

COUNCIL OF THE CITY OF PHILADELPHIA
COMMITTEE ON FINANCE

Room 400, City Hall
Philadelphia, Pennsylvania
Monday, May 23, 2011
10:15 a.m.

PRESENT:

COUNCILWOMAN MARIAN B. TASCO, CHAIR
COUNCILWOMAN JANNIE BLACKWELL
COUNCILMAN W. WILSON GOODE, JR.
COUNCILMAN BILL GREEN
COUNCILMAN WILLIAM K. GREENLEE
COUNCILMAN CURTIS JONES, JR.
COUNCILMAN JAMES KENNEY
COUNCILWOMAN BLONDELL REYNOLDS BROWN

BILLS 100754, 110206, 110244, 110297, 110342
and 110343

- - -

1
2 COUNCILWOMAN TASC0: Good
3 morning. We will now call the Committee
4 on Finance to order and note that we have
5 a quorum in the presence of Councilwoman
6 Blondell Reynolds Brown, Councilman
7 Greenlee, Councilman Kenney, Councilman
8 Goode and Councilman Green.

9 We'll ask the Clerk to please
10 read the bills.

11 THE CLERK: Bill No. 110754, an
12 ordinance amending Chapter 19-2600 of The
13 Philadelphia Code, entitled "Business
14 Privilege Taxes," by providing for
15 exclusions and certifications for hobbies
16 and other not-for-profit activities,
17 under certain terms and conditions.

18 Bill No. 110206, an ordinance
19 amending Section 10-1001 of The
20 Philadelphia Code relating to fees
21 charged by the Commissioner of Records by
22 providing that certain fees imposed for
23 recording of deeds shall be waived with
24 respect to a deed filed solely for the
25 purpose of removing the name of a

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2 deceased spouse or life partner and
3 re-titling the property in the name of
4 the surviving spouse or life partner.

5 Bill No. 110244, an ordinance
6 amending Section 19-1705 of The
7 Philadelphia Code to increase the amount
8 of interest and penalty on any unpaid
9 money or claim collectible by the
10 Department of Revenue that may be waived
11 by the Revenue Commissioner, under
12 certain terms and conditions.

13 Bill No. 110297, an ordinance
14 authorizing the City Treasurer, on behalf
15 of the City, to enter into an agreement
16 with Wells Fargo Bank, N.A. for provision
17 of payroll banking services to the City,
18 under certain terms and conditions.

19 Bill No. 110342, an ordinance
20 authorizing the Director of Commerce to
21 enter into an Extension of the Use and
22 Lease Agreements between the City of
23 Philadelphia and each of the airlines
24 servicing Philadelphia International
25 Airport, under certain terms and

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2 conditions.

3 Bill No. 110343, an ordinance
4 approving the Fiscal Year 2012 Capital
5 Budget providing for expenditures for the
6 capital purposes of the Philadelphia Gas
7 Works (including the supplying of funds
8 in connection therewith) subject to
9 certain constraints and conditions, and
10 acknowledging receipt of the Forecast of
11 Capital Budgets for Fiscal Years 2013
12 through 2017.

13 COUNCILWOMAN TASC0: We are
14 going to hear Bill 110297, payroll
15 banking services ordinance.

16 (Witness approached witness
17 table.)

18 COUNCILWOMAN TASC0: Good
19 morning.

20 MS. WINKLER: Good morning.

21 Good morning, Councilwoman
22 Tasco and members of the Committee on
23 Finance. I am Nancy Winkler, City
24 Treasurer for the City of Philadelphia.
25 I am here to testify in support of Bill

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2 No. 110297.

3 Bill No. 110297 will authorize
4 the Office of the City Treasurer, on
5 behalf of the City, to enter into an
6 amendment agreement with Wells Fargo
7 Bank, N.A., which was formerly known as
8 Wachovia Bank, N.A., pursuant to which
9 Wells Fargo shall continue to provide
10 payroll banking services to the City.

11 Bill No. 060387, as adopted by City
12 Council, required the City Treasurer to
13 conduct an RFP process to select a City
14 payroll depository and required that no
15 contract be executed until it had been
16 approved by City Council by ordinance.

17 An RFP process was conducted, and City
18 Council approved the ordinance contract
19 in June of 2009 pursuant to Bill No.
20 090352. The City and Wachovia entered
21 into a contract for payroll banking
22 services for an initial term of July 1,
23 2009 through June 30, 2010. The
24 provisions of that contract required City
25 Council approval of any amendment to add

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2 additional terms. Bill No. 100129
3 authorized the City Treasurer to amend
4 the contract to add an additional term of
5 July 1, 2010 to June 30, 2011. This
6 bill, Bill No. 110297, authorizes the
7 Office of the City Treasurer to amend the
8 contract to add an additional term of
9 July 1, 2011 to June 30, 2012.

10 This concludes my testimony,
11 and I'm happy to answer any questions you
12 may have at this time.

13 COUNCILWOMAN TASC0: Thank you
14 very much.

15 The Chair recognizes Councilman
16 Goode.

17 COUNCILMAN GOODE: Thank you,
18 Madam Chair.

19 Good morning, Ms. Winkler.

20 MS. WINKLER: Good morning.

21 COUNCILMAN GOODE: You
22 referenced several bills in your
23 testimony. You did not reference Bill
24 No. 100549, which was the last amendment
25 to the Code, which was signed into law in

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2 2010. Are you familiar with that
3 ordinance?

4 MS. WINKLER: I don't believe I
5 am. If you could -- perhaps if you could
6 refresh my memory.

7 COUNCILMAN GOODE: We actually
8 talked about it not too long ago. Within
9 that ordinance, two things are called
10 for. One, that this contract be put out
11 to bid every four years.

12 MS. WINKLER: Correct.

13 COUNCILMAN GOODE: Are you
14 familiar with that provision?

15 MS. WINKLER: Yes.

16 COUNCILMAN GOODE: For the
17 record, when will that contract be put
18 out to bid?

19 MS. WINKLER: It will be put
20 out to bid this calendar year. The
21 objective would be -- we haven't
22 finalized the exact schedule, but the
23 objective would be to take into account
24 the amount of time it would take for an
25 orderly transition of a new bank, were we

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2 to make a change, and to back up so that
3 we would have sufficient time. So I
4 would imagine by the end of the summer,
5 this summer. We have a draft RFP we're
6 working on.

7 COUNCILMAN GOODE: So the
8 contract will be put out to bid?

9 MS. WINKLER: It will be put
10 out to bid within the next several
11 months.

12 COUNCILMAN GOODE: The
13 ordinance also called for when there is
14 any renewal contract, that it be approved
15 by City Council and that an exhibit to
16 that ordinance contain a fair lending
17 plan. There is no fair lending plan
18 attached to this ordinance.

19 MS. WINKLER: There is no fair
20 lending plan attached to this ordinance?

21 COUNCILWOMAN TASC0: To the
22 ordinance we're looking at today?

23 COUNCILMAN GOODE: Yes.

24 Therefore, if there's no fair
25 lending plan attached, the bill would not

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2 be valid and the contract would not be
3 valid.

4 Could we have the Law
5 Department come forward.

6 (Witness approached witness
7 table.)

8 MR. DUTCHIE: Good morning,
9 Councilman Goode.

10 COUNCILMAN GOODE: Good
11 morning. Please identify yourself for
12 the record.

13 MR. DUTCHIE: Francois Dutchie,
14 Divisional Deputy City Solicitor for
15 Finance and Contracts.

16 COUNCILMAN GOODE: I'm assuming
17 you are familiar with Bill No. 100549.

18 MR. DUTCHIE: I believe I was.

19 COUNCILMAN GOODE: Let me read
20 to you the last part of it. "No contract
21 with a proposed recipient of City Payroll
22 Deposits may be executed until it has
23 been approved by Council by ordinance.
24 No such contract shall be approved by
25 contract unless," and there's two

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2 provisions. The second provision says,
3 "The contract is for a one year term plus
4 not more than three one year renewal
5 terms, each at the City's sole option.
6 The contract shall further provide that
7 the City may not exercise its option to
8 renew the contract for any one year
9 renewal term unless Council has expressly
10 approved such renewal by Ordinance. No
11 such renewal shall be approved by Council
12 unless the proposed recipient submits an
13 updated fair lending plan that responds
14 to the latest annual disparity study or
15 studies commissioned by the City relating
16 to the performance of the proposed
17 recipient and the performance of any
18 other bank or any other institution that
19 the proposed recipient has acquired, and
20 such updated plan is attached as an
21 exhibit to the Ordinance approving the
22 renewal."

23 Is that the law?

24 MR. DUTCHIE: Yes, it is.

25 COUNCILMAN GOODE: So there

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2 should be a fair lending plan attached to
3 the bill before it can become law?

4 MR. DUTCHIE: That's correct,
5 and we will get a fair lending plan in
6 place. That was my oversight.

7 COUNCILMAN GOODE: Thank you.

8 Thank you, Madam Chair.

9 COUNCILWOMAN TASCO: Thank you
10 very much.

11 Any other questions from
12 members of the Committee?

13 (No response.)

