIDENT CLARKE:

20 Thank you, Councilman.

21 The Chair recognizes

22 Councilmember Johnson, the host of the

23 Philadelphia Airport.

24 COUNCILMAN JOHNSON: Thank you,

25 Mr. President.

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 Good morning, colleagues.

3 (Good morning.)

4 COUNCILMAN JOHNSON: It feels
5 good to be at work this Monday morning.

6 Mark, I just want to ask you a
7 couple of questions regarding
8 Philadelphia International Airport, the
9 operation and then also the expansion.

10 So I do read in your
11 testimony -- I do want to congratulate
12 you for the recruitment of Alaska
13 Airlines, which will be coming soon, as
14 well as Virgin America. I think that
15 helps with the competition over there at
16 Philadelphia International Airport. So I
17 think that's a great thing, and I wanted
18 to know, are there any others who could
19 possibly be looking at coming to
20 Philadelphia to offer their service?
21 That's question number one.

22 MR. GALE: Well, thank you,
23 Councilman, for your compliments. The
24 general answer is, we never stop looking
25 for new airline service. We're talking

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 to airlines pretty much every week,
3 whether it be at formal route development
4 conferences, by letter, e-mail, telephone
5 conversation. We're always trying to
6 attract new competition, both
7 domestically and internationally, into
8 Philadelphia Airport. We know that our
9 passengers want to see choice in the
10 product, choice in fare structure, and
11 provide a little competition in there is
12 actually what helps drives those fare
13 downward.

14 So we wish that everybody gives
15 a great look at our new airlines that are
16 both here now at Philadelphia as well as
17 coming in, because they need to actually
18 attract passengers that will fly them so
19 that they can stay here at Philadelphia.

20 COUNCILMAN JOHNSON: And the
21 competition ultimately helps the customer
22 as well from a pricing standpoint.

23 MR. GALE: It absolutely does,
24 sir.

25 COUNCILMAN JOHNSON: That's

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 good.

3 Have those two individual
4 airlines, have they ever mentioned the
5 reason why they picked to provide their
6 service in Philadelphia? What was their
7 driving force to say we want to come
8 here?

9 MR. GALE: I visited over the
10 last year, year and a half with senior
11 representatives from each of those
12 airlines, and they recognize that
13 Philadelphia as the fifth largest city in
14 the U.S. where they did not have a
15 presence, that they felt as though they
16 needed to get a presence in here, despite
17 the fact that they knew that it could be
18 a tough go with competition from our hub
19 carrier. But when they took a look at
20 our facilities, they took a look at our
21 management team and our cost structure
22 and whatnot, they ultimately decided that
23 they wanted to fly in here, and we want
24 to see them be very successful. I think
25 it's a good-news story and one that

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 hopefully is repeated several more times.

3 COUNCILMAN JOHNSON: In terms
4 of the expansion, has there been any
5 external polling from customers to see if
6 they would be overall supportive of an
7 actual expansion of the Philadelphia
8 Airport?

9 MR. GALE: No formalized
10 polling, Councilman, but we certainly get
11 enough complaint letters about folks that
12 were stuck in other airports waiting to
13 get in to Philadelphia, why does that
14 happen, why is Philadelphia always the
15 delayed airport, I'm never going to fly
16 through Philadelphia again, I'm going to
17 go fly through one of the other airports.
18 We see a lot of that that comes across
19 our desk.

20 COUNCILMAN JOHNSON: I think
21 just to formalize this process, you may
22 want to look at, from a documentation
23 standpoint, that the return on an
24 expansion from the customers would be
25 less delays, more efficiency in terms of

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 how the Philadelphia International
3 Airport actually operates. So that's
4 something I would take into consideration
5 to take a look at, particularly as we
6 look at this issue of do we move forward
7 with an expansion.

8 The other component is from a
9 revenue-generated standpoint for the
10 City. Can you touch on how the expansion
11 in the long run will basically be a
12 return on the investment with a new
13 runway and the overall expansion to the
14 Airport.

15 MR. GALE: Sure. I report from
16 in my testimony that the annual economic
17 impact from the Airport sits at about \$14
18 billion. That number is a little dated
19 and we're actually in the process of
20 getting a fresher number on that, because
21 we believe that it's going to be more.

22 We also report in the testimony
23 that the Airport is self-supporting,
24 using no general tax fund dollars. But
25 for each improvement that we make at the

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 Airport that we use airport revenues for,
3 that has a spinoff effect in terms of job
4 creation, in terms of tax revenues that
5 are generated on both the Philadelphia as
6 well as the Delaware County side. And I
7 think at the end of the day, we actually
8 are pushing the Airport to become the
9 modern transportation facility that
10 connects Philadelphia to the rest of the
11 U.S. and the world. That helps
12 businesses that are looking to locate in
13 an area with a modern, efficient airport.
14 They know they can bring their folks back
15 and forth. Whether it's San Francisco or
16 Shanghai, they want to know that the
17 airport that they're going to be flying
18 in and out of can handle it without
19 excessive delays all the time.

20 COUNCILMAN JOHNSON:

21 Mr. President, one last question.

22 COUNCIL PRESIDENT CLARKE:

23 Absolutely.

24 COUNCILMAN JOHNSON: And

25 also -- and just with the FAA, because

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 I'm trying to -- I've been working
3 throughout this process and looking at it
4 from both sides, but, of course, I'm a
5 supporter of the expansion of the
6 Airport.

7 When you talk about the
8 congestion of the airspace -- and I'm
9 really trying to wrap my head around if
10 the FAA isn't in agreement with the
11 expansion, then why would they provide a
12 letter of intent to contribute \$466.5
13 million. I mean, I would think that
14 would be a good investment of federal
15 taxpayer dollars, correct? Or explain to
16 me, I'm trying to wrap my head around
17 this issue.

18 MR. GALE: Sure. I think,
19 again, the Airport and the issue of delay
20 and delay problems that have plagued
21 Philadelphia really for decades, it's not
22 a new issue, and so the FAA has not only
23 recognized that this has been chronic but
24 also has had a serious impact on how the
25 overall national airspace system works.

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 COUNCILMAN JOHNSON: So let's
3 go back, and I just really -- just give
4 me a real short, clear answer.

5 If the FAA isn't in support of
6 the expansion of the Philadelphia
7 Airport, why would they give \$466.5
8 million if they think that the airspace
9 is congested?

10 MR. GALE: I don't believe they
11 would have. I think that they're
12 wholeheartedly in support of the airport
13 expansion, Councilman.

14 COUNCILMAN JOHNSON: Thank you
15 very much. Have a good one.

16 MR. GALE: Thank you.

17 COUNCIL PRESIDENT CLARKE:
18 Thank you, Councilman.

19 The Chair recognizes Councilman
20 Jones.

21 COUNCILMAN JONES:
22 Mr. President, I just want to say
23 publicly after that line of questioning,
24 I understand why you appointed
25 Representative Johnson as the new Chair

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 of Transportation and Public Utilities.
3 It was a good move.

4 COUNCIL PRESIDENT CLARKE:
5 Thank you, Leader.

6 COUNCILMAN JONES: Just a
7 couple minor questions. And I understand
8 that the expansion issues were dealt with
9 and that there is compassion for some of
10 the existing businesses and residents
11 that are in Tinicum Township. So I
12 appreciate that thought and concern to my
13 fellow citizens of Pennsylvania out
14 there.

15 I want to shift gears a little
16 bit and talk about some of the positive
17 accomplishments by way of greening that
18 you've done and how that stacks up to
19 other airports around the world and
20 efficient use of energy, both reducing
21 outputs and things like that that you've
22 been able to do, and then also the
23 signage plan that you have to improve
24 both advertising options and what that
25 means by way of revenues to the City of

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 Philadelphia.

3 MR. GALE: Sure. Again, thank
4 you for your comments, Councilman, and
5 compliments. I think that with respect
6 to the environmental issues, I know that
7 my Deputy Director for Planning and
8 Environmental Stewardship is in the
9 audience today, Mr. Calvin Davenger, and
10 I really have to say that he has
11 spearheaded the overall majority of a lot
12 of the environmental work that we do here
13 and deserves just a tremendous amount of
14 credit. So whether we're dealing with
15 recycling efforts to be able to recycle
16 products all throughout our terminal
17 facilities, looking into a guaranteed
18 energy savings contract and program to
19 actually do improvements at the Airport
20 that are going to yield savings that are
21 going to pay for themselves over the
22 course of time, Calvin has gotten us and
23 the Airport involved into partnerships
24 with the airlines to try to get rid of
25 baggage tugs and belt loaders that run

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 around on the airfield that use gasoline
3 and diesel and change them out with
4 electric vehicles. So there's a whole,
5 what's known as, the Voluntary Airport
6 Initiative, where we're able to attract
7 federal grant funding to pay for the
8 improvements that we need to make at the
9 Airport in terms of charging stations, is
10 our half, and then the airlines make
11 investment in electric vehicles and bring
12 that in, and in that way, we can actually
13 start to cut down on emissions at the
14 Airport.

15 So I think that with respect to
16 the environmental initiatives, he's been
17 really at the forefront and has brought a
18 lot of attention to the Airport, and I
19 thank him for that.

20 COUNCILMAN JONES: It's my
21 understanding there's some use of solar
22 as well?

23 MR. GALE: Solar is something
24 that we're actually looking into where it
25 could be applied at the Airport. It

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 currently is not applied, but solar and
3 wind energy are both issues that we're
4 looking at to see if we can't take
5 advantage of those given the expanse of
6 the Airport. There are some airports
7 that have the real estate, if you will,
8 to actually install solar fields at their
9 airports. I'm not sure we enjoy that
10 luxury, because we're kind of tight all
11 the way around, but it's something that
12 we're looking at.

13 We mentioned the Terminal F
14 construction at the Airport and building
15 a new baggage claim, which will be a LEED
16 certified building when it's constructed
17 in about 18 months or so.

18 I think we're pressing all of
19 the environmental issues. It's a huge
20 array of projects and one that we spend a
21 lot of time and we invest in our
22 ourselves and in the City as part of the
23 Greenworks initiative.

24 COUNCILMAN JONES: So if you
25 could speak to the signage issue and the

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 possibility of outdoor advertising or
3 things that might bring in revenue and
4 how much prospectively that might mean to
5 the City of Philadelphia.

6 MR. GALE: Our advertising
7 program at the Airport falls under the
8 federal guidelines for an Airport
9 Concession Disadvantaged Business
10 Enterprise opportunity. We did a
11 solicitation for advertising. The
12 advertising consists of both interior
13 advertising on electronic media as well
14 as on fixed -- the old transparencies and
15 wall wraps and things along those lines.
16 So it really covers all the advertising
17 that's primarily inside the Airport, but
18 we also have gotten into outdoor
19 advertising on the exterior faces of our
20 garage. If you drive by on I-95, you'll
21 see advertisements out there for Virgin
22 America Airlines, for U.S. Airways and
23 there's been others out there over the
24 course of time.

25 Those revenues that come into

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 the Airport help to offset the operating
3 cost that otherwise would be picked up by
4 the airlines. So by us actually getting
5 ourselves positioned with good
6 advertising contracts to maximize the
7 revenue return, we believe that we're
8 actually lowering the operating cost for
9 the airlines at the Airport.

10 COUNCILMAN JONES: Do you have
11 any tangible figures to what that means
12 by way of savings?

13 MR. GALE: The contract that
14 we're pursuing right now as far as -- and
15 we testified last week in Council -- is a
16 seven-year contract with a minimum annual
17 guarantee rate of return to the Airport
18 of \$2.7 million for the first two years
19 and \$3 million for the five years after
20 that. So all told, that is a minimum
21 return to the Airport of approximately
22 \$20 million over the seven-year period to
23 the Airport. But the minimum annual
24 guarantee isn't what we believe will
25 get -- we believe we're going to get much

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 more based upon sales and performance.
3 That number we believe will almost double
4 to almost \$40 million that would come
5 into the Airport coffers.

6 COUNCILMAN JONES: And all of
7 that is going to reduce the expense of
8 operating the airlines or is any of that
9 going to wind up as revenues to the City
10 of Philadelphia?

11 MR. GALE: Those revenues, sir,
12 need to stay at the Airport due to
13 federal regulations for revenue
14 diversion.

15 COUNCILMAN JONES: Thank God
16 for the federal government, I guess.

17 MR. GALE: Not the answer you
18 wanted to hear, I'm sure.

19 COUNCILMAN JONES: No. But
20 anything that reduces our overall
21 operating expenses is a good thing.
22 Anything that keeps us from expanding use
23 of energy is a good thing, and it makes
24 our airport competitive in a world
25 market. So those are good things.

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 Thank you, Mr. President.

3 COUNCIL PRESIDENT CLARKE:

4 Thank you, Councilman.

5 The Chair recognizes

6 Councilmember Oh.

7 COUNCILMAN OH: Thank you,

8 Mr. President.

9 COUNCIL PRESIDENT CLARKE:

10 You're welcome, sir.

11 COUNCILMAN OH: Good morning.

12 MR. GALE: Good morning,

13 Councilman.

14 COUNCILMAN OH: Just in terms
15 of this project for the Capacity
16 Enhancement Program which will take
17 between 12 and 15 years, could you talk a
18 little bit about what you've kind of
19 incorporated into the plan based on the
20 future of air travel projecting out 15
21 years.

22 MR. GALE: Sure, Councilman.

23 The original Capacity Enhancement Program
24 started, first and foremost, with an
25 issue of delay, how do we deal with the

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 delay, but if we're going to be dealing
3 with delay, how do we also enhance
4 capacity for the future years for
5 Philadelphia with a forecast that
6 indicates significant growth 20, 30 years
7 out, and now is the time to actually
8 build that capacity in so that we can
9 remain competitive.

10 When we took a look at the
11 overall Airport layout in terms of
12 runways, terminal buildings, number of
13 gates, roadside access, rail
14 connectivity, our Cargo City area
15 unfortunately does not compete well with
16 the likes of JFK or Washington. So we
17 see a lot of leakage in terms of cargo
18 traffic that would go up the Turnpike
19 north to the New York area getting on
20 airplanes that will go to far-off places
21 internationally and similarly to the
22 south.

23 So the program was designed to
24 address what the Airport really needs to
25 look like in the future, not just how

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 airplanes move around on the taxiways but
3 how are we going to create new
4 facilities, terminals of the future, if
5 you will, that can handle the new largest
6 aircraft that are flying out there, such
7 as the A-380 and the Boeing 787, with
8 modern amenities that many other airports
9 already have, and we're chasing that
10 right now trying to keep us up with
11 technology. But then to also get into
12 the area of redeveloping our cargo
13 facilities so that all three pieces -
14 passenger, cargo and airfield - all work
15 together to make Philadelphia highly
16 competitive and attractive.

17 COUNCILMAN OH: Okay. Thank
18 you. And how does this play in in terms
19 of the role of Philadelphia as an airport
20 and what may we offer that's unique or
21 particular to travelers or passengers in
22 comparison to the New York area airports
23 and the Washington, Baltimore area
24 airports?

25 MR. GALE: Well, sometimes

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 folks take a look at Philadelphia and
3 just say that we're unfortunately
4 situated between the financial and
5 political capitals of the U.S., if not
6 the world. We look at that as an
7 opportunity that we can capture some of
8 that market, that folks that might fly
9 into New York or might fly into
10 Washington that would otherwise bypass
11 Philadelphia, all the history, the arts,
12 the culture, the educational institutions
13 that we have to offer in the Philadelphia
14 region we believe are second to none. So
15 we just need to harness the attraction
16 for that type of visitation or for this
17 area to entertain new business to come
18 and locate in the Philadelphia region.
19 International companies to be able to
20 come and locate in the region I think is
21 where we have a lot of opportunity going
22 forward.

23 New York and Washington, again,
24 those population centers, high density,
25 but as the fifth largest city in the

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 U.S., we think that we have great
3 demographics in terms of our own
4 population within this region. Over five
5 million people live within 30 miles of
6 Philadelphia International Airport. I
7 think we just need to be strategic about
8 moving in the right direction to grow the
9 Airport and as well as to attract new
10 businesses and that would locate in the
11 Philadelphia area that would use that
12 airport as the ability to connect
13 globally.

14 It is -- you know, the saying
15 is true, we are operating in a global
16 economy, and we just need to get
17 ourselves better into the game, and we
18 think a lot of the work at the Airport
19 will help us do that for the region.

20 COUNCILMAN OH: Thank you.
21 Finally, could you just update us on
22 what's going on with the Airport's
23 negotiation with UPS?

24 MR. GALE: We continue to have
25 discussions with UPS, as we do with our

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 friends and neighbors in Tinicum
3 Township, Delaware County, as we do with
4 our airlines as a whole, and UPS actually
5 does participate in both the discussions
6 we have with the airline group as well as
7 individually.

8 Where we need to put the runway
9 at Philadelphia is currently where UPS
10 owns their land. They have been willing
11 to talk to us about the relocation effort
12 for the last seven years, but as part of
13 that process, they just want to make sure
14 that if they're asked to relocate, that
15 they relocate to an area that they can
16 operate from efficiently and that they
17 don't get hurt in the process.
18 Otherwise, they've stayed pretty engaged
19 with us.

20 But we are working all three
21 issues at the exact time. With Tinicum
22 Township in play and UPS relocating or
23 potentially relocating to an area that's
24 a little bit closer to their communities,
25 we're trying to work out community

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 concerns about noise and what an
3 operation UPS would bring to their
4 citizens. And we think that we've made
5 some great progress in this there, but we
6 continue to work it.

7 COUNCILMAN OH: Okay. Thank
8 you very much.

9 Thank you, Mr. President.

10 COUNCIL PRESIDENT CLARKE:
11 Thank you, Councilman.

12 The Chair recognizes
13 Councilmember Squilla.

14 COUNCILMAN SQUILLA: Thank you,
15 Mr. President.

16 Good morning.

17 MR. GALE: Good morning,
18 Councilman.

19 COUNCILMAN SQUILLA: Thank you
20 for coming here today. My question is --
21 it's exciting to hear we have new
22 airlines coming into Philadelphia and
23 Virgin Airlines now is added to the mix.
24 Is it difficult trying to bring in new
25 people knowing if we do an expansion,

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 that may have some cost to them?

3 MR. GALE: Sure. It's
4 something that -- all airlines look at
5 the cost structure of the airport that
6 they're looking to go into, but we
7 believe that the cost structure for
8 Philadelphia, even with the expansion
9 effort underway, would still be less than
10 many other airports around the country
11 that have either recently gone through
12 expansion or are going through it right
13 now. So Miami or Chicago or even some of
14 the New York airports, their cost
15 structures are higher than what we are at
16 Philadelphia, but airlines continue to
17 serve those major transportation centers.

18 So while we're not having a
19 total disregard for the cost and just
20 saying that they will be there, we want
21 to make sure that Philadelphia remains
22 highly competitive. But it is an
23 investment in the City and the region
24 long term, and we think that we, by
25 working with our key stakeholders,

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 maximizing the availability of revenues
3 from a variety of different sources, the
4 FAA money that's being put forward, our
5 passenger facility charges that we
6 collect to be able to use for capital
7 projects, all of that done correctly,
8 along with my Finance Director here
9 working on smart financing programs like
10 commercial paper, actually help save the
11 airlines money in the long run and should
12 make our expansion program much more
13 attractive to both existing as well as
14 new airlines down the road.

15 COUNCILMAN SQUILLA: Because, I
16 mean, you hear initially when the
17 issue -- I guess U.S. Air was worried
18 about their input into the expansion and
19 how much it would cost them. I was
20 fearful that maybe if that gets out
21 there, other airlines, We're not going to
22 go until they're done doing all their
23 expansion so we won't be involved in all
24 that. But I'm excited to hear Virgin
25 Airlines coming here, and I think

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 hopefully they'll continue to grow and
3 add more flights and service to the City
4 of Philadelphia.

5 MR. GALE: As well as to use
6 connections to other affiliates that may
7 want to come in and actually do co-chair
8 connections to Virgin.

9 It is all about how you grow
10 air service at an airport. It's not
11 always done with a single or a couple
12 carriers. Those few carriers have the
13 ability sometimes to attract new carriers
14 to come in, just because of the
15 relationships that they have with a
16 Virgin, let's say.

17 COUNCILMAN SQUILLA: I have one
18 other question and mainly it's overseas
19 flights. Is there a reason that
20 Philadelphia is not a major destination,
21 I guess, from overseas? They're here in
22 New York or going to Washington, but it
23 doesn't seem like Philadelphia. I mean,
24 it seems like they're getting better, but
25 it doesn't seem like we're there yet.

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 MR. GALE: Not one particular
3 reason. Again, I think that the
4 proximity sometimes that we are to New
5 York and Dulles in particular, that close
6 and proximity to those other airports,
7 some find it convenient, although I
8 wouldn't, to drive up or down the
9 Turnpike to be able to get on a flight,
10 let's say, that's going to South Africa
11 or into Asia, Tokyo, Shanghai, Beijing,
12 as opposed to flying out of Philadelphia
13 and connecting some place in Europe. The
14 attraction to be able to get those
15 flights to Philadelphia in a non-stop
16 variety is a whole air service
17 development case where we have to show
18 all the data to prospective new airlines,
19 that people live in our area are either
20 driving up the road or getting on
21 airplanes and connecting through Europe
22 to get some other location. That's part
23 of the sales pitch that we make that says
24 if you come into Philadelphia, here's the
25 data, we think that you can fly this

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 flight efficiently and make money.

3 Airlines are all in alliances
4 with each other. U.S. Airways as our
5 international hub carrier belongs to an
6 alliance of about 30 different airlines,
7 that we would like to see that used a
8 little bit more strenuously to attract
9 other foreign carriers to come into
10 Philadelphia. Even if U.S. Airways
11 either doesn't want to or can't for some
12 reason fly a particular route, maybe we
13 can get a co-chair going with a new
14 carrier to fly that direct non-stop
15 service.

16 COUNCILMAN SQUILLA: Because I
17 think that's key to growing the Airport
18 also, and having that option for people
19 would be absolutely tremendous.

20 Thank you.

21 MR. GALE: Thank you,
22 Councilman.

23 COUNCIL PRESIDENT CLARKE:

24 Thank you, Councilman.

25 The Chair recognizes Councilman

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 Henon.

3 COUNCILMAN HENON: Thank you,
4 Mr. President.

5 COUNCIL PRESIDENT CLARKE:
6 You're welcome, sir.

7 COUNCILMAN HENON: Good
8 morning, Mark. How are you?

9 MR. GALE: Good morning,
10 Councilman.

11 COUNCILMAN HENON: I just have
12 a few questions. One, I just want to
13 make a statement, that \$14 billion of
14 annual revenue for this region is quite
15 outstanding, and I applaud your ongoing
16 capital investment and improvement, not
17 just for people but upgrading the
18 facilities. After seeing many other
19 airports, this is a place where people
20 feel comfortable when they're either
21 departing or they're coming in here.
22 They have the opportunity to stay for
23 their connected flights. So kudos to you
24 and your team in trying to make it a
25 regional destination for Pennsylvania.

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 I just have quick questions,
3 and I'm just -- it's a little more on
4 clarity.

5 You have a bus service depot,
6 is that correct, where we collect rent?
7 Does the Airport collect rent for a bus
8 depot, like \$12 and a half million? Do
9 we have ground where --

10 MR. GALE: A bus depot?

11 COUNCILMAN HENON: Yeah, bus
12 services.

13 MR. GALE: The Airport
14 contracts out a bussing operation to be
15 able to transport employees as well as
16 passengers from the remote lots, if
17 that's what you're referring to. First
18 Transit Corporation.

19 COUNCILMAN HENON: Is that
20 First Transit? And they pay rent to
21 the --

22 MR. GALE: Well, it's a service
23 that is competitively bid or RFP'd that
24 has been in place for a few years, and
25 the service requires a certain number of

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 buses and a certain number of hours on
3 each of the different lots to be able to
4 move all these people back and forth. We
5 have almost 19,000 badged employees that
6 work at the Airport that park at remote
7 lots. We have to move those employees
8 back and forth. But then all the
9 passengers that use the remote economy
10 lot at the Airport, they also need to be
11 transported back and forth to the
12 terminal building. So we pay for those
13 services, and that's part of our
14 operating budget that the airlines cover.

15 COUNCILMAN HENON: And I've
16 been on those buses, in the economy lot,
17 by the way.

18 Also, you have an increase on
19 rent on Page 19 of the budget, rent and
20 other, \$4.8 million. I assume that's as
21 the Airport is thriving and more
22 businesses are coming in and you have
23 better opportunities for services or
24 vendors for people coming in and out of
25 the Airport; is that correct?

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 MS. CAMERON: Yes. That's
3 correct.

4 COUNCILMAN HENON: Okay.

5 MR. GALE: I think I'll take a
6 look at it, but I'll let Chelle find it.
7 But I think it's both for cost of
8 services increase as time marches on.
9 Sometimes some of the facilities, newly
10 constructed facilities, baggage handling
11 facilities will not cost us additional
12 monies to maintain those facilities. So
13 as the Airport grows, there's an
14 incremental cost or increase that goes
15 along with that.

16 COUNCILMAN HENON: And what I'm
17 trying to point out is that you see
18 systematically or incrementally, you see
19 the Airport growing in its capacity on an
20 annual basis anyway.

21 MR. GALE: Yes, sir.

22 COUNCILMAN HENON: I just
23 wanted to point that out.

24 I have no further questions.

25 Thank you.

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 MR. GALE: Thank you,
3 Councilman.

4 COUNCIL PRESIDENT CLARKE:
5 Thank you, Councilman.

6 The Chair would recognize
7 Councilman Jones and Johnson, but neither
8 are here. So I'll ask you a couple of
9 questions.

10 There they go. Councilman
11 Johnson.

12 COUNCILMAN JOHNSON: I'm sorry.

13 COUNCIL PRESIDENT CLARKE:
14 That's okay.

15 COUNCILMAN JOHNSON: Excuse me,
16 Mr. President.

17 COUNCIL PRESIDENT CLARKE: It's
18 no problem, sir. I was getting ready to
19 jump in line in front of you.

20 COUNCILMAN JOHNSON: Thank you,
21 Mr. President, for being considerate of a
22 new freshman member.

23 I just had a couple of
24 questions regarding the CEP program and
25 employment opportunities and so forth.

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 Is there a plan to actually look at
3 hiring Philadelphians first in all the
4 different industries, rather it be
5 trades, rather it be concessionary
6 stands, rather it be from the contracting
7 standpoint, your lawyers, your bond work?
8 Is there anything to take a look at how
9 do we get individuals involved in
10 Philadelphians first and foremost?

11 MR. GALE: Councilman, I think
12 that the CEP -- any project that's
13 associated with the CEP, provided that it
14 doesn't have any federal funding in it,
15 would be subject to the economic
16 opportunity plans that would be worked
17 out with OEO and Executive Director
18 Angela Dowd-Burton. In addition to that,
19 I think the Executive Order that the
20 Mayor had recently signed regarding
21 project labor agreements looking for
22 commitments to have Philadelphia
23 residents as part of the construction
24 workforce.

25 Above and beyond that, the

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 Airport just continues its outreach
3 efforts in terms of letting people know
4 of opportunities that are there, whether
5 they be for businesses, but as we start
6 to get into the actual construction
7 phases of the CEP, we realize that there
8 may be shortages of skilled workers in
9 certain areas, that we need to work with
10 the communities to start to look at
11 programs on how we can actually bolster
12 the amount of skilled workers in certain
13 trades; in particular, certainly at the
14 end of the day when the construction is
15 done and there are new concessions that
16 will be opened up, there will be even
17 additional job opportunities there that
18 we would like to see go to our residents,
19 if possible.

20 COUNCILMAN JOHNSON: And I'm
21 always concerned first and foremost also
22 taking into consideration those
23 individuals that live in the immediate
24 area, 2nd Councilmanic District, from the
25 Southwest Philadelphia area and the South

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 Philadelphia area as well. And these are
3 just based upon questions, comments,
4 concerns when I am out and about talking
5 to my constituents, and of course
6 employment is a key issue in the City
7 right now, and I wanted to put that out
8 there just based upon responding to my
9 actual constituents.

10 The other component -- and I
11 probably wasn't here to hear you
12 respond -- is Tinicum Township. Like I
13 am sensitive being a former member of the
14 State House, worked with Nick Miccarelli
15 in Harrisburg, and I have to take into
16 consideration the comments, conversation
17 that we've had on the House floor
18 regarding the impact that the expansion
19 will have on Tinicum Township.

20 So I want to get an idea where
21 we're at in that process, just being
22 considerate of those individuals who live
23 out there and how we can make it a
24 win-win for all of us.

25 MR. GALE: Councilman, the

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 current status with Tinicum Township is
3 on a couple of different tracks. There's
4 existing litigation that's making its way
5 through the courts, including litigation
6 that was filed against the FAA and the
7 U.S. DOT to actually stop the Airport
8 expansion. But while that litigation is
9 proceeding, we have continued our
10 discussions with the representatives from
11 Tinicum Township, their Commissioners, as
12 well as representatives from Delaware
13 County and the Interboro School District
14 as the taxing authorities for that
15 particular area to try to make our way to
16 some level of settlement.

17 We don't want to be the big bad
18 city neighbor. We want to find the way
19 that we can move this forward without
20 damaging the community and making sure
21 that they can play a part in some of the
22 economic benefit that comes from
23 expansion of the Airport.

24 COUNCILMAN JOHNSON: Okay.

25 Thank you very much, Mr. Gale.

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 MR. GALE: Thank you,
3 Councilman.

4 COUNCIL PRESIDENT CLARKE:
5 Thank you, Councilman.

6 A couple of quick questions and
7 then I think we'll be wrapping up. I
8 just want for clarity purposes. I know I
9 had some of these conversations with you
10 earlier. Will the CEP program affect any
11 way at all the existing car rental on
12 site? There was some concerns about the
13 car rentals moving off site.

14 MR. GALE: It will build new
15 facilities that the car rentals would --
16 they may have to go through a phasing
17 program where we need to move them out of
18 the way to build new facilities, but at
19 all times, Mr. President, I think that
20 they will certainly be staying within
21 Philadelphia County and we'll be making
22 sure that everything that needs to be
23 done to effect a smooth transition will
24 be done.

25 COUNCIL PRESIDENT CLARKE: And

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 now, if they move off site but within the
3 Philadelphia boundaries, we'll obviously
4 get revenues associated with that, but
5 will those revenues go to the Airport
6 since they're no longer on Airport
7 property?

8 MR. GALE: I'd have to get back
9 to you on that question, Mr. President.
10 I'm not sure how the revenues would flow
11 on that.

12 My Finance Director had
13 indicated that as long as they continue
14 to operate at the Airport, we have an
15 agreement that there would be a
16 percentage of gross that would still come
17 to the Airport in terms of Airport
18 revenues. But I think your question may
19 have been more in terms of the car rental
20 tax issues?

21 COUNCIL PRESIDENT CLARKE:
22 Correct.

23 MR. GALE: Yeah.

24 COUNCIL PRESIDENT CLARKE: I'm
25 saying, we're happy to take the revenues.

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 If they can no longer flow directly to
3 the Airport, we're okay with receiving --
4 you want to get back to me on that?

5 MR. GALE: Yeah, we'll get back
6 to you on that.

7 COUNCIL PRESIDENT CLARKE: No
8 problem. I just want to make sure we set
9 up the mechanism to receive the revenue
10 in the City of Philadelphia.

11 MR. GALE: Absolutely.

12 COUNCIL PRESIDENT CLARKE: UPS,
13 relatively costly relocation. Again, for
14 clarity purpose, there was a proposal
15 that would have allowed the new runway to
16 be built without moving UPS, but it's my
17 understanding that there was an issue
18 with respect to the birds, for lack of a
19 more scientific term, possibly flying
20 into the engines, similar to what
21 happened up in New York. Is that the
22 facts of why that proposal was shelved?

23 MR. GALE: Yes, Mr. President.
24 One of the early concepts for the Airport
25 expansion took the runway configuration

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 that is primarily the way we fly today,
3 where the runways are situated east and
4 west as the compass setting goes, and
5 turned the runway structures into more of
6 a northwest-southeast or what we refer to
7 as a diagonal configuration, and one of
8 those alternatives actually would have
9 allowed UPS to stay on their site, if not
10 forever, for many, many years into the
11 future until such time as another
12 parallel was built to that.

13 The FAA did rule that due to
14 the overflight situation over the John
15 Heinz Wildlife Refuge that they remove
16 that alternative from the table for
17 safety considerations.

18 COUNCIL PRESIDENT CLARKE:
19 Okay. And what is your understanding of
20 any legislation required by the City
21 Council of Philadelphia to move all
22 aspects of this program forward?

23 MR. GALE: Well, certainly
24 we'll be in front of your body,
25 Mr. President, for approvals to acquire

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 land through Public Property to get those
3 approvals to go forward. I know we're
4 getting ready, I believe, to get an
5 ordinance in place for a commercial paper
6 program to do the financing.

7 COUNCIL PRESIDENT CLARKE:

8 Short term?

9 MR. GALE: Short term, which
10 would then be substituted, again, that we
11 would have to come before Council for
12 approval to go to bond market to replace
13 those short-term grabs with a longer term
14 bond issue. And then we'll be in front
15 of you for the next use and lease
16 agreement with the airlines for approval
17 for that. That will be a multi-year use
18 and lease agreement. And we're in front
19 of you annually obviously for our
20 budgetary process, capital budget and
21 operating budget.

22 COUNCIL PRESIDENT CLARKE:

23 Okay. Well, I have a number of questions
24 on the CEP, but I'll hold my questions
25 until we actually get into the specific

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 legislation relating to that.

3 MR. GALE: Okay.

4 COUNCIL PRESIDENT CLARKE: The
5 Chair recognizes Councilmember Goode.

6 COUNCILMAN GOODE: Thank you,
7 Mr. President.

8 Very quickly, we discussed the
9 management contract, and I believe you
10 said it would be \$300 to \$400 million
11 over a ten-year period. What amount is
12 actually budgeted for Fiscal Year '13 for
13 the management contract?

14 MR. GALE: The total amount
15 available to us right now is in the
16 neighborhood of about \$6.5 million.

17 COUNCILMAN GOODE: And why is
18 that?

19 MR. GALE: Why is it?

20 COUNCILMAN GOODE: It seems
21 like a small number. If you have a
22 management contract over ten years that's
23 going to be \$300 or \$400 million, it
24 seems that the project is proceeding
25 slowly if you're only planning to spend

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 \$6 million for Fiscal Year '13.

3 MR. GALE: The \$6.5 million was
4 the agreement that we had with our
5 airlines just to get the program stood up
6 over the two-year use and lease agreement
7 extension that they approved last year.
8 So we're almost one year into the use and
9 lease agreement extension. So they've
10 approved us to use \$6.5 million for that
11 management contract, but as we negotiate
12 with the airlines what projects that we
13 agree with the airlines that are going to
14 be built in year one, year five, year
15 ten, we'll renegotiate the amount on an
16 annual basis for that.

17 COUNCILMAN GOODE: So it's
18 because the airlines only approved that
19 amount?

20 MR. GALE: Originally, yes.

21 COUNCILMAN GOODE: And what
22 amount would you be shooting for to spend
23 next year in terms of the management
24 contract?

25 MR. GALE: It will ultimately

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 depend on the projects, but I wouldn't be
3 surprised if the amount would be in the
4 \$20 or \$30 million range.

5 COUNCILMAN GOODE: And so are
6 you -- how is that negotiation going in
7 terms of how far along the management
8 contract can go over the next year?

9 MR. GALE: It's just about
10 done. We've gone through a number of
11 issues with respect to the scope and
12 everything to make sure that we have tied
13 into the management contract to last us
14 for 10 to 15 years and we're looking at
15 the assignments for the first year to two
16 years right now. And then after we get
17 them on board, they will actually come in
18 and help us do what they call program
19 definition, which is actually take all
20 the elements that are in conceptual stage
21 right now and start to flush them out
22 with a little bit of further design so
23 that we can put dollar figures more
24 closely.

25 COUNCILMAN GOODE: So if you

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 resolve the situation with the airlines,
3 you expect that number to go from 6 and a
4 half million to closer to the \$25 to \$30
5 million range?

6 MR. GALE: Potentially, sir,
7 yes.

8 COUNCILMAN GOODE: And so that
9 can happen for Fiscal Year '13?

10 MR. GALE: I believe so, yes.

11 COUNCILMAN GOODE: Thank you.

12 Thank you, Mr. President.

13 COUNCIL PRESIDENT CLARKE:

14 Thank you, Councilman.

15 Any other questions of these
16 witnesses?

17 (No response.)

18 COUNCIL PRESIDENT CLARKE:

19 There being none, thank you very much for
20 your testimony.

21 MR. GALE: Thank you,
22 Mr. President.

23 COUNCIL PRESIDENT CLARKE: See
24 you soon.

25 MR. GALE: Thank you.

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 COUNCIL PRESIDENT CLARKE: Next
3 up we'll have Water.

4 (Witnesses approached witness
5 table.)

6 COUNCIL PRESIDENT CLARKE: Good
7 morning.

8 COMMISSIONER NEUKRUG: Good
9 morning.

10 COUNCIL PRESIDENT CLARKE:
11 Please proceed.

12 COMMISSIONER NEUKRUG: Good
13 morning, President Clarke and members of
14 City Council. I am Howard Neukrug, the
15 Water Commissioner. I'm joined here by
16 Debbie McCarty, Deputy Commissioner for
17 Operation, and Joe Clare, Deputy
18 Commissioner for Finance.

19 I've submitted my written
20 testimony for the record.

21 I'm happy to announce that last
22 year through drought, flood, hurricanes,
23 earthquake and record rainfall, our
24 drinking water remained 100 percent safe
25 100 percent of the time. And it's

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 astonishing how we all take this for
3 granted, but I'd like to take a moment to
4 recognize the great public servants that
5 work at the Philadelphia Water Department
6 who make it their business to ensure that
7 Philadelphia remains one of the best
8 places on earth to get an affordable,
9 accessible and safe drink of water.

10 I'm initiating a new program to
11 further strengthen and diversify this
12 great workforce, strengthening an
13 organizational culture that already
14 values diversity, high performance and
15 accountability.

16 I have submitted for the record
17 and provided to each of you a handout
18 that shows our 21st century workforce
19 plan. Today, 56 percent of the
20 Department's employees are minorities.
21 Minority staff comprise 37 percent of the
22 Department's leadership positions, but
23 only 18 percent of senior leadership.
24 Women represent 31 percent senior
25 leadership, but only 18 percent of the

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 workforce.

3 There is strength in diversity,
4 and I am firmly committed to increasing
5 opportunities throughout the
6 organization.

7 Last week, the City signed a
8 landmark partnership agreement with the
9 U.S. EPA. This agreement builds upon a
10 consent order signed last year with the
11 state. It obligates the City to use
12 green and gray infrastructure to reduce
13 sewage overflows to our rivers and
14 streams. It's not that we've done
15 anything wrong. It's the fact that like
16 other older cities, our combined sewer
17 infrastructure, once state of the art,
18 functions in a way that does not meet
19 current water quality standards, and so
20 we need to fix this.

21 This will be a very big
22 investment for the City of Philadelphia,
23 over a billion dollars, but sewage
24 entering our rivers and streams is
25 unacceptable to me, to our customers and

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 to our regulators, who have the power and
3 authority to issue consent decrees to
4 make us stop.

5 While the costs are real, the
6 benefits of the program will bring
7 substantial green jobs, community
8 benefits that nurture new businesses in
9 the City and clean our water. And our
10 innovative green approach is billions of
11 dollars better than the traditional
12 approach, building what I'd like to call
13 sewer tunnels to nowhere.

14 Concerning businesses, our
15 disadvantaged business enterprise goal
16 for 2013 is 25 percent. I am pleased to
17 report that for Fiscal Year '11, we met
18 our goal of 25 percent, representing an
19 investment in women and minority-owned
20 businesses of \$32.5 million. For 2013, I
21 am designating a participation champion
22 to reinforce, in message and action, my
23 commitment to the OEO participation as a
24 major priority of the Commissioner.

25 This brings to a total five

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 full-time equivalent positions funded by
3 the Water Department to work with the
4 OEO, the City's Labor Standards Unit,
5 contractors, union leaders and PWD
6 employees to ensure that DBE goals are
7 met.

8 I'm also happy to report that
9 we have implemented our first project
10 labor agreement for the \$47 million
11 Venice Island project. The PLA is
12 turning out to be a very useful tool to
13 ensure an inclusive jobs environment for
14 Philadelphians, minorities and women.

15 PWD is also investing in
16 minority, green and small businesses by
17 providing new communication and outreach
18 tools and promoting new technology. And
19 I'll just make note of a second handout
20 that we've provided that hopefully all
21 Councilmen have.

22 We are diversifying -- for
23 example, we're diversifying our energy
24 portfolio as part of our pledge to be a
25 sustainable and cost-conscious utility.

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 A year ago we installed solar farms at
3 our Southeast Plant. In December, we
4 broke ground on a 5.6 megawatt co-gen
5 facility. In February, we began
6 producing 100 percent Class A
7 pathogen-free fertilizer at our biosolids
8 facility, and last week, in partnership
9 with Novatherm, a new Philadelphia-based
10 innovation company, we cut the ribbon on
11 the nation's first system to recover heat
12 from sewage to heat and cool homes and
13 businesses.

14 All of these projects bring
15 opportunities for new and existing
16 businesses to help set up shop in
17 Philadelphia and create new ideas and new
18 jobs.

19 Last year we had a record 62
20 inches of rain, and our citizens felt it
21 in their homes, their places of business
22 and in our houses of worship. Managing
23 this rain from flood to overflows to
24 basin backups is a price we are now
25 paying for years of growth in our

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 impervious cover. As we invest in our
3 infrastructure, protect our citizens and
4 waterways, costs will rise. The change
5 to our parcel-based system for recovering
6 utilities cost and service has been a
7 necessary but difficult process. As we
8 begin to charge customers for their true
9 share in the cost of the system, some of
10 our friends and businesses would be
11 charged fees that could impact their
12 livelihoods. I am very aware of these
13 concerns and the challenges we face to
14 take corrective action and assist our
15 most impacted customers in a fair and
16 equitable way. That's why we provide
17 property owners with engineering services
18 to help assess ways to improve credits
19 and to modify the runoff and reduce their
20 costs. We have instituted a \$10 million
21 loan and grant program, both for Fiscal
22 Year '12 and again for Fiscal Year '13,
23 and, most importantly, we have set a 10
24 percent per year cap on increases in
25 stormwater fees, thereby providing

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 15-year phase-in of the new rates.

3 I would like to thank
4 Councilman Henon for offering to set up a
5 meeting in the next few weeks so that the
6 major stakeholders can discuss next
7 steps.

8 Finally, the most unpopular
9 action any Water Commissioner can take is
10 raising rates. It affects everyone,
11 especially those amongst us least able to
12 pay. Unfortunately, as our
13 infrastructure does grow older, it does
14 not grow stronger. This means we need to
15 invest in renewal and replacement of our
16 pipes and facilities, and the cost to
17 operate and maintain these aging systems
18 rise also. Outside factors also bear
19 some blame for rising costs, fight
20 against terrorism and for drinking water
21 source protection, climate change and the
22 impacts on droughts and floods, the cost
23 to repair our rivers and streams from
24 past harms and prevent sewage and runoff
25 from contaminating our ecosystems into

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 the future.

3 Increased costs are never
4 welcomed news, but I'd like to add some
5 perspective. The average Philadelphia
6 home uses about 4,500 gallons of drinking
7 water per month and returns to us some
8 7,000 gallons of wastewater and
9 stormwater runoff. The total bill for
10 that convenience comes to about \$63.
11 Given those numbers, ten gallons of water
12 costs about 14 cents. Ten gallons of
13 water costs 14 cents. In four years,
14 were the proposed rate adjustments to
15 have gone into effect, that same ten
16 gallons of water will cost a little over
17 16 cents. Those three extra cents allow
18 us to continue to drink safe,
19 high-quality water while being
20 responsible stewards of our region's
21 waterways.

22 I'm pleased to announce that
23 Mayor Nutter, Council President Clarke
24 and City Controller Butkovitz have
25 selected a hearing officer, who will

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 weigh in all input from stakeholders in
3 formulating rates recommendation to the
4 Commissioner. The process moving forward
5 is very robust, transparent and fair. It
6 provides many opportunities for the
7 general public and interested
8 stakeholders to voice their concerns,
9 review our books and help us identify new
10 ways to reduce costs and keep rates down.
11 There will be extensive opportunities for
12 participation, and I hope that as many
13 people as possible will come out to the
14 community meetings.

15 I'm happy to answer any
16 questions.

17 COUNCIL PRESIDENT CLARKE:
18 Thank you, Commissioner.

19 First, I'd like to say that I
20 want to thank you and your staff for
21 being extremely responsive over the
22 years.

23 Ms. McCarty, thank you for
24 actually coming out and walking the
25 streets with me every time we have an

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 issue with respect to some
3 community-related issue.

4 So I really appreciate your
5 level of response and your
6 professionalism and some of the briefings
7 leading up to some of the unpopular
8 issues as it relates to possible
9 increases, but you've been very
10 responsive.

11 There are a couple of issues
12 I'd like to ask you, one that I actually
13 was told that I should talk you about and
14 the question I asked earlier to the Water
15 Revenue with respect to contracts to
16 municipalities or outside/external
17 entities that purchase water from the
18 City of Philadelphia. Can you kind of
19 talk to me about that, the contracts
20 associated with that, the terms of those
21 contracts and the costs associated with
22 the contracts as it relates to how much
23 they pay for water versus the City of
24 Philadelphia residents and customers.

