

Committee on Public Property and Public Works
March 3, 2020

COUNCIL OF THE CITY OF PHILADELPHIA
COMMITTEE OF PUBLIC PROPERTY AND PUBLIC WORKS

Room 400, City Hall
1400 John F. Kennedy Boulevard
Philadelphia, Pennsylvania 19107
Tuesday, March 3, 2020
10:45 a.m.

PRESENT:

COUNCILMAN BOBBY HENON, CHAIR
COUNCILWOMAN CHERELLE PARKER
COUNCILWOMAN JAMIE GAUTHIER
COUNCILMAN CURTIS JONES, JR.
COUNCILMAN ALLAN DOMB
COUNCILMAN DAVID OH

BILL: 200010

- - -

1 - - -

2 COUNCILMAN HENON: Good
3 morning, everybody. This hearing is
4 called to order and I want to first
5 recognize that we have a quorum as
6 present. And to my left, we have
7 Councilwoman Parker, Councilmember
8 Gauthier, Councilman Jones and to my
9 right, Councilman Domb.

10 This is a public hearing of
11 Public Works and Public Property. The
12 purpose of this hearing is to hear
13 testimony on Bill No. 200010. Clerk,
14 would you please read the title of the
15 bill, please?

16 THE CLERK: Bill 200010, an
17 ordinance authorizing the Procurement
18 Department on behalf of the City of
19 Philadelphia to enter into one or more
20 agreements with a vendor or vendors for
21 the purchase of servicing of online
22 legal research services, investigative
23 tools and related goods and services,
24 all under certain terms and conditions.

25 COUNCILMAN HENON: Thank you.

1 Anyone here from the Administration
2 which to testify only to be on these
3 bills, please come forward.

4 (Witness approached
5 Witness Table.)

6 COUNCILMAN HENON: You may
7 state your name for the record and
8 proceed with your testimony. Thank you
9 for being here.

10 MS. NESMITH-JOYNER: Monique
11 Nesmith-Joyner, Procurement
12 Commissioner. Good morning, Chairman
13 Henon, and members of the Public
14 Property and Public Works Committee. I
15 am Monique Nesmith-Joyner, Commissioner
16 of the Procurement Department and I'm
17 here to testify in support of Bill No.
18 200010 which authorizes the Procurement
19 Department to enter into a multi-year
20 agreement to access online legal
21 research and investigative databases

22 Craig Straw and Eugene Hsue
23 from the Law Department are available
24 to answer questions related to the
25 legal research needs of the City and

1 Staff Inspector Healy is available to
2 answer questions related to the
3 investigative research needs of the
4 City.

5 Through this ordinance, we
6 will be able to access legal research
7 databases for up to 1500 users across
8 the City and over 23 City agencies and
9 related entities, including City
10 Council. We will also be able to
11 access investigative databases for up
12 to 660 users in several agencies,
13 including the Police Department and the
14 District Attorney's Office. This
15 contract will last four years.

16 A multi-year contract is
17 essential to provide the City with
18 competitive prices from database
19 vendors which would save taxpayer
20 dollars. This bill will permit a
21 contract that provides essential legal
22 and investigative research services, so
23 that City employees can perform core
24 job functions.

25 Attorneys in the Law

1 Department and the DA's Office will be
2 able to research statutes and case law.
3 Law enforcement officers will be able
4 to investigate the location of alleged
5 perpetrators. The purpose of the
6 contract is fundamental to City
7 government, the interpretation and
8 enforcement of the law.

9 The Administration fully
10 supports this bill. I respectfully
11 request the Committee's favorable
12 recommendation and a suspension of the
13 rules so as to allow for first reading
14 at the next session of Council. I will
15 be happy to answer any questions you
16 may have.

17 COUNCILMAN HENON: Thank you,
18 Commissioner, for your testimony. I
19 have a few questions. What database or
20 systems are we using now that this new
21 technology would be replacing?

22 MS. NESMITH-JOYNER: So there
23 is a current contract for Westlaw, the
24 current vendor. And I believe we have
25 had both investigative and the legal

1 research services do both; is that
2 correct -- yes.