14 COUNCILWOMAN TASCO: Thank you
15 very much for your testimony.

16 Let me recognize that
17 Councilwoman Blackwell was here. She may
18 return, but I think she had to go to a
19 meeting with the President.

20 Next we'll have Bill 110343,
21 the Capital Budget ordinance for PGW.

22 (Witnesses approached witness
23 table.)

24 COUNCILWOMAN TASCO: Good
25 morning.

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2 MS. PARRISH: Good morning,
3 Chairwoman Tasco, members of the
4 Committee. My name is Janet Parrish.
5 I'm the Executive Director of the
6 Philadelphia Gas Commission.

7 MR. GALLAGHER: I'm William
8 Gallagher. I'm the Director of Budget
9 Reporting for the Philadelphia Gas Works.

10 COUNCILWOMAN TASCO: Thank you.
11 Would you proceed.

12 MS. PARRISH: Yes. Thank you.
13 Thank you for the opportunity to be here
14 and present testimony in support of this
15 bill on behalf of the Philadelphia Gas
16 Commission. Both the Gas Commission and
17 PGW have submitted written testimony,
18 which I will not read, but I would point
19 out that attached to the testimony for
20 your information is a copy of the Gas
21 Commission's Resolution and Order in the
22 matter of PGW's Fiscal Year 2012 Capital
23 Budget, which details all of its
24 recommendations to Council, and this
25 Resolution and Order reflects action that

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2 was taken unanimously by the Commission
3 at its April 27th meeting. We are urging
4 Council to approve the bill and also we
5 are requesting a suspension of the rules
6 so that first reading may occur at the
7 next session of Council.

8 Just to give you a little bit
9 of the highlights, we are talking about a
10 Capital Budget for PGW for Fiscal 2012
11 just shy of \$81 million, \$80.837 million,
12 which is somewhat higher, \$5 to \$10
13 million higher than the typical Capital
14 Budgets we've seen in recent years.
15 Primarily that reflects the fact that
16 we've budgeted some almost \$7 million for
17 two very large marketing initiatives,
18 which would bring on new customer load
19 from the Philadelphia Navy Yard and the
20 Art Museum, and we do believe PGW
21 projects that predominantly those costs
22 would be reimbursed by the customer, but
23 we do have to budget the gross amount for
24 budgeting purposes.

25 We've also got a significant

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2 amount of funding included for a main
3 replacement project of a very large
4 30-inch diameter main. So those are some
5 of the things that are a little bit
6 different, otherwise I would say it's
7 fairly much a vanilla budget that we're
8 used to seeing year after year. PGW does
9 have in their testimony additional detail
10 on some these budget line items, if you
11 care to read further.

12 So the budget, just to point
13 out, does continue to reflect a
14 continuation of the 18-mile annual cast
15 iron main elimination program. It also
16 does recommend continuation of the line
17 item transfer authority that Council has
18 delegated to PGW and the Gas Commission
19 for a number of years now where some of
20 the funding, if necessary, can be shifted
21 within departments or within the budget,
22 subject to reporting to Council at the
23 close of the fiscal year. That program
24 has worked very successfully to give some
25 flexibility within the budget, and we do

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2 recommend that it no longer be considered
3 to be a trial program.

4 Finally, the Gas Commission has
5 completed its process of updating,
6 working with PGW to update its capital
7 eligibility guidelines, which determine
8 the thresholds at which assets are
9 capitalized. And so that -- we've kind
10 of put that matter to rest and made PGW
11 more consistent with the City's
12 guidelines.

13 And in closing, let me also
14 point to you to the disadvantaged
15 business enterprise participation targets
16 for the Fiscal '12 Capital Budget. They
17 are basically on par with last year,
18 which on the Capital Budget side is in
19 the -- just shy of 11 percent, 11 to 15
20 and a half percent range. And I would
21 point out to you, however, that PGW's
22 overall target for Fiscal '11 was in the
23 17 to 21 percent range, and that is
24 because what we don't have here in front
25 of us yet today are the Operating Budget

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2 spending goals. PGW has not yet
3 formulated its Fiscal '12 Operating
4 Budget, but last year on the operating
5 side, the participation goals were in the
6 range of 19.6 to 24 percent. So you can
7 see that you have to take a mix of the
8 two, Operating and Capital, to get the
9 whole picture. But we will continue to
10 keep you informed on that.

11 In one other area I think I
12 would note, since we were last before the
13 Finance Committee, which I believe was
14 several months ago, regarding PGW's gas
15 procurement program, since that date, the
16 City's Office of Economic Opportunity has
17 issued the economic opportunity plan,
18 which is really a first, applying to
19 PGW's gas procurement program, which does
20 call for a good and best-faith efforts to
21 try to identify minority gas suppliers
22 out there in the national market who
23 perhaps can be brought into the program,
24 and that EOP does require annual
25 reporting by PGW to both the Gas

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2 Commission and the City's Office of OEO,
3 and, of course, we will continue to keep
4 you informed on that.

5 So that's pretty much the
6 package that we have in front of you
7 today, and, of course, we'd be happy to
8 answer any questions.

9 Thank you.

10 COUNCILWOMAN TASCO: Thank you
11 very much. We want to say that I believe
12 it was about a year or so ago when you
13 were in here and heard the questions
14 about the disadvantaged equal opportunity
15 program, PGW and Gas Commission moved
16 quickly to look at their equal
17 opportunity program and to develop a
18 program that would be more inclusive. So
19 we want to thank PGW and certainly thank
20 the Gas Commission for your cooperation
21 in moving this forward.

22 Councilman Kenney has a
23 question, then I'm going to come back and
24 I'll ask you a question that I didn't
25 tell you I was going to ask you, but I

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2 need an update.

3 COUNCILMAN KENNEY: Thank you,
4 Madam Chair.

5 This is not related to your
6 capital issue, but it's an opportunity
7 since you're sitting here to perhaps get
8 back to me with some information I've
9 been trying to ascertain.

10 Ever since the tragic death of
11 Mark Keeley in the gas explosion, I have
12 been making inquiries both to the
13 Administration and to other legal areas
14 as to how we can identify these workers
15 as first responders. Mark's tragic and
16 heroic death -- he did not have any
17 children, he wasn't married, but I know
18 that hopefully going forward, we won't
19 have to deal with this. But in
20 situations where your workers are working
21 side by side with firefighters and police
22 officers and give their life in that
23 service, I think it's only appropriate
24 that they be considered first responders,
25 with access to benefits and other things,

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2 scholarships for their children and the
3 like. So I'm waiting for the
4 Administration to kind of give me some
5 idea where they stand on it, and I would
6 wonder if you internally could examine
7 what would need to be done to accomplish
8 that goal. Hopefully we'll never have to
9 deal with it again, but it just occurred
10 to me that when that young man lost his
11 life, he was right there with
12 firefighters and police officers, and in
13 those circumstances, your folks are in
14 danger as much as anyone else.

15 So I would appreciate it if you
16 could get back and let me know.

17 MS. PARRISH: Absolutely.

18 MR. GALLAGHER: I appreciate
19 your comments.

20 COUNCILMAN KENNEY: Thank you.

21 COUNCILWOMAN TASCO: We have
22 been discussing on the state level the
23 whole issue of DSIC. Could you just
24 briefly explain what that is. It has to
25 do with the state's effort to require

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2 that so much be spent on additional main
3 lines because of the tragedy here and
4 some stuff in other parts of the country
5 and what impact that would have as we see
6 it on ratepayers.

7 MS. PARRISH: Okay. I'd be
8 happy to do that, and Mr. Gallagher --

9 COUNCILWOMAN TASCO: Would you
10 speak up a little bit. Your voice is so
11 low.

12 MS. PARRISH: I'm very sorry.
13 Here we go.

14 COUNCILWOMAN TASCO: We're a
15 younger Council, but some of us have
16 older ears.

17 MS. PARRISH: Okay. Madam
18 Chairwoman, you are referencing the
19 latest incarnation of the so-called DSIC.
20 It's actually D-S-I-C, is the acronym.
21 It stands for Distribution System
22 Improvement Charge, but because it's hard
23 to say D-S-I-C, people tend to call it
24 DSIC.

25 There is presently legislation

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2 in the state House, House Bill 1294, if
3 you want to take a look at it, sponsored
4 by Representative Godshall from
5 Montgomery County and a bunch of
6 co-sponsors, including some from
7 Philadelphia. It has been heard before
8 the House Consumer Affairs Committee, and
9 that's the last that I heard.

10 It would actually make
11 significant changes in the ratemaking
12 authority of the state Public Utility
13 Commission that goes beyond but includes
14 the establishment of an infrastructure
15 surcharge. The main purpose of that
16 charge or the main argument in favor of
17 it is that it would allow utilities to
18 gather revenues to support additional
19 capital work, capital improvement work,
20 at the cheapest possible way, because
21 they wouldn't have to go out and borrow
22 money. As in PGW's case, there would be
23 associated interest costs and debt
24 service coverage requirements, et cetera.
25 So the most cost-effective way if you're

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2 going to raise money is to charge the
3 customer directly through a surcharge.

4 That being said, the stated
5 purpose of this, as you alluded to, is to
6 create additional money to start
7 accelerating the pace of cast iron main
8 elimination in the State of Pennsylvania.