25 COMMISSIONER NEUKRUG: Thank

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 you, Council President. Yes. We're very
3 proud that not only are we a municipal
4 utility, but we also have the opportunity
5 to provide water and wastewater services
6 to our surrounding counties. It's a
7 point of revenue for the Water
8 Department. It helps with our bonding.
9 And we are very excited to not only have
10 long-term agreements in place, but have
11 the opportunity over the next decade or
12 so to be renegotiating a number of these
13 contracts and looking very carefully at
14 how we make those contracts as strong as
15 possible for our ratepayers.

16 We have ten wastewater
17 wholesale contracts that bring in about
18 \$32 million of revenue, and we have two
19 water wholesale contracts that bring in
20 just under \$10 million in revenue. We
21 did have one change, and then I'm going
22 to speak about all I know, then I'll pass
23 it off to our Finance Director.

24 But we have made some changes
25 to our Bucks County Water and Sewer

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 Authority contract, which had expired,
3 and we were able to successfully improve
4 our management fees from 10 percent to 12
5 percent. We've also made a major change
6 in how we structure our deals with the
7 suburban water companies by having them
8 account for all of the distribution
9 systems in Philadelphia rather than just
10 the express lines that go out towards
11 Bucks County.

12 The basis of the program is
13 that we have a cost of service, is how we
14 charge for stormwater -- how we charge
15 for wholesale customers, and we've
16 added --

17 COUNCIL PRESIDENT CLARKE: You
18 knew --

19 COMMISSIONER NEUKRUG: I got
20 stormwater on the brain.

21 COUNCIL PRESIDENT CLARKE: --
22 that stormwater question was coming up.
23 It's on your mind.

24 COMMISSIONER NEUKRUG: We have
25 a cost of service practice, which is what

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 we use for all our customers, and it
3 includes our wholesale service. So we
4 look at how much of our system and what
5 it costs to provide the water up there
6 and then we add a management fee on top
7 of that.

8 COUNCIL PRESIDENT CLARKE: All
9 right. Now, correct me if I'm wrong.
10 Thank you for that response. And a
11 couple questions. With respect to the
12 contracts, are there any expiring in the
13 foreseeable future? I know you said you
14 had long-term contracts.

15 COMMISSIONER NEUKRUG: That's
16 correct. I'll pass it over to Joe, but
17 we do have a contract that we're actively
18 working on now.

19 DEPUTY COMMISSIONER CLARE:
20 Yeah. The two water contracts are pretty
21 much in place for at least the next five
22 to six years. The ten wastewater
23 contracts, there are several that are
24 either on a year-to-year basis or that
25 will be expiring over the next two to

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 three years. Our largest wastewater
3 contract, DELCORA, which is a 50 million
4 gallon per day contract at our Southwest
5 Plant, will be expiring within the next
6 18 months or so.

7 COUNCIL PRESIDENT CLARKE:
8 Well, let me just cut to the chase. This
9 may be factual, and I don't know if you
10 can clear this up or concur today.

11 There's this thought that,
12 particularly as it relates to contracts
13 relating to the sale of water to external
14 sources, that individuals or companies
15 pay less for the water service outside of
16 the City of Philadelphia than the
17 individuals or companies inside of the
18 City of Philadelphia. Is that true or
19 false?

20 DEPUTY COMMISSIONER CLARE: The
21 basis of the contracts outside of the
22 City are on a wholesale basis. So those
23 municipalities or authorities perform
24 many of the functions that we perform
25 here for our own residents. So, for

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 instance, billing and collection, which
3 those authorities render themselves, we
4 render that for people inside the City.
5 Things like the distribution system, the
6 small mains and the mains that are in the
7 street, those are also served and
8 maintained by the local municipality.

9 So on a cost-of-service basis,
10 both in terms of return on investment and
11 internal rate of return, City residents
12 do pay slightly less than our suburban
13 counterparts, but all in is kind of a
14 different question.

15 COUNCIL PRESIDENT CLARKE: So
16 if you were to do an analysis on a
17 municipality and you separate the cost of
18 their processing as it relates to the
19 individual customers that they have, you
20 separate that out -- or you add that,
21 then that would essentially be the same
22 at the end of the line, Josephine Blow
23 customer versus Josephine Blow customer
24 in the City of Philadelphia, it's going
25 to be the same?

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 COMMISSIONER NEUKRUG: One of
3 the things that we've really looked at
4 very carefully was our suburban neighbors
5 and the cost of water and wastewater and
6 stormwater service outside the City of
7 Philadelphia, and what we found is that
8 no matter where you are outside
9 Philadelphia, with very little exception,
10 you are paying more for those services
11 than you are in the City of Philadelphia.
12 So a customer in, let's say, Bucks County
13 is required to first -- Bucks County
14 Water and Sewer needs to first recover
15 the costs of buying the water from
16 Philadelphia Water and then on top of
17 that, they have their own set of charges
18 and increments. So that it really makes
19 it more costly to drink water, drink
20 Philadelphia water, outside the City than
21 it does inside.

22 COUNCIL PRESIDENT CLARKE:
23 That's clear, because that's been the
24 belief among many individuals and comes
25 up on numerous occasions.

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 Okay. To a degree, I guess you
3 referenced some of it in your testimony,
4 but you have a significant number of
5 requests for increases, both in your
6 capital improvement plan, you go from 100
7 million to 250 a year. In your FY13
8 budget includes a 34 million increase in
9 other expenditures, and I guess in Class
10 100 you talk about 9.3.

11 Bottom line, there's a lot of
12 requests for expenditures in your
13 particular budget, unlike most
14 departments. Can you kind of talk me
15 through why, starting with capital, why
16 there's this aggressive and extensive
17 increase in funding for your department.

18 COMMISSIONER NEUKRUG:

19 Certainly. I'd be happy to speak to
20 that.

21 If you look over the past
22 decade, the Water Department has expended
23 approximately \$100 million a year, a
24 billion dollars, invested into our
25 infrastructure system. While that is a

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 lot of money, it's nowhere near enough
3 money in order to operate and maintain
4 our system for the next two decades.

5 We've been looking over our
6 programs and we've determined that the
7 correct amount of expenditures for
8 investing in our infrastructure system,
9 meaning our pipes, our facilities, our
10 other programs, to be on the order of
11 \$250 million a year. With that, what
12 you're seeing right now is a change, an
13 increase, in our amount of investment
14 into our systems over this time.

15 With that, as I indicated in my
16 testimony, as our infrastructure grows
17 older, it also does not grow stronger.
18 So as your infrastructure grows older, it
19 needs more care and maintenance. It
20 needs more operations and a little bit
21 more tweaking.

22 Because of those two reasons,
23 the infrastructure -- and I tried to
24 point this out in my testimony. The
25 importance of the infrastructure on the

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 overall budget is important and they are
3 very closely related.

4 COUNCIL PRESIDENT CLARKE: All
5 right. So that reflects, in large part,
6 from 100 to 250 million a year.

7 COMMISSIONER NEUKRUG: That's
8 correct.

9 COUNCIL PRESIDENT CLARKE:
10 Nothing outside of the normal replacement
11 costs?

12 COMMISSIONER NEUKRUG: Well,
13 yeah. There's some new programs that are
14 growing -- thank you, Councilman, for the
15 leading question.

16 COUNCIL PRESIDENT CLARKE: All
17 right.

18 COMMISSIONER NEUKRUG: There
19 are. There's a couple of programs. One,
20 of course, is the Green City's, Clean
21 Water program, this consent order that we
22 now have with the state and agreement
23 with EPA to move forward and manage the
24 overflow of sewage from our pipes into
25 the rivers and streams. That is, in 2012

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 dollars, a \$1.2 billion program where
3 we'll be expending monies over the next
4 25 years. It's a far cry from what you
5 see in other cities where you see numbers
6 like 3 billion, 4 billion and you see it
7 done in 15 to 20 years. So we've done
8 pretty well relative.

9 In addition to that, the monies
10 are being spent in a manner that provides
11 some further benefits to the City of
12 Philadelphia than the way other cities
13 are managing their overflows by building,
14 what I call in my testimony, big tunnels
15 to nowhere. You can imagine the idea of
16 us building a 35 foot diameter tunnel
17 that runs from Northeast Philadelphia
18 down to the Airport, up the Schuylkill
19 Expressway, up to the Fairmount dam and
20 then makes a couple of spurs up the Cobbs
21 Creek and Tacony Creek and not allow any
22 cars in there, because the only thing
23 you're carrying in there is sewage, and
24 costing on the order of \$7 to \$8 billion
25 as something that is to be avoided in the

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 City of Philadelphia.

3 A secondary where we're seeing
4 significant increases in costs is in
5 storm flood relief or storm -- we've all
6 witnessed, whether in South Philadelphia,
7 Germantown or in the Fishtown area, we've
8 all seen these problems of weather, and
9 in Manayunk we've seen these problems of
10 either Schuylkill River overflowing its
11 bank and going on Main Street, we've seen
12 water coming down streets that used to
13 have creeks underneath and do no longer
14 but with forces of water that are
15 equivalent to small Schuylkill Rivers
16 coming down just streets in Germantown
17 area, and we've seen in South
18 Philadelphia, we see problems with
19 basement backups and other sets of
20 issues.

21 The reasons for these are many.
22 It has to do with impervious cover. It
23 has to do with the situation of how the
24 land has been managed over the last
25 hundred years. It has to do with

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 potentially climate change, or if it's
3 not climate change, at least the weather
4 patterns over the last decade. But all
5 those put together result in a
6 significant new series of future costs
7 for the Water Department.

8 COUNCIL PRESIDENT CLARKE:
9 Okay. During our conversation earlier
10 between you and myself, we were talking
11 about alternative ways of providing power
12 for water processing, and I talked to you
13 about a number of issues, some that we
14 saw that were done in actually other
15 countries, hydropower, utilizing ways of
16 the flow of water to create energy,
17 solar, other types of operations.

18 Have you looked at that in a
19 meaningful way in terms of actually
20 looking at that, given the increasing
21 costs of providing water service, of ways
22 of reducing the cost of that?

23 COMMISSIONER NEUKRUG: We're
24 looking at a number of different ways to
25 reducing cost, and diversifying our

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 energy portfolios is how we're calling
3 the program at this point.

4 You never know -- those of you
5 who know that the price of natural gas
6 has just plummeted, these things are
7 pretty hard to project. So what do you
8 do in the long term for a utility that
9 uses, I think the number is, about \$22
10 million a year worth of electricity?
11 What do you do? You diversify your
12 portfolio. You try not to buy everything
13 from PPL or PECO, and the way we're doing
14 that is, we're using co-generation at our
15 Northeast Plant. We're looking at -- we
16 built a solar farm in the Southeast
17 facility. I said in my oral testimony,
18 talked about this Novatherm project where
19 we're actually recovering heat from the
20 sewage and using it to heat and cool
21 buildings. And we're also looking at a
22 number of different things, including
23 we're doing some work on Venice Island up
24 the north end in the Manayunk Canal and
25 we're making way, making the opportunity

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 for hydropower up there.

3 So we're very interested. We
4 have a number of folks who work for
5 Philly Water. We have three folks in our
6 energy group who are looking on a daily
7 basis for opportunities for us to secure
8 more renewable energy, build it ourselves
9 and be independent of the electric
10 companies as best as we can. At the same
11 time, doing it in a way that makes sense
12 economically for our customers.

13 COUNCIL PRESIDENT CLARKE: All
14 right. Do you have a timeline associated
15 with some of these programs, alternative
16 sources?

17 COMMISSIONER NEUKRUG: Yes.
18 Yes. And the timeline is last year.

19 COUNCIL PRESIDENT CLARKE:
20 Under the Northeast and then subsequent?

21 COMMISSIONER NEUKRUG: Yes.
22 The Northeast will be online in 2013.
23 Solar panels are online now. The
24 Novathermal is online as of last week.
25 We are -- the hydroelectric will depend

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 very much on the economics of it, but
3 we're looking at it now and potentially
4 can go in in a year or so.

5 We tried for a very large solar
6 farm at the Baxter Water Treatment Plant,
7 but the solar panel market has
8 temporarily dropped to the point where
9 it's not economical for us to move in
10 that direction.

11 COUNCIL PRESIDENT CLARKE:

12 Right. Last question. What's your
13 relationship or what do you anticipate
14 your relationship being with the Energy
15 Authority? Because I know during the
16 course of the formulation of the Energy
17 Authority, it was believed that they can
18 play a significant role in allowing you
19 to finance and do other things relating
20 to that. Are you now going to be in a
21 position to work with the Energy
22 Authority?

23 COMMISSIONER NEUKRUG: We're
24 very pleased about a new Energy Authority
25 and happy to work with them under the

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 co-gen project. I think things were not
3 aligned yet, so we were using the PMA
4 Authority. But we look forward to
5 working with them.

6 COUNCIL PRESIDENT CLARKE:
7 They're up and running and I had a recent
8 briefing with them and they're ready to
9 go. They have some pretty good ideas.

10 COMMISSIONER NEUKRUG:
11 Excellent.

12 COUNCIL PRESIDENT CLARKE:
13 Thank you.

14 The Chair recognizes
15 Councilmember Greenlee.

16 COUNCILMAN GREENLEE: Thank
17 you, Mr. President.

18 Good -- it's afternoon now.
19 Good afternoon.

20 COMMISSIONER NEUKRUG: Good
21 afternoon.

22 COUNCILMAN GREENLEE: Just
23 quickly, first I also want to join, as
24 Council President said, in thanking you
25 for your responsiveness when our office

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 calls. Folks in my office want to make
3 particular mention, as I said to you
4 before, about Delores Pringle. She is
5 always very responsive and prompt in
6 helping us, so we really appreciate that.

7 COMMISSIONER NEUKRUG: And that
8 really means a lot to us, Councilman.
9 Just so you know, when I get a phone
10 call, I call this woman right to my right
11 here.

12 COUNCILMAN GREENLEE: Obviously
13 over the years she's been very great too.

14 Just so I'm clear on this, on
15 the rate change issue -- I'm not going to
16 get into pros and cons, but the timeline,
17 could you just go into that a little bit.
18 I know you have the community meetings
19 coming up. When is -- just take me
20 through the time a little bit.

21 COMMISSIONER NEUKRUG: The
22 process is -- and I'll pass this over to
23 Joe in a minute, because I'm going to
24 quickly turn to a point where I am
25 speaking things I don't know.

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 But we're well into the
3 process. We filed for the rate increase
4 with City Council and Department of
5 Records. We have a hearing officer
6 selected, and I believe the next step
7 will be pre-hearing conference. And the
8 whole process we're anticipating being
9 completed, including a Commissioner
10 decision, by, we're hoping, October 1st.

11 COUNCILMAN GREENLEE: October
12 1st is your date? Okay. And these
13 meetings in the community, do you have
14 any --

15 COMMISSIONER NEUKRUG: I'll
16 turn this over -- the Water Commissioner
17 actually does not participate in the
18 process itself, and I'll turn this over
19 to our Finance Director, Joe Clare.

20 DEPUTY COMMISSIONER CLARE: We
21 typically have between three and five
22 meetings through various strategic places
23 throughout the City. Generally we try to
24 spread them around. Most are at night,
25 generally one during the day. And then

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 there are a series of technical hearings
3 that follow that.

4 COUNCILMAN GREENLEE: And you
5 don't have them scheduled yet, I assume?

6 DEPUTY COMMISSIONER CLARE:
7 April 27th is our pre-hearing conference,
8 and most of the schedule will be set
9 after that. I would expect late June or
10 July would be our public hearings.

11 COUNCILMAN GREENLEE: Okay.
12 Just when it's nice and hot, you get
13 people hot, right?

14 And I know there will be other
15 questions of stormwater fees. I just
16 have one question. Who exactly is on
17 this Customer Advisory Committee?

18 COMMISSIONER NEUKRUG: Repeat
19 that again.

20 COUNCILMAN GREENLEE: The
21 Customer Advisory Committee that you talk
22 about, the input of the Customer Advisory
23 Committee.

24 COMMISSIONER NEUKRUG: Well,
25 the CAC for the stormwater fees, which we

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 have members of -- we can get you the
3 full list, but it's members of BOMA and
4 United Business and certainly CLS and a
5 number of different organizations,
6 hopefully representing all of the
7 stakeholders being impacted by the
8 stormwater fees.

9 COUNCILMAN GREENLEE: Okay. If
10 you could get that full list to the
11 President, I'd appreciate that.

12 COMMISSIONER NEUKRUG: Yes.

13 COUNCILMAN GREENLEE: Thank
14 you. Thank you very much.

15 COUNCIL PRESIDENT CLARKE:
16 Sorry about that.

17 COMMISSIONER NEUKRUG: Is that
18 bottled water?

19 DEPUTY COMMISSIONER McCARTY:
20 Don't go there.

21 COUNCIL PRESIDENT CLARKE: I
22 understand the cameras are looking.
23 Sorry.

24 The Chair recognizes --

25 COMMISSIONER NEUKRUG: Sixteen

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 cents for ten gallons of that.

3 COUNCIL PRESIDENT CLARKE: I
4 agree with you, sir. I concur. It is a
5 rip-off. Actually, since you mention
6 that, I'll get to Councilman Jones in a
7 second. You did bring it up.

8 A couple of years ago, the City
9 of Philadelphia was producing bottled
10 water. What happened to that program?

11 COMMISSIONER NEUKRUG: That was
12 a great, great program in terms of public
13 awareness, but we had a couple of
14 problems with that. First of all,
15 because of FDA regulations, we had to
16 truck water from our Baxter Water
17 Treatment Plant to a facility in Bucks
18 County, where it was bottled and then
19 labeled, brought back down to us, and
20 then we were giving them out at events,
21 and it was very, very positive publicity.
22 Unfortunately, it takes away from
23 probably the most important aspect of
24 using tap water instead of bottled water,
25 and that's the plastic. So we were

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 encouraging people to reuse those plastic
3 bottles, but they were not, and it was
4 expensive and it's not very
5 environmental. So we stopped that
6 program. We're looking forward to some
7 other really interesting programs that
8 involve people being able to refill their
9 plastic reusable bottles at restaurants
10 in Philadelphia and create a program
11 using something a little bit different.

12 COUNCIL PRESIDENT CLARKE:

13 Okay. Thank you.

14 The Chair recognizes
15 Councilmember Jones.

16 COUNCILMAN JONES: That's not
17 what happened. They started giving it to
18 Deer Park and Deer Park said, No compete.
19 That's what happened.

20 First of all, I want to commend
21 you on the great work you do. I always
22 brag about the intellectual property
23 within this department. You have more
24 engineers and scientists than any other
25 department within the City of

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 Philadelphia. I have had an opportunity
3 to travel to your water treatment plants
4 and see what you do up close and
5 personal.

6 To the new Chair of
7 Transportation and Public Utilities, you
8 haven't lived until you went down 50 feet
9 and walked the sewer with these fine
10 civil servants. So I look forward to
11 taking you down.

12 COMMISSIONER NEUKRUG: Is this
13 a new sewer or an existing operating
14 sewer?

15 COUNCILMAN JONES: No. This
16 was new construction.

17 COMMISSIONER NEUKRUG: We still
18 have some adventures for you too then.

19 COUNCILMAN JONES: I'm okay.
20 I'm going to leave it to my new colleague
21 to take care of that.

22 COUNCILMAN JOHNSON: Thank you,
23 sir, for that.

24 COUNCILMAN JONES: But a couple
25 things. In your FY 2011 testimony, you

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 talk about the \$183 million in capital
3 projects to replace 26 miles of sewer
4 pipe, but which I understand we have
5 approximately 3,000 miles of
6 infrastructure under our feet as we
7 speak; is that correct?

8 COMMISSIONER NEUKRUG: We
9 have --

10 COUNCILMAN JONES: What I want
11 to ask you directly as we start to look
12 at the new future of the Philadelphia
13 School District, how are you working with
14 the School District to train and create
15 jobs of the future? I understand you
16 have an ambitious project over the next
17 25 years to deal with rainwater runoff
18 and you're doing fascinating new things
19 with rain gardens, bio-retention basins.
20 How are you connecting to public schools
21 to create the craftspersons of the future
22 using our workforce?

23 COMMISSIONER NEUKRUG: I think
24 you bring up really three very good and
25 important points that all work together.

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 One is jobs, another one is education,
3 and the third one is environment, and how
4 do those three things work together. And
5 no place is better to demonstrate that
6 than in the Philadelphia school system.

7 We are very proud of having
8 done some initial forays into the School
9 District, working at different schools to
10 implement stormwater management
11 practices, and the thing is is that when
12 you do this, you don't just implement the
13 stormwater practice, but you also put it
14 into the curriculum so people -- so kids
15 begin to understand the relationship
16 between their environments and the school
17 and what we're trying to accomplish here.

18 One of the more interesting
19 ways of really connecting with children
20 that we found is connecting in the
21 history of space of where that school
22 was, who lived there 200 years ago, who
23 made the decisions to manage water the
24 way they did and how did they get water
25 200 years ago and how did society change

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 over that time and where are we now and
3 what are the future opportunities. So I
4 think there's an incredible opportunity
5 there.

6 Second, there's also a very
7 significant need at the Philadelphia
8 Water Department for all different types
9 of expertise, from unskilled labor to
10 skilled trades to professionals,
11 engineers, scientists and GIS and other
12 folks, and there's no place better to
13 find these folks than right here in
14 Philadelphia coming from Philadelphia
15 public school system. So we're very
16 interested in figuring out how do we make
17 these connections. We have a few irons
18 in the fire, but it's not as strong a
19 program as I'd like to see in the coming
20 years.

21 COUNCILMAN JONES: I would like
22 to -- and that's a fair answer. What I'd
23 like to do is, we -- I happen to believe
24 that there's going to be a major shift in
25 reinforcing shop and other trades within

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 the public schools in the years to come.
3 I want the Water Department to be on the
4 ground level of the departments like the
5 Gas Works, who are in danger of aging out
6 their workforce and not finding the
7 qualified individual craftsmen,
8 craftspersons, that they need for the
9 future; that if indeed the SRC redesigns
10 to become a little more focused on
11 blue-collar opportunities, that at the
12 ground level you start to help them to
13 design curriculum.

14 Again, I always talk about the
15 trip we had, Mr. President, up to Lehigh
16 trades school up at Lehigh Valley where
17 young people, 3,200 of them, come from
18 regional schools that feed into one trade
19 school, not a metal detector in the
20 place, and they were cutting dyes for
21 metals that were going to wind up on the
22 Space Station. I rode home an hour with
23 municipal envy, and what I'd like -- it's
24 such a thing. I was jealous of another
25 entity.

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 So as we start to design
3 different curricula for young thunder
4 cats that are coming through the system
5 that aren't going to wind up in Harvard,
6 your department, the Gas Works and others
7 are places where we are going to look to
8 matching educators to practitioners to
9 create jobs of not just the future but of
10 today.

11 Those rain gardens, you're
12 talking about a thousand rain gardens,
13 bio-retention basins. The number of
14 skill sets involved in that, you need a
15 plumber. You need a little bit to be a
16 plumber. You need to know how to be a
17 brick mason. You need to know how to be
18 a botanist, because you have to use
19 vegetation and the types of thirsty
20 plants that are required. You have to
21 know a little bit about pesticides. You
22 have to know how to keep the mosquito
23 count down and other things like that
24 that are valuable tools in one
25 bio-retention basin.

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 So we're going to be looking
3 forward to you. These are jobs that
4 can't be exported. You can't do it
5 overseas. You have to build them and
6 manufacture them right here. So if we're
7 on the cutting edge of that kind of
8 training at the school level, we'll be on
9 the cutting edge of the jobs of the
10 future.

11 Thank you, Mr. President.

12 COUNCIL PRESIDENT CLARKE:

13 Thank you, Councilman.

14 COUNCILMAN JOHNSON: Point of
15 information.

16 COUNCIL PRESIDENT CLARKE:

17 Councilman Johnson.

18 COUNCILMAN JOHNSON: Council
19 President, thank you very much.

20 I just want to echo my
21 colleague's sentiment regarding an
22 educational-to-career pipeline,
23 particularly using government agencies
24 that is primarily funded by taxpayers.
25 And so if we can do additional followup

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 and possibly looking at a model, because
3 I know SEPTA has a model, actually the
4 transportation workers union have a model
5 where they actually train high school
6 students to actually basically work for
7 SEPTA.

8 And so I know you're going to
9 be rolling out this Jobs Commission as we
10 move forward. This is something that
11 should be a part of that discussion of
12 how we link those young people who are
13 attending the Philadelphia School
14 District -- and I'm a graduate of Edward
15 Bok High School, so it was presumed that
16 I was going to go work for Boeing, and in
17 twelfth grade we had half of the day --
18 my colleague -- well, other classmates --
19 my behavior kind of -- but other
20 classmates had an opportunity to go work
21 at Boeing.

22 And so if we can get back to
23 that model, maybe make this a part of the
24 conversation under the Jobs Commission,
25 I'm willing to step to the plate to

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 follow up with agencies such as the Water
3 Department and partnering with the School
4 District.

5 So, Councilman Curtis Jones,
6 I'm willing to support these efforts as
7 we move forward so we can make it
8 something concrete for our young people.

9 Thank you, Mr. President.

10 COUNCIL PRESIDENT CLARKE:
11 Thank you, Councilman.

12 COMMISSIONER NEUKRUG: Can I
13 respond to that?

14 COUNCIL PRESIDENT CLARKE: Very
15 good points. Thank you.

16 COMMISSIONER NEUKRUG: Can I
17 just respond to that briefly?

18 COUNCIL PRESIDENT CLARKE: Oh,
19 sure.

20 COMMISSIONER NEUKRUG: I know
21 we're recognized very much as a City
22 department, we're government, but also we
23 pride ourselves in doing our work as a
24 business. And as any business would --
25 one that's especially serving a very

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 specific population, in our case

3 Philadelphia, it's really essential that

4 the Philadelphia Water Department

5 recognize the importance of the City and

6 its resources and its people in

7 everything that we do and try to help as

8 best we can within our boundaries to

9 provide assistance back, and education

10 and jobs is certainly two of those areas.

11 COUNCIL PRESIDENT CLARKE:

12 Thank you. Thank you so much. Great

13 points.

14 The Chair recognizes Councilman

15 Goode.

16 COUNCILMAN GOODE: Thank you,

17 Mr. President.

18 Good afternoon, Commissioner.

19 COMMISSIONER NEUKRUG: Good

20 afternoon.

21 COUNCILMAN GOODE: Let me first

22 commend you on your work during your

23 first year as Commissioner, particularly

24 in terms of your diversity efforts. You

25 walked into a situation that was not

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 great, and you seemed to be hard at work.
3 In doing that, let me also illustrate
4 some of what you've done and pose some
5 other questions.

6 The Water Department now is
7 made up of 56 percent people of color?

8 COMMISSIONER NEUKRUG: Yes.
9 That's correct.

10 COUNCILMAN GOODE: And when you
11 assumed your position, there were zero
12 percent on the executive team; is that
13 correct?

14 COMMISSIONER NEUKRUG: That's
15 correct, yes.

16 COUNCILMAN GOODE: And you've
17 increased that to 20 percent?

18 COMMISSIONER NEUKRUG: Twenty
19 percent.

20 COUNCILMAN GOODE: So
21 specifically that is of the ten-member
22 team, one African American and one
23 Asian --

24 COMMISSIONER NEUKRUG: That's
25 correct.

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 COUNCILMAN GOODE: -- is that
3 correct?

4 Of that 56 percent or other
5 department, can you tell me what
6 percentage of the department is African
7 American?

8 COMMISSIONER NEUKRUG: I'm
9 sorry?

10 COUNCILMAN GOODE: What
11 percentage of the department is African
12 American?

13 COMMISSIONER NEUKRUG:
14 Fifty-six percent. Oh, let me see.
15 I believe that was the 56
16 percent.

17 COUNCILMAN GOODE: I'm assuming
18 the 56 percent number is African
19 American, Asian, Latino.

20 COMMISSIONER NEUKRUG: You're
21 right. Fifty-one percent.

22 COUNCILMAN GOODE: The
23 department is 51 percent African
24 American?

25 COMMISSIONER NEUKRUG:

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 Fifty-one percent, yes.

3 COUNCILMAN GOODE: What percent
4 is Latino?

5 COMMISSIONER NEUKRUG: Latino
6 is 2 percent.

7 COUNCILMAN GOODE: And what
8 percent is Asian?

9 COMMISSIONER NEUKRUG: Four
10 percent.

11 COUNCILMAN GOODE: Thank you.

12 Getting back to issues of
13 diversity, I was mentioning to the other
14 department I thought that this question
15 was for them, but it's actually for your
16 department. There's a line item in Class
17 200 regarding OEO monitoring service.
18 Can you tell me what that is?

19 COMMISSIONER NEUKRUG: Yes.
20 And did you receive this little brochure?

21 COUNCILMAN GOODE: I did.

22 COMMISSIONER NEUKRUG: The side
23 with the bar graph under the Methods for
24 Improvement, how do we get better,
25 Internal No. 4 is improvements to

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 information systems and tracking of
3 contract information. Recognizing that
4 there is a citywide effort to track this
5 information through OEO, it's also
6 important as a very large business and
7 one of the largest OEO minority, DBE
8 employers in the City, that we be able to
9 track our systems very well, and right
10 now it's -- we just need some more
11 practice.

12 COUNCILMAN GOODE: Do you know
13 specifically how you're going to spend
14 the \$150,000?

15 COMMISSIONER NEUKRUG: We're
16 looking to see how -- we're going to --
17 well, first we're going to do over the
18 next couple of months an internal review
19 of how we currently track and what we
20 need to do better, and then put out an
21 RFP for probably an IT or similar type
22 function to come in and help us with some
23 software to help us track the invoices
24 that come in from contractors and follow
25 more closely the month-by-month,

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 quarter-by-quarter changes that happen
3 within the breakout of the numbers.
4 We're also getting more involved with
5 PLAs, project labor agreements.

6 COUNCILMAN GOODE: This is --

7 COMMISSIONER NEUKRUG: And
8 they're also finding them very -- a lot
9 of work and a lot of software
10 infrastructure that's needed for that.

11 COUNCILMAN GOODE: So this work
12 will be done by employees or consultants?

13 COMMISSIONER NEUKRUG: This is
14 Class 200. This will be consultants.

15 COUNCILMAN GOODE: So it will
16 be consultants. And how will these
17 services differ from those provided by
18 OEO and the Commerce Department?

19 COMMISSIONER NEUKRUG: It's a
20 service that's provided -- I think I'll
21 have to get back to you on the specific
22 answer for that.

23 COUNCILMAN GOODE: Okay.

24 COMMISSIONER NEUKRUG: We're
25 not looking to duplicate any effort.

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 It's been a wonderful opportunity working
3 with Angela Dowd-Burton and her staff and
4 they provide us a lot of information, but
5 the information comes in at the end and
6 it comes in too late for us to really act
7 on it.

8 COUNCILMAN GOODE: I totally
9 salute you for trying to increase your
10 capacity. I was interested if you are
11 putting out an RFP whether you already
12 knew that it would cost \$150,000 or where
13 specifically the \$150,000 figure came
14 from and what was entailed in that.

15 COMMISSIONER NEUKRUG: It was
16 an estimate. I'm not sure who on my
17 staff had put together that number.

18 DEPUTY COMMISSIONER CLARE: I
19 think we modeled that after -- we had a
20 similar contract on the cultural
21 corridors, the New River City program
22 that the Urban Affairs folks managed for
23 us, and they worked for PIDC at the time.
24 So we modeled it after that in terms of
25 costs and procedures.

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 COUNCILMAN GOODE: Okay. Thank
3 you.

4 Thank you, Mr. President.

5 COUNCIL PRESIDENT CLARKE:

6 Thank you.

7 The Chair recognizes Councilman
8 Henon.

9 COUNCILMAN HENON: Thank you,
10 Mr. President.

11 Good afternoon, Commissioner.

12 COMMISSIONER NEUKRUG: Good
13 afternoon.

14 COUNCILMAN HENON: I too want
15 to start off by saying it's a pleasure to
16 deal with your office on the many
17 services that come through each and every
18 one of our Council offices providing for
19 the City on a daily basis.

20 COMMISSIONER NEUKRUG: Thank
21 you, Councilman.

22 COUNCILMAN HENON: As you know,
23 we've had some pretty in-depth
24 conversations regarding the greening
25 infrastructure and look forward to

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 continuing those. I know you take it
3 very serious. I know we all take it very
4 serious, and I think we all have a common
5 goal in mitigation and changing people's
6 behaviors and trying to do what's right
7 for the environment and to deal with the
8 runoff and the overflows of our
9 antiquated sewer system.

10 COMMISSIONER NEUKRUG: And it's
11 in the interest of the Philadelphia Water
12 Department to see more businesses in
13 Philadelphia, not less.

14 COUNCILMAN HENON: Amen to
15 that.

16 So let me first start off by
17 asking a few questions. You had
18 mentioned not only your testimony but
19 here so far at the hearing, you mention
20 about the project labor agreement.

21 COMMISSIONER NEUKRUG: Yes.

22 COUNCILMAN HENON: When have
23 you started putting the PLA out for bids
24 from the Philadelphia Water Department?
25 Have you started to put that out on your

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 bids? I know you had mentioned the
3 Venice Island project being the signature
4 project. I had some concerns. I hope as
5 we move forward -- I had some concerns on
6 Belmont where a few projects that have
7 gone out, folks have been awarded it,
8 that has not -- they're not reflective of
9 just Philadelphia. They're non-residents
10 of Philadelphia and they're companies
11 that are nowhere near Philadelphia.

12 So I don't want to go back.
13 What I'm trying to do is move forward and
14 say, Hey, look, it's an Executive Order
15 which has the participation goals in
16 coordination with the Administration and
17 the office dealing with Angela Burton and
18 the Water Department. So it's great for
19 City workers. It's great for
20 opportunities for City businesses and
21 minority and women-owned businesses to
22 participate moving forward.

23 So where are we, first, with
24 the status of the Venice Island project?

25 COMMISSIONER NEUKRUG: First of

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 all, it's been a fascinating process to
3 watch, and also we're kind of running the
4 project. We kind of -- we have Sharice
5 Price who is working with us, who is here
6 somewhere, who is actually putting
7 together the programs for this. And for
8 us, it's very new. So when she came into
9 my office about six months ago -- and,
10 Council President, is it all right if I
11 show these and then leave them here for
12 distribution to the City Council?

13 But even just coming up with
14 the ideas of how you do this, how you
15 structure a project labor agreement in
16 Philadelphia using Philadelphia Water
17 Department and who sits on that Board and
18 who sits on the community group to work
19 on that becomes a major challenge for us
20 that is going to get easier and easier as
21 we move along.

22 In terms of how we select
23 projects to be PLAs, there is an
24 Executive Order by the Mayor that lists a
25 certain number of issues, and that's

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 still being worked on, I believe, by the
3 Mayor's Office trying to understand what
4 projects meet the requirements and which
5 ones don't. And from my perspective, it
6 has to do with how many trades are
7 involved in the project, the complexity
8 of the project and the time constraints
9 of the project are three of the -- and
10 the size of the project are the things
11 that go into this.

12 In terms of the project that
13 you've mentioned, it was -- I'm not sure
14 if they would have fit into those
15 categories, but if they had, what
16 happened there was just the project went
17 out sooner than -- it was a project --
18 our projects work for about three or four
19 years, and we just weren't ready and we
20 weren't aware.

21 COUNCILMAN HENON: And we can
22 have these discussions off line.

23 COMMISSIONER NEUKRUG: And now
24 we're looking to work. We have Belmont
25 Raw Water Basin project, a \$19 million

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 project that we have into the Mayor's
3 Office now as a potential PLA project.

4 COUNCILMAN HENON: You had
5 mentioned -- and we'll talk off line
6 about some of the things in the past.
7 Moving forward, I'm happy to see that you
8 have a strategy as we proceed moving
9 forward, more opportunities for local
10 people and local residents.

11 You had mentioned two projects,
12 the solar project and the co-generation.

13 COMMISSIONER NEUKRUG: Yes.

14 COUNCILMAN HENON: Both are in
15 my district, I believe. One is -- is
16 that the one on Lewis Street that you --
17 at least conceptually you were talking
18 about doing some solar. Do you have
19 some --

20 COMMISSIONER NEUKRUG: The
21 solar is in place and it's down at our
22 Southeast Plant underneath the Walt
23 Whitman Bridge.

24 COUNCILMAN HENON: Okay. Which
25 is not my district. But I know there was

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 some talks about some solar on --

3 DEPUTY COMMISSIONER McCARTY:

4 At the Baxter.

5 COUNCILMAN HENON: That's

6 exactly right.

7 COMMISSIONER NEUKRUG: The

8 Baxter facility, we're in a delay right

9 now because of the value of solar energy

10 right now is just not -- doesn't make an

11 effective project.

12 DEPUTY COMMISSIONER McCARTY:

13 And the co-gen is at Lewis Street, at the

14 Lewis Street facility.

15 COUNCILMAN HENON: Great. I

16 just want to say for the record, you can

17 go on a tour, to my colleagues,

18 especially the Majority Leader, you can

19 go on tour to one of these facilities,

20 the water treatment plants, but you

21 haven't seen anything unless you've been

22 in a ditch laying pipe putting in eight

23 hours a day.

24 COMMISSIONER NEUKRUG: It's --

25 COUNCILMAN HENON: It's a

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 fascinating experience to see how far the
3 Water Department has come.

4 And I just want to commend you
5 for your past year. You've come in at a
6 very difficult time, managing a multitude
7 of issues, moving the City forward. So I
8 look forward to continuing to work with
9 you and your staff as we try to -- the
10 end means of the same goals for everybody
11 here.

12 COMMISSIONER NEUKRUG: Thank
13 you. And you can't say enough about the
14 guys working in the ditch. I mean, it's
15 quite incredible as I go through the City
16 and I pull up and see what these guys are
17 doing. It's hard work, and they do it
18 well and they do it happily. It's nice.

19 COUNCILMAN HENON: I have no
20 further questions, Mr. President.

21 COUNCIL PRESIDENT CLARKE:
22 Thank you, Councilman.

23 The Chair recognizes Councilman
24 Jones.

25 COUNCILMAN JONES: See, now

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 we're arguing over -- you know we like a
3 department when we're arguing over who
4 has more relationship.

5 You haven't lived until a water
6 main breaks and you got tons of water
7 running through Manayunk and through
8 people's basements and we can't find a
9 shutoff valve because it's moved two
10 blocks to the left. So that's an
11 experience, Councilman, you look forward
12 to having.

13 What I would like to do is
14 follow along the lines of the commitment
15 over the next 25 years, 2.2 billion that
16 you are committed to to reduce the flow
17 of stormwater management and pollutants
18 into our waterways.

19 Is there any way -- and Council
20 President Clarke -- that we can sit you
21 and the Commerce Department down to talk
22 about strategies along commercial
23 corridors? As we strive to make
24 improvement districts, as the President
25 has called for, that somehow

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 incorporating some of the resources of
3 the Water Department, whether it's
4 through some of those bio-retention
5 basins, through its curb cuts or
6 pavements or surfaces that can absorb the
7 water, is there a way that we can
8 strategize on a capital project over the
9 next Five Year Plan to incorporate your
10 involvement along those corridors?

11 COMMISSIONER NEUKRUG: That
12 would be excellent. We're already pretty
13 far along talking about American Street,
14 which is an incredible corridor for us in
15 terms of making improvements to our
16 neighborhood and also doing stormwater
17 management, and would love to sit down
18 more with Commerce. As you know, we're
19 working very closely with Fairmount Park
20 and Rec Department, working with City
21 Planning, working with School District,
22 and Commerce is a natural, natural group
23 to be working with on these issues.

24 COUNCILMAN JONES: So,
25 Mr. President, can I prevail upon you to

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 facilitate that meeting? Because I
3 believe it's a peanut butter and jelly
4 makes bread resource that we can utilize.

5 COUNCIL PRESIDENT CLARKE: Yes,
6 Councilman.

7 COMMISSIONER NEUKRUG: And the
8 best use of Philadelphia Water Department
9 dollars is in leveraging other people's
10 dollars who are already planning to do
11 work in an area. The Water Department,
12 you'll see very quickly that if we're
13 going in alone into a block to do a green
14 street, it's going to be very limited
15 what we can do, but if we're in there
16 doing something else, such as Dilworth
17 Plaza or Love Park or somebody else has
18 begun a project, the Water Department can
19 certainly leverage its dollars to make it
20 a much better and greener space.

21 COUNCILMAN JONES: I'm sure
22 that, Mr. President, there's in our
23 respective districts for our District
24 Councilpeople, there's a commercial
25 corridor that probably could use -- I

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 mean, not only is it the right thing to
3 do environmentally; those bio-retention
4 basins, if done correctly, are
5 beautifying, and you put that with some
6 benches and some trees and all the sudden
7 you transform the look of a commercial
8 corridor. It's calming. It has calming
9 effects on traffic and all kinds of other
10 benefits. And I just think if you led
11 the charge of making the two -- not
12 making, but facilitating the two
13 departments to sit down and strategize
14 how they can use capital dollars in that
15 way, I think it would be strategically
16 beneficial.

17 COUNCIL PRESIDENT CLARKE:

18 Councilman, thank you, and that's a very
19 good point you bring up. We've
20 actually -- we had some other
21 conversations, one you referenced earlier
22 about the development districts. We've
23 actually asked the Department -- I don't
24 know if we got that information yet -- to
25 do an overlay on the development district

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 that we put together, because the reality
3 is, my understanding there were upwards
4 of 60,000 dead accounts. Whereas there
5 was once a water service line, the line
6 is still there, but now it's a vacant
7 lot, a vacant buildings, and that's a lot
8 of revenue that could be generated if
9 those were online. So we wanted to
10 overlay that on our map as we try to push
11 to get these areas developed. Because
12 the reality is, based on our
13 conversation, we realize if we got
14 three-quarters of those dead accounts
15 back online, it would reduce
16 significantly the cost for the
17 traditional water ratepayer, because you
18 have a broader base. And the other issue
19 is like while there's no properties there
20 paying revenue as a result of lack of
21 service, the reality is you still have to
22 maintain infrastructure. And in addition
23 to which, I understand -- I'm sure it
24 probably happened in your district and
25 others -- when we do some significant

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 changes on some of the rec centers, I
3 know at Clemente ball park at 18th and
4 Wallace, there was an issue that the
5 Water Department said they were going to
6 be able to come in and help with some
7 water retention issues and actually bring
8 some money to the table to help refurbish
9 than particular rec center.

10 So I agree, that collaboration
11 is very good and it allows us to leverage
12 resources and come up with a much better
13 product at the end of the day. So I say
14 all that to say that you can count on
15 that request that you've made to be
16 followed through on.

17 COUNCILMAN JONES: I know how
18 much you like shovels.

19 COUNCIL PRESIDENT CLARKE:
20 Absolutely, sir. Absolutely.

21 COUNCILMAN JONES: We can work
22 on that.

23 One other quick question while
24 I have time. The old reservoirs. And I
25 know the one in the 21st Ward is now a

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 bird sanctuary where the migratory birds
3 actually fly over that, and then one that
4 we share, Mr. President, 33rd Street. I
5 heard the Audubon Society is looking to
6 create an observation tower out there.
7 Can you talk about that project?

8 COMMISSIONER NEUKRUG:
9 Councilman, I don't know if you ever had
10 the opportunity to be there and go up to
11 the site of the East Park Reservoir, but
12 it is one of the most remarkably
13 beautiful spots in the City of
14 Philadelphia. First and foremost, of
15 course, it is a drinking water reservoir,
16 and one of the very large capital
17 projects we have on hand for next year is
18 about \$50 to \$70 million to rebuild that
19 reservoir. During that time, I think the
20 birds are going to be a little upset.
21 But we are working very closely with
22 Audubon and others to figure out after
23 that project is completed in hopefully, I
24 guess, three years or so, that we would
25 be able to return that site as best we

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 can to a natural site and work with
3 Audubon and Outward Bound and other
4 groups and the community to make this
5 thing work. We have some great pictures
6 of what this site is going to look like
7 already, and it's pretty exciting.

8 COUNCILMAN JONES: It's my
9 understanding that it even touches --
10 that migratory path touches your Council
11 district, Councilman Johnson, in the
12 southwest portion of your district where
13 the reserves are. And so the same bird
14 that flies over my district actually
15 flies and nests in your district as well.
16 So keeping --

17 COMMISSIONER NEUKRUG: Where is
18 it pooping?

19 COUNCILMAN JONES: Pardon me?

20 COMMISSIONER NEUKRUG: Sorry.
21 Nothing.

22 COUNCILMAN JONES: So we're
23 interested in how -- it's multi-purposed
24 almost, that it has a wildlife aspect to
25 it. We look at it as drinking water.

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 The birds look at it as nesting sites.

3 And it's just an eco-phenomena that I

4 didn't know happened until --

5 COMMISSIONER NEUKRUG: And I
6 would welcome taking any Councilperson up
7 there to show them the site. It's quite
8 remarkable.

9 COUNCILMAN JONES: Thank you,
10 Mr. President.

11 COUNCIL PRESIDENT CLARKE:
12 Thank you, Councilman.

13 The Chair recognizes Councilman
14 O'Neill. How you doing, Councilman?

15 COUNCILMAN O'NEILL: Good,
16 Mr. President.

17 I just want to say I just met
18 recently with the Commissioner and went
19 over a lot of issues, particularly how
20 well Joanne Dahme and her team have
21 worked with housing development that's
22 been around for 60 years. It was World
23 War II housing, Pennypack Woods. It's a
24 co-op, cooperative, and were affected by
25 the stormwater issues, because

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 technically they have a commercial
3 service serving over a thousand units.
4 And they've just been phenomenal, and I
5 think it should be a national model how
6 you can work with a community and solve
7 problems.

