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COUNCIL OF THE CITY OF PHILADELPHIA

3

COMMITTEE OF THE WHOLE

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Room 400, City Hall
Philadelphia, Pennsylvania
Wednesday, March 10, 2010
11:00 a.m.

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PRESENT:

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COUNCIL PRESIDENT ANNA C. VERNA

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COUNCILWOMAN JANNIE BLACKWELL

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COUNCILMAN DARRELL L. CLARKE

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COUNCILMAN FRANK DiCICCO

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COUNCILMAN W. WILSON GOODE, JR.

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COUNCILMAN BILL GREEN

16

COUNCILMAN WILLIAM GREENLEE

17

COUNCILMAN CURTIS JONES, JR.

18

COUNCILMAN JAMES F. KENNEY

19

COUNCILMAN BRIAN J. O'NEILL

20

COUNCILWOMAN MARIA QUINONES-SANCHEZ

21

COUNCILWOMAN DONNA REED MILLER

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COUNCILWOMAN BLONDELL REYNOLDS BROWN

23

COUNCILMAN FRANK RIZZO

24

COUNCILWOMAN MARIAN B. TASCO

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RESOLUTION 100141 - Resolution providing for
the approval by the Council of the City of
Philadelphia of a Revised Five Year Financial
Plan for the City of Philadelphia covering
Fiscal Years 2011 through 2015...

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COUNCIL PRESIDENT Verna: Good

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morning, everyone. Sorry for the delay.

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This is a public hearing of the Committee

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of the Whole.

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I would ask Mr. McPherson to

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please read the title of Resolution No.

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100141.

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MR. McPHERSON: Resolution

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100141, providing for the approval by the

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Council of the City of Philadelphia of a

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Revised Five Year Financial Plan for the

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City of Philadelphia covering Fiscal

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Years 2011 through 2015, and

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incorporating proposed changes with

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respect to Fiscal Year 2010, which is to

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be submitted by the Mayor to the

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Pennsylvania Intergovernmental

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Cooperation Authority pursuant to the

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Intergovernmental Cooperation Agreement.

21

COUNCIL PRESIDENT Verna: Thank

22

you.

23

Mr. Dubow, are you going to be

24

testifying? Oh, Mr. Armbrister. And I

25

guess Steve wants to join the party.

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2 (Witnesses approached witness
3 table.)

4 MR. ARMBRISTER: Good morning.

5 COUNCILWOMAN TASCO: Would you
6 please state your name for the record.

7 MR. ARMBRISTER: My name is
8 Clarence Armbrister, Chief of Staff to
9 Mayor Michael Nutter.

10 COUNCILWOMAN TASCO: Thank you.

11 MR. ARMBRISTER: Good morning,
12 Councilwoman Tasco -- I notice that
13 Councilwoman Verna has left -- and other
14 Councilmembers. I'm Clarence Armbrister,
15 Chief of Staff in the Office of Mayor
16 Michael Nutter. On behalf of the Mayor,
17 I am pleased to provide testimony on the
18 FY11 Proposed Operating Budget and the
19 Proposed FY11 through FY15 Five Year
20 Financial Plan.

21 As is clear to most Americans
22 by now, the nation remains in the grips
23 of a severe economic recession, marked by
24 housing foreclosures, credit tightening
25 and severe job losses. Here in

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2 Philadelphia, our unemployment rate
3 stands at 10.9 percent, higher than both
4 the national average and the level in our
5 surrounding suburbs, and unfortunately
6 many residents have simply given up
7 looking for work.

8 But I am not here today to talk
9 about how and why the global economy got
10 to its current state. That could take
11 hours and wouldn't change anything. What
12 I would like to do today is explain how
13 the Great Recession has impacted the City
14 of Philadelphia's budget, what the Nutter
15 Administration has already done to
16 address the significant deficits we have
17 faced since September 2008 and what we
18 propose to do now to correct the current
19 projected gaps. My testimony will also
20 describe why we have chosen these
21 specific remedies described in the Five
22 Year Plan and in the Mayor's address to
23 you last Thursday.

24 The Great Recession has
25 impacted our local budget in two major

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2 ways. It has caused tax and other
3 revenues to decrease and it has caused
4 the pension fund's unfunded liability to
5 exceed 50 percent. The City's Office of
6 Budget and Performance and Evaluation
7 estimates that last year the region's
8 economy contracted by 3.1 percent in
9 nominal terms, with even greater
10 downturns experienced in the local
11 construction and manufacturing
12 industries. This had a ripple effect on
13 the local taxes we collect. Wage tax
14 collections, which make up approximately
15 32 percent of total revenues generated by
16 the City, increased by less than
17 two-tenths of a percent last year, well
18 below the rate of inflation. In
19 contrast, from FY98 to FY08, the average
20 annual increase in wage tax collections
21 was 2.8 percent even with scheduled tax
22 rate reductions. Revenues from the
23 business privilege tax are expected to
24 decrease by nearly \$10 million this year
25 versus last year, with an additional

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2 decrease expected in the coming fiscal
3 year. Since Fiscal Year '07, the total
4 decrease in BPT revenue receipts has been
5 nearly \$60 million, or 14 percent. The
6 realty transfer tax has also suffered,
7 decreasing \$116 million below its
8 historic high of \$236 million in Fiscal
9 Year '06, and sales tax revenues did not
10 perform as projected last summer when
11 Council approved our request to the State
12 Legislature to increase the local tax
13 rate by one percent. Part of this is due
14 to the fact that the General Assembly did
15 not approve the rate increase until more
16 than three months into our current fiscal
17 year and part is a result of the
18 continued weakness in the economy.

19 Given the decreases in
20 revenues, this Administration has done
21 what many local families have done, it
22 has tightened its budget. Since Fiscal
23 Year '08, excluding pension and debt
24 service costs, the Administration has
25 decreased its discretionary costs by

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2 roughly \$160 million per year, or nine
3 percent of the total discretionary budget
4 outlays.

5 Let me say, it's not easy to
6 shrink government and I give a lot of
7 credit to my colleagues in the
8 Administration, including our Deputy
9 Mayors and Commissioners, who stepped up
10 and managed their departments with less
11 money, finding efficiencies and
12 rethinking processes so that service
13 delivery would not be adversely affected
14 in a significant way. In fact, a recent
15 poll of Philadelphians commissioned by
16 The Pew Charitable Trusts found that an
17 overwhelming majority of residents had
18 not even noticed a decrease in service
19 levels, and more than a few even thought
20 City services had improved.

21 A significant portion of our
22 reductions over the past two years has
23 come from personnel costs. Since
24 December 2008, the City's General Fund
25 workforce has shrunk by about 800

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2 full-time employees. When part-time and
3 temporary positions are included, there
4 are 1,250 fewer employees now than there
5 were at the end of 2008. And, since I
6 know you'll ask, the Mayor's Office has
7 been part of these cuts. We have
8 decreased our personnel budget by nearly
9 \$2 million, or 38 percent, since FY09 and
10 we propose to decrease it even further in
11 the coming fiscal year.

12 At the same time that the City
13 has been shedding workers, it has also
14 been slashing overtime. For the first
15 half of this fiscal year, overtime costs
16 were down by a third from where it was
17 last year.

18 Specifically, spending will be
19 down in nearly every City department next
20 year versus last year. The Free Library
21 budget will be down 18 percent; Parks and
22 Recreation down by 11 percent;
23 Sanitation, 14 percent; City Planning, 23
24 percent; the Finance Department, 38
25 percent; Managing Director's Office, 18

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2 percent; Procurement Department, 11
3 percent; Records down 50 percent; and
4 Public Health down by approximately seven
5 percent.

6 In addition, Police overtime
7 was cut by 33 percent in the first half
8 of this fiscal year versus the same time
9 last year. Overtime in the Fire
10 Department decreased by 27 percent during
11 this same time period.

12 And let me say again, services
13 have not decreased. In fact, one might
14 argue we are doing even better than ever.
15 Violent crime rates are down by double
16 digits. The number of deaths caused by
17 fires is the lowest number in history.
18 Wait times in the concourse for L&I
19 service is now counted in minutes and not
20 hours. And last year our health clinics
21 served 15,000 more people. We are
22 delivering better services for less
23 money.

24 So if the Administration has
25 been doing its part to make significant

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2 cuts in amounts in excess of the revenue
3 decreases we've experienced, what's the
4 problem? Why did we face a gap that
5 exceeded \$120 million as we put the FY11
6 budget together?

7 I have already touched upon one
8 major reason, the fall-off in our
9 revenues. There have, however, been
10 causes on the expenditure side. There
11 have been two large and recurring
12 reasons - pension obligations and debt
13 service. A third reason, historic
14 snowfall, we hope will never reoccur in
15 the amounts we've endured this winter.
16 Therefore, I'll address only those first
17 two in my statement today since a lot has
18 already been said about the Herculean
19 effort our staff did regarding snow
20 removal this winter.

21 When the stock market crashed
22 in the fall of 2008, the City's pension
23 fund took a severe hit, as did nearly
24 every other institutional endowment and
25 individual retirement account in the

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2 country. While the pension fund has
3 begun to earn back some of those losses
4 and we expect it to earn back more, we
5 are obligated by law to make additional
6 payments into the fund now in order to
7 support the pensions of current and
8 future City workers. Although we were
9 able to defer some of those payments over
10 the next two years, thanks to Act 44,
11 which was passed by the State Legislature
12 in October, we find ourselves still
13 having to pay \$130 million more into the
14 pension fund in FY11 than we did in FY10.
15 Even with a partial deferral of our
16 payment, next year's pension costs will
17 be higher than they have been in any
18 previous year. They will, however and
19 unfortunately, also be substantially
20 lower than in any of the years covered in
21 the FY11 through FY15 Five Year Plan.

22 In addition, required debt
23 service payments will increase by \$13 and
24 a half million in the coming year.

25 Simply put, \$150 million of the

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2 deficit we face in FY11 was for two costs
3 over which the Administration has limited
4 control.

5 And I'm sorry to say it's not
6 going to get any better in the out years.
7 Pension obligations are projected to
8 increase to \$562 million in FY12 and will
9 be even higher in the following years.
10 To say that these payments are strangling
11 the City budget would be an
12 understatement. We were, therefore,
13 encouraged by the Police Union's new
14 contract that gave new employees the
15 choice between increasing their pension
16 contribution rate to six percent of their
17 salaries or entering into a hybrid
18 defined-benefit/defined-contribution
19 plan. These are steps in the right
20 direction and will ultimately save the
21 City a significant amount of money. The
22 Administration is now hoping the other
23 three unions will agree to similar
24 money-saving retirement benefit
25 preservation measures.

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2 As an aside, the other employee
3 benefit costs such as health insurance
4 also contribute to the deficit. Our
5 anticipated obligation will be \$485
6 million in Fiscal Year '11, increasing to
7 \$508 million by Fiscal Year '15. The
8 good news is that the Administration has
9 taken action to reduce these costs by
10 moving its non-union employees to a
11 self-insurance plan. A similar
12 arrangement for the Police Union will be
13 implemented this coming fiscal year. As
14 with pensions, we hope the remaining
15 three unions will follow suit.

16 But as I indicated above, those
17 savings will come in the future. And we
18 are here now facing a budget gap of over
19 \$120 million. Before I turn to what we
20 propose to do, let me first describe what
21 we decided we wouldn't do.

22 First, we were committed to
23 holding our wage, business privilege,
24 sales, realty transfer and property taxes
25 at their current rates.

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2 Second, although departments
3 presented scenarios for decreasing their
4 budgets by seven and a half percent and
5 laying off even more workers, the effects
6 would have been severe. In the Police
7 Department, for example, a seven and a
8 half percent reduction would lead to
9 almost 900 positions being lost, 850 of
10 which would be uniformed officer jobs.

11 In the Department of Parks and
12 Recreation, a seven and a half percent
13 cut would close outdoor pools and
14 eliminate more than 500 seasonal worker
15 positions.

16 In the Fire Department, a seven
17 and a half percent cut would deactivate
18 four engine companies, two ladder
19 companies and five advanced life support
20 medical units.

21 In the Free Library, all Sunday
22 service and Book Mobile service would
23 end.

24 Given the significant amount of
25 money that we have already cut out of the

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2 budget, we were not willing to cut more
3 deeply and start slashing services to the
4 residents of this city. We have already
5 cut the meat and now we'd be chopping
6 into the bone.

7 Ultimately, we have proposed
8 over \$30 million in budget cuts in this
9 budget. Those cuts will be incurred in a
10 number of departments, including the
11 Prisons, which worked with the Criminal
12 Justice Advisory Board headed by Deputy
13 Mayor Everett Gillison and President
14 Judge Pamela Dembe this past year to
15 reduce the speed in which the system
16 processes criminals and lower the head
17 count at local jails. These savings of
18 nearly \$15 million will continue into
19 Fiscal Year '11.

20 The remaining budget gap will
21 be plugged with two proposed fees.

22 The Healthy Philly tax will
23 place a two cent fee on every ounce of
24 soda or other sugary drink sold in the
25 City of Philadelphia. Businesses will

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2 remit the fee through their business
3 privilege tax payment based on their
4 annual sugary drinks sales volume.

5 I realize that there are many
6 people in Philadelphia unhappy about this
7 proposed tax, saying that it will hurt
8 our most vulnerable citizens. But
9 obesity and the diseases it causes, like
10 diabetes, heart attacks and strokes,
11 disproportionately affect our most
12 vulnerable citizens, the poor of
13 Philadelphia. Sixty-four percent of
14 people in Philadelphia and a shocking 56
15 percent of our children are currently
16 obese. This percentage rises to nearly
17 70 percent of the children living in the
18 City's predominantly African American and
19 Hispanic upper North Philadelphia
20 neighborhoods. We hope that this new tax
21 will induce people to switch to diet soft
22 drinks, juice and water, alternatives
23 that are all bottled right here in
24 Philadelphia. And if someone who drinks
25 a bottle of soda a day gives up just two

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2 sodas per week, they could lose nearly
3 seven pounds over the course of the year.

4 The second revenue source that
5 would enable us to save our essential
6 services is the Keep Philly Clean fee,
7 which would assess every property with
8 City-provided trash collection
9 approximately \$6 per week. Low-income
10 homeowners would pay only \$4 per week.
11 The Administration estimates that these
12 fees will raise approximately \$107
13 million per year, a significant portion
14 of the City's total \$140 million
15 sanitation budget, and will enable the
16 City to preserve once-a-week trash and
17 recycling collection. It will also allow
18 the Streets Department to restore
19 services such as leaf collection and
20 street cleaning, as well as maintain and
21 expand the CLIP program, which cleans the
22 City's many vacant lots. And let me be
23 frank, without this fee to support our
24 General Fund, not only would trash
25 services need to be cut, possibly scaling

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2 back to twice-a-month pick-up, for
3 example, we would have to look to slash
4 services managed by other departments.

5 I am proud of the
6 accomplishments made by my fellow City
7 employees over the past year. They
8 worked hard through a difficult time
9 given the uncertainty of last year's
10 budget. To give but a few examples, the
11 Mayor's Homeless Initiative increased the
12 number of permanent affordable housing
13 and helped drive a 26 percent decrease in
14 the number of people living on the
15 street. Greenworks Philadelphia, our
16 plan to make Philadelphia the greenest
17 city in the country, was launched to
18 great success. Single-stream recycling
19 has increased our recycling rates to more
20 than 18 percent, saving us millions of
21 dollars per year. The Commerce
22 Department has launched the Business
23 Services Center, a one-stop shop for all
24 business-related information and
25 assistance. PhillyGoes2College is

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2 helping to connect more local students to
3 college education and convince older
4 adults to return for their degrees.

5 While the list could go on and
6 on, I'll end by highlighting the work
7 done by the Office of Economic
8 Opportunity, which released its strategy
9 to build up the capacity of local
10 minority, women and disadvantaged-owned
11 businesses in Philadelphia and connect
12 more such firms to City contract
13 opportunities. OEO staff met with each
14 City department over the past few months
15 to determine the goals they would set for
16 themselves going forward. The results of
17 those conversations and collaboration
18 will be included in the departmental
19 testimony you will hear over the next few
20 weeks.

21 We based our decisions this
22 year on the questions we will continue to
23 ask going forward - can we perform this
24 service with fewer resources, and, if so,
25 how? What investments should we make now

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2 to produce savings in the future?

3 With regard to that second
4 question, this year's Capital Budget
5 proposes significant investments that
6 will yield essential operational
7 improvements in a few years to come. We
8 will make a \$25 million investment in our
9 IT infrastructure so that processes like
10 HR time sheets will no longer need to be
11 done by hand and data collected by one
12 department can be seamlessly shared with
13 another and help the government run more
14 effectively and efficiently. We propose
15 spending \$17 and a half million to pave
16 our streets, two times the amount in past
17 years. And we will free up operating
18 funds by moving tree planting activities
19 to the Capital Budget. This reallocation
20 will enable us to more than double the
21 amount of the tree planting budget next
22 year. Finally, we will make \$14 million
23 in much-needed improvements to our rec
24 centers, investing City capital dollars
25 that will be leveraged by the money that

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2 City Council members have graciously
3 agreed to contribute to that effort. And
4 for that, we say thank you, City Council.

5 Let me close with this: The
6 Administration's proposed budget seeks to
7 preserve strides that Philadelphia
8 continues to make and to maintain the
9 positive momentum we see occurring all
10 over the City. Make no mistake, these
11 are trying times for many of us. The
12 City budget reflects the damage the Great
13 Recession has caused to our revenues and
14 our pension costs. We have already
15 eliminated \$160 million a year in
16 spending. For us, cutting an additional
17 \$30 million and introducing two new fees
18 were the best alternatives to plug this
19 year's gap. We are also open to
20 suggestions. If a member of City Council
21 or the public has a better idea to bring
22 our Budget and Five Year Plan into
23 balance, we are more than prepared to
24 listen.

25 Thank you for this opportunity

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2 to speak with you. I'm happy to answer
3 any questions you might have.

4 COUNCIL PRESIDENT Verna: Thank
5 you very much.

6 I note that a number of
7 Councilmembers would like to be
8 recognized. So, again, we'll have the
9 first go-around. Each Councilperson will
10 be given five minutes, then we'll have as
11 many go-arounds as required.

12 Can you tell us what are the
13 alternatives that the Administration will
14 be proposing if the trash fee and sugar
15 tax are not approved?

16 MR. ARMBRISTER: Council
17 President Verna, as you are I'm sure
18 aware, we're all hopeful that we don't
19 come to that, but as I mentioned in my
20 testimony, some of the things that we
21 would have to consider are some of the
22 cuts that were proposed by the
23 departments when we asked them last fall
24 to consider what would happen in the
25 event of a two and a half, five and a

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2 seven and a half percent cut. We would
3 have to consider -- I'm not sure we would
4 want to propose these, but we'd have to
5 consider the things that I mentioned,
6 including layoff of uniformed personnel,
7 the closing of fire stations, limitation
8 on hours for library and facilities.

9 As you know and as the Council
10 knows, much of our costs is rooted in
11 personnel, and we would have to probably
12 significantly reduce the workforce in
13 order to meet that big budget hole.

14 COUNCIL PRESIDENT VERNA: Thank
15 you.

16 The revenue estimates show a
17 line, quote, "state-proposed expanded
18 base for the sales tax." The revenue
19 estimated to be collected is \$20 million
20 a year starting in Fiscal 2012 and every
21 year thereafter. How was this amount
22 calculated? The City sales tax rate is
23 reduced from two percent to one percent
24 by state law in 2015. Shouldn't that
25 amount be reduced to \$10 million for that

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2 year?

3 MR. DUBOW: To answer the last
4 part first because it's simpler, yes, it
5 should be. In 2015, that should be 10
6 million, not 20 million.

7 The second point, to figure out
8 what the impact would be for
9 Philadelphia, we looked at the
10 calculations that the state did for the
11 impact on their revenue and assumed it
12 would have the same percentage increase
13 at the local level.

14 COUNCIL PRESIDENT VERNA: On
15 Page 23 of the Plan, you mention that you
16 will save \$4 million in 2011 and another
17 \$5 million over the following four years
18 by leasing certain vehicles. Can you
19 explain how this program will work? Will
20 the City be issuing bonds or leasing from
21 a third party? I would like to know how
22 these savings were calculated.