3 COUNCILMAN HENON: And the
4 new system, do you have an agreement
5 with a vendor?

6 MS. NESMITH-JOYNER: Not yet.

7 COUNCILMAN HENON: But has it
8 been put out to bid?

9 MS. NESMITH-JOYNER: It has
10 been put out to bid, yes, and we do
11 have an intent to award.

12 COUNCILMAN HENON: And the
13 new database will be replacing Westlaw
14 or --

15 MS. NESMITH-JOYNER: It will,
16 yes. It's up for new contract, so we
17 went through an RFP process, a best
18 value process to arrive at the best
19 vendors.

20 COUNCILMAN HENON: Okay. And
21 why is it so -- if you can explain why
22 a \$5 million estimate for a new vendor,
23 is it because each person has to have a
24 license, each user?

25 MS. NESMITH-JOYNER: Yes,

1 each user has to have a license to
2 utilize each system.

3 COUNCILMAN HENON: Okay.
4 Chair recognizes Councilman Jones.

5 COUNCILMAN JONES: I just
6 wanted to congratulate you on your
7 position.

8 MS. NESMITH-JOYNER: Thank
9 you.

10 COUNCILMAN JONES: How long
11 have you been there? I'm scared to
12 ask.

13 MS. NESMITH-JOYNER: Just a
14 year.

15 COUNCILMAN JONES: Well, it's
16 good to meet you. We look forward to
17 you in the budget process, and you come
18 in succession of a great line of
19 procurement professionals, so welcome
20 to the fray.

21 MS. NESMITH-JOYNER: Thank
22 you.

23 COUNCILMAN JONES: All right.

24 COUNCILMAN HENON: Chair
25 recognizes that we are joined by

1 Councilman Oh, and now recognizes
2 Councilwoman Gauthier.

3 COUNCILWOMAN GAUTHIER: Hi,
4 Commissioner.

5 MS. NESMITH-JOYNER: Good
6 morning.

7 COUNCILWOMAN GAUTHIER: Can
8 you expound on if this new contract
9 would provide any new tools?

10 MS. NESMITH-JOYNER: Can you
11 explain, please?

12 (Witness approached
13 Witness Table.)

14 MR. STRAW: Craig Straw,
15 First Deputy City Solicitor from the
16 Law Department. When we solicited
17 bids, we were looking for whatever
18 additional services, maybe increased
19 search capabilities, greater database
20 access and additional sort of
21 investigative search tools. So it is
22 partially based on what is the
23 responses to the RFPs that we
24 submitted.

25 COUNCILWOMAN GAUTHIER: Okay.

1 COUNCILMAN HENON: Does
2 anyone on this Committee have any
3 further questions? Is there anybody
4 else -- yes, Councilwoman.

5 COUNCILWOMAN GAUTHIER: Can
6 you talk about the current -- the
7 targets for M/W/DBE that the current
8 vendor has been reaching and if they've
9 been meeting those targets?

10 MS. NESMITH-JOYNER: I
11 actually am not aware of the current
12 target. I do know that through the RFP
13 process for the new contract, targets
14 were set. And one of the vendors -- I
15 don't want to name them. One of the
16 vendors met that target for M/W/DSBE
17 participation, so they received the
18 highest score so the best value process
19 and that there are additional vendors
20 that applied also. They did not fully
21 meet the target, but it was
22 participation from the other vendors as
23 well.

24 COUNCILWOMAN GAUTHIER: But
25 no one can answer how we've been faring

1 with the current vendor?

2 (Witness approached
3 Witness Table.)

4 COUNCILMAN HENON: Please
5 state your name again for the record.

6 MR. HSUE: My name's Eugene
7 Hsue. I'm the City Solicitor at the
8 Law Department. My understanding is
9 that the current contract is under best
10 and good faith efforts.

11 COUNCILWOMAN GAUTHIER:
12 That's still not -- even under best
13 value, I'm assuming that each vendor
14 would be reaching for participation
15 goals. I'm just asking how we've been
16 faring with the current vendor partner.

17 MS. NESMITH-JOYNER: So we
18 can get that information to you. We
19 can ascertain that from our OEO. I
20 don't believe the former -- the current
21 contract was not done to a best value
22 process. The contract that we are
23 requesting to put in place was through
24 our best value process and our goals
25 were met, but I can get that

1 information to you.