9 The bill actually has no requirements
10 that any utility do one inch more of cast
11 iron main replacement, but that is the
12 stated purpose, is to provide a mechanism
13 where funds could be raised to support
14 such an acceleration. That really is a
15 matter that will be determined in the
16 first instance by the state Public
17 Utility Commission, whether or not it
18 will mandate the regulated gas utilities
19 to do additional work and how much. I
20 think those matters are in discussion now
21 before by the PUC with each utility,
22 including PGW, on an individual basis,
23 and we are participating in those
24 conversations with PGW. I think the jury
25 is out right now, notwithstanding the

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2 tragic incident with Mark Keeley, whether
3 or not PGW's program would be made,
4 quote/unquote, safer by requiring it to
5 replace more than 18 miles a year of cast
6 iron main.

7 PGW, for your information, has
8 had its program evaluated periodically by
9 an outside consultant, most recently in
10 2008, and uses a computer prioritization
11 model to help it identify the most high
12 risk main and target those segments for
13 replacement. It also has a pretty robust
14 leak detection program, because it's not
15 just about getting the main out, it's
16 about detecting the leaks as they occur.
17 And I do know that PGW has also amplified
18 its procedures in the wake of the January
19 incident, although, by the way, there are
20 no final reports yet in that matter and,
21 of course, that will be shared with
22 Council.

23 So that's maybe a little bit
24 more than you wanted to know, but that's
25 the gist of it. We're waiting to see

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2 what happens on the state level with that
3 legislation.

4 COUNCILWOMAN TASC0: Thank you
5 very much, and I must say that the Gas
6 Commission and PGW did make an effort to
7 meet with some of the local state
8 representatives to discuss this issue and
9 to, at the end of the day, see what it
10 would cost to ratepayers and how --

11 MS. PARRISH: And that all
12 depends on how much replacement is
13 mandated. What we looked at is for PGW,
14 in their case it costs about a million
15 and a half to a million point eight
16 dollars for every additional mile of cast
17 iron main replacement. So you can do the
18 math. They're doing 18 miles a year now.
19 If you double that or you did another ten
20 miles, you're talking \$20 million
21 roughly.

22 COUNCILWOMAN TASC0: Okay.
23 Thank you very much.

24 Councilwoman Brown.

25 COUNCILWOMAN BROWN: Good

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2 morning.

3 MS. PARRISH: Good morning.

4 COUNCILWOMAN BROWN: Thank you
5 for the announcement of the goals you've
6 made regarding the EOP plan. Can you
7 share with us if you had to make any
8 internal systemic organizational changes
9 regarding staff to ensure that the goals
10 established are indeed achieved going
11 forward?

12 MS. PARRISH: I'm going to ask
13 Jo Ann Muniz, who is the Vice-President
14 of Supply Chain at PGW, to join me. She
15 can answer that more directly.

16 COUNCILWOMAN BROWN: And that's
17 Vice-President of?

18 MS. PARRISH: Supply Chain.

19 (Witness approached witness
20 table.)

21 COUNCILWOMAN BROWN: Good
22 morning.

23 MS. MUNIZ: Good morning. Jo
24 Muniz, Vice-President of Supply Chain.

25 We went through a Supply Chain

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2 initiative which ended in December of
3 last year, and what we did realize is, we
4 did not have enough personnel to carry
5 that through. So what we did do is, we
6 did hire a contracts manager. We did
7 hire someone to do our analytics. We did
8 reshuffle the deck a little bit. We
9 integrated our Procurement and our
10 Materials Management so one hand knew
11 what the other one was doing. So we did
12 add an additional four people to the
13 staff, plus integrate, and it did make a
14 big difference, because we were able to
15 concentrate our efforts in specialties.

16 COUNCILWOMAN BROWN: Okay. So
17 then can we assume then that those four
18 persons will be involved in the look-see
19 for national minority gas suppliers?

20 MS. MUNIZ: Yes.

21 COUNCILWOMAN BROWN: That duty
22 will fall to them?

23 MS. MUNIZ: Well, one of the
24 things we did do is, we isolated a
25 director to do diversity only, Ken

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2 Williams. He concentrates his effort
3 just on diversity and communication to
4 the organization. He pulls everything
5 together. He centralizes the
6 information. That way we have total
7 concentration on that avenue alone and
8 let the Supply Chain do what they do,
9 purchase and get the materials in for the
10 company.

11 MS. PARRISH: Just to add to
12 that, Councilwoman, PGW did also retain
13 an outside consultant to do part of the
14 targeted search for DBE suppliers in the
15 gas industry. I don't believe their
16 report is available yet. And also PGW's
17 working through the trade industry
18 associations, the American Gas
19 Association, to help identify, really
20 comb the boondocks of who is out there.
21 So that's important for you to know.

22 COUNCILWOMAN BROWN: Okay.
23 With the minority gas supplier aside,
24 does or is there a process in place
25 whereby the local Chambers are aware of

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2 your need and reach for disadvantaged
3 businesses, the African American Chamber,
4 the Hispanic Chamber and the Asian
5 American Chamber?

6 MS. MUNIZ: Yes. We are part
7 of the Chambers, and we do reach out to
8 them, along with other organizations. We
9 also have a vendor that we have that we
10 have on retainer at this point in time to
11 reach out to organizations nationally,
12 not just locally.

13 COUNCILWOMAN BROWN: Okay.

14 MS. MUNIZ: And what we also do
15 is, we go item per item on our budgets
16 and we try to identify any opportunities
17 at that point in time in advance of them
18 spending.

19 COUNCILWOMAN BROWN: Okay.

20 MS. PARRISH: And not to
21 belabor this, we've also been meeting
22 quarterly approximately with Angela
23 Dowd-Burton and other folks from the OEO.
24 In fact, we have a meeting coming up.
25 And it's been interesting to watch,

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2 because PGW has been able to give OEO
3 some vendors and some contacts and vice
4 versa. So they are also trying to do a
5 sharing.

6 COUNCILWOMAN BROWN: That's the
7 beauty of sitting down to talk across
8 systems, so that you can gather
9 information that benefits the bottom line
10 of the overall goal.

11 The last question is -- and
12 this may be premature because it sounds
13 like these new personnels are recently in
14 place. Is that accurate?

15 MS. MUNIZ: That's correct.

16 COUNCILWOMAN BROWN: So then is
17 there some process in place where you'll
18 be able to monitor progress based on the
19 new investment in personnel and how that
20 impacts the overall goal of increasing
21 disadvantaged business participation?

22 MS. MUNIZ: Yes. We do have a
23 savings track holder and a DBE tracker.
24 So what we do, as people put on or bring
25 in opportunity to a minority vendor, DBE,

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2 what we do is we track it, the amount of
3 dollars then went out, whether or not we
4 used them before or whether or not
5 they're new suppliers. Each individual
6 is tracked, and we look at that monthly.

7 COUNCILWOMAN BROWN: Okay.

8 Well, let me say thank you for hearing us
9 and then -- I won't say reacting, but
10 responding in such a way that honors what
11 the continued mission continues to be,
12 and, that is, create a stronger, level
13 playing field for disadvantaged
14 businesses. Thank you.

15 MS. MUNIZ: You're welcome.

16 COUNCILWOMAN BROWN: Thank you,
17 Madam Chair.

18 COUNCILWOMAN TASC0: Thank you
19 very much.

20 Are there any other questions
21 or comments?

22 (No response.)

23 COUNCILWOMAN TASC0: Thank you
24 very much for your testimony.

25 MS. PARRISH: Thank you.

1 5/23/11 - FINANCE - BILL 100754, ETC.

2 COUNCILWOMAN TASCO: The next
3 bill will be Bill 110342, the Use and
4 Lease Agreement Extension ordinance.

5 (Witnesses approached witness
6 table.)

7 COUNCILWOMAN TASCO: Good
8 morning.

9 MR. GALE: Good morning.

10 COUNCILWOMAN TASCO: Would you
11 state your name for the record and
12 present your testimony, please.

13 MR. GALE: Good morning, Madam
14 Chairperson Tasco and members of the
15 Committee on Finance. My name is Mark
16 Gale. I am the Chief Executive Officer
17 at Philadelphia International Airport.
18 With me today to my right is James
19 Tyrrell, Deputy Director of Aviation for
20 our Properties and Business Development
21 area, and Tom Becker, our Assistant
22 Director of Aviation for Budget and
23 Central Services. I'm pleased to testify
24 in support of Bill 110342, an ordinance
25 authorizing the Director of Commerce to

1 5/23/11 - FINANCE - BILL 100754, ETC.
2 enter into an Extension of the Use and
3 Lease Agreement between the City of
4 Philadelphia and the airlines servicing
5 Philadelphia International Airport.

6 On March 10, 2011, a briefing
7 was provided to the full City Council on
8 the Airport's Capacity Enhancement
9 Program. The Use and Lease Agreement
10 Extension was included as part of that
11 presentation.