23 MR. AGOSTINI: Madam President,
24 Steve Agostini, Budget Director.

25 The \$4 million estimate for

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2 Fleet was arrived at with discussions
3 with Fleet, along with some consultants
4 that Fleet has used over the years. It's
5 our view that if we are to lease-purchase
6 a number of vehicles; most notably, fire
7 apparatuses like trucks and ladders, as
8 well as compactors, as an example, in
9 Sanitation that is more closely tied to
10 the useful lives, that we would be able
11 to save cash and smooth out the
12 expenditures for these vehicles over
13 time.

14 We have not made a decision as
15 to whether we are going to use an
16 external party to provide the financing.
17 That may be the most advantageous thing
18 for us to do. We may also try to do this
19 with other lease arrangements like we
20 have entered into with Motorola with
21 respect to our 800 megahertz replacement.
22 Those are still things that we're
23 discussing, and we would love to have
24 discussions with Council about that.

25 COUNCIL PRESIDENT VERNA: Thank

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2 you.

3 Can you tell us what are the
4 Plan assumptions with regard to the Board
5 of Revision of Taxes' budget?

6 MR. DUBOW: The Plan leaves the
7 budget for the Board of Revision of Taxes
8 the way it is now. If the voters approve
9 the legislation, obviously there would be
10 two bodies instead of one and then we'd
11 want to be able to come back and move
12 that money around to create the two new
13 departments.

14 COUNCIL PRESIDENT VERNA: The
15 Plan assumes that their budget will be
16 reduced by \$1.1 million in Fiscal 2011.
17 What are these reductions and how will
18 they be achieved?

19 MR. DUBOW: The reduction is
20 part of the IT consolidation. You'll
21 actually see in a number of departments
22 that there are reductions in their
23 expenditures, and then if you look at the
24 line for the Division of Technology,
25 you'll see a substantial increase. So

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2 that's just taking their IT money and
3 moving it over to DOT.

4 COUNCIL PRESIDENT VERNA: Based
5 on the revenue estimates and the number
6 of employees reflected in the Five Year
7 Plan, you have not included the School
8 District employees; am I correct?

9 MR. DUBOW: No. They're --
10 that's correct.

11 COUNCIL PRESIDENT VERNA: Why
12 haven't we done that? Why haven't we
13 included?

14 MR. DUBOW: I think it's part
15 of what we would want to straighten out
16 once the vote took place.

17 COUNCIL PRESIDENT VERNA: It
18 seems that we're giving consideration to
19 things after we pass the budget.

20 MR. DUBOW: Well, the problem
21 with the BRT issue in particular is that
22 it depends on a vote that will happen
23 after we consider it. I mean, I guess we
24 could give you kind of a pro forma of
25 what we think those two offices would

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2 look like and supply that to you during
3 this process before the BRT comes so that
4 you can see what that would look like.

5 COUNCIL PRESIDENT VERNA: Thank
6 you.

7 Appendix 4, Page 9 of the Plan
8 shows that Finance will be getting \$4
9 million in 2011 and every year thereafter
10 as a reserve for unanticipated
11 expenditures. What are these funds for
12 and why are they needed? I'm assuming
13 that we're not putting in anything for
14 snow removal and perhaps this money would
15 then be used for snow removal?

16 MR. AGOSTINI: That's exactly
17 right, Madam President. It's for
18 miscellaneous expenditures. Snow may be
19 one of those. As you know, in prior
20 years we didn't spend very much for snow
21 removal, in the hundreds of thousands as
22 opposed to the millions that we have
23 spent in this past winter. So we thought
24 it was prudent to have a reserve, but not
25 only for snow, in the event that there

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2 are other miscellaneous expenditures that
3 come forward.

4 COUNCIL PRESIDENT VERNA: Such
5 as?

6 MR. AGOSTINI: For an example,
7 in this year we had two and a half
8 million budgeted for our unemployment
9 compensation. That number spiked to
10 seven million. If we had such a reserve,
11 it would at least allow us -- we could
12 have some assistance because we had a
13 reserve to go to. I'm not saying it
14 would cover all of those unexpected
15 expenditures, but at least it would give
16 us something.

17 COUNCIL PRESIDENT VERNA: Thank
18 you. I have several other questions, but
19 I'll give the other Councilmembers an
20 opportunity to ask their questions.

21 The Chair recognizes Councilman
22 Goode.

23 COUNCILMAN GOODE: Thank you,
24 Madam President.

25 Good morning.

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2 (Good morning.)

3 COUNCILMAN GOODE: Many of our
4 financial problems have been attributed
5 to the Great Recession, as noted in your
6 testimony, and we are hopeful that we
7 will recover from that recession by the
8 Fiscal Year '15, the end of the Plan, and
9 we know that there is no such thing as
10 recovery. It's actually a jobless
11 recovery.

12 So my first question is, by the
13 year Fiscal Year '15, will there be a net
14 job gain in terms of more private-sector
15 jobs created than lost?

16 MR. AGOSTINI: Councilmember --

17 COUNCILMAN GOODE: Is that
18 projected in your Plan?

19 MR. AGOSTINI: Councilmember
20 Goode, yes, there is a projection. If
21 you were to look at the economic
22 projections that are in the beginning of
23 the book, we do anticipate some job
24 growth, but as you pointed out, to date
25 it's been a relatively jobless recovery.

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2 We're hoping that we start to see job
3 growth towards the tail end of '10; if
4 not, in '11, but if that gets delayed --

5 COUNCILMAN GOODE: There are
6 several different projections in terms of
7 economic growth. My specific question is
8 about net job creation and whether there
9 will be more jobs created in the private
10 sector than jobs lost by the year Fiscal
11 Year '15.

12 MR. AGOSTINI: Yes. Our
13 estimate is that that will indeed be the
14 case.

15 COUNCILMAN GOODE: And how many
16 more jobs will be created than lost by
17 the year Fiscal Year '15?

18 MR. AGOSTINI: In the estimate
19 that I have -- and, again, this is very
20 preliminary -- we are assuming someplace
21 between two and a half and three percent
22 more jobs will be added to the economy in
23 '14 and '15.

24 COUNCILMAN GOODE: And how will
25 that be achieved and is that part of your

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2 five-year strategy or is that just as a
3 result of changes in the national
4 economy?

5 MR. AGOSTINI: As part of the
6 changes in the national economy.

7 COUNCILMAN GOODE: According to
8 the Plan, the City's annual share of real
9 estate tax revenue will be increased by
10 less than a million dollars from Fiscal
11 Year '10 to Fiscal Year '15. It goes
12 from \$407 million -- \$413.4 million to
13 \$414.1 million. Why is that?

14 MR. AGOSTINI: In the Plan, we
15 assumed that the moratorium on
16 assessments would, in essence, create a
17 flat growth plane for property taxes.
18 What we did show and as you've noted, in
19 FY14 and FY15, those are years we
20 actually show growth. I believe the
21 growth is approximately three percent in
22 those years.

23 COUNCILMAN GOODE: But the
24 growth overall between now and then is
25 really only \$700,000 more in real estate

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2 tax revenue in terms of our local share?

3 MR. DUBOW: The other thing to
4 add on the moratorium is that based on
5 where the market is even without the
6 moratorium, we probably would not have
7 been projecting growth.

8 COUNCILMAN GOODE: Well, I
9 guess the question is, we're talking over
10 a five-year period. I don't know how
11 long the moratorium is supposed to last,
12 but does this figure take into
13 consideration full valuation? Will full
14 valuation happen within the Five Year
15 Plan?

16 MR. DUBOW: It assumes that we
17 will have full valuation and that once
18 full valuation is in place, you'd see
19 normal growth tied to what was going on
20 in the market.

21 COUNCILMAN GOODE: And so with
22 full valuation, we're still projecting
23 only to have \$414 million in our share of
24 the real estate tax revenue?

25 MR. DUBOW: Correct.

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2 COUNCILMAN GOODE: If and when
3 full valuation takes effect, is it the
4 Administration's plan to promote the Keep
5 Philadelphia Clean fee?

6 MR. DUBOW: No. No.

7 COUNCILMAN GOODE: Why not?

8 MR. DUBOW: Because just having
9 full value in place won't necessarily
10 result in an increase in revenue. That
11 will depend on what happens in the
12 marketplace, and I don't think you'll see
13 a substantial enough growth in the real
14 estate market to see \$107.7 million in
15 new revenues.

16 COUNCILMAN GOODE: Well, if
17 we're going to embark upon full
18 valuation, why not then roll that fee
19 into full valuation and make it tax
20 deductible?

21 MR. DUBOW: I'm sorry. I
22 didn't hear you.

23 COUNCILMAN GOODE: I said if
24 we're going to embark upon full
25 valuation, why not roll that fee into

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2 full valuation and then make it tax
3 deductible?

4 MR. DUBOW: You're asking why
5 not do -- I mean, you're asking why not
6 do the increase as an increase in the
7 real estate tax as opposed to doing it as
8 a separate fee? Is that the question?

9 COUNCILMAN GOODE: That's not
10 the question I asked, but that will be an
11 appropriate question also. My question
12 is, if we're going to embark upon full
13 valuation within the Five Year Plan, the
14 point at which we embark upon full
15 valuation, why not then roll that fee
16 into full valuation and make it tax
17 deductible?

18 MR. DUBOW: You could. I
19 really think it's a separate question
20 from full valuation, because full
21 valuation is about getting the
22 assessments right. So if the issue is
23 should it be done in a way that's tax
24 deductible, you could do that independent
25 of moving to full valuation.

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2 COUNCILMAN GOODE: I agree, and
3 I believe that if we did it that way now
4 as opposed to a fee, not only would it be
5 tax deductible, but it would be far less
6 regressive.

7 Okay. There's a \$25 million
8 increase in wages in Fiscal Year '12 that
9 stays flat for Fiscal Year '15. What is
10 that?

11 MR. AGOSTINI: Are you asking
12 about the '12 to '13 estimate that shows
13 in '12 1.16 billion and then 1.2 billion
14 in '14 -- I mean, in '13?

15 COUNCILMAN GOODE: In Fiscal
16 Year '11, it's 1.376 billion, Fiscal Year
17 '12, it's 1.4 billion and continues at
18 1.4 billion through Fiscal Year '15.

19 MR. DUBOW: You're talking
20 about wages as opposed to the wage tax?

21 COUNCILMAN GOODE: I'm talking
22 about wages.

23 MR. DUBOW: Wages, okay. So
24 the increases that are shown in there are
25 for --

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2 COUNCILMAN GOODE: Let me
3 restate my question, then.

4 MR. DUBOW: -- the FOP
5 arbitration award.

6 COUNCILMAN GOODE: The question
7 is, what is the \$25 million increase that
8 stays flat from '12 to '15?

9 MR. DUBOW: Yes. What the
10 wages show are an increase to reflect the
11 FOP arbitration award that had wage
12 increases.

13 COUNCILMAN GOODE: So that
14 wage --

15 MR. DUBOW: So it had increases
16 in '11 and '12. So those are both shown
17 in the budget. It doesn't reflect any
18 other wage increase.

19 COUNCILMAN GOODE: So that wage
20 increase is strictly FOP?

21 MR. DUBOW: Yes.

22 COUNCILMAN GOODE: Thank you.

23 Thank you, Madam President.

24 COUNCIL PRESIDENT VERNA:

25 You're welcome.

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2 The Chair recognizes Councilman
3 Jones.

4 COUNCILMAN JONES: Thank you,
5 Madam President. This year I added my
6 own timer just to get accuracy.

7 I guess in reading your
8 testimony and hearing it, two things --
9 three things I'm encouraged about. One,
10 that you looked at efficiencies; that you
11 considered, number two, cuts second; and
12 that you are considering revenue
13 enhancements as a last option, having
14 exhausted some of the others. So that is
15 good.

16 But I guess when I read some of
17 the letters I've gotten and the comments
18 I've gotten and the walk-ups in the
19 grocery store, it begs the question, last
20 year at this time we were talking about a
21 one percent sales tax that would save us
22 from ever having to be in this kind of
23 desperate straits again and here we are
24 talking about taxes again. So the simple
25 ask is, why are we here?

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2 MR. ARMBRISTER: Good question,
3 and the reason is -- I attempted to lay
4 it out at the beginning of my
5 testimony -- is that when we talked about
6 a one percent increase in the sales tax,
7 you assume a certain state with respect
8 to the rest of your revenues and economy.
9 Unfortunately, it was not a steady state.
10 What we discovered was that the wage
11 taxes, which were a big culprit,
12 continued to go down significantly, which
13 had not been anticipated at the time, and
14 our --

15 COUNCILMAN JONES: But in your
16 scenarios, best case/worst case, did we
17 not --

18 MR. ARMBRISTER: We assumed a
19 certain level of wage tax revenues that
20 didn't materialize. Similarly, with the
21 sales tax, in large part because of its
22 implementation, because it was three
23 months later than we had anticipated
24 being implemented and passed by the
25 General Assembly, but also as a result of

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2 the economy, we have not, even in our
3 estimates taking into account the delayed
4 start, hit our projection with respect to
5 the sales tax revenue, which is further
6 evidence of the weakened economy. So I
7 think those are the primary reasons.

8 COUNCILMAN JONES: I just
9 needed that on the record, because a lot
10 of people come up and just ask the simple
11 question. They aren't as complex as we
12 understand and all the intricate details,
13 but they just want to know.

14 MR. DUBOW: It's always -- the
15 simple answer is, we expected the economy
16 to be weak, and it was weaker.

17 COUNCILMAN JONES: Okay.
18 Second thing, as we look at options and
19 all things are being considered, I've
20 heard counter-proposals being floated
21 around, have we done a matrix on two
22 things: One, a matrix of surrounding
23 counties on who charges fees on trash
24 collection and what they are, because a
25 lot of people, the first counter-argument

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2 is, I'm going to move to a surrounding
3 county where they don't have it. And is
4 that in fact true and have we done that
5 comparison?

6 And then on the soda tax, what
7 other municipalities, states have
8 implemented this and what has it done for
9 obesity and what has it done for
10 revenues? And you make a certain
11 assumption that people based on increased
12 costs are going to change their behavior
13 for the healthy, and if that is true,
14 what does that do to our projections on
15 how much money we're going to get?

16 MR. ARMBRISTER: We're going to
17 let -- we have the surrounding counties
18 information, and I'll ask Dr. Schwarz to
19 come to the table to talk about the
20 sugary drink tax.

21 In terms of surrounding
22 counties and municipalities that charge
23 for trash or fee collections, Bucks
24 County have rates ranging from \$250 to
25 \$350 per year, plus extra fees for bulk

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2 collection at \$50 to \$75 per collection.
3 Cheltenham Township has a \$233 tax-based
4 payment. Upper Darby, \$130 per year
5 billed annually, plus a \$10 fee for bulk
6 collection. Marple Township, \$160 per
7 year billed annually. Lower Merion
8 Township, annual fees based on volume
9 from \$192 a year to \$322 a year.
10 Abington Township, annual fees based on
11 volume, \$200 to \$250 a year. Lower
12 Moreland Township, \$295 tax-based
13 payment. And Chester County, 90 percent
14 direct billed to all of their customers.
15 Rates range from \$250 to \$350 a year.

16 COUNCILMAN JONES: Do you also
17 have where they make exceptions,
18 exemptions for particular classes?

19 MR. ARMBRISTER: It's not
20 included in this information, but we
21 certainly can try to get that information
22 for you, Councilman. And I'll let
23 Dr. Schwarz answer your second question.

24 DR. SCHWARZ: Good morning.
25 Don Schwarz, Deputy Mayor for Health and

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2 Opportunity.

3 I believe there were two
4 questions, just so that I'm clear and
5 answer them. One was where else in the
6 country do people have a tax on
7 sugary-sweetened beverages and where is
8 it being considered. And the second was
9 do we know the connection between an
10 increase in the cost for sugary beverages
11 and obesity.

12 For the first one, let me say
13 that there is one other city in the
14 country that has had a longstanding
15 excise tax actually on sugar-sweetened
16 beverages, and that's Chicago. And there
17 are seven states currently that have
18 taxation in place around sugar-sweetened
19 beverages. A number of other states in
20 particular and municipalities are
21 considering sugar-sweetened beverage
22 taxes at the moment.

23 The interest in these taxes is
24 twofold: One, as in Philadelphia, to
25 raise revenue; and, two, to do something

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2 about the epidemic of obesity, as was
3 mentioned. We know that about 56 percent
4 of children in the City are either
5 overweight or obese, and in parts of
6 North Philadelphia, for children the rate
7 is almost 70 percent.

8 In terms of the impact on
9 obesity, as you may have seen in the
10 Inquirer yesterday, there was a study
11 that came out from the Archives of
12 Internal Medicine yesterday that looked
13 at a 20-year set of data on the impact in
14 differences in price of sugar-sweetened
15 beverages, both on consumption and on
16 obesity, and it is probably the most
17 compelling data we've had to date to show
18 the direct relation of price to obesity
19 and the potential impact for us on
20 obesity in Philadelphia should we
21 increase the cost of sugar-sweetened
22 beverages.

23 COUNCILMAN JONES: And I'll end
24 on this. Some of the counter-arguments
25 were -- and I won't name my source,

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2 Councilman Clarke, until you tell me I
3 can. But some of the counter-arguments
4 were that if they go away from soda, that
5 they go to juice, which has higher sugar
6 content, or milk that has higher calorie
7 content, and are we -- unless they choose
8 water, the options actually spiral
9 upward, and what would be your response
10 to that criticism?

11 DR. SCHWARZ: One, I hope
12 people choose water. I'm a pediatrician
13 and have worked with children now for a
14 quarter of a century and always reminded
15 parents that children should be drinking
16 four to eight servings of water a day.
17 So my advice to everyone is drink more
18 water. Philadelphia tap water is good
19 and clean and works very well.

20 In terms of juice and milk,
21 juice and milk per calorie have other
22 nutrients. It's not just hollow
23 calories. So the calcium content in milk
24 in particular is very valuable, not just
25 for children but for older

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2 Philadelphians. There is an argument
3 that the sugar in milk, lactose, isn't
4 digested well by some members of our
5 population because of genetic reasons.
6 We now have milk alternatives either that
7 are lactose-digested or lactose-free, and
8 you also have soy milk, which is calcium
9 fortified. So I believe we have to think
10 not only about caloric content, but also
11 the other benefits of drinking milk.

12 COUNCILMAN JONES: Thank you,
13 Madam Chair. I'll wait for the next
14 round for other questions. Thank you.

15 COUNCIL PRESIDENT VERNA: Thank
16 you.

17 Mr. Armbrister, by the time we
18 have our public hearing on this last bill
19 that was being talked about, I would
20 appreciate it if we could have a City
21 Solicitor's opinion.

22 MR. ARMBRISTER: On which,
23 Councilwoman?

24 COUNCIL PRESIDENT VERNA: The
25 tax bill.

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2 MR. DUBOW: On the
3 sugar-sweetened tax, that we're able to
4 levy that as a gross receipts tax?

5 COUNCIL PRESIDENT VERNA: Yes.

6 MR. ARMBRISTER: Okay.

7 COUNCIL PRESIDENT VERNA: Thank
8 you.

9 The Chair recognizes Councilman
10 Green.

11 COUNCILMAN GREEN: Thank you,
12 Madam Chair.

13 Good morning.

14 (Good morning.)

15 COUNCILMAN GREEN: During, I
16 guess, your testimony, you mentioned that
17 there's a -- you've taken a look at the
18 various departments and discussed what a
19 seven and a half percent cut in those
20 departments would mean. I think the
21 departments were required to submit to
22 you a two and a half, five percent and
23 seven and a half percent bunch of
24 scenarios as to what they would recommend
25 cutting at each of those levels. Did

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2 they do that in writing?

3 MR. AGOSTINI: Councilmember
4 Green, for the most part, we were either
5 given tables as we had asked them to be
6 presented on particular forms or
7 narratives. We have summarized that all
8 in a table that runs about 10 or 12 pages
9 as well. If your question is would you
10 like to see that and see the summary
11 documents, we would be happy to provide
12 that to you.

13 COUNCILMAN GREEN: I'd like to
14 see the summary documents and the
15 documents that back them up that were the
16 original submissions by the department.

17 MR. AGOSTINI: In paper form?
18 I'm kidding.

19 COUNCILMAN GREEN: You can
20 e-mail them to me. And I'd really like
21 to get those prior to the departmental
22 hearings so that we can discuss the
23 different savings with the departments.