2 COUNCILWOMAN GAUTHIER: Thank
3 you.

4 MS. NESMITH-JOYNER: Sure.
5 No problem.

6 COUNCILMAN HENON:
7 Commissioner, if I may, could you just
8 explain best value and --

9 MS. NESMITH-JOYNER: Sure.

10 COUNCILMAN HENON: -- how
11 it's structured to different point
12 systems, including participation before
13 it goes out to bid?

14 MS. NESMITH-JOYNER: Okay.
15 So best value is a non-competitively
16 bid process that requires often an RFI.
17 If the City doesn't know exactly what
18 it is that we want, if we don't know
19 what is out in the marketplace, then
20 we'll issue an RFI. The RFI will
21 support us in developing the RFP.

22 The RFP is issued. It's
23 typically put out for about 30 days.
24 We also develop a selection committee.
25 The selection committee is an odd

1 number of people from multiple
2 departments that have a stake in
3 whatever the product, good or services
4 that we are soliciting proposals for.

5 There is a rubric that we
6 establish. Best value is scored based
7 on technical. It is more heavily
8 weighted than price. Initially, the
9 evaluators, the selection committee
10 reviews whatever the proposals are that
11 come in and they are again scoring
12 based on the rubric that's established.

13 The rubric is also included
14 in the RFP so that any vendors that are
15 interested in responding know upfront
16 what the evaluation components will be,
17 and that they can meet. We include a
18 participation goal for M/W/DSBE. We
19 also include local impact as well.
20 Those components are specifically
21 scored by OEO.

22 So in addition to the
23 technical that is scored initially, the
24 selection committee, they meet as many
25 times as they need to, to arrive at a

1 final technical score. After that
2 technical score is established, they
3 then are provided with the price, the
4 cost proposal. They review that and we
5 can go for best and final offers from
6 the highest maybe two to three vendors
7 to see if we can negotiate pricing.

8 Once those best and final
9 offers come into us, then the selection
10 committee is able to then evaluate
11 price and provide a scoring for price
12 as well.

13 COUNCILMAN HENON: Chairman
14 recognizes Councilman Domb.

15 COUNCILMAN DOMB: Thank you,
16 Chairman Henon. And good morning,
17 Commissioner.

18 MS. NESMITH-JOYNER: Good
19 morning.

20 COUNCILMAN DOMB: Just a
21 quick comment. I just want to make
22 sure whatever system we select that we
23 have made sure they have references,
24 that it's been utilized in other
25 municipalities anywhere in the United

1 States successfully. Just make sure
2 it's a positive experience.

3 MS. NESMITH-JOYNER: Yes.

4 COUNCILMAN DOMB: And,
5 Mr. Chairmember, I'd like to be quoted
6 as aye. I have some Council business.
7 I have to leave, but I would like to be
8 quoted as aye on this particular bill.

9 COUNCILMAN HENON: Thank you,
10 Councilman. Chair recognizes
11 Councilman Jones.

12 COUNCILMAN JONES: Thank you,
13 Mr. Chairman. Very quickly, on your
14 rubric of consideration, it includes
15 best value, meaning if I have an
16 operation that employs 25 people in
17 North Philadelphia, that is a
18 consideration in your rubric?

19 MS. NESMITH-JOYNER: Yes.
20 Local impact, yes, is a consideration.

21 COUNCILMAN JONES: Okay. All
22 right. Thank you, Chairman.

23 COUNCILMAN HENON: Chair
24 recognizes Councilwoman Parker.

25 COUNCILWOMAN PARKER: Thank

1 you, Mr. Chairman. And good morning to
2 you. I wanted to just quickly take
3 this opportunity to take our
4 Administration and to take Chairman
5 Henon, who was the lead in this body
6 and strongly advocating that we move to
7 the best value approach, and in essence
8 wanted to follow up on Councilwoman
9 Gauthier's question.

10 And, Councilwoman, you help
11 me here. I want to make sure that my
12 context is correct. The current vendor
13 was not selected via the best value
14 process?

15 MS. NESMITH-JOYNER: That's
16 correct.

17 COUNCILWOMAN PARKER: And I
18 just want to make sure that I'm
19 correct. So, Councilwoman, you're
20 saying you wanted to know how we fared
21 with M/W/DBEs with the old sort of
22 lowest price or lowest bidder compared
23 to the people, the firms who responded
24 under the best value criteria?