12 The relationship between the
13 airlines and the Airport is largely
14 governed by a Use and Lease Agreement.
15 This agreement, along with other
16 pertinent regulatory directives, governs
17 the use and operation of the Airport.
18 The agreement gives the Airport the
19 ability to set operational parameters and
20 reasonable rates and charges, fund
21 financial reserves in order to maintain
22 creditworthiness, provide a mechanism for
23 financing capital improvements and
24 recover all costs associated with
25 operating the Airport. In return, the

1 5/23/11 - FINANCE - BILL 100754, ETC.
2 airlines receive a relative cost
3 certainty and the ability to continue
4 their operation. As you know, the
5 Airport is self-sufficient and does not
6 use any local tax dollars.

7 The Airport has operated in
8 this manner since 1974 when it entered
9 into a 32-year-long agreement that
10 expired in 2006. In 2007, the Airport
11 changed that agreement to move away from
12 exclusive area agreements with the
13 airlines and into preferential and/or
14 common-use arrangements which promote
15 competition and better facility
16 utilization. The legislation before you
17 today will extend the term of that
18 Agreement, which is set to expire on June
19 30th of this year, for an additional two
20 years, which will then expire June of
21 2013.

22 The current Use and Lease
23 Agreement has served the Airport well,
24 and the Extension will act as a bridge to
25 what we expect will be a much longer-term

1 5/23/11 - FINANCE - BILL 100754, ETC.
2 agreement, providing the framework to
3 move forward with our airlines on the
4 Airport's Capacity Enhancement Program.

5 As part of the Use and Lease
6 Agreement Extension, the airlines have
7 approved \$250 million for Airport capital
8 improvements, which will permit the
9 Airport to proceed with enabling projects
10 associated with the Capacity Enhancement
11 Program. I am pleased to advise you that
12 the Use and Lease Agreement Extension has
13 already been approved by our hub carrier,
14 U.S. Airways, and pending City Council
15 approval, we are prepared to implement
16 the agreement.

17 Philadelphia International
18 Airport is critical to the region's
19 economy. The Airport contributes more
20 than \$14 billion annually to the local
21 economy and accounts for more than
22 141,000 jobs in the region. Airport
23 expansion is necessary in creating jobs
24 and allowing the region to be
25 strategically positioned for future

1 5/23/11 - FINANCE - BILL 100754, ETC.
2 growth and competition. The Capacity
3 Enhancement Program will enable the
4 Airport to accommodate more than 20
5 million additional passengers annually by
6 the year 2030, which will in turn
7 generate more jobs and purchases of goods
8 and services in the region. During the
9 2015 to 2025 period, the CEP is projected
10 to preserve an economic output of more
11 than \$20 billion and preserve annual tax
12 revenues projected to reach 100 million
13 by the year 2025. Additionally, over the
14 12-year period, the CEP is projected to
15 generate 100,000 jobs for the region.

16 I would ask for a suspension of
17 the rules with respect to the second
18 reading of the bill and greatly
19 appreciate the opportunity to speak with
20 you today in support of Bill 110342.
21 Myself and my staff are all here and
22 would be happy to answer any questions
23 that you may have.

24 Thank you.

25 COUNCILWOMAN TASCO: Are there

1 5/23/11 - FINANCE - BILL 100754, ETC.

2 any questions?

3 Councilwoman Brown.

4 COUNCILWOMAN BROWN: Good

5 morning, gentlemen.

6 MR. GALE: Good morning,

7 Councilwoman.

8 COUNCILWOMAN BROWN: This is

9 unrelated but related to the bill before

10 us today. Can you simply give us an

11 update, a summary statement, if you will,

12 on the first outreach you engaged in for

13 awareness to disadvantaged businesses

14 about this enormous economic opportunity

15 coming to the Airport region.

16 MR. GALE: Gladly,

17 Councilwoman. Last month, the Airport,

18 in conjunction with moving forward with

19 the Airport's Capacity Enhancement

20 Program and knowing that there is going

21 to be a lot of work at the Airport, many

22 contracts, we held what I considered to

23 be the first of several outreach

24 opportunities or forums that we hold in

25 connection with that work that's coming

1 5/23/11 - FINANCE - BILL 100754, ETC.
2 forward at the Airport, whether it be on
3 a professional service side,
4 architectural and engineering or in the
5 upcoming stages on construction work,
6 working with the Office of Economic
7 Opportunity to make sure that we maximize
8 opportunities for diversity and inclusion
9 in these programs.

10 That forum was extremely well
11 received. We had over 350 registered
12 attendees, over 200 firms. I think the
13 number was 208 firms that actually
14 attended the forum, 75 percent of which
15 were registered DBE certified firms that
16 were there. So we believe obviously from
17 the turnout and from the comments and the
18 feedback that we got, the folks
19 appreciated the opportunity to come and
20 learn more about opportunities at the
21 Airport, and for those reasons, as long
22 as it was just the right thing to do, we
23 expect to have many more of those in the
24 coming days.

25 COUNCILWOMAN BROWN: Thank you

1 5/23/11 - FINANCE - BILL 100754, ETC.
2 for that information. Know that I got
3 the information, wanted to be there, but
4 it conflicted with demands here at this
5 table. So we'll continue to pay
6 attention that way. Keep us informed
7 about those efforts and give us the
8 numbers, because numbers ultimately
9 matter. The fact that 300 registered and
10 208 actually attended, then I will be
11 curious to know how many were Philly
12 residents, because ultimately we want to
13 do all we can to get Philadelphia-based
14 companies opportunity for all the reasons
15 that we hear about all the time, so they
16 can feed their families, et cetera. So
17 keep us informed of those future efforts,
18 and that's all for now on this topic.

19 Thank you.

20 MR. GALE: Thank you,
21 Councilwoman, and we very much appreciate
22 your support in that area.

23 COUNCILWOMAN TASC0: Councilman
24 Green.

25 COUNCILMAN GREEN: Thank you

1 5/23/11 - FINANCE - BILL 100754, ETC.

2 for your testimony. I just have a couple
3 of quick questions about this.

4 Does this at all relate to
5 concessions in the Airport?

6 MR. GALE: The agreement that
7 governs the concessions at the Airport is
8 a separate contract, which is still in
9 place and expires in June of 2013.

10 COUNCILMAN GREEN: Okay. Does
11 this at all relate to approval of new
12 concessions, old concessions, extension
13 thereof in any way?

14 MR. GALE: No, sir.

15 COUNCILMAN GREEN: Does this at
16 all relate to any agreements with the
17 Parking Authority or the FAA over parking
18 or any of the parking lots that are on
19 City-owned property at the Airport?

20 MR. GALE: No, sir. This
21 extension is just to keep the agreement
22 that we have in place running and keep
23 the existing framework in place.

24 COUNCILMAN GREEN: So obviously
25 I didn't -- I mean, I heard what you

1 5/23/11 - FINANCE - BILL 100754, ETC.

2 said, that it's with airlines, but what
3 does that mean? Does that mean it's
4 terminal leases essentially?

5 MR. GALE: Correct.

6 COUNCILMAN GREEN: And that's
7 all it is, where they can park their
8 planes, what it costs for them to take
9 off and land?

10 MR. GALE: What their landing
11 fees are, what their space rentals are.
12 We essentially operate as the landlord
13 for those things, yes.

14 COUNCILMAN GREEN: So it
15 doesn't deal with concessions and it
16 doesn't deal with the parking at the
17 Airport at all?

18 MR. GALE: The concessions --
19 or the Parking Authority are signatory to
20 this agreement.

21 COUNCILMAN GREEN: Thank you
22 very much.

23 MR. GALE: Thank you.

24 COUNCILWOMAN TASCO: Any other
25 questions?

1 5/23/11 - FINANCE - BILL 100754, ETC.

2 (No response.)

3 COUNCILWOMAN TASC0: Thank you
4 very much.

5 MR. GALE: Thank you,
6 Councilwoman.

7 COUNCILWOMAN TASC0: Do you
8 want a suspension of the rules?

9 MR. GALE: Yes, please,
10 Councilwoman.

11 COUNCILWOMAN TASC0: Next we
12 will have Bill No. 110206, fee waiver
13 ordinance for estate properties.

14 (Witness approached witness
15 table.)

16 COMMISSIONER DECKER: Good
17 morning, Councilwoman Tasco and members
18 of the Finance Committee. My name is
19 Joan Decker. I serve as the Records
20 Commissioner, and I'm here today to
21 testify on behalf of Bill No. 110206,
22 which was introduced by Councilman Kenney
23 on March 17th, 2011.

24 I will just summarize the
25 testimony, if that's okay.

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2 We are fully in support of this
3 bill, but we are requesting two changes
4 to it, and that would be to enable us to
5 require some documentation to be filed by
6 those who are requesting the fee waiver
7 just to prove eligibility for the fee
8 waiver, and we're also asking for an
9 effective date of 60 days after the bill
10 becomes law, and this is to enable us
11 some time to change the fee tables,
12 provide for some reporting within the
13 system and tracking capability, and also
14 to provide information about the
15 eligibility rules so that they are very
16 clear to those who need to file this fee
17 waiver and also it's very clear to the
18 staff and can be applied consistently.

19 Anyway, thank you for the
20 opportunity to testify today on behalf of
21 this bill, and I'm happy to answer any
22 questions you may have. And I also have
23 copies of proposed amendments to the
24 bill.