8 But I want to mention on the
9 record, Deputy Commissioner McCarty and I
10 have differed, and she's as tough an
11 opponent as you'll come across defending
12 her position. No one gives any better
13 service to a District Councilmember when
14 they're stuck, needed, off hours. She is
15 available, she's sensitive and really
16 goes way beyond, and that's both under
17 the previous Commissioner and
18 Commissioner Neukrug. And I just want to
19 thank her publicly and tell my
20 colleagues, particularly those that are
21 newer, that there are friends in the
22 Water Department. We may disagree with
23 them on some policy issues, but when we
24 have a constituent that is in dire need
25 and quickly, they really deliver.

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 Thank you.

3 DEPUTY COMMISSIONER McCARTY:

4 Thank you, Councilman.

5 COUNCIL PRESIDENT CLARKE:

6 Thank you, Councilman.

7 You guys made out pretty well.

8 I was just going to wait until Thursday,
9 but -- I'll wait until Thursday. We have
10 a hearing on Thursday. I concur with
11 Councilman O'Neill and my other
12 colleagues. From a service perspective,
13 you guys are on point. You get it. You
14 understand. We're public service and
15 we're, in spite of our positions on
16 issues, at the end of the day, we're
17 trying to service the public. But we do
18 disagree on a couple of things, one, as
19 you know, and hopefully we can come to
20 some consensus on that as we lead into
21 the proposed Charter change. I don't see
22 it as an affront on the existing process.
23 I just think it's a way to enhance that
24 process.

25 Any other questions of these

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 witnesses by members?

3 (No response.)

4 COUNCIL PRESIDENT CLARKE:

5 There being none, we're going to
6 actually -- we were scheduled to break
7 earlier, but because we've gone through,
8 what I'd like to do is take a ten-minute
9 break. I understand Streets Department
10 is on their way, so we can just like roll
11 right through and get Streets in here and
12 proceed.

13 COMMISSIONER NEUKRUG: Thank
14 you, Councilman.

15 COUNCIL PRESIDENT CLARKE:

16 Thank you so much.

17 (Brief recess.)

18 COUNCILMAN JONES: We're about
19 to begin.

20 (Pause.)

21 COUNCILMAN JONES: True to my
22 word, it's been two minutes. We're going
23 to get started with the Street
24 Department's testimony. And will the
25 Commissioner state your name for the

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 record and begin your testimony, please.

3 COMMISSIONER TOLSON: Good

4 afternoon, Councilperson. Happy to be

5 here. My name is Clarena Tolson from the

6 Department of Streets and the

7 Commissioner, and with me are three of my

8 deputies. To my right, Mr. Stephen

9 Buckley, the Deputy for Transportation.

10 To my left, Carlton Williams, the Deputy

11 for Sanitation. And to his left, Michael

12 Zaccagni, the Deputy for Administration.

13 We're happy to be with Council today in

14 serving under the leadership that we

15 have.

16 The highlights of our budget

17 are very, very simple. Our budget

18 request for this year in the General Fund

19 is \$120 million. That will allow us to

20 maintain our core services at the high

21 standards that our citizens have come to

22 expect. We will continue to expand our

23 efforts in key areas, such as recycling,

24 litter and traffic safety.

25 Our OEO goals for the coming

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 year is 30 percent, which is maintaining
3 what we have.

4 With regard to some of our
5 services, I'd like to highlight a few
6 things. Within Transportation, we have
7 replaced all of our traffic signals with
8 LEDs, reducing both the electric cost and
9 maintenance needs. We have leveraged
10 dollars from federal grants and incentive
11 payments from PECO to achieve this. We
12 are presently conducting a pilot for
13 streetlights that are LEDs, working with
14 the federal government to examine the
15 outcomes.

16 The City's first Traffic
17 Operations Center is coming online by the
18 end of this year. That will allow us to
19 dynamically modify our signal timings,
20 respond to realtime and real-life
21 conditions. We have completed design
22 work on several major projects in excess
23 of \$32 million around the entire City.

24 Within our Sanitation Division,
25 we have maintained on-time recycling

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 collection at 97 percent, and our
3 diversion rate, that which we are
4 recycling, is reaching 20 percent. This
5 year, we expect to receive \$6 million in
6 revenue from our recycling processing,
7 and we've seen an increase in diversion,
8 just a reminder for you to know where we
9 came from, in just a few five years from
10 7 percent diversion to now 20 percent.

11 The combined rate for
12 recycling, both on the curbside, City
13 collected as well as the privately
14 collected commercial materials, our
15 recycling rate goes to 44 percent. So
16 we're very excited about what is in store
17 for the City and its residents with
18 regard to our recycling materials.

19 In this year, we also saw the
20 opening of a \$20 million state-of-the-art
21 municipal refuse facility in Northeast
22 Philadelphia, and that created 70
23 permanent jobs.

24 So the Department is very
25 excited about what the year brings to us,

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 and we are happy to answer any questions
3 that you may have.

4 COUNCILMAN JONES: I'm going to
5 bypass my questions and ask if
6 Councilwoman Tasco would go first.

7 COUNCILWOMAN TASCO: Good
8 afternoon.

9 COMMISSIONER TOLSON: Good
10 afternoon.

11 COUNCILWOMAN TASCO: Thank you
12 very much. You must be doing a good job,
13 just the two of us are here. And I must
14 say, you all are doing a good job.

15 I'd like to congratulate
16 Commissioner Carlton Williams, who lives
17 in the 9th Councilmanic District, on your
18 award of being the --

19 COMMISSIONER TOLSON:
20 Richardson Dilworth Award.

21 COUNCILWOMAN TASCO: Yes, the
22 Dilworth Award. Real proud of him. He's
23 a hard worker who worked very hard with
24 us and Recreation, and we appreciate your
25 support and leadership, as well as our

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 Commissioner, who is most accessible and
3 has done a fine job and her staff. So we
4 want to thank you all for your response
5 to issues. I called Pat and I said, What
6 questions do we have for the Streets
7 Department?

8 She says, We don't have any.
9 They're doing pretty good.

10 But I do have a couple. I do
11 have a couple.

12 COUNCILMAN JONES: Softening
13 them up.

14 COUNCILWOMAN TASC0: First, I
15 want to tell you I have a plastic
16 recycling can/bucket I can't get rid of.
17 You won't take it, and it's split down
18 the side, and the trash people won't take
19 it. So what am I going to do with it?

20 COMMISSIONER TOLSON: We'll
21 make sure it gets taken away.

22 COUNCILWOMAN TASC0: Just tell
23 them to take it. It's no good. It's
24 split. It's broken. Somebody broke it.
25 I use it if I have to, but I really

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 don't. But I do tell you, I do enjoy
3 recycling, and I think it's a good thing
4 we have in the City.

5 My question -- and I've asked
6 this before. Last year a lady rang my
7 doorbell. She was furious because they
8 had asked -- we raised this before -- for
9 a permit to open up her street for a
10 block party, was turned down, and then
11 she said, But Stenton Avenue is closed.

12 I want to know what the rules
13 are. I want to know how do we notify the
14 people and how are you all going to tell
15 us. Because all I just got was a
16 constant response from my constituents
17 that they couldn't have a block party.
18 They asked for a permit. They couldn't
19 get a block party. We didn't know
20 anything about the streets not being --
21 were able to be closed, and then you
22 could see the disparity, some streets
23 that were closed and others weren't.

24 So block parties are pretty
25 much what neighbors use in the summer to

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 get to know each other, to do not just
3 the cleanup when you have the cleanup on
4 Saturday, but everybody plans a big block
5 party during the summer, and the
6 confusion out there is the one that I've
7 gotten more complaints about than
8 anything else.

9 COMMISSIONER TOLSON: Yes.
10 Thank you, Councilwoman. I will say that
11 last year was our first year of
12 implementing policy with regard to not
13 having block parties on arterial routes,
14 those that carry buses or heavy traffic,
15 and I think as a result of what we saw
16 and the turmoil that it caused for many
17 of our blocks that had a history of
18 having block parties, we have taken to
19 revisiting the policy to determine how we
20 can allow block parties on the arterials
21 in a way that does not have major impacts
22 to buses or moving of traffic in those
23 communities.

24 In doing that, we are setting
25 up new policies for this year that will

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 allow block parties, not as frequently as
3 the other blocks may have them, but allow
4 them to have a block party on a major
5 holiday and then also on a non-major
6 holiday. But when we allow the arterials
7 to have their block parties, we will have
8 to control more the blocks around them
9 having block parties so that people have
10 a way to navigate in the community.

11 In the past, I think that we've
12 tried to allow everyone that wanted to
13 have a block party to have one, and in
14 some communities that has caused a lot of
15 turmoil from the sense of traffic was
16 just locked up. People had no options in
17 terms of moving around or the options
18 were very slim. It caused a lot of
19 backup.

20 But we understand how important
21 it is for blocks to have their parties,
22 and we're going to figure out a way this
23 year that they can have them, at least
24 one major holiday and one non-major
25 holiday.

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 COUNCILWOMAN TASC0: Most of
3 them are held on Saturdays and Sundays,
4 and the bus traffic is less at that time
5 than during the week. So the schedule is
6 not as frequent as during the week. So I
7 hope that you all will please work it out
8 so that my block captain will not ring my
9 doorbell frantically and laying me out.
10 I said, I don't have anything to do with
11 that. But anyway -- and she lives around
12 the corner.

13 COMMISSIONER TOLSON: So we
14 thank you for raising that before, and we
15 did take it to heart, so we've been
16 working on a new approach to it.

17 COUNCILWOMAN TASC0: I know the
18 frustration. I've been in some
19 neighborhoods. I went to North
20 Philadelphia. I was trying to get to a
21 spot. I couldn't get there. But the
22 people were having fun. I mean, they
23 were having parades and all this kind of
24 stuff, so I had to make due. It didn't
25 kill me. I adjusted and I finally came

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 out fine. The next time I had to go down
3 there at the same time, I knew and I
4 found a different way to go.

5 COMMISSIONER TOLSON: Right.
6 The concern is also with the ambulances
7 and fire engines. For them they've got
8 to navigate as well. So we don't want
9 them held up an extraordinary amount of
10 time. So it is a safety concern why we
11 have the rules, but we do understand that
12 we have to try to support people in what
13 is a tradition in Philadelphia.

14 COUNCILWOMAN TASC0: Thank you
15 very much. They were my two questions --
16 one question.

17 COUNCILMAN JONES: That's all
18 right. Those were important echoed
19 questions by -- every District
20 Councilperson gets block party requests,
21 no doubt about it.

22 If I could, a couple of
23 questions, before we go to Councilman
24 Johnson. I deferred to my colleague.

25 On Page 2 of your testimony,

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 you stated that your department completed
3 the conversion of traffic signals
4 throughout the City to incandescent
5 bulbs -- from incandescent bulbs to LEDs
6 and that you now have a pilot program for
7 street lighting.

8 First, what was the savings
9 from the first round of conversions and
10 what is the anticipated savings when we
11 convert to streetlights, noting that we
12 have 1,500 electric accounts based on
13 street lighting and approximately \$85
14 million worth of electric bill every
15 year. So what kind of savings can we
16 anticipate?

17 COMMISSIONER TOLSON: The
18 monthly savings for the traffic signal
19 conversion is significant. Our costs
20 have gone from \$100,000 a month to
21 \$27,000 a month. So it's basically --

22 COUNCILMAN JONES: That's real
23 money.

24 COMMISSIONER TOLSON: Real
25 money that we pay out. Basically saving

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 70 percent. So we're very happy with the
3 LED conversion. It was a significant
4 project. The leadership in the
5 Transportation Division through
6 Mr. Buckley and Mr. Montanez was
7 significant and allowed that project to
8 come off flawlessly.

9 COUNCILMAN JONES: Was this one
10 of the stimulus grants to do the
11 conversion, I believe, Congressman Fattah
12 and others?

13 COMMISSIONER TOLSON: Yes.
14 Yes. Congressman Fattah came out for the
15 event, if you remember that, the ribbon
16 cutting for that event. So we're very
17 happy with that effort.

18 Our newest pilot is one where
19 we're working with the Department of
20 Energy to test streetlights, LED
21 streetlights. And we're working with the
22 Department of Energy because we need some
23 kind of third party knowledge and also
24 indifference to vendor with regard to how
25 the streetlights work. This is fairly

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 new technology. There's lots of
3 different vendors who are doing it right
4 now and the costs are very significant.
5 So before the City invests much money
6 into installation of LEDs, we need to
7 understand what are the implications of
8 various lights. Cost-wise is one piece,
9 but also in terms of the impact on the
10 street.

11 Right now --

12 COUNCILMAN JONES: By way of
13 the quality of the lighting?

14 COMMISSIONER TOLSON: That's
15 right. The quality of the lighting, how
16 it burns, the mechanisms themselves, how
17 they work out and the impact on the
18 street, the foot counts that may be
19 impacted on the street.

20 Right now for us to put on a
21 new head might be \$110. The LEDs may
22 cost us up to \$900. So we're not
23 entering into that arena without being
24 well learned. So we're working with DOE
25 to get more information so that we can

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 make proper choices in the future.

3 COUNCILMAN JONES: A couple of
4 quick questions and I'll defer to my
5 colleague.

6 Thank you so much for being a
7 part of the traffic study on Henry
8 Avenue. We had a fatality of a senior up
9 there, and it kicked into gear some of
10 the older concerns about Henry Avenue and
11 particularly because it is a state
12 highway. Can you update us on some of
13 the progress that has been made along
14 that corridor?

15 COMMISSIONER TOLSON: Yes.
16 Thank you so much. We are working with
17 PennDOT, who is taking the lead basically
18 for major examination of that corridor.
19 We're hopeful that though it will be
20 time-intensive and labor-intensive to
21 gather proper information, we're hopeful
22 that the results can be one that we can
23 expect a major change in the impact on
24 Henry Avenue.

25 Under your leadership, we're in

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 a working committee to address the
3 SEPTA/Streets Department pedestrian
4 traffic issues that exist, the short-term
5 issues. We're going to be on top of
6 that. We have installed message boards
7 at several locations along that corridor,
8 and hope to see some changes in behavior
9 as a result of that. Police is working
10 on some of the enforcement issues in
11 developing a strategy to support proper
12 speed along the corridor.

13 Other major issues with regard
14 to the logistics of the corridor will be
15 developed as a result of the PennDOT
16 work.

17 COUNCILMAN JONES: I appreciate
18 your work on that.

19 We had a mild winter. What did
20 that mean by way of savings, salt, labor,
21 things like that?

22 COMMISSIONER TOLSON: Yes. We
23 are very thankful for the winter that we
24 had this year, particularly in comparison
25 to past years. We expect that -- one, we

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 have saved all the money that was set
3 aside to use for contractors.

4 COUNCILMAN JONES: And how much
5 was that?

6 COMMISSIONER TOLSON: Say
7 again.

8 COUNCILMAN JONES: How much was
9 that figure?

10 COMMISSIONER TOLSON:
11 Approximately \$4 million that was set
12 aside for contractors if we needed to
13 plow. And with our salt, we are using
14 all of our salt monies this year, but we
15 expect not to have to expend money for
16 salt next year or not much money for salt
17 next year.

18 COUNCILMAN JONES: And,
19 finally, in my district you're familiar
20 with the salt mounds on Parkside Avenue?

21 COMMISSIONER TOLSON: Yes.

22 COUNCILMAN JONES: What is the
23 difficulty in moving them? What happened
24 was -- and you don't have to answer this,
25 but I'd like you to think about it.

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 We have experienced great value
3 on Parkside Avenue, meaning that at the
4 turn of the century, it wasn't much of a
5 destination, if you would. With the help
6 of the former Councilman there -- you may
7 have heard of him, Mayor Nutter -- he was
8 able to attract major development in that
9 area, and we have been the beneficiaries
10 of that development. We have Please
11 Touch in that area. We are building a
12 brand new charter school in that area and
13 are looking forward to the conversion of
14 some of that land for more productive
15 uses than salt.

16 So I don't know what the
17 difficulty factor is, but a couple of
18 entities have come up and said if we
19 could move it somewhere else on the
20 parcel -- and I don't know what the
21 logistical difficulty is, and, again,
22 that's something you can inform me --
23 that that would make a great entranceway
24 to the southern -- no; to the eastern end
25 of the PIDC development.

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 So if you can respond to that
3 now, it's nice, but if not, you can get
4 back to me on that.

5 COMMISSIONER TOLSON: I'll
6 surely get back to you with more
7 information and detail. I can say to you
8 that a new dome will cost about 1.5
9 million.

10 COUNCILMAN JONES: Aren't they
11 collapsable, movable, or are they
12 permanent structures?

13 COMMISSIONER TOLSON: They're
14 permanent structures, because you are
15 putting a corrosive material inside it.
16 It is a very substantial facility. Even
17 though it looks like a tent, it is not
18 collapsable.

19 We will need to have regular
20 access to the roadways, easy access that
21 does not add additional time to get to
22 routes, because that logistic is very
23 important, as well as a significant space
24 to stage equipment, stage trucks, because
25 inside of the facility is not going to be

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 large enough to stage the number of
3 trucks that will service -- that will be
4 serviced out of that area.

5 But we will look at the
6 information that you have shared and
7 consider more the topic that you're
8 rendering. We have heard it before, and
9 we are not closed to the notion, but we
10 do have needs that will need to be met
11 relative to supporting proper operations.

12 COUNCILMAN JONES: We figured
13 the 4 million you just saved on the
14 weather, you could use that to relocate
15 those domes. But that's a story for
16 another day.

17 I will defer to Councilman
18 Johnson.

19 COUNCILMAN JOHNSON: Thank you,
20 Mr. Leader.

21 I'd like to thank Commissioner
22 Tolson for being here today, as well as
23 the fine young man from the Northwest,
24 Mr. Carlton Williams, for the work that
25 he has been doing since I've been a new

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 Councilman. Both of you have been
3 supportive as I address the issues of
4 blight, abandoned buildings, cleaning
5 streets, lots in my district thus far.
6 So I was hoping as part of this
7 presentation, there probably would have
8 been a request for an increase, because
9 when you talk about the issues of litter
10 and blight, I put them on par with the
11 issue of youth violence. I think both of
12 them are public health issues that, if
13 addressed equally, can improve the
14 quality of life for the City as a whole.

15 A couple questions that I have
16 are regarding the issue of illegal short
17 dumping as well as the cleanliness of
18 business corridors. I think I probably
19 mentioned in the past I have hearings
20 coming up to actually specifically look
21 at how do we enforce laws that are on the
22 books that deal specifically with
23 maintaining the cleanliness of business
24 corridors and aggressively going after
25 those who illegal short dump. And so my

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 hearings aren't from the perspective of
3 really -- my hearings are focused on
4 supporting and enhancing some of the
5 things that are already on the books,
6 such as the SWEEP program, and also
7 seeing how we can continue to
8 co-coordinate with the Managing
9 Director's Office, the Streets Department
10 and L&I to specifically focus on the
11 cleanliness of the City, but I'm more
12 concerned about making the 2nd
13 Councilmanic the cleanest district in the
14 City, and so that's my mission.

15 So if you can begin to just let
16 me know where we're at from an
17 enforcement standpoint about going after
18 those business corridors that do not
19 maintain the front of their property and
20 then where we're at in terms of illegal
21 short dumping. And then my last question
22 is, how can we, as we move forward in the
23 future, I think it would be great -- I
24 don't know how we can actually make this
25 happen, but I'll probably talk to my

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 leader, Councilman Jones, to kind of look
3 at some ideas on investing in equipment,
4 the street-cleaning equipment, like a
5 long-term capital maintenance program. I
6 think it was just mentioned the other day
7 I was talking to a constituent, how come
8 we don't have a whole lot of the street
9 cleaning little cars they drive that kind
10 of clean the streets up like some of the
11 other major cities. So how can we shift
12 from a priority standpoint some of our
13 resources to maybe look at possibly a
14 pilot to get those type of maintenance
15 equipment for the streets of
16 Philadelphia? That's it.

17 COMMISSIONER TOLSON: Thank
18 you, Councilman Johnson. Illegal dumping
19 is a problem in our city, and let me say
20 that I appreciate the gauntlet that
21 you've thrown down with regard to being
22 the cleanest Council district in the
23 City. I'm sure there are nine others
24 that would like to challenge you on that,
25 and I welcome sitting back and watching.

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 I thank you for your support for the
3 notion of making the City as clean as it
4 can be.

5 We spend almost \$2 million a
6 year for disposal of illegally dumped
7 material in the City. So it is a major
8 problem for us. It's unnecessary. No
9 one benefits from the activity, save for
10 those who are trying to skip out on
11 paying proper disposal fees themselves.
12 It's not fair to those that they dump
13 upon. Oftentimes it's homeowners who are
14 already in a challenged condition,
15 whether they be dumping in vacant lots,
16 alleys or in fact on street beds. So it
17 is a significant problem around the City.

18 As you're aware, we do have an
19 enforcement group that is titled SWEEP
20 that works in this area, particularly on
21 the business corridors that you talk
22 about, and we will certainly look to make
23 sure that we're properly covering those
24 in the 2nd Councilmanic District and make
25 sure they're properly covered by

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 sweeping, also by containers to collect
3 their materials to make sure that litter
4 gets in its proper place and that store
5 owners are properly managing their
6 materials by having appropriate
7 collection frequencies and appropriate
8 disposal sites for their materials, as
9 well as the residents who live around the
10 corner not abusing the businesses who are
11 on the corridors.

12 So we welcome working with you
13 on this matter in trying to improve not
14 only your district but the entire city.
15 So that's all I'll say on that matter
16 right now, but I look forward to working
17 with you.

18 COUNCILMAN JOHNSON: I had one
19 other component in terms of what does our
20 equipment look like in terms of the
21 cleaning streets equipment? I don't know
22 the exact name of it.

23 COMMISSIONER TOLSON: We
24 presently have 16 mechanical brooms.

25 COUNCILMAN JOHNSON: It's

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 called mechanical?

3 COMMISSIONER TOLSON:

4 Mechanical brooms.

5 COUNCILMAN JOHNSON: Sixteen?

6 COMMISSIONER TOLSON: Sixteen
7 citywide.

8 COUNCILMAN JOHNSON: And give
9 me an idea of how they're utilized, the
10 maintenance of them, just on average, how
11 much it will probably cost on a yearly
12 basis to maintain them, if you have that
13 information. If not, you can get it to
14 me. And probably how much do they cost a
15 piece?

16 COMMISSIONER TOLSON: All
17 right. There's various sizes for them,
18 but you're looking at between \$150,000
19 and \$200,000 for purchase of a mechanical
20 broom, and they are high maintenance
21 pieces of equipment. Some of the parts
22 are fairly fragile from the sense of once
23 you start dealing with debris and picking
24 up road materials, that you get wires
25 that get wrapped around. There's some

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 simple maintenance issues like, you know,
3 replacing brooms, but there's some major
4 parts issues that come into play, and I
5 will have to get that information from
6 our Fleet Department to share the exact
7 numbers with you, but it is fairly
8 significant.

9 COUNCILMAN JOHNSON: So it's
10 controlled under our Fleet Department or
11 the Streets Department?

12 COMMISSIONER TOLSON:
13 Maintenance of all of our mechanical
14 equipment --

15 COUNCILMAN JOHNSON: Comes from
16 Fleet?

17 COMMISSIONER TOLSON: -- comes
18 from the Fleet Department, yes. So they
19 do our purchasing of equipment as well as
20 the maintenance of the equipment.

21 COUNCILMAN JOHNSON: So they
22 purchase the equipment?

23 COMMISSIONER TOLSON: Yes.

24 COUNCILMAN JOHNSON: All right.
25 Just this last question. So the

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 mechanical brooms would fall under Fleet
3 but not Street; is that correct?

4 COMMISSIONER TOLSON: All
5 mechanical equipment for the City is
6 purchased through Office of Fleet
7 Maintenance. So police cars are
8 purchased by Fleet. Trash trucks are
9 purchased by Fleet. Asphalt stake-body
10 trucks, all that's purchased by Fleet.

11 COUNCILMAN JOHNSON: So it
12 comes under Fleet's budget?

13 COMMISSIONER TOLSON: Yes.
14 Correct.

15 COUNCILMAN JOHNSON: That's
16 really what I was getting, whose budget
17 does it come out of.

18 COMMISSIONER TOLSON: So they
19 purchase and then assign it to the
20 departments.

21 COUNCILMAN JOHNSON: And the
22 last question. Just give me an idea how
23 you co-coordinate with the Managing
24 Director's Office, L&I as it relates to
25 the enforcement of littering, short

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 dumping. Sometime I may call L&I to come
3 and do an issue. Sometime I may call you
4 guys to do a particular type of issue.
5 So give me an idea of how that works.

6 COMMISSIONER TOLSON: A simple
7 rule -- this is not always true, but just
8 a simple way to look at it -- I have to
9 keep it simple for myself -- is that for
10 issues that happen in the right-of-way,
11 on the sidewalks where the public is able
12 to go, the right-of-way for the most part
13 the Streets Department handles those.
14 When it gets to private property, in
15 somebody's backyard or inside their
16 house, that's for the most part License
17 and Inspections Department.

18 COUNCILMAN JOHNSON: Got you.

19 COMMISSIONER TOLSON: When it
20 comes to illegal dumping on lots, the
21 major lots requiring heavy equipment is
22 handled by the Streets Department, and
23 the smaller lots that are done manually
24 is handled by the CLIP program in the
25 Managing Director's Office.

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 COUNCILMAN JOHNSON: Okay.

3 COMMISSIONER TOLSON: Or it's
4 actually in the Mayor's Office of
5 Transportation and Utilities.

6 COUNCILMAN JOHNSON: You said
7 the KIP program?

8 COMMISSIONER TOLSON: CLIP,
9 C-L-I-P. It used to be in the Managing
10 Director's Office. It's now part of the
11 Mayor's Office of Transportation and
12 Utilities.

13 COUNCILMAN JOHNSON: Got you.

14 COUNCILWOMAN TASCO: What
15 office?

16 COMMISSIONER TOLSON: Mayor's
17 Office of Transportation and Utilities
18 under Deputy Mayor Rina Cutler.

19 COUNCILMAN JOHNSON: It seems
20 like it would probably be more fit to be
21 under the Streets Department, because
22 it's kind of like somewhat of an overlay.
23 At least that's from my perspective.

24 But overall I just wanted to
25 see how the various agencies work just in

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 conjunction on particularly for me
3 litter, blight, the cleanliness of
4 streets just in general. So I do thank
5 you for being here.

6 Carlton, keep up the good work.

7 DEPUTY COMMISSIONER WILLIAMS:

8 Thank you. Thank you, Councilman.

9 COUNCILMAN JOHNSON: I
10 appreciate your work. Part of my
11 generation, young professional coming up
12 doing his thing.

13 COUNCILMAN JONES: We support
14 his efforts in everything, except
15 football. Then we have a slight problem.

16 He coaches a pretty successful
17 football team, and from time to time,
18 they get in the 4th District, a little
19 hard. So, you know, we wish him luck on
20 everything but that.

21 The Chair now recognizes
22 Councilman Squilla.

23 COUNCILMAN SQUILLA: Good
24 afternoon.

25 COMMISSIONER TOLSON: Good

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 afternoon.

3 COUNCILMAN SQUILLA: I just
4 want to say too thank you guys for the
5 short time I've been here, working with
6 you has been great. I've been able to
7 get a response. And even not always
8 being on the same page, but at least
9 being good communication, and it's really
10 nice to work with you that way, and
11 hopefully some other departments can
12 learn from that. I think you do a great
13 job. So thank you.

14 COMMISSIONER TOLSON: Thank
15 you.

16 COUNCILMAN SQUILLA: My
17 question comes, I guess, as far as how do
18 we go about with SWEEPs enforcement?
19 It's such a tricky thing, at least
20 questions I receive from constituents on
21 litter-free sidewalk and those issues,
22 where when they give the citations out.
23 As far as most of the problems we get, I
24 get calls from seniors saying that
25 they're most of the time litter free, but

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 they got a ticket for having trash on the
3 pavement. And they do take pictures, so
4 I know that helps, but do they initially
5 give warnings the first time for
6 litter-free sidewalks or depending on the
7 officer that's doing the citation, or
8 what is the process as far as giving the
9 citation for that?

10 COMMISSIONER TOLSON: With
11 regard to citations around the City, we
12 have done a significant amount of
13 education on the regulations for
14 sanitation. We've done television
15 commercials, radio advertisement,
16 newspaper advertisement and even the
17 door-to-door knock to tell people how to
18 recycle, how to sweep their sidewalks,
19 how to properly put their trash out. So
20 we go through periods where we may do
21 significant education or we may appear,
22 as we do, significant warnings and then
23 also significant ticket writing for CVNs.
24 It is not always that someone will get a
25 warning before they get a citation.

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 That's not necessarily part of the
3 process. But we do make every effort to
4 make sure that a community has gotten
5 several opportunities to understand what
6 the rules are. We do inserts into the
7 water bills twice a year to remind people
8 about rules and regulations for our
9 department, because we want to encourage
10 the right behavior.

11 Ultimately, we have found that
12 there's always someone who says that they
13 didn't know, and though we're challenged
14 to understand that, we understand that
15 people sometimes don't know or they don't
16 until they find out that the City is
17 serious about enforcing. And we have to
18 work with all of that. Sometimes there's
19 people who know the rules and just will
20 do what they want until they get caught,
21 and we have neighbors who will say, Well,
22 you enforce the rules so that our
23 neighborhood can get cleaned up, and then
24 we have those that say, Don't enforce
25 because we can't afford to pay a ticket.

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 So we are very torn on the
3 matter, but we have found that when we
4 have enforced the rules after significant
5 periods of education, that all boats
6 rise, that communities get cleaner,
7 recycling rates go up significantly,
8 people put their trash out on the right
9 day. Because, believe it or not, people
10 put their trash out whenever they want if
11 they are not held in check for it.

12 So though it is not a pleasant
13 thing for us to do, we would rather write
14 fewer tickets, because fewer tickets we
15 write means that more people are doing
16 the right thing, but until we reach that
17 point, we have to still continue to write
18 tickets.

19 COUNCILMAN SQUILLA: Oh, I
20 didn't mean that I was against writing
21 tickets. My question mainly was toward
22 the litter-free sidewalk citations, only
23 because sometimes it's real windy some
24 days and I think you have to take that
25 into consideration if trash blows on the

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 pavement and the person doesn't happen to
3 be there at the time and still receives a
4 citation maybe when they weren't home or
5 whatever. I mean, does the ticket writer
6 take that in consideration --

7 COMMISSIONER TOLSON: Yes.

8 COUNCILMAN SQUILLA: -- when
9 they're doing it?

10 COMMISSIONER TOLSON: Yes.

11 Conditions are always taken into
12 consideration. There's usually one clean
13 side of the street, one dirty side of the
14 street. The way the wind blows in the
15 City, it just happens that way. So the
16 SWEEP officers have a sense of that.
17 They do try to examine the condition, is
18 this built-up debris or is this one day's
19 effort or a few days worth of debris
20 that's in place. So they do take
21 conditions into consideration.

22 COUNCILMAN SQUILLA: Okay.

23 Thank you.

24 COMMISSIONER TOLSON: Thank
25 you.

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 COUNCILMAN JONES: Thank you,
3 Councilman.

4 The Chair now recognizes
5 Councilwoman Bass.

6 COUNCILWOMAN BASS: Thank you,
7 Mr. Chair.

8 Good afternoon.

9 COMMISSIONER TOLSON: Good
10 afternoon.

11 COUNCILWOMAN BASS: How are
12 you?

13 COMMISSIONER TOLSON: Very
14 good. Thank you.

15 COUNCILWOMAN BASS: Good.
16 Good. I just wanted to say what a
17 pleasure it's been to work with you for
18 so many years. I'm new to City Council,
19 but before that, in a previous position,
20 a couple of previous positions, I've
21 worked in constituent services for
22 different folks and know how important it
23 is to be able to get things done in the
24 community, and you've always been helpful
25 and accommodating. And sometimes "no" is

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 an answer, but I know that you've always
3 worked very hard to avoid "no" when
4 possible.

5 COMMISSIONER TOLSON: Thank
6 you.

7 COUNCILWOMAN BASS: So I just
8 wanted to say, number one, thank you very
9 much for all that you've done in the 8th
10 District and really in the entire city.
11 I think that you really do work very hard
12 to try to be helpful. So I appreciate
13 that.

14 Just a couple of quick
15 questions for you. Actually, I did
16 want -- I did see Mr. Denny there, who is
17 one of your engineers, who has been out
18 at my community meetings in the district
19 and has been very, very helpful, and
20 thanks so much to him as well.

21 But, again, a couple of really
22 short questions, and the first one is
23 back to short dumping. As I understand
24 it, the cost of dumping materials at the
25 City dump may make it somewhat

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 prohibitive or may discourage people from
3 going to the City dump based on the
4 amount of dumping or refuge or whatever
5 that they're trying to get rid of. Can
6 you speak to that or are you familiar
7 with what that concern or issue is?

8 COMMISSIONER TOLSON: Surely.

9 COUNCILWOMAN BASS: As I
10 understand it, if you bring in something
11 like a pickup truck and you have things
12 to dispose of, there's a cost associated
13 with it, and it may be the same cost
14 associated with a much larger vehicle and
15 so, therefore, it almost encourages
16 people to dump on the street. So I don't
17 know if you want to address that.

18 COMMISSIONER TOLSON: Yes.

19 When someone does a house clean-out or
20 construction job and they have a pickup
21 truck worth of material, they should go
22 to a private drop-off facility, and they
23 may be charged by the truckloads or they
24 may be charged by the ton when they get
25 there. And those rates can vary

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 significantly based upon what materials
3 that somebody has on the truck. If it's
4 all construction debris and cinderblock
5 and concrete, they may get one rate, and
6 if it's a mix of materials, they may get
7 another rate.

8 The charges are not
9 insurmountable, and there are a number of
10 facilities in the City, so it is a
11 competitive process. People can go
12 wherever they'd like to go. Doing that
13 comes at a cost.

14 Those that don't want to pay
15 money to dispose of their materials may
16 instead dump on the street, and that's
17 illegal and certainly not considerate of
18 the community. But the cost that exists
19 at the private facilities are not
20 insurmountable.

21 For a household that may be
22 doing a clean-out of their basement or
23 their attic or whatever it may be, they
24 can certainly spread their trash out over
25 several weeks and put it at the curbside,

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 and the City takes it away for free. In
3 addition, if there are materials that the
4 City does not collect at the curbside, we
5 do have the opportunity for citizens who
6 are not in business to drop off materials
7 in some of our citizen drop-off
8 convenience centers, and there's no cost
9 to do that.

10 COUNCILMAN JONES: Can you --
11 I'm sorry. Point of information. Can
12 you provide a list of where those sites
13 are to all members of Council?

14 COMMISSIONER TOLSON: Yes.

15 COUNCILMAN JONES: Give it to
16 the Chair and we'll distribute it.

17 COMMISSIONER TOLSON: And those
18 sites are not intended for people who are
19 in business to bring in their materials
20 every day, because we do record the
21 license tag numbers. It is only for
22 residents who live in the City, and it's
23 intended for you bringing your bagged
24 trash and things like that back.

25 Additionally, we have our

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 household hazardous waste events, and
3 there's approximately 12 of those a year.
4 In combination with suburban communities,
5 we have a partnership working on those.
6 So if you have something like a TV, a
7 television, or motor oil that you've
8 collected at home, you can bring those
9 materials in for those events throughout
10 the year so that they can be safely
11 disposed of, and, again, those have no
12 cost to citizens. Those who are in
13 business, so who regularly need that
14 service or who have large quantities,
15 need to take the cost of disposal out of
16 their profits and dispose of it properly
17 and not on the City streets.

18 COUNCILWOMAN BASS: Right.
19 Okay. And do I have a second for one
20 more question?

21 COUNCILMAN JONES: Yes, ma'am.

22 COUNCILWOMAN BASS: And one
23 other question was, there's a new
24 material recycling facility in the
25 Northeast. Is that separate from our

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 normal recycling facility? Is there
3 something different about that?

4 COMMISSIONER TOLSON: We're
5 excited about that facility. I earlier
6 called it municipal, looking at my notes
7 on something else, but that material is
8 privately owned by Waste Management, and
9 what it does is, it sorts and bales or
10 packages recycling material using the
11 newest technology. So through a series
12 of whether it's using vacuums or magnets
13 or even LED sensors for materials, it
14 sorts materials mechanically, not by
15 hand, and bales it for then having resale
16 at a later point.

17 COUNCILWOMAN BASS: Okay.

18 COMMISSIONER TOLSON: But that
19 was built by Waste Management in the
20 Northeast section of the City, creating a
21 significant amount of jobs.

22 COUNCILWOMAN BASS: Very nice.
23 Do you know how many jobs, roughly?

24 COMMISSIONER TOLSON: About 70
25 jobs.

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 COUNCILWOMAN BASS: Very good.

3 Very good. Thank you.

4 I don't have any more

5 questions.

6 COMMISSIONER TOLSON: Thank

7 you.

8 COUNCILMAN JONES: The Chair

9 thanks Councilwoman Bass.

10 Very quickly before we go to
11 the second round. Do you still control
12 sanitation police or is that a function
13 of the Police Department?

14 COMMISSIONER TOLSON:

15 Sanitation police in the way that it used
16 to be talked about, they are police
17 officers and they're controlled by the
18 Police Department. SWEEP officers are
19 sworn officers in the Streets Department
20 in Sanitation.

21 COUNCILMAN JONES: Under the
22 sanitation police, they used to go
23 through the refuge of short dumpers and
24 actually look for clues as to their
25 identity. Who does that now?

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 COMMISSIONER TOLSON: That is
3 done by the SWEEP unit of Sanitation.

4 COUNCILMAN JONES: How
5 successful have they been?

6 COMMISSIONER TOLSON: They've
7 been very successful, and they also
8 partner with the Police Department in use
9 of cameras, also with the CLIP program
10 that has some cameras, to identify
11 activity when it occurs and then to catch
12 the folks who are violating the laws.

13 People dump anything from
14 construction debris to leaves. Whatever
15 they don't want to get rid of the proper
16 way, they will dump on the street.

17 COUNCILMAN JONES: Very
18 quickly. I know when we and the last
19 Administration had to deal with certain
20 cuts, one of the things that you stopped
21 picking up tires and you stopped picking
22 up refrigerators and things of that
23 nature.

24 COMMISSIONER TOLSON: Yes.

25 COUNCILMAN JONES: Is that

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 still the policy of the Streets

3 Department?

4 COMMISSIONER TOLSON: That's

5 correct. We do not have curbside

6 collection of those items.

7 COUNCILMAN JONES: And so what

8 other items? There was tires,

9 refrigerators, appliances, major

10 appliances.

11 COMMISSIONER TOLSON:

12 Televisions.

13 COUNCILMAN JONES: So now those

14 are things that are at the citizens

15 drop-off sites?

16 COMMISSIONER TOLSON: Correct.

17 COUNCILMAN JONES: Correct?

18 COMMISSIONER TOLSON: Yes.

19 COUNCILMAN JONES: And then,

20 finally, I believe it was Councilman

21 Kenney that asked a question under the

22 capital budget hearings about the

23 exploration of concrete versus asphalt,

24 and we said that we would follow up. And

25 he's not here, so I thought I would

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 follow up on that question. Have we
3 looked at that price comparison at all?

4 COMMISSIONER TOLSON: We
5 continue to look at the issue of porous
6 concrete or alternatives to our present
7 use of concrete. Certainly the least
8 expensive mechanism is the concrete that
9 we have right now in terms of the cost of
10 materials. However, we continue to look
11 at and explore individually with the
12 Department, also with the Water
13 Department, opportunities to green our
14 behaviors with regard to asphalt and
15 concrete.

16 COUNCILMAN JONES: Okay. So
17 can we anticipate a time when we will
18 have done all the beta testing and
19 figured it out and said yes or no,
20 roughly, years?

21 COMMISSIONER TOLSON: We can
22 share some data points with you probably
23 within another week or so. We'll give
24 you a report within a week or so, two
25 weeks.

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 COUNCILMAN JONES: I'm
3 impressed.

4 COMMISSIONER TOLSON: Just some
5 basic data on how the concrete -- the
6 various concretes work.

7 COUNCILMAN JONES: Ask and
8 there shall be an answer. I'm impressed.
9 Councilman Johnson.

10 COUNCILMAN JOHNSON: I guess
11 this question is for Rebecca. Come on
12 up, our budget expert.

13 I just want to, I guess, for
14 the record just follow up regarding our
15 budget priorities as we move forward in
16 the future, if we can really seriously
17 take a look at the increasing of the
18 mechanical brooms for our city. I think
19 16 doesn't cover as nearly amount of area
20 that probably is efficient enough that I
21 would think in my mind to do the best job
22 that we can possibly do. And so my --
23 the only reason why I asked you to come
24 up, just the budget expert standpoint,
25 the priorities in terms of how we spend

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 our money, but for the Administration to
3 strongly take a look at what I deem a
4 need. But we can do whatever y'all want
5 to do, feasibility study, if we want to
6 take a look at the number we have now in
7 terms of actual work being done, does the
8 cost outweigh -- I mean, does the
9 benefits outweigh the cost. But can the
10 Administration take a look at as we move
11 forward over the next three years that
12 the Mayor is increasing that 16 number to
13 a higher number? That's just where my
14 head is at.

15 MS. RHYNHART: Rebecca
16 Rhynhart, Budget Director.

17 Yes, we can take a look at it.

18 COUNCILMAN JOHNSON: That's
19 all.

20 MS. RHYNHART: Sure.

21 COUNCILMAN JOHNSON: Thank you,
22 Mr. Leader.

23 COUNCILMAN JONES: Okay. Are
24 there any other questions for this panel?

25 (No response.)

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 COUNCILMAN JONES: Seeing none,
3 thank you very much. That was
4 relatively -- I'm sorry. I take it back.
5 Councilwoman Blackwell.

6 COUNCILWOMAN BLACKWELL: Thank
7 you.

8 I only want to reiterate the
9 appreciation for all we do and have to do
10 and the great work that all of you do.
11 Thank you.

12 COMMISSIONER TOLSON: Thank
13 you, Councilwoman.

14 COUNCILMAN JONES: Thank you so
15 much, Councilwoman.

16 COUNCILWOMAN BLACKWELL: Thank
17 you.

18 COUNCILMAN JONES: We all have
19 echoed that, and we really do appreciate
20 it. We understand it's difficult to do
21 things with limited resources, but you
22 manage to, at least over the time I've
23 been here, do a Yeoperson's job. All of
24 your job management team, I've seen them
25 in different forms and some even in the

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 audience. We ask a lot as elected
3 officials, and you respond to the best
4 that you can, and "no" is definitely an
5 answer, Councilwoman Bass, but they try
6 to give us a "no" with a rationale as to
7 why.

8 I'll never forget, as a
9 freshman I was banging on the table about
10 getting stoplights put in, and your
11 department was kind enough to pull me
12 aside and ask me the question, Do you
13 know how much they cost, Councilman? And
14 they were somewhere in the neighborhood
15 of 75,000 a piece. And then they said,
16 Did you know that stop signs work better
17 in safeguarding traffic and stopping
18 fatalities? And I said, No.

19 And so that was a part of my
20 education, and I appreciate you as
21 experts always giving us the best of your
22 thinking, even if it flies in
23 contradiction of what we think. So thank
24 you for what you do.

25 COMMISSIONER TOLSON: On behalf

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 of the team -- we do have a great team.
3 This is the A team. On behalf of the
4 team, we say thank you for all the kind
5 words from Council. We appreciate it.

6 COUNCILMAN JONES: Any other
7 questions?

8 (No response.)

9 COUNCILMAN JONES: Seeing none,
10 thank you for your testimony.

11 COMMISSIONER TOLSON: Thank
12 you.

13 COUNCILMAN JONES: I believe
14 Public Property is next.

15 (Witness approached witness
16 table.)

17 COUNCILMAN JONES: Before we
18 begin with Public Property's -- the noise
19 level is much too high in Chambers.

20 I always wanted to say that.
21 Thank you.

22 Before we get started with your
23 testimony, Commissioner, I just want to
24 say that it's come to my understanding,
25 sadly, that this is your last budget

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 testimony, and I wanted to say on behalf
3 of all members of Council -- and they'll
4 probably share their own reflections, but
5 that you have been a class person to work
6 with, that the City has benefited from
7 your sacrifice and service, and I just
8 don't know what we will do without you.

9 COMMISSIONER SCHLOTTERBECK:
10 Thank you.

11 COUNCILMAN JONES: You've
12 always been candid. You've always been
13 responsive, and pretty much have made my
14 five years here thus far a joy, working
15 with us in City Hall or working with us
16 in the community. You've always been on
17 top of the festivals, the stage requests,
18 the this, the that, that we've asked for
19 you, and we always haven't asked you in
20 the most polite and professional manner,
21 but yet your responses have always been
22 polite and professional. And so we
23 appreciate you and your years of service.
24 So on behalf of this body, thank you so
25 much.

