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COUNCIL OF THE CITY OF PHILADELPHIA

3

PUBLIC HEARING BEFORE THE COMMITTEE OF THE WHOLE

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Room 696, City Hall

Philadelphia, Pennsylvania

6

Thursday, December 19, 2002

9:30 a.m.

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Bill 020808 - An Ordinance extending the discount
period and the due date for payment
of real estate taxes due in 2003,
and enacting special provisions for
additions to tax, penalties and
interest if such real estate taxes
are paid after the due date; all
under certain terms and conditions.

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PRESENT:

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COUNCIL PRESIDENT ANNA C. VERNA, Chair

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1 Resolution No. 020764

2 COUNCIL PRESIDENT VERNA: Good
3 morning, everyone. This is a Public Hearing of
4 the Committee of the Hole.

5 I would ask Mr. McFearson to please
6 read Resolution Number 020764.

7 MR. McFEARSON: Resolution 020764,
8 Resolution Amending the Neighborhood
9 Transformation Initiative, Fiscal Year 2003,
10 Program Statement and Budget.

11 COUNCIL PRESIDENT VERNA: Good
12 morning. Please identify yourself for the record
13 and proceed with your testimony.

14 THE WITNESS: Good morning. My name
15 is Patricia Smith, and I'm Director of
16 Neighborhood Transformation.

17 Madam President, the Administration
18 respectfully requests that the Resolution be
19 withdrawn at this time. That would in effect
20 leave the Budget that was approved by Council in
21 June in place.

22 We have heard the concerns that were
23 raised by allocating all of the acquisition funds,
24 \$50 million in this fiscal year. There has not
25 been adequate time on a number of individuals and

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2 Councilpersons to really vent their acquisition
3 requests, so we respectfully request that the
4 Resolution be withdrawn.

5 We anticipate any amendments or
6 changes to the '03 Budget will probably be brought
7 back in connection when we look at the Block Grant
8 or when we bring forth the FY'04 NTI Program.

9 COUNCIL PRESIDENT VERNA: So would
10 we be considering the properties that were in this
11 Resolution, along with those that were supposed to
12 be submitted and considered in spring?

13 THE WITNESS: We will still go
14 through a review. There were three categories of
15 acquisitions. There was Ordinances that were
16 transmitted and are pending before this body,
17 totaling approximately \$12.9 million. Those
18 Ordinances have sufficient Budget authority in the
19 current program statement and Budget.

20 We were just anticipating the next
21 round, and that anticipation was bringing forth a
22 Budget Amendment. But what we want to do is make
23 sure that we got all requests from all Council
24 people, you know, have been adequately reviewed.
25 It should not impact the planning or moving forth

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2 for any other projects.

3 If need be, the Administration is
4 more than willing to bring back a specific Budget
5 amendment related to a project, if that becomes
6 the case. But I think we're going to be fine.

7 COUNCIL PRESIDENT Verna: Thank you.
8 The Chair at this time recognizes Councilman
9 Nutter.

10 COUNCILMAN NUTTER: Thank you, Madam
11 President.

12 Miss Smith, I just wanted to make
13 sure, for the record... This proposed action
14 today, in your words, what if any impact will this
15 have on the FY'03 Budget as approved or any
16 proposed NTI actions during the course of Fiscal
17 Year 2003?

18 THE WITNESS: The FY'03 Budget as
19 approved remains in place. That's the \$68 million
20 Budget that was reflected in the program statement
21 approved by Council in June.

22 And it should have no -- Within that
23 Budget there's approximately 14.5 of Budget
24 authority for acquisition activities, as well as
25 for the other activities that were approved by

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2 Council.

3 COUNCILMAN NUTTER: So the
4 withdrawal of this Resolution will not have any
5 negative impact or interfere with your ability to
6 carry out proposed NTI activities for Fiscal Year
7 2003.

8 THE WITNESS: That's correct. We
9 were just trying -- Again, as you may recall from
10 my testimony, the Budget Amendment was driven
11 primarily by the fact that we ourselves were
12 surprised by the number of acquisition requests
13 that came forth in just requests. These were not
14 commitments.

15 COUNCILMAN NUTTER: When money is
16 available, people do get pretty interested.

17 THE WITNESS: Yes. These were not
18 commitments; they were requests. And we were
19 seeing we had already more than \$40 million in
20 requests. So we were just trying to anticipate
21 that and align the Budget in anticipation of that.