24 COUNCIL PRESIDENT VERNA: If
25 that information could be provided to the

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2 Chair.

3 MR. ARMBRISTER: We absolutely
4 will, Council President.

5 COUNCIL PRESIDENT VERNA: Thank
6 you.

7 COUNCILMAN GREEN: At this
8 point, we're all relying on the
9 Administration's determination that even
10 a two and a half percent cut in each
11 department would be, quote/unquote,
12 Draconian, and the decision was made not
13 to take those cuts, and I'd like to be
14 able to evaluate that myself.

15 MR. AGOSTINI: Councilmember,
16 if I might just to elaborate. What we
17 received from departments totaled about
18 \$124 million, and that's what we have
19 there. Just keep in mind that the level
20 of gap that we had to close would have
21 still required us to contemplate other
22 measures even if we had accepted all of
23 that.

24 COUNCILMAN GREEN: No. I
25 understand that, but it's fair to say

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2 that based on your review of the
3 responses from every department, the
4 Administration determined that cuts that
5 you have not proposed to this point would
6 not be appropriate?

7 MR. AGOSTINI: They would have
8 been very difficult, but, again, let us
9 give you the list and you can do the
10 review as you desire.

11 COUNCILMAN GREEN: Okay. I
12 think what you've proposed is a 0.85
13 percent reduction in costs, and just it
14 kind of doesn't square with other parts
15 of your testimony where you refer to the
16 Pew poll where you basically said people
17 hadn't noticed a decrease in service and
18 some people even thought that the service
19 had gotten better, and that suggests to
20 me that there may be more of a public
21 appetite for some cuts as opposed to some
22 of the taxes and fees that have been
23 proposed.

24 I talked to Mr. Agostini prior
25 to Council, and I understand that you are

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2 about to hire some consultants or
3 potentially going to hire some
4 consultants to look at revenue estimates
5 which you haven't had an opportunity to
6 do. Would that mean that you would be
7 revising your revenue estimates during
8 the budget process, or what's your plan
9 with respect to that?

10 MR. AGOSTINI: Councilmember,
11 we hadn't planned to revise the estimates
12 during the process. It was our intent
13 always to have them in hand to assist us
14 with sort of economic projections. For a
15 variety of reasons, that hasn't occurred.
16 We hope to have them on staff within the
17 next three to -- two to three weeks.

18 COUNCILMAN GREEN: But
19 presumably, we won't put our head in the
20 sand if they have significantly different
21 revenue projections?

22 MR. AGOSTINI: No,
23 Councilmember, definitely not. This
24 morning I received the new Blue Chip
25 Economic Indicators, and I pored over

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2 that on my way over here. So I'm
3 constantly looking at the information.

4 COUNCILMAN GREEN: Okay. Well,
5 once we get those people on board, I look
6 forward to talking about that more.

7 With respect to Councilman
8 Goode's question about property taxes,
9 how much has the decision -- how much did
10 the moratorium on taxes decision cost us
11 on an annual basis through the Five Year
12 Plan?

13 MR. DUBOW: I'm going to let
14 Steve give you the details, but I want to
15 say first that that makes an assumption
16 that there would have been growth in
17 assessments even -- in the value
18 assessments even if we didn't do the
19 moratorium, and I don't know that that's
20 a valid assumption given where the market
21 is, but I think what we can tell you is
22 what the change in our projection is from
23 what the growth rates what we assumed
24 last year was.

25 COUNCILMAN GREEN: Okay.

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2 MR. AGOSTINI: And I don't have
3 the detail here and it's easy to provide
4 to you. I will tell you that for '11,
5 the loss of revenue was approximately 21,
6 22 million in property taxes. I can show
7 you the details. I can give you the
8 details. Actually, I have the details
9 here. Sorry. It's 13.7 million in '11.
10 It was 37 million in '12, sorry, and then
11 for '13, it was about 50 million, and
12 then we've made some growth projections
13 in the subsequent years. But this was an
14 early draft. I have all the details.
15 I'd like to bring that over to you.

16 COUNCILMAN GREEN: Okay.
17 Great. If you could submit them to the
18 Chair.

19 Thank you.

20 COUNCIL PRESIDENT VERNA: The
21 Chair recognizes Councilwoman Tasco.

22 COUNCILWOMAN TASCO: Thank you
23 very much.

24 In your discussion of the
25 pension contribution, what is the annual

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2 required contribution?

3 MR. DUBOW: Our pension
4 contribution, it's kind of -- it varies a
5 lot through the course of the Five Year
6 Plan because we have that deferral that
7 was part of the budget balancing actions
8 we took last year. So for 2011, the
9 pension payment itself is \$381 million.
10 Plus the pension obligation bonds are
11 about another 97 million. Then it goes
12 in '12, the pension portion, to 459, with
13 the pension obligations being 102
14 million. In both '13 and '14 when we
15 repay the deferrals, it's between 570 and
16 580 on the pension obligation bonds and
17 close to -- I mean on the contribution
18 and close to 110 on the pension
19 obligation bonds. Then after the
20 deferrals go away, 2015 is the first year
21 with no impact to the deferrals. The
22 pension contribution is about 490
23 million. The pension obligation bonds
24 are about 112 million. So together our
25 pension costs that year will be \$600

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2 million. It's about 14 and a half
3 percent of our budget.

4 COUNCILWOMAN TASCO: How much
5 of the cost -- well, this is before you
6 got here -- is attributed to low
7 contributions through the years?

8 MR. DUBOW: There are a number
9 of things that contributed to the funding
10 percent, which is in the low 40's, and
11 that, in turn, relates to how much we
12 have to pay to make up for that unfunded
13 liability. There were years when there
14 was underfunding. That was kind of
15 decades ago. There were investment
16 losses. Most recently last year there
17 were significant losses. There was also
18 a change in 2003, 2004. We went from a
19 funding policy that would have amortized
20 our unfunded liability more quickly to
21 paying the minimum amount allowed under
22 state law. So we pay the amount we're
23 required to pay, but it doesn't amortize
24 the unfunded liability as quickly.

25 All those things together add

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2 to the amount that we have to pay and to
3 the funding percent. I don't have a
4 breakout of what each thing did.

5 COUNCILWOMAN TASCO: You talked
6 about the insurance costs. We are
7 hearing during this debate, the health
8 insurance debate from the federal
9 government, that individuals' insurance
10 costs are going up annually. How about
11 the City? When we contract for health
12 insurance, do we have a set amount that
13 we pay, and what impact would -- I guess
14 I'm asking, would our employees be
15 subjected to increases or are they caught
16 into the contract that the City has with
17 the insurance company that we contract
18 with?

19 MR. DUBOW: They're covered by
20 our plans, and I don't know what the
21 latest version of healthcare, what
22 passes, will do with "Cadillac" plans. I
23 think there were some versions that may
24 have caught people that are in our plans
25 into "Cadillac" plans, which may have

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2 meant that they would have had to pay
3 taxes on their healthcare, but I don't
4 know where that sits now. But I think
5 they'd still be covered under our plans.

6 COUNCILWOMAN TASC0: So
7 employees who are personally employed by
8 the City can't be billed an increase for
9 their health insurance because you come
10 under the City plan?

11 MR. DUBOW: Based on what's
12 going on in the national healthcare
13 debate, I don't think so. I can
14 double-back and make sure that's right,
15 but my understanding is it would not
16 affect their coverage.

17 COUNCILWOMAN TASC0: So at the
18 rate that I pay or we pay for an
19 individual, that individual doesn't get
20 an increase during the course of the year
21 in their insurance costs because they pay
22 a flat rate to the City? They contribute
23 something.

24 MR. DUBOW: Right. Yeah. I
25 mean, for what each individual pays is

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2 really determined by collective
3 bargaining. So I think that would be
4 separate from the national healthcare.

5 COUNCILWOMAN TASC0: So if the
6 City's rate is up, is that because the
7 rates are rising as you negotiate with
8 the various insurance companies to
9 provide the coverage?

10 MR. DUBOW: Yes. Rates have
11 gone up not just for us but for
12 businesses and governments across the
13 country as healthcare costs have
14 increased. So our costs have gone up.

15 For a lot of the employees, it
16 hasn't had an impact, for the union
17 employees, but not all of them. Some of
18 them, they're separate from that, because
19 we make a set contribution each month for
20 them.

21 COUNCILWOMAN TASC0: In your
22 testimony, Mr. Armbrister, you talked
23 about the trash fee would be \$6 a week
24 and low income 4. In the Mayor's speech,
25 it was \$5 a week, if I understand it

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2 correctly, for households. Now you're
3 saying it's \$6 a week.

4 MR. ARMBRISTER: Well, I think
5 it was \$5.77, I believe is what he said.
6 I think I rounded it off to about \$6, but
7 it came out to about \$300 per year for
8 the maximum fee and \$200 a year for the
9 minimum fee. I think it was \$5.77, if
10 I'm not mistaken, what the Mayor might
11 have indicated.

12 COUNCILWOMAN TASCO: Okay.
13 Thank you.

14 COUNCIL PRESIDENT VERNA: Thank
15 you.

16 The Chair recognizes
17 Councilwoman Blackwell.

18 COUNCILWOMAN BLACKWELL: Thank
19 you, Madam President.

20 I met with these recycling
21 people this morning, program, and I will
22 say that some people approached me who
23 had heard the -- and this sounds like a
24 great program, but some people who
25 contacted me thought that this program

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2 would mean there would be a direct credit
3 or cut in this \$300 fee. Was that
4 considered?

5 MR. ARMBRISTER: I think it's
6 under consideration as we speak. As
7 initially proposed, the RecycleBank
8 coupons were not a direct credit to the
9 fee, but I take it that that may be under
10 consideration now, Councilwoman.

11 COUNCILWOMAN BLACKWELL: Great.

12 MR. ARMBRISTER: I don't know
13 if that's possible, but I think they are
14 looking at that.

15 COUNCILWOMAN BLACKWELL: All
16 right. Will you keep the President
17 informed?

18 MR. ARMBRISTER: We will
19 certainly keep you apprised of those
20 discussions.

21 COUNCILWOMAN BLACKWELL: Thank
22 you.

23 Also, we understand that the
24 funds that run the Clerk of Quarter
25 Sessions court have already been

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2 transferred to the courts. I did speak
3 with Judge Dembe after the Clerk's
4 announcement of her leaving office at the
5 end of this month, and we want to be
6 assured that those workers will not lose
7 their positions.

8 MR. DUBOW: We don't -- I mean,
9 those funds haven't been transferred. If
10 we transfer, we'd have to come here.

11 COUNCILWOMAN BLACKWELL: And
12 there's no plan for that, right? We
13 really just want to protect those people
14 that work there, that work for Vivian
15 Miller. We know that she's leaving, but
16 we want to make sure that the -- because
17 obviously the job still has to be done,
18 and we just want to make sure that the
19 workers are protected.

20 (Witness approached witness
21 table.)

22 DEPUTY MAYOR GILLISON: Good
23 morning, Councilwoman. Everett Gillison,
24 Deputy Mayor for Public Safety.

25 Councilwoman, both issues are

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2 basically correct. One, we would have to
3 come to Council obviously before we
4 transfer any monies. We would not do
5 that. That is quite clear. And we've
6 been working to make sure that everyone
7 is given the information that they need
8 in order to make an appropriate decision.
9 And, two, the Mayor has made it clear
10 that those jobs are going to be protected
11 no matter what happens, and that's also
12 something that we're going to work
13 together on as well.

14 COUNCILWOMAN BLACKWELL: Thank
15 you. I mean, Judge Dembe did say to me
16 that she needed the jobs, so it has to be
17 done, so she would need the workers, but
18 I just wanted that on the record.

19 Let me try to get in one more
20 question during this first round. Is the
21 tax on sweetened beverages triple
22 taxation of such beverages, once under
23 gross receipts, again under net profits
24 and yet again at two cents an ounce?

25 MR. AGOSTINI: Councilmember,

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2 I'd like to go back to the Law

3 Department, but I think the way we were

4 structuring this is that there would be

5 some form of either a credit or some

6 other acknowledgment of the tax, the two

7 cent tax being paid in the remission of

8 the business privilege tax, but I'd like

9 to go back to the Law Department and

10 review how that legislation was written.

11 COUNCILWOMAN BLACKWELL: All

12 right. Will you get back to us?

13 Thank you.

14 COUNCIL PRESIDENT Verna:

15 You're welcome.

16 COUNCILWOMAN BLACKWELL: I'll

17 wait until the next round.

18 COUNCIL PRESIDENT Verna: Very

19 well.

20 COUNCILWOMAN TESCO: Could I

21 have a point of information?

22 COUNCIL PRESIDENT Verna: Yes.

23 Councilwoman Tesco.

24 COUNCILWOMAN TESCO: On

25 Mr. Gillison. Would you come back,

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2 please.

3 Could you tell me how many of
4 the positions in the Clerk of Quarter
5 Sessions are civil service and how many
6 are exempt?

7 DEPUTY MAYOR GILLISON: The
8 last count that I had, although I was at
9 a meeting this morning, but I believe
10 it's 114 are civil service and somewhere
11 between four and five as exempt.

12 COUNCILWOMAN TASC0: So the
13 notion of the duties of this office will
14 continue?

15 DEPUTY MAYOR GILLISON: Yes.

16 COUNCILWOMAN TASC0: But it
17 will be under the jurisdiction of the
18 courts?

19 DEPUTY MAYOR GILLISON: That's
20 one of the alliterations, yes.

21 COUNCILWOMAN TASC0: So you
22 really have to determine what happens to
23 the exempt as you move forward?

24 DEPUTY MAYOR GILLISON: We're
25 moving forward on all these --

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2 COUNCILWOMAN TASC0: Oh, you're
3 doing it with the entire staffing of the
4 department?

5 DEPUTY MAYOR GILLISON: The
6 entire staffing of the department is the
7 idea, but we have a lot of things we have
8 to work out in the next coming days,
9 weeks and maybe even up to a month. But
10 we're planning on the entire functions
11 being absorbed pursuant to the Chief
12 Justice --

13 COUNCILWOMAN TASC0: What does
14 "absorbed" mean? Does it mean that you
15 will find other people in the courts to
16 do those jobs?

17 DEPUTY MAYOR GILLISON: No.

18 COUNCILWOMAN TASC0: Or that
19 those people who are currently in the
20 employ of the Clerk of Quarter Sessions,
21 do they go away?

22 DEPUTY MAYOR GILLISON: No.
23 No. The current people who are in those
24 jobs will be doing those jobs.

25 COUNCILWOMAN TASC0: They will

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2 be doing it?

3 DEPUTY MAYOR GILLISON: That's
4 correct.

5 COUNCILWOMAN TASC0: So none of
6 that changes. The only thing that
7 changed was the elected official
8 resigned?

9 DEPUTY MAYOR GILLISON: That's
10 correct.

11 COUNCILWOMAN TASC0: So
12 everything remains the same?

13 DEPUTY MAYOR GILLISON: That's
14 correct.

15 COUNCILWOMAN TASC0: Thank you
16 very much.

17 COUNCIL PRESIDENT VERNA:
18 Mr. Gillison, while you're there, will
19 the 114 employees maintain their civil
20 service status?

21 DEPUTY MAYOR GILLISON: That is
22 something that we're getting and we're
23 researching now. There is a split
24 decision at this point, but I'm going
25 to -- I'll reserve my comment until I get

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2 further information.

3 COUNCIL PRESIDENT VERNA: Very
4 well. Thank you.

5 Councilwoman Brown.

6 COUNCILWOMAN BROWN: Thank you,
7 Madam President.

8 Good morning, gentlemen.

9 (Good morning.)

10 COUNCILWOMAN BROWN: In your
11 testimony you stated that Parks and
12 Recreation will be decreased by 11
13 percent. They will be spending down by
14 11 percent.

15 MR. DUBOW: Have been already.
16 They have been reduced. This budget does
17 not reduce them. There's one cut, which
18 is removal of tree planting money from
19 the Operating Fund, but it's replaced
20 with money in the Capital Fund, actually
21 by more than was taken out.

22 COUNCILWOMAN BROWN: Oh, okay.
23 You also mentioned again with regards to
24 Recreation that \$14 million will be used
25 for needed improvements to City rec

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2 centers. I would presume those
3 improvements are stipulated by District
4 Councilmembers?

5 MR. ARMBRISTER: Right. Parks
6 and Recreation Commissioner DiBerardinis
7 has met, I think, with every District
8 Councilperson and utilizing money that we
9 included in the budget has at least made
10 some arrangements with each Councilmember
11 to invest in parks in their particular
12 districts. He's here and available to
13 address that.

14 COUNCILWOMAN BROWN: Please.
15 (Witness approached witness
16 table.)

17 COUNCILWOMAN BROWN: Good
18 morning.

19 COMMISSIONER DiBERARDINIS:
20 Good morning. Michael DiBerardinis,
21 Commissioner of Parks and Recreation.

22 COUNCILWOMAN BROWN: And so
23 according to your colleague here, you've
24 met with District Councilmembers to
25 determine what those improvements will be

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2 that equal to the amount of \$14 million?

3 COMMISSIONER DiBERARDINIS:

4 Right. There's been -- over the last
5 three weeks, I met with all of District
6 Councilmembers in an attempt, at a very
7 successful attempt, to leverage our
8 dollars that the Administration has with
9 the capital authorizations that District
10 Council folks have, in addition to
11 outside donations, outside monies that
12 are coming in. So roughly that whole
13 process, we started out with 5 million
14 from the City's side, from the
15 Administration's side. Matching that
16 with City Council allocations and with
17 corporate and other foundation dollars,
18 we've come up to approximately \$14
19 million of programs that we think are
20 important for the rec centers and the
21 Department, that are important to the
22 Councilpeople and I think really overall
23 significantly increase the operational
24 capabilities of the Department -
25 lighting, safety manning, spray pools,

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2 swimming pools, security cameras. I
3 mean, a whole range of very important
4 projects that both the District
5 Councilperson and the Department agree
6 serve the interest of the operations of
7 the center and all the user groups.

8 COUNCILWOMAN BROWN: Brief
9 update on the Dell, and brief only
10 because the clock is running.

11 COMMISSIONER DiBERARDINIS:
12 I'll be quick. We fully expect to have
13 an exciting season at the Dell this year.
14 We're beginning to move our contracts
15 forward. The capital restoration and
16 renovations are on schedule to be
17 completed this spring, and we're very
18 excited about reopening the facility this
19 summer.

20 COUNCILWOMAN BROWN: Thank you
21 very much.

22 Dr. Schwarz, if you can come
23 back to the witness table. The question
24 is around the sugar tax.

25 (Witness approached witness

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2 table.)

3 COUNCILWOMAN BROWN: Thank you.

4 You state in your testimony that

5 currently there's seven states and the

6 City of Chicago currently considering the

7 sugar tax.

8 DR. SCHWARZ: No. They

9 actually have the tax.

10 COUNCILWOMAN BROWN: So have

11 they been in place long enough for us to

12 have evidence that the imposition of the

13 tax actually led to behavioral change?

14 DR. SCHWARZ: In Chicago, the

15 answer is, it's been around for a long

16 time. No one collected data before.

17 COUNCILWOMAN BROWN: "A long

18 time" meaning two years, five years?

19 DR. SCHWARZ: More than a

20 decade.

21 For the other seven states, the

22 answer is, I don't know whether anyone

23 has recent data. I have not seen

24 anything published as yet, but I'm happy

25 to look again. We are in touch with a

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2 number of groups around the country who
3 monitor pretty closely obesity outcomes
4 and there's been, as you might imagine, a
5 lot of interest in the impact, but I
6 haven't seen anything out yet. The
7 article that came out yesterday was the
8 first that nicely tied obesity,
9 consumption of sugar-sweetened beverages
10 and price.

11 COUNCILWOMAN BROWN: Okay,
12 then. Thank you.

13 It looks like I have one more
14 question. What linkages has the
15 Administration made with the 2010 Census
16 operation to put a dent in this huge
17 unemployment number we have here in the
18 City? What tangible linkages has the
19 Administration made with the 2010 Census
20 employment pool operation to address the
21 huge unemployment?

22 MR. ARMBRISTER: Well, we've
23 created the Census 2010 team, which is
24 working actually down in City Hall on the
25 first floor, and we are working very

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2 closely with the regional Census Office.