25 COUNCILWOMAN GAUTHIER: Yes.

1 COUNCILWOMAN PARKER: No, I
2 think that's extremely important for
3 this body to know because it will
4 affirm when we were moving forward with
5 best value, one of the arguments was
6 that it will provide an opportunity to
7 add value from a scoring perspective to
8 those firms who had a high number of
9 M/W/DBE participation, who employed a
10 certain number of Philadelphians. I
11 mean everything other than a price that
12 would usually give the larger firms a
13 heads-up over the smaller firms who
14 were also adding value in the City of
15 Philadelphia, so that's a very good
16 question.

17 I too, Councilwoman, would
18 like to know the answer to that
19 question. Again, just want to affirm
20 the Administration and Chairman Henon's
21 advocacy for best value because I think
22 it was better for Philadelphia.

23 COUNCILMAN HENON: Thank you,
24 Councilwoman. And I think that it is
25 extremely important at least for

1 members of our Council and in
2 particular, this Committee knowing how
3 we evolved into better practices in our
4 procurement opening more opportunities
5 for local and WBE/MBE vendors in all
6 our contracts, so maybe that's
7 something that we could put a little
8 working group together offline and see
9 how things have changed and evolved for
10 the betterment in policies that this
11 Council has set forth working with the
12 Administration. So thank you for
13 making that point public.

14 Any other questions from this
15 Committee for the Commissioner?

16 (No response.)

17 COUNCILMAN HENON: Anyone
18 else here today wishes to testify on
19 Bill No. 200010?

20 (No response.)

21 COUNCILMAN HENON: With that
22 being none, thank you so much for your
23 testimony. With that being none, we
24 will now move to our public meeting,
25 and the Chair recognizes Councilman

1 Jones.

2 COUNCILMAN JONES: Thank you,
3 Mr. Chairman. I move that Bill No.
4 200010 be moved from this Committee
5 with a favorable recommendation and
6 further move that the rules of Council
7 be suspended to add this to our next
8 session of Council.

9 COUNCILMAN HENON: All those
10 in favor signify by saying aye.

11 COUNCILMAN JONES: Seconded.

12 COUNCILMAN HENON: Seconded?
13 (Duly seconded.)

14 COUNCILMAN HENON: It's been
15 moved and properly seconded. All those
16 in favor signify by saying aye.

17 (Aye.)

18 COUNCILMAN HENON: Opposed?

19 (No response.)

20 COUNCILMAN HENON: The ayes
21 have it. Bill No. 200010 will be moved
22 out of this Committee with a favorable
23 recommendation. I further move that
24 the rules of Council be suspended as to
25 permit the first reading of this bill

Committee on Public Property and Public Works
March 3, 2020

Page 19

1 at our next session of Council. Thank
2 you so much. This concludes the
3 hearing of Public Property and Public
4 Works.

5 (Committee on Public Property
6 and Public Works concluded at
7 11:05 a.m.)

C E R T I F I C A T I O N

I, hereby certify that the
proceedings and evidence noted are contained
fully and accurately in the stenographic
notes taken by me in the foregoing matter,
and this is a correct transcript of the
same.

Court Reporter - Notary Public

(The foregoing certification of
this transcript does not apply to any
reproduction of the same by any means,
unless under the direct control and/or
supervision of the certifying reporter.)