25 COUNCILMAN KENNEY: We have

1 5/23/11 - FINANCE - BILL 100754, ETC.

2 them.

3 COUNCILWOMAN TASCO: Thank you
4 very much.

5 The Chair recognizes Councilman
6 Kenney.

7 COUNCILMAN KENNEY: Thank you,
8 Madam Chair.

9 I just want to give a little
10 background on this bill and how it came
11 about. I was walking out the northeast
12 entrance to City Hall one afternoon and
13 saw an elderly woman on the sidewalk with
14 a big folder full of paper, looking
15 somewhat bewildered as to what was going
16 on. So I engaged her and asked her what
17 her problem was, and she said that her
18 husband had just passed away about a
19 month ago and she was trying to get the
20 deed changed into her name and had to get
21 the gas changed and the water changed.
22 And so I took her back upstairs and sat
23 her with Ms. Moore on my staff, and
24 through the course of her working through
25 these problems, it came clear that you

1 5/23/11 - FINANCE - BILL 100754, ETC.
2 had to pay a fee of almost \$200 to get
3 your spouse's name off the deed. Now, I
4 know that that particular individual, her
5 capability of paying that really was
6 difficult, to pay almost \$200 to have
7 something done that's administratively
8 done. So what we decided to do was to
9 ask the Administration -- and you guys
10 gratefully have agreed to do it -- to
11 allow a person who has lost their spouse
12 or their civil partner to be able to file
13 for this fee waiver and to save the
14 accompanying fee.

15 So we want to thank you for
16 agreeing to do that. And the amendments
17 were basically technical in nature and
18 didn't change the aspect of the bill. So
19 thank you.

20 COMMISSIONER DECKER: Thank
21 you. Thank you very much. We recognize
22 the need for this. Thank you very much.

23 COUNCILWOMAN TASCO: Could you
24 just explain to me the process for having
25 a deed -- this process to go through?

1 5/23/11 - FINANCE - BILL 100754, ETC.

2 Does the person have -- do you issue a
3 new deed or do they have to go to someone
4 and ask them to do a new deed? I want to
5 know that.

6 COMMISSIONER DECKER: Yes.

7 COUNCILWOMAN TASC0: What's the
8 process?

9 COMMISSIONER DECKER: Yes. The
10 Records Department does not prepare
11 deeds, so the filer would have to have a
12 deed prepared. But I do want to state
13 that many spouses, there is language in
14 the deed, which is Tenants in Entirety,
15 and that means that the full ownership
16 will go to the deceased spouse upon the
17 passage of the other spouse. So there
18 technically isn't a need to file a new
19 deed. However, if that person needs to
20 do that for other reasons, they do need
21 to have a new deed prepared.

22 The Records Department -- that
23 would represent a conflict for us, to
24 prepare deeds and also to record them,
25 because that would open the door for

1 5/23/11 - FINANCE - BILL 100754, ETC.
2 whatever. It's just something that would
3 not appear to be good in all cases.

4 So we do not prepare the deed.
5 The individual would have to have the
6 deed prepared for them and then bring it
7 into the Department to be recorded.

8 COUNCILMAN KENNEY: But I
9 believe the preponderance of this
10 particular situation is Tenants of the
11 Entirety, not necessarily different
12 circumstances which require the deed.

13 COMMISSIONER DECKER: Right.
14 The benefit of filing a deed, though,
15 from your perspective of the changes, we
16 do push out changes in ownership, the
17 names, to other City agencies, so there
18 is a benefit in doing that.

19 COUNCILWOMAN TASC0: Thank you.

20 COMMISSIONER DECKER: Having a
21 deed filed, so that is on the record in
22 just the one person's name.

23 COUNCILWOMAN TASC0: Any other
24 questions?

25 Councilwoman Brown.

1 5/23/11 - FINANCE - BILL 100754, ETC.

2 COUNCILWOMAN BROWN: Thank you
3 for that description of the process. So
4 how does the process differ in a divorce
5 situation, or does it?

6 COMMISSIONER DECKER: It's
7 still the same. The same process occurs.
8 The individual would have to have a deed
9 prepared and then bring it into the
10 Department to have it recorded.

11 COUNCILWOMAN BROWN: Thank you
12 very much.

13 COMMISSIONER DECKER: Okay.

14 COUNCILWOMAN BROWN: Thank you,
15 Madam Chair.

16 COUNCILWOMAN TASC0: So if the
17 lady's husband, the title went directly
18 to her as in this case with Councilman
19 Kenney, it was a deed in the entirety?

20 COUNCILMAN KENNEY: Tenants in
21 Entirety.

22 COUNCILWOMAN TASC0: Tenants in
23 the Entirety. Automatically the house or
24 the property goes to her?

25 COMMISSIONER DECKER: That's

1 5/23/11 - FINANCE - BILL 100754, ETC.

2 correct.

3 COUNCILWOMAN TASC0: She goes
4 to your office and files to remove his
5 name. So now we have income guidelines?

6 COMMISSIONER DECKER: We have
7 no income guideline. We will just really
8 request that a copy, certified copy, of
9 the marriage license and a certified copy
10 of the death certificate of either the
11 surviving spouse or the life partner be
12 presented to the Department, and we'll
13 require an affidavit form that will be
14 recorded with the document.

15 COUNCILWOMAN TASC0: All right.
16 And that's when the fee is waived?

17 COMMISSIONER DECKER: Yes.
18 That's correct.

19 COUNCILWOMAN TASC0: Thank you
20 very much.

21 COMMISSIONER DECKER: Thank
22 you.

23 COUNCILWOMAN TASC0: Next we
24 will have Bill 110244, Mr. Richardson.

25 (Witness approached witness

1 5/23/11 - FINANCE - BILL 100754, ETC.

2 table.)

3 COMMISSIONER RICHARDSON: Good
4 morning. Keith J. Richardson, the
5 Revenue Commissioner for the City of
6 Philadelphia.

7 Good morning, Councilwoman
8 Tasco and members of City Council
9 Committee on Finance. Again, my name is
10 Keith J. Richardson. I'm the Revenue
11 Commissioner for the City of Philadelphia
12 Department of Revenue. I'm here today to
13 testify in support of Bill No. 110244,
14 which amends Section 19-1705 of The
15 Philadelphia Code by increasing the
16 amount of interest and penalty and any
17 unpaid money or claim collectible by the
18 Department of Revenue that may be waived
19 by the Revenue Commissioner or his
20 designee, under certain terms and
21 conditions.

22 This bill proposes to increase
23 the amount the Revenue Commissioner could
24 waive up to 15,000 in interest or 35,000
25 in penalty or both. In addition, this

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bill provides that the person who files the petition for such waiver should agree to pay the remaining balance owed without further appeal to the Tax Review Board.

This bill will provide a long overdue increase in the Revenue Commissioner's authority that has been eroded over time by inflation. It also will eliminate duplication of work by reducing the number of cases on which the Department of Revenue must consult with the Law Department's Tax Unit. While the two departments are creating a closer working relationship, in the vast majority of cases, there is no benefit to requiring a second review. This bill will allow the Revenue Commissioner to use his settlement authority on cases where very large amounts of interest and penalty are owed but only a minor adjustment is necessary.

The Code currently authorizes the Revenue Commissioner or his designee to waive up to \$10,000 of outstanding

1 5/23/11 - FINANCE - BILL 100754, ETC.
2 balances of interest and/or penalty
3 charges upon any unpaid City or School
4 District money collectible by the
5 Department of Revenue. This power
6 delegated to the Revenue Commissioner is
7 limited only to abating the amount of
8 interest and penalty reflected on the
9 first billing sent to the taxpayer and
10 the taxpayer must file the petition for
11 waiver within 60 days of the date noted
12 on the first bill. Over the years, this
13 authority has allowed the Department of
14 Revenue to collect unpaid money
15 expeditiously and encourages taxpayers to
16 settle their tax liability without going
17 through a lengthy appeal process.
18 However, we have learned from experience
19 that limiting the total amount the
20 Department of Revenue can waive to only
21 \$10,000 highly restricts the number of
22 collection cases our department could
23 resolve using this important but limited
24 discretionary power.

25 Many of the Department's audit

1 5/23/11 - FINANCE - BILL 100754, ETC.
2 cases that end up in additional tax
3 assessments involve three years worth of
4 unpaid or underpaid tax liability. The
5 interest and penalty accruing over the
6 three-year period on the tax liability is
7 many cases more than 10,000 threshold.
8 Taxpayers receiving the first billing
9 notice from our department with more than
10 10,000 outstanding balance of interest
11 and penalty have no choice but to pay in
12 full or file a petition with the Tax
13 Review Board. When taxpayers file
14 petitions with the Tax Review Board, they
15 usually request a review on the merits,
16 which is deemed to include a request for
17 waiver of interest and penalty as well.
18 As a result, our revenue examiners and
19 attorneys from the Law Tax Unit spend a
20 considerable amount of time defending
21 their cases through the appeal process.