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 COMMISSIONER SCHLOTTERBECK:

3 Thank you. I appreciate it.

4 COUNCILMAN JONES: With that,
5 now we're going to get after you one last
6 time.

7 COMMISSIONER SCHLOTTERBECK:

8 Not fair.

9 Good afternoon, Chair and other
10 members of City Council. My name is Joan
11 Schlotterbeck. I'm the Public Property
12 Commissioner.

13 I'd like to basically go over a
14 few of the highlights for the year,
15 highlight our OEO goals and then open it
16 up for questioning.

17 Some of the things that were
18 very significant that happened in '12,
19 one, first and foremost, probably the
20 most visible, is the construction work on
21 Dilworth Plaza. That took us about a
22 year to get the relationship agreement,
23 long-term lease done, and it will be a
24 great effort, well thought out, well
25 planned. It's supposed to be completed

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 in the spring of 2014. So I hopefully
3 will come back for the dedication.

4 So second is the BRACs, two
5 Base Realignment and Closure facilities,
6 federal facilities. We have now
7 officially have received ownership of
8 them, and so we are --

9 COUNCILMAN JONES: For those --

10 COMMISSIONER SCHLOTTERBECK:
11 For Woodhaven and Wissahickon. And so we
12 will be beginning the process of
13 renovating and moving the police teams in
14 there.

15 Also a major accomplishment is
16 the co-location for the Police Department
17 and Special Victims Unit with the
18 Department of Human Services. John and
19 his team worked extremely hard getting
20 that lease done, and believe me, it's
21 been a 12-year effort, not necessarily
22 through anyone's fault. It just is what
23 it is.

24 We also have our goal for
25 Fiscal '12 for the second quarter for

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 participation. We're at 61 percent,
3 which exceeds the original estimated
4 goal, which was 35. Our actual in '11
5 was 39.09. So for '13 we're up to 39.
6 So we're a department that continues to
7 strive and we continue to raise the bar
8 based on our efforts.

9 The other thing that's of note
10 is, we got \$9 million for programming and
11 design for the 4601 police facility, the
12 new headquarters. That's major. And we
13 also have a new initiative going on.
14 We've been funded for 16 new employees to
15 do a preventive maintenance program, and
16 we have extremely high hopes that that
17 will be very successful, and maybe
18 hopefully it will be something that
19 happens for other departments as well.

20 So I'm available, my deputies
21 are here with me, John, Joe and Gary, and
22 we have the future Commissioner here in
23 case there's any questions for her,
24 Bridget Greenwald.

25 COUNCILMAN JONES: She should

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 come up.

3 COMMISSIONER SCHLOTTERBECK:

4 Yeah. She can come up, yeah.

5 COUNCILMAN JONES: Approach the
6 bench.

7 COMMISSIONER SCHLOTTERBECK:

8 You never know, because she's been the
9 Chair of the task force for the Managing
10 Director's Office, so there might be a
11 question related to that.

12 (Witness approached witness
13 table.)

14 MS. GREENWALD: Thank you,
15 Joan. I'm glad I put my suit coat on.

16 COUNCILMAN JONES: That better
17 come through when you go, because she's
18 on the record saying she's the next
19 Commissioner.

20 COMMISSIONER SCHLOTTERBECK:

21 Yeah.

22 COUNCILMAN JONES: Thank you.
23 State your name --

24 COMMISSIONER SCHLOTTERBECK:

25 She is.

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 COUNCILMAN JONES: State your
3 name for the record.

4 MS. GREENWALD: Hi. My name is
5 Bridget Collins-Greenwald. I'm currently
6 Deputy Managing Director in the Managing
7 Director's Office.

8 COUNCILMAN JONES: Okay. I
9 have a couple questions, and I see the
10 light is lit.

11 You propose in FY13 16 new
12 positions for a preventive maintenance
13 program, and that's a \$572,597 increase
14 in Class 100. Can you detail this
15 program, give us a little more detail.

16 COMMISSIONER SCHLOTTERBECK:
17 I'm going to ask Joe Palantino to come
18 up, Deputy Commissioner. We actually
19 have a staffing list. I mean, we have
20 tons of detail. We can present it to the
21 Chair.

22 (Witness approached witness
23 table.)

24 DEPUTY COMMISSIONER PALANTINO:
25 Good afternoon, Councilman.

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 COUNCILMAN JONES: Good
3 afternoon. State your name for the
4 record.

5 DEPUTY COMMISSIONER PALANTINO:
6 My name is Joe Palantino. I'm the Deputy
7 Commissioner for Public Property for
8 Facilities.

9 This 16-staff team is going to
10 be working exclusively on preventative
11 maintenance in Police and Fire and also
12 in City Hall.

13 COUNCILMAN JONES: So this
14 addresses some of the capital concerns
15 that many members have had about Police
16 facilities, Fire facilities, and we've
17 opted to create a unit to deal with it
18 in-house?

19 DEPUTY COMMISSIONER PALANTINO:
20 That's correct.

21 COUNCILMAN JONES: That's a
22 good idea. We think -- well, there have
23 been members that have thought that there
24 are certain things that we could serve
25 ourselves and taxpayers well by just

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 doing in-house and creating a specialty
3 unit that actually addresses that. So
4 how aggressively will we be making the
5 upgrades to the various facilities?

6 DEPUTY COMMISSIONER PALANTINO:
7 The current strategy is to have a split,
8 a second and third shift in the buildings
9 when they're being occupied. Typically a
10 Police and Fire station are open 24 and
11 7. So on the second and third shift,
12 we'll have roughly split and start
13 working on all manner of mechanical,
14 electric and plumbing preventative
15 maintenance.

16 COUNCILMAN JONES: Okay. Under
17 your Class 800 funds a proposed increase
18 of \$3.5 million, 18 percent increase for
19 inter-fund service charge to the Water
20 Fund. Can you explain what that is?

21 COMMISSIONER SCHLOTTERBECK:
22 Well, you've heard the expression nothing
23 is free in life. We pay for the water,
24 so the rates are going up and the
25 stormwater. So that's the charge to

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 General Fund for the water that we use.

3 COUNCILMAN JONES: Okay.

4 COMMISSIONER SCHLOTTERBECK: As
5 a city.

6 COUNCILMAN JONES: So we're
7 charging interdepartmentally?

8 COMMISSIONER SCHLOTTERBECK:
9 Yeah. That's how we use it all the time.

10 COUNCILMAN JONES: So you keep
11 a count of --

12 COMMISSIONER SCHLOTTERBECK:
13 Absolutely. It goes both ways. The
14 General Fund charges the Water Fund as
15 well for other services.

16 COUNCILMAN JONES: A couple of
17 other things. You mentioned the Plaza.
18 Have we had any preliminarily stats on
19 minority and female participation? I'll
20 leave most of that to some of my
21 colleagues who are more adept at that,
22 but have we gotten any numbers yet?

23 COMMISSIONER SCHLOTTERBECK:
24 The answer is yes. We've had actually
25 two oversight committee meetings, and

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 Will Carter sits on those for Council
3 President Clarke. I actually can't
4 recall the exact number, but we have
5 every level of detail that you need, and
6 it's not as much right now based on where
7 they are in the project. But it will
8 get -- they have every anticipated goal
9 that -- that goal they have -- I forget
10 what it is right now -- they intend to
11 meet it.

12 COUNCILMAN JONES: I just want
13 you to know that I will be over in
14 Commissioner Richards' office, who has a
15 perfect view of that plaza and I'll be
16 with a telescope counting heads and
17 looking at that participation. That will
18 be my summer activity.

19 Now, if Councilman Goode is
20 going to ask the question about Public
21 Property and SEPTA, I will defer any
22 further questions. Is that something --

23 COUNCILMAN GOODE: No.

24 COUNCILMAN JONES: No? Well,
25 then I'll ask the question. And I'll

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 probably get a straight answer out of you
3 now that you're getting ready to leave
4 and the DROP check is cashed. Let me ask
5 you this: Realistically --

6 COMMISSIONER SCHLOTTERBECK: So
7 now you really are going to come after
8 me; is that it?

9 COUNCILMAN JONES: No. This is
10 all love now.

11 The concourse underground that
12 we have a relationship with SEPTA, what
13 is the reality of that being developed to
14 almost maybe mimic an underground like
15 Atlanta has? Is it something we can do?

16 COMMISSIONER SCHLOTTERBECK:
17 We, the City?

18 COUNCILMAN JONES: We, in
19 cooperation with the private sector.

20 COMMISSIONER SCHLOTTERBECK:
21 Yeah. I think that SEPTA, that's their
22 vision, and with the City's support, that
23 the entire plaza -- I mean underground
24 concourse would develop.

25 COUNCILMAN JONES: So we can in

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 some day in our lifetime walk under there
3 and there will be a series of shops. By
4 way of physical space, how many shops
5 could we conceivably get in there
6 depending on average size?

7 COMMISSIONER SCHLOTTERBECK:
8 You know, I don't know. One of the
9 problems with the south concourse is that
10 there is no drainage. Lighting is poor.
11 There's no ventilation. There's no water
12 supply. So there would have to be a
13 pretty significant infrastructure
14 investment, and then from there, based on
15 how much space that would take up, I
16 don't know that I actually know that
17 answer. I figure there's a lot of
18 opportunity down there.

19 COUNCILMAN JONES: But is
20 anyone studying it actively now?

21 COMMISSIONER SCHLOTTERBECK:
22 No, not right now.

23 COUNCILMAN JONES: So maybe
24 because of the recession or whatever, but
25 this is the time where we should start

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 studying things like that in anticipation
3 of, God knows, banks lending and
4 investing and things like that, that
5 that -- God is not making any more space.
6 That is a major piece of real estate that
7 we actually control and can derive
8 revenue from.

9 One last question. Your office
10 upstairs, is there any way Council can
11 get that? I've been up there once.

12 COMMISSIONER SCHLOTTERBECK:
13 The answer is no. Bridget has already --

14 MS. GREENWALD: That was part
15 of the deal.

16 COUNCILMAN JONES: It was a
17 part of the deal? All right.

18 The Chair now recognizes
19 Councilman Goode.

20 COUNCILMAN GOODE: Thank you,
21 Mr. Chairman.

22 Very briefly. Commissioner, I
23 just wanted to thank you for your
24 service. I say it's been a pleasure to
25 work with you and I look forward to

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 working you up until the day you leave.

3 COMMISSIONER SCHLOTTERBECK:

4 Thank you. I appreciate it.

5 COUNCILMAN GOODE: Thank you,
6 Mr. Chairman.

7 COUNCILMAN JONES: Wow.

8 COMMISSIONER SCHLOTTERBECK:
9 Little cash.

10 COUNCILMAN JONES: We didn't
11 even get the clock on that one.

12 The Chair now recognizes
13 Councilman Squilla.

14 COUNCILMAN SQUILLA: I love the
15 idea of the preventive maintenance that
16 we want to do, because that's a pep peeve
17 of mine. Always in the City it seems
18 like we end up spending triple and four
19 times the money to build something new,
20 so we don't take care of it.

21 Is that allotted money, I guess
22 monies, is that extra added to the budget
23 for preventive maintenance?

24 COMMISSIONER SCHLOTTERBECK:

25 Yes, it is.

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 COUNCILMAN SQUILLA: What's the
3 total there?

4 DEPUTY COMMISSIONER PALANTINO:
5 Good afternoon, Councilman. The total is
6 about 572,000 in Class 100 and 161,000 in
7 Class 300 to buy supplies for the guys
8 when they're out there fixing the
9 equipment.

10 COUNCILMAN SQUILLA: I mean,
11 that's great, and it's great to see that
12 the Administration is willing to do that,
13 and we should be doing that in some of
14 the other departments also, because in
15 the end, like we said, we spend so much
16 money afterwards trying to rebuild
17 something that constantly just gets worn
18 down and we never take care of it. But
19 I'm excited to hear that news and I'm
20 looking forward to doing that in some of
21 the other departments.

22 So thank you.

23 DEPUTY COMMISSIONER PALANTINO:
24 You're welcome.

25 COUNCILMAN JONES: I agree with

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 you, Councilman. We've raised this issue
3 a number of years where Recreation and
4 other departments actually had
5 maintenance groups, that there's
6 something to be said about institutional
7 memory about where a pipe shutoff valve
8 or blueprint is located, that every time
9 you bid it out, there's a new contractor
10 that has a learning curve on some of the
11 stuff. So I'm glad to see that we're
12 actually measuring that.

13 Are there any other questions
14 for this panel?

15 The Chair now recognizes
16 Councilman Henon.

17 COUNCILMAN HENON: Thank you,
18 Mr. Chairman.

19 Thank you for coming in. Good
20 afternoon. First, I too want to
21 congratulate you for your many years of
22 great dedicated public service to City
23 government and the citizens of
24 Philadelphia. I think you should be
25 commended for hanging in there that long

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 under some of these circumstances. I
3 don't know how you did it.

4 COMMISSIONER SCHLOTTERBECK: I
5 think that's fair.

6 COUNCILMAN HENON: Well, I like
7 your candor. I think we should have more
8 of that around here. I think a lot more
9 would get done.

10 So Public Property, I just have
11 a few quick questions. Obviously we have
12 the task force that's being put together,
13 so generating a lot of lists of
14 properties with the different agencies
15 and there's a strategy plan for that. So
16 I look forward to participate and working
17 along with Public Property as that moves
18 forward.

19 I wanted to ask you, is there a
20 plan, a consolidation plan, by any
21 chance, of the public properties that may
22 be separate from the task force that is
23 currently put together, like a
24 consolidation of departments for some of
25 the -- for the facilities? For an

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 example --

3 COMMISSIONER SCHLOTTERBECK:

4 No.

5 COUNCILMAN HENON: -- if

6 Department of Health is occupying the
7 property at 40 percent capacity and then
8 there's another department that's nearby
9 or where we could maximize the existing
10 vacancies, utilizing all our resources in
11 some sort of consolidation plan.

12 COMMISSIONER SCHLOTTERBECK:

13 Bridget can answer that.

14 MS. GREENWALD: Actually, part
15 of the task force, the same task force,
16 the Facilities Task Force, part of what
17 they're looking at when they're looking
18 at actual physical buildings and the
19 capacity and all that data that we're
20 collecting that I spoke about last week,
21 we're looking at capacity and how full
22 different buildings are. Part of what
23 the Planning Commission is trying to do
24 is to come up with -- they call them
25 community centers, but I don't know if

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 that's the correct word, where maybe if
3 you had some extra space, like a rec
4 center and a health center would be in
5 the same place. I'm just using those as
6 examples, but something of that nature.

7 So it's something the
8 Facilities Task Force is looking at.
9 We're not anywhere near the point where
10 we're making any recommendations or
11 anything like that, but it is something
12 that's part of the mandate of the task
13 force.

14 COUNCILMAN HENON: Okay.
15 Great. So there will be -- first, I
16 apologize. I was focusing in on 40 years
17 of public service. Congratulations to
18 you --

19 MS. GREENWALD: Thank you.

20 COUNCILMAN HENON: -- for
21 ascending to the helm of Public Property.

22 Okay. So there is going to be
23 a consolidation plan. So there's a
24 deliverable and --

25 MS. GREENWALD: The deliverable

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 is the recommendation, the report
3 recommendation, which will go to the
4 Mayor and then it will ultimately come to
5 City Council. And Councilman Kenney is
6 on the committee, your staff is coming to
7 the committee meetings, Councilwoman
8 Sanchez is on it. So whatever comes out
9 of that, maybe it will make sense to
10 consolidate, maybe it won't. So whatever
11 comes out of the study as we're trucking
12 along there, we'll see. So part of it
13 absolutely is looking to see if that's
14 the direction we're going to take.

15 COUNCILMAN HENON: Because as
16 we move forward, as Chair of Public
17 Property, one of the things that has got
18 my attention -- and I understand the
19 overall objective of the task force, and
20 I just don't want to overlook -- and I'm
21 glad you informed me about that. That
22 consolidation plan I think is extremely
23 important. It's something that has my
24 attention, and I look forward to being a
25 part of it, because I think there's a lot

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 of ways or there could be a lot of ways
3 to kind of -- I mean, everybody is
4 merging these days. Everybody is
5 consolidating, trying to save resources,
6 cut down on utilities, et cetera, et
7 cetera, especially when you have the
8 agenda of -- well, not the agenda, but
9 you have this City Council and its
10 Council President looking to generate
11 more revenue and looking for more means
12 of revenue-generating opportunities, I
13 think this is a great opportunity for
14 some good, responsible redevelopment that
15 the City actually can control instead of
16 outside markets. So I think it's a great
17 opportunity. I'm glad to hear about
18 that.

19 My only other question is if
20 you could tell me a little bit about
21 SEPTA and its leases, its professional
22 services that we deal with as far as the
23 budget. I know that my colleague -- he
24 just stepped out -- had introduced a
25 resolution calling upon SEPTA and its

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 many inquiries, but I see here in the
3 Five Year Strategic Plan that there's
4 SEPTA subsidies, and I'm not really
5 familiar with that. Can you explain some
6 of the SEPTA subsidies and professional
7 services that are in the budget?

8 COMMISSIONER SCHLOTTERBECK: We
9 actually -- the City has a percentage, a
10 county percentage, that they contribute
11 to the transit operation, and that's in
12 my budget. That's in Public Property's
13 budget. It's an annual requirement.

14 COUNCILMAN HENON: So SEPTA
15 pays -- I mean --

16 COMMISSIONER SCHLOTTERBECK: We
17 pay SEPTA. We give SEPTA money.

18 COUNCILMAN HENON: We pay
19 SEPTA?

20 COMMISSIONER SCHLOTTERBECK:
21 Yes. And I don't have anything to do
22 with their professional service
23 selections. This is a contribution
24 agreement. I'm actually probably not the
25 right person to ask. It's probably more

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 of a Rina Cutler question. But we have
3 an annual subsidy that we -- a percent
4 that Philadelphia County gives to SEPTA.

5 COUNCILMAN HENON: For its --

6 COMMISSIONER SCHLOTTERBECK:
7 Operations.

8 COUNCILMAN HENON: So it's
9 strictly for its operations?

10 COMMISSIONER SCHLOTTERBECK:
11 Oh, yeah. I'm sorry.

12 COUNCILMAN HENON: I think I
13 remember reading that there's a line item
14 on, I guess, the upkeep or maintenance of
15 some of those. I guess it would be the
16 concourse; is that correct?

17 COMMISSIONER SCHLOTTERBECK:
18 No. I have -- I'm sorry. So I have --

19 COUNCILMAN HENON: No. That's
20 in addition.

21 COMMISSIONER SCHLOTTERBECK:
22 Well, I have a professional services
23 contract relationship with Center City
24 District for custodial services, but
25 that's for the concourses that we own.

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 Is that what you're asking me about?

3 That may be what you saw.

4 COUNCILMAN HENON: That is part
5 of it, yes.

6 MS. RHYNHART: Just to add to
7 that -- Rebecca Rhynhart, Budget
8 Director -- the 66 million in Public
9 Property's budget is for SEPTA's
10 operations. It's a portion that we're
11 responsible for to give them for their
12 operating budget. So there's two
13 different things.

14 COUNCILMAN HENON: How long
15 have those agreements been -- I guess for
16 a long time, I would imagine?

17 COMMISSIONER SCHLOTTERBECK:
18 1963, I'll say. Don't hold me to that.

19 MS. RHYNHART: We can get an
20 exact year for that.

21 COUNCILMAN HENON: A long time.
22 I'm not asking --

23 COMMISSIONER SCHLOTTERBECK: A
24 long time. 1968.

25 COUNCILMAN HENON: Has there

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 been any thoughts of renegotiating that?

3 COMMISSIONER SCHLOTTERBECK: We
4 are currently in those discussions, yes.

5 COUNCILMAN JONES: We have been
6 in those discussions a while, but we're
7 going to get --

8 COMMISSIONER SCHLOTTERBECK:
9 The contribution is what it is. We're
10 going to always have that.

11 MS. RHYNHART: The 66 million.

12 COUNCILMAN HENON: The 66
13 million.

14 MS. RHYNHART: Right. The 66
15 million is based on the amount of sales
16 tax collected, and we have to give a
17 portion of -- there's a formula, and we
18 have to give a portion of the money, and
19 then the state matches a much bigger
20 amount. And we looked at this last year.
21 If we reduced the contribution to SEPTA
22 by anything less than what's required,
23 the state can take away all of their
24 funding. So we need to keep it up at
25 the, say, \$66 million that it's at.

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 Now, Joan is referring to the
3 other payment to SEPTA. She can talk
4 more to that.

5 COMMISSIONER SCHLOTTERBECK:

6 Well, I mean, the other -- my
7 professional services down there is
8 really with the Center City District for
9 cleaning.

10 COUNCILMAN JONES: But -- may
11 I, Councilman?

12 COUNCILMAN HENON: Sure.

13 COUNCILMAN JONES: One of the
14 things that I think maybe we need to look
15 at is that we have a lease agreement with
16 SEPTA for the use of our public property.
17 That includes maintenance and cleanliness
18 but also advertising, and those revenues
19 derived from whatever split, and it might
20 be time that we actually -- and we've
21 been having a discussion about what that
22 official contract -- it has lapsed, as I
23 understand, and we've been holding in
24 place on a year-to-year basis.

25 COMMISSIONER SCHLOTTERBECK:

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 And we are actively negotiating with
3 SEPTA. And actually General Manager Joe
4 Casey, Rina Cutler and myself had a
5 briefing with Councilman Goode a couple
6 weeks ago.

7 COUNCILMAN JONES: We expect
8 you before you leave to get us the best
9 deal possible.

10 COMMISSIONER SCHLOTTERBECK: So
11 does Rina.

12 COUNCILMAN HENON: That's
13 right.

14 COMMISSIONER SCHLOTTERBECK:
15 It's like this is one of those things you
16 have to do before you leave kind of
17 thing.

18 COUNCILMAN HENON: You're a
19 good quarterback. You're handing the
20 ball off.

21 I have no further questions.

22 Thank you very much, Mr. Chair.

23 COUNCILMAN JONES: Are there
24 any other questions from members for this
25 department? And if not, thank you again

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 for all of your years of service and
3 putting up with us as you have.

4 COMMISSIONER SCHLOTTERBECK:
5 Thank you. It's been a pleasure.

6 COUNCILMAN JONES: You know you
7 have to tell the truth.

8 COMMISSIONER SCHLOTTERBECK:
9 Most of the time.

10 COUNCILMAN JONES: Okay. Thank
11 you.

12 Fleet Management will be next,
13 I believe, and the last department,
14 members, for the day, by the way. Just
15 thought I'd add that.

16 (Witnesses approached witness
17 table.)

18 COUNCILMAN JONES: Wait a
19 minute. See, now, I'm beginning to get
20 nervous because everybody is telling me
21 this is their last budget. Now, we
22 didn't do this to you. All of you have
23 had a secret meeting and decided to all
24 drop at once. Is that true?

25 MR. MULLER: Yes. I'm done in

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 November.

3 COUNCILMAN JONES: And how long
4 have you been with the City?

5 MR. MULLER: Thirty-nine years.

6 COUNCILMAN JONES: And why is
7 this the first time I see you smiling up
8 at this desk? Is that why?

9 MR. MULLER: I guess.

10 COUNCILMAN JONES: That's not
11 coincidental?

12 MR. MULLER: No.

13 COUNCILMAN JONES: All right.
14 Well, for the last time, state your name
15 for the record and begin your testimony.

16 MR. MULLER: Good afternoon,
17 Council President Darrell L. Clarke and
18 Councilman Curtis Jones and distinguished
19 members of City Council. Also I would
20 like to acknowledge and welcome our new
21 freshmen City Councilmembers. I am James
22 Muller, Fleet Manager for the City of
23 Philadelphia. Thank you for the
24 opportunity to present testimony in
25 support of the FY 2013 operating budget

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 request for the Office of Fleet
3 Management.

4 The Office of Fleet
5 Management's FY 2013 General Fund budget
6 request is \$55.874 million, which
7 includes 6.465 million for the purchase
8 of new vehicles and equipment.

9 FY 2013 operating budget
10 request includes \$15.582 million in Class
11 100, \$9.364 million in Class 200 and
12 30.928 million in Class 300 and 400. FY
13 2013 General Fund budget request is
14 \$324,135 lower than in FY 2012 estimated
15 obligations. Class 200 funding has
16 increased by 175,865 for the lease
17 payment for vehicle financing. Class 300
18 decreased by 5 million in fuel purchases,
19 and Class 400 has increased by \$4.5
20 million for the purchase of new equipment
21 and vehicles.

22 The Office of Fleet Management
23 is committed to supporting the
24 Administration's goal of 25 percent
25 minority and disabled-owned business

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 participation in City contracts. The
3 Office of Fleet Management 2012
4 year-to-date minority, women and
5 disabled-owned business participation is
6 2.29 percent. Many of our contracts are
7 technically due to our requirements and
8 specifications, particularly around the
9 purchase of heavy equipment, vehicles and
10 other related equipment. We continue to
11 review our contracts and always look for
12 more opportunities as they arise.

13 This concludes my testimony,
14 and I would be happy to answer any
15 questions. To my right is my
16 Administrative Services Director, Dr. K.
17 Wilson. Thank you.

18 COUNCILMAN JONES: Are you
19 going to announce that you're the new
20 heir apparent?

21 MR. MULLER: Yes. He just took
22 Bob Fox's spot.

23 COUNCILMAN JONES: Okay. See,
24 listen, we get to see the new people in
25 line. That's a good thing.

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 Really quickly. You stated on
3 Page 1 in your testimony that you intend
4 to purchase \$6.4 million in new vehicles
5 and equipment. Can you please provide a
6 list of what those vehicles are and their
7 intended use?

8 MR. MULLER: Yes, I will.

9 COUNCILMAN JONES: You can
10 verbalize it a little bit too.

11 MR. MULLER: Well, as you know,
12 we're going to get police patrol cars,
13 emergency patrol wagons, unmarked
14 vehicles, prison vans, sheriff vans, some
15 crew cab pickups for the Fire Department,
16 various cargo vans to support the Public
17 Property's new initiative in the service
18 of City Police and Fire administration
19 buildings. Hopefully that's going -- a
20 few of them are going to go there.
21 Pickup trucks, bucket trucks for Park and
22 Recreation and various small Colorado
23 pickups for various other departments.
24 Just to give you a little hint
25 here, \$3 million buys 100 police cars, 3

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 million buys 100. So as you can see,
3 money doesn't go far.

4 COUNCILMAN JONES: Do we
5 piggyback purchase off of the state or
6 federal government contracts for vehicles
7 at all?

8 MR. MULLER: When we can, yes.
9 Through Procurement. That would all be
10 done through Procurement.

11 COUNCILMAN JONES: And which
12 vehicle classifications do we do that?
13 Police cars, I would imagine?

14 MR. MULLER: Well, yeah.
15 Whatever possible so we can save money,
16 that's when we do it.

17 COUNCILMAN JONES: Have we done
18 it in this 6 million expenditure?

19 MR. MULLER: Not to date. We
20 don't get that money until July 1st. So
21 nothing --

22 COUNCILMAN JONES: So the point
23 that you receive the dollars --

24 MR. MULLER: They will be
25 looked at, the state contracts to

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 purchase, yes.

3 COUNCILMAN JONES: How are we
4 doing on the gas? We have a requirements
5 contract for gas, and when does it term
6 out?

7 MR. MULLER: Today we were
8 looking at a \$5 million deficit, but
9 right now we're holding our own and
10 supporting it.

11 COUNCILMAN JONES: Are we
12 locked in at a particular price?

13 MR. MULLER: No, sir, because
14 we just got a new contract. There was a
15 new contract just given in October.

16 DR. WILSON: My name is K.
17 Wilson, Administrative Service Director
18 for Office of Fleet Management.

19 At present, we have a contract
20 which is turned out to September of this
21 year. We have the opportunity to lock
22 the price if it comes within our target,
23 that we have the opportunity to lock the
24 price, but for the last one year, we were
25 not able to lock the fuel prices because

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 it was not within our target. But we are
3 buying it fairly from the market based on
4 our weekly, hourly prices on the market.

5 COUNCILMAN JONES: We're
6 getting killed.

7 DR. WILSON: Yes. At this
8 point, this week we are buying diesel at
9 3.49 per gallon and gasoline at 3.50, but
10 yearly average is around \$3 per gallon.

11 COUNCILMAN JONES: We were the
12 beneficiaries of your requirements
13 contract a couple years ago. We locked
14 in at a ridiculously low price, and we
15 benefited from that.

16 DR. WILSON: On those years,
17 the target price -- there used to be the
18 prices below the target. So we got the
19 opportunity to go in and lock the price
20 for a couple of months and take advantage
21 of that. And through that way, we saved
22 a lot of money for the City over the
23 years.

24 COUNCILMAN JONES: Can you talk
25 about our 16-year-old fuel dispensing

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 technology that we have. What's going on
3 with that?

4 MR. MULLER: Yes. What we're
5 doing, Councilman, we're upgrading our
6 fuel sites. We have about 68 fuel sites
7 throughout the City, and what's now
8 happening is, the RFI tags that now we
9 can put on fuel cans, the Police
10 motorcycles. Before we would just use
11 any of that fuel on an override card and
12 we never distinguished what that fuel was
13 being used for, what department was using
14 it, so on and so forth. So this allows
15 us the ability to verify what departments
16 are using the vehicles and what persons
17 are using that fuel for different types
18 of vehicles. It's also an upgraded
19 system from what we had. So it's a lot
20 better.

21 COUNCILMAN JONES: Okay. I
22 appreciate your service here, and if you
23 could have locked in another three years
24 on that gas price, that might have been
25 good.

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 MR. MULLER: I hear you.

3 COUNCILMAN JONES: The Chair
4 now recognizes Councilman Greenlee.

5 COUNCILMAN GREENLEE: Thank
6 you, Mr. Chairman.

7 Actually, I was going to ask
8 that same question about the Class 400
9 and the equipment. So I'll just simply
10 say, Mr. Muller, thank you for all your
11 service to the City. We're losing some
12 good people here today as we found out.

13 COUNCILMAN JONES: I'm serious.

14 COUNCILMAN GREENLEE: I think
15 at the end of this budget process, we'll
16 be particularly envious of you guys that
17 are leaving. But, again, thank you.
18 Thank you for everything you've done.

19 MR. MULLER: Thank you very
20 much.

21 COUNCILMAN JONES: Thank you,
22 Councilman Greenlee.

23 The Chair now recognizes
24 Councilman Oh.

25 COUNCILMAN OH: Thank you,

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 Mr. Chairman.

3 Question in general about
4 alternative fuels and that type of thing.
5 In looking at either -- yourself, looking
6 at the future of the fleet or even after
7 you've gone, what are the strategies
8 going into the future about things like
9 liquid natural gas, compressed natural
10 gas, electric vehicles? Is that on the
11 table some place?

12 MR. MULLER: Yes. Yes. I
13 mean, that's something that we
14 continually look at. I think you have to
15 look at that, especially the compressed
16 natural gas thing that's been taking off
17 with the shale up in upstate
18 Pennsylvania, and the price of natural
19 gas is a lot cheaper than \$3.49 a gallon
20 diesel fuel. So we are aggressively
21 looking at CNG right now.

22 We do have some hybrid
23 vehicles. We have a lot of bio-diesel
24 fuels. We actually have one fuel site,
25 bio-diesel site, at 63rd Street, which is

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 dedicated bio-diesel fuel, and a lot of
3 our diesels are using bio-diesel fuel,
4 which is good for the emissions.

5 Also, working with the Airport
6 with some of their stuff that they're
7 looking at, M-Water, which are two
8 departments that have money. That's one
9 of the problems. My famous saying is to
10 go green costs green. It's a shame to
11 say that, but it's definitely the truth,
12 because if it was up to me, we would have
13 had nothing but hybrids and electric
14 vehicles, but the cost is so -- and our
15 limited response with funding for General
16 Fund vehicles. So we need to stretch out
17 our dollars the best way we can, and
18 unfortunately we're looking at
19 four-cylinder vehicles. We used to buy
20 V-8 police vehicles. Now we buy
21 six-cylinder police vehicles. So we're
22 trying to save fuel. I mean, that's an
23 issue that we continually every day look
24 at to try to save funding.

25 COUNCILMAN OH: Who are you

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 talking with or whose department or the
3 City talking with about these alternative
4 fuel vehicles?

5 MR. MULLER: Well, the Managing
6 Director's Office, the Mayor's Office on
7 Energy.

8 COUNCILMAN OH: Are they
9 speaking to any particular vendors of
10 these vehicles?

11 MR. MULLER: My Deputy, Chris
12 Cocci, is the guy that's handling it, and
13 unfortunately he's not here. But, yeah,
14 I mean, we can get you some more
15 information on it.

16 COUNCILMAN OH: That's
17 fantastic.

18 MR. MULLER: It's something I
19 really believe in. I think as a fleet --
20 we have 6,000 vehicles -- that's
21 something that you need to look at.

22 COUNCILMAN OH: Okay. Well,
23 thank you very much, and I should also
24 say congratulations.

25 MR. MULLER: Thank you very

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 much.

3 COUNCILMAN OH: Thank you,
4 Mr. Chairman.

5 COUNCILMAN JONES: Thank you,
6 Councilman.

7 The Chair now recognizes
8 Councilman Henon.

9 COUNCILMAN HENON: Thank you,
10 Mr. Chair.

11 I too just want to say
12 congratulations --

13 MR. MULLER: Thank you very
14 much.

15 COUNCILMAN HENON: -- in your
16 long and stellar career that you've had.
17 It seems like we're going to have a big
18 farewell party here with a lot of the
19 seniority that we've had in the City, and
20 surely be missed.

21 MR. MULLER: Thank you.

22 COUNCILMAN HENON: So I hope
23 you pass it along.

24 I just have one question on
25 professional services. I see here in the

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 budget you have \$192,000 allocated for
3 professional services. Can you just
4 elaborate a little bit on that, please.

5 MR. MULLER: Yes. We have some
6 in-house training that we're required to
7 do by the state, and that's a
8 professional service contract. We have a
9 list of all them here.

10 So we have one for hazardous
11 communication and industrial hygienist; a
12 management consultant training services
13 for, like I said, right to know that we
14 have to do every year, right to know
15 training; towing, we have a towing
16 service contract for towing.

17 COUNCILMAN HENON: That all
18 falls under the 192?

19 MR. MULLER: Yes.

20 We have a warranty
21 administrator that we send all our
22 warranties for vehicles. We have an
23 outside concern that actually comes in
24 and reads our work order system, so we
25 make sure we don't miss any warranty

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 claims. That's pretty good.

3 COUNCILMAN HENON: All right.

4 I understand.

5 And last, from the incremental
6 run from last fiscal year to this year,
7 you have some positions, I guess, that
8 could be filled, if possible. Is there
9 an intention of filling them in the next
10 fiscal year?

11 MR. MULLER: Yes.

12 DR. WILSON: We hope to fill
13 some of the positions in this fiscal year
14 itself. We have 12 positions vacant in
15 General Fund and we are looking for --
16 that is all in technicians, and that will
17 be a list going to be established by the
18 end of May or June. We going to fill
19 those positions in June.

20 COUNCILMAN HENON: Great.

21 MR. MULLER: See, a lot of the
22 technicians we hire, you have to have a
23 certain skill, ability, before you could
24 even come in, emission license, state
25 inspection license. We're looking for

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 qualified people. Now, we do hire some
3 trade helpers and train them inside, but
4 we're looking for Class A technicians
5 basically. You can't have somebody come
6 in and just jump right on this stuff and
7 fix it.

8 COUNCILMAN HENON: Great.
9 I have no further questions.
10 Congratulations.

11 MR. MULLER: Thank you.

12 COUNCILMAN JONES: Thank you,
13 Councilman Henon.

14 The Chair recognizes Councilman
15 Johnson.

16 COUNCILMAN JOHNSON: Thank for
17 being here today. I just had a couple of
18 questions. In terms of the fuel system,
19 the modernization of the fuel system,
20 just give me an idea on where we're at in
21 the process, how long will the process
22 take and in terms of costs, what it will
23 save or efficiency, how will that impact
24 the system overall.

25 MR. MULLER: What it's going to

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 do, it's going to help us do away with
3 our override cards. Our supervisors have
4 a fuel override card. The problem with
5 the fuel override card is, it doesn't
6 designate which vehicle got the fuel and
7 what department is using the fuel. So
8 with this new system, this R&I system, we
9 can put an RFI tag on either a fuel can,
10 so to speak, or the police motorcycles,
11 leased vehicles where we're not going to
12 keep them for a long period of time, and
13 we can track the fuel usage on those
14 vehicles, plus upgrade the site for
15 security reasons and some other things.

16 COUNCILMAN JOHNSON: Okay. And
17 the other two -- go ahead.

18 DR. WILSON: The project which
19 we are planning right now is for a
20 five-year term, and we are planning to
21 upgrade 10 to 15 -- within 10 to 15 sites
22 per year, per fiscal year. That is what
23 the budget we are allocated for.

24 COUNCILMAN JOHNSON: Okay. And
25 just briefly, obviously we just had a

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 brief conversation about where we're at.

3 We have made some progress that I didn't

4 know about regarding mechanical brooms.

5 MR. MULLER: Yes. We have

6 eight.

7 COUNCILMAN JOHNSON: Eight new

8 ones?

9 MR. MULLER: Yes. We have four

10 in service at approximately \$265,000 a

11 piece, mechanicals. Four in service and

12 we have four that's due the end of May.

13 COUNCILMAN JOHNSON: Is that in

14 conjunction with the other current 16

15 that we already have as a city as a

16 whole?

17 MR. MULLER: Yes.

18 COUNCILMAN JOHNSON: So it's 24

19 total?

20 MR. MULLER: Well, what happens

21 is, when I give you one, I need a trade.

22 That's how we keep the fleet the same.

23 So numbers don't go up and down,

24 fluctuate. You get a new vehicle, you

25 have to give me a trade for that new

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 vehicle. One for one, we call them.

3 COUNCILMAN JOHNSON: So a
4 mechanical broom is listed as a vehicle?

5 MR. MULLER: Yes. It would be
6 the same thing as a vehicle.

7 COUNCILMAN JOHNSON: Because
8 I'm going to be pushing as we move
9 forward throughout this Administration,
10 the next Administration, the next
11 Administration just from an improvement
12 quality of life in the 2nd Councilmanic
13 District and the City as a whole to
14 increase our mechanical broom fleet, and
15 so throughout our individual councilmanic
16 districts, we can have the type of
17 service that I deem is necessary in terms
18 of just keeping our basic streets clean.
19 And so I think it's something that should
20 be high on our priority list. So that's
21 the reason why I asked that question.

22 But from a greening
23 perspective, now as a former State
24 Representative, I know we changed some of
25 our fleet from gas to hybrid cars.

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 MR. MULLER: Correct.

3 COUNCILMAN JOHNSON: I'm not
4 advocating for a new car, for the record.
5 I'm okay with my 19 -- I think it's like
6 a '85 or something Crown Victoria. I'm
7 not worrying about it, but I'm just
8 saying from a fuel efficiency standpoint,
9 from an environmental friendly
10 standpoint, from a cost save standpoint,
11 will our fleet -- will we ever take a
12 look at moving forward, transferring some
13 of our fleet from just being like maybe
14 hybrid cars, in the best interest of the
15 environment?

16 MR. MULLER: Just purchasing a
17 new vehicle is going to save us money
18 because of the efficiency of the industry
19 now with the mileage per gallon. I mean,
20 it's amazing, about ten years ago we
21 purchased C&G brooms, and unfortunately I
22 was here, and every one of those engines
23 blew up. We had a nightmare. But this
24 Administration to date probably purchased
25 more new brooms than any other

1 4/16/12 - WHOLE - BILL 120164, ETC.
2 Administration.

3 COUNCILMAN JOHNSON: No. I'm
4 sorry. I don't want to confuse you. I'm
5 off the brooms now. I'm just talking
6 about regular driving vehicles.

7 MR. MULLER: Okay. Even the
8 same with regular driving vehicles. I
9 mean, the vehicles today are more mileage
10 per gallon than years past. Some of our
11 vehicles are 15 years old. So, I mean,
12 the newer we get, the better and more
13 fuel efficient we are.

14 COUNCILMAN JOHNSON: I guess
15 I'm probably not formulating my question
16 correctly. Do we have hybrid cars?

17 MR. MULLER: Yes, we do.

18 COUNCILMAN JOHNSON: Oh, we do
19 have hybrid?

20 MR. MULLER: Yes, we do.

21 COUNCILMAN JOHNSON: That's all
22 I'm asking. Around how many thus far?

23 MR. MULLER: About 150 in the
24 fleet. As you know, they're more
25 expensive.

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 COUNCILMAN JOHNSON: You said
3 they're more expensive?

4 MR. MULLER: Yes.

5 COUNCILMAN JOHNSON: Yes, I'm
6 very familiar with that.

7 MR. MULLER: If you buy one,
8 you can't get more for -- your money can
9 buy something less.

10 COUNCILMAN JOHNSON: Of course.
11 I know if you buy them green cars,
12 they're going to charge you much more,
13 but I think in the long run, the return
14 in terms of our environment, making sure
15 that we also maintain a healthy
16 environment is something just to take a
17 look at just in general. But I do
18 understand there's more cost associated
19 with that type of technology.

20 MR. MULLER: Yes.

21 COUNCILMAN JOHNSON: But other
22 than that, thank you very much.

23 MR. MULLER: Thank you.

24 COUNCILMAN JONES: The depths
25 of your commitment to greening the City

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 is duly noted, Councilman. I just
3 applaud you for your commitment to get a
4 new car for the environment's sake.

5 COUNCILMAN JOHNSON: For the
6 environment.

7 COUNCILMAN JONES: I understand
8 that. It's all about the environment.

9 COUNCILMAN JOHNSON: All about
10 the environment.

11 COUNCILMAN JONES: Again, are
12 there any other questions from any other
13 members?

14 (No response.)

15 COUNCILMAN JONES: Hearing
16 none, I just want to echo our sentiments
17 that true in public service, you've been
18 one of the great ones. I know you --
19 I've known of you. The Managing
20 Director's Office speaks highly of you
21 and your commitment.

22 MR. MULLER: Thank you. Thank
23 you very much. I really appreciate it.

24 COUNCILMAN JONES: Thank you
25 for your 39 years --

1 4/16/12 - WHOLE - BILL 120164, ETC.

2 MR. MULLER: Thirty-nine years.

3 COUNCILMAN JONES: -- of
4 service. We couldn't convince you one
5 more year?

6 MR. MULLER: I'd like to stay,
7 but it's just not in the plan.

8 COUNCILMAN JONES: Okay.

9 MR. MULLER: Thank you very
10 much. I really appreciate it.

11 COUNCILMAN JONES: Thanks again
12 for your testimony.

13 MR. MULLER: Thank you.

14 COUNCILMAN JONES: So there
15 being no other testimony, we will stand
16 at recess until Tuesday, April 17, 2012
17 at 10:00 a.m.

18 Thank you.

19 (Committee of the Whole
20 recessed at 2:50 p.m.)

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CERTIFICATE

I HEREBY CERTIFY that the
proceedings, evidence and objections are
contained fully and accurately in the
stenographic notes taken by me upon the
foregoing matter on April 16, 2012, and that
this is a true and correct transcript of same.