Committee on Public Property and Public Works
March 3, 2020

Page 1

A	assuming 10:13 Attorney's 4:14 Attorneys 4:25 authorizes 3:18 authorizing 2:17 available 3:23 4:1 award 6:11 aware 9:11 aye 14:6,8 18:10,16,17 ayes 18:20	C C 20:1,1 called 2:4 capabilities 8:19 case 5:2 certain 2:24 16:10 certification 20:19 certify 20:2 certifying 20:23 Chair 1:11 7:4,24 14:10,23 17:25 Chairman 3:12 13:13 13:16 14:13,22 15:1,4 16:20 18:3 Chairmem... 14:5 changed 17:9 CHERELLE 1:11 City 1:1,4 2:18 3:25 4:4,8,8,9,17 4:23 5:6 8:15 10:7 11:17 16:14 Clerk 2:13,16 come 3:3 7:17 12:11 13:9 comment 13:21 Commissio... 3:12,15 5:18 8:4 11:7 13:17 17:15 committee 1:2 3:14 9:2 11:24 11:25 12:9 12:24 13:10 17:2 17:15 18:4	18:22 19:5 Committee's 5:11 compared 15:22 competitive 4:18 components 12:16,20 concluded 19:6 concludes 19:2 conditions 2:24 congratulate 7:6 considerati... 14:14,18,20 contained 20:3 context 15:12 contract 4:15 4:16,21 5:6 5:23 6:16 8:8 9:13 10:9,21,22 contracts 17:6 control 20:22 core 4:23 correct 6:2 15:12,16,19 20:6 cost 13:4 Council 1:1 4:10 5:14 14:6 17:1 17:11 18:6 18:8,24 19:1 Councilman 1:11,12,13 1:13 2:2,8 2:9,25 3:6 5:17 6:3,7 6:12,20 7:3 7:4,5,10,15 7:23,24 8:1 9:1 10:4 11:6,10 13:13,14,15 13:20 14:4 14:9,10,11	14:12,21,23 16:23 17:17,21,25 18:2,9,11 18:12,14,18 18:20 Councilme... 2:7 Councilwo... 1:11,12 2:7 8:2,3,7,25 9:4,5,24 10:11 11:2 14:24,25 15:8,10,17 15:19,25 16:1,17,24 Court 20:12 Craig 3:22 8:14 criteria 15:24 current 5:23 5:24 9:6,7 9:11 10:1,9 10:16,20 15:12 CURTIS 1:12	dollars 4:20 Domb 1:13 2:9 13:14 13:15,20 14:4 Duly 18:13 E E 20:1 efforts 10:10 employed 16:9 employees 4:23 employs 14:16 enforcement 5:3,8 enter 2:19 3:19 entities 4:9 essence 15:7 essential 4:17 4:21 establish 12:6 established 12:12 13:2 estimate 6:22 Eugene 3:22 10:6 evaluate 13:10 evaluation 12:16 evaluators 12:9 everybody 2:3 evidence 20:3 evolved 17:3 17:9 exactly 11:17 experience 14:2 explain 6:21 8:11 11:8 expound 8:8 extremely 16:2,25 F F 1:5 20:1 faith 10:10 fared 15:20	faring 9:25 10:16 favor 18:10 18:16 favorable 5:11 18:5 18:22 final 13:1,5,8 firms 15:23 16:8,12,13 first 2:4 5:13 8:15 18:25 follow 15:8 foregoing 20:5,19 former 10:20 forth 17:11 forward 3:3 7:16 16:4 four 4:15 fray 7:20 fully 5:9 9:20 20:4 functions 4:24 fundamental 5:6 further 9:3 18:6,23 G Gauthier 1:12 2:8 8:2,3,7,25 9:5,24 10:11 11:2 15:25 Gauthier's 15:9 give 16:12 go 13:5 goal 12:18 goals 10:15 10:24 goes 11:13 good 2:2 3:12 7:16 8:5 10:10 12:3 13:16,18 15:1 16:15 goods 2:23 government 5:7 great 7:18	greater 8:19 group 17:8 H Hall 1:4 happy 5:15 heads-up 16:13 Healy 4:1 hear 2:12 hearing 2:3 2:10,12 19:3 heavily 12:7 help 15:10 Henon 1:11 2:2,25 3:6 3:13 5:17 6:3,7,12,20 7:3,24 9:1 10:4 11:6 11:10 13:13,16 14:9,23 15:5 16:23 17:17,21 18:9,12,14 18:18,20 Henon's 16:20 Hi 8:3 high 16:8 highest 9:18 13:6 Hsue 3:22 10:6,7 I impact 12:19 14:20 important 16:2,25 include 12:17 12:19 included 12:13 includes 14:14 including 4:9 4:13 11:12 increased 8:18 information 10:18 11:1
----------	---	---	--	--	--	---	--