3 I forget how many people that we've

4 employed downstairs. It may be five to

5 seven folks that are working pretty much

6 full time on the census downstairs. And

7 I think we're making linkages in terms of

8 trying to get counters and things like

9 that working with the regional office,

10 because that's really their

11 responsibility, is my understanding.

12 COUNCILWOMAN BROWN: So when

13 City employees are -- when you're taking

14 the various actions you are in government

15 to trim the fat, as is stated, are you

16 creating opportunities for those former

17 City employees to link up with?

18 MR. ARMBRISTER: Well, we

19 certainly have made the regional office

20 of the Census, which is responsible for

21 hiring the counters, yes, we are trying

22 to make sure -- we have a very close

23 working relationship with them. We do.

24 COUNCILWOMAN BROWN: All right.

25 Close relationship?

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2 MR. ARMBRISTER: But I mean to
3 say that --

4 COUNCILWOMAN BROWN: Is this
5 your pipeline so that those former City
6 employees continue to work?

7 MR. AGOSTINI: Having worked in
8 the oversight agency for Census for a
9 period of time before I came here, I can
10 tell you that the enumerator process, the
11 hiring of enumerators, is centrally
12 controlled. They are all civil service
13 designations at the federal level. There
14 was a series of hiring announcements that
15 were done over the past 12 months for
16 enumerators, as well as for the follow-up
17 process.

18 We have made a point working in
19 our office principally with Tricia
20 Enright and working with Fernando
21 Armstrong, who is the Regional Director
22 for Census, to provide him with the names
23 of community groups that have potential
24 individuals, to be sure that it covers
25 the range of ethnic groups and geographic

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2 groups in the City, because the
3 enumerators are where the success is
4 going to be in getting everybody counted.
5 So we've done that, but it really is a
6 process controlled by Census. We can
7 make suggestions. We can provide them
8 with names, but at the end of the day,
9 Census has entire control over that.

10 COUNCILWOMAN BROWN: Got it.

11 Okay.

12 Thank you, Madam President.

13 COUNCIL PRESIDENT VERNA:

14 You're welcome.

15 The Chair recognizes Councilman
16 Kenney.

17 COUNCILMAN KENNEY: Thank you,
18 Madam President.

19 I had raised this issue in two
20 separate public hearings and I want to
21 raise it one more time, because it seems
22 to be a major obstacle in an intelligent
23 discussion of tax increases, fee
24 increases, service cuts and the like.

25 There is this belief within the

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2 community widespread that there's a \$400
3 million outstanding uncollected tax
4 liability that we simply aren't efficient
5 enough or willing enough to go after. I
6 know that number is not accurate. Some
7 of these debts are 25 and 30 years old.
8 We keep on piling on interest and
9 penalties on top of the 25- or
10 30-year-old debts.

11 No business or bank would carry
12 a receivable or a bad debt for 25 or 30
13 years, and I recognize the issues
14 relative to Sheriff's sale and other
15 things why we have to carry this so long,
16 but when can we get a real number on what
17 we can collect and what we can't?
18 Because every e-mail, every piece of mail
19 I get, everybody that stops me on the
20 street says, Go collect the 400 million
21 first before you tax soda or before you
22 tax trash. What are we doing to fix this
23 myth?

24 MR. DUBOW: One of the things
25 that we have already done is looked back

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2 to kind of track where this requirement
3 that we keep receivables on our books for
4 30 years comes from, and it looks like
5 there's no legal requirement, no
6 particular policy requirement, so we are
7 going to -- we're not going to be doing
8 that anymore. So we'll be looking at our
9 numbers and figuring out what to drop
10 off, probably more than six years. That
11 will bring down the number significantly.

12 The other thing that we should
13 focus on is that -- and I think this is
14 part of what you said -- that there is a
15 principal amount, which is only a portion
16 of that 400 million, and then there's the
17 interest and penalty that we stack on top
18 of that. I mean, at the very least, we
19 should at least acknowledge that the
20 principal amount is much lower, somewhere
21 in the two's, and then we have to see of
22 that principal amount, what is really in
23 the last five or six years as opposed to
24 seven or 30.

25 COUNCILMAN KENNEY: In this

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2 difficult economic time, all these things
3 are on the table as far as cuts or
4 increases in revenue, and it is an
5 absolute obstacle to any realistic
6 discussion about those things because
7 people believe we just haven't collected
8 this money from deadbeats. So could you
9 please get that number to --

10 MR. DUBOW: Yes. We will make
11 it a priority.

12 COUNCILMAN KENNEY: -- a
13 rational number, please? Thank you.

14 Secondly, as it comes to
15 development and tax ratables and jobs, do
16 we have any idea what City property we
17 own, the Public Property Department,
18 PHDC, RDA? Do we have an inventory of
19 City-owned property that is either not
20 used or vacant land?

21 MR. AGOSTINI: Well, there are
22 two sets to this, and then I'll turn, I
23 think, to the Managing Director's Office.
24 With respect to the inventory of
25 publicly-owned, City-owned properties, I

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2 believe it's --

3 COUNCILMAN KENNEY: We hold
4 title to. Not that we need to go to
5 Sheriff's sale. Stuff that we have.

6 MR. AGOSTINI: I believe that
7 that database is in process. I know
8 there's a portion of it in the RDA.
9 There's a portion at Public Property. I
10 understand and I believe that RDA and
11 Public Property have been putting an
12 inventory of it together. I don't know
13 what the status of that is. I know that
14 Terry Gillen is here and you might want
15 to ask her.

16 With respect to just a general
17 inventory of properties across that are
18 not ours, just sort of all the
19 properties, we're still working through
20 trying to get that.

21 COUNCILMAN KENNEY: Just
22 starting with the stuff we have, the
23 stuff that we own, we hold title to,
24 that's not being used or that's vacant.

25 MR. AGOSTINI: I will ask and

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2 see if there's something we can get to
3 you in the course of the next week or so.

4 COUNCILMAN KENNEY: It's clear
5 to us that we're in an environment of
6 very high taxes here in the City, a
7 school district that's always struggling,
8 state taxes are high, utilities are high
9 comparatively. It seems that one of the
10 only assets we have is land and property.
11 Why don't we -- and I'm looking at
12 legislation or the possibility of
13 legislating this as we speak. Why don't
14 we take that and put it out there at, if
15 we have to, zero appraisal, not fair
16 market value, we'll give it to you. And
17 if you have a plan of development that
18 passes muster with the community, that
19 passes muster with the District
20 Councilperson, that's zoned appropriately
21 and if we agree not to give you a tax
22 abatement on it, so that if this
23 arrangement could be made, the property
24 that's transferred to a developer would
25 not be tax abated, so whatever is

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2 developed on it would be a tax ratable
3 immediately, whatever is built on it
4 would be built by people working and
5 whatever improvements are made to the
6 property that's not being used or vacant
7 is a betterment to the community. Why
8 aren't we going to the table with the
9 asset that we have, which is land,
10 putting it out there over the next year
11 or two and say, Come get it, give us a
12 proposal, we'll give it to you?

13 MR. ARMBRISTER: Is Terry still
14 here, Terry Gillen?

15 She left, okay.

16 We have actually started,
17 Councilman Kenney, on some pilot programs
18 in various sections of the City where we
19 solicited brokers to broker property that
20 we own and to try to get it back on the
21 tax ratables and things like that. So it
22 is something that we've started to look
23 at and something that we really need to
24 increase.

25 COUNCILMAN KENNEY: I mean,

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2 again, we need a jump-start for
3 development, we have construction workers
4 out of work, we have people looking for
5 jobs outside the construction industry,
6 and we have land that we own and control,
7 and we're going to kind of dither around
8 about what the value of it is. Right now
9 the value of it is zero because it's not
10 being utilized. So if we bring to the
11 table an asset, put it out there, I don't
12 think we need a pilot program, get an
13 inventory of all the properties we own,
14 put it on a website and say, Come to us
15 with an idea, and we'll sit down with the
16 District Councilperson, with the
17 community, plan of development is
18 approved, bingo, let's go. I see no
19 reason why we should be waiting any
20 longer.

21 MR. ARMBRISTER: Understood.

22 COUNCILMAN KENNEY: Thank you.

23 COUNCIL PRESIDENT VERNA: Thank
24 you.

25 Councilman Clarke is not in the

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2 room?

3 (No response.)

4 COUNCIL PRESIDENT Verna:

5 Councilman Jones.

6 (No response.)

7 COUNCIL PRESIDENT Verna:

8 Councilwoman Miller.

9 COUNCILWOMAN MILLER: I just
10 want to ditto what Councilman Kenney just
11 said.

12 Councilman Kenney, I absolutely
13 agree with you on the City-owned land and
14 properties, because right now it's doing
15 nothing but being eyesores and public
16 nuisances, most of them, in
17 neighborhoods.

18 I have a couple questions, but
19 I also have one request, and the request
20 is actually regarding the healthcare
21 program that we now have, the
22 self-insurance.

23 And, Council President, I think
24 we need another briefing on the
25 healthcare that we now have. We had the

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2 briefing. I did attend in December. I
3 believe it was in December, and there
4 were many people there from Council
5 offices. However, now that people have
6 started to use it and realizing the
7 changes, I think we need to have another
8 briefing so we can have more questions
9 answered.

10 Okay?

11 MR. ARMBRISTER: We'd be happy
12 to do that.

13 COUNCILWOMAN MILLER: Okay. I
14 just have a couple questions for now. In
15 your testimony, Clay, you talk about on
16 Page -- well, there's no page number, but
17 when you're talking about specific
18 spending will be down in nearly every
19 City department next year.

20 MR. ARMBRISTER: Yes.

21 COUNCILWOMAN MILLER: I just
22 want to know what types of spending are
23 you talking about. It says the Free
24 Library budget will be down 18 percent,
25 Parks and Recreation down by 11 percent,

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2 and it goes on. Can you tell me what
3 some of those --

4 MR. DUBOW: A lot of that are
5 the cuts that we made last year as we
6 rebalanced the Plan in '09 and cuts that
7 we made in '10. So, for example, the
8 Library budget is down because of the cut
9 we made during the year in '09, and
10 you've see that reflected in hours.
11 Parks and Recreation were also cut during
12 that process. You saw some of that in
13 pools, although with private money we
14 were able to bring that back.

15 So it's a whole range of
16 service and expenditure cuts and
17 efficiencies that you've seen over the
18 last year or so. There's nothing really
19 new in there in '11 other than the kind
20 of four or five items that we laid out in
21 the testimony.

22 COUNCILWOMAN MILLER: Okay.
23 But it's good that I know that in the Rec
24 Department that all the pools will be
25 open, except -- all the pools that can

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2 open will be opened, except for a couple
3 that are in disrepair.

4 MR. DUBOW: Right.

5 MR. ARMBRISTER: That is our
6 plan.

7 COUNCILWOMAN MILLER: So the
8 seasonal workers will still be there and
9 all those activities that people
10 participate, particularly in the summer,
11 will still go on, correct?

12 MR. ARMBRISTER: Assuming we
13 have the revenue, that's correct.

14 COUNCILWOMAN MILLER: All
15 right. Great.

16 I have another question
17 regarding prisons, and you can probably
18 answer it.

19 MR. ARMBRISTER: What's the
20 question?

21 COUNCILWOMAN MILLER: Well, the
22 question is actually -- wait a minute.

23 MR. ARMBRISTER: Commissioner
24 Giorla is here.

25 (Witness approached witness

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2 table.)

3 COUNCILWOMAN MILLER: Last year

4 we had --

5 COMMISSIONER GIORLA: Good

6 morning.

7 COUNCILWOMAN MILLER: Good

8 morning, Commissioner. Last year we had

9 a couple of hearings taking a look at

10 ways that we can decrease the prison

11 population with electronic or day

12 monitoring as a method to reduce the

13 prison population, and my question is,

14 what's being done around this? And I

15 know in the Five Year Plan you talk about

16 the speed in which the system is now

17 processing inmates that has impacted, I

18 believe, a decrease by ten percent

19 through CJAB. What else is being done?

20 Because I do think that that's an area

21 where we actually can hopefully get more

22 to reduce the costs.

23 COUNCIL PRESIDENT VERNA:

24 Commissioner, I suggest you identify

25 yourself, please.

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2 COMMISSIONER GIORLA: Good
3 morning, Council President. Lou Giorla,
4 Commissioner of Prisons.

5 We're engaging in a number of
6 efforts, not only to reduce the
7 population overall, but to reduce the
8 length of the stay by inmates in the
9 prisons. One of the initiatives is day
10 reporting.

11 Now, we're in the process of
12 evaluating -- we published an RFP about
13 two months ago and we're in the process
14 of evaluating proposals for that program.
15 That may take a number of different forms
16 as it develops. At first we began
17 looking at violators of probation and
18 parole in our population that may
19 require -- may be good candidates for
20 community supervision as opposed to
21 full-time confinement.

22 Electronic monitoring is
23 another initiative we're in the process
24 of developing for our work release
25 program. We think that it will minimize

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2 the number of walkaways or inmates who
3 leave that program. It may also provide
4 an additional control and a way to
5 enhance public safety. We have awarded a
6 contract, but we haven't executed it as
7 yet for that program.

8 Along with the CJAB, we're
9 looking at everything from video court
10 hearings, and we've just begun our
11 program at the prisons. All prison sites
12 are equipped with video stations that are
13 connected to the CJC. We're looking at
14 reports that we file with the courts for
15 defendants prior to sentencing, so they
16 can be accelerated and census can be
17 leveled and executed more quickly.

18 COUNCILWOMAN SANCHEZ: Point of
19 information, since we have the
20 Commissioner.

21 COUNCIL PRESIDENT VERNA: The
22 Chair recognizes Councilwoman Sanchez.

23 COUNCILWOMAN SANCHEZ: Good
24 morning, Commissioner. Along those
25 lines, can you tell me -- and I know

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2 we've made tremendous progress on this --
3 how many state-sentenced prisoners we
4 still have in our system and --

5 COMMISSIONER GIORLA: I don't
6 have that exact number today. I can tell
7 you it's far less. It's approximately
8 300 less than we had this time last year.

9 COUNCILWOMAN SANCHEZ: So we
10 had about 500 last year, so you're saying
11 we potentially still have about 200?

12 COMMISSIONER GIORLA: I would
13 hesitate to say at this point without a
14 good count, and I can supply those
15 numbers to the Chair.

16 COUNCILWOMAN SANCHEZ: And do
17 we have a plan for how quickly we're
18 going to move those out?

19 COMMISSIONER GIORLA: Well, as
20 part of the prison population
21 subcommittee of the Criminal Justice
22 Advisory Board, the District Attorney's
23 Office, along with the Deputy Mayor's
24 Office, brokered a deal to make 250 beds
25 available to us at the state. We've

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2 since filled those beds. We are looking
3 at anyone within our population who has a
4 state sentence, either straight state
5 sentence or an aggregated state sentence,
6 to change the place of confinement, and
7 the courts have agreed with us to do that
8 and there have been some petitions done
9 to do that as well.

10 Statutorily, I believe in about
11 another 11 months, local judges will no
12 longer be able to sentence inmates to
13 county custody who have state sentences,
14 and that should eliminate the need for us
15 to do this.

16 COUNCILWOMAN SANCHEZ: Thank
17 you.

18 COUNCIL PRESIDENT VERNA:
19 Councilwoman Miller.

20 COUNCILWOMAN MILLER: When the
21 bell rings, Council President, does that
22 mean you can't like wrap it up or --

23 COUNCIL PRESIDENT VERNA:
24 Councilwoman Sanchez took some of your
25 time.

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2 COUNCILWOMAN MILLER: I know.

3 COUNCILWOMAN SANCHEZ: It was
4 only a point of information, so go ahead.

5 COUNCILWOMAN MILLER: I just
6 want to wrap it up, that's all.

7 Thank you, Commissioner, and I
8 didn't really want -- I know that you'll
9 probably talk about more of the
10 alternatives when you come for your
11 department testimony, but I still believe
12 that that is where we can probably find
13 lots of money that might offset some of
14 these other new taxes.

15 COMMISSIONER GIORLA: I believe
16 so, too.

17 COUNCILWOMAN MILLER: Thank
18 you.

19 Thank you, Madam President.

20 COUNCIL PRESIDENT VERNA:

21 You're welcome.

22 The Chair recognizes Councilman
23 Clarke.

24 COUNCILMAN CLARKE: Thank you,
25 Madam President.

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2 Good afternoon, gentlemen.

3 (Good afternoon.)

4 COUNCILMAN CLARKE: A couple of
5 quick ones for this round. There were
6 some issues with respect to the City's
7 ability to impose a sugar tax, legal
8 issues, during the course of the
9 discussion, is my understanding. Was
10 there a legal document or something done
11 to reflect the legality of this
12 particular version of --

13 MR. DUBOW: The Council
14 President earlier asked us to provide
15 that, and --

16 COUNCILMAN CLARKE: She did?

17 MR. DUBOW: Yes. And so we
18 will.

19 COUNCILMAN CLARKE: I wasn't
20 here?

21 MR. DUBOW: Yes.

22 COUNCILMAN CLARKE: I'm sorry.
23 Disregard that. I'm sorry.

24 During the course of the
25 discussions in various forms, leadership

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2 meetings here and other meetings, there's
3 this notion where there continues to be
4 this comparison of the trash tax and
5 other municipalities and counties. Has
6 there been an analysis on those other
7 municipalities and counties that are
8 referenced in various discussions as it
9 relates to the other taxes that people
10 have to pay?

11 Bottom-line question, in some
12 of the counties that are referenced, my
13 assumption is that they probably don't
14 have a wage tax that's as high as the
15 City of Philadelphia, the wage tax that
16 pays a significant portion of the City's
17 ability to do basic services. So my
18 question is, when you make these
19 announcements -- you actually referenced
20 this, one of you, earlier in your
21 speech -- what are the other tax burdens
22 that residents of those counties and
23 municipalities have when you make those
24 comparisons?

25 MR. DUBOW: It's clearly true

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2 that for all but maybe a couple of dozen,
3 at most, jurisdictions in the surrounding
4 counties, we have a higher overall tax
5 burden. We also provide a higher or a
6 larger array of services.

7 COUNCILMAN CLARKE: We have
8 a --

9 MR. DUBOW: We have a higher
10 tax burden, but we also provide more and
11 different services from those
12 jurisdictions, because we're a city and a
13 county. So, for example, they don't have
14 the same kind of prison costs we have.
15 They don't have the same kind of costs
16 like we have for the Department of Human
17 Services. So it's hard to compare in
18 terms of what tax dollars go to, because
19 we provide such a --

20 COUNCILMAN CLARKE: That's kind
21 of what you all do. I'm just saying, I
22 continue to hear this notion that it's
23 okay to impose a trash fee because this
24 county does it or that city does it, but
25 you don't talk about the other things

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2 associated with those various taxes. The
3 reality is, as I said in the earlier
4 meeting, a lot of those counties started
5 as little small towns -- or not the
6 counties, but --

7 MR. ARMBRISTER:
8 Municipalities, right.

9 COUNCILMAN CLARKE: They
10 started as little small towns. People
11 started to move out there. At the time,
12 there was no need for the level of both
13 infrastructure and government services.
14 And then as time moved on, the population
15 grew. Then they said, you know what, we
16 actually need trash collection, and the
17 ability to get it was based on the
18 township or the city contracted with a
19 private server that probably did it for
20 less than what we do. So that's not
21 really a fair comparison, from my
22 perspective, when I'm trying to make the
23 argument that we should start paying for
24 trash.

25 MR. ARMBRISTER: Councilman, at

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2 least in today, we were asked the
3 question if there are others, and I think
4 what we were simply providing is
5 information related to the fact that
6 there are other municipalities that
7 impose a charge on sanitation. It wasn't
8 done primarily for comparative purposes.
9 It was done just to show that it exists.

10 COUNCILMAN CLARKE: It was in
11 the earlier conversation.

12 MR. ARMBRISTER: It may have
13 been in an earlier conversation, but at
14 least in today's conversation, I just
15 wanted to make that clear, in response to
16 Councilman Goode's question.

17 MR. DUBOW: I don't think it's
18 a completely unfair comparison, because
19 it's one of the ways that they balance
20 their budgets. And I know they have
21 lower tax burdens, but it's the way they
22 balance their budgets with the lower
23 level -- lower level of services. So I
24 mean, it is fair to say that there are
25 other people who do the same thing

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2 regardless of how they got there.