MICHELE L. MURPHY
RPR-Notary Public

(The foregoing certification of this
transcript does not apply to any reproduction
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direct control and/or supervision of the
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A	95:15	202:25	affiliates 73:6	91:9 96:8,9
abandoned 182:4	accounts 155:4,14	address 23:7	afford 195:25	98:10 113:22
ability 28:13	173:12	65:24 177:2	affordable 95:8	144:20 146:15
37:10 68:12	accurately 266:5	182:3 200:17	affront 161:22	215:22 235:24
73:13 249:15	ACDBE 10:24	addressed 182:13	aforementioned	239:15
256:23	achieve 164:11	addresses 220:14	26:15	agreements 25:5
able 20:3 22:25	achieved 10:7	221:3	Africa 74:10	81:21 105:10
24:22,23 36:12	achievement	adept 222:21	African 9:8	141:5 237:15
46:23,24 57:22	46:10	adequate 27:5	137:22 138:6,11	ahead 16:9
58:15 59:6	acknowledge	adhering 31:11	138:18,23	258:17
67:19 72:6 74:9	28:11 242:20	adjusted 171:25	afternoon 120:18	aid 34:21
74:14 77:15	acknowledged	adjustments	120:19,21	air 12:10 15:5,13
78:3 101:11	26:14 46:18	102:14	136:18,20	16:20 35:12
106:3 126:8	acquire 37:10,17	administration	143:11,13 163:4	64:20 72:17
140:8 156:6	88:25	9:24 12:23	166:8,10 192:24	73:10 74:16
157:25 168:21	acquisition 40:22	145:16 163:12	193:2 198:8,10	aircraft 5:7 15:2
179:8 190:11	acre 12:3	206:19 210:2,10	215:9 219:25	15:9 16:6 19:13
193:6 198:23	act 142:6	228:12 245:18	220:3 228:5	66:6
247:25	action 97:22	260:9,10,11	229:20 242:16	airfield 15:11
absolutely 14:3	100:14 101:9	261:24 262:2	agencies 13:19	16:17 23:4,6
50:23 54:23	actively 107:17	Administration's	133:23 135:2	24:2,11 25:12
75:19 87:11	225:20 240:2	243:24	191:25 230:14	27:23 59:2
156:20,20	activity 185:9	Administrative	agency's 7:15	66:14
222:13 233:13	206:11 223:18	244:16 247:17	agenda 11:3	airline 5:19 20:23
absorb 152:6	actual 52:7 82:6	administrator	234:8,8	49:25 69:6
abusing 186:10	83:9 210:7	255:21	agent 14:9	airlines 5:9,13,22
accepted 42:6	217:4 231:18	adopt 2:10,14	aggregate 20:23	6:3 7:21,23 8:2
access 31:9 65:13	add 47:19 73:3	adopting 2:17	aggressive 46:20	8:5,10 19:2
180:20,20	102:4 107:6	advanced 33:15	111:16	21:21 23:11
accessible 95:9	109:20 180:21	advancing 9:24	aggressively 46:2	25:6,13 26:21
167:2	237:6 241:15	advantage 60:5	182:24 221:4	37:24 40:19
acclaimed 6:6	added 5:13 70:23	248:20	251:20	44:16 49:13
accolades 15:25	106:16 227:22	adventures	aging 101:17	50:2,15 51:4,12
accommodate	addition 6:2,19	127:18	131:5	58:24 59:10
29:2	10:14 18:25	advertisement	ago 22:8 99:2	61:22 62:4,9
accommodated	19:14 81:18	194:15,16	125:8 129:22,25	63:8 69:4 70:22
4:25	114:9 155:22	advertisements	146:9 240:6	70:23 71:4,16
accommodating	202:3 236:20	61:21	248:13 261:20	72:11,14,21,25
198:25	additional 7:18	advertising 57:24	agree 28:8 91:13	74:18 75:3,6
accomplish	19:10,11,20	61:2,6,11,12,13	125:4 156:10	78:14 89:16
129:17	20:20 21:13	61:16,19 62:6	228:25	91:5,12,13,18
accomplishment	22:15 27:6	239:18	agreement 3:7	93:2
216:15	28:13,14 32:3	Advisory 123:17	7:22,22 8:3	airplane 13:21
accomplishments	41:13 79:11	123:21,22	23:23 25:3	airplanes 29:10
57:17	82:17 133:25	advocating 261:4	27:20 40:19	65:20 66:2
account 106:8	180:21	Affairs 142:22	55:10 86:15	74:21
accountability	Additionally 9:16	affect 85:10	89:16,18 91:4,6	airport 4:4,15,19

4:21 5:5,6,12,16 5:17 6:4,17,20 6:20,22,25 7:3,5 7:16,20,25 8:6,9 8:12,22 9:2,8,11 9:16,21 10:7,9 10:16,20,22 11:2,5,13 12:4,8 12:19 13:10,18 14:5,9,10,25 15:20 17:20 18:3,6,16 19:11 19:24 20:2,6 22:5,13,24 23:13 25:6 29:6 30:9,18,22,25 31:3,5,8,13 32:3 32:5 34:24 36:2 36:6,14,23 37:8 38:17 40:6,15 47:21,23,24 48:7,14,23 49:8 49:16 50:8 52:8 52:15 53:3,14 53:17,23 54:2,2 54:8,13,17 55:6 55:19 56:7,12 58:19,23 59:5,9 59:14,18,25 60:6,14 61:7,8 61:17 62:2,9,17 62:21,23 63:5 63:12,24 65:11 65:24 66:19 68:6,9,12,18 71:5 73:10 75:17 77:7,13 78:6,10,21,25 79:13,19 82:2 84:7,23 86:5,6 86:14,17,17 87:3,24 114:18 252:5 airports 22:6 24:3 24:18 37:4 52:12,17 57:19 60:6,9 66:8,22	66:24 71:10,14 74:6 76:19 Airport's 7:9 10:3 10:18 11:6 14:21 22:10 27:22 68:22 airspace 23:16,17 26:7,10,13,19 27:3,5,25 28:9 28:16,25 29:13 55:8,25 56:8 Airways 61:22 75:4,10 Alaska 5:21 19:2 19:9 21:2 49:12 alert 15:15 aligned 120:3 alleys 185:16 alliance 75:6 alliances 75:3 allocated 255:2 258:23 allotted 227:21 allow 102:17 114:21 163:19 164:18 169:20 170:2,3,6,12 allowed 87:15 88:9 174:7 allowing 119:18 allows 156:11 249:14 altering 26:18 alternative 23:2 88:16 116:11 118:15 251:4 253:3 alternatives 22:19 88:8 208:6 amazing 261:20 ambitious 128:16 ambulances 172:6 Amen 144:14 amended 43:19 amenities 66:8 America 5:14,18	19:7 49:14 61:22 American 9:9,17 19:2 137:22 138:7,12,19,24 152:13 amount 18:5 44:7 58:13 82:12 90:11,14 91:15 91:19,22 92:3 112:7,13 172:9 194:12 200:4 204:21 209:19 238:15,20 analysis 109:16 and/or 266:22 Angela 81:18 142:3 145:17 Angeles 5:16 announce 94:21 102:22 244:19 annual 4:23 53:16 62:16,23 76:14 79:20 91:16 235:13 236:3 annually 4:18 89:19 answer 12:20 49:24 56:4 63:17 103:15 130:22 141:22 166:2 178:24 199:2 209:8 212:5 222:24 224:2 225:17 226:13 231:13 244:14 answered 28:3 anticipate 119:13 173:16 208:17 anticipated 19:19 37:8 173:10 223:8 anticipating 19:25 45:20 122:8 anticipation	226:2 antiquated 144:9 anyone's 14:6 216:22 anyway 79:20 171:11 apologize 232:16 apparent 244:20 apparently 17:15 appear 38:18 194:21 applaud 76:15 264:3 appliances 207:9 207:10 applicable 31:11 31:22 applied 59:25 60:2 apply 266:20 appointed 56:24 appreciate 57:12 104:4 121:6 124:11 166:24 177:17 184:20 192:10 199:12 211:19 212:20 213:5 214:23 215:3 227:4 249:22 264:23 265:10 appreciation 11:14 47:20 211:9 apprehend 16:22 approach 16:24 97:10,12 171:16 218:5 approached 3:15 94:4 213:15 218:12 219:22 241:16 appropriate 186:6,7 appropriation 11:22 appropriations	11:23 12:7 approval 2:20 7:6 8:5 89:12,16 approvals 88:25 89:3 approved 3:8 31:5 91:7,10,18 approximately 8:24 62:21 111:23 128:5 173:13 178:11 203:3 259:10 April 1:7 123:7 265:16 266:7 area 14:13,14,25 15:15 17:16 19:23 23:12 32:21 38:8 42:13 54:13 65:14,19 66:12 66:22,23 67:17 68:11 69:15,23 74:19 82:24,25 83:2 84:15 115:7,17 153:11 179:9,11,12 181:4 185:20 209:19 areas 32:4,13 82:9 136:10 155:11 163:23 arena 175:23 arguing 151:2,3 armed 16:4 array 60:20 art 6:10 96:17 arterial 169:13 arterials 169:20 170:6 arts 6:13 67:11 ascending 232:21 Asia 74:11 Asian 137:23 138:19 139:8 aside 178:3,12 212:12 asked 69:14
--	--	--	--	--

104:14 154:23 168:5,8,18 207:21 209:23 214:18,19 260:21 asking 28:7 144:17 237:2,22 262:22 aspect 25:3 31:7 38:14 125:23 158:24 aspects 88:22 asphalt 189:9 207:23 208:14 assess 100:18 assessment 31:15 assign 189:19 assignments 92:15 assist 100:14 assistance 10:11 34:22 41:14 48:3,12 136:9 associate 26:24 associated 81:13 86:4 104:20,21 118:14 200:12 200:14 263:18 Association's 9:18 assume 29:8 78:20 123:5 assumed 137:11 assuming 138:17 astounding 95:2 Atlanta 24:21 224:15 attending 134:13 attention 21:22 59:18 233:18,24 attic 201:23 attract 22:15 50:6 50:18 59:6 68:9 73:13 75:8 179:8 attracting 6:2 attraction 67:15	74:14 attractive 66:16 72:13 attribute 19:6 audience 58:9 212:2 Audubon 157:5 157:22 158:3 August 9:20 authorities 84:14 108:23 109:3 authority 3:5,5,11 97:3 106:2 119:15,17,22,24 120:4 authorized 3:7 Autism 6:9 autism-friendly 47:24 automated 24:15 availability 72:2 available 90:15 160:15 217:20 Avenue 168:11 176:8,10,24 178:20 179:3 average 102:5 187:10 225:6 248:10 aviation 3:14 8:25 11:18 42:13 Aviation's 4:6 7:6 avoid 199:3 avoided 114:25 award 7:16 11:9 11:12 166:18,20 166:22 awarded 11:10,12 145:7 awards 6:23 11:8 38:21 aware 100:12 147:20 185:18 awareness 15:5 125:13 A-East 8:17 A-380 66:7	a.m 1:7 265:17 B B 1:16 back 31:19 39:23 54:14 56:3 78:4 78:8,11 86:8 87:4,5 125:19 134:22 136:9 139:12 141:21 145:12 155:15 180:4,6 184:25 199:23 202:24 211:4 216:3 background 22:3 31:10 backup 170:19 backups 99:24 115:19 backyard 190:15 bad 84:17 badged 78:5 baggage 58:25 60:15 79:10 bagged 202:23 balance 7:19 bales 204:9,15 ball 156:3 240:20 Baltimore 66:23 banging 212:9 bank 115:11 banks 226:3 bar 139:23 217:7 barrier 18:16 base 155:18 216:5 based 10:21 63:2 64:19 83:3,8 155:12 173:12 200:3 201:2 217:8 223:6 225:14 238:15 248:3 basement 115:19 201:22 basements 151:8 basic 209:5 260:18	basically 28:22 53:11 134:6 173:21,25 176:17 215:13 257:5 basin 99:24 132:25 147:25 basins 128:19 132:13 152:5 154:4 basis 9:3 32:14 79:20 91:16 106:12 107:24 108:21,22 109:9 118:7 143:19 187:12 239:24 Bass 1:10 198:5,6 198:11,15 199:7 200:9 203:18,22 204:17,22 205:2 205:9 212:5 Baxter 119:6 125:16 149:4,8 bear 101:18 beat 39:6 beautiful 157:13 beautifying 154:5 beds 185:16 began 5:14 99:5 beginning 216:12 241:19 begun 18:18 153:18 behalf 4:5 35:4 212:25 213:3 214:2,24 behavior 134:19 177:8 195:10 behaviors 144:6 208:14 Beijing 74:11 belief 110:24 believe 25:11 26:16 33:14 37:18,21 42:19 53:21 56:10 62:7,24,25 63:3	67:14 71:7 89:4 90:9 93:10 122:6 130:23 138:15 147:2 148:15 153:3 174:11 196:9 207:20 213:13 216:20 241:13 253:19 believed 119:17 Belmont 145:6 147:24 belongs 75:5 belt 46:17 58:25 bench 218:6 benches 154:6 beneficial 154:16 beneficiaries 179:9 248:12 benefit 36:15 84:22 benefited 214:6 248:15 benefits 97:6,8 114:11 154:10 185:9 210:9 best 6:21,22 17:4 95:7 118:10 136:8 153:8 157:25 209:21 212:3,21 240:8 252:17 261:14 bestowed 11:13 beta 208:18 better 22:14 23:18 68:17 73:24 78:23 97:11 129:5 130:12 139:24 140:20 153:20 156:12 160:12 212:16 218:16 249:20 262:12 beverage 6:19 beyond 46:22 81:25 160:16 bid 42:4 77:23
--	--	--	--	--

229:9	117:1 118:1	211:1 212:1	bit 57:16 64:18	bonds 7:16
bids 144:23 145:2	119:1 120:1	213:1 214:1	69:24 75:8	books 103:9
big 21:6 84:17	121:1 122:1	215:1 216:1	92:22 112:20	182:22 183:5
96:21 114:14	123:1 124:1	217:1 218:1	121:17,20	botanist 132:18
169:4 254:17	125:1 126:1	219:1 220:1	126:11 132:15	bottled 124:18
bigger 238:19	127:1 128:1	221:1 222:1	132:21 234:20	125:9,18,24
bill 2:9,13,16 3:1	129:1 130:1	223:1 224:1	245:10 255:4	bottles 126:3,9
3:9 4:1 5:1 6:1	131:1 132:1	225:1 226:1	Blackwell 1:11	Bottom 111:11
7:1 8:1 9:1 10:1	133:1 134:1	227:1 228:1	211:5,6,16	Bound 158:3
11:1 12:1 13:1	135:1 136:1	229:1 230:1	blame 101:19	boundaries 86:3
14:1 15:1 16:1	137:1 138:1	231:1 232:1	blew 261:23	136:8
17:1 18:1 19:1	139:1 140:1	233:1 234:1	blight 182:4,10	BRACs 216:4
20:1 21:1 22:1	141:1 142:1	235:1 236:1	192:3	brag 126:22
23:1 24:1 25:1	143:1 144:1	237:1 238:1	block 153:13	brain 106:20
26:1 27:1 28:1	145:1 146:1	239:1 240:1	168:10,17,19,24	brand 179:12
29:1 30:1 31:1	147:1 148:1	241:1 242:1	169:4,13,18,20	breaches 13:9
32:1 33:1 34:1	149:1 150:1	243:1 244:1	170:2,4,7,9,13	bread 153:4
35:1 36:1 37:1	151:1 152:1	245:1 246:1	171:8 172:20	break 162:6,9
38:1 39:1 40:1	153:1 154:1	247:1 248:1	blocks 151:10	breakout 141:3
41:1 42:1 43:1	155:1 156:1	249:1 250:1	169:17 170:3,8	breaks 151:6
44:1 45:1 46:1	157:1 158:1	251:1 252:1	170:21	brewing 21:20
47:1 48:1 49:1	159:1 160:1	253:1 254:1	BLONDELL	BRIAN 1:15
50:1 51:1 52:1	161:1 162:1	255:1 256:1	1:15	brick 132:17
53:1 54:1 55:1	163:1 164:1	257:1 258:1	Blow 109:22,23	Bridge 148:23
56:1 57:1 58:1	165:1 166:1	259:1 260:1	blows 196:25	Bridget 217:24
59:1 60:1 61:1	167:1 168:1	261:1 262:1	197:14	219:5 226:13
62:1 63:1 64:1	169:1 170:1	263:1 264:1	blueprint 229:8	231:13
65:1 66:1 67:1	171:1 172:1	265:1	blue-collar	brief 162:17
68:1 69:1 70:1	173:1,14 174:1	billing 109:2	131:11	259:2
71:1 72:1 73:1	175:1 176:1	billion 4:17 7:5	board 92:17	briefing 120:8
74:1 75:1 76:1	177:1 178:1	43:23 53:18	146:17	240:5
77:1 78:1 79:1	179:1 180:1	76:13 96:23	boards 177:6	briefings 104:6
80:1 81:1 82:1	181:1 182:1	111:24 114:2,6	boats 196:5	briefly 21:9,14,15
83:1 84:1 85:1	183:1 184:1	114:6,24 151:15	Bob 244:22	46:3 135:17
86:1 87:1 88:1	185:1 186:1	billions 97:10	BOBBY 1:12	226:22 258:25
89:1 90:1 91:1	187:1 188:1	bills 1:18 2:5,8	body 88:24	bring 5:22 25:18
92:1 93:1 94:1	189:1 190:1	195:7	214:24	42:23 54:14
95:1 96:1 97:1	191:1 192:1	biosolids 99:7	Boeing 66:7	59:11 61:3 70:3
98:1 99:1 100:1	193:1 194:1	bio-diesel 251:23	134:16,21	70:24 97:6
101:1 102:1,9	195:1 196:1	251:25 252:2,3	Bok 134:15	99:14 105:17,19
103:1 104:1	197:1 198:1	bio-retention	bollards 17:18	125:7 128:24
105:1 106:1	199:1 200:1	128:19 132:13	bolster 32:20	154:19 156:7
107:1 108:1	201:1 202:1	132:25 152:4	82:11	200:10 202:19
109:1 110:1	203:1 204:1	154:3	BOMA 124:3	203:8
111:1 112:1	205:1 206:1	bird 157:2 158:13	bond 81:7 89:12	bringing 202:23
113:1 114:1	207:1 208:1	birds 87:18 157:2	89:14	brings 97:25
115:1 116:1	209:1 210:1	157:20 159:2	bonding 105:8	165:25

broader 155:18 brochure 139:20 broke 99:4 167:24 broken 167:24 broom 187:20 260:4,14 brooms 186:24 187:4 188:3 189:2 209:18 259:4 261:21,25 262:5 brought 59:17 125:19 Brown 1:15 34:10 34:11,15,19 35:3,10 36:17 37:5,12 38:3,25 39:18 45:12,16 45:21 47:2 bucket 245:21 Buckley 163:9 174:6 Bucks 105:25 106:11 110:12 110:13 125:17 budget 2:15,17 4:7 11:19 12:18 17:13 44:23 45:3 78:14,19 89:20,21 111:8 111:13 113:2 163:16,17 189:12,16 207:22 209:12 209:15,24 210:16 213:25 227:22 234:23 235:7,12,13 237:7,9,12 241:21 242:25 243:5,9,13 250:15 255:2 258:23 budgetary 89:20 budgeted 90:12 budget-related 13:6	build 12:14 23:5 65:8 85:14,18 118:8 133:5 227:19 building 19:18 60:14,16 78:12 97:12 114:13,16 179:11 buildings 65:12 117:21 155:7 182:4 221:8 231:18,22 245:19 builds 96:9 built 87:16 88:12 91:14 117:16 204:19 built-up 197:18 bulbs 173:5,5 burns 175:16 Burton 145:17 bus 77:5,7,10,11 171:4 buses 78:2,16 169:14,22 busiest 5:5,6 business 9:11 10:2,13,23 22:15 61:9 67:17 95:6 97:15 99:21 124:4 135:24,24 140:6 182:18,23 183:18 185:21 202:6,19 203:13 243:25 244:5 businesses 4:19 54:12 57:10 68:10 78:22 82:5 97:8,14,20 98:16 99:13,16 100:10 144:12 145:20,21 186:10 bussing 77:14 Butkovitz 102:24 butter 153:3	butterflies 48:6 Butterfly 48:4,6 buy 117:12 228:7 252:19,20 263:7 263:9,11 buying 110:15 248:3,8 buys 245:25 246:2 bypass 67:10 166:5 C cab 245:15 CAC 123:25 Caleb 12:25 call 35:4 92:18 97:12 114:14 121:10,10 190:2 190:3 231:24 260:2 called 151:25 167:5 187:2 204:6 calling 117:2 234:25 calls 121:2 193:24 calming 154:8,8 Calvin 58:9,22 cameras 32:17 124:22 206:9,10 Cameron 12:23 79:2 Canal 117:24 candid 214:12 candor 230:7 cans 249:9 can/bucket 167:16 cap 100:24 capacity 6:25 7:7 22:10 27:15 37:18 64:15,23 65:4,8 79:19 142:10 231:7,19 231:21 capital 2:10,14 32:18 72:6	76:16 89:20 111:6,15 128:2 152:8 154:14 157:16 184:5 207:22 220:14 capitals 67:5 captain 171:8 capture 67:7 car 24:16 85:11 85:13,15 86:19 261:4 264:4 card 31:9 249:11 258:4,5 cards 258:3 care 112:19 127:21 227:20 228:18 career 254:16 carefully 105:13 110:4 cargo 65:14,17 66:12,14 245:16 Carlton 163:10 166:16 181:24 192:6 carrier 51:19 75:5 75:14 carriers 73:12,12 73:13 75:9 carry 169:14 carrying 114:23 cars 114:22 184:9 189:7 245:12,25 246:13 260:25 261:14 262:16 263:11 Carter 223:2 case 74:17 136:2 217:23 Casey 240:4 cash 227:9 cashed 224:4 catch 206:11 categories 147:15 cats 132:4 caught 195:20 caused 169:16	170:14,18 causes 23:12 ceased 36:10 center 156:9 164:17 232:4,4 236:23 239:8 centers 67:24 71:17 156:2 202:8 231:25 cents 102:12,13 102:17,17 125:2 century 95:18 179:4 CEP 7:7,8,13 8:4 8:7 21:8 24:10 80:24 81:12,13 82:7 85:10 89:24 CEP-related 8:9 certain 10:9 37:10 77:25 78:2 82:9 82:12 146:25 206:19 220:24 256:23 certainly 31:17 35:17 36:14 45:15 52:10 82:13 85:20 88:23 111:19 124:4 136:10 153:19 185:22 201:17,24 208:7 Certificate 11:14 266:2 certification 31:2 266:19 certified 46:24 60:16 CERTIFY 266:3 certifying 266:23 cetera 234:6,7 Chair 29:22 34:9 39:23 47:15 48:21 56:19,25 64:5 70:12 75:25 80:6 90:5 120:14 124:24
---	---	---	--	---

126:14 127:6 136:14 143:7 150:23 159:13 192:21 198:4,7 202:16 205:8 215:9 218:9 219:21 226:18 227:12 229:15 233:16 240:22 250:3,23 254:7 254:10 257:14 Chairman 226:21 227:6 229:18 250:6 251:2 254:4 challenge 28:19 146:19 184:24 challenged 185:14 195:13 challenges 100:13 Chambers 213:19 champion 97:21 chance 22:13 230:21 change 18:8 59:3 100:4 101:21 105:21 106:5 112:12 116:2,3 121:15 129:25 161:21 176:23 changed 260:24 changes 2:25 29:12 105:24 141:2 156:2 177:8 changing 144:5 charge 100:8 106:14,14 154:11 221:19 221:25 263:12 charged 100:11 200:23,24 charges 7:23 72:5 110:17 201:8 222:14 charging 59:9 222:7	charter 161:21 179:12 chase 108:8 chasing 66:9 cheaper 251:19 check 196:11 224:4 checkpoints 33:11,17 checks 31:10 Chelle 12:23 79:6 Chicago 71:13 Chief 4:3 children 48:8 129:19 choice 50:9,10 choices 176:2 choose 32:20 Chris 253:11 chronic 55:23 cinderblock 201:4 CINDY 1:10 circumstances 230:2 citation 194:7,9 194:25 197:4 citations 193:22 194:11 196:22 cities 5:10 96:16 114:5,12 184:11 citizen 202:7 citizens 57:13 70:4 99:20 100:3 163:21 202:5 203:12 207:14 229:23 city 1:2,6 2:21,23 3:10,25 6:12 10:3 17:14,19 20:21 38:12 51:13 53:10 57:25 60:22 61:5 63:9 65:14 67:25 71:23 73:3 83:6 84:18 87:10 88:20	94:14 96:7,11 96:22 97:9 102:24 104:18 104:23 108:16 108:18,22 109:4 109:11,24 110:6 110:11,20 114:11 115:2 122:4,23 125:8 126:25 135:21 136:5 140:8 142:21 143:19 145:19,20 146:12 150:7,15 152:20 157:13 164:23 165:12 165:17 168:4 173:4 175:5 182:14 183:11 183:14 184:19 184:23 185:3,7 185:17 186:14 189:5 194:11 195:16 197:15 198:18 199:10 199:25 200:3 201:10 202:2,4 202:22 203:17 204:20 209:18 214:6,15 215:10 220:12 222:5 224:17 227:17 229:22 233:5 234:9,15 235:9 236:23 239:8 242:4,19,21,22 244:2 245:18 248:22 249:7 250:11 253:3 254:19 259:15 260:13 263:25 citywide 140:4 187:7 City's 9:22 98:4 113:20 164:16 224:22 civil 127:10	claim 60:15 claims 256:2 Clare 94:17 107:19 108:20 122:19,20 123:6 142:18 Clarena 163:5 clarity 77:4 85:8 87:14 Clarke 1:10 2:2 3:12,17,21,25 4:13 13:3 16:8 17:6 18:23 20:10,16,22 21:5,18 25:2 26:4 27:9 28:2,6 28:21 29:18 34:7,13 39:20 45:14 47:8,13 48:19 54:22 56:17 57:4 64:3 64:9 70:10 75:23 76:5 80:4 80:13,17 85:4 85:25 86:21,24 87:7,12 88:18 89:7,22 90:4 93:13,18,23 94:2,6,10,13 102:23 103:17 106:17,21 107:8 108:7 109:15 110:22 113:4,9 113:16 116:8 118:13,19 119:11 120:6,12 124:15,21 125:3 126:12 133:12 133:16 135:10 135:14,18 136:11 143:5 150:21 151:20 153:5 154:17 156:19 159:11 161:5 162:4,15 223:3 242:17 class 44:24 99:6	111:9 139:16 141:14 214:5 219:14 221:17 228:6,7 243:10 243:11,12,15,17 243:19 250:8 257:4 classifications 246:12 classmates 134:18 134:20 clean 97:9 113:20 184:10 185:3 197:12 260:18 cleaned 195:23 cleaner 196:6 cleanest 183:13 184:22 cleaning 182:4 184:9 186:21 239:9 cleanliness 182:17,23 183:11 192:3 239:17 cleanup 169:3,3 clean-out 200:19 201:22 clear 14:22 27:2 56:4 108:10 110:23 121:14 cleared 7:4 clearing 28:9 Clemente 156:3 climate 101:21 116:2,3 CLIP 190:24 191:8 206:9 clock 227:11 close 46:12 74:5 127:4 closed 168:11,21 168:23 181:9 closed-circuit 32:4,17 closely 7:20 92:24 113:3 140:25
--	---	--	--	---

152:19 157:21 closer 44:17 69:24 93:4 closing 12:8 Closure 216:5 CLS 124:4 clues 205:24 CNG 251:21 coaches 192:16 coat 218:15 Cobbs 114:20 Cocci 253:12 coffers 63:5 coincidental 242:11 collaborating 6:8 collaboration 156:10 collapsable 180:11,18 colleague 38:5 127:20 134:18 172:24 176:5 234:23 colleagues 49:2 149:17 160:20 161:12 222:21 colleague's 133:21 collect 19:14 72:6 77:6,7 186:2 202:4 collected 165:13 165:14 203:8 238:16 collecting 231:20 collection 109:2 165:2 186:7 207:6 collide 37:7,22 Collins-Greenw... 219:5 color 137:7 Colorado 245:22 combat 17:4 combination 203:4	combined 96:16 165:11 come 22:16 24:5 39:22 41:9 45:20 51:7 61:25 63:4 67:17,20 73:7 73:14 74:24 75:9 86:16 89:11 92:17 103:13 131:2,17 140:22,24 143:17 150:3,5 156:6,12 160:11 161:19 163:21 174:8 179:18 184:7 188:4 189:17 190:2 209:11,23 213:24 216:3 218:2,4,17 219:17 224:7 231:24 233:4 256:24 257:5 comes 31:14 52:18 84:22 102:10 110:24 142:5,6 188:15 188:17 189:12 190:20 193:17 201:13 233:8,11 247:22 255:23 comfortable 76:20 coming 5:21 29:14 49:13,19 50:17 70:20,22 72:25 76:21 78:22,24 103:24 106:22 115:12 115:16 121:19 130:14,19 132:4 146:13 163:25 164:17 182:20 192:11 229:19 233:6 commend 126:20	136:22 150:4 commended 229:25 comment 38:9 39:4 comments 58:4 83:3,16 Commerce 141:18 151:21 152:18,22 commercial 31:3 72:10 89:5 151:22 153:24 154:7 160:2 165:14 commercials 194:15 Commission 134:9,24 231:23 Commissioner 94:8,12,15,16 94:18 97:24 101:9 103:4,18 104:25 106:19 106:24 107:15 107:19 108:20 110:2 111:18 113:7,12,18 116:23 118:17 118:21 119:23 120:10,20 121:7 121:21 122:9,15 122:16,20 123:6 123:18,24 124:12,17,19,25 125:11 127:12 127:17 128:8,23 135:12,16,20 136:18,19,23 137:8,14,18,24 138:8,13,20,25 139:5,9,19,22 140:15 141:7,13 141:19,24 142:15,18 143:11,12,20 144:10,21	145:25 147:23 148:13,20 149:3 149:7,12,24 150:12 152:11 153:7 157:8 158:17,20 159:5 159:18 160:9,17 160:18 161:3 162:13,25 163:3 163:7 166:9,16 166:19 167:2,20 169:9 171:13 172:5 173:17,24 174:13 175:14 176:15 177:22 178:6,10,21 180:5,13 181:21 184:17 186:23 187:3,6,16 188:12,17,23 189:4,13,18 190:6,19 191:3 191:8,16 192:7 192:25 193:14 194:10 197:7,10 197:24 198:9,13 199:5 200:8,18 202:14,17 204:4 204:18,24 205:6 205:14 206:2,6 206:24 207:4,11 207:16,18 208:4 208:21 209:4 211:12 212:25 213:11,23 214:9 215:2,7,12 216:10 217:22 218:3,7,19,20 218:24 219:16 219:18,24 220:5 220:7,19 221:6 221:21 222:4,8 222:12,23 223:14 224:6,16 224:20 225:7,21 226:12,22 227:3 227:8,24 228:4	228:23 230:4 231:3,12 235:8 235:16,20 236:6 236:10,17,21 237:17,23 238:3 238:8 239:5,25 240:10,14 241:4 241:8 Commissioners 36:19 84:11 commitment 6:4 42:24 43:7 97:23 151:14 263:25 264:3,21 commitments 81:22 committed 8:22 11:2 96:4 151:16 243:23 committee 1:3 2:4 123:17,21,23 177:2 222:25 233:6,7 265:19 common 144:4 communication 16:19 98:17 193:9 255:11 communities 69:24 82:10 169:23 170:14 196:6 203:4 community 69:25 84:20 97:7 103:14 121:18 122:13 146:18 158:4 160:6 170:10 195:4 198:24 199:18 201:18 214:16 231:25 community-rel... 104:3 companies 67:19 106:7 108:14,17 118:10 145:10 company 99:10 comparison 66:22
---	---	--	---	--

177:24 208:3 compass 88:4 compassion 57:9 compete 65:15 126:18 competition 49:15 50:6,11 50:21 51:18 competitive 63:24 65:9 66:16 71:22 201:11 competitively 77:23 complaint 52:11 complaints 169:7 complete 31:21 completed 122:9 157:23 164:21 173:2 215:25 completion 8:15 complex 12:2 complexity 147:7 compliance 9:18 12:24 31:22 compliments 49:23 58:5 component 53:8 83:10 186:19 composition 39:5 compressed 251:9 251:15 comprise 95:21 conceivably 225:5 concepts 25:7 87:24 conceptual 92:20 conceptually 148:17 concern 57:12 172:6,10 200:7 255:23 concerned 82:21 183:12 Concerning 97:14 concerns 70:2 83:4 85:12 100:13 103:8	145:4,5 176:10 220:14 concession 6:16 6:21,22 10:18 10:22 19:19 61:9 concessionary 81:5 concessions 82:15 concludes 13:2 244:13 concourse 224:11 224:24 225:9 236:16 concourses 24:14 236:25 concrete 135:8 201:5 207:23 208:6,7,8,15 209:5 concretes 209:6 concur 28:12 108:10 125:4 161:10 concurrent 37:23 condition 185:14 197:17 conditions 164:21 197:11,21 conducting 164:12 conference 122:7 123:7 conferences 50:4 configuration 23:25 87:25 88:7 confirmation 41:6 confuse 262:4 confusion 169:6 congested 22:6 56:9 congestion 23:7 55:8 congratulate 49:11 166:15	229:21 congratulations 38:11 232:17 253:24 254:12 257:10 Congressman 174:11,14 conjunction 192:2 259:14 connect 68:12 connected 76:23 connecting 19:16 74:13,21 128:20 129:19,20 connections 73:6 73:8 130:17 connectivity 65:14 connector 36:25 connects 54:10 cons 121:16 consensus 26:8,10 161:20 consent 96:10 97:3 113:21 consider 181:7 considerate 80:21 83:22 201:17 consideration 20:8 53:4 82:22 83:16 196:25 197:6,12,21 considerations 88:17 consistent 34:20 consists 61:12 consolidate 233:10 consolidated 25:9 consolidating 234:5 consolidation 230:20,24 231:11 232:23 233:22 constant 168:16 constantly 228:17	constituent 160:24 184:7 198:21 constituents 83:5 83:9 168:16 193:20 constraints 147:8 construct 23:3 25:23 29:7 constructed 60:16 79:10 construction 8:14 14:12,13 15:14 32:19 60:14 81:23 82:6,14 127:16 200:20 201:4 206:14 215:20 consultant 255:12 consultants 141:12,14,16 contained 266:5 containers 186:2 contaminating 101:25 contend 23:14,20 continually 251:14 252:23 continuation 2:3 continue 8:10 12:9 25:12 31:24 37:2 68:24 70:6 71:16 73:2 86:13 102:18 163:22 183:7 196:17 208:5,10 217:7 244:10 continued 14:24 48:2,12 84:9 continues 6:4 9:21 82:2 217:6 continuing 144:2 150:8 contract 9:18 41:6,9,18,22,25 42:4,23 43:12	43:17,24 44:12 58:18 62:13,16 90:9,13,22 91:11,24 92:8 92:13 106:2 107:17 108:3,4 140:3 142:20 236:23 239:22 247:5,14,15,19 248:13 255:8,16 contracted 40:14 40:18 contracting 9:15 10:3 40:13 81:6 contractor 229:9 contractors 98:5 140:24 178:3,12 contracts 41:17 43:15 62:6 77:14 104:15,19 104:21,22 105:13,14,17,19 107:12,14,20,23 108:12,21 244:2 244:6,11 246:6 246:25 contradiction 212:23 contribute 55:12 235:10 contribution 235:23 238:9,21 control 15:6,13 16:20 31:10 170:8 205:11 226:7 234:15 266:22 controlled 188:10 205:17 Controller 102:24 controversy 21:20 33:2,19 convenience 12:12 102:10 202:8 convenient 74:7 convention 9:19
--	---	---	--	--

conversation 50:5 83:16 116:9 134:24 155:13 259:2	183:18 185:21 186:11	26:4 27:9 28:2,6 28:21 29:18	34:4,8 38:5 39:22,23,25	141:15,23 142:8
134:24 155:13 259:2	corrosive 180:15	31:18 34:7,13 39:20 45:14	40:5,6 41:16,21 42:3,17 43:4,11	143:2,7,9,14,21 143:22 144:14
conversations 21:8 85:9 143:24 154:21	cost 30:20 32:9 43:15,16 51:21 62:3,8 71:2,5,7 71:14,19 72:19 79:7,11,14	47:8,13 48:19 54:22 56:17 57:4 62:15 64:3 64:9 70:10	43:14,20 44:5,9 44:22 45:4,18 47:10,12,14,15 47:17 48:18,20	144:22 147:21 148:4,14,24 149:5,15,25 150:19,22,23,25
conversion 173:3 173:19 174:3,11 179:13	100:6,9 101:16 101:22 102:16 106:13,25	75:23 76:5 80:4 80:13,17 85:4 85:25 86:21,24 87:7,12 88:18	48:24 49:4,23 50:20,25 52:3 52:10,20 54:20 54:24 56:2,13	151:11 152:24 153:6,21 154:18 156:17,21 157:9 158:8,11,19,22
conversions 173:9	109:17 110:5 116:22,25	88:21 89:7,11 89:22 90:4 93:13,18,23	56:14,18,19,21 57:6 58:4 59:20 60:24 62:10	159:9,12,13,14 159:15 161:4,6 161:11 162:14 162:18,21 166:4
convert 173:11	142:12 155:16 164:8 175:22	94:2,6,10,14 102:23 103:17 105:2 106:17,21	63:6,15,19 64:4 64:7,11,13,14 64:22 66:17	167:12 172:17 172:23 173:22 174:9 175:12
convince 265:4	201:18 202:8 203:12,15 208:9	107:8 108:7 109:15 110:22 113:4,9,16	68:20 70:7,11 70:14,18,19 72:15 73:17	176:3 177:17 178:4,8,18,22 179:6 180:10
cool 99:12 117:20	210:8,9 212:13 252:14 261:10 263:18	116:8 118:13,19 119:11 120:6,12 120:24 122:4	75:16,22,24,25 76:3,7,10,11 77:11,19 78:15	181:12,17,19 182:2 184:2,18 186:18,25 187:5
cooperation 3:5,7 224:19	costing 114:24	124:15,21 125:3 126:12 133:12 133:16,18	79:4,16,22 80:3 80:5,7,10,12,15 80:20 81:11	187:8 188:9,15 188:21,24 189:11,15,21
cooperative 159:24	costly 87:13 110:19	135:10,14,18 136:11 143:5,18 146:10,12	82:20 83:25 84:24 85:3,5 90:6,17,20	190:18 191:2,6 191:13,19 192:8 192:9,13,22,23
coordination 145:16	costs 97:5 100:4 100:20 101:19 102:3,12,13	150:21 151:19 153:5 154:17 156:19 158:10	91:17,21 92:5 92:25 93:8,11 93:14 101:4	193:3,16 196:19 197:8,22 198:2 198:3 202:10,15
copy 4:8	103:10 104:21 107:5 110:15 113:11 115:4	159:11 161:5 162:4,15 163:13 184:22 198:18	113:14 120:16 120:22 121:8,12 122:11 123:4,11	203:21 205:8,21 206:4,17,25 207:7,13,17,19
core 163:20	116:6,21 142:25 173:19 175:4 252:10 257:22	202:13 213:5 214:3 215:10 223:2 226:10	123:20 124:9,13 125:6 126:16 127:15,19,22,24	207:20 208:16 209:2,7,9,10 210:18,21,23
corner 171:12 186:10	cost-conscious 98:25	233:5 234:9,10 242:17,19	128:10 130:21 133:13,14,17,18 135:5,11 136:14	211:2,14,18 212:13 213:6,9 213:13,17
Corporation 77:18	cost-of-service 109:9	Councilman 1:11 1:12,12,13,13 1:14,14,15,16	136:16,21 137:10,16,20 138:2,10,17,22	214:11 215:4 216:9 217:25 218:5,16,22
correct 55:15 77:6 78:25 79:3 86:22 107:9,16 112:7 113:8	Cost-wise 175:8	29:22,24 30:4,5 30:13,14 32:8 32:23 33:7,18	139:3,7,11,21 140:12 141:6,11	219:2,8,25 220:2,13,21
128:7 137:9,13 137:15,25 138:3 189:3,14 207:5 207:16,17 220:20 232:2 236:16 261:2 266:8	Council 1:2,10 2:2,21 3:8,12,17 3:21 4:2,13 11:11,12 13:3 16:8 17:6 18:23 20:10,16,22 21:5,18 25:2			
corrective 100:14 correctly 72:7 154:4 262:16				
corridor 152:14 153:25 154:8 176:14,18 177:7 177:12,14				
corridors 142:21 151:23 152:10 182:18,24				

221:16 222:3,6 222:10,16 223:12,19,23,24 224:9,18,25 225:19,23 226:16,19,20 227:5,7,10,13 227:14 228:2,5 228:10,25 229:2 229:16,17 230:6 231:5 232:14,20 233:5,15 235:14 235:18 236:5,8 236:12,19 237:4 237:14,21,25 238:5,12 239:10 239:11,12,13 240:5,7,12,18 240:23 241:6,10 241:18 242:3,6 242:10,13,18 244:18,23 245:9 246:4,11,17,22 247:3,11 248:5 248:11,24 249:5 249:21 250:3,4 250:5,13,14,21 250:22,24,25 252:25 253:8,16 253:22 254:3,5 254:6,8,9,15,22 255:17 256:3,20 257:8,12,13,14 257:16 258:16 258:24 259:7,13 259:18 260:3,7 261:3 262:3,14 262:18,21 263:2 263:5,10,21,24 264:2,5,7,9,11 264:15,24 265:3 265:8,11,14 councilmanic 82:24 166:17 183:13 185:24 260:12,15 Councilmember	48:22 64:6 70:13 90:5 120:15 126:15 160:13 Councilmembers 242:21 Councilmen 98:21 Councilpeople 153:24 Councilperson 159:6 163:4 172:20 Councilwoman 1:10,11,15,16 34:10,11,15,18 34:19 35:3,10 35:18 36:17 37:5,12 38:3,24 38:25 39:17,18 39:21 45:12,16 45:21 46:7 47:2 166:6,7,11,21 167:14,22 169:10 171:2,17 172:14 191:14 198:5,6,11,15 199:7 200:9 203:18,22 204:17,22 205:2 205:9 211:5,6 211:13,15,16 212:5 233:7 count 132:23 156:14 222:11 counterparts 109:13 counties 105:6 counting 223:16 countries 116:15 country 18:10 22:7 24:4,19 71:10 counts 175:18 county 35:20,25 36:11,19 37:25 54:6 69:3 84:13	85:21 105:25 106:11 110:12 110:13 125:18 235:10 236:4 couple 13:8 17:11 30:15 41:7 42:2 49:7 57:7 73:11 80:8,23 84:3 85:6 104:11 107:11 113:19 114:20 125:8,13 127:24 140:18 161:18 167:10 167:11 172:22 176:3 179:17 182:15 198:20 199:14,21 219:9 222:16 240:5 248:13,20 257:17 course 43:21 55:4 58:22 61:24 83:5 113:20 119:16 157:15 263:10 court 14:19 35:24 courts 84:5 cover 8:3 78:14 100:2 115:22 209:19 covered 185:25 covering 2:23 185:23 covers 61:16 coveted 17:21 co-chair 73:7 75:13 co-coordinate 183:8 189:23 co-gen 99:4 120:2 149:13 co-generation 117:14 148:12 co-location 216:16 co-op 159:24 craftsmen 131:7	craftspersons 128:21 131:8 create 7:10 66:3 99:17 116:16 126:10 128:14 128:21 132:9 157:6 220:17 created 165:22 creating 48:3 204:20 221:2 creation 25:19 54:4 credit 58:14 credits 100:18 Creek 114:21,21 creeks 115:13 crew 245:15 critical 7:8 Crown 261:6 cry 114:4 culminated 22:21 cultural 142:20 culture 67:12 95:13 curb 152:5 curbside 165:12 201:25 202:4 207:5 current 8:12 84:2 96:19 221:7 259:14 currently 5:4 8:24 60:2 69:9 140:19 219:5 230:23 238:4 curricula 132:3 curriculum 129:14 131:13 Curtis 1:13 135:5 242:18 curve 229:10 custodial 236:24 customer 6:15 50:21 109:23,23 110:12 123:17 123:21,22 customers 33:20	52:5,24 96:25 100:8,15 104:24 106:15 107:2 109:19 118:12 cut 59:13 99:10 108:8 234:6 Cutler 191:18 236:2 240:4 cuts 152:5 206:20 cutting 131:20 133:7,9 174:16 CVNs 194:23 cycle 43:24 Cyclone 17:23,25 C&G 261:21 C-L-I-P 191:9 D D 8:17 Dahme 159:20 daily 5:10,11,15 5:24 19:9 118:6 143:19 Dallas 24:20 dam 114:19 damaging 84:20 danger 131:5 Darrell 1:10 242:17 data 74:18,25 208:22 209:5 231:19 date 122:12 246:19 261:24 dated 53:18 Davenger 58:9 DAVID 1:14 day 21:6 24:14 26:24 27:4 28:11 54:7 82:14 108:4 122:25 134:17 149:23 156:13 161:16 181:16 184:6 196:9 202:20 225:2 227:2 241:14
--	--	---	---	--