22 We believe that this bill shall
23 help the collection efforts of our
24 department a great deal, will give more
25 taxpayers the opportunity to come forward

1 5/23/11 - FINANCE - BILL 100754, ETC.
2 upon receiving their first billing notice
3 to take advantage of this opportunity and
4 shall save the City and taxpayers the
5 time, effort and money otherwise expended
6 in the lengthy appeal process.

7 This concludes my testimony.
8 We also would ask for a suspension of the
9 rules. Thank you for giving me the
10 opportunity to testify, and I'm available
11 to answer any questions.

12 COUNCILWOMAN TASC0: Are there
13 any questions?

14 (No response.)

15 COUNCILWOMAN TASC0: Thank you
16 very much.

17 Councilman Green.

18 COUNCILMAN GREEN: Just out of
19 curiosity, how did you pick the 50,000,
20 and could you describe the public policy
21 rationale not to give you discretion with
22 approval without having to go to Law and
23 slow things up? And then I guess,
24 finally -- and if you don't remember all
25 these questions, I'll get back to it --

1 5/23/11 - FINANCE - BILL 100754, ETC.

2 how long does it take to get the
3 settlement back that could have been done
4 in Revenue from Law typically when you
5 have to refer things out because it's
6 over the limit?

7 COMMISSIONER RICHARDSON: I'll
8 go to your first question hopefully
9 first. With regards to the \$50,000 that
10 we agreed upon, we thought right now as
11 we were transitioning in the Tax Unit to
12 Revenue, we would take increment steps on
13 what the Revenue Commissioner's authority
14 would be. Again, after my \$50,000
15 authority, it can go to the corporate
16 chair in the Law Department who has, I
17 think, over to a quarter of a million.
18 Anything above that will go to the City
19 Solicitor for write-off process.

20 COUNCILMAN GREEN: And how many
21 cases fall into this 10,000 to 50,000
22 category that you'll be able to address
23 more --

24 COMMISSIONER RICHARDSON: I can
25 get back to you with the amount on cases.

1 5/23/11 - FINANCE - BILL 100754, ETC.

2 We're still looking at that right now,
3 but, again, for customer services and for
4 our purposes, it will stop a lot of going
5 back and forth with the Tax Unit to look
6 at a case and be more about results and
7 efficiency.

8 COUNCILMAN GREEN: I was just
9 curious if you looked at any data in
10 order to figure out what a good number
11 would be for you to have authority over
12 in terms of the --

13 COMMISSIONER RICHARDSON: It's
14 probably several hundred to a thousand or
15 more cases. Just alone in the Water
16 Department, I have 48,000 cases that we
17 look at. So it's a good number. And,
18 again, at the state level, I had an
19 authority of about \$50,000 for write-off,
20 and we right now just think that's a good
21 stepping stone.

22 COUNCILMAN GREEN: Thank you.

23 COUNCILWOMAN TASCO: Thank you
24 very much.

25 COMMISSIONER RICHARDSON:

1 5/23/11 - FINANCE - BILL 100754, ETC.

2 You're welcome.

3 COUNCILWOMAN TASC0: Next we
4 have -- you might as well stay. I
5 believe you're on this one -- Bill
6 110297 -- I'm sorry; 100754. I'm sorry.

7 Councilman Green would like to
8 make a comment, please.

9 (Witness approached witness
10 table.)

11 COUNCILMAN GREEN: Thank you,
12 Madam Chairman. I wanted to take a
13 moment to explain the purpose of this
14 bill and respond to the testimony we're
15 about to hear.

16 As people may recall, the City
17 got a black eye in the local and national
18 press last year over the so-called
19 blogger tax. That is, we all know that
20 there is no special tax for bloggers, but
21 there was a great deal of confusion in
22 the public about this issue.

23 The purpose of this legislation
24 is to make clear that people who are
25 engaged in hobby or not-for-profit

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2 activity - blogging, knitting, gardening,
3 whatever it might be - are not subject to
4 the business privilege tax or BPT, do not
5 have to file a return and do not need to
6 get a business privilege license, which
7 can cost \$50 a year or \$300 for a
8 lifetime.

9 In defining what is a hobby or
10 other not-for-profit activity, we used
11 the same approach that applies under
12 federal tax law. Following introduction,
13 we worked with the Revenue Department on
14 an amendment that spells out many of the
15 factors considered under federal law, and
16 I thank the Revenue Department for their
17 input and cooperation on this.

18 The Administration has raised a
19 concern about the final section of the
20 bill, which provides a mechanism for
21 people engaged in hobby or not-for-profit
22 activity to respond to an enforcement
23 action by the Revenue Department by at
24 least initially filling out a
25 certification in a form determined by the

1 5/23/11 - FINANCE - BILL 100754, ETC.

2 Department. This form is entirely up to
3 the Department to create.

4 The bill further provides that
5 if the total amount of receipts is less
6 than \$3,000, the certification shall be
7 presumptive proof of no business income.
8 A presumption, of course, is not
9 conclusive and can be rebutted. Nothing
10 in the bill would prevent the Revenue
11 Department from pursuing additional
12 enforcement action against someone the
13 Department thought was actually engaged
14 in the business activity. And we note
15 that claiming a deduction on your federal
16 tax returns would probably be pretty
17 conclusive evidence of that and the form
18 could require certification that they did
19 not claim a deduction on their federal
20 tax return.

21 We've proposed an amendment to
22 the bill to address the specific concerns
23 of the Revenue Department; namely, people
24 who take a deduction on their federal
25 taxes and then claim that such activity

1 5/23/11 - FINANCE - BILL 100754, ETC.
2 was a hobby or not-for-profit. Our
3 amendment makes clear that the Revenue
4 Department may require as part of the
5 certification that people provide
6 documentation for not having taken a
7 business loss deduction on their federal
8 taxes. What the Administration is
9 proposing in its amendment is, we think,
10 more confusing to taxpayers.

11 In summary, to require a
12 hobbyist with incidental income to get a
13 \$50 or \$300 license, fill out a business
14 tax return and pay nominal tax makes
15 absolutely no sense. This bill makes
16 clear that the City is not nickel and
17 diming bloggers or anyone else who is
18 pursuing a hobby or other not-for-profit
19 activity. I encourage the Committee
20 members to support this bill, and I'm
21 happy to answer any questions about it.

22 Thank you.

23 COUNCILWOMAN TASCO: Thank you.

24 Would you identify yourself for
25 the record, please.

1 5/23/11 - FINANCE - BILL 100754, ETC.

2 MR. AFESSA: Good morning,
3 Councilwoman Tasco and members of the
4 Committee on Finance. My name is Tilahun
5 Afessa and I'm the Director of Policy,
6 Planning and Outreach for the Department
7 of Revenue. I am here today to testify
8 in support of the general purpose of Bill
9 No. 100754, although we recommend some
10 amendments to the bill.

11 Bill No. 100754 proposes to
12 amend Chapter 19-2600 of The Philadelphia
13 Code, entitled "Business Privilege
14 Taxes," by clarifying that income from a
15 hobby is not included as taxable business
16 income under the Code.

17 The Philadelphia Code defines
18 Business as "carrying on or exercising
19 for gain or profit" any business within
20 the City of Philadelphia and provides
21 specific exclusions from the definition
22 of Business for certain activities. Bill
23 No. 100754 proposes to make explicit that
24 the definition of Business does not
25 include any hobby or other not-for-profit

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2 activity as defined under the Code of
3 Federal Regulations, so that it would be
4 clear that persons engaged in such
5 activities would not be required to
6 procure or maintain a business privilege
7 license and to file a business privilege
8 tax return.

9 Although the bill references
10 the relevant provision of the Code of
11 Federal Regulations, we recommend that
12 the bill be amended to spell out the nine
13 relevant, non-exclusive factors set forth
14 in this particular section of the Code of
15 Federal Regulation that must be
16 considered to determine whether an
17 activity is genuinely a hobby.

18 The bill, as introduced, also
19 provides that in response to an
20 enforcement action, an individual that
21 earns less than \$3,000 can simply certify
22 that the money was earned in a hobby
23 activity and that the Department must
24 accept that certification as presumptive
25 proof of no business income. We believe

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2 this provision does not serve any
3 purpose, as small earners may claim the
4 hobby exemption even when they are
5 engaged in true business activity. Such
6 an exemption undermines the use of
7 objective standards set forth under the
8 federal regulations. It also has the
9 potential to confuse taxpayers by making
10 them believe that if they earn below this
11 threshold, they are not required to
12 obtain a business privilege license and
13 to file a business privilege tax return
14 regardless of the source of their income.
15 This will create unnecessary problems for
16 the taxpayers as well as for the
17 Department.

18 We have a draft amendment at
19 hand that will eliminate this particular
20 language from the bill, with no effect to
21 its true intent, which is to exclude from
22 the definition of Business activities
23 carried primarily as a hobby. This
24 amendment has been shared with the bill
25 sponsor and that I am prepared to offer

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2 it now.

3 If, however, this Committee is
4 determined to maintain language providing
5 special treatment for small earners in
6 the bill, we have an alternative
7 amendment that proposes to change the
8 presumptive proof language to a general
9 presumption language our department can
10 overcome by any basic evidence. This has
11 also been provided to the sponsor, and I
12 am prepared to offer that now as well.