3 COUNCILMAN CLARKE: All right.

4 Well, I hate to put an additional burden
5 on your workload, but is it very
6 difficult for you to get an analysis of
7 some of the outlying counties in terms
8 of, one, whether or not their collections
9 are done by the municipality or done by a
10 private salver who is contracted by the
11 municipality, the comparison with their
12 other, quote/unquote, significant taxes
13 versus the City of Philadelphia? So as
14 we go through this process of determining
15 as to whether or not we support something
16 like this, we'll be doing it based on
17 broad-based information, not just simply,
18 Well, they pay it, we should pay it. And
19 I'm not suggesting that that's what
20 you're saying, but it kind of sounds like
21 that to some outsider. I mean, I'm
22 saying it because I know you guys
23 wouldn't do that.

24 MR. AGOSTINI: Councilmember --

25 COUNCILMAN CLARKE: Is that

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2 very difficult?

3 MR. AGOSTINI: -- it's a little
4 challenging because many of the
5 municipalities are within counties and so
6 the apples-to-apples comparison gets a
7 little tricky. We'll take a look at it
8 to see what's there. We'll work with the
9 Deputy Mayor for Transportation and
10 Utilities, because she's got an
11 information base of what's out there. We
12 will try to do the comparisons.

13 One thing, although it's not
14 clear apples to apples, again, it might
15 make sense for us to look at some other
16 city/counties in the United States, like
17 San Francisco and I think Denver, that
18 have that kind of fee in place and try to
19 do an apples to apples. So we'll take a
20 look at both.

21 COUNCILMAN CLARKE: All right.
22 I mean, the only reason I would like to
23 see an analysis in the general area is
24 because, I mean, the likelihood of -- our
25 economy is relatively similar. You know

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2 what I mean?

3 Man, that was quick.

4 President, I don't get extra time for
5 deferring when I missed --

6 COUNCIL PRESIDENT VERNA: No.

7 COUNCILMAN CLARKE: No? All
8 right. I'll come back. Thank you, Madam
9 President.

10 COUNCIL PRESIDENT VERNA: Thank
11 you.

12 I think we're scheduled for a
13 lunch break. So we will stand in recess
14 until 1:30. Thank you.

15 (Luncheon recess.)

16 COUNCIL PRESIDENT VERNA:
17 Council is ready to resume the public
18 hearing of the Committee of the Whole. I
19 would ask Councilmembers to please come
20 down to the Chamber. Thank you.

21 (Pause.)

22 COUNCIL PRESIDENT VERNA: We
23 are now resuming the public hearing of
24 the Committee of the Whole regarding
25 Resolution No. 100141.

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2 Gentlemen, on Page 38 of the
3 Plan, it states that between the Commerce
4 Department and PICA (sic), 4,000 jobs
5 were created. Can you tell us where
6 these jobs are, what type of jobs they
7 are and during what period of time were
8 they created? Page 38.

9 (Trouble with the microphone.)

10 COUNCIL PRESIDENT VERNA: On
11 Page 38 of the Plan states that between
12 the Commerce Department and PICA -- PIDC,
13 I'm sorry.

14 MR. ARMBRISTER: It's actually
15 PIDC, I think.

16 COUNCIL PRESIDENT VERNA: --
17 PIDC, 4,000 jobs were created. Can you
18 tell us where these jobs are, what type
19 of jobs are they and during what period
20 of time were they created?

21 MR. ARMBRISTER: We can get
22 that information from PIDC, Council
23 President.

24 COUNCIL PRESIDENT VERNA: Thank
25 you.

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2 On Page 27 of the Plan, it
3 states, quote, "Without a series of tax
4 changes proposed by the Governor, the
5 state Budget Office projects that the
6 Commonwealth is facing deficits that
7 could reach 2.4 billion," B, billion --

8 MR. DUBOW: As in big.

9 COUNCIL PRESIDENT VERNA: Yeah;
10 "by 2012 and 12.7 billion in 2015." What
11 assumptions with regards to the state
12 revenues are in the Plan and can you tell
13 us what are the risks?

14 MR. DUBOW: Yes. The Plan is
15 consistent with the Governor's budget.
16 So it assumes -- most of the revenue
17 items, the tax revenue items that the
18 Governor's budget included -- well, a lot
19 of them don't take effect until 2012, but
20 for '11, they assume -- their largest
21 assumption is that something called FMAP
22 is extended, which is an extension of
23 Medicaid benefits. They assume about
24 \$800 million for that. If they don't get
25 that, they will have to make some severe

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2 cuts to their budget. Kind of a guidance
3 for what type of cuts they might make
4 probably comes from some of the states
5 that have not included that FMAP
6 extension in their budget. About half of
7 the states have assumed it will happen
8 and half have not. The ones that have
9 not have assumed things like cutting
10 hundreds of thousands of people off the
11 Medicaid roll, getting rid of CHIP.

12 So states are doing really
13 dramatic things when they don't assume
14 that FMAP will be extended. So that's a
15 really substantial risk that's included
16 in our budget, but we are consistent with
17 the Governor's budget, which is what
18 we're required to be under the PICA Act.

19 COUNCIL PRESIDENT VERNA: When
20 do you think we would know what we're
21 doing?

22 MR. DUBOW: Unfortunately, the
23 vehicle for extending FMAP is the federal
24 budget. So we won't know what happens
25 with FMAP until that process is done.

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2 Since their budget year doesn't start
3 until October 1st, they may go right up
4 until that date, and I guess they've been
5 years when they even went beyond that.
6 So the state won't know what's happening
7 or may not know what's happening with
8 FMAP until partway through its fiscal
9 year, and if FMAP is not extended, they
10 may have to make adjustment in the middle
11 of the year, which then could have an
12 impact on us.

13 COUNCIL PRESIDENT VERNA: The
14 American Recovery and Reinvestment Act is
15 discussed on Page 29 of the Plan. It
16 states that the City has been awarded
17 \$135.8 million, spent \$4.3 million and
18 created or retained 114 jobs. Can you
19 tell us where the jobs are and which are
20 new and which are retained? Also, when
21 does this funding run out and what
22 happens to these jobs when it does? And
23 I'd also like to know what is the rest of
24 the \$135.8 million used for?

25 MR. AGOSTINI: Let me see if I

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2 can remember all of those, and if I
3 forget, please remind me.

4 COUNCIL PRESIDENT VERNA: You
5 can take one at a time, if you'd like.

6 MR. AGOSTINI: Okay. The
7 numbers that you have in the document are
8 as of December 31st, which was the
9 reporting period where the City was
10 required to report to the federal
11 government, both the OMB directly and the
12 President's Office, as well as to each of
13 the individual agencies as to where we
14 were.

15 The spending to date; that is,
16 as of this past week, is closer to 7.2
17 million, and I can provide that to the
18 Council if you're interested.

19 COUNCIL PRESIDENT VERNA: Yes,
20 please.

21 MR. AGOSTINI: The 114 jobs, we
22 do have a list, and I can provide that.
23 I don't have the list with me. Fifty-two
24 of those jobs or the bulk of those jobs
25 are in the First Judicial District. They

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2 are supported by a Byrne Justice
3 Assistant Grant. The grant is for \$3
4 million for the balance of our fiscal
5 year, FY10, as well as FY11. Those funds
6 will then run out sometime in, I believe,
7 our FY12 period.

8 Your question as to what we
9 will do at that point I think is a very
10 relevant one, because we in the case of
11 the courts are going to be faced with do
12 we supplant or replace those funds with
13 General Fund dollars of approximately \$3
14 million annually or do we ask the courts
15 to come back with a proposal for either
16 other revenue sources or to eliminate
17 that spending. But that's a decision
18 that will have to be made.

19 With respect to the General
20 Fund and support of General
21 Fund-supported departments, that's really
22 the largest place where there are both
23 dollars that are being taken in from the
24 Recovery Act monies as well as positions
25 being supported. We'll provide you with

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2 a list of where the other jobs are by
3 department and by grant, if that's what
4 you're interested in. We can give you
5 what's outstanding currently in terms of
6 what we have received in actual dollars,
7 what we have been awarded and what
8 dollars we're still waiting for. We have
9 all of that, and I can provide that to
10 you probably the beginning of next week,
11 end of this week. All of that is very
12 detailed.

13 I hope that answered most of
14 your questions.

15 COUNCIL PRESIDENT VERNA: Yes.
16 Thank you.

17 The Chair recognizes Councilman
18 Green.

19 COUNCILMAN GREEN: Thank you,
20 Madam Chair.

21 When we left off, I was asking
22 some real estate questions, and so my
23 question would be related to Councilman
24 Goode's earlier questions. I think he
25 mentioned that over the five years, the

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2 increased real estate collection was only
3 going to be \$700,000 or something similar
4 to that amount, because we're not going
5 to get the full value for a couple years
6 the way the Administration is currently
7 contemplating it.

8 If we were to go to full value
9 right now on a revenue-neutral basis,
10 would not the increase in real estate
11 prices that is going to occur over the
12 next few years create additional revenue?
13 Assuming we come out of this recession
14 and it has an impact on real estate,
15 couldn't we gain \$20, \$30, \$50 million in
16 the Five Year Plan by going to full value
17 now on a revenue-neutral basis and then
18 in future years, any increase in real
19 estate prices would help out the City
20 budget?

21 MR. DUBOW: It's going to maybe
22 sound like I'm avoiding answering, but
23 I'm really going to try to answer.

24 I think the issue is not only
25 what will happen over the next couple

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2 years with values, but what's already
3 happened that we haven't captured. So if
4 we've missed the downturn in values over
5 the last couple of years and that hasn't
6 been captured in the assessments, then
7 it's not necessarily true that even
8 increases over the next couple years will
9 mean --

10 COUNCILMAN GREEN: You're
11 making my point.

12 MR. DUBOW: Well, no, actually
13 I'm not. What I'm trying to say is, I
14 don't think there's any guarantee that
15 going to full value necessarily means an
16 increase in revenue.

17 COUNCILMAN GREEN: It doesn't
18 the year you do it.

19 MR. DUBOW: What?

20 COUNCILMAN GREEN: It doesn't
21 the year you do it.

22 MR. DUBOW: Right. It doesn't
23 even mean it for the year after that
24 compared to the assumptions we have in
25 the Plan.

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2 COUNCILMAN GREEN: Of course it
3 does, because you're going on a
4 revenue-neutral basis, which means to the
5 extent that real estate is under-valued,
6 going revenue neutral to fair market
7 value over the basis will capture that
8 difference in the form of increased
9 revenues compared to what would otherwise
10 happen. Leaving millage the same,
11 wouldn't we increase --

12 MR. DUBOW: You can't leave
13 millage the same.

14 COUNCILMAN GREEN: I'm sorry.
15 On a revenue-neutral basis, the concern
16 you have doesn't exist, because
17 essentially some people are going to get
18 less of a tax decrease than they
19 otherwise would.

20 MR. DUBOW: Well, if you're
21 capturing -- yeah. If you move the
22 millage, right, if you move the millage
23 in a way that means essentially that
24 people would be paying more in the future
25 relative to what they would have paid in

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2 the --

3 COUNCILMAN GREEN: No, no.

4 MR. DUBOW: Let me finish,
5 please. More than what they would have
6 paid in the past if their house had been
7 valued accurately, then I think that's
8 right. If you're saying that the revenue
9 that we would have lost because values
10 are going down, we won't lose because
11 we'll calibrate the millage --

12 COUNCILMAN GREEN: Right.

13 MR. DUBOW: -- I think that's
14 probably right.

15 COUNCILMAN GREEN: So how much
16 does that cost us over the next five
17 years? If we go to full value now on a
18 revenue-neutral basis based on the
19 revenue we received on properties last
20 year, aren't we essentially just giving
21 some people a little less of a discount
22 than they'd get if they were at full
23 value now?

24 MR. DUBOW: I mean, the other
25 thing you're assuming is that we could

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2 actually get to full value now, which we
3 can't because we don't have the data.

4 COUNCILMAN GREEN: Well, that's
5 a topic for another day. I don't accept
6 that premise. The material the BRT
7 already has is within IATA standards --
8 I'm sorry; ILAO standards.

9 MR. DUBOW: Mr. Agostini can
10 walk you through some of the problems
11 with that data, but we don't --

12 COUNCILMAN GREEN: I don't want
13 to spend time on that now.

14 MR. DUBOW: Okay. But we don't
15 have faith in that data, which kind of
16 makes the hypothetical not real.

17 COUNCILMAN GREEN: Well, then
18 maybe we should put the BRT back in
19 charge, because they were going to do
20 full value. I mean, that doesn't make
21 any sense to me.

22 MR. DUBOW: But we don't think
23 it would have been right.

24 COUNCILMAN GOODE: Point of
25 information.

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2 COUNCILMAN GREEN: I yield.

3 COUNCIL PRESIDENT VERNA: The
4 Chair recognizes Councilman Goode.

5 COUNCILMAN GOODE: I actually
6 totally agree with Councilman Green. I
7 think what he's saying is, if you went to
8 full value at current assessments in a
9 revenue-neutral manner, then you would at
10 least break even this year, and then
11 moving forward, you would absolutely
12 increase revenue. And the argument for
13 not going to full value, which would
14 necessitate a change in the millage rate,
15 can't be that the assessments aren't
16 right, because you're still charging
17 people based upon the current
18 assessments. So I don't get that
19 argument. I mean, if I'm paying --

20 MR. DUBOW: Well, if we're
21 saying we're going to change everyone's
22 assessment and we're going to do it --

23 COUNCILMAN GOODE: We're not
24 talking about changing assessments.

25 MR. DUBOW: Well, if you went

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2 to full value, you're changing everyone's
3 assessments. Otherwise you're staying on
4 the same assessments.

5 COUNCILMAN GOODE: You're going
6 with the same property value you're using
7 now, but what you're using -- this is
8 what Councilman Green is saying, I
9 believe, and he can speak for himself --
10 you're using the same property value,
11 you're just not going through the other
12 calculation of multiplying it by 32
13 percent. What you're doing in the
14 pre-determined ratio, what you're doing
15 at that point is just using the full
16 value. People are paying the same value
17 of their home they're paying on now.
18 You're not changing the value of their
19 home. And then we would adjust the rate
20 from 0.826 percent to roughly 1 percent,
21 whatever it is, to break even or to get
22 to a revenue-neutral place, and then you
23 would build upon that. He's just saying,
24 I believe, under that scenario, would we
25 have more property tax revenue in the

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2 Five Year Plan.

3 MR. DUBOW: Under the scenario
4 you're laying out, yes, we would, but
5 that's not moving to actual value,
6 because part of the problem we have now
7 is that the relationship between --

8 COUNCILMAN GOODE: We agree
9 that that's not --

10 MR. DUBOW: -- values is not
11 accurate. So, for example, on average,
12 low-valued houses are a higher percent of
13 their value than high-valued houses. So
14 if you just went to full value and left
15 it there, you're building in the
16 inaccuracies and inequities in the system
17 and saying that you're going to move
18 forward with that.

19 COUNCILMAN GREEN: I'm sorry.

20 COUNCILMAN GOODE: You're not
21 building any new inequities. You're
22 keeping the same inequities that you're
23 going to keep anyway.

24 MR. DUBOW: You're not solving
25 them, right.

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2 COUNCILMAN GOODE: You're not
3 solving it now anyway.

4 MR. DUBOW: Right, then you
5 haven't gone to actual value.

6 COUNCILMAN GOODE: One last
7 thing. We're not talking about
8 necessarily going to the actual value
9 initiative. We're using the term "full
10 value" to say if you use the full value
11 of people's homes that they are now on
12 the rolls, then you lower the tax rate to
13 make it revenue neutral, would you
14 capture more money in real estate revenue
15 over the Five Year Plan? The answer to
16 that has to be yes, and I think
17 Councilman Green's question is, how much
18 more revenue would we have in the Five
19 Year Plan?

20 MR. DUBOW: Only if you are
21 actually changing their assessments,
22 because the only way you capture more is
23 if assessments go up, unless you're
24 saying you just go to full value --

25 COUNCILMAN GOODE: The

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2 assessment is 100 percent of the price
3 they have right now, and if you move to
4 the actual value initiative a year from
5 now, two years from now, three years from
6 now, then it can become more fair and you
7 might capture even more. But under any
8 scenario, if you move to full value now
9 in a revenue-neutral way, you would still
10 be getting more money now and over the
11 five-year period.

12 MR. DUBOW: Let me try to
13 answer it -- I think get to the answer,
14 is if you started to do -- if you didn't
15 freeze assessments and you did new
16 assessments and those assessments
17 resulted in increased values, you would
18 generate more funds. So the earlier you
19 start doing assessments, again, if values
20 are going up --

21 COUNCILMAN GOODE: That's true,
22 too.

23 MR. DUBOW: -- you'll get more
24 revenue.

25 Also if -- and I think this was

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2 the Councilman's question. If you
3 decided that you could really go to
4 actual value now and that meant that
5 everyone's assessed value was going up,
6 because you're going to full value, and
7 you calibrated the millage in such a way
8 that it was revenue neutral and then you
9 started assessing again and values
10 started to go up when you assessed, you
11 would also have more revenue.

12 Does that answer all the --

13 COUNCILMAN GREEN: It does. So
14 why don't we choose one of those options?

15 MR. DUBOW: Because we don't
16 think we have reliable data to go to the
17 new values on.

18 COUNCILMAN GREEN: But, Rob,
19 what you're doing is leaving in place a
20 system that is not reliable today. In
21 other words, what you're saying is, we're
22 going to keep our current broken system
23 and forego future revenue increases
24 rather than create a new system one way
25 or another that is maybe more or less

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2 accurate or exactly as accurate, which
3 would allow us to grow off that base.

4 MR. DUBOW: I mean, I
5 understand your point. Our concern is
6 that we have really one chance to make
7 this change, and if we make the change
8 and we get it wrong, then we've lost the
9 opportunity to have an understandable,
10 fair system.

11 COUNCILMAN GREEN: The system
12 is currently unfair; isn't that correct?

13 MR. DUBOW: It is, and we want
14 to make it fair. If we jump to a new
15 system that's also unfair, we've lost the
16 opportunity to make it fair.

17 COUNCILMAN GREEN: But what
18 about all the people it's unfair for now?

19 MR. DUBOW: Well, if we go to a
20 new system that doesn't work, it's still
21 going to be unfair for them. We're not
22 making it fairer by going to a new system
23 that doesn't work. We're
24 institutionalizing a change that keeps
25 things unfair.

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2 COUNCILMAN GREEN: It's very
3 simple. You hire a bunch of property
4 assessment appeal people to do hearings.
5 You require everyone who wants to
6 challenge their new assessment to allow
7 you into their home. It will cost us
8 several million, maybe \$5, \$7 million, to
9 have that done within a year, but if we
10 go ahead and get that done while the
11 market is down, even though it's before
12 an election year, maybe it's in the
13 City's long-term interest.

14 MR. DUBOW: The other thing I
15 should say is, we will -- our goal is to
16 get this done as quickly as possible.
17 And I understand what you're saying about
18 putting more resources to it, which we
19 should look at to try to get this done as
20 quickly as possible. We do want to make
21 sure that whoever is doing the
22 assessments is trained and knows what
23 they're doing and that there's
24 consistency among the different
25 assessors.

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2 COUNCILMAN GREEN: Sure. Okay.

3 Well, I think I've made my point. We can
4 agree to disagree on whether or not we
5 should move forward, and I guess Council
6 could always by ordinance just sort of do
7 it and then you can decide whether or not
8 you want to go to full value or actual
9 value initiative, or whatever.

10 MR. DUBOW: I'm not sure what
11 you mean "just do it," but we can talk
12 later about that.

13 COUNCILMAN GREEN: Yeah. So
14 the Five Year Plan indicates the
15 Administration is continuing its assumed
16 \$25 million per year in anticipated
17 workforce savings. It also indicates
18 that you're assuming zero dollar
19 increases for firefighters, DC 33 and 47
20 over the life of the Plan.

21 Given our recent experience
22 with the FOP award, I'm puzzled by these
23 assumptions. Also, as noted by the text
24 of the Plan, the 80 million net cost of
25 the FOP award, plus 43.5 million foregone

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2 anticipated workforce saving related to
3 Police yields a total cost of 123 and a
4 half million, and this projection doesn't
5 take into account potential raises that
6 might be awarded when the contract is
7 reopened with respect to wages in '13 and
8 '14.