252:23	defer 176:4	153:18 154:23	220:19 221:6	78:3 81:4 84:3
days 39:11 196:24	181:17 223:21	156:5 160:22	228:4,23 253:11	109:14 116:24
197:19 234:4	deferred 172:24	162:9 163:6	derive 226:7	117:22 124:5
day's 197:18	deficit 247:8	165:24 167:7	derived 239:19	126:11 129:9
DBE 10:13,14	definitely 38:23	173:2 174:19,22	deserve 35:5	130:8 132:3
42:16,19,24	212:4 252:11	177:3 183:9	deserves 58:13	172:4 175:3
43:3 98:6 140:7	definition 92:19	188:6,10,11,18	design 8:14 40:25	198:22 204:3
dead 155:4,14	degree 111:2	190:13,17,22	41:13 92:22	211:25 230:14
deal 27:5 28:15	Delaware 35:20	191:21 195:9	131:13 132:2	231:22 237:13
64:25 128:17	54:6 69:3 84:12	205:13,18,19	164:21 217:11	249:17
143:16 144:7	delay 22:11 23:7	206:8 207:3	designate 258:6	differently 23:20
182:22 206:19	23:13 27:15	208:12,13	designating 97:21	difficult 70:24
220:17 226:15	55:19,20 64:25	212:11 216:16	designed 65:23	100:7 150:6
226:17 234:22	65:2,3 149:8	216:18 217:6	desired 25:7	211:20
240:9	delayed 22:6	231:6,8 240:25	desk 52:19 242:8	difficulty 178:23
dealing 37:24,25	52:15	241:13 245:15	despite 8:8 51:16	179:17,21
58:14 65:2	delays 23:25 24:8	249:13 253:2	destination 73:20	Dilworth 153:16
145:17 187:23	52:25 54:19	258:7	76:25 179:5	166:20,22
deals 30:24 106:6	DELCORA 108:3	departments	destinations 5:12	215:21
dealt 57:8	deliver 160:25	38:15 111:14	detail 44:23 45:5	dire 160:24
Debbie 94:16	deliverable	131:4 154:13	180:7 219:14,15	direct 9:6 75:14
debris 187:23	232:24,25	189:20 193:11	219:20 223:5	266:22
197:18,19 201:4	Delores 121:4	217:19 228:14	detector 131:19	direction 68:8
206:14	demands 8:12	228:21 229:4	determine 169:19	119:10 233:14
decade 105:11	demographics	230:24 245:23	determined 112:6	directly 9:7,17
111:22 116:4	68:3	249:15 252:8	Detroit 24:21	24:17 36:2 87:2
decades 55:21	demonstrate	Department's	develop 224:24	128:11
112:4	129:5	95:20,22 162:24	developed 155:11	Director 12:22,24
December 99:3	DENNIS 1:14	depend 92:2	177:15 224:13	58:7 72:8 81:17
decided 51:22	Denny 199:16	118:25	developing	86:12 105:23
241:23	density 67:24	depending 32:14	177:11	122:19 210:16
decision 22:24	departing 76:21	43:17 194:6	development	219:6 237:8
23:2 27:18,19	department 10:10	225:6	36:16 50:3	244:16 247:17
29:6 122:10	36:3 95:5 98:3	depot 77:5,8,10	74:17 154:22,25	Director's 183:9
decisions 129:23	105:8 111:17,22	depths 263:24	159:21 179:8,10	189:24 190:25
decrease 11:20	116:7 122:4	deputies 163:8	179:25	191:10 218:10
22:11 24:8	126:23,25 130:8	217:20	devoted 24:11,12	219:7 253:6
decreased 243:18	131:3 132:6	Deputy 12:22	diagonal 88:7	264:20
decrees 97:3	135:3,22 136:4	58:7 94:16,17	diameter 114:16	dirty 197:13
dedicated 229:22	137:6 138:5,6	107:19 108:20	diesel 59:3 248:8	disability 48:15
252:2	138:11,23	122:20 123:6	251:20	disabled 10:17
dedication 216:3	139:14,16	124:19 142:18	diesels 252:3	disabled-owned
deem 210:3	141:18 144:12	149:3,12 160:9	differ 141:17	10:2 243:25
260:17	144:24 145:18	161:3 163:9,10	differed 160:10	244:5
Deer 126:18,18	146:17 150:3	163:12 191:18	differences 37:16	disadvantaged
defend 27:19	151:3,21 152:3	192:7 219:6,18	different 22:19	10:12,23 61:9
defending 160:11	152:20 153:8,11	219:24 220:5,6	42:15 72:3 75:6	97:15

disagree 160:22 161:18	ditch 149:22 150:14	door 41:12	206:13,16	136:9 194:13,21
disagreement 23:9	diverse 9:5	doorbell 168:7 171:9	dumped 185:6	196:5 212:20
discourage 200:2	diversify 95:11 117:11	door-to-door 194:17	dumpers 205:23	educational 67:12
discuss 25:13 101:6	diversifying 98:22,23 116:25	DOT 84:7	dumping 182:17 183:21 184:18	educational-to-... 133:22
discussed 90:8	diversion 63:14 165:3,7,10	DOT's 10:12	185:15 190:2,20	educators 132:8
discussing 8:2	diversity 8:23 9:13 95:14 96:3	double 63:3	199:23,24 200:4	Edward 134:14
discussion 38:5 134:11 239:21	Division 4:6 8:25 11:18 164:24	doubt 172:21	duplicate 141:25	effect 54:3 85:23 102:15
discussions 29:16 68:25 69:5	174:5	Dowd-Burton 81:18 142:3	dyes 131:20	effective 149:11
84:10 147:22		downward 50:13	dynamically 164:19	effects 154:9
238:4,6		Dr 244:16 247:16	E	efficiency 12:13 27:22 52:25
disparity 168:22	document 22:23	248:7,16 256:12	E 8:17	257:23 261:8,18
dispensing 248:25	documentation 31:7 52:22	258:18	earlier 5:14 28:4	efficient 24:22 54:13 57:20
disposal 185:6,11 186:8 203:15	DOE 175:24	drainage 225:10	85:10 104:14	209:20 262:13
dispose 200:12 201:15 203:16	doing 13:25 29:3 31:16,17 72:22	drink 95:9 102:18 110:19,19	116:9 154:21	efficiently 22:14 69:16 75:2
disposed 203:11	117:13,23	drinking 94:24 101:20 102:6	162:7 204:5	effort 22:8 69:11 71:9 140:4
disregard 71:19	118:11 128:18	157:15 158:25	early 19:8 40:25 87:24	141:25 174:17
distinguished 242:18 249:12	135:23 137:3	drive 61:20 74:8 184:9	earth 95:8	195:3 197:19
distribute 202:16	148:18 150:17	drivers 8:21	earthquake 94:23	215:24 216:21
distribution 106:8 109:5	152:16 153:16	drives 50:12	easier 146:20,20	efforts 9:13 11:7 30:11 37:8
146:12	159:14 166:12	driving 13:10,23 51:7 74:20	east 88:3 157:11	48:13 58:15
district 82:24 84:13 128:13,14	166:14 167:9	262:6,8	eastern 179:24	82:3 135:6
129:9 134:14	169:24 175:3	drop 202:6 224:4 241:24	easy 180:20	136:24 163:23
135:4 148:15,25	181:25 192:12	dropped 119:8	echo 133:20 264:16	192:14 217:8
152:21 153:23	194:7 196:15	drop-off 200:22 202:7 207:15	echoed 172:18 211:19	eight 5:20 149:22 259:6,7
154:25 155:24	197:9 201:12,22	drought 94:22	36:24 53:16	eight-year 22:17
158:11,12,14,15	221:2 228:13,20	droughts 101:22	81:15 84:22	either 71:11 74:19 75:11 76:20
160:13 166:17	247:4 249:5	drove 15:23	economical 119:9	107:24 115:10
172:19 178:19	dollar 92:23	drum 39:6	economically 118:12	251:5 258:9
182:5 183:13	dollars 4:22 7:12 20:20 32:13	dual 24:4	economics 119:2	elaborate 255:4
184:22 185:24	53:24 55:15	due 18:14 23:25 63:12 88:13	economy 4:18 68:16 78:9,16	elected 212:2
186:14 192:18	96:23 97:11	171:24 244:7	ecosystems 101:25	electric 59:4,11 118:9 164:8
199:10,18	111:24 114:2	259:12	eco-phenomena 159:3	173:12,14
236:24 239:8	153:9,10,19	Dulles 74:5	edge 23:4 133:7,9	221:14 251:10
260:13	154:14 164:10	duly 264:2	edification 48:4	252:13
districts 151:24 153:23 154:22	246:23 252:17	dump 182:25 185:12 199:25	education 129:2	electricity 117:10
260:16	dome 180:8	200:3,16 201:16		electronic 61:13
	domes 181:15			elements 92:20
	domestic 5:13			
	domestically 50:7			

elusive 28:4	engines 4:16	264:4	examine 164:14	expect 19:12
emergency 30:23	87:20 172:7	envy 131:23	197:17	31:23 37:6
245:13	261:22	EPA 96:9 113:23	example 98:23	42:25 44:10
emission 256:24	enhance 22:10	equally 17:20	231:2	93:3 123:9
emissions 59:13	65:3 161:23	182:13	examples 232:6	163:22 165:5
252:4	enhancement	equipment 30:19	exceeds 217:3	176:23 177:25
employ 4:20	6:25 7:7 18:4	180:24 184:3,4	Excellence 11:10	178:15 240:7
employed 8:25	37:19 64:16,23	184:15 186:20	excellent 120:11	expected 20:8
employees 8:24	enhancing 183:4	186:21 187:21	152:12	32:11 43:12
77:15 78:5,7	enjoy 60:9 168:2	188:14,19,20,22	exception 110:9	expend 178:15
95:20 98:6	ensure 7:9 15:8	189:5 190:21	excess 20:19	expended 111:22
141:12 217:14	16:2 95:6 98:6	228:9 243:8,20	164:22	expending 114:3
employer 36:24	98:13	244:9,10 245:5	excessive 54:19	expenditure
employers 140:8	entailed 142:14	250:9	excited 72:24	246:18
employment	entering 96:24	equitable 100:16	105:9 165:16,25	expenditures
80:25 83:6	175:23	equivalent 98:2	204:5 228:19	111:9,12 112:7
encountering	enterprise 10:13	115:15	exciting 70:21	expense 63:7
35:14	10:23 61:10	especially 101:11	158:7	expenses 63:21
encourage 9:14	97:15	135:25 149:18	exclusively	expensive 126:4
195:9	entertain 67:17	234:7 251:15	220:10	208:8 262:25
encourages	entire 44:17	essential 136:3	excuse 44:3 80:15	263:3
200:15	164:23 186:14	essentially 109:21	executive 4:3	experience 150:2
encouraging	199:10 224:23	established 22:9	81:17,19 137:12	151:11
126:2	entities 104:17	256:17	145:14 146:24	experienced
energy 11:5 57:20	179:18	estate 60:7 226:6	exhibit 6:10	179:2
58:18 60:3	entity 131:25	estimate 142:16	exhibitions 6:7	experiences 6:5
63:23 98:23	entranceway	estimated 12:4	exist 36:5 177:4	expert 209:12,24
116:16 117:2	179:23	217:3 243:14	existing 7:22 8:11	expertise 130:9
118:6,8 119:14	envious 250:16	et 234:6,6	57:10 72:13	experts 212:21
119:16,21,24	environment	Europe 74:13,21	84:4 85:11	expired 7:24
149:9 174:20,22	37:20 98:13	event 174:15,16	99:15 127:13	106:2
253:7	129:3 144:7	events 125:20	161:22 231:9	expiring 107:12
enforce 182:21	261:15 263:14	203:2,9	exists 201:18	107:25 108:5
195:22,24	263:16 264:6,8	eventually 33:10	expand 163:22	explain 55:15
enforced 196:4	264:10	everybody 16:23	expanding 63:22	221:20 235:5
enforcement	environmental	16:24 50:14	expanse 60:5	exploration
13:19 177:10	10:25 11:8,9,11	150:10 169:4	expansion 8:16,19	207:23
183:17 185:19	11:15 22:18,22	234:3,4 241:20	18:3 21:21	explore 208:11
189:25 193:18	38:10,17 58:6,8	everybody's 14:6	23:19 36:2 40:7	explosives 16:4
enforcing 195:17	58:12 59:16	evidence 266:4	40:15 48:14	exponentially
engaged 15:22	60:19 126:5	exact 69:21	49:9 52:4,7,24	24:9
69:18	261:9	186:22 188:6	53:7,10,13 55:5	exported 133:4
engine 36:24	environmentally	223:4 237:20	55:11 56:6,13	express 47:25
engineering	154:3	exactly 29:17	57:8 70:25 71:8	106:10
100:17	environments	123:16 149:6	71:12 72:12,18	expressing 47:20
engineers 126:24	129:16	examination	72:23 83:18	expression 221:22
130:11 199:17	environment's	176:18	84:8,23 87:25	Expressway

114:19 extension 91:7,9 extensions 23:5 extensive 21:7 103:11 111:16 exterior 61:19 external 52:5 108:13 extra 102:17 227:22 232:3 extraordinary 172:9 extremely 103:21 216:19 217:16 233:22 e-mail 50:4	232:8 facility 12:11,14 24:24 25:9 54:9 72:5 99:5,8 117:17 125:17 149:8,14 165:21 180:16,25 200:22 203:24 204:2,5 217:11 fact 27:13 51:17 96:15 185:16 factor 179:17 factors 101:18 facts 87:22 factual 108:9 fair 100:15 103:5 130:22 185:12 215:8 230:5 fairly 174:25 187:22 188:7 248:3 Fairmount 114:19 152:19 fall 14:5 189:2 falls 61:7 255:18 false 108:19 familiar 21:23 178:19 200:6 235:5 263:6 famous 252:9 fantastic 253:17 far 23:24 32:25 40:13,15 62:14 92:7 114:4 144:19 150:2 152:13 182:5 193:17,23 194:8 214:14 234:22 246:3 262:22 fare 50:10,12 farewell 254:18 farm 117:16 119:6 farms 99:2 far-off 65:20 fascinating 128:18 146:2	150:2 fatalities 212:18 fatality 176:8 Fattah 174:11,14 fault 13:11 216:22 FDA 125:15 fearful 72:20 feasibility 210:5 featuring 6:10 February 99:5 federal 7:6 10:21 14:19 30:16,17 31:12 35:24 46:10,16 55:14 59:7 61:8 63:13 63:16 81:14 164:10,14 216:6 246:6 fee 19:14 107:6 feed 131:18 feel 76:20 feels 49:4 fees 7:18 19:15 100:11,25 106:4 123:15,25 124:8 185:11 feet 127:8 128:6 fellow 57:13 felt 51:15 99:20 female 9:4 10:17 222:19 fence 14:23 17:3 17:23 18:2 fences 31:9 fertilizer 99:7 festivals 214:17 fewer 196:14,14 fields 60:8 fifth 51:13 67:25 Fifty-one 138:21 139:2 Fifty-six 138:14 fight 101:19 figure 142:13 157:22 170:22 178:9 225:17 figured 181:12	208:19 figures 62:11 92:23 figuring 130:16 filed 35:25 84:6 122:3 fill 256:12,18 filled 256:8 filling 256:9 final 7:4 22:22 41:4 finalized 41:18,22 41:25 finalizing 42:22 finally 68:21 101:8 171:25 178:19 207:20 finance 12:22 72:8 86:12 94:18 105:23 119:19 122:19 financial 2:22 10:11 11:16 67:4 financing 72:9 89:6 243:17 find 43:9 74:7 79:6 84:18 130:13 151:8 195:16 finding 131:6 141:8 finds 31:21 fine 127:9 167:3 172:2 181:23 fingers 13:12 finished 47:11 fire 130:18 172:7 220:11,16 221:10 245:15 245:18 firm 42:12 firmly 96:4 firms 45:23 46:3 first 5:19 14:4 30:6 34:20 40:20,25 46:15	47:24 62:18 64:24 77:17,20 81:3,10 82:21 92:15 98:9 99:11 103:19 110:13,14 120:23 125:14 126:20 136:21 136:23 140:17 144:16 145:23 145:25 157:14 164:16 166:6 167:14 169:11 173:8,9 194:5 199:22 215:19 229:20 232:15 242:7 fiscal 2:11,14,17 2:23 3:2 4:6 10:4,5,21 11:19 11:21,23 12:5,6 46:10,16 90:12 91:2 93:9 97:17 100:21,22 216:25 256:6,10 256:13 258:22 Fishtown 115:7 fit 147:14 191:20 five 2:22 19:9 62:19 68:4 91:14 97:25 107:21 122:21 152:9 165:9 214:14 235:3 five-year 258:20 fix 96:20 257:7 fixed 61:14 fixing 228:8 flawlessly 174:8 fleet 188:6,10,16 188:18 189:2,6 189:8,9,10 241:12 242:22 243:2,4,22 244:3 247:18 251:6 253:19 259:22 260:14
--	--	---	--	---

260:25 261:11 261:13 262:24 Fleet's 189:12 flies 158:14,15 212:22 flight 19:10 20:6 74:9 75:2 flights 5:10,15,24 19:8,9 20:7 21:2 21:19 27:6 28:14 73:3,19 74:15 76:23 flood 94:22 99:23 115:5 floods 101:22 floor 83:17 flow 20:21 86:10 87:2 116:16 151:16 fluctuate 259:24 flush 92:21 fly 50:18 51:23 52:15,17 67:8,9 74:25 75:12,14 88:2 157:3 flying 54:17 66:6 74:12 87:19 focus 6:15 8:8 183:10 focused 131:10 183:3 focuses 10:16 focusing 232:16 folks 46:23 52:11 54:14 67:2,8 118:4,5 121:2 130:12,13 142:22 145:7 198:22 206:12 follow 38:15 123:3 135:2 140:24 151:14 207:24 208:2 209:14 followed 22:23 156:16 followup 133:25	food 6:18 foot 11:25 114:16 175:18 football 192:15,17 forays 129:8 force 51:7 218:9 230:12,22 231:15,15,16 232:8,13 233:19 forces 115:14 forecast 65:5 forefront 59:17 foregoing 266:7 266:19 foreign 75:9 foremost 64:24 81:10 82:21 157:14 215:19 foreseeable 26:11 28:10 29:2 107:13 forever 88:10 forget 212:8 223:9 formal 9:12 50:3 formalize 52:21 formalized 52:9 former 83:13 179:6 260:23 forms 211:25 formula 238:17 formulating 103:3 262:15 formulation 119:16 Fort 24:20 forth 23:14 54:15 78:4,8,11 80:25 249:14 forward 22:25 36:13 43:9 44:20 53:6 67:22 72:4 84:19 88:22 89:3 103:4 113:23 120:4 126:6 127:10	133:3 134:10 135:7 143:25 145:5,13,22 148:7,9 150:7,8 151:11 179:13 183:22 186:16 209:15 210:11 226:25 228:20 230:16,18 233:16,24 260:9 261:12 found 110:7 129:20 172:4 195:11 196:3 250:12 four 9:8 42:9 102:13 139:9 147:18 227:18 259:9,11,12 four-cylinder 252:19 Fox's 244:22 fragile 187:22 Francisco 5:17 54:15 frantically 171:9 free 193:25 202:2 221:23 freed 26:11 frequencies 186:7 frequent 171:6 frequently 170:2 fresher 53:20 freshman 80:22 212:9 freshmen 242:21 friendly 48:15 261:9 friends 69:2 100:10 160:21 front 10:25 45:8 80:19 88:24 89:14,18 183:19 frustration 171:18 fuel 243:18 247:25 248:25	249:6,6,9,11,12 249:17 251:20 251:24 252:2,3 252:22 253:4 257:18,19 258:4 258:5,6,7,9,13 261:8 262:13 fuels 251:4,24 fulfill 11:17 32:6 full 4:8 10:6 43:22 124:3,10 231:21 fully 266:5 full-body 33:3 full-time 98:2 fun 171:22 function 140:22 205:12 functions 96:18 108:24 fund 53:24 163:18 221:20 222:2,14 222:14 243:5,13 252:16 256:15 funded 7:13 98:2 133:24 217:14 funding 7:17 59:7 81:14 111:17 238:24 243:15 252:15,24 funds 221:17 furious 168:7 further 79:24 92:22 95:11 114:11 150:20 223:22 240:21 257:9 future 9:12 12:15 17:5 22:15 26:12,17 28:10 29:2 64:20 65:4 65:25 66:4 88:11 102:2 107:13 116:6 128:12,15,21 130:3 131:9 132:9 133:10 176:2 183:23	209:16 217:22 251:6,8 FY 45:24 127:25 242:25 243:5,9 243:12,14 FY12 45:25 FY13 111:7 219:11 G Gaines 12:25 Gale 3:19,24 4:2 4:15 14:3 16:10 18:11 19:7 20:13,18,24 21:17 22:2 25:5 27:8,12 28:5,20 29:4 30:3,5,12 30:22 32:12 33:5,9,21 34:17 35:2,9,17 36:18 37:9,13 38:23 39:16 40:3,4,17 41:19,24 42:7 42:21 43:6,13 43:16,22 44:8 44:13 45:2,11 46:7 47:7,22 48:17 49:22 50:23 51:9 52:9 53:15 55:18 56:10,16 58:3 59:23 61:6 62:13 63:11,17 64:12,22 66:25 68:24 70:17 71:3 73:5 74:2 75:21 76:9 77:10,13,22 79:5,21 80:2 81:11 83:25 84:25 85:2,14 86:8,23 87:5,11 87:23 88:23 89:9 90:3,14,19 91:3,20,25 92:9 93:6,10,21,25
---	--	--	--	---

gallon 108:4 248:9,10 251:19 261:19 262:10	115:7,16 getting 14:18 53:20 62:4 65:19 73:24 74:20 80:18 89:4 139:12 141:4 189:16 212:10 216:19 224:3 248:6	145:12 147:11 149:17,19 150:15 157:10 166:6 172:2,4 172:23 190:12 193:18 194:20 196:7 200:21 201:11,12 205:10,22 215:13 218:17 233:3 245:20 246:3 248:19 252:10 258:17 259:23	134:8,16 140:13 140:16,17 146:20 153:13 153:14 156:5 157:20 158:6 161:8 162:5,22 166:4 167:19 168:14 170:22 177:5 180:25 182:24 183:17 200:3 215:5 217:13 219:17 220:9 221:24 223:20 224:7 232:22 233:14 238:7,10 244:19 245:12,19,20 249:2 250:7 251:8 254:17 256:17,18 257:25 258:2,11 260:8 261:17 263:12	228:5 229:19 234:14 240:19 242:16 244:25 249:25 250:12 252:4 256:2 Goode 1:11 38:6 39:24,25 40:6 41:16,21 42:3 42:17 43:4,11 43:14,20 44:5,9 44:22 45:4,18 47:10,12 90:5,6 90:17,20 91:17 91:21 92:5,25 93:8,11 136:15 136:16,21 137:10,16,20 138:2,10,17,22 139:3,7,11,21 140:12 141:6,11 141:15,23 142:8 143:2 223:19,23 226:19,20 227:5 240:5
gallons 102:6,8,11 102:12,16 125:2	GIS 130:11	goal 9:24 10:3 42:18 44:6 46:11 97:15,18 144:5 216:24 217:4 223:8,9 243:24	good 2:2 3:17,19 3:22,24 29:20 30:2,3 34:12,13 34:15,17 38:13 40:3,4 49:2,3,5 51:2 55:14 56:15 57:3 62:5 63:21,23,25 64:11,12 70:16 70:17 76:7,9 94:6,8,12 120:9 120:18,19,20 128:24 135:15 136:18,19 143:11,12 154:19 156:11 159:15 163:3 166:7,9,12,14 167:9,23 168:3 192:6,23,25 193:9 198:8,9 198:14,15,16 205:2,3 215:9 219:25 220:2,22	good-news 51:25 gotten 58:22 61:18 169:7 195:4 222:22 governing 7:23 government 30:16,18 39:8 63:16 133:23 135:22 164:14 229:23 246:6 Governor's 11:9 grabs 89:13 grade 134:17 graduate 134:14 grand 6:9 grant 7:14 59:7 100:21 granted 8:5 95:3 grants 7:18 164:10 174:10 graph 139:23 gratitude 48:2 gray 96:12
game 68:17	give 15:4 22:13 56:3,7 187:8 189:22 190:5 193:22 194:5 202:15 208:23 212:6 219:15 235:17 237:11 238:16,18 245:24 257:20 259:21,25	goals 24:25 98:6 145:15 150:10 163:25 215:15		
garage 61:20	given 37:5 60:5 102:11 116:20 247:15	God 63:15 226:3 226:5		
garages 6:14 24:16	gives 50:14 160:12 236:4	goes 79:14 88:4 160:16 165:15 222:13		
garden 48:4,5,6,7	giving 18:13 125:20 126:17 194:8 212:21	going 16:10,12 17:25 18:2,20 19:3 29:19 32:15,19 38:4 42:23 46:2 52:15,16 53:21 54:17 58:20,21 62:25 63:7,9 65:2 66:3 67:21 68:22 71:12 72:21 73:22 74:10 75:13 90:23 91:13 92:6 105:21 109:24 115:11 119:20 121:15 121:23 127:20 130:24 131:21 132:5,7 133:2		
gardens 128:19 132:11,12	glad 218:15 229:11 233:21 234:17			
Gary 217:21	global 42:12 68:15			
gas 117:5 131:5 132:6 247:4,5 249:24 251:9,10 251:16,19 260:25	globally 68:13			
gasoline 59:2 248:9	go 16:9 21:14,24 23:25 24:20 31:19 34:24 51:18 52:17 56:3 65:18,20 71:6 72:22 80:10 82:18 85:16 86:5 89:3 89:12 92:8 93:3 106:10 111:6 119:4 120:9 121:17 124:20 134:16,20			
gate 14:22 15:18				
gates 14:21 16:16 18:21 65:13				
gather 176:21				
gauntlet 184:20				
gear 176:9				
gears 57:15				
gender 9:3				
general 14:5 49:24 53:24 103:7 163:18 192:4 222:2,14 240:3 243:5,13 251:3 252:15 256:15 263:17				
generally 29:16 31:20 122:23,25				
generate 7:11 234:10				
generated 54:5 155:8				
generates 4:22				
generating 4:17 230:13				
generation 192:11				
Germantown				

great 15:4,25 34:5 49:17 50:15 68:2 70:5 95:4 95:12 121:13 125:12,12 126:21 136:12 137:2 145:18,19 149:15 158:5 179:2,23 183:23 193:6,12 211:10 213:2 215:24 228:11,11 229:22 232:15 234:13,16 256:20 257:8 264:18 greater 4:23 9:14 greatly 18:15 green 11:4,6,11 96:12 97:7,10 98:16 113:20 153:13 208:13 252:10,10 263:11 greener 153:20 greening 57:17 143:24 260:22 263:25 Greenlee 1:12 29:23,24 30:5 30:14 32:8,23 33:7,18 34:4 120:15,16,22 121:12 122:11 123:4,11,20 124:9,13 250:4 250:5,14,22 Greenwald 217:24 218:14 219:4 226:14 231:14 232:19 232:25 Greenworks 11:3 60:23 gross 86:16 ground 77:9 99:4 131:4,12	group 69:6 118:6 146:18 152:22 185:19 groups 158:4 229:5 grow 37:3 68:8 73:2,9 101:13 101:14 112:17 growing 75:17 79:19 113:14 grows 79:13 112:16,18 growth 36:16 65:6 99:25 guarantee 62:17 62:24 guaranteed 11:4 58:17 guess 17:12 26:23 63:16 72:17 73:21 111:2,9 157:24 193:17 209:10,13 227:21 236:14 236:15 237:15 242:9 256:7 262:14 guidelines 61:8 guy 13:23 253:12 guys 26:19 150:14 150:16 161:7,13 190:4 193:4 228:7 250:16 H half 24:10,12 51:10 59:10 77:8 93:4 134:17 Hall 1:6 17:14,19 214:15 220:12 hand 157:17 204:15 handing 240:19 handle 54:18 66:5 handled 190:22 190:24	handles 190:13 handling 79:10 253:12 handout 95:17 98:19 hands 10:6 hanging 229:25 happen 52:14 93:9 130:23 141:2 183:25 190:10 197:2 happened 18:21 87:21 125:10 126:17,19 147:16 155:24 159:4 178:23 215:18 happening 249:8 happens 46:6 197:15 217:19 259:20 happily 150:18 happy 12:20 21:3 22:2 86:25 94:21 98:8 103:15 111:19 119:25 148:7 163:4,13 166:2 174:2,17 244:14 hard 117:7 137:2 150:17 166:23 166:23 192:19 199:3,11 216:19 harder 46:19 harms 101:24 harness 67:15 Harrisburg 83:15 Harvard 132:5 hazardous 203:2 255:10 head 55:9,16 175:21 210:14 headquarters 217:12 heads 223:16 health 182:12 231:6 232:4	healthy 263:15 hear 63:18 70:21 72:16,24 83:11 228:19 234:17 250:2 heard 35:23 157:5 179:7 181:8 221:22 hearing 2:4 35:6 102:25 122:5 144:19 161:10 264:15 hearings 123:2,10 182:19 183:2,3 207:22 heart 171:15 heat 99:11,12 117:19,20 heavy 169:14 190:21 244:9 Heinz 88:15 heir 244:20 held 9:19 171:3 172:9 196:11 hellbent 17:25 helm 232:21 help 9:10 36:11 62:2 68:19 72:10 92:18 99:16 100:18 103:9 131:12 136:7 140:22,23 156:6,8 179:5 258:2 helpers 257:3 helpful 20:17 198:24 199:12 199:19 helping 121:6 helps 33:25 49:15 50:12,21 54:11 105:8 194:4 Henon 1:12 76:2 76:3,7,11 77:11 77:19 78:15 79:4,16,22 101:4 143:8,9	143:14,22 144:14,22 147:21 148:4,14 148:24 149:5,15 149:25 150:19 229:16,17 230:6 231:5 232:14,20 233:15 235:14 235:18 236:5,8 236:12,19 237:4 237:14,21,25 238:12 239:12 240:12,18 254:8 254:9,15,22 255:17 256:3,20 257:8,13 Henry 176:7,10 176:24 Hey 145:14 Hi 219:4 high 14:22 15:24 17:3,16,16 23:24 67:24 95:14 134:5,15 163:20 187:20 213:19 217:16 260:20 higher 45:25 71:15 210:13 highest 12:11 highlight 164:5 215:15 highlights 163:16 215:14 highly 17:21 66:15 71:22 264:20 highway 176:12 high-quality 102:19 hinges 14:23 hint 245:24 hire 41:2 256:22 257:2 hiring 81:3 history 39:10 67:11 129:21
---	--	--	--	--

169:17 hold 89:24 237:18 holding 239:23 247:9 holiday 170:5,6 170:24,25 home 42:24 102:6 131:22 197:4 203:8 homeowners 185:13 homes 99:12,21 Honestly 33:21 hope 41:5 103:12 145:4 171:7 177:8 254:22 256:12 hoped 37:6 hopeful 176:19,21 hopefully 17:15 52:2 73:2 98:20 124:6 157:23 161:19 193:11 216:2 217:18 245:19 hopes 217:16 hoping 41:24 122:10 182:6 host 48:22 hosting 9:12 21:11 hot 123:12,13 hour 131:22 hourly 248:4 hours 78:2 149:23 160:14 house 16:15 83:14 83:17 190:16 200:19 household 201:21 203:2 houses 99:22 housing 159:21 159:23 Howard 94:14 hub 5:25 51:18 75:5	huge 36:24 60:19 Human 216:18 hundred 115:25 hundreds 7:11 hurdle 7:4 35:11 35:13 hurricanes 94:22 hurt 69:17 hybrid 251:22 260:25 261:14 262:16,19 hybrids 252:13 hydroelectric 118:25 hydropower 116:15 118:2 hygienist 255:11 I idea 83:20 114:15 187:9 189:22 190:5 220:22 227:15 257:20 ideas 99:17 120:9 146:14 184:3 identified 43:8 identify 46:2 103:9 206:10 identifying 46:21 identity 205:25 II 159:23 illegal 182:16,25 183:20 184:18 190:20 201:17 illegally 185:6 illustrate 137:3 imagine 114:15 237:16 246:13 imaging 33:15 immediate 82:23 immediately 15:12 impact 53:17 55:24 83:18 100:11 175:9,17 176:23 257:23 impacted 100:15	124:7 175:19 impacts 101:22 169:21 impediment 27:21 impervious 100:2 115:22 implement 40:11 129:10,12 implementation 8:4 40:12 implemented 98:9 implementing 169:12 implications 175:7 implied 26:6 importance 112:25 136:5 important 39:7 113:2 125:23 128:25 140:6 170:20 172:18 180:23 198:22 233:23 importantly 100:23 impressed 209:3 209:8 improve 8:11 57:23 100:18 106:3 182:13 186:13 improvement 8:18 16:14 53:25 76:16 111:6 139:24 151:24 260:11 improvements 7:9 25:8 30:8 58:19 59:8 139:25 152:15 improving 24:12 30:19 inability 24:2 inadvertently	17:9 incandescent 173:4,5 incentive 164:10 inception 31:4 inches 99:20 incident 14:15 16:12 18:7 incidents 17:12 18:17 31:18 include 8:16 32:3 included 6:8 includes 107:3 111:8 239:17 243:7,10 including 5:2,11 11:4,8 28:18 84:5 117:22 122:9 inclusion 8:23 inclusive 2:12 98:13 incorporate 152:9 incorporated 64:19 incorporating 2:25 152:2 increase 19:20 24:8 32:9 78:18 79:8,14 111:8 111:17 112:13 122:3 142:9 165:7 182:8 219:13 221:17 221:18 260:14 increased 102:3 137:17 243:16 243:19 increases 19:3,5 19:25 20:9 100:24 104:9 111:5 115:4 increasing 96:4 116:20 209:17 210:12 incredible 130:4 150:15 152:14	incremental 79:14 256:5 incrementally 79:18 increments 110:18 independent 118:9 indicated 86:13 112:15 indicates 65:6 indifference 174:24 individual 14:17 14:20 15:10,23 16:3,4,22 17:8 51:3 109:19 131:7 260:15 individually 69:7 208:11 individuals 13:10 81:9 82:23 83:22 108:14,17 110:24 industrial 255:11 industries 81:4 industry 261:18 industry-acclai... 5:23 inform 179:22 information 45:13 46:4 133:15 140:2,3 140:5 142:4,5 154:24 175:25 176:21 180:7 181:6 187:13 188:5 202:11 253:15 informed 233:21 infrastructure 96:12,17 100:3 101:13 111:25 112:8,16,18,23 112:25 128:6 141:10 143:25 155:22 225:13
---	---	--	---	--

initial 8:7 129:8	interest 36:21 144:11 261:14	involves 40:21,23	I-95 61:20	189:11,15,21
initially 72:16 194:4	interested 103:7 118:3 130:16	in-depth 143:23	i.e 23:11	190:18 191:2,6
initiating 95:10	142:10 158:23	in-house 220:18 221:2 255:6	J	191:13,19 192:9
initiative 59:6 60:23 217:13 245:17	interesting 126:7 129:18	in-line 6:18	J 1:15	209:9,10 210:18
initiatives 6:7 11:4 59:16	Intergovernme... 3:4,6	irons 130:17	James 242:21	210:21 257:15
innovation 99:10	interior 61:12	Island 98:11 117:23 145:3,24	JANNIE 1:11	257:16 258:16
innovative 97:10	internal 109:11 139:25 140:18	issue 6:24 13:14 13:25 21:6	January 3:9 7:2	258:24 259:7,13
input 72:18 103:2 123:22	international 4:4 5:3,12,16,17 6:3	26:12 53:6	jealous 131:24	259:18 260:3,7
inquiries 235:2	7:3 8:22 22:5	55:17,19,22	jelly 153:3	261:3 262:3,14
inserts 195:6	27:22 38:17	60:25 64:25	JFK 65:16	262:18,21 263:2
inside 19:18 61:17 108:17 109:4	47:21,23 48:14	72:17 83:6	Joan 215:10 218:15 239:2	263:5,10,21
110:21 180:15	49:8,16 53:2	87:17 89:14	Joanne 159:20	264:5,9
180:25 190:15	67:19 68:6 75:5	97:3 104:2,3	job 23:17 54:3 82:17 166:12,14	join 120:23
257:3	internationally 50:7 65:21	121:15 155:18	167:3 193:13	joined 94:15
inspection 256:25	interpreted 29:15	156:4 182:11,16	200:20 209:21	joining 12:21
Inspections 190:17	inter-fund 221:19	190:3,4 200:7	211:23,24	joint 32:2
install 60:8	introduced 234:24	208:5 229:2	jobs 7:11 36:15 97:7 98:13	Jones 1:13 39:22
installation 18:19 33:12 175:6	invest 31:24 32:13 60:21 100:2	252:23	99:18 128:15	56:20,21 57:6
installed 17:18 99:2 177:6	101:15	issued 22:22 27:17	129:2 132:9	59:20 60:24
instance 109:2	invested 111:24	issues 8:3 13:6 16:19 23:8	133:3,9 134:9	62:10 63:6,15
instituted 100:20	investing 98:15 112:8 184:3	25:16 26:22	134:24 136:10	63:19 80:7
institutional 229:6	226:4	27:15 28:15	165:23 204:21	125:6 126:15,16
institutions 67:12	investment 53:12 55:14 59:11	30:24 31:10	204:23,25	127:15,19,24
insurmountable 201:9,20	71:23 76:16	36:11 44:15,15	Joe 94:17 107:16 121:23 122:19	128:10 130:21
intellectual 126:22	96:22 97:19	57:8 58:6 60:3	217:21 219:17	135:5 150:24,25
intend 223:10 245:3	109:10 112:13 225:14	60:19 69:21	220:6 240:3	152:24 153:21
intended 202:18 202:23 245:7	invests 175:5	86:20 92:11	John 88:14 216:18 217:21	156:17,21 158:8
intense 8:8	invoices 140:23	104:8,11 115:20	Johnson 1:13 48:22,24 49:4	158:19,22 159:9
intent 32:16 55:12	involve 126:8	116:13 139:12	50:20,25 52:3	162:18,21 166:4
intention 256:9	involved 32:10 58:23 72:23	152:23 156:7	52:20 54:20,24	167:12 172:17
Interboro 84:13	81:9 132:14	159:19,25	56:2,14,25 80:7	173:22 174:9
interdepartmen... 222:7	141:4 147:7	160:23 161:16	80:11,12,15,20	175:12 176:3
	involvement 152:10	167:5 177:4,5	82:20 84:24	177:17 178:4,8
		177:10,13 182:3	127:22 133:14	178:18,22
		182:9,12 188:2	133:17,18	180:10 181:12
		188:4 190:10	158:11 172:24	184:2 192:13
		193:21	181:18,19	198:2 202:10,15
		issuing 41:13	184:18 186:18	203:21 205:8,21
		item 44:23 139:16	186:25 187:5,8	206:4,17,25
		236:13	188:9,15,21,24	207:7,13,17,19
		items 207:6,8		208:16 209:2,7
				210:23 211:2,14
				211:18 213:6,9
				213:13,17
				214:11 215:4
				216:9 217:25
				218:5,16,22

219:2,8 220:2 220:13,21 221:16 222:3,6 222:10,16 223:12,24 224:9 224:18,25 225:19,23 226:16 227:7,10 228:25 238:5 239:10,13 240:7 240:23 241:6,10 241:18 242:3,6 242:10,13,18 244:18,23 245:9 246:4,11,17,22 247:3,11 248:5 248:11,24 249:21 250:3,13 250:21 254:5 257:12 263:24 264:7,11,15,24 265:3,8,11,14 Josephine 109:22 109:23 joy 214:14 JR 1:11,13 July 123:10 246:20 jump 80:19 257:6 June 5:21 7:24 19:10 123:9 256:18,19	KENYATTA 1:13 kept 16:5 key 6:15 41:15 71:25 75:17 83:6 163:23 kick 20:3 kicked 176:9 kids 129:14 kill 171:25 killed 248:6 kind 21:14,24 26:7 27:11 32:10 37:2 60:10 64:18 104:18 109:13 111:14 133:7 134:19 146:3,4 171:23 173:15 174:23 184:2,9 191:22 212:11 213:4 234:3 240:16 kinds 154:9 KIP 191:7 knew 51:17 106:18 142:12 172:3 knock 194:17 knocking 14:22 know 13:19 20:14 21:7,9,15 26:24 32:25 35:7 37:21 38:13,16 49:18 50:8 54:14,16 58:6 68:14 82:3 85:8 89:3 105:22 107:13 108:9 117:4,5 119:15 121:9,18,25 123:14 132:16 132:17,21,22 134:3,8 135:20 140:12 143:22 144:2,3 145:2 148:25 151:2	152:18 154:24 156:3,17,25 157:9 159:4 161:19 165:8 168:12,13,19 169:2 171:17 179:16,20 183:16,24 186:21 188:2 192:19 194:4 195:13,15,19 198:22 199:2 200:17 204:23 206:18 212:13 212:16 214:8 218:8 223:13 225:8,8,16,16 230:3 231:25 234:23 241:6 245:11 255:13 255:14 259:4 260:24 262:24 263:11 264:18 knowing 16:3 70:25 knowledge 174:23 known 10:24 59:5 264:19 knows 226:3 kudos 76:23	69:10 89:2 115:24 179:14 landed 13:22 landing 19:14,15 landings 5:4,8 landmark 96:8 lands 19:13 lapsed 239:22 large 113:5 119:5 140:6 157:16 181:2 203:14 larger 6:11 200:14 largest 4:16 7:15 8:20 51:13 66:5 67:25 108:2 140:7 late 31:16 123:9 142:6 Latino 138:19 139:4,5 launched 5:18 law 13:18 laws 182:21 206:12 lawyers 81:7 layered 16:23 laying 149:22 171:9 layout 65:11 lead 16:16 161:20 176:17 leader 42:11 57:5 149:18 181:20 184:2 210:22 leaders 42:13 98:5 leadership 39:12 95:22,23,25 163:14 166:25 174:4 176:25 leading 104:7 113:15 leakage 65:17 learn 193:12 learned 175:24 learning 229:10	lease 89:15,18 91:6,9 215:23 216:20 239:15 243:16 leased 258:11 leases 234:21 leave 29:19,21 38:4 127:20 146:11 222:20 224:3 227:2 240:8,16 leaves 206:14 leaving 250:17 led 154:10 174:3 174:20 204:13 LEDs 164:8,13 173:5 175:6,21 LEED 60:15 left 12:22 151:10 163:10,11 legislation 88:20 90:2 Lehigh 131:15,16 lending 226:3 letter 50:4 55:12 letters 52:11 letting 82:3 let's 56:2 73:16 74:10 110:12 level 21:19 84:16 104:5 131:4,12 133:8 213:19 223:5 levels 12:11 39:6 39:9 leverage 153:19 156:11 leveraged 164:9 leveraging 153:9 Lewis 2:7,9 26:25 148:16 149:13 149:14 license 190:16 202:21 256:24 256:25 life 182:14 221:23 260:12
K K 1:12 244:16 247:16 keep 16:23 37:3 66:10 103:10 132:22 190:9 192:6 222:10 238:24 258:12 259:22 keeping 158:16 260:18 keeps 63:22 Kenney 207:21 233:5		L L 1:10 242:17 266:14 labeled 125:19 labor 81:21 98:4 98:10 130:9 141:5 144:20 146:15 177:20 labor-intensive 176:20 lack 45:23 87:18 155:20 lady 168:6 land 15:9 37:10 37:17 40:22		

lifespan 25:25 lifetime 225:2 light 219:10 lighting 173:7,13 175:13,15 225:10 lights 175:8 likelihood 28:24 likes 65:16 limited 26:15 153:14 211:21 252:15 line 17:3 44:23 47:11 56:23 80:19 109:22 111:11 139:16 147:22 148:5 155:5,5 236:13 244:25 lines 29:17 30:16 61:15 106:10 151:14 link 134:12 linked 4:19 liquid 251:9 list 124:3,10 202:12 219:19 245:6 255:9 256:17 260:20 listed 260:4 listen 244:24 lists 146:24 230:13 lit 219:10 litigation 35:21 35:25 36:5 84:4 84:5,8 litter 163:24 182:9 186:3 192:3 193:25 littering 189:25 litter-free 193:21 194:6 196:22 little 17:23 22:7 34:3 46:14 50:11 53:18 57:15 64:18	69:24 75:8 77:3 92:22 102:16 110:9 112:20 121:17,20 126:11 131:10 132:15,21 139:20 157:20 184:9 192:18 219:15 227:9 234:20 245:10 245:24 255:4 live 68:5 74:19 82:23 83:22 186:9 202:22 lived 127:8 129:22 151:5 livelihoods 100:12 lives 166:16 171:11 loaders 58:25 loan 100:21 local 4:21 42:16 43:3 109:8 148:9,10 locate 54:12 67:18 67:20 68:10 located 229:8 location 74:22 locations 6:19 16:17,18 177:7 lock 247:21,23,25 248:19 locked 170:16 247:12 248:13 249:23 logistic 180:22 logistical 179:21 logistics 177:14 long 53:11 71:24 72:11 86:13 117:8 229:25 237:14,16,21,24 242:3 254:16 257:21 258:12 263:13 longer 17:16 86:6	87:2 89:13 115:13 long-term 7:10,21 8:3 105:10 107:14 184:5 215:23 look 9:5 16:11 21:11 22:9 27:24 31:20 38:24 44:18 50:15 51:19,20 52:22 53:5,6 65:10,25 67:2,6 71:4 79:6 81:2,8 82:10 107:4 111:21 120:4 127:10 128:11 132:7 143:25 145:14 150:8 151:11 154:7 158:6,25 159:2 181:5 182:20 184:2,13 185:22 186:16,20 190:8 205:24 208:5,10 209:17 210:3,6 210:10,17 226:25 230:16 233:24 239:14 244:11 251:14 251:15 252:23 253:21 261:12 263:17 looked 22:20 27:13 110:3 116:18 208:3 238:20 246:25 looking 18:15 27:14 42:21 49:19,24 54:12 55:3 58:17 59:24 60:4,12 71:6 81:21 92:14 105:13 112:5 116:20,24 117:15,21 118:6 119:3 124:22	126:6 133:2 134:2 140:16 141:25 147:24 157:5 179:13 187:18 204:6 223:17 228:20 231:17,17,21 232:8 233:13 234:10,11 247:8 251:5,5,21 252:7,18 256:15 256:25 257:4 looks 31:7 39:8 180:17 Los 5:15 losing 250:11 lost 48:8 lot 21:16 25:17 52:18 58:11 59:18 60:21 65:17 67:21 68:18 78:10,16 111:11 112:2 121:8 141:8,9 142:4 155:7,7 159:19 170:14 170:18 184:8 212:2 225:17 230:8,13 233:25 234:2 248:22 249:19 251:19 251:23 252:2 254:18 256:21 lots 77:16 78:3,7 175:2 182:5 185:15 190:20 190:21,23 love 152:17 153:17 224:10 227:14 low 248:14 lower 243:14 lowering 62:8 luck 192:19 luxury 60:10 L&I 183:10 189:24 190:2	M magnets 204:12 main 5:25 115:11 151:6 mains 109:6,6 maintain 11:25 79:12 101:17 112:3 155:22 163:20 183:19 187:12 263:15 maintained 36:22 109:8 164:25 maintaining 12:10 164:2 182:23 maintenance 112:19 164:9 184:5,14 187:10 187:20 188:2,13 188:20 189:7 217:15 219:12 220:11 221:15 227:15,23 229:5 236:14 239:17 major 8:15 22:8 23:10 24:3,18 25:7 27:21 37:3 42:12 71:17 73:20 97:24 101:6 106:5 130:24 146:19 164:22 169:21 170:4,24 176:18 176:23 177:13 179:8 184:11 185:7 188:3 190:21 207:9 216:15 217:12 226:6 majority 33:24 40:21 58:11 149:18 making 36:7 37:19 46:6 47:22 48:13 84:4,20 85:21 117:25,25
---	---	--	---	---