13 Thank you again for giving me
14 the opportunity to testify today. I am
15 ready to answer any questions you may
16 have regarding this bill and regarding
17 our recommendations to make amendments to
18 the bill.

19 COUNCILWOMAN TASCO: Thank you
20 very much.

21 Councilman Greenlee.

22 COUNCILMAN GREENLEE: Thank
23 you, Madam Chair.

24 Good morning, sir. In your
25 testimony, at the bottom of the first

1 5/23/11 - FINANCE - BILL 100754, ETC.

2 page, you say that the bill has the
3 potential to confuse taxpayers by making
4 them believe if they're below the
5 threshold, and further as you say there.
6 But as I see in the bill, it says a
7 person exclusively engaged in a hobby or
8 other non-profit activity. It says it
9 right there.

10 So why is that -- I guess I
11 don't understand why that would confuse
12 anybody. Under Returns, at the end of
13 the bill, 19-2606, Returns, it says, A
14 person exclusively engaged in a hobby or
15 other non-profit activity shall not be
16 required. Why would that be confusing to
17 somebody who -- if you're not engaged in
18 a hobby or non-profit activity, why would
19 you think you would not be eligible for
20 the license?

21 MR. AFESSA: What is confusing
22 is the last sentence, which is only
23 (unintelligible).

24 COUNCILMAN GREENLEE: Is only
25 what? I'm sorry.

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2 MR. AFESSA: The last sentence
3 in that particular paragraph, and if you
4 read the whole paragraph, the message
5 says that if your income or your gross
6 receipt is less than \$3,000, the City has
7 to accept any certification by the person
8 who is making \$3,000 or less as proof
9 that the taxpayer is not engaged in
10 business. So that is -- from enforcement
11 point of view, I believe that is
12 confusing.

13 COUNCILMAN GREENLEE: But it
14 says to the extent the person's total
15 receipts derived from hobby or other
16 non-profit activity are less than 3,000.

17 MR. AFESSA: Yeah, but that
18 certification is if the person says that,
19 that is -- I'm engaged in a hobby. I
20 don't have any other way of disproving
21 because of the language of this
22 particular section.

23 COUNCILMAN GREENLEE: But there
24 are amendments being put in by the
25 sponsor to outline those nine points that

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2 you talk about in your testimony. So
3 that is in there, right?

4 MR. AFESSA: If I'm not -- you
5 can correct me on this. If I'm not
6 mistaken, I can't even look at the nine
7 factors if the person who makes \$3,000 or
8 less says so. That is basically what it
9 is. The certification is that I am
10 engaged in a hobby or activities which
11 are not business and this is what I'm
12 filing for the federal government and
13 that's it. I can't go and look at the
14 nine factors, which are objective factors
15 given by the federal regulation, which
16 applies to everybody. And I cannot go to
17 those factors and look at them, based on
18 our reading of it. If it's not the case,
19 then we can clarify that by our
20 regulation, but that's how our reading of
21 this particular section.

22 COUNCILMAN GREENLEE: I think
23 Councilman Green might have an answer to
24 this all.

25 COUNCILMAN GREEN: Well, I

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2 think there's two fundamental problems
3 here. First of all, you're conflating
4 the issue of the certification and the
5 \$3,000. The certification doesn't have
6 to have any dollar number on it. The
7 certification under your amendments would
8 only be received from people with under
9 \$3,000.

10 What we're saying is, in the
11 bill as proposed, the certification can
12 be filled out by anybody upon receipt of
13 a request for payment from you, whether
14 they have \$100,000 or \$3,000 or \$1. It
15 is what -- then if they're under 3,000 --
16 so that's the way we've proposed it.
17 There's a certification form potentially
18 for everybody. It is your form. You can
19 put it together. Obviously they can't
20 certify they didn't pay federal taxes if
21 you put that on the form, and we think
22 that that fully addresses your concern,
23 because obviously if someone claims a
24 business deduction or business income on
25 their federal taxes, they can't so

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2 certify or they'd be subject to perjury
3 and all sorts of other penalties and
4 problems. Also, it's only a presumption.
5 It is not something that you can't rebut,
6 but it does shift the burden of proof to
7 the Revenue Department from the taxpayer
8 if it's under 3,000.

9 Three thousand is not on the
10 form. The certification goes to
11 everybody as we've proposed it. Your
12 amendments doesn't have the certification
13 go to everybody.

14 So those two issues are not
15 linked and you're linking them
16 unnecessarily in your amendments, and I
17 think that's creating confusion. But we
18 have -- as you expressed it, you want it
19 to be, is exactly how we think the bill
20 reads. You have -- everybody does a
21 certification, not just under 3,000, is
22 what we're proposing. And then if it's
23 under 3,000, the burden of proof to show
24 that it's business income is on the
25 Revenue Department, not the taxpayer.

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2 That's what this bill says.

3 MR. AFESSA: If it is exactly
4 the way you've explained it, we
5 understand that part of it, but we've
6 read this particular section. It doesn't
7 read that way. The last --

8 COUNCILMAN GREEN: That's
9 exactly what it reads. You're confusing
10 certification with the 3,000. They're
11 not at all linked in this bill.

12 MR. AFESSA: The whole idea is,
13 I mean, if this particular section is not
14 there, we're using the same criteria,
15 people are making less than \$3,000. As
16 long as they're engaged in a hobby or
17 recreation or sport or whatever the
18 federal regulation says which is not
19 business, that's fine. There's no
20 problem. We don't even ask any
21 certification.

22 COUNCILMAN GREEN: We
23 completely agree. All we're doing is
24 shifting the burden of proof if it's
25 under 3,000 from the taxpayer to the

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2 Revenue Department, and I think that that
3 makes some sense. It's not conclusive.
4 It's presumptive.

5 MR. AFESSA: Okay. So if that
6 is the case, then by regulation we make
7 sure based on this understanding of
8 today's testimony, we can spell that out
9 in our regulation, and as long as we can
10 make it clear --

11 COUNCILMAN GREEN: It's not
12 just based on today's testimony. It's
13 actually how the bill reads. The
14 amendments created separate things for
15 the certification and the 3,000. It's
16 one certification form that has no dollar
17 amount on it, if you want to put it out
18 that way, so the taxpayers can't be
19 confused. It's just if it's under 3,000,
20 for you to go after them, the burden of
21 proof shifts to you instead of them, so
22 that we -- you'll think about it before
23 you go pursue \$8.

24 MR. AFESSA: Okay. I think we
25 will do the same thing for everybody. I

1 5/23/11 - FINANCE - BILL 100754, ETC.

2 don't think we have any problem accepting
3 individuals' certification that they are
4 engaged in a hobby unless we believe that
5 the particular activity doesn't lend
6 itself to be considered a hobby or
7 recreation or business. But as we say,
8 if you want the \$3,000 or less provision
9 included in it, as long as, of course,
10 the presumption passes to us, we'll do
11 that, and actually we have a clarifying
12 amendment which will make it sufficiently
13 clear if --

14 COUNCILMAN GREEN: Your
15 amendment doesn't clarify. It conflates
16 the issues of the certification and the
17 \$3,000.

18 COUNCILWOMAN TASCO: Could I
19 make a suggestion? That you all kind of
20 get together on this.

21 COUNCILMAN GREEN: We've been
22 doing it for two months.

23 COUNCILWOMAN TASCO: You've
24 been round and round and round?

25 MR. AFESSA: That's fine.

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2 We'll work it out based on --

3 COUNCILMAN GREEN: So you're in
4 favor of the bill as it now stands?

5 MR. AFESSA: Based on your
6 explanation, yes.

7 COUNCILMAN GREEN: Thank you.

8 COUNCILWOMAN TASC0: Are you
9 all right? You know you can always amend
10 it later. You still have time. I think
11 what you might want to do is talk to
12 Sophie and you all kind of walk through
13 this, since she's been sort of like the
14 point person on working with you on it,
15 and so that you are clear on what we're
16 passing here today. I think that would
17 be helpful. If you find any problem with
18 it, I'm sure the Councilman would be open
19 to suggestions. Whether he accepts them
20 or not is another thing, but he would be
21 open to some further discussion. All
22 right? Is that okay?

23 MR. AFESSA: Thank you.

24 COUNCILWOMAN TASC0: So you're
25 going to accept this amendment?

1 5/23/11 - FINANCE - BILL 100754, ETC.

2 COUNCILMAN GREEN: No. We have
3 our own amendment.

4 COUNCILWOMAN TASC0: You have
5 an amendment right here. Didn't you pass
6 this out?

7 COUNCILMAN GREEN: Make sure
8 that's our amendment, Sophie.

9 COUNCILWOMAN TASC0: So I
10 suggest that you all have further
11 discussion about that, and if there's any
12 other -- there's a problem, that we
13 know -- because I don't really want to
14 give up any money that we can collect,
15 because we need the dollars -- we need
16 the revenue in the City of Philadelphia.

17 MR. AFESSA: We also would like
18 to submit our amendment in case -- this
19 is what we proposed anyway in our hearing
20 and --

21 COUNCILWOMAN TASC0: So you
22 want to submit yours?

23 MR. AFESSA: Yeah.

24 COUNCILWOMAN TASC0: Okay.
25 Thank you very much.

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2 Is there any other testimony on
3 this bill?