9 Starting with the FOP and using
10 your assumptions about economic growth,
11 how much would inflation-only raises for
12 the Police be in FY13 and '14, and with
13 respect to firefighter arbitration
14 results, if the award is similar to the
15 Police, what would the cost be and then
16 how much would it be if every other
17 union-represented person got a one
18 percent raise each year over the Five
19 Year Plan? And then turning from wages
20 to benefits, what would the saving be in
21 each year of the Five Year Plan if the
22 Administration achieved similar
23 agreements on pensions and healthcare
24 with the three remaining unions as it did
25 with the FOP?

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2 MR. DUBOW: You want us to get
3 back to you with that information, I
4 assume?

5 COUNCILMAN GREEN: Sure.

6 MR. DUBOW: Okay.

7 COUNCILMAN GREEN: The FOP
8 arbitration award allows officers with
9 more than five years of service to move
10 out of the City starting in January 2012.
11 Do you have projections about how many
12 officers will move out and what the
13 economic impact of that is, and have you
14 made any adjustment to your tax revenue
15 projections, especially with respect to
16 wage and real estate, to take account of
17 this out-migration?

18 MR. ARMBRISTER: The answer is
19 we don't know and haven't projected how
20 many officers might take advantage of
21 that.

22 COUNCILMAN GREEN: Thank you.

23 COUNCIL PRESIDENT VERNA: The
24 Chair recognizes Councilwoman Sanchez.

25 COUNCILWOMAN SANCHEZ: That's

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2 okay. You can keep going.

3 COUNCIL PRESIDENT VERNA: The
4 Chair recognizes Councilman Goode.

5 COUNCILMAN GOODE: No.

6 COUNCIL PRESIDENT VERNA: No?
7 Councilwoman Blackwell.

8 COUNCILWOMAN BLACKWELL: Thank
9 you, Madam President.

10 I have a few questions. One,
11 there is an issue with regard to -- and
12 it's in our Plan -- that we plan no wage
13 increases for the municipal labor over
14 the next five years, but then even with
15 38 million in new revenue from the
16 beverage tax and 107 from the trash fee.
17 Is this the Administration's position?

18 MR. ARMBRISTER: Councilwoman,
19 yes. As you know, we're currently in
20 arbitration process with the firefighters
21 and are currently in negotiations, and
22 for the benefit of those proceedings,
23 that is currently our position.

24 COUNCILWOMAN BLACKWELL: But
25 yet we have -- maybe you could respond.

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2 We know we need an obesity program and we
3 saw that 76 percent of our youngsters are
4 overweight, but how can we spend 20
5 million for this obesity program and yet
6 say that for the next five years we can't
7 consider labor increases? We know we're
8 in arbitration, but throughout the Plan,
9 we say no to labor increases, but yet we
10 could come up with other plans with
11 regard to obesity and such.

12 MR. ARMBRISTER: I'll kind of
13 repeat my previous answer, which is that
14 we are currently in these proceedings,
15 and for the benefit of those proceedings,
16 that's still the Administration's current
17 position.

18 COUNCILWOMAN BLACKWELL: I
19 believe those are serious issues that we
20 have to deal with.

21 And my final question is about
22 why we should go back to wage and
23 business tax cuts, Plan for Fiscal Year
24 '14, when nearly a billion in tax cuts
25 given between 2008 are a substantial

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2 reason for budget gaps we suffered to
3 present. So if we're saying one thing
4 about tax cuts and yet we are still
5 continuing to try to move forward and try
6 to get more money from individuals and
7 our residents, businesses and small
8 businesses, and yet we say we're gaining
9 more money, but yet we're going to still
10 do tax cuts, how are we going to do that?

11 MR. ARMBRISTER: As you know,
12 the tax cuts are projected to take place
13 in Fiscal Years '14 and '15 of the Plan,
14 and that is a condition upon us hitting
15 our projected fund balance targets. So
16 we have not committed to them unless and
17 until we can hit those fund balance
18 targets, because ultimately the
19 Administration believes very strongly
20 that in order to produce jobs and
21 economic growth, we need to be in an
22 environment in which we're continuing to
23 reduce taxes for businesses and hopefully
24 for wage-earners as well.

25 COUNCILWOMAN BLACKWELL: So

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2 we'll see.

3 All right. Thank you, Madam
4 President.

5 COUNCIL PRESIDENT Verna:

6 You're welcome.

7 Councilman Jones.

8 COUNCILMAN JONES: Thank you,
9 Madam President.

10 Consistent with my first line
11 of questioning, which was prioritizing
12 efficiencies, then going to cuts and then
13 going to revenue enhancement, I have a
14 couple of questions in that regard. And
15 for the record, I applaud the
16 Administration on some of the
17 recommendations that were made in the
18 Freshmen 15 suggestions and actually
19 incorporating them, and we appreciate
20 those levels of efficiency. But last
21 year I asked a couple of questions, and
22 I'm perplexed in particular to one, that
23 it is true that we are losing population
24 in our prison system, but it seems as
25 though we're increasing costs.

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2 What has been the impact of the
3 thousand or so reduction in inmates? If
4 I read that wrong, please correct me.

5 MR. AGOSTINI: Councilman, if
6 you give me a moment, I'll turn to the
7 Prisons budget.

8 So in the FY09 actual, the
9 Prisons spent 241.3 million. The FY10
10 adopted budget anticipated about 248.8
11 million. The current target for FY10 is
12 239.8 million, and we're going to carry
13 those savings into FY11 at 239.6. So
14 there is a small decrease in the Prisons'
15 budget over that period of time. So
16 we're starting to realize --

17 COUNCILMAN JONES: I guess my
18 point being, conventional wisdom would
19 suggest even -- and if I recall, the
20 answer might be that even though we lose
21 population, we still have to carry an
22 infrastructure that fits the 8,600
23 inmates that it was designed for and so
24 we won't see a dollar-for-dollar inmate
25 reduction in cost for a time.

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2 MR. AGOSTINI: That's correct.

3 COUNCILMAN GOODE: Point of
4 information.

5 Mr. Agostini, what years did
6 you cover in your response?

7 MR. AGOSTINI: FY09 actual,
8 241.3 million. The FY10 adopted budget
9 was 248.8 million, and the current target
10 for FY10 is 239.8 million, and that's, in
11 essence, the number for FY11 as well.

12 COUNCILMAN GOODE: So what
13 happens after that?

14 MR. AGOSTINI: Then we're
15 showing some growth, 245.1 in '12 and
16 250.9 --

17 COUNCILMAN GOODE: So it
18 continues to go up, which was Councilman
19 Jones' question. Why is it going up if
20 we're going to continue to decrease
21 population in the prison system? That
22 was actually one of the questions I was
23 going to ask earlier.

24 MR. AGOSTINI: So the estimate
25 that we have in the budget for FY11

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2 assumes that the population is not at the
3 8,600 or 8,700 we have currently. It's
4 actually at 9,200, with the expectation
5 that we may be at risk for it going
6 higher, and then we have inflationary
7 costs associated with a range of
8 contractual services that we provide.
9 But I'll let the Prisons Commissioner
10 respond to that.

11 COMMISSIONER GIORLA: Good
12 afternoon.

13 COUNCIL PRESIDENT VERNA: Good
14 afternoon.

15 COMMISSIONER GIORLA: Lou
16 Giorla, Prisons Commissioner.

17 Councilman, over the last
18 probably ten years, we've seen an average
19 4.5 percent increase in population. Some
20 of the efficiencies that I described
21 earlier, working to return inmates to the
22 state, video hearings, accelerating court
23 appearances, have helped reduce our
24 population. There's also an unknown --
25 there's a couple of unknown components,

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2 crime for one thing. Crime has
3 decreased. Our admissions decrease, our
4 population decreases. Looking at the
5 historical data, we can't guarantee or we
6 don't know whether this will be sustained
7 over the next couple of years.

8 COUNCILMAN JONES: I guess we
9 assume the worst at times of things that
10 we want to and then we assume the best.
11 I mean, either our assumptions are always
12 pessimistic or -- when we do a thing to
13 reduce costs, we'd like to at least see
14 some middle ground by way of optimism
15 about things continuing along that trend,
16 because we do the exact opposite when it
17 suits us. And I know budgeting is a
18 guesstimate, but sometimes can we guess a
19 little more towards a savings as well
20 when we achieve them?

21 MR. DUBOW: One of the things
22 to look at is, if you look at the FY10
23 adopted budget, we were assuming that
24 based on the patterns and growth we've
25 had over the years, that we'd get to 249

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2 million, and now we've taken that down to
3 239. So against budget, we're showing a
4 \$10 million savings this year, and it's
5 even greater in '11, because we would
6 have assumed, as the Commissioner said,
7 continued growth. So against what we had
8 budgeted and what we assumed was going to
9 happen, we are showing substantial
10 savings.

11 COUNCILMAN GOODE: Point of
12 information.

13 COUNCIL PRESIDENT VERNA: The
14 Chair recognizes Councilman Goode.

15 COUNCILMAN GOODE: I guess the
16 simple question is, over the Five Year
17 Plan, is there more money budgeted
18 because you believe there's going to be
19 an increase in prison population? That's
20 the first question, the simple question.

21 The other question is, if we
22 have saved money from a decrease in the
23 prison population, are there investments
24 we can make over the five-year period
25 that will continue to decrease costs? I

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2 understand how you budgeted it, but the
3 issue is what direction are we moving and
4 is there direction which we can move and
5 investments we can make that will
6 decrease prison population and,
7 therefore, decrease costs?

8 COUNCILMAN JONES: Such as day
9 centers, community courts, things that
10 will keep us in that trend of keeping the
11 population down.

12 COMMISSIONER GIORLA: I'll
13 answer your first question. Yes, we've
14 seen a reduction, and we've realized
15 those savings. Depending on the demand,
16 how many admissions we see. Now, we know
17 that there are -- court case load and
18 admissions determine our population.
19 We're working, for instance, the video
20 initiative to reduce both the time it
21 takes to try someone and the court case
22 loads. That's one investment that we've
23 made. Other investments we're looking
24 at --

25 COUNCILMAN GOODE:

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2 Commissioner, I appreciate the answer. I
3 don't want to interrupt you. I want you
4 to answer the first question first, which
5 is, does this Five Year Plan assume that
6 there are increased costs to the Prison
7 System because of increased population?
8 That was the first question.

9 COMMISSIONER GIORLA: It
10 assumes slight costs to the Prison System
11 based on an increased population. It
12 also assumes inflation for services like
13 medical service, food service.

14 COUNCILMAN GOODE: But it does
15 assume increased population?

16 COMMISSIONER GIORLA: Yes.

17 COUNCILMAN GOODE: Are there
18 investments that can be made over the
19 five-year period that would decrease
20 population as opposed to increase
21 population?

22 COMMISSIONER GIORLA: Yes,
23 there are investments that can be made.

24 COUNCILMAN GOODE: This is a
25 five-year financial plan. I mean,

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2 shouldn't those investments be part of
3 that plan that actually drive down prison
4 population and save costs in the Prison
5 System?

6 COMMISSIONER GIORLA: Two of
7 those initiatives are already part of the
8 Plan, and we've made small budget
9 allotments in FY11 for day reporting and
10 for electronic monitoring. The video
11 system that I mentioned was part of an
12 expenditure in our FY10 budget and it
13 doesn't require any more investment on
14 our part at the Prisons at this moment.

15 COUNCILMAN JONES: So we should
16 see a spike in costs and then a gradual
17 decrease in costs based on initial
18 investment.

19 COMMISSIONER GIORLA: I think
20 what you're seeing now is an initial
21 decrease in costs. You're starting to
22 see the tide turn, probably for the first
23 time in ten years. There is a -- The Pew
24 Research Initiative is conducting a study
25 which we expect to be released later this

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2 year on prison costs over the last ten
3 years, and they found some of the primary
4 drivers are length of stay. And they
5 haven't yet looked at our services and
6 our service costs, but we're going to use
7 that as part of our planning to address
8 medical costs, housing costs and any
9 other services we have to provide in the
10 Prisons.

11 COUNCILMAN JONES: I'm happy.
12 I don't want to give the indication that
13 we aren't moving in the right direction,
14 but accurate projections and accounting
15 are an important part of what we need to
16 do by way of figuring this budget out.
17 So to the degree that we're optimistic
18 when we want to be, pessimistic when we
19 shouldn't be, we're going to look at that
20 as well. If we can get a savings, we
21 want it.

22 COUNCILMAN GREEN: Point of
23 information.

24 COUNCILMAN JONES: We want to
25 accurately record it.

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2 Thank you, Madam President.

3 COUNCIL PRESIDENT Verna: The
4 Chair recognizes Councilman Green for a
5 point of information.

6 COUNCILMAN GREEN: Thank you,
7 Madam Chair.

8 Just while you're there,
9 Commissioner, there are many initiatives,
10 including community courts, as Councilman
11 Jones has mentioned, and other things
12 that are going on in the criminal justice
13 system. As you know, I sit on the
14 Criminal Justice Advisory Board with you.
15 At that Board, the DA has made clear and
16 also made clear in the public that he
17 intends to totally redo the way people
18 are brought to trial, trying to bring
19 many fewer people to trial if he thinks
20 the case is weaker, et cetera, which
21 would mean they wouldn't be pretrial
22 detainees while they're waiting for
23 trial, et cetera.

24 Has the change in the policy,
25 which is going to last at least four

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2 years in the District Attorney's Office,
3 informed these projections?

4 COMMISSIONER GIORLA: Those
5 reforms were announced following our
6 budget development, so --

7 COUNCILMAN GREEN: It's okay to
8 say no.

9 COMMISSIONER GIORLA: We
10 haven't seen any marked decrease in
11 prison admissions as a result of any
12 changes as yet. We don't know the
13 eventual impact of that. Based on our
14 history, which has only shown marked
15 decrease over the last -- a portion of
16 the last year, not the entire last year,
17 we believe it's trending down, but we
18 don't know whether the changes in the
19 preliminary hearing process or other
20 initiatives early on in an offender's
21 entry into the criminal justice system
22 will have any impact.

23 COUNCILMAN GREEN: Well, if you
24 look at last year's Five Year Plan and
25 this year's Five Year Plan and the rate

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2 of growth of the budget of the Prison
3 System, you basically get roughly the
4 same rate of growth in both sets of Five
5 Year Plans, which at least suggests that
6 the progress that we've made this year
7 with respect to being way below what was
8 budgeted for the Prisons and the
9 anticipated progress we expect to make
10 through new policies at the DA's Office
11 and on CJAB and the exciting work that's
12 happening there, et cetera, are not
13 reflected in the Five Year Plan. And so
14 what I'd like to ask you to do before you
15 come back for your departmental hearings
16 is to take another look and reconsider
17 these projections in light of the
18 policies that are now being put in place
19 by CJAB, by the new District Attorney, et
20 cetera, because I basically would have it
21 trend down, not up based on everything I
22 know that's going on in the criminal
23 justice system.

24 I know we can't control the
25 crime rate. We also shouldn't be taking

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2 credit for the lower crime rate. A lot
3 of -- in terms of -- you know what I
4 mean. It's just whatever the crime rate
5 is.

6 So I don't really need you to
7 respond right now, unless you want to.
8 When you come back for departmental
9 hearings, I will be asking very specific
10 questions about that, like we did last
11 year.

12 COMMISSIONER GIORLA: I'll be
13 glad to have that information,
14 Councilman.

15 COUNCILMAN GREEN: Thank you.

16 COUNCIL PRESIDENT VERNA: The
17 Chair recognizes Councilwoman Sanchez.

18 COUNCILWOMAN SANCHEZ: No, no.
19 I'm sorry.

20 COUNCIL PRESIDENT VERNA: No?
21 Councilwoman Miller.

22 COUNCILWOMAN MILLER: Most of
23 my questions are actually for the
24 department, for the hearings when the
25 departments come, but I would like to

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2 know with the \$25 million budgeted for
3 IT, what is that going to do and when
4 will we see a difference and how much of
5 a difference, dollar amount, will we see?

6 MR. ARMBRISTER: I'll have our
7 Chief Technology Officer, Allan Frank,
8 answer that question.

9 (Witness approached witness
10 table.)

11 MR. FRANK: I'm Allan Frank,
12 the Chief Technology Officer. And in
13 reference to the question from the
14 Councilwoman on the use of the 25 million
15 in 2011, roughly we're breaking out
16 spending in three categories, first of
17 all. Of the 25 million, again, roughly
18 about nine million is associated with
19 what we call our infrastructure,
20 replacing outdated hardware, things that
21 are breaking. We all know the issues
22 we've had with reliability and speed of
23 our network and replacing the equipment
24 around that to ensure that we have a
25 stable operating environment. So in many

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2 cases, we're kind of fixing the potholes,
3 if you will, on the highway. And, again,
4 this is part of obviously a multi-year
5 program, so this is year one.

6 Roughly 13 million of the 25 is
7 focused on what we're calling citywide
8 applications. So that would be replacing
9 some of the core Legacy systems that are
10 driving, frankly, a lot of our
11 administrative activities, and given the
12 strong desire to increase efficiency, it
13 really lays the groundwork for us to be
14 able to not only eliminate paper, but to
15 significantly drive the speed and
16 efficiency with what we're doing. And in
17 those areas, what we're really talking
18 about is over a period of time -- so this
19 is kind of the first down payment -- and
20 replacing everything from our time
21 capture systems, which are right now
22 paper based, so that everything from time
23 capture, human resources and employee
24 self-service, our pension system, which
25 is outdated and no longer supportable,

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2 and also our payroll system. So
3 collectively that's one big chunk, and,
4 again, there's a tremendous number of
5 activities across the government focused
6 on there. So this is really laying the
7 groundwork then to be able to make
8 process change and efficiencies across
9 the City.

10 The other areas in this year,
11 we're spending what we're calling
12 departmental applications, and, again, a
13 lot of our initial spending is in fixing
14 the highways, if you will, in this first
15 year. So we're also chipping away in
16 2011 at some of what I would call the
17 remedial technology needs of just the
18 departments. And in particular, for
19 instance, everybody knows how important
20 it is for us to continue to increase the
21 efficiency of, let's just say, Licenses
22 and Inspections and how painful it is
23 just to go to the basement of Municipal
24 Services Building to do your business.
25 Again, putting in place the foundation

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2 for more -- the ability for our citizens
3 to actually do their business with the
4 City electronically.

5 So a lot of this is really in
6 the first year, we're laying that
7 foundation, first around all the
8 computers and things like that, but most
9 importantly then, those business
10 applications that will take -- they don't
11 get implemented overnight, so it's a
12 multi-year program. But it's generally
13 what we're doing is, in those three
14 buckets over a period of the use of that
15 capital, we're chipping away at the
16 City's remedial issues.

17 COUNCILWOMAN MILLER: So the 25
18 million, when you say this is a down
19 payment, you're not speaking that --

20 MR. FRANK: Well, I believe as
21 the Mayor presented it in his original
22 budget address, that we were intending on
23 allocating a total of 120 million over a
24 six-year period. So what I'm saying is
25 2011 is 25 million of that -- that's what

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2 I meant by a down payment.

3 COUNCILWOMAN MILLER: Okay.

4 You made that real clear. Wow.

5 MR. FRANK: Again, though you
6 didn't ask the question, as an example,
7 the further things we will do in later
8 years include how do we make much more
9 efficient our procurement systems, how do
10 we speed that up, how do we deal with the
11 elimination of paper, moving on to all of
12 our financial systems. And also I forgot
13 to add that starting in 2011, we really
14 are taking a very strong look at
15 effectively rebuilding our phila.gov
16 website and the internal, what we call,
17 intranet with how the City government
18 communicates with itself. And what we're
19 really doing is putting in place the
20 platform to become a very efficient
21 government over a period of time.

22 COUNCILWOMAN MILLER: Right.
23 So this is more about efficiency than
24 cost savings. I mean, eliminating of
25 paper evidently is a savings, but how

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2 much of a savings? That's not a large
3 dollar amount, would it be? So this
4 is -- so this whole IT project is more of
5 efficiency and better ways for our
6 citizens to take care of business with
7 City government rather than cost savings?