152:15 154:11 154:12 183:12 185:3 221:4 226:5 232:10 263:14 male 9:9 males 9:9 man 181:23 manage 9:7 23:17 113:23 129:23 211:22 managed 115:24 142:22 management 6:21 9:4 11:15 41:2,5 41:17,19,22,25 42:4,9 44:11 51:21 90:9,13 90:22 91:11,23 92:7,13 106:4 107:6 129:10 151:17 152:17 204:8,19 211:24 241:12 243:3,22 244:3 247:18 255:12 Management's 243:5 Manager 240:3 242:22 managers 12:19 managing 99:22 114:13 150:6 183:8 186:5 189:23 190:25 191:9 218:9 219:6,6 253:5 264:19 Manayunk 115:9 117:24 151:7 mandate 232:12 mandates 30:17 manner 114:10 214:20 221:13 manually 190:23 manufacture 133:6	map 155:10 March 35:24 marches 79:8 MARIAN 1:16 Mark 1:16 4:2 49:6 76:8 market 63:25 67:8 89:12 119:7 248:3,4 markets 234:16 mason 132:17 matches 238:19 matching 132:8 material 180:15 185:7 200:21 203:24 204:7,10 materials 165:14 165:18 186:3,6 186:8 187:24 199:24 201:2,6 201:15 202:3,6 202:19 203:9 204:13,14 208:10 matter 27:7 28:17 110:8 186:13,15 196:3 266:7 matters 35:8 maximize 62:6 231:9 maximizing 72:2 Mayor 3:3,9 81:20 102:23 146:24 179:7 191:18 210:12 233:4 Mayor's 147:3 148:2 191:4,11 191:16 253:6 ma'am 203:21 MBE 34:22 MBE/WBE 38:4 McCarty 94:16 103:23 124:19 149:3,12 160:9 161:3 mean 17:11,24	55:13 61:4 72:16 73:23 150:14 154:2 171:22 177:20 196:20 197:5 210:8 219:19 224:23 228:10 234:3 235:15 239:6 251:13 252:22 253:14 261:19 262:9,11 meaning 112:9 179:3 meaningful 116:19 means 29:12 41:12 57:25 62:11 101:14 121:8 150:10 196:15 234:11 266:21 meant 46:17 measuring 229:12 mechanical 186:24 187:2,4 187:19 188:13 189:2,5 209:18 221:13 259:4 260:4,14 mechanically 204:14 mechanicals 259:11 mechanism 87:9 208:8 mechanisms 175:16 media 61:13 meet 8:12 12:15 96:18 147:4 223:11 meeting 8:2 101:5 153:2 241:23 meetings 103:14 121:18 122:13 122:22 199:18 222:25 233:7	megawatt 99:4 member 80:22 83:13 members 3:25 94:13 124:2,3 162:2 202:13 214:3 215:10 220:15,23 240:24 241:14 242:19 264:13 memory 229:7 mention 38:21 121:3 125:5 144:19 160:8 mentioned 51:4 60:13 144:18 145:2 147:13 148:5,11 182:19 184:6 222:17 mentioning 139:13 merging 234:4 message 97:22 177:6 met 97:17 98:7 159:17 181:10 metal 17:18 131:19 metals 131:21 Methods 139:23 Miami 71:13 Miccarelli 83:14 Michael 163:11 MICHELE 266:14 middle 27:11 migratory 157:2 158:10 mild 177:19 mileage 261:19 262:9 miles 68:5 128:3,5 million 4:22 5:2,2 7:14 8:6,13,18 11:20,21,22,25 12:6,6 20:19 40:20,22 44:2	55:13 56:8 62:18,19,22 63:4 68:5 77:8 78:20 90:10,16 90:23 91:2,3,10 92:4 93:4,5 97:20 98:10 100:20 105:18 105:20 108:3 111:7,8,23 112:11 113:6 117:10 128:2 147:25 157:18 163:19 164:23 165:5,20 173:14 178:11 180:9 181:13 185:5 217:10 221:18 237:8 238:11,13 238:15,25 243:6 243:7,10,11,12 243:18,20 245:4 245:25 246:2,18 247:8 millions 7:11 mimic 224:14 mind 106:23 209:21 mindset 26:17 mine 227:17 minimum 62:16 62:20,23 minor 57:7 minorities 95:20 98:14 minority 9:2,10 9:25 10:17 95:21 98:16 140:7 145:21 222:19 243:25 244:4 minority-owned 97:19 minute 121:23 241:19 minutes 39:2 162:22
--	--	---	--	--

missed 254:20	146:9 248:20	246:14,19,24	232:6	neighbor 84:18
mission 11:18	month-by-month	247:7,13 249:4	navigate 34:23	neighborhood
12:9 32:7	140:25	250:2,10,19	170:10 172:8	43:2 90:16
183:14	morning 2:3 3:18	251:12 253:5,11	near 26:17 112:2	152:16 195:23
mitigation 144:5	3:19,24 30:2,3	253:18,25	145:11 232:9	212:14
mix 70:23 201:6	34:12,14,16,17	254:13,21 255:5	nearby 231:8	neighborhoods
model 134:2,3,4	40:3,4 49:2,3,5	255:19 256:11	nearing 8:15	171:19
134:23 160:5	64:11,12 70:16	256:21 257:11	nearly 5:7,20	neighboring
modeled 142:19	70:17 76:8,9	257:25 259:5,9	209:19	35:15
142:24	94:7,9,13	259:17,20 260:5	necessarily 26:9	neighbors 36:12
modern 24:23	mosquito 132:22	261:2,16 262:7	37:22 195:2	69:2 110:4
54:9,13 66:8	motor 203:7	262:17,20,23	216:21	168:25 195:21
modernization	motorcycles	263:4,7,20,23	necessary 11:17	neither 80:7
257:19	249:10 258:10	264:22 265:2,6	12:14 16:21	nervous 241:20
modifications	mounds 178:20	265:9,13	29:11 41:11	nesting 159:2
23:6	movable 180:11	multiple 20:7	100:7 260:17	nests 158:15
modify 100:19	move 22:25 24:24	multitude 150:6	need 21:12,19	Neukrug 94:8,12
164:19	26:3 36:13	multi-purposed	23:19 25:15	94:14 104:25
moment 95:3	41:15,17 43:9	158:23	29:13 31:4,19	106:19,24
Monday 1:7 49:5	53:6 57:3 66:2	multi-year 89:17	37:2 43:9 46:19	107:15 110:2
money 18:5 19:17	78:4,7 84:19	municipal 105:3	50:17 59:8	111:18 113:7,12
72:4,11 75:2	85:17 86:2	131:23 165:21	63:12 67:15	113:18 116:23
112:2,3 156:8	88:21 113:23	204:6	68:7,16 69:8	118:17,21
173:23,25 175:5	119:9 134:10	municipalities	78:10 82:9	119:23 120:10
178:2,15,16	135:7 145:5,13	35:16 104:16	85:17 96:20	120:20 121:7,21
201:15 210:2	146:21 179:19	108:23	101:14 130:7	122:15 123:18
227:19,21	183:22 209:15	municipality	131:8 132:14,15	123:24 124:12
228:16 235:17	210:10 233:16	109:8,17	132:16,17	124:17,25
238:18 246:3,15	260:8	mural 6:13,14	140:10,20	125:11 127:12
246:20 248:22	moved 37:16	MURPHY 266:14	160:24 174:22	127:17 128:8,23
252:8 261:17	151:9	M-Water 252:7	175:6 180:19	135:12,16,20
263:8	movement 14:25		181:10 203:13	136:19 137:8,14
monies 79:12	mover 24:15,23		203:15 210:4	137:18,24 138:8
114:3,9 178:14	25:11	N	223:5 238:24	138:13,20,25
227:22	moves 6:13	name 4:2 162:25	239:14 252:16	139:5,9,19,22
monitor 33:23	230:17	163:5 186:22	253:21 259:21	140:15 141:7,13
monitoring 10:14	moving 44:20	215:10 218:23	needed 51:16	141:19,24
32:4 44:24	68:8 85:13	219:3,4 220:3,6	141:10 160:14	142:15 143:12
139:17	87:16 103:4	242:14 247:16	178:12	143:20 144:10
Montanez 174:6	145:22 148:7,8	named 6:20	needs 12:15 65:24	144:21 145:25
month 5:14 19:8	150:7 169:22	national 9:19	85:22 110:14	147:23 148:13
39:11 102:7	170:17 178:23	55:25 160:5	112:19,20 164:9	148:20 149:7,24
173:20,21	216:13 261:12	nationwide 33:23	181:10	150:12 152:11
monthly 173:18	Muller 241:25	nation's 99:11	negotiate 91:11	153:7 157:8
months 13:7	242:5,9,12,16	natural 117:5	negotiating 240:2	158:17,20 159:5
46:16 60:17	242:22 244:21	152:22,22 158:2	negotiation 41:4	160:18 162:13
108:6 140:18	245:8,11 246:8	251:9,9,16,18	68:23 92:6	never 49:24 52:15
		nature 206:23		

102:3 117:4 212:8 218:8 228:18 249:12 new 5:13,19 6:2 6:18 20:5 21:19 23:3 24:14,16 25:15,19 29:8,9 49:25 50:6,15 53:12 55:22 56:25 60:15 65:19 66:3,5,22 67:9,17,23 68:9 70:21,24 71:14 72:14 73:13,22 74:4,18 75:13 80:22 82:15 85:14,18 87:15 87:21 95:10 97:8 98:17,18 99:9,15,17,17 101:2 103:9 113:13 116:6 119:24 127:6,13 127:16,20 128:12,18 142:21 146:8 169:25 171:16 175:2,21 179:12 180:8 181:25 198:18 203:23 217:12,13,14 219:11 227:19 229:9 242:20 243:8,20 244:19 244:24 245:4,17 247:14,15 258:8 259:7,24,25 261:4,17,25 264:4 newer 160:21 262:12 newest 174:18 204:11 newly 79:9 news 6:22 15:22 102:4 228:19 newspaper	194:16 NHS 6:8 nice 123:12 150:18 180:3 193:10 204:22 Nick 83:14 night 122:24 nightmare 261:23 nine 184:23 ninth 5:5 noise 70:2 213:18 non-major 170:5 170:24 non-public 32:6 non-residents 145:9 non-stop 5:15,24 74:15 75:14 non-stops 5:11 normal 113:10 204:2 north 65:19 117:24 171:19 Northeast 12:3 48:7 114:17 117:15 118:20 118:22 165:21 203:25 204:20 Northwest 181:23 northwest-sout... 88:6 note 98:19 217:9 noted 264:2 notes 204:6 266:6 noticed 15:6 notifications 15:12 notify 168:13 noting 173:11 notion 181:9 185:3 notoriety 22:12 Novatherm 99:9 117:18 Novathermal 118:24 November 242:2	number 17:18 21:2 38:12 49:21 53:18,20 63:3 65:12 77:25 78:2 89:23 90:21 92:10 93:3 105:12 111:4 116:13,24 117:9 117:22 118:4 124:5 132:13 138:18 142:17 146:25 181:2 199:8 201:9 210:6,12,13 223:4 229:3 numbers 10:6 20:18 45:24 102:11 114:5 141:3 188:7 202:21 222:22 259:23 numerous 110:25 nurture 97:8 Nutter 102:23 179:7 O objections 266:4 objective 233:19 obligates 96:11 obligations 12:5 243:15 observation 157:6 obviously 13:13 86:3 89:19 121:12 230:11 258:25 occasions 110:25 occupied 221:9 occupying 231:6 occur 20:9 occurred 14:15 occurs 206:11 October 122:10 122:11 247:15 OEO 44:24 46:20	81:17 97:23 98:4 139:17 140:5,7 141:18 163:25 215:15 offer 49:20 66:20 67:13 offering 101:4 office 9:22 42:9 120:25 121:2 143:16 145:17 146:9 147:3 148:3 183:9 189:6,24 190:25 191:4,10,11,15 191:17 218:10 219:7 223:14 226:9 243:2,4 243:22 244:3 247:18 253:6,6 264:20 officer 4:3 14:8 102:25 122:5 194:7 officers 15:19,25 197:16 205:17 205:18,19 offices 143:18 official 22:23 27:17 239:22 officially 216:7 officials 212:3 offset 62:2 Oftentimes 185:13 Oh 1:14 64:6,7,11 64:14 66:17 68:20 70:7 135:18 138:14 196:19 236:11 250:24,25 252:25 253:8,16 253:22 254:3 262:18 oil 203:7 okay 4:9 21:6 29:19 32:23 34:4 37:12	38:25 39:3 44:5 45:11 47:2 66:17 70:7 79:4 80:14 84:24 87:3 88:19 89:23 90:3 111:2 116:9 122:12 123:11 124:9 126:13 127:19 141:23 143:2 148:24 191:2 197:22 203:19 204:17 208:16 210:23 219:8 221:16 222:3 232:14,22 241:10 244:23 249:21 253:22 258:16,24 261:5 262:7 265:8 old 61:14 156:24 262:11 older 96:16 101:13 112:17 112:18 176:10 once 41:8 96:17 155:5 187:22 226:11 241:24 ones 147:5 259:8 264:18 ongoing 76:15 online 118:22,23 118:24 155:9,15 164:17 on-time 164:25 open 168:9 215:15 221:10 opened 6:17 82:16 opening 6:9 165:20 operate 5:9 11:24 22:13 24:2,4 31:2,12 69:16 86:14 101:17 112:3 operates 4:21
--	---	--	--	--

53:3 operating 2:17 4:7 7:24 11:19 12:3,9,18 15:3 15:15 16:6 45:2 62:2,8 63:8,21 68:15 78:14 89:21 127:13 237:12 242:25 243:9 operation 25:24 49:9 70:3 77:14 94:17 235:11 operations 13:18 14:10 15:16,20 24:5 112:20 116:17 164:17 181:11 236:7,9 237:10 opponent 160:11 opportunities 9:11,15 39:12 46:21 78:23 80:25 82:4,17 96:5 99:15 103:6,11 118:7 130:3 131:11 145:20 148:9 195:5 208:13 234:12 244:12 opportunity 9:23 12:17 61:10 67:7,21 76:22 81:16 105:4,11 117:25 127:2 130:4 134:20 142:2 157:10 202:5 225:18 234:13,17 242:24 247:21 247:23 248:19 opposed 74:12 opposition 35:15 opted 220:17 option 75:18 options 57:24 170:16,17	oral 117:17 order 16:21 25:15 29:11 31:12 32:6 41:11 81:19 96:10 112:3,10 113:21 114:24 145:14 146:24 255:24 ordinance 2:10,13 2:16 3:8 89:5 organization 96:6 organizational 95:13 organizations 124:5 original 11:21 64:23 217:3 Originally 91:20 outcomes 164:15 outdoor 61:2,18 outputs 57:21 outreach 9:23 82:2 98:17 outreaching 9:13 outside 101:18 108:15,21 110:6 110:8,20 113:10 234:16 255:23 outside/external 104:16 outstanding 76:15 Outward 158:3 outweigh 210:8,9 overall 10:7 39:5 52:6 53:13 55:25 58:11 63:20 65:11 113:2 191:24 233:19 257:24 overflight 88:14 overflow 113:24 overflowing 115:10 overflows 96:13 99:23 114:13 144:8	overhaul 7:5 overlay 154:25 155:10 191:22 overlook 233:20 overlooked 38:20 override 249:11 258:3,4,5 overseas 73:18,21 133:5 oversight 222:25 overview 4:11 overwhelming 33:23 owned 204:8 owners 100:17 186:5 ownership 216:7 owns 69:10 O'Brien 1:14 47:16,17 O'Neill 1:15 159:14,15 161:11	parents 48:8 park 78:6 126:18 126:18 152:19 153:17 156:3 157:11 245:21 parked 19:24 parking 20:3 25:9 Parkside 178:20 179:3 part 7:13 26:5 30:25 32:18 60:22 69:12 74:22 78:13 81:23 84:21 98:24 113:5 134:11,23 176:7 182:6 190:12,16 191:10 192:10 195:2 212:19 226:14,17 231:14,16,22 232:12 233:12 233:25 237:4 partially 27:11 participate 9:22 46:25 69:5 122:17 145:22 230:16 participating 9:17 participation 9:14 10:2,7,15 10:18 42:16,19 97:21,23 103:12 145:15 217:2 222:19 223:17 244:2,5 particular 13:22 17:9 32:21 66:21 74:2,5 75:12 82:13 84:15 111:13 121:3 156:9 190:4 247:12 253:9 particularly 16:18 24:7 35:4	46:13 53:5 108:12 133:23 136:23 159:19 160:20 176:11 177:24 185:20 192:2 244:8 250:16 parties 168:24 169:13,18,20 170:2,7,9,21 partner 206:8 partnering 135:3 partners 46:20 partnership 96:8 99:8 203:5 partnerships 58:23 parts 187:21 188:4 party 168:10,17 168:19 169:5 170:4,13 172:20 174:23 254:18 pass 105:22 107:16 121:22 254:23 passenger 19:20 66:14 72:5 passengers 5:2,3 12:16 19:16,17 24:13,17 50:9 50:18 66:21 77:16 78:9 Pat 167:5 path 158:10 pathogen-free 99:7 patrol 245:12,13 patterns 116:4 Pause 162:20 pavement 194:3 197:2 pavements 152:6 pay 21:22 58:21 59:7 77:20 78:12 101:12 104:23 108:15
---	---	--	--	---

109:12 173:25 195:25 201:14 221:23 235:17 235:18 paying 99:25 110:10 155:20 185:11 payment 239:3 243:17 payments 164:11 pays 23:24 235:15 peanut 153:3 PECO 117:13 164:11 pedestrian 177:3 peeve 227:16 PENJERDEL 11:12 PennDOT 176:17 177:15 Pennsylvania 1:6 3:4 4:17 11:10 57:13 76:25 251:18 Pennypack 159:23 people 24:15,23 25:10 26:16 34:2 68:5 70:25 74:19 75:18 76:17,19 78:4 78:24 82:3 103:13 109:4 123:13 126:2,8 129:14 131:17 134:12 135:8 136:6 137:7 148:10 167:18 168:14 170:9,16 171:22 172:12 194:17 195:7,15 195:19 196:8,9 196:15 200:2,16 201:11 202:18 206:13 244:24 250:12 257:2 people's 144:5	151:8 153:9 pep 227:16 percent 9:2,3,25 10:4,8 42:20,24 43:2,5,7,8,12 44:6 46:14,15 94:24,25 95:19 95:21,23,24,25 97:16,18 99:6 100:24 106:4,5 137:7,12,17,19 138:4,14,16,18 138:21,23 139:2 139:3,6,8,10 164:2 165:2,4 165:10,10,15 174:2 217:2 221:18 231:7 236:3 243:24 244:6 percentage 86:16 138:6,11 235:9 235:10 perfect 223:15 perform 108:23 108:24 performance 63:2 95:14 perimeter 14:21 15:17 18:16 perimeters 31:9 period 8:4 62:22 90:11 258:12 periods 194:20 196:5 permanent 6:18 165:23 180:12 180:14 permit 168:9,18 person 46:5 197:2 214:5 235:25 personal 127:5 personnel 14:11 15:16,20 persons 249:16 perspective 13:9 102:5 147:5	161:12 183:2 191:23 260:23 pesticides 132:21 phase 8:7 phases 41:4 82:7 phase-in 101:2 phasing 25:18 85:16 phenomenal 160:4 Philadelphia 1:2 1:6 2:21,23 4:4 4:24 6:3 7:3 8:21 9:20 11:3 12:4 14:8 15:24 19:23 22:4 23:13,24 24:9 25:14 26:2 27:15,21 38:16 39:9 43:3 47:21 47:23 48:7,13 48:23 49:8,16 49:20 50:8,16 50:19 51:6,13 52:7,13,14,16 53:2 54:5,10 55:21 56:6 58:2 61:5 63:10 65:5 66:15,19 67:2 67:11,13,18 68:6,11 69:9 70:22 71:8,16 71:21 73:4,20 73:23 74:12,15 74:24 75:10 81:22 82:25 83:2 85:21 86:3 87:10 88:21 95:5,7 96:22 99:17 102:5 104:18,24 106:9 108:16,18 109:24 110:7,9 110:11,16,20 114:12,17 115:2 115:6,18 125:9 126:10 127:2	128:12 129:6 130:7,14,14 134:13 136:3,4 144:11,13,24 145:9,10,11 146:16,16 153:8 157:14 165:22 171:20 172:13 184:16 229:24 236:4 242:23 Philadelphians 81:3,10 98:14 Philadelphia-b... 99:9 Philly 6:13 118:5 PHL 4:22,25 5:4 5:15,19,23 7:24 8:11 11:7 phone 121:9 physical 16:14 225:4 231:18 picked 51:5 62:3 picking 187:23 206:21,21 pickup 200:11,20 245:21 pickups 245:15 245:23 pictures 158:5 194:3 PIDC 142:23 179:25 piece 23:15 40:25 175:8 187:15 212:15 226:6 259:11 pieces 6:10 35:21 36:5 37:10 40:23 66:13 187:21 piggyback 246:5 pilot 164:12 173:6 174:18 184:14 pipe 128:4 149:22 229:7 pipeline 133:22 pipes 101:16	112:9 113:24 pitch 74:23 PLA 98:11 144:23 148:3 place 48:10 74:13 76:19 77:24 89:5 105:10 107:21 129:5 130:12 131:20 148:21 186:4 197:20 232:5 239:24 251:11 places 65:20 95:8 99:21 122:22 132:7 plagued 55:20 plan 2:22 30:24 38:10,18 57:23 64:19 81:2 95:19 111:6 152:9 230:15,20 230:20 231:11 232:23 233:22 235:3 265:7 planned 215:25 planning 22:8 25:21 40:10 58:7 90:25 152:21 153:10 231:23 258:19 258:20 plans 81:16 169:4 Plant 99:3 108:5 117:15 119:6 125:17 148:22 plants 127:3 132:20 149:20 PLAs 141:5 146:23 plastic 125:25 126:2,9 167:15 plate 134:25 play 35:22 66:18 69:22 84:21 119:18 188:4 played 15:22 plaza 153:17
--	--	--	---	---

215:21 222:17 223:15 224:23 pleasant 196:12 please 2:7 3:23 94:11 163:2 171:7 179:10 245:5 255:4 pleased 97:16 102:22 119:24 pleasure 143:15 198:17 226:24 241:5 pledge 98:24 plow 178:13 plumber 132:15 132:16 plumbing 221:14 plummeted 117:6 plus 43:7 258:14 PMA 120:3 point 17:15 27:17 45:12 46:4,5 79:17,23 105:7 112:24 117:3 119:8 121:24 133:14 154:19 161:13 196:17 202:11 204:16 232:9 246:22 248:8 pointing 13:12 points 18:11 128:25 135:15 136:13 208:22 police 14:8 15:19 15:25 16:20 177:9 189:7 205:12,13,15,16 205:18,22 206:8 216:13,16 217:11 220:11 220:15 221:10 245:12,18,25 246:13 249:9 252:20,21 258:10 policies 169:25	policy 160:23 169:12,19 207:2 polite 214:20,22 political 67:5 polling 52:5,10 pollutants 151:17 pooping 158:18 poor 225:10 population 67:24 68:4 136:2 porous 208:5 portfolio 98:24 117:12 portfolios 117:2 portion 158:12 237:10 238:17 238:18 pose 137:4 position 27:3,10 119:21 137:11 160:12 198:19 positioned 62:5 positions 95:22 98:2 161:15 198:20 219:12 256:7,13,14,19 positive 57:16 125:21 possibility 61:2 possible 82:19 103:13 104:8 105:15 199:4 240:9 246:15 256:8 possibly 46:22 49:19 87:19 134:2 184:13 209:22 post 14:23 posts 17:19 potential 17:17 20:12 148:3 potentially 20:2 25:22 69:23 93:6 116:2 119:3 power 97:2	116:11 PPL 117:13 practice 106:25 129:13 140:11 practices 129:11 practitioners 132:8 preliminarily 222:18 premier 12:10 presence 51:15,16 present 1:9 4:5 208:6 219:20 242:24 247:19 presentation 21:12 182:7 presently 164:12 186:24 President 1:10 2:2 3:12,17,20 3:21,25 4:10,13 13:3 14:4 16:8 16:12 17:6 18:12,23 20:10 20:16,22 21:4,5 21:18 25:2 26:4 27:8,9 28:2,6,21 29:18,25 31:18 34:6,7,12,13 39:19,20 40:2 45:13,14 47:5,8 47:13,18 48:19 48:25 54:21,22 56:17,22 57:4 64:2,3,8,9 70:9 70:10,15 75:23 76:4,5 80:4,13 80:16,17,21 85:4,19,25 86:9 86:21,24 87:7 87:12,23 88:18 88:25 89:7,22 90:4,7 93:12,13 93:18,22,23 94:2,6,10,13 102:23 103:17 105:2 106:17,21	107:8 108:7 109:15 110:22 113:4,9,16 116:8 118:13,19 119:11 120:6,12 120:17,24 124:11,15,21 125:3 126:12 131:15 133:11 133:12,16,19 135:9,10,14,18 136:11,17 143:4 143:5,10 146:10 150:20,21 151:20,24 152:25 153:5,22 154:17 156:19 157:4 159:10,11 159:16 161:5 162:4,15 223:3 234:10 242:17 pressing 60:18 presumed 134:15 pretty 26:14 29:20 50:2 69:18 107:20 114:8 117:7 120:9 143:23 152:12 158:7 161:7 167:9 168:24 192:16 214:13 225:13 256:2 prevail 152:25 prevent 18:20 101:24 preventative 220:10 221:14 preventive 217:15 219:12 227:15 227:23 previous 160:17 198:19,20 pre-hearing 122:7 123:7 price 23:24 99:24 117:5 146:5	208:3 247:12,22 247:24 248:14 248:17,19 249:24 251:18 prices 247:25 248:4,18 pricing 50:22 pride 135:23 primarily 23:13 61:17 88:2 133:24 Pringle 121:4 prior 17:7 priorities 209:15 209:25 priority 17:16 97:24 184:12 260:20 prison 245:14 private 190:14 200:22 201:19 224:19 privately 165:13 204:8 probably 20:19 26:20,25 40:7 43:25 83:11 125:23 140:21 153:25 155:24 182:7,18 183:25 187:11,14 191:20 208:22 209:20 214:4 215:19 224:2 235:24,25 261:24 262:15 problem 28:12 80:18 87:8 184:19 185:8,17 192:15 258:4 problems 25:16 55:20 115:8,9 115:18 125:14 160:7 193:23 225:9 252:9 procedures 16:13 142:25
--	---	--	--	---

proceed 3:23 4:10 14:24 94:11 148:8 162:12 proceeded 15:10 proceeding 14:18 84:9 90:24 proceedings 266:4 process 22:18,20 25:22 31:2 33:13,25 35:7 36:7 37:14 41:6 44:17 52:21 53:19 55:3 69:13,17 83:21 89:20 100:7 103:4 121:22 122:3,8,18 146:2 161:22,24 194:8 195:3 201:11 216:12 250:15 257:21 257:21 processing 109:18 116:12 165:6 Procurement 246:9,10 producing 99:6 125:9 product 50:10 156:13 productive 179:14 products 58:16 professional 10:15 42:8 192:11 214:20 214:22 234:21 235:6,22 236:22 239:7 254:25 255:3,8 professionalism 104:6 professionals 34:21 130:10 profits 203:16 program 2:10 6:7	6:13,16,23 7:2,7 10:13,19,24 18:4 24:10,25 31:6 36:2,13 37:19 41:2,5,12 42:8 43:23 58:18 61:7 64:16,23 65:23 72:12 80:24 85:10,17 88:22 89:6 91:5 92:18 95:10 97:6 100:21 106:12 113:21 114:2 117:3 125:10,12 126:6,10 130:19 142:21 173:6 183:6 184:5 190:24 191:7 206:9 217:15 219:13,15 programming 217:10 programs 6:6 32:2 46:25 72:9 82:11 112:6,10 113:13,19 118:15 126:7 146:7 progress 70:5 176:13 259:3 prohibitive 200:2 project 11:5,15 32:19 40:7 64:15 81:12,21 90:24 98:9,11 117:7,18 120:2 128:16 141:5 144:20 145:3,4 145:24 146:4,15 147:7,8,9,10,12 147:16,17,25 148:2,3,12 149:11 152:8 153:18 157:7,23 174:4,7 223:7 258:18	projected 19:3,4 projecting 64:20 projection 20:11 projects 6:12 8:7 8:9,13,15 10:9 32:15 42:14 48:15 60:20 72:7 91:12 92:2 99:14 128:3 145:6 146:23 147:4,18 148:11 157:17 164:22 prominent 6:24 promoting 10:14 11:2 98:18 prompt 121:5 proper 176:2,21 177:11 181:11 185:11 186:4 206:15 properly 185:23 185:25 186:5 194:19 203:16 properties 155:19 230:14,21 property 13:11 86:7 89:2 100:17 126:22 183:19 190:14 213:14 215:11 220:7 223:21 230:10,17 231:7 232:21 233:17 239:16 Property's 213:18 235:12 237:9 245:17 proposal 42:5,18 43:5,6 87:14,22 propose 219:11 proposed 2:25 21:21 102:14 161:21 221:17 pros 121:16 prospective 74:18 prospectively 61:4	protect 100:3 protection 101:21 proud 105:3 129:7 166:22 provide 6:5 11:24 34:21 50:11 51:5 55:11 100:16 105:5 107:5 136:9 142:4 202:12 245:5 provided 81:13 95:17 98:20 141:17,20 provides 103:6 114:10 providing 2:20 98:17 100:25 116:11,21 143:18 proximity 74:4,6 public 2:4 10:16 32:5 57:2 89:2 95:4 103:7 123:10 125:12 127:7 128:20 130:15 131:2 161:14,17 182:12 190:11 213:14,18 215:11 220:7 223:20 229:22 230:10,17,21 232:17,21 233:16 235:12 237:8 239:16 245:16 264:17 266:15 publicity 125:21 publicly 24:20 30:7 56:23 160:19 pull 150:16 212:11 purchase 104:17 187:19 188:22 189:19 243:7,20	244:9 245:4 246:5 247:2 purchased 189:6 189:8,9,10 261:21,24 purchases 243:18 purchasing 188:19 261:16 purpose 87:14 purposes 48:5 85:8 pursuant 3:6 10:12 pursuing 62:14 push 155:10 pushing 54:8 260:8 put 17:22 23:14 29:5 30:18 42:4 69:8 72:4 83:7 92:23 116:5 129:13 140:20 142:17 144:25 154:5 155:2 175:20 182:10 194:19 196:8,10 201:25 212:10 218:15 230:12 230:23 249:9 258:9 puts 38:12 putting 142:11 144:23 146:6 149:22 180:15 241:3 PWD 98:5,15 p.m 265:20
Q				
qualified 131:7 257:2 quality 6:16 96:19 175:13,15 182:14 260:12 quantities 203:14 quarter 216:25 quarterback				

240:19 quarter-by-qua... 141:2 question 13:7 17:12 26:5 28:3 28:7 45:9,17,18 49:21 54:21 70:20 73:18 86:9,18 104:14 106:22 109:14 113:15 119:12 123:16 139:14 156:23 168:5 172:16 183:21 188:25 189:22 193:17 196:21 203:20,23 207:21 208:2 209:11 212:12 218:11 223:20 223:25 226:9 234:19 236:2 250:8 251:3 254:24 260:21 262:15 questioning 56:23 215:16 questions 12:20 30:15 38:7 45:8 49:7 57:7 76:12 77:2 79:24 80:9 80:24 83:3 85:6 89:23,24 93:15 103:16 107:11 123:15 137:5 144:17 150:20 161:25 166:2,5 167:6 172:15,19 172:23 176:4 182:15 193:20 199:15,22 205:5 210:24 213:7 217:23 219:9 223:22 229:13 230:11 240:21 240:24 244:15 257:9,18 264:12	quick 4:11 21:25 22:3 30:15 77:2 85:6 156:23 176:4 199:14 230:11 quickly 16:22 44:20 90:8 120:23 121:24 153:12 160:25 205:10 206:18 245:2 quite 76:14 150:15 159:7 R radar 15:7 38:13 radio 194:15 rail 65:13 rain 99:20,23 128:19 132:11 132:12 rainfall 94:23 rainwater 128:17 raise 217:7 raised 44:16 168:8 229:2 raising 101:10 171:14 ram 14:20 rammed 15:17 rams 17:2 rang 168:6 range 92:4 93:5 rate 10:8 15:24 17:3 62:17 102:14 109:11 121:15 122:3 165:3,11,15 201:5,7 ratepayer 155:17 ratepayers 105:15 rates 7:23 101:2 101:10 103:3,10 196:7 200:25 221:24 rationale 212:6	raw 20:18 147:25 reach 46:13,23 196:16 reaching 7:21 13:15 46:22 165:4 read 2:7 49:10 reading 236:13 reads 255:24 ready 29:9 80:18 89:4 120:8 147:19 224:3 real 21:24 22:3 56:4 60:7 97:5 166:22 173:22 173:24 196:23 226:6 Realignment 216:5 Realistically 224:5 reality 17:24 155:2,12,21 224:13 realize 25:14 82:7 155:13 really 25:16 27:6 28:17 36:20,25 38:12 41:15 55:9,21 56:3 58:10 59:17 61:16 65:24 104:4 110:3,18 121:6,8 126:7 128:24 129:19 136:3 142:6 160:15,25 167:25 183:3 189:16 193:9 199:10,11,21 209:16 211:19 224:7 235:4 239:8 245:2 253:19 264:23 265:10 realtime 164:20 real-life 164:20	reason 51:5 73:19 74:3 75:12 209:23 260:21 reasons 112:22 115:21 258:15 Rebecca 209:11 210:15 237:7 rebuild 157:18 228:16 rec 152:20 156:2 156:9 232:3 recall 223:4 receive 10:10 87:9 139:20 165:5 193:20 246:23 received 11:7 40:19 216:7 receives 197:3 receiving 38:11 87:3 recess 162:17 265:16 recessed 265:20 recession 225:24 recognition 11:6 recognize 51:12 80:6 95:4 136:5 recognized 30:10 55:23 135:21 recognizes 29:22 34:9 39:23 47:15 48:21 56:19 64:5 70:12 75:25 90:5 120:14 124:24 126:14 136:14 143:7 150:23 159:13 192:21 198:4 226:18 227:12 229:15 250:4,23 254:7 257:14 recognizing 39:14 140:3 recommendation 103:3 233:2,3 recommendatio...	232:10 reconfigured 28:16 reconfiguring 28:25 record 22:24,25 27:18,19 29:5 94:20,23 95:16 99:19 149:16 160:9 163:2 202:20 209:14 218:18 219:3 220:4 242:15 261:4 Records 122:5 recover 99:11 110:14 recovering 100:5 117:19 Recreation 166:24 229:3 245:22 recruitment 49:12 recycle 58:15 194:18 recycling 58:15 163:23 164:25 165:4,6,12,15 165:18 167:16 168:3 196:7 203:24 204:2,10 redesigns 131:9 redeveloping 66:12 redevelopment 234:14 reduce 63:7 96:12 100:19 103:10 151:16 155:15 reduced 238:21 reduces 63:20 reducing 57:20 116:22,25 164:8 refer 88:6 reference 18:18 referenced 31:19
---	--	---	--	--

referencing 14:16	113:3 218:11	renewal 101:15	235:13	167:4 168:16
referring 77:17	244:10	renovating	requirements	193:7 210:25
239:2	relates 17:13	216:13	34:23 147:4	213:8 252:15
refill 126:8	104:8,22 108:12	renovation 8:16	244:7 247:4	264:14
reflected 38:22	109:18 189:24	8:19	248:12	responses 214:21
reflections 214:4	relating 46:9 90:2	rent 77:6,7,20	requires 77:25	responsibility
reflective 145:8	108:13 119:19	78:19,19	requiring 190:21	14:7 39:13
reflects 113:5	relationship	rental 24:16	resale 204:15	responsible 13:16
refrigerators	119:13,14	85:11 86:19	reserves 158:13	102:20 234:14
206:22 207:9	129:15 151:4	rentals 85:13,15	reservoir 157:11	237:11
refuge 88:15	215:22 224:12	repair 101:23	157:15,19	responsive 103:21
200:4 205:23	236:23	Repeat 123:18	reservoirs 156:24	104:10 121:5
refurbish 156:8	relationships	repeated 52:2	residents 19:23	214:13
refuse 165:21	73:15	replace 89:12	57:10 81:23	responsiveness
regard 11:16	relative 114:8	128:3	82:18 104:24	120:25
164:4 165:18	181:11	replaced 164:7	108:25 109:11	rest 36:25 54:10
169:12 174:24	relatively 21:15	replacement	148:10 165:17	restaurants 126:9
177:13 184:21	87:13 211:4	101:15 113:10	186:9 202:22	result 7:8 21:20
194:11 208:14	relief 115:5	replacing 188:3	resistance 34:3	116:5 155:20
regarding 2:5	relocate 69:14,15	report 53:15,22	resolution 1:18	169:15 177:9,15
49:7 80:24	181:14	97:17 98:8	2:6,8,19,20	results 176:22
81:20 83:18	relocating 69:22	208:24 233:2	234:25	retail 6:18
133:21 139:17	69:23	reported 13:8	resolve 36:11 93:2	retention 156:7
143:24 182:16	relocation 69:11	reporter 266:23	resource 153:4	retrospect 16:7
209:14 259:4	87:13	reporting 9:7	resources 11:17	16:11
regards 35:11,14	remain 65:9	reports 9:6 10:20	11:24 136:6	return 52:23
region 4:24 7:12	remained 94:24	represent 95:24	152:2 156:12	53:12 62:7,17
8:21 67:14,18	remains 11:2	Representative	184:13 211:21	62:21 109:10,11
67:20 68:4,19	71:21 95:7	56:25 260:24	231:10 234:5	157:25 263:13
71:23 76:14	remark 46:8	representatives	respect 3:2 20:2	returns 102:7
regional 4:18	remarkable 159:8	51:11 84:10,12	21:8 23:10 26:7	reusable 126:9
76:25 131:18	remarkably	representing	35:19 58:5	reuse 126:2
region's 102:20	157:12	97:18 124:6	59:15 87:18	revenue 6:22 7:12
regular 32:14	remarks 35:18	reproduction	92:11 104:2,15	7:16 19:4,5 20:9
180:19 262:6,8	remember 174:15	266:20	107:11	20:12 61:3 62:7
regularly 203:13	236:13	request 11:19	respectful 37:14	63:13 76:14
regulations 31:12	remind 195:7	156:15 163:18	respective 153:23	87:9 104:15
31:23 63:13	reminder 165:8	182:8 243:2,6	respond 83:12	105:7,18,20
125:15 194:13	remote 16:18	243:10,13	135:13,17	155:8,20 165:6
195:8	77:16 78:6,9	Requested 11:23	164:20 180:2	226:8 234:11
regulators 97:2	remove 88:15	172:20 214:17	212:3	revenues 4:23
regulatory 7:4	render 109:3,4	requests 111:5,12	responded 15:20	19:11,19 20:20
reinforce 97:22	rendering 181:8	required 30:23	42:10	54:2,4 57:25
reinforcing	renegotiate 91:15	88:20 110:13	responding 83:8	61:25 63:9,11
130:25	renegotiating	132:20 238:22	response 26:6	72:2 86:4,5,10
reiterate 211:8	105:12 238:2	255:6	93:17 104:5	86:18,25 239:18
related 23:16 38:7	renewable 118:8	requirement	107:10 162:3	revenue-genera...