Committee on Public Property and Public Works
March 3, 2020

Page 2

initially 12:8 12:23 Inspector 4:1 intent 6:11 interested 12:15 interpretati... 5:7 investigate 5:4 investigative 2:22 3:21 4:3,11,22 5:25 8:21 issue 11:20 issued 11:22	14:20 17:5 location 5:4 long 7:10 look 7:16 looking 8:17 lowest 15:22 15:22	name 3:7 9:15 10:5 name's 10:6 need 12:25 needs 3:25 4:3 negotiate 13:7 Nesmith-Jo...	17:4 opportunity 15:3 16:6 Opposed 18:18 order 2:4 ordinance 2:17 4:5	17:3 present 1:10 2:6 price 12:8 13:3,11,11 15:22 16:11 prices 4:18 pricing 13:7 problem 11:5 proceed 3:8 proceedings 20:3 process 6:17 6:18 7:17 9:13,18 10:22,24 11:16 15:14 procurement 2:17 3:11 3:16,18 7:19 17:4 product 12:3 professionals 7:19 properly 18:15 Property 1:2 2:11 3:14 19:3,5 proposal 13:4 proposals 12:4,10 provide 4:17 8:9 13:11 16:6 provided 13:3 provides 4:21 public 1:2,2 2:10,11,11 3:13,14 17:13,24 19:3,3,5,6 20:12 purchase 2:21 purpose 2:12 5:5 put 6:8,10 10:23 11:23 17:7	Q question 15:9 16:16,19 questions 3:24 4:2 5:15,19 9:3 17:14 quick 13:21 quickly 14:13 15:2 quorum 2:5 quoted 14:5,8	responded 15:23 responding 12:15 response 17:16,20 18:19 responses 8:23 review 13:4 reviews 12:10 RFI 11:16,20 11:20 RFP 6:17 9:12 11:21 11:22 12:14 RFPs 8:23 right 2:9 7:23 14:22 Room 1:4 rubric 12:5 12:12,13 14:14,18 rules 5:13 18:6,24	6:1 8:18 12:3 servicing 2:21 session 5:14 18:8 19:1 set 9:14 17:11 signify 18:10 18:16 smaller 16:13 solicited 8:16 soliciting 12:4 Solicitor 8:15 10:7 sort 8:20 15:21 specifically 12:20 Staff 4:1 stake 12:2 state 3:7 10:5 States 14:1 statutes 5:2 stenographic 20:4 Straw 3:22 8:14,14 strongly 15:6 structured 11:11 submitted 8:24 successfully 14:1 succession 7:18 supervision 20:23 support 3:17 11:21 supports 5:10 sure 11:4,9 13:22,23 14:1 15:11 15:18 suspended 18:7,24 suspension 5:12 system 6:4 7:2 13:22 systems 5:20 11:12
J JAMIE 1:12 job 4:24 John 1:5 joined 7:25 Jones 1:12 2:8 7:4,5 7:10,15,23 14:11,12,21 18:1,2,11 JR 1:12	M M/W/DBE 9:7 16:9 M/W/DBEs 15:21 M/W/DSBE 9:16 12:18 making 17:13 March 1:6 marketplace 11:19 matter 20:5 mean 16:11 meaning 14:15 means 20:21 meet 7:16 9:21 12:17 12:24 meeting 9:9 17:24 members 3:13 17:1 met 9:16 10:25 million 6:22 Monique 3:10,15 morning 2:3 3:12 8:6 13:16,19 15:1 move 15:6 17:24 18:3 18:6,23 moved 18:4 18:15,21 moving 16:4 multi-year 3:19 4:16 multiple 12:1 municipalit... 13:25	new 5:20 6:4 6:13,16,22 8:8,9 9:13 non-compe... 11:15 North 14:17 Notary 20:12 noted 20:3 notes 20:5 number 12:1 16:8,10	P Parker 1:11 2:7 14:24 14:25 15:17 16:1 partially 8:22 participation 9:17,22 10:14 11:12 12:18 16:9 particular 14:8 17:2 partner 10:16 Pennsylvania 1:5 people 12:1 14:16 15:23 perform 4:23 permit 4:20 18:25 perpetrators 5:5 person 6:23 perspective 16:7 Philadelphia 1:1,5 2:19 14:17 16:15,22 Philadelphi... 16:10 place 10:23 please 2:14 2:15 3:3 8:11 10:4 point 11:11 17:13 Police 4:13 policies 17:10 position 7:7 positive 14:2 practices	R R 20:1 reaching 9:8 10:14 read 2:14 reading 5:13 18:25 received 9:17 recognize 2:5 recognizes 7:4,25 8:1 13:14 14:10,24 17:25 recommen... 5:12 18:5 18:23 record 3:7 10:5 references 13:23 related 2:23 3:24 4:2,9 replacing 5:21 6:13 reporter 20:12,23 reproduction 20:21 request 5:11 requesting 10:23 requires 11:16 research 2:22 3:21,25 4:3 4:6,22 5:2 6:1 respectfully 5:10	S save 4:19 saying 15:20 18:10,16 scared 7:11 score 9:18 13:1,2 scored 12:6 12:21,23 scoring 12:11 13:11 16:7 search 8:19 8:21 seconded 18:11,12,13 18:15 see 13:7 17:8 select 13:22 selected 15:13 selection 11:24,25 12:9,24 13:9 services 2:22 2:23 4:22		
K Kennedy 1:5 know 9:12 11:17,18 12:15 15:20 16:3 16:18 knowing 17:2	L larger 16:12 law 3:23 4:25 5:2,3,8 8:16 10:8 lead 15:5 leave 14:7 left 2:6 legal 2:22 3:20,25 4:6 4:21 5:25 license 6:24 7:1 line 7:18 little 17:7 local 12:19	O O 20:1 odd 11:25 OEO 10:19 12:21 offers 13:5,9 Office 4:14 5:1 officers 5:3 offline 17:8 Oh 1:13 8:1 Okay 6:20 7:3 8:25 11:14 14:21 old 15:21 Once 13:8 online 2:21 3:20 opening 17:4 operation 14:16 opportunities	L larger 16:12 law 3:23 4:25 5:2,3,8 8:16 10:8 lead 15:5 leave 14:7 left 2:6 legal 2:22 3:20,25 4:6 4:21 5:25 license 6:24 7:1 line 7:18 little 17:7 local 12:19	N N 20:1			