8 MR. FRANK: Actually, yeah. I
9 mean, in the end, it really is about
10 making it more efficient and effective
11 for our citizens to do business with us.
12 On the other side of how -- and that
13 means in order to make it easier to do
14 business with us, we ourselves have to
15 make it easier to do business with them.
16 So I think that there's both a very --
17 particularly when we're talking about,
18 for instance, rebuilding phila.gov and
19 some of the ways we reach citizens, is
20 that's a direct impact that they're going
21 to feel right away. Then on the inside
22 of government, how do we effectively
23 change our own processes and systems so
24 that we effectively can service our
25 citizens quicker and more effectively.

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2 COUNCILWOMAN MILLER: One more
3 short question. So are you in charge of
4 what used to be MOIS?

5 MR. FRANK: Yes, I am.

6 COUNCILWOMAN MILLER: Okay. So
7 you guys are the ones that also put
8 together staff training?

9 MR. FRANK: Yes, we would for
10 information technology staff training.

11 COUNCILWOMAN MILLER: Right.
12 Computer training.

13 MR. FRANK: Yes.

14 COUNCILWOMAN MILLER: You don't
15 have that anymore?

16 MR. FRANK: We do have training
17 and we have -- we use an outside vendor
18 that is made available to the departments
19 for specific computer training needs.

20 COUNCILWOMAN MILLER: Okay.

21 MR. FRANK: And we have a whole
22 curriculum that we actually provide
23 through a third party.

24 COUNCILWOMAN MILLER: Okay.
25 Only because -- I don't really know a

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2 whole bunch about the training. I just
3 know that I've been here a long time and
4 I've always signed up for training and I
5 don't receive it. I mean, it's just not
6 accessible. And at one time, they
7 actually came and did training at our
8 desks, which sort of worked and didn't
9 work. But at some point, I'd like to
10 talk to someone about training. I know
11 that the staff signs up for training, but
12 I think at certain levels -- I had to
13 sign up, I believe, for elected official
14 and some other -- I can't remember the
15 exact title, and I stopped signing up
16 because it never happened.

17 MR. FRANK: I'm actually glad
18 you brought that up, because I haven't
19 had the opportunity to meet with you one
20 on one, but I've talked to a number of
21 members of Council really on how can we
22 serve you better, and in fact training
23 came up, and it's one of the things that
24 I think is frankly very easy to do and
25 it's something that I'd love to work with

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2 Council on. There's no question that we
3 could help provide much more direct and
4 schedule training. I would like
5 personally to understand specifically
6 your needs and the broader needs of other
7 members of Council. We also need to do
8 the same thing with our own staff
9 obviously.

10 COUNCILWOMAN MILLER: Okay.

11 All right. Thank you.

12 Thank you, Madam President.

13 COUNCILMAN RIZZO: Madam
14 President, point of information.

15 COUNCIL PRESIDENT VERNA: The
16 Chair recognizes Councilman Rizzo.

17 COUNCILMAN RIZZO: Thank you,
18 Madam President.

19 I think the most important
20 point is that -- I think you all have to
21 be commended -- is the fact that our
22 system is in bad shape, our technology in
23 this government. It works, but it
24 doesn't work well, and this budget, I'm
25 sure 25 million would have been -- you

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2 could have found a use for that, but I
3 think your commitment to make sure that
4 we don't pass this on to another
5 generation is impressive to me. So I
6 just wanted to make sure that everybody
7 understood that this is a commitment that
8 you didn't have to make and you did.

9 MR. FRANK: Councilman Rizzo,
10 thank you very much. And I do have to
11 tell you, in 38 years doing this, this is
12 probably the most, let me call it,
13 interesting situation and it does take a
14 very strong commitment and it doesn't get
15 fixed overnight, but I'm extremely
16 pleased, frankly, again coming into
17 government that both the Administration
18 and I believe my conversations with
19 members of Council, which are continuing,
20 I think we all see that this is going to
21 pay some real long-term dividends. And
22 it really has created a lot of pain in me
23 when I saw, just coming into government
24 as a part of a budget crisis, just how
25 important it is that we make this

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2 investment. And it's very interesting,
3 because as I look historically, we've had
4 these conversations before, and the time
5 is now, and it's a tremendous opportunity
6 also for us to leapfrog.

7 COUNCILMAN RIZZO: And it's
8 also appreciated that the people that you
9 report to understand your needs and the
10 concerns that you have to allow you to
11 move forward. So, again, I think it's so
12 important.

13 MR. FRANK: Thank you, sir.

14 COUNCILMAN RIZZO: Right.

15 Thank you, Madam President.

16 COUNCIL PRESIDENT VERNA: Thank
17 you.

18 Mr. Armbrister, I guess I can
19 direct this to you. Can you explain why
20 prior year wage tax collections are
21 estimated to be \$24 million in Fiscal
22 2010 and only 12 million for every year
23 thereafter?

24 MR. ARMBRISTER: I know you
25 directed it to me, but Mr. Dubow is

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2 probably going to answer it.

3 MR. DUBOW: The delinquent
4 collection numbers in 2010 include
5 amnesty numbers. So they are higher than
6 they would be in other years because of
7 the amnesty numbers.

8 COUNCIL PRESIDENT VERNA:
9 That's a 50 percent drop-off and it's
10 flat. It just doesn't sound right, Rob.

11 MR. DUBOW: Well, no. It's
12 really -- if you look at 2009, it was
13 11.1 million. 2010 is the year that is
14 thrown off by the amnesty, so that goes
15 up a lot, and then 2011 it goes back to a
16 little bit more than where it was in '09.

17 COUNCIL PRESIDENT VERNA: But
18 aren't we making every effort to collect
19 delinquent taxes and why wouldn't that
20 show up?

21 MR. DUBOW: We are, and that
22 actually started in '09. So '09 was the
23 year when we started all of the
24 initiatives we talked about. So you
25 actually see -- even if you look at

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2 property tax, for example, there's still
3 an increase from '09. It goes from 34 up
4 to 42 in the year of the amnesty and then
5 it stays at 40. So there's an increase
6 over '09 there. Property and business
7 kind of go to where they were in '09 when
8 we had some of this initiative, and '10
9 is much higher in all of them because of
10 the amnesty.

11 COUNCIL PRESIDENT VERNA: The
12 FOP award -- I'm going to jump on
13 something that Councilman Green was
14 mentioning earlier. The FOP award has an
15 opener for wages for 2013 and 2014. What
16 are the Plan assumptions for these
17 reopeners? Can we assume it's zero?

18 MR. ARMBRISTER: The current
19 Plan assumptions are in fact zero.

20 COUNCIL PRESIDENT VERNA: Do
21 you really expect zero considering the
22 fund balances you are projecting in the
23 Plan?

24 MR. ARMBRISTER: Because that
25 has to be negotiated, it's something that

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2 we wouldn't want to put --

3 COUNCIL PRESIDENT VERNA: On
4 the record. Very well.

5 As part of the FOP award, they
6 will move to self-insurance for medical
7 coverage. If for whatever reason during
8 the term of the current agreement their
9 cost exceeds the City's payment, will the
10 employees have to bear the total cost
11 increase?

12 MR. ARMBRISTER: If I
13 understood your question, I don't think
14 that that could occur. Under a
15 self-insurance plan, we are obligated to
16 pay all claims.

17 COUNCIL PRESIDENT VERNA: The
18 City is?

19 MR. ARMBRISTER: Yes. But we
20 should note that what the City has done
21 to minimize some of that risk is that
22 obviously we're going to maintain a
23 reserve, number one. Number two, we have
24 gone out and secured stop-loss insurance
25 for catastrophic -- if there's some

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2 significant catastrophic claims that
3 would cover. So we have tried to
4 mitigate, to the extent that we can, that
5 particular risk.

6 COUNCIL PRESIDENT VERNA: Also
7 as part of the FOP award, the City was
8 granted the right to furlough police
9 officers for up to 30 days a year. Under
10 what circumstances would the
11 Administration furlough police officers?

12 MR. ARMBRISTER: I'm not
13 prepared to answer that at this time,
14 Council President. We would leave that
15 to the command staff at the Police
16 Department to make recommendations about
17 any potential furloughs of police
18 officers.

19 COUNCIL PRESIDENT VERNA: Are
20 there any furloughs projected in the Five
21 Year Plan?

22 MR. ARMBRISTER: Not that --
23 no.

24 COUNCIL PRESIDENT VERNA: Thank
25 you.

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2 Councilman Green.

3 COUNCILMAN GREEN: Thank you,
4 Madam Chair.

5 On Page -- I don't see a page
6 number. I'm sorry. In your testimony,
7 Mr. Armbrister, you say, Before I turn to
8 what we propose to do, let me first
9 describe what we decided we wouldn't do.
10 We are committed to holding our wage,
11 business privilege, sales, realty
12 transfer and property taxes at their
13 current rates.

14 Do you mean that?

15 MR. ARMBRISTER: Yes.
16 Literally, yes. The tax rates we're not
17 changing.

18 COUNCILMAN GREEN: You're not
19 changing, okay. So --

20 MR. ARMBRISTER: The rates.

21 COUNCILMAN GREEN: -- when you
22 go to the last page of your testimony,
23 you say --

24 MR. DUBOW: Point of
25 clarification there. I guess you guys do

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2 the point of clarification. But we're
3 talking about broad-based rate increases.

4 COUNCILMAN GREEN: Can you
5 expand on that, please.

6 MR. DUBOW: Yeah. We mean
7 we're not looking at rates for everyone
8 who pays the tax. I mean, obviously one
9 of our proposals has a tax increase for a
10 specific area, which is different from
11 increasing the rate for everyone. I
12 think that was the point we were trying
13 to make.

14 COUNCILMAN GREEN: Actually, I
15 wanted to point to the second-to-last --
16 some of the last few sentences in
17 Mr. Armbrister's testimony, But we are
18 also open to suggestions. If a member of
19 City Council or the public has a better
20 idea to bring our Budget and Five Year
21 Plan into balance, we are more than
22 prepared to listen.

23 So I just wanted to clarify
24 that you're prepared to listen as long as
25 it's not a revenue measure that increases

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2 property taxes, sales taxes, real estate
3 transfer taxes or business privilege
4 taxes?

5 MR. ARMBRISTER: No. I don't
6 think that that's what that means. I
7 mean, the first statement that we made is
8 what we decided to do as an
9 Administration. I mean, we are prepared
10 to listen to anything that may come
11 forward.

12 COUNCILMAN GREEN: So you would
13 be prepared to consider a mix of
14 different taxes and potentially more cuts
15 that met your overall revenue or
16 expense-cutting objectives?

17 MR. ARMBRISTER: We're prepared
18 to listen.

19 COUNCILMAN GREEN: Okay. Well,
20 that's good.

21 With respect to the taxes, we
22 are committed to holding our wage,
23 business privilege.

24 Mr. Dubow, what tax is the
25 sugary drink tax?

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2 MR. DUBOW: We are imposing the
3 sugary drink tax as a business privilege
4 tax.

5 COUNCILMAN GREEN: So it is an
6 increase in business privilege taxes of
7 how much?

8 MR. DUBOW: In the first year
9 for the sugary drinks tax, it's about
10 38.6 million and then it's 77 million in
11 the following year.

12 COUNCILMAN GREEN: Okay. So
13 we're increasing business privilege taxes
14 by \$77 million over most of the Five Year
15 Plan for one single industry essentially?

16 MR. DUBOW: Correct. As I said
17 before, what we're talking about is we
18 were not increasing these rates on a
19 broad basis. So we're not doing it
20 across everyone who pays, but that
21 doesn't preclude, as I said before, doing
22 it in this one area.

23 COUNCILMAN GREEN: I have heard
24 from several major retailers that they
25 don't have a present intention to apply

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2 the sugary drink tax to the specific
3 products for which it is intended by the
4 City, and I'd just sort of like your
5 thoughts about the impact of that on the
6 effectiveness or efficacy of the impact
7 that the Administration was hoping to
8 have on health and obesity in
9 Philadelphia.

10 (Witness approached witness
11 table.)

12 DR. SCHWARZ: Thank you for the
13 question. You are correct that we are
14 unable to tax specifically in a way that
15 would assure that the increase is passed
16 on. We are hopeful and will campaign
17 with retailers to ask that they partner
18 with us on obesity reduction in
19 Philadelphia and pass the cost increase
20 on specifically to sugary-sweetened
21 beverages and syrup-related products.

22 COUNCILMAN GREEN: And within
23 the Five Year Plan, what was the impact
24 of lower wage tax collection as a result
25 of retailers close to the county line

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2 losing their sort of weekend Coke binge
3 and hot dog and hamburger purchase
4 market? And I just want to know if the
5 impact of that on that industry has been
6 taken into account with respect to our
7 general business tax collections.

8 MR. ARMBRISTER: I think for
9 purposes of the Five Year Plan, we've not
10 assumed any direct correlation in that
11 with lost wages. I think -- and
12 Dr. Schwarz could talk about this. I
13 think what we're hoping to see is a
14 change in behavior where people will
15 change the types of beverages that they
16 intake, be it soda, and many of those
17 products are in fact produced by the same
18 bottlers and other folks who would be
19 affected by the sugary drink tax. But
20 Dr. Schwarz could further...

21 COUNCILMAN GREEN: Well, okay.
22 So how much is the assumed falloff in
23 total sugary drinks purchases in the out
24 years of the Plan?

25 DR. SCHWARZ: If we -- let me

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2 try to give you numbers that will help.

3 COUNCILMAN GREEN: In other
4 words, today is the hundred percent
5 amount of sugary drinks sold. Next year
6 what percentage of sugary drinks will be
7 sold and the year after.

8 DR. SCHWARZ: So if we
9 calculate just what is the -- if we look
10 at current consumption rates two cents an
11 ounce, how much would the City expect to
12 collect.

13 COUNCILMAN GREEN: That's not
14 the question.

15 DR. SCHWARZ: But I'm going to
16 get there. So we start with what would
17 it be today and then we look at how much
18 we have in the tax. I think that gets
19 where you want to go; is that right?

20 COUNCILMAN GREEN: Sort of.

21 DR. SCHWARZ: Okay. So we have
22 discounted from that initial number a
23 little more than 50 percent. If we look
24 at the --

25 COUNCILMAN GREEN: 50 percent?

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2 DR. SCHWARZ: 50 percent.

3 COUNCILMAN GREEN: You expect
4 to impact the sales of sugary drinks in
5 the City of Philadelphia by 50 percent?

6 DR. SCHWARZ: We expect that
7 the amount collected, based on current
8 consumption, could go down as much as in
9 order to be conservative.

10 COUNCILMAN GREEN: Okay. But
11 what was the experience in Chicago?

12 DR. SCHWARZ: Well, based on
13 national estimates from the Rudd Center
14 at New Haven, which talk about what are
15 the numbers that we should expect
16 potentially in Philadelphia -- so we're
17 being conservative, as you know, from the
18 Five Year Plan taking all of the
19 reduction in the first year essentially.
20 So it's flat thereafter.

21 COUNCILMAN GREEN: I
22 understand.

23 DR. SCHWARZ: The Rudd Center
24 would suggest a number that's about 20
25 percent more than we've included.

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2 COUNCILMAN GREEN: So the
3 impact has been 30 percent nationally?

4 DR. SCHWARZ: There is no
5 national number.

6 COUNCILMAN GREEN: Well, the
7 Rudd Center estimates that you will sell
8 30 percent fewer sugary drinks?

9 DR. SCHWARZ: The Rudd Center
10 expects that based on their estimates
11 from what they can ascertain in terms of
12 other states' excise and other taxes,
13 that about a little under \$100 million
14 would be collected. We have discounted
15 that by about 20 percent, 20 to 25
16 percent.

17 COUNCILMAN GREEN: So the Rudd
18 Center estimated that based on the sales
19 of sugary drinks being an excise tax?

20 DR. SCHWARZ: They actually
21 looked at a series of different kinds of
22 taxes. So specific sales tax, excise
23 taxes. In studies that are out there
24 looking at the elasticity, the best of
25 which was published actually just

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2 yesterday, the expectation of what we
3 should expect to collect in the tax was
4 just under 100 million. We have
5 discounted that further to be
6 conservative.

7 COUNCILMAN GREEN: Except there
8 is no elasticity if retailers don't pass
9 on the full extent of the tax.

10 DR. SCHWARZ: That is correct.
11 So that we could have more than we've
12 estimated.

13 COUNCILMAN GREEN: Well, but
14 that's not the goal, is it? I mean, it
15 sounds like we keep coming back to the
16 revenue when I thought this was all about
17 a healthy Philadelphia.

18 DR. SCHWARZ: So if that's what
19 was portrayed, I just want to be clear,
20 when Mr. Armbrister presented his
21 remarks, it's the way that we've thought
22 about this, which is the City needs
23 revenue. This is a measure which we can
24 feasibly accomplish to improve revenue.
25 As the Health Commissioner and the Deputy

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2 Mayor for Health and Opportunity, one,
3 I'm delighted.

4 COUNCILMAN GREEN: You love it.

5 DR. SCHWARZ: And, two, I
6 believe that it will have a long-term
7 impact on obesity in Philadelphia.

8 COUNCILMAN GREEN: Okay. And
9 why did the Health Department reject
10 options such as a junk food tax?

11 DR. SCHWARZ: There are a
12 number of reasons, and I will actually
13 say the Inquirer yesterday had a very
14 good summary of this, so let me go
15 through the rationale.

16 We know that solid foods sit in
17 the stomach and expand the size of the
18 stomach and give people a sense of
19 fullness. Beverages, particularly sugary
20 beverages, don't do that. They do,
21 though, as they pass by the pancreas
22 cause a burst of insulin, which makes
23 people hungrier. So that from a
24 biological point of view, there is
25 rationale if we wish to make a difference

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2 to obesity specifically trying to reduce
3 the amount of sugar-sweetened beverage as
4 opposed to other sugary products.

5 COUNCILMAN GREEN: Okay. All
6 of that, I just want to be clear for the
7 record, is dependent upon retailers
8 actually cooperating with the City and
9 essentially demonstrating at the point of
10 sale a two-cent-per-ounce higher price
11 for those products?

12 DR. SCHWARZ: That is correct.

13 COUNCILMAN GREEN: Okay.
14 That's a pretty big assumption, don't you
15 think?

16 DR. SCHWARZ: I believe it's an
17 important assumption and I believe we all
18 in the retail community have a
19 responsibility to try to pass that on to
20 consumers, to join us in an obesity
21 program.

22 COUNCILMAN GREEN: Okay. I
23 just mean in terms of what we're
24 projecting in terms of the numbers in the
25 budget, that's a huge assumption.

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2 DR. SCHWARZ: If it's not
3 passed on, then the good news for the
4 City is, the revenue projection should be
5 higher.

6 COUNCILMAN GREEN: That's
7 right.

8 DR. SCHWARZ: I understand
9 that.

10 COUNCILMAN GREEN: Okay. So
11 I'd like to know from the City what the
12 revenue assumptions would be. And not
13 today, but if you could provide it based
14 on -- first of all, I understand you went
15 20 percent or 25 percent down from Rudd?

16 DR. SCHWARZ: Yes.

17 COUNCILMAN GREEN: But I still
18 didn't get a clear answer as to whether
19 that's -- we're down 50 percent from
20 total consumption. What Rudd proposed,
21 is that 70 percent of total consumption,
22 75 percent of total consumption, 80
23 percent of total consumption?

24 DR. SCHWARZ: It might be
25 easier if we can provide a table that

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2 lays it out for you.

3 COUNCILMAN GREEN: That's
4 great.

5 DR. SCHWARZ: Sure.

6 COUNCILMAN GREEN: I appreciate
7 that.

8 Are you familiar with the book
9 City -- not you, Dr. Schwarz.

10 Are you guys familiar with the
11 book called City Limits? I know
12 Mr. Agostini is.

13 MR. AGOSTINI: A little bit,
14 yes.

15 COUNCILMAN GREEN: So what is
16 the theory of that book?

17 MR. AGOSTINI: The theory of
18 the book is that in certain East Coast
19 cities, circa 1970, principally New York
20 City, Paul Peterson, who was currently
21 teaching at Harvard, argued that there
22 had to be care placed on the tending of
23 the economy and on the development of
24 revenue so as not to disadvantage the
25 city with respect to retaining businesses

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2 and people.