53:9 revenue-genera... 234:12 review 18:14 22:18 103:9 140:18 244:11 reviewed 35:23 Revised 2:22 revisiting 169:19 REYNOLDS 1:15 RFI 249:8 258:9 RFP 42:7 140:21 142:11 RFPs 41:13 RFP'd 77:23 Rhynhart 210:15 210:16,20 237:6 237:7,19 238:11 238:14 ribbon 99:10 174:15 Richards 223:14 Richardson 166:20 rid 58:24 167:16 200:5 206:15 riders 33:20 ridiculously 248:14 right 15:7 17:7 18:24 20:15 26:5,13 33:9 35:22 39:3 42:21 45:24 46:15 47:3 62:14 66:10 68:8 71:12 83:7 90:15 92:16,21 107:9 112:12 113:5,17 118:14 119:12 121:10 121:10 123:13 130:13 133:6 138:21 140:9 144:6 146:10 149:6,8,10	154:2 162:11 163:8 172:5,18 175:3,11,15,20 186:16 187:17 188:24 195:10 196:8,16 203:18 208:9 223:6,10 225:22 226:17 235:25 238:14 240:13 242:13 244:15 247:9 251:21 255:13 255:14 256:3 257:6 258:19 right-of-way 190:10,12 Rina 191:18 236:2 240:4,11 ring 171:8 rip-off 125:5 rise 100:4 101:18 196:6 rising 101:19 River 115:10 142:21 rivers 96:13,24 101:23 113:25 115:15 road 17:10 72:14 74:20 187:24 roadside 65:13 roadways 180:20 robust 103:5 rode 131:22 role 66:19 119:18 roll 162:10 rolling 134:9 Room 1:6 roughly 204:23 208:20 221:12 round 173:9 205:11 route 50:3 75:12 routes 169:13 180:22 RPR-Notary 266:15	rule 88:13 190:7 rules 168:12 172:11 195:6,8 195:19,22 196:4 run 53:11 58:25 72:11 256:6 263:13 running 42:14 120:7 146:3 151:7 runoff 100:19 101:24 102:9 128:17 144:8 runs 114:17 runway 13:15,22 15:9,23 23:3,5 25:15,19,24,25 28:13 29:8,9 37:20 53:13 69:8 87:15,25 88:5 runways 15:2 19:13 21:13 27:7 65:12 88:3 R&I 258:8	San 5:16 54:15 Sanchez 233:8 sanctuary 157:2 sanitation 163:11 164:24 194:14 205:12,15,20,22 206:3 Saturday 169:4 Saturdays 171:3 save 72:10 185:9 234:5 246:15 252:22,24 257:23 261:10 261:17 saved 178:2 181:13 248:21 saving 173:25 savings 11:5 58:18,20 62:12 173:8,10,15,18 177:20 saw 15:21 18:8 116:14 165:19 169:15 237:3 saying 68:14 71:20 86:25 143:15 193:24 218:18 252:9 261:8 says 74:23 167:8 195:12 scale 6:12 scanners 33:3,16 schedule 44:10 123:8 171:5 scheduled 123:5 162:6 Schlotterbeck 214:9 215:2,7 215:11 216:10 218:3,7,20,24 219:16 221:21 222:4,8,12,23 224:6,16,20 225:7,21 226:12 227:3,8,24 230:4 231:3,12	235:8,16,20 236:6,10,17,21 237:17,23 238:3 238:8 239:5,25 240:10,14 241:4 241:8 school 6:9 84:13 128:13,14 129:6 129:8,16,21 130:15 131:16 131:19 133:8 134:5,13,15 135:3 152:21 179:12 schools 128:20 129:9 131:2,18 Schuylkill 114:18 115:10,15 scientific 87:19 scientists 126:24 130:11 scope 18:9 92:11 screen 38:13 screening 33:11 Seattle 5:24 second 7:15 67:14 98:19 125:7 130:6 203:19 205:11 216:4,25 221:8,11 secondary 115:3 seconds 13:21 secret 241:23 section 45:5 204:20 sector 224:19 secure 118:7 security 12:12 14:5,11,21 15:15 16:13 18:19 30:19,24 31:5,8 32:7,21 33:25 258:15 see 17:4 24:8,17 25:8,10,12 28:2 33:14 38:21 50:9 51:24 52:5
---	---	---	---	---

61:21 65:17 75:7 79:17,18 82:18 93:23 114:5,5,6 115:18 127:4 130:19 138:14 140:16 144:12 148:7 150:2,16 150:25 153:12 161:21 168:22 177:8 191:25 199:16 219:9 228:11 229:11 233:12,13 235:2 241:19 242:7 244:23,24 246:2 254:25 256:21 seeing 76:18 112:12 115:3 183:7 211:2 213:9 seen 33:22,24 34:2 115:8,9,11 115:17 149:21 165:7 211:24 select 146:22 selected 23:2 102:25 122:6 selections 235:23 self-supporting 53:23 seminars 9:23 send 255:21 senior 9:4 12:19 51:10 95:23,24 176:8 seniority 254:19 seniors 193:24 sense 27:2 118:11 170:15 187:22 197:16 233:9 sensitive 83:13 160:15 sensors 204:13 sentiment 133:21 sentiments 264:16	separate 45:9 109:17,20 203:25 230:22 SEPTA 134:3,7 223:21 224:12 224:21 234:21 234:25 235:4,6 235:14,17,17,19 236:4 238:21 239:3,16 240:3 SEPTA's 237:9 SEPTA/Streets 177:3 September 247:20 series 116:6 123:2 204:11 225:3 serious 13:13 55:24 144:3,4 195:17 250:13 seriously 18:13 209:16 servants 95:4 127:10 serve 71:17 220:24 served 109:7 service 5:19,23 6:15 10:15 20:5 31:3 44:24 49:20,25 51:6 73:3,10 74:16 75:15 77:5,22 77:25 100:6 106:13,25 107:3 108:15 110:6 116:21 139:17 141:20 155:5,21 160:3,13 161:12 161:14,17 181:3 203:14 214:7,23 221:19 226:24 229:22 232:17 235:22 241:2 245:17 247:17 249:22 250:11 255:8,16 259:10	259:11 260:17 264:17 265:4 serviced 181:4 services 41:14 42:8 77:12 78:13,23 79:8 100:17 105:5 110:10 141:17 143:17 163:20 164:5 198:21 216:18 222:15 234:22 235:7 236:22,24 239:7 244:16 254:25 255:3,12 serving 135:25 160:3 163:14 set 41:10 45:8 87:8 99:16 100:23 101:4 110:17 123:8 178:2,11 sets 115:19 132:14 setting 88:4 169:24 settle 37:15 settlement 84:16 seven 9:6 33:10 69:12 seven-year 62:16 62:22 sewage 96:13,23 99:12 101:24 113:24 114:23 117:20 sewer 96:16 97:13 105:25 110:14 127:9,13,14 128:3 144:9 shale 251:17 shame 252:10 Shanghai 54:16 74:11 share 100:9 157:4 188:6 208:22 214:4	shared 181:6 Sharice 146:4 shelved 87:22 sheriff 245:14 shift 57:15 130:24 184:11 221:8,11 shooting 91:22 shop 99:16 130:25 shops 225:3,4 short 56:4 89:8,9 182:16,25 183:21 189:25 193:5 199:22,23 205:23 shortages 82:8 short-term 89:13 177:4 shoulder 14:6 shovels 156:18 show 74:17 146:11 159:7 shows 95:18 shutoff 151:9 229:7 side 6:14 16:14 54:6 139:22 167:18 197:13 197:13 sides 25:8,10,11 55:4 sidewalk 193:21 196:22 sidewalks 190:11 194:6,18 signage 57:23 60:25 signal 164:19 173:18 signals 164:7 173:3 signature 145:3 signed 81:20 96:7 96:10 significant 13:14 18:5 23:15 30:20 40:8,9 65:6 111:4	115:4 116:6 119:18 130:7 155:25 173:19 174:3,7 175:4 180:23 185:17 188:8 194:12,21 194:22,23 196:4 204:21 215:18 225:13 significantly 155:16 196:7 201:2 signs 212:16 similar 38:7 87:20 140:21 142:20 similarly 65:21 simple 28:7 163:17 188:2 190:6,8,9 simply 250:9 simultaneous 24:4 single 7:15 73:11 sir 13:4 26:3 28:5 28:20 29:17 43:17 44:8 50:24 63:11 64:10 76:6 79:21 80:18 93:6 125:4 127:23 156:20 247:13 sit 35:5,6 151:20 152:17 154:13 site 12:3 21:11 85:12,13 86:2 88:9 157:11,25 158:2,6 159:7 251:24,25 258:14 sites 159:2 186:8 202:12,18 207:15 249:6,6 258:21 sits 12:2 53:17 146:17,18 223:2
--	--	--	---	--

sitting 184:25	167:24 201:3	specific 89:25	180:24,24 181:2	stating 39:7
situated 67:4 88:3	257:5	136:2 141:21	214:17	station 131:22
situation 22:11	somebody's	specifically 32:16	stages 8:14	221:10
88:14 93:2	190:15	137:21 140:13	stakeholders	stations 59:9
115:23 136:25	somewhat 26:14	142:13 182:20	23:11 71:25	stats 222:18
six 2:11 46:15	191:22 199:25	182:22 183:10	101:6 103:2,8	status 37:6 84:2
107:22 146:9	soon 49:13 93:24	specifications	124:7	145:24
Sixteen 124:25	sooner 26:20	244:8	stake-body 189:9	stay 50:19 63:12
187:5,6	147:17	speed 14:22 15:24	stand 46:9 265:15	76:22 88:9
six-cylinder	sorry 16:9 41:20	17:3 177:12	standards 96:19	265:6
252:21	45:7 80:12	spend 19:17 60:20	98:4 163:21	stayed 69:18
size 147:10 225:6	124:16,23 138:9	90:25 91:22	standpoint 50:22	staying 85:20
sizes 187:17	158:20 202:11	140:13 185:5	52:23 53:9 81:7	stellar 254:16
skill 132:14	211:4 236:11,18	209:25 228:15	183:17 184:12	stenographic
256:23	262:4	spending 25:17	209:24 261:8,10	266:6
skilled 82:8,12	sort 231:11	227:18	261:10	Stenton 168:11
130:10	sorts 204:9,14	spent 114:10	stands 35:16 81:6	step 122:6 134:25
skip 185:10	source 101:21	spinoff 54:3	start 5:19 19:10	Stephen 163:8
slight 192:15	sources 7:17 72:3	spite 161:15	41:10 59:13	stepped 234:24
slightly 45:25	108:14 118:16	split 167:17,24	82:5,10 92:21	steps 12:14 15:8
109:12	south 23:4 65:22	221:7,12 239:19	128:11 131:12	101:7
slim 170:18	74:10 82:25	spoke 231:20	132:2 143:15	stewards 102:20
slowly 90:25	115:6,17 225:9	spoken 35:11	144:16 187:23	stewardship
small 90:21 98:16	Southeast 99:3	sponsor 29:7	221:12 225:25	38:10,18 58:8
109:6 115:15	117:16 148:22	spot 171:21	started 19:8 40:24	stimulus 174:10
245:22	southern 179:24	244:22	64:24 126:17	stood 91:5
smaller 21:3	southwest 82:25	spots 157:13	144:23,25	stop 35:25 49:24
190:23	108:4 158:12	spread 122:24	162:23 213:22	84:7 97:4
smart 72:9	space 28:14	201:24	starting 111:15	212:16
smiling 242:7	129:21 131:22	spring 216:2	starts 24:7	stoplights 212:10
smooth 85:23	153:20 180:23	spurs 114:20	state 30:6 45:21	stopped 126:5
society 129:25	225:4,15 226:5	square 11:25	83:14 96:11,17	206:20,21
157:5	232:3	Squilla 1:16 70:13	113:22 162:25	stopping 212:17
Softening 167:12	speak 23:9 33:13	70:14,19 72:15	176:11 218:23	store 165:16
software 140:23	35:13 46:3	73:17 75:16	219:2 220:3	186:4
141:9	60:25 105:22	192:22,23 193:3	238:19,23	storm 115:5,5
solar 59:21,23	111:19 128:7	193:16 196:19	242:14 246:5,25	stormwater
60:2,8 99:2	200:6 258:10	197:8,22 227:13	255:7 256:24	100:25 102:9
116:17 117:16	speaking 31:20	227:14 228:2,10	260:23	106:14,20,22
118:23 119:5,7	121:25 253:9	SRC 131:9	stated 35:12	110:6 123:15,25
148:12,18,21	speaks 264:20	stacks 57:18	39:14 173:2	124:8 129:10,13
149:2,9	spearheaded	staff 39:5,6 47:22	245:2	151:17 152:16
solicitation 41:3	58:11	95:21 103:20	statement 46:17	159:25 221:25
61:11	Special 216:17	142:3,17 150:9	76:13	story 51:25
solve 25:15 160:6	specialty 221:2	167:3 233:6	States 5:6	181:15
somebody 16:25	special-needs	staffing 219:19	state-of-the-art	straight 224:2
17:24 153:17	6:11	stage 92:20	165:20	strategic 68:7

122:22 235:3 strategically 154:15 strategies 151:22 251:7 strategize 152:8 154:13 strategy 148:8 177:11 221:7 230:15 streams 96:14,24 101:23 113:25 street 109:7 115:11 148:16 149:13,14 152:13 153:14 157:4 162:23 168:9 173:7,13 175:10,18,19 184:8 185:16 189:3 197:13,14 200:16 201:16 206:16 251:25 streetlights 164:13 173:11 174:20,21,25 streets 103:25 115:12,16 162:9 162:11 163:6 167:6 168:20,22 182:5 183:9 184:10,15 186:21 188:11 190:13,22 191:21 192:4 203:17 205:19 207:2 260:18 street-cleaning 184:4 strength 96:3 strengthen 16:16 18:15 95:11 strengthening 95:12 strenuously 75:8 stretch 252:16 strictly 236:9	strive 151:23 217:7 strong 105:14 130:18 stronger 17:23 101:14 112:17 strongly 210:3 structure 50:10 51:21 71:5,7 106:6 146:15 structures 71:15 88:5 180:12,14 stuck 52:12 160:14 students 6:11 134:6 studies 23:21 study 176:7 210:5 233:11 studying 225:20 226:2 stuff 171:24 229:11 252:6 257:6 subject 81:15 submits 10:20 submitted 3:3 94:19 95:16 subs 42:16,16,16 subsequent 118:20 subsidies 235:4,6 subsidy 236:3 substantial 97:7 180:16 substituted 89:10 suburban 106:7 109:12 110:4 203:4 successful 51:24 192:16 206:5,7 217:17 successfully 106:3 sudden 154:6 sufficient 11:24 suggest 28:8 suggested 26:8	suggesting 26:21 suggestion 28:24 suit 218:15 summary 4:11 summer 168:25 169:5 223:18 Sundays 171:3 supervision 266:22 supervisors 258:3 supplies 228:7 supply 225:12 support 29:12 56:5,12 135:6 166:25 172:12 177:11 185:2 192:13 224:22 242:25 245:16 supporter 55:5 supporting 181:11 183:4 243:23 247:10 supportive 52:6 182:3 supposed 215:25 sure 4:14 21:17 36:17,21 38:6 46:6 53:15 55:18 58:3 60:9 63:18 64:22 69:13 71:3,21 84:20 85:22 86:10 87:8 92:12 135:19 142:16 147:13 153:21 155:23 167:21 184:23 185:23,25 186:3 195:4 210:20 239:12 255:25 263:14 surely 180:6 200:8 254:20 surfaces 152:6 surprised 92:3 surrounding 105:6	sustainable 98:25 sweep 183:6 185:19 194:18 197:16 205:18 206:3 sweeping 186:2 SWEEPs 193:18 sworn 205:19 system 24:15,23 25:11 55:25 99:11 100:5,9 107:4 109:5 111:25 112:4,8 129:6 130:15 132:4 144:9 249:19 255:24 257:18,19,24 258:8,8 systematically 79:18 systems 101:17 106:9 112:14 140:2,9 T table 3:16 12:21 88:16 94:5 156:8 212:9 213:16 218:13 219:23 241:17 251:11 Taony 114:21 tag 202:21 258:9 tags 249:8 take 9:5 12:13 18:7 20:7 22:9 27:10 29:10 31:19 40:10 44:17 53:4,5 60:4 64:16 67:2 79:5 81:8 83:15 86:25 92:19 95:2,3 100:14 101:9 121:19 127:21 144:2,3 162:8 167:17,18 167:23 171:15	194:3 196:24 197:6,20 203:15 209:17 210:3,6 210:10,17 211:4 225:15 227:20 228:18 233:14 238:23 248:20 257:22 261:11 263:16 taken 18:12 167:21 169:18 197:11 266:6 takeoff 5:4,8 takes 17:2 31:6 125:22 202:2 talk 13:24 16:18 55:7 57:16 64:17 69:11 104:13,19 111:10,14 123:21 128:2 131:14 148:5 151:21 157:7 182:9 183:25 185:21 239:3 248:24 talked 18:25 21:9 26:25 28:18 116:12 117:18 205:16 talking 25:17 36:10 49:25 83:4 116:10 132:12 148:17 152:13 184:7 253:2,3 262:5 talks 149:2 tangible 62:11 tap 125:24 target 17:16,17 17:21 18:4 247:22 248:2,17 248:18 Tasco 1:16 166:6 166:7,11,21 167:14,22 171:2 171:17 172:14
---	---	--	---	--

191:14	temporarily	terrorism 17:22	107:10 113:14	265:11
task 218:9 230:12	119:8	101:20	120:13,16	therapeutic 48:9
230:22 231:15	ten 22:7 23:22	terrorists 17:17	124:13,14	they'd 201:12
231:15,16 232:8	25:21,23 27:14	test 174:20	126:13 127:22	thing 28:11 49:17
232:12 233:19	40:9,10 43:21	testified 62:15	133:11,13,19	63:21,23 114:22
tax 4:21,23 7:12	44:3 90:22	testify 12:18	135:9,11,15	129:11 131:24
53:24 54:4	91:15 102:11,12	testimony 4:5,9	136:12,12,16	154:2 158:5
86:20 238:16	102:15 105:16	4:12 13:2 21:16	139:11 143:2,4	168:3 192:12
taxing 84:14	107:22 125:2	28:4 35:12	143:6,9,20	193:19 196:13
taxiways 15:2	261:20	39:15 45:22	150:12,22	196:16 217:9
66:2	tenant 5:9 7:25	46:8 49:11	154:18 159:9,12	240:17 244:25
taxpayer 55:15	tend 19:17	53:16,22 93:20	160:19 161:2,4	251:4,16 260:6
taxpayers 133:24	tends 23:11	94:20 111:3	161:6 162:13,16	things 24:17 32:3
220:25	tent 180:17	112:16,24	166:11 167:4	41:11 43:9
team 6:21 9:4	ten-member	114:14 117:17	169:10 171:14	57:21 61:3,15
41:3,5,8 42:11	137:21	127:25 144:18	172:14 176:6,16	63:25 109:5
42:11,12,14	ten-minute 162:8	162:24 163:2	181:19,21	110:3 117:6,22
51:21 76:24	ten-year 90:11	172:25 213:10	184:17 185:2	119:19 120:2
137:12,22	term 71:24 87:19	213:23 214:2	192:4,8,8 193:4	121:25 127:25
159:20 192:17	89:8,9,13 117:8	242:15,24	193:13,14	128:18 129:4
211:24 213:2,2	247:5 258:20	244:13 245:3	197:23,24 198:2	132:23 147:10
213:3,4 216:19	terminal 8:17,19	265:12,15	198:6,14 199:5	148:6 161:18
220:9	12:2 19:18 25:7	testing 208:18	199:8 205:3,6	164:6 177:21
teams 42:10	33:4 58:16	thank 3:13 4:14	210:21 211:3,6	183:5 198:23
216:13	60:13 65:12	12:17 13:4	211:11,12,14,16	200:11 202:24
technical 34:22	78:12	18:12,24 21:10	212:23 213:4,10	206:20,22
123:2	terminals 8:17	29:20,24 30:12	213:11,21	207:14 211:21
technically 160:2	33:6 66:4	32:24 34:5,6,8	214:10,24 215:3	215:17 220:24
244:7	terms 5:3 36:15	34:11,20 35:2,9	218:14,22	222:17 226:2,4
technicians	40:12,15 42:13	35:17 38:24	226:20,23 227:4	233:17 237:13
256:16,22 257:4	42:18 44:10,11	39:13,16,18,21	227:5 228:22	239:14 240:15
technology 33:15	52:3,25 54:3,4	39:25 47:4,6,14	229:17,19	251:8 258:15
66:11 98:18	59:9 64:14	47:17 48:10,11	232:19 240:22	think 13:20 17:7
175:2 204:11	65:11,17 66:18	48:16,17,20,24	240:25 241:5,10	17:14,19 18:3
249:2 263:19	68:3 82:3 86:17	49:22 56:14,16	242:23 244:17	21:22 22:3
telephone 50:4	86:19 91:23	56:18 57:5 58:3	250:5,10,17,18	23:21 25:13
telescope 223:16	92:7 104:20	59:19 63:15	250:19,21,25	26:2,12,13,19
television 194:14	109:10 116:19	64:2,4,7 66:17	253:23,25 254:3	26:19 27:12
203:7	125:12 136:24	68:20 70:7,9,11	254:5,9,13,21	29:4 30:7,10
Televisions	142:24 146:22	70:14,19 75:20	257:11,12,16	31:16,21 36:14
207:12	147:12 152:15	75:21,24 76:3	263:22,23	36:22 37:23
tell 14:19 138:5	170:17 175:9	79:25 80:2,5,20	264:22,22,24	44:15,18 45:5
139:18 160:19	183:20 186:19	84:25 85:2,5	265:9,13,18	46:8,17 49:14
167:15,22 168:2	186:20 208:9	90:6 93:11,12	thankful 177:23	49:17 51:24
168:14 194:17	209:25 210:7	93:14,19,21,25	thanking 120:24	52:20 54:7
234:20 241:7	257:18,22	101:3 103:18,20	thanks 15:4	55:13,18 56:8
telling 241:20	260:17 263:14	103:23 104:25	199:20 205:9	56:11 58:5

59:15 60:18 67:20 68:2,7,18 70:4 71:24 72:25 74:3,25 75:17 79:5,7 81:11,19 85:7 85:19 86:18 117:9 120:2 128:23 130:4 141:20 142:19 144:4 154:10,15 157:19 160:5 161:23 168:3 169:15 170:11 178:25 182:11 182:18 183:23 184:6 193:12 196:24 199:11 209:18,21 212:23 220:22 224:21 229:24 230:5,7,8 233:22,25 234:13,16 236:12 239:14 250:14 251:14 253:19 260:19 261:5 263:13 thinking 212:22 third 129:3 174:23 221:8,11 thirsty 132:19 Thirty 5:9 Thirty-nine 242:5 265:2 thorough 38:4 thought 57:12 108:11 139:14 207:25 215:24 220:23 241:15 thoughts 238:2 thousand 132:12 160:3 three 66:13 69:20 102:17 108:2 118:5 122:21 128:24 129:4	147:9,18 157:24 163:7 210:11 249:23 three-quarters 155:14 thriving 78:21 thrown 184:21 thunder 132:3 Thursday 161:8,9 161:10 ticket 194:2,23 195:25 197:5 tickets 196:14,14 196:18,21 tied 92:12 tight 60:10 time 19:12 20:5 24:18 25:17 26:2 29:9 32:20 32:22 36:22 38:2 54:19 58:22 60:21 61:24 65:7 69:21 79:8 88:11 94:25 103:25 112:14 118:11 121:20 130:2 142:23 147:8 150:6 156:24 157:19 171:4 172:2,3 172:10 180:21 192:17,17 193:5 193:25 194:5 197:3 208:17 211:22 215:6 222:9 225:25 229:8 237:16,21 237:24 239:20 241:9 242:7,14 258:12 timeframe 22:21 timeline 25:20 118:14,18 121:16 times 52:2 85:19 227:19	time-intensive 176:20 timings 164:19 Tinicum 35:20 57:11 69:2,21 83:12,19 84:2 84:11 tires 206:21 207:8 titled 185:19 titles 2:8 today 4:5 21:16 24:6 28:23 46:9 46:23 58:9 70:20 88:2 95:19 108:10 132:10 163:13 181:22 247:7 250:12 257:17 262:9 Tokyo 74:11 told 29:6 62:20 104:13 Tolson 163:3,5 166:9,19 167:20 169:9 171:13 172:5 173:17,24 174:13 175:14 176:15 177:22 178:6,10,21 180:5,13 181:22 184:17 186:23 187:3,6,16 188:12,17,23 189:4,13,18 190:6,19 191:3 191:8,16 192:25 193:14 194:10 197:7,10,24 198:9,13 199:5 200:8,18 202:14 202:17 204:4,18 204:24 205:6,14 206:2,6,24 207:4,11,16,18 208:4,21 209:4 211:12 212:25 213:11	tomorrow's 12:15 ton 200:24 tons 151:6 219:20 tool 98:12 tools 98:18 132:24 top 107:6 110:16 177:5 214:17 topic 181:7 torn 196:2 total 9:6 12:5 43:15,16 44:7 71:19 90:14 97:25 102:9 228:3,5 259:19 totaling 8:13 totally 142:8 totals 11:20 touch 53:10 179:11 touches 158:9,10 tough 51:18 160:10 tour 149:17,19 tower 15:13 16:20 157:6 Towers 15:6 towing 255:15,15 255:16 town 36:21 township 35:19 35:20,24 36:6 36:10,15,20 37:11,25 57:11 69:3,22 83:12 83:19 84:2,11 track 140:4,9,19 140:23 258:13 tracking 46:11 140:2 tracks 37:24 84:3 trade 131:18 257:3 259:21,25 trades 81:5 82:13 130:10,25 131:16 147:6 tradition 172:13 traditional 97:11	155:17 traffic 15:6,13 16:20 19:21 65:18 154:9 163:24 164:7,16 169:14,22 170:15 171:4 173:3,18 176:7 177:4 212:17 train 128:14 134:5 257:3 training 133:8 255:6,12,15 transcript 266:8 266:20 transferring 261:12 transform 154:7 transit 77:18,20 235:11 transition 85:23 transparencies 61:14 transparent 103:5 transport 77:15 transportation 10:10 12:10 36:4 54:9 57:2 71:17 127:7 134:4 163:9 164:6 174:5 191:5,11,17 transported 78:11 trash 167:18 189:8 194:2,19 196:8,10,25 201:24 202:24 travel 15:11 64:20 127:3 travelers 66:21 treatment 119:6 125:17 127:3 149:20 trees 154:6 tremendous 30:8
--	---	---	---	---

58:13 75:19 tricky 193:19 tried 112:23 119:5 170:12 trip 131:15 triple 227:18 truck 125:16 200:11,21 201:3 trucking 233:11 truckloads 200:23 trucks 180:24 181:3 189:8,10 245:21,21 true 68:15 100:8 108:18 162:21 190:7 241:24 264:17 266:8 truth 241:7 252:11 try 32:13 58:24 84:15 117:12 122:23 136:7 150:9 155:10 172:12 197:17 199:12 212:5 252:24 trying 16:2 18:9 28:22 34:23 36:18 37:15 50:5 55:2,9,16 66:10 69:25 70:24 76:24 79:17 129:17 142:9 144:6 145:13 147:3 161:17 171:20 185:10 186:13 200:5 228:16 231:23 234:5 252:22 TSA 13:17 14:9 31:4,6,14,21 32:2 33:11 Tuesday 265:16 tugs 58:25 tunnel 114:16	tunnels 97:13 114:14 turmoil 169:16 170:15 turn 121:24 122:16,18 179:4 turned 17:9 88:5 168:10 247:20 turning 98:12 Turnpike 65:18 74:9 TV 32:4,17 203:6 tweaking 112:21 twelfth 5:6 134:17 Twenty 137:18 twice 195:7 two 5:13 9:9 23:5 45:9 51:3 62:18 92:15 105:18 107:20,25 112:4 112:22 136:10 148:11 151:9 154:11,12 162:22 166:13 172:15 208:24 216:4 222:25 237:12 252:7 258:17 two-year 91:6 type 6:12 67:16 140:21 184:14 190:4 251:4 260:16 263:19 types 22:19 116:17 130:8 132:19 249:17 typically 122:21 221:9	underground 224:11,14,23 underneath 115:13 148:22 understand 36:23 56:24 57:7 124:22 128:4,15 129:15 147:3 155:23 161:14 162:9 170:20 172:11 175:7 195:5,14,14 199:23 200:10 211:20 233:18 239:23 256:4 263:18 264:7 understanding 28:23 59:21 87:17 88:19 155:3 158:9 213:24 undertaken 10:11 underway 71:9 unfortunately 65:15 67:3 101:12 125:22 252:18 253:13 261:21 union 98:5 134:4 unique 66:20 unit 98:4 206:3 216:17 220:17 221:3 United 5:5 124:4 units 160:3 unmarked 245:13 unnecessary 185:8 unpopular 101:8 104:7 unrecognized 34:25 unskilled 130:9 update 68:21 176:12 updated 38:19 upgrade 258:14	258:21 upgraded 249:18 upgrades 221:5 upgrading 76:17 249:5 upkeep 236:14 UPS 68:23,25 69:4,9,22 70:3 87:12,16 88:9 upset 157:20 upstairs 226:10 upstate 251:17 upwards 155:3 Urban 142:22 usage 258:13 use 24:13 54:2 57:20 59:2,21 63:22 68:11 72:6 73:5 78:9 89:15,17 91:6,8 91:10 96:11 107:2 132:18 153:8,25 154:14 167:25 168:25 178:3 181:14 206:8 208:7 222:2,9 239:16 245:7 249:10 useful 98:12 user 7:18 uses 102:6 117:9 179:15 usually 197:12 utilities 57:2 100:6 127:7 191:5,12,17 234:6 utility 98:25 105:4 117:8 utilize 153:4 utilized 187:9 utilizing 116:15 231:10 U.S 10:10,12 35:11 36:3 51:14 54:11 61:22 67:5 68:2	72:17 75:4,10 84:7 96:9
V				
vacancies 231:10 vacant 155:6,7 185:15 256:14 vacuums 204:12 Valley 131:16 valuable 132:24 value 43:25 149:9 179:2 values 95:14 valve 151:9 229:7 vans 245:14,14,16 variety 7:17 44:14 72:3 74:16 various 8:14 16:17 122:22 175:8 187:17 191:25 209:6 221:5 245:16,22 245:23 vary 43:17 200:25 vegetation 132:19 vehicle 14:20,24 16:5 17:2 18:20 19:24 200:14 243:17 246:12 258:6 259:24 260:2,4,6 261:17 vehicles 59:4,11 243:8,21 244:9 245:4,6,14 246:6 249:16,18 251:10,23 252:14,16,19,20 252:21 253:4,10 253:20 255:22 258:11,14 262:6 262:8,9,11 vendor 174:24 vendors 78:24 175:3 253:9 Venice 98:11 117:23 145:3,24				

ventilation 225:11 verbalize 245:10 verify 249:15 versus 104:23 109:23 207:23 viability 7:10 Victims 216:17 Victoria 261:6 videotapes 15:21 view 223:15 vigilance 15:5 vigilant 14:7 16:25 violating 206:12 violence 182:11 Virgin 5:14,17 19:7 20:25 49:14 61:21 70:23 72:24 73:8,16 virtue 27:12 visible 215:20 vision 11:11 48:2 224:22 visitation 67:16 visited 51:9 visitor-friendly 6:5 voice 103:8 Voluntary 59:5 V-8 252:20	25:11 26:25 30:6,7 36:20 38:19 44:17 46:12 49:6,11 50:9 51:7,23 52:22 54:16 56:22 57:15 69:13 71:20 73:7 75:11 76:12 83:20 84:17,18 85:8 87:4,8 103:20 120:23 121:2 126:20 128:10 131:3 133:20 143:14 145:12 149:16 150:4 159:17 160:8,18 167:4,15 168:12 168:13 172:8 193:4 195:9,20 196:10 199:16 200:17 201:14 206:15 209:13 210:4,5 211:8 213:23 223:12 227:16 229:20 233:20 254:11 262:4 264:16 wanted 49:17 51:23 63:18 79:23 83:7 155:9 170:12 191:24 198:16 199:8 213:20 214:2 226:23 230:19 War 159:23 Ward 156:25 warning 194:25 warnings 194:5 194:22 warranties 255:22 warranty 255:20 255:25 Washington	65:16 66:23 67:10,23 73:22 wasn't 45:17 83:11 179:4 waste 203:2 204:8 204:19 wastewater 102:8 105:5,16 107:22 108:2 110:5 watch 146:3 watching 184:25 water 45:19 94:3 94:15,24 95:5,9 96:19 97:9 98:3 101:9,20 102:7 102:11,13,16,19 104:14,17,23 105:5,7,19,25 106:7 107:5,20 108:13,15 110:5 110:14,15,16,19 110:20 111:22 113:21 115:12 115:14 116:7,12 116:16,21 118:5 119:6 122:16 124:18 125:10 125:16,16,24,24 127:3 129:23,24 130:8 131:3 135:2 136:4 137:6 144:11,24 145:18 146:16 147:25 149:20 150:3 151:5,6 152:3,7 153:8 153:11,18 155:5 155:17 156:5,7 157:15 158:25 160:22 195:7 208:12 221:19 221:23 222:2,14 225:11 waterways 100:4 102:21 151:18 way 24:3 28:3 29:15 34:21	36:7 37:19 38:13 57:17,25 59:12 60:11 62:12 78:17 84:4,15,18 85:11,18 88:2 96:18 100:16 114:12 116:19 117:13,25 118:11 129:24 151:19 152:7 154:15 160:16 161:23 162:10 169:21 170:10 170:22 172:4 175:12 177:20 190:8 193:10 197:14,15 205:15 206:16 225:4 226:10 241:14 248:21 252:17 ways 18:15 22:9 100:18 103:10 116:11,15,21,24 129:19 222:13 234:2,2 WBEs 34:22 weather 24:6,7 115:8 116:3 181:14 weather-related 28:15 website 38:19 wedges 18:19 week 50:2 62:15 96:7 99:8 118:24 171:5,6 208:23,24 231:20 248:8 weekly 248:4 weeks 41:7 42:2 101:5 201:25 208:25 240:6 weigh 103:2 welcome 47:7,9 64:10 76:6	159:6 184:25 186:12 228:24 242:20 welcomed 102:4 went 127:8 147:16 159:18 171:19 weren't 147:19,20 168:23 197:4 west 88:4 we'll 4:10 21:7 85:7,21 86:3 87:5 88:24 89:14 91:15 94:3 114:3 133:8 148:5 167:20 202:16 208:23 221:12 233:12 250:15 we're 13:25 18:9 18:12,13,14 19:25 23:23 25:16 31:15 37:14,23 41:3 41:24 42:21,22 42:23 44:14,20 46:11,14 49:25 50:5 53:19 58:14 59:6,24 60:3,10,12,18 62:7,14,25 65:2 66:9 67:3 69:25 71:18 72:21 73:25 83:21 86:25 87:3 89:3 89:18 91:8 92:14 98:23 105:2 107:17 115:3 116:23 117:2,13,14,15 117:19,21,23,25 118:3 119:3,23 122:2,8,10 126:6 129:17 130:15 133:2,6 135:21,22 140:15,16,17
W				
W 1:11 wagons 245:13 wait 161:8,9 241:18 waiting 52:12 walk 225:2 walked 127:9 136:25 walking 103:24 wall 61:15 Wallace 156:4 Walt 148:22 want 13:6 25:8,10				

141:4,24 146:3 147:24 149:8 151:2,3 152:12 152:18 153:12 153:15 158:22 161:14,15,16 162:5,18,22 163:13 165:16 170:22 174:2,16 174:19,21 175:22,24 176:19,21,25 177:5 183:16,20 185:23 195:13 204:4 215:5 217:2,5,6 222:6 229:11 231:19 231:21 232:9,10 233:11,14 237:10 238:6,9 245:12 247:9 248:5 249:4,5 250:11 252:18 252:21 254:17 255:6 256:25 257:4,20 258:11 259:2 we've 24:19 37:13 46:18 70:4 83:17 92:10 96:14 98:20 106:5,15 110:3 112:5,6 114:7 115:5,7,9,11,17 143:23 154:19 154:22 162:7 165:7 170:11 171:15 194:14 214:18 217:14 220:16 222:24 229:2 239:20,23 254:19 whatnot 51:22 white 9:9 Whitman 148:23 wholeheartedly 56:12	wholesale 105:17 105:19 106:15 107:3 108:22 whole-body 33:16 wildlife 88:15 158:24 WILLIAM 1:12 Williams 163:10 166:16 181:24 192:7 willing 27:18,24 69:10 134:25 135:6 228:12 Wilson 1:11 244:17 247:16 247:17 248:7,16 256:12 258:18 wind 60:3 63:9 131:21 132:5 197:14 windy 196:23 winning 42:18 winter 177:19,23 win-win 83:24 wires 187:24 wish 50:14 192:19 Wissahickon 216:11 witness 3:15 94:4 213:15,15 218:12,12 219:22,22 241:16 witnessed 115:6 witnesses 3:15 93:16 94:4 162:2 241:16 woman 121:10 women 9:8,25 39:11 95:24 97:19 98:14 244:4 Women's 39:10 women-owned 145:21 wonderful 48:10 142:2	wonderfully 48:9 Woodhaven 216:11 Woods 159:23 word 162:22 232:2 words 40:14 213:5 work 8:10 23:21 32:14,17 35:7 36:12 40:25 41:10 46:19 49:5 58:12 66:14 68:18 69:25 70:6 78:6 81:7 82:9 95:5 98:3 117:23 118:4 119:21,25 126:21 128:25 129:4 134:6,16 134:20 135:23 136:22 137:2 141:9,11 146:18 147:18,24 150:8 150:17 153:11 156:21 158:2,5 160:6 164:22 171:7 174:25 175:17 177:16 177:18 181:24 191:25 192:6,10 193:10 195:18 198:17 199:11 209:6 210:7 211:10 212:16 214:5 215:20 226:25 255:24 worked 31:25 81:16 83:14 142:23 147:2 159:21 166:23 198:21 199:3 216:19 worker 14:12 166:23 workers 4:20 14:14 15:14	82:8,12 134:4 145:19 workforce 81:24 95:12,18 96:2 128:22 131:6 working 7:20 14:9 33:12 37:23 44:14 46:19 55:2 69:20 71:25 72:9 107:18 120:5 128:13 129:9 142:2 146:5 150:14 152:19,20,21,23 157:21 164:13 171:16 174:19 174:21 175:24 176:16 177:2,9 186:12,16 193:5 203:5 214:14,15 220:10 221:13 227:2 230:16 252:5 works 10:16 55:25 131:5 132:6 185:20 190:5 world 5:7 37:2 47:25 54:11 57:19 63:24 67:6 159:22 worn 228:17 worried 72:17 worrying 261:7 worship 99:22 worst 24:5 worth 24:21 117:10 173:14 197:19 200:21 wouldn't 23:19 74:8 92:2 Wow 227:7 wrap 55:9,16 wrapped 187:25 wrapping 85:7 wraps 61:15	write 196:13,15 196:17 writer 197:5 writing 29:5 194:23 196:20 written 94:19 wrong 45:7 96:15 107:9 Y yeah 77:11 86:23 87:5 107:20 113:13 218:4,4 218:21 222:9 224:21 236:11 246:14 253:13 year 2:14,18,22 3:2 6:17 9:20 10:6,22 11:8 31:14 32:11 33:14 39:11 40:20 43:18 46:10,16 51:10 51:10 90:12 91:2,7,8,14,14 91:14,23 92:8 92:15 93:9 94:22 96:10 97:17 99:2,19 100:22,22,24 111:7,23 112:11 113:6 117:10 118:18 119:4 136:23 150:5 152:9 157:17 163:18 164:2,18 165:5,19,25 168:6 169:11,11 169:25 170:23 173:15 177:24 178:14,16,17 185:6 195:7 203:3,10 215:14 215:22 235:3 237:20 238:20 247:21,24 255:14 256:6,6
---	---	--	---	---

256:10,13	132:3 134:12	\$32.5 97:20	64:17 100:22	119:1 120:1
258:22,22 265:5	135:8 181:23	\$324,135 243:14	106:4 203:3	121:1 122:1
yearly 187:11	192:11	\$4 178:11	215:18 216:25	123:1 124:1
248:10	youth 182:11	\$4.5 243:19	256:14	125:1 126:1
years 2:11,24	y'all 210:4	\$4.8 78:20	12-year 216:21	127:1 128:1
5:20 10:21 22:4		\$40 63:4	120164 1:18 2:5,9	129:1 130:1
22:7 23:22	Z	\$400 8:13 44:2	3:1 4:1 5:1 6:1	131:1 132:1
25:21,23 27:14	Zaccagni 163:12	90:10,23	7:1 8:1 9:1 10:1	133:1 134:1
27:16 29:14	zero 137:11	\$466.5 7:14 55:12	11:1 12:1 13:1	135:1 136:1
30:9 40:9,11	\$	56:7	14:1 15:1 16:1	137:1 138:1
43:21 44:3,4	\$1.2 114:2	\$47 98:10	17:1 18:1 19:1	139:1 140:1
62:18,19 64:17	\$10 100:20 105:20	\$5 247:8	20:1 21:1 22:1	141:1 142:1
64:21 65:4,6	\$100 111:23	\$50 157:18	23:1 24:1 25:1	143:1 144:1
69:12 77:24	\$100,000 173:20	\$55.874 243:6	26:1 27:1 28:1	145:1 146:1
88:10 90:22	\$110 175:21	\$572,597 219:13	29:1 30:1 31:1	147:1 148:1
92:14,16 99:25	\$117 8:18	\$6 91:2 165:5	32:1 33:1 34:1	149:1 150:1
102:13 103:22	\$12 77:8	\$6.4 7:5 43:23	35:1 36:1 37:1	151:1 152:1
107:22 108:2	\$120 163:19	245:4	38:1 39:1 40:1	153:1 154:1
114:4,7 115:25	\$14 4:17 53:17	\$6.5 90:16 91:3,10	41:1 42:1 43:1	155:1 156:1
121:13 125:8	76:13	\$63 102:10	44:1 45:1 46:1	157:1 158:1
128:17 129:22	\$15.582 243:10	\$66 238:25	47:1 48:1 49:1	159:1 160:1
129:25 130:20	\$150,000 140:14	\$7 114:24	50:1 51:1 52:1	161:1 162:1
131:2 147:19	142:12,13	\$70 157:18	53:1 54:1 55:1	163:1 164:1
151:15 157:24	187:18	\$8 114:24	56:1 57:1 58:1	165:1 166:1
159:22 165:9	\$152.2 11:20	\$85 173:13	59:1 60:1 61:1	167:1 168:1
177:25 198:18	\$183 128:2	\$9 217:10	62:1 63:1 64:1	169:1 170:1
208:20 210:11	\$19 147:25	\$9.364 243:11	65:1 66:1 67:1	171:1 172:1
214:14,23 229:3	\$192,000 255:2	\$900 175:22	68:1 69:1 70:1	173:1 174:1
229:21 232:16	\$2 185:5	1	71:1 72:1 73:1	175:1 176:1
241:2 242:5	\$2.7 62:18	1 245:3	74:1 75:1 76:1	177:1 178:1
248:13,16,23	\$20 62:22 92:4	1st 122:10,12	77:1 78:1 79:1	179:1 180:1
249:23 261:20	165:20	246:20	80:1 81:1 82:1	181:1 182:1
262:10,11	\$200,000 187:19	1,500 173:12	83:1 84:1 85:1	183:1 184:1
264:25 265:2	\$22 117:9	1.5 180:8	86:1 87:1 88:1	185:1 186:1
year's 46:13	\$25 93:4	10 43:8 92:14	89:1 90:1 91:1	187:1 188:1
year-to-date	\$250 8:6 40:20,21	100:23 106:4	92:1 93:1 94:1	189:1 190:1
244:4	112:11	258:21,21	95:1 96:1 97:1	191:1 192:1
year-to-year	\$265,000 259:10	10:00 265:17	98:1 99:1 100:1	193:1 194:1
107:24 239:24	\$27,000 173:21	10:30 1:7	101:1 102:1	195:1 196:1
Yeoperson's	\$3 62:19 245:25	100 94:24,25 99:6	103:1 104:1	197:1 198:1
211:23	248:10	111:6,10 113:6	105:1 106:1	199:1 200:1
yield 37:18 58:20	\$3.49 251:19	219:14 228:6	107:1 108:1	201:1 202:1
York 65:19 66:22	\$3.5 221:18	243:11 245:25	109:1 110:1	203:1 204:1
67:9,23 71:14	\$30 92:4 93:4	246:2	111:1 112:1	205:1 206:1
73:22 74:5	\$300 44:2 90:10	11 97:17 217:4	113:1 114:1	207:1 208:1
87:21	90:23	12 43:23 46:10	115:1 116:1	209:1 210:1
young 131:17	\$32 105:18 164:23		117:1 118:1	211:1 212:1

213:1 214:1	150 262:23	6:21 7:2,25 10:5	34 111:8	99:1 100:1
215:1 216:1	155.1 11:22	127:25	35 114:16 217:4	101:1 102:1
217:1 218:1	1563-A 3:10	2012 1:7 3:2 10:5	36 5:11	103:1 104:1
219:1 220:1	16 1:7 102:17	11:21 12:5,7	365 39:11	105:1 106:1
221:1 222:1	186:24 209:19	113:25 243:14	37 95:21	107:1 108:1
223:1 224:1	210:12 217:14	244:3 265:16	38 8:13	109:1 110:1
225:1 226:1	219:11 259:14	266:7	39 217:5 264:25	111:1 112:1
227:1 228:1	266:7	2013 2:11,14,18	39.09 217:5	113:1 114:1
229:1 230:1	16-staff 220:9	2:24 4:6 10:4		115:1 116:1
231:1 232:1	16-year-old	11:19,23 12:18	4	117:1 118:1
233:1 234:1	248:25	97:16,20 118:22	4 114:6 139:25	119:1 120:1
235:1 236:1	161,000 228:6	242:25 243:5,9	181:13	121:1 122:1
237:1 238:1	17 265:16	243:13	4th 192:18	123:1 124:1
239:1 240:1	175,865 243:16	2014 216:2	4,500 102:6	125:1 126:1
241:1 242:1	18 6:17 60:17	2017 2:24	4.3 5:2	127:1 128:1
243:1 244:1	95:23,25 108:6	2018 2:11	4/16/12 3:1 4:1	129:1 130:1
245:1 246:1	221:18	21st 95:18 156:25	5:1 6:1 7:1 8:1	131:1 132:1
247:1 248:1	18th 156:3	23 46:14	9:1 10:1 11:1	133:1 134:1
249:1 250:1	19 78:19 261:5	24 221:10 259:18	12:1 13:1 14:1	135:1 136:1
251:1 252:1	19,000 78:5	25 9:25 42:15	15:1 16:1 17:1	137:1 138:1
253:1 254:1	192 255:18	97:16,18 114:4	18:1 19:1 20:1	139:1 140:1
255:1 256:1	1963 237:18	128:17 151:15	21:1 22:1 23:1	141:1 142:1
257:1 258:1	1968 237:24	243:24	24:1 25:1 26:1	143:1 144:1
259:1 260:1	1992 3:9	250 111:7 113:6	27:1 28:1 29:1	145:1 146:1
261:1 262:1		26 128:3	30:1 31:1 32:1	147:1 148:1
263:1 264:1	2	27th 123:7	33:1 34:1 35:1	149:1 150:1
265:1	2 35:13 139:6	29 45:5	36:1 37:1 38:1	151:1 152:1
120165 1:18 2:5	172:25	29.5 10:8	39:1 40:1 41:1	153:1 154:1
2:13	2nd 82:24 183:12		42:1 43:1 44:1	155:1 156:1
120166 1:18 2:6	185:24 260:12	3	45:1 46:1 47:1	157:1 158:1
2:16	2,400 12:2	3 114:6 245:25	48:1 49:1 50:1	159:1 160:1
120167 1:18 2:6	2.2 151:15	3rd 3:9 7:2	51:1 52:1 53:1	161:1 162:1
2:19	2.29 244:6	3,000 128:5	54:1 55:1 56:1	163:1 164:1
123 5:10	2.9 11:20	3,200 131:17	57:1 58:1 59:1	165:1 166:1
13 90:12 91:2	2:50 265:20	3.1 11:25	60:1 61:1 62:1	167:1 168:1
93:9 100:22	20 13:20 22:4	3.49 248:9	63:1 64:1 65:1	169:1 170:1
217:5	27:16 65:6	3.50 248:9	66:1 67:1 68:1	171:1 172:1
139.4 12:5	114:7 137:17	30 6:10 9:3 65:6	69:1 70:1 71:1	173:1 174:1
14 102:12,13	165:4,10	68:5 75:6 164:2	72:1 73:1 74:1	175:1 176:1
141,000 4:20	20-year 25:25	30th 7:24	75:1 76:1 77:1	177:1 178:1
15 42:15 44:3	200 4:19 44:24	30.8 4:25	78:1 79:1 80:1	179:1 180:1
64:17,20 92:14	129:22,25	30.928 243:12	81:1 82:1 83:1	181:1 182:1
114:7 258:21,21	139:17 141:14	300 228:7 243:12	84:1 85:1 86:1	183:1 184:1
262:11	243:11,15	243:17	87:1 88:1 89:1	185:1 186:1
15-year 43:24	2007 5:18	31 95:24	90:1 91:1 92:1	187:1 188:1
101:2	2010 22:21	32 10:4 46:14	93:1 94:1 95:1	189:1 190:1
15.8 12:6	2011 4:25 5:8	33rd 157:4	96:1 97:1 98:1	191:1 192:1

193:1 194:1	5 243:18			
195:1 196:1	5.6 99:4			
197:1 198:1	50 42:19,24 43:5			
199:1 200:1	43:12 44:6			
201:1 202:1	108:3 127:8			
203:1 204:1	51 138:23			
205:1 206:1	56 45:6 95:19			
207:1 208:1	137:7 138:4,15			
209:1 210:1	138:18			
211:1 212:1	57 5:11			
213:1 214:1	572,000 228:6			
215:1 216:1				
217:1 218:1	6			
219:1 220:1	6 45:22 46:5 93:3			
221:1 222:1	246:18			
223:1 224:1	6th 35:24			
225:1 226:1	6,000 253:20			
227:1 228:1	6.465 243:7			
229:1 230:1	60 159:22			
231:1 232:1	60,000 155:4			
233:1 234:1	600 5:10			
235:1 236:1	61 217:2			
237:1 238:1	62 99:19			
239:1 240:1	63rd 251:25			
241:1 242:1	66 237:8 238:11			
243:1 244:1	238:12,14			
245:1 246:1	68 249:6			
247:1 248:1				
249:1 250:1	7			
251:1 252:1	7 165:10 221:11			
253:1 254:1	7,000 102:8			
255:1 256:1	70 9:2 165:22			
257:1 258:1	174:2 204:24			
259:1 260:1	75,000 212:15			
261:1 262:1	780 8:24			
263:1 264:1	787 66:7			
265:1				
40 43:7 231:7	8			
232:16	8th 199:9			
400 1:6 4:22	800 221:17			
243:12,19 250:8	85 261:6			
44 165:15				
45 43:2	9			
450,000 5:7	9th 166:17			
4601 217:11	9.3 111:10			
	9/11 18:8 26:15			
	97 165:2			
5				