4 (No response.)

5 COUNCILWOMAN TASC0: Okay.

6 That concludes our hearing. We will now
7 go into our public meeting, and the Chair
8 recognizes Councilman Green for the
9 amendment to Bill 100754.

10 COUNCILMAN GREEN: Madam Chair,
11 I move an amendment to Bill 100754 --

12 (Duly seconded.)

13 COUNCILMAN GREEN: -- that's
14 been circulated to the Committee.

15 COUNCILWOMAN TASC0: It has
16 been moved and seconded that we accept
17 the amendment to Bill 100754.

18 All in favor will say aye.

19 (Aye.)

20 COUNCILWOMAN TASC0: Is there
21 opposition?

22 (No response.)

23 COUNCILWOMAN TASC0: The Chair
24 recognizes Councilman Green.

25 COUNCILMAN GREEN: Thank you,

1 5/23/11 - FINANCE - BILL 100754, ETC.

2 Madam Chair. I move that Bill 100754 be
3 recommended by this Committee, with a
4 suspension of the rules so it can be read
5 at our next reading of Council.

6 (Duly seconded.)

7 COUNCILWOMAN TASC0: It's been
8 moved and seconded Bill 100754, as
9 amended, be reported out of Committee
10 with a favorable recommendation and that
11 the rules of Council be suspended so this
12 bill can be heard at Council's next
13 session.

14 All in favor will say aye.

15 (Aye.)

16 COUNCILWOMAN TASC0: Is there
17 any opposition?

18 (No response.)

19 COUNCILWOMAN TASC0: There
20 being none, the motion is carried.

21 The Chair recognizes Councilman
22 Kenney for Bill 110206.

23 COUNCILMAN KENNEY: Thank you,
24 Madam Chair. I move that Bill No. 110206
25 be amended accordingly as was circulated

1 5/23/11 - FINANCE - BILL 100754, ETC.

2 earlier in the hearing.

3 (Duly seconded.)

4 COUNCILWOMAN TASC0: It has
5 been moved and seconded that the
6 amendment to Bill 110206 be adopted as
7 presented.

8 All in favor will say aye.

9 (Aye.)

10 COUNCILWOMAN TASC0: Is there
11 any opposition?

12 (No response.)

13 COUNCILWOMAN TASC0: There
14 being none, the amendment is adopted.

15 The Chair recognizes Councilman
16 Kenney.

17 COUNCILMAN KENNEY: Thank you,
18 Madam Chair. I move that Bill 110206, as
19 amended, be reported out of this
20 Committee with a favorable recommendation
21 and a request made for rules suspension
22 to allow first reading at our next
23 Council session.

24 (Duly seconded.)

25 COUNCILWOMAN TASC0: It has

1 5/23/11 - FINANCE - BILL 100754, ETC.

2 been moved and seconded that Bill 110206,
3 as amended, be reported out of Committee
4 with a favorable recommendation and that
5 the rules of Council be suspended so that
6 this bill can be heard at Council's next
7 session.

8 All in favor will say aye.

9 (Aye.)

10 COUNCILWOMAN TASCO: There
11 being no opposition, the motion is
12 carried.

13 The Chair recognizes Councilman
14 Kenney.

15 COUNCILMAN KENNEY: Thank you,
16 Madam Chair. I move that Bill No. 110244
17 be reported out of this Committee with a
18 favorable recommendation and a rules
19 suspension request for reading at our
20 next Council session.

21 (Duly seconded.)

22 COUNCILWOMAN TASCO: It has
23 been moved that Bill 110244 be reported
24 out of Committee with a favorable
25 recommendation and that the rules of

1 5/23/11 - FINANCE - BILL 100754, ETC.

2 Council be suspended so this bill can be
3 heard at Council's next session.

4 All in favor will say aye.

5 (Aye.)

6 COUNCILWOMAN TASC0: Is there
7 any opposition?

8 (No response.)

9 COUNCILWOMAN TASC0: There
10 being none, the motion is carried.

11 The Chair recognizes
12 Councilwoman Blackwell for Bill No.
13 110342, report out of Committee with a
14 favorable recommendation.

15 COUNCILWOMAN BLACKWELL: Thank
16 you, Madam Chairman. I move that Bill
17 No. 110342 be reported out of Committee
18 with a favorable recommendation and also
19 for a suspension of the rules so that it
20 may be considered at our next session of
21 Council.

22 (Duly seconded.)

23 COUNCILWOMAN TASC0: It has
24 been moved and seconded that Bill 110342
25 be reported out of Committee with a

1 5/23/11 - FINANCE - BILL 100754, ETC.
2 favorable recommendation and that the
3 rules of Council be suspended so that
4 this bill can be heard at Council's next
5 session.

6 All in favor will say aye.

7 (Aye.)

8 COUNCILWOMAN TASC0: Is there
9 any opposition?

10 (No response.)

11 COUNCILWOMAN TASC0: There
12 being none, this motion is carried.

13 The Chair recognizes
14 Councilwoman Blackwell for Bill 110343.

15 COUNCILWOMAN BLACKWELL: Thank
16 you, Madam Chairman. I move that Bill
17 No. 110343 be reported out of Committee
18 with a favorable recommendation and also
19 a suspension of the rules so that it may
20 be considered at our next session of
21 Council.

22 (Duly seconded.)

23 COUNCILWOMAN TASC0: It has
24 been moved and seconded that Bill 110343
25 be reported out of Committee with a

1 5/23/11 - FINANCE - BILL 100754, ETC.
2 favorable recommendation and that the
3 rules of Council be suspended so this
4 bill can be heard at Council's next
5 session.

6 All in favor will say aye.

7 (Aye.)

8 COUNCILWOMAN TASC0: Any
9 opposition?

10 (No response.)

11 COUNCILWOMAN TASC0: There
12 being none, this motion is carried.

13 Hold on a moment, please.

14 COUNCILWOMAN TASC0:
15 Councilwoman Blackwell.

16 COUNCILWOMAN BLACKWELL: Madam
17 Chair, I would like to be recorded as
18 voting aye on all bills in the event
19 because I stepped out for a few moments.

20 COUNCILWOMAN TASC0: Sure.

21 COUNCILWOMAN BLACKWELL: Thank
22 you.

23 COUNCILWOMAN TASC0: Thank you.
24 Don't go yet. We still have one more.

25 (Pause.)

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2 COUNCILWOMAN TASCO: We believe
3 that Bill 110297, the amendment is being
4 worked on by the Law Department. Do you
5 have any idea how long it's going to
6 take?

7 UNIDENTIFIED SPEAKER: I
8 thought he was going to be back pretty
9 immediately.

10 COUNCILWOMAN TASCO: What we
11 can do is recess this until June the 6th
12 and bring it back, and it will give you
13 time to work on it and work with the
14 sponsor.

15 COUNCILMAN GREENLEE: Could I
16 just put something on the record, please?

17 COUNCILWOMAN TASCO: Sure.

18 COUNCILMAN GREENLEE: I guess I
19 just don't understand why this wasn't
20 ready today. I mean, in all fairness, I
21 mean, every time the issue comes up
22 before the Finance Committee, members,
23 particularly Councilman Goode, raise this
24 question, and I just want to put on
25 record it's just kind of frustrating that

1 5/23/11 - FINANCE - BILL 100754, ETC.

2 we have witnesses look at us like, Geez,
3 you know, is that what you want?

4 I just put that on record. The
5 reason I think it should be continued,
6 they should have been ready at 10 o'clock
7 today, not trying to scramble at 11:30.
8 Just my opinion.

9 Thank you, Madam Chair.

10 COUNCILWOMAN TASC0: Thank you.

11 The Chair recognizes Councilman
12 Green.

13 COUNCILMAN GREEN: I'm sorry.

14 My light is on from before, but I would
15 agree with Councilman Greenlee. It seems
16 to me that we can't -- we couldn't pass
17 it with a suspension anyway because it
18 has to be amended to include that
19 material or it would not be legal. So
20 there's no time pressure here, because
21 without it being amended on the floor of
22 Council, even if we were to pass it
23 today, it would not be a legal bill
24 without that attachment.

25 COUNCILWOMAN TASC0: So we hope

1 5/23/11 - FINANCE - BILL 100754, ETC.

2 that the Law Department understands and
3 reads the legislation that we pass and be
4 prepared to present with the sponsor of
5 the bill to move things forward.

6 So you've heard the will of the
7 Committee. I hope that you all are
8 ready.

9 This Committee will stand in
10 recess until June the 6th at 1:00 p.m.

11 Thank you.

12 (Committee on Finance recessed
13 at 11:30 a.m.)

14 - - -

1
2 CERTIFICATE

3 I HEREBY CERTIFY that the
4 proceedings, evidence and objections are
5 contained fully and accurately in the
6 stenographic notes taken by me upon the
7 foregoing matter on May 23, 2011, and that
8 this is a true and correct transcript of same.

9
10
11
12
13 -----
14 MICHELE L. MURPHY
15 RPR-Notary Public
16
17
18

19 (The foregoing certification of this
20 transcript does not apply to any reproduction
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