3 COUNCILMAN GREEN: Right.

4 And --

5 MR. AGOSTINI: It's the subject
6 of my undergraduate thesis.

7 COUNCILMAN GREEN: Yes. So a
8 tax on a specific industry, sugary drinks
9 industry, bottling, whatever you want to
10 call it, retailer, given that there are
11 City limits, what impact would we expect
12 on overall economic activity in that
13 industry in the City of Philadelphia as a
14 consequence of this tax? And I want to
15 be clear, I'm not arguing for or against
16 it. I'm just trying to get the facts out
17 there.

18 MR. AGOSTINI: And as you were
19 getting at earlier, Councilmember, and I
20 think in a very important line of
21 inquiry, it is really important how the
22 industry reacts. If the industry reacts
23 in a manner where it passes it on and
24 there is indeed a replacement of existing
25 sugar-sweetened beverages by water or

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2 other beverages that they bottle, produce
3 and sell, then there is an argument to be
4 made that the loss should be minimal, to
5 the extent it exists at all.

6 If indeed the industry does not
7 behave in that fashion and simply passes
8 it along, then we would have to go back
9 and rethink or at least reestimate what
10 happens.

11 COUNCILMAN GREEN: Actually, my
12 question more relates to the industry
13 cooperates, pass it along. How would the
14 theories within City Limits suggest
15 the -- what would the suggestion be of
16 the impact on what I'll just call for
17 ease of use the sugary drinks industry in
18 Philadelphia? Shouldn't we expect to see
19 a decline in the sugary drinks industry,
20 with an intendant loss of jobs, loss of
21 all kinds of taxes, wage taxes, business
22 privilege taxes, et cetera?

23 MR. AGOSTINI: Again, I think
24 if the impact is one where there is no
25 replacement of those beverages by other

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2 beverages, then the possibility of lost
3 businesses, lost jobs, lost wages and
4 lost economic activity exists.

5 COUNCILMAN GREEN: Well, there
6 probably will be a replacement of those
7 beverages, but they very well may be
8 beverages in Montgomery County or Bucks
9 County or Chester County. That's the
10 point I was trying to make. In other
11 words, people may still buy Coke.
12 They'll just buy it in bulk at Costco in
13 Bucks.

14 MR. AGOSTINI: They may. I
15 thought you were talking about the
16 bottlers themselves, and with respect to
17 at least one of the bottling entities
18 that we have met with, there are
19 alternatives that they bottle where they
20 are a significant provider, producer,
21 manufacturer of those items that suggests
22 that if they move into these alternative
23 because there's demand, then the losses
24 in jobs and activity should be
25 diminished.

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2 COUNCILMAN GREEN: So based on
3 our discussion, I guess it's just fair to
4 say that we haven't looked at the
5 potential impact in terms of overall
6 economic activity or tax revenue, other
7 than with respect to the projections on
8 additional income as a result of this
9 tax?

10 MR. AGOSTINI: In looking at
11 the proposal, one of the things that I
12 did was to look at the prospect of lost
13 wages or lost jobs. And, again, the
14 fulcrum, if you will, in this is what
15 happens to people's preferences who are
16 actually the consumer who makes a
17 purchase. Do they make the kind of
18 decisions that you're suggesting is
19 possible, which is quite accurate. Do
20 they go elsewhere. Do they not buy that
21 particular product, or do they move to a
22 similar product that simply doesn't have
23 the sugar-sweetened. And because this is
24 a relatively new field for most of us,
25 it's going to be a little difficult for

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2 us to understand that. I think the study
3 that the Health Commissioner referenced
4 that was published yesterday and was
5 referenced in many newspaper articles
6 probably is the first best indication of
7 what the activity or what the change in
8 economic behavior will be.

9 COUNCILMAN GREEN: I
10 understand, relying on the assumption
11 that is passed on.

12 MR. AGOSTINI: Yes.

13 COUNCILMAN GREEN: I think
14 that's my time for now. Thanks.

15 COUNCIL PRESIDENT VERNA: Thank
16 you.

17 Councilwoman Miller, do you
18 have any questions?

19 COUNCILWOMAN MILLER: No,
20 nothing further. Thank you.

21 COUNCIL PRESIDENT VERNA: Thank
22 you.

23 This will conclude our public
24 hearing for today.

25 MR. DUBOW: He's not done.

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2 He's just warming up.

3 COUNCIL PRESIDENT VERNA:

4 That's a long five minutes, isn't it?

5 COUNCILMAN GREEN: Madam Chair,
6 if you'd like a break, I'd be happy to --

7 COUNCIL PRESIDENT VERNA: No.

8 COUNCILMAN GREEN: -- sit in
9 for you.

10 During last year's budget
11 hearings, I asked for detailed
12 information about position levels in City
13 government, specifically a chart showing
14 every position by department, job title,
15 job duties and salary that had been
16 eliminated by layoff, retirement, not
17 filling a vacancy or otherwise since July
18 1st, 2008. I also asked for a chart
19 showing every position within City
20 government by department, job title,
21 duty, salary, source of salary; in other
22 words, what department pays it, that has
23 been added since July 1st, 2008. The
24 information I received back was
25 incomplete and did not include job duties

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2 or salary, and I'm making the same
3 request again and I'd like it before the
4 departmental hearings.

5 Also last year I asked
6 individual departments about their Class
7 100 salary spending and staffing levels
8 for the balance of the 2009 fiscal year
9 through FY10, specifically breakdowns of
10 what the department actually expected as
11 Class 100 salary-only spending to be
12 through the end of the fiscal year, a
13 description of any currently vacant
14 positions in the department, the number
15 of positions the department planned to
16 fill by the end of the fiscal year and
17 the projected Class 100 salary-only spend
18 for the fiscal year if the department
19 stayed at its current staffing level. I
20 did not receive answers to any of these
21 questions last year.

22 MR. AGOSTINI: This is outside
23 of what's already provided in the QCMR,
24 which does much of what you've just
25 described?

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2 COUNCILMAN GREEN: Yes.

3 MR. AGOSTINI: Well, perhaps I
4 can sit with you and your staff, because
5 much of what you've just asked for is
6 either in the budget detail, in the
7 QCMR --

8 COUNCILMAN GREEN: Is that the
9 Quarterly City Manager's Report?

10 MR. AGOSTINI: Mm-hmm.

11 COUNCILMAN GREEN: I really --
12 I mean, we have had many discussions
13 about the QCMR, and the numbers it
14 projects for positions at the end of the
15 fiscal year are different than the
16 numbers you're saying are current City
17 employees, and we have not been able to
18 in our discussions tick and tie one to
19 the other in a way that I can understand
20 it. The Five Year Plan has --

21 MR. AGOSTINI: I think I've
22 explained that to Sophie, but I'm happy
23 to sit with you again to do that.

24 COUNCILMAN GREEN: In the Five
25 Year Plan, it has the number of City

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2 positions increasing every single year
3 and I want to try to understand why would
4 we be contemplating that when we're
5 making significant investment in
6 technology that, in theory, will increase
7 productivity over time and lower the
8 number of employees that we need in the
9 City of Philadelphia, which would make
10 the costs in the Five Year Plan come down
11 significantly. I mean, et cetera, et
12 cetera.

13 So the reason I'm looking for
14 this is so I have a base to start with
15 that I can then tie into the rest of the
16 budget.

17 MR. AGOSTINI: Well, perhaps we
18 can sit down, because a lot of what
19 you've just asked for is in the detail
20 and in the QCMR, so there are clearly
21 some things that you're not finding, so
22 let's sit down so I can understand what
23 that is.

24 COUNCILMAN GREEN: Well, I
25 don't want to get into a debate about

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2 what's there and what's not, but I'm
3 happy to do that. I'm looking for it by
4 department, by position specifically.
5 Not 54 positions, salary range. I'm
6 looking department position, every
7 position. We can talk about -- I don't
8 need that for the Police Department --

9 MR. AGOSTINI: Because we don't
10 budget on that basis, I would have to go
11 through an exercise with every department
12 to create that for you.

13 COUNCILMAN GREEN: Well, I
14 mean, I've asked for it every year. I
15 don't know why -- I now see why you don't
16 have it, but, I mean, all that implies is
17 that we're not doing any kind of
18 zero-based budgeting at all, that if
19 you're budgeting based sort of generic
20 there's 54 positions at this salary
21 range, you're really just plugging
22 numbers, going up and down by a
23 percentage every year, and we're never
24 going to get to the goals that I think
25 you and I agree on as to how we need to

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2 move the City budget ahead.

3 MR. AGOSTINI: I'm not aware of
4 many, if any, governmental entities that
5 are currently using zero-based budgeting.

6 COUNCILMAN GREEN: Budgeting
7 for outcomes.

8 MR. AGOSTINI: Or certainly in
9 the U.S. budgeting for outcomes,
10 something that you know I'm a very
11 significant advocate for.

12 COUNCILMAN GREEN: Yes.

13 MR. AGOSTINI: But it is the
14 case that this city, unlike other cities
15 I've worked in, simply does not construct
16 its budget in the manner that you are
17 suggesting, which is not to say we can't
18 do it. It's just going to be -- going to
19 take me a little time to do.

20 COUNCILMAN GREEN: So if we had
21 invested in PeopleSoft and had all that
22 data about every single employee in a
23 program like that, it would be very easy
24 to produce this kind of data, wouldn't
25 it?

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2 MR. AGOSTINI: Actually, in my
3 experience, the PeopleSoft financial
4 module doesn't do that.

5 COUNCILMAN GREEN: A program
6 that -- a new technology program.

7 MR. AGOSTINI: Yes.

8 COUNCILMAN GREEN: Is that part
9 of --

10 MR. AGOSTINI: Four years ago,
11 I spent seven months investigating a new
12 financial and budgeting suite for
13 Milwaukee County, population of a million
14 one, slightly over a billion one budget.
15 The cost of that, just the financial and
16 the budgeting module that would provide
17 the kind of information detail that
18 you're suggesting, which I would also
19 like, at that time was a \$12 to \$13
20 million item, and what that would cost
21 today, I don't know.

22 COUNCILMAN GREEN: Can you name
23 a major public corporation with a \$4
24 billion market cap that -- or actually
25 name one with \$4 billion in revenue or

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2 market cap that would not be able to
3 answer that question?

4 MR. AGOSTINI: Unfortunately,
5 there are a lot of American municipal
6 governments that fall under that
7 category.

8 COUNCILMAN GREEN: No, no.
9 Corporation.

10 MR. AGOSTINI: I can't speak to
11 that, because I'm not familiar. I'm
12 familiar with American municipal
13 governments, both at the city, county and
14 federal level, and unfortunately, there
15 are a lot of them that fall into that
16 category.

17 COUNCILMAN GREEN: I
18 understand. So if City Council were to
19 pass an ordinance requiring this level of
20 detail for next year's budget, is it
21 possible for you to deliver on it?

22 MR. AGOSTINI: Yes, it's
23 certainly possible. It would take me a
24 significant amount of time and I'd have
25 to do things a little differently than

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2 I've done currently. It's not to say it
3 can't be done, and I think I can provide
4 that to you in the coming weeks, but it's
5 just a significant thing.

6 COUNCILMAN GREEN: It sounds
7 like a lot of manpower.

8 MR. AGOSTINI: It is indeed.

9 COUNCILMAN GREEN: What I'd
10 rather do is focus energy on making it
11 easy to produce without a lot of manpower
12 next year, and maybe we can work on that.

13 MR. AGOSTINI: That would be
14 great.

15 COUNCILMAN GREEN: During last
16 year's hearings I asked various
17 departments for lists of all contracts
18 they plan to enter into for FY10,
19 descriptions of the specific services
20 provided to the citizens under the
21 contracts and an explanation of how they
22 monitor the contract to assure that
23 citizens receive value from it. Again,
24 this question was not answered.

25 MR. AGOSTINI: That's also in

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2 the detail. There is a Class 200
3 breakdown in the detail which lists every
4 anticipated contract and the rationale
5 for it.

6 COUNCILMAN GREEN: Excuse me
7 for a second.

8 (Pause.)

9 COUNCILMAN GREEN: What is
10 provided in the budget detail, I am
11 informed, is a very generic level of
12 detail.

13 MR. AGOSTINI: You can blame
14 these two guys.

15 COUNCILMAN GREEN: Like HVAC.

16 MR. AGOSTINI: I understand --

17 COUNCILMAN GREEN: It doesn't
18 say what buildings it's going into.
19 There is no detail as to the expenditure.
20 It doesn't say the descriptions of the
21 services provided to citizens under the
22 contracts.

23 MR. AGOSTINI: If you want
24 access to the actual system so that you
25 can see that in detail --

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2 COUNCILMAN GREEN: Well, see,
3 but we're talking about budgeting. I'm
4 not talking about stuff that's been let.
5 I'm talking about you're asking for
6 appropriations in Class 200 for things
7 that you want us to approve.

8 MR. AGOSTINI: Again --

9 COUNCILMAN GREEN: But you're
10 not telling us, other than in a generic
11 way -- outside consulting for personnel
12 services, that doesn't tell me anything
13 about what the purpose of that
14 expenditure is. I'd like to know in
15 Class 200 what the money is going to be
16 spent on, so that when I appropriate it,
17 I'm informed. That's all. I mean, I
18 don't want to get into a debate with you
19 guys. I'm just -- and we can sit down
20 and talk about what you can realistically
21 provide, but I really do think that
22 that's the kind of detail that we should
23 expect and that should be provided to us
24 on an annual basis.

25 The Administration did analysis

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2 last year in its Five Year Plan that
3 basically took a Washington study and
4 looked at the impact of the proposed
5 property tax increases on families with
6 different wage groups and what percentage
7 of the income they'd pay --

8 MR. AGOSTINI: By neighborhood.

9 COUNCILMAN GREEN: -- by
10 neighborhood, et cetera. Have you done
11 any sort of analysis like that for the
12 trash fee?

13 MR. AGOSTINI: No, we have not.

14 COUNCILMAN GREEN: Are you
15 contemplating it?

16 MR. AGOSTINI: We hadn't, and
17 part of it was just the sort of press of
18 time. I think if that's something you'd
19 like to see, I'll take a stab at it.

20 COUNCILMAN GREEN: What would
21 you suggest the outcome would be? Would
22 that be more regressive than a property
23 tax increase or less regressive than a
24 property tax increase?

25 MR. AGOSTINI: I think it would

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2 be really hard for me to say without
3 spending some time with the numbers.

4 COUNCILMAN GREEN: Our
5 preliminary analysis based on the numbers
6 that were provided last year in the Five
7 Year Plan would suggest that it's
8 extremely regressive compared to a
9 property tax increase that's across the
10 board.

11 MR. AGOSTINI: Can you share
12 your analysis with us?

13 COUNCILMAN GREEN: Sure.

14 The five-year proposal notes
15 that in mid-February, the Administration
16 hired a company to organize focus groups
17 of Philadelphia's residents to weigh in
18 on the City's budget. What funding
19 source was used for the focus groups?

20 MR. AGOSTINI: General Fund out
21 of my office.

22 COUNCILMAN GREEN: Was there
23 written reports done?

24 MR. AGOSTINI: You are more
25 than welcome to see the written report.

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2 I'll provide that to the Chair so that
3 everyone can see it.

4 COUNCILMAN GREEN: Thank you.

5 The Plan notes that in 2009,
6 investigations by the Inspector General
7 resulted in 34 job terminations and 24
8 arrests. To put those numbers in
9 context, prior to the hearing on the IG's
10 budget, I'd like detail about what work
11 the office performed in each of the
12 referenced cases and all cases so far in
13 2010. In other words, there are 19
14 people in the Inspector General's Office,
15 and it looks like it's almost a 1.5 to 1
16 ratio in terms of what we're doing, and I
17 guess it's --

18 MR. DUBOW: You're just looking
19 for terminations? You want to see what
20 else -- because not everything resulted
21 in a termination. There are lots of
22 other results in there.

23 COUNCILMAN GREEN: Great. We'd
24 like to understand that.

25 MR. ARMBRISTER: And the

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2 Inspector General, she's going to be
3 issuing a report this week.

4 MR. AGOSTINI: She did already.

5 COUNCILMAN GREEN: Oh, okay.
6 Great. And that will have this kind of
7 information?

8 MR. ARMBRISTER: I think it
9 will address a lot of the concerns you
10 just expressed.

11 COUNCILMAN GREEN: I was
12 pleased to see the Five Year Plan refer
13 to efficiency savings generated through
14 the use of technology, and I have
15 questions about three of the measures
16 that were highlighted. First, the Plan
17 noted the Revenue Department automated
18 the previously manual process of
19 performing a tax clearance for the
20 Controller's Office for the release of
21 vendor payments. This automation has
22 been streamlined -- this automation has
23 streamlined the process, requiring
24 minimal manual intervention and saving
25 both time and money.

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2 How much time and money was
3 saved?

4 MR. DUBOW: We will get you
5 that. We don't have that with us today,
6 but we'll get that.

7 COUNCILMAN GREEN: Presumably
8 this meant positions were no longer
9 needed now that the function was
10 automated, and I'd like to know --

11 MR. DUBOW: Right. And in some
12 cases, particularly in the Revenue
13 Department, what we've done where we
14 found savings is not taken the money out
15 of their budget, but let them reallocate
16 that to other areas that would help
17 generate revenue. So we can describe
18 what we've done there.

19 COUNCILMAN GREEN: Okay.
20 Great.

21 Also with respect to Revenue,
22 the Plan notes the department implemented
23 direct entry of tax returns and the
24 creation of an online no tax filing
25 option. Both measures, quote, "reduce

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2 processing times by eliminating the
3 processing of a paper return."

4 How much were processing times
5 cut? Were any positions no longer needed
6 now that the function was automated,
7 salary costs saved, work hours saved, et
8 cetera? I assume the same answer?

9 MR. DUBOW: We'll get that.

10 Yeah.

11 COUNCILMAN GREEN: What other
12 paper-based functions or filings is the
13 Revenue Department planning to automate?
14 You don't have to answer that now. I'll
15 save that for -- that will be a question
16 I'll ask the Revenue Department.

17 Does the Plan --

18 MR. DUBOW: The Commissioner
19 will be ready.

20 COUNCILMAN GREEN: Okay. Does
21 the Plan project savings from additional
22 automation?

23 MR. AGOSTINI: The Plan does
24 not, and the reason that we did not --
25 and I'm sure we'll get into this in

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2 Alan's both capital hearing as well as
3 his operating -- is that much of what he
4 is doing is sort of basic infrastructure.
5 One of the systems he's looking on a
6 citywide basis to implement would be a
7 replacement of a human resources
8 information system, where savings were
9 already taken. And so because there were
10 many instances like that, we just thought
11 it was prudent not to project savings.

12 Now, that doesn't mean we won't
13 see them and in future years we shouldn't
14 be looking to allocate them, but in the
15 Plan you have before you, no, there is no
16 estimate of that.

17 COUNCILMAN GREEN: Okay. On
18 the topic of paper, one of my favorites,
19 on August 13th, 2008, I sent a request to
20 the Administration for a list and copy of
21 all paper forms used by City departments.
22 I sent it a couple other times. I
23 reiterated this request during the
24 Managing Director's budget hearing last
25 April 7th. The response I received back

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2 on May 8th was that the issue would be
3 discussed at the April 15th, 2009
4 PhillyStat session. Although Allan Frank
5 discussed paper forms generally at that
6 PhillyStat session, no list or copies of
7 paper forms have been provided to me to
8 date. We wanted that information, along
9 with how many times the paper forms were
10 actually used, what employees were -- how
11 many employees were involved in each
12 paper form, et cetera. And I'm going to
13 request of every department this year
14 that they have that information when they
15 come testify.

16 MR. AGOSTINI: On the paper
17 forms?

18 COUNCILMAN GREEN: Or provide
19 it in advance.

20 That's all I have, Madam Chair.

21 MR. AGOSTINI: That's it?

22 COUNCIL PRESIDENT VERNA: Are
23 you certain?

24 (No response.)

25 COUNCIL PRESIDENT VERNA: You

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2 didn't hear me. I said are you sure
3 that's all?

4 COUNCILMAN GREEN: Don't give
5 me a second chance.

6 MR. DUBOW: He's got many more
7 hearings to go.

8 COUNCIL PRESIDENT VERNA: This
9 Committee will stand in recess until
10 Tuesday, March the 16th at 10:00 a.m.

11 Thank you all very much.

12 (Committee of the whole
13 adjourned at 3:15 p.m.)

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foregoing matter on March 10, 2010, and that

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