Committee on Public Property and Public Works
March 3, 2020

Page 3

T	12:15	19:4,6					
T 20:1,1	user 6:24 7:1	X					
Table 3:5	users 4:7,12						
8:13 10:3	usually 16:12	Y					
take 15:2,3,4	utilize 7:2	year 7:14					
taken 20:5	utilized 13:24	years 4:15					
talk 9:6	V						
target 9:12	value 6:18	Z					
9:16,21	9:18 10:13	0					
targets 9:7,9	10:21,24						
9:13	11:8,15	1					
taxpayer	12:6 14:15	10:45 1:6					
4:19	15:7,13,24	11:05 19:7					
technical	16:5,7,14	1400 1:5					
12:7,23	16:21	1500 4:7					
13:1,2	vendor 2:20	19107 1:5					
technology	5:24 6:5,22						
5:21	9:8 10:1,13	2					
terms 2:24	10:16	200010 1:17					
testify 3:2,17	15:12	2:13,16					
17:18	vendors 2:20	3:18 17:19					
testimony	4:19 6:19	18:4,21					
2:13 3:8	9:14,16,19	2020 1:6					
5:18 17:23	9:22 12:14	23 4:8					
thank 2:25	13:6 17:5	25 14:16					
3:8 5:17	W						
7:8,21 11:2	want 2:4 9:15	3					
13:15 14:9	11:18	3 1:6					
14:12,22,25	13:21	30 11:23					
16:23	15:11,18						
17:12,22	16:19	4					
18:2 19:1	wanted 7:6	400 1:4					
things 17:9	15:2,8,20						
think 16:2,21	WBE/MBE	5					
16:24	17:5	5 6:22					
three 13:6	we'll 11:20						
times 12:25	we've 9:25	6					
title 2:14	10:15	660 4:12					
today 17:18	weighted						
tools 2:23 8:9	12:8						
8:21	welcome 7:19						
transcript	went 6:17						
20:6,20	Westlaw 5:23						
Tuesday 1:6	6:13						
two 13:6	wishes 17:18						
typically	Witness 3:4,5						
11:23	8:12,13						
U	10:2,3						
understand...	working 17:8						
10:8	17:11						
United 13:25	Works 1:2						
upfront	2:11 3:14						