22 COUNCILMAN NUTTER: Can you tell us
23 for the record on a going forward basis, what will
24 be the process by which we will determine, I
25 guess... Now, the FY'03 budget had \$11 million in

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2 acquisition money.

3 THE WITNESS: It was actually a
4 total of \$14.5 million. There was some in another
5 category.

6 COUNCILMAN NUTTER: In the
7 subsequent lines.

8 THE WITNESS: Mm-hmm.

9 COUNCILMAN NUTTER: Okay. So, we're
10 talking about the balance. If it's 14... I
11 remember the \$11 million in the one line item.
12 But I think you're correct; there's some
13 subsequent line items that have other acquisition
14 dollars allocated. But let's say the total is 14,
15 leaving 36.

16 What will be the process that is
17 established to help ensure that Council Members
18 have an opportunity to, one, make their case for
19 any portion of the \$36 million; and two, and this
20 is always a very delicate kind of discussion. And
21 you and I had this discussion just the other day.

22 What criteria, I guess, will the
23 Administration establish to deal with issues of an
24 appropriate dispersion of those dollars throughout
25 the various Councilmanic Districts, not... And

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2 I'm not making an equality argument, because it is
3 clear to me -- And again I will state for the
4 record, as I did on Monday, there are a number of
5 Council Districts around this City that clearly
6 have greater need, greater deterioration, which
7 naturally will require greater resources to
8 respond to those particular issues.

9 But as you work through that, there
10 are others that have different types of situations
11 that may not be as costly.

12 How do we ensure that the Districts
13 get some representative amount of funding to allow
14 those Councilpersons and people in those
15 respective Districts to have some reasonable level
16 of participation in the NTI program?

17 THE WITNESS: Okay. In response --
18 And I think these actually go together. One of
19 the things that we're going to do is require is
20 to -- The Redevelopment Authority will be
21 transmitting to Council a schedule, so that we can
22 sit down on a quarterly basis just to talk about
23 acquisition needs, issue, what may be on the
24 horizon.

25 And then, looking at the criteria

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2 that we've articulated, you know, in the Program
3 Statement, we have not at this point in time
4 developed any type of formula for distribution or
5 things of that nature.

6 Again, that is something that I
7 would like to engage in dialogue with Council
8 about and get your, you know, feedback as to what
9 ways one can balance both these issues.

10 It's one, I think, we grapple with
11 as a City all the time.

12 COUNCILMAN NUTTER: Sure.

13 THE WITNESS: And it is a balancing
14 act when you have limited resources and
15 constraints. You can have a large project that
16 may demand a great deal of resources but can have
17 significant impact.

18 COUNCILMAN NUTTER: True.

19 THE WITNESS: There's increasingly
20 more development interests, I think, as a result
21 of NTI. So I don't have the answer.

22 COUNCILMAN NUTTER: I understand.

23 THE WITNESS: That was a long way to
24 say I don't have the answer to that. But I hope
25 to work with Council --

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2 COUNCILMAN NUTTER: You know I
3 always prepare a longer answer than a shorter
4 answer.

5 THE WITNESS: We'll hope to work
6 with Council on figuring out the answer to that.

7 COUNCILMAN NUTTER: Thanks.

8 Well, I think all I can ask for the
9 moment -- I appreciate your honesty -- is if we
10 can utilize at least some level of the concept of
11 accepting that there will be differences.

12 This is not a matter of taking \$50
13 million, splitting it up ten ways, and everybody
14 just gets what they get out of that, because quite
15 honestly, that would not be fair either.

16 There will be differences between
17 and among Districts. But I think if, in your
18 thought process, there is consideration given to:
19 Well, there should be some minimum level of
20 funding to everyone.

21 And then look at what the
22 differences are between and among the Districts,
23 large projects small projects, intensive
24 demolition and acquisition activity versus stable
25 neighborhoods, where you're talking more

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2 preservation and maintenance, which are much less
3 costly kinds of items. But that everyone gets
4 something.

5 And then you build from that base,
6 based on what's going on, that's pertinent or
7 unique to that particular District. I think that
8 that would help resolve some of these issues.

9 THE WITNESS: Okay. Thank you.

10 COUNCILMAN NUTTER: Thank you. I
11 appreciate it. Thank you, Madam Chair.

12 COUNCIL PRESIDENT VERNA: You're
13 welcome. Are there any other questions or
14 comments from Members of the Committee?

15 Miss Smith, again, I would ask that
16 we start to receive some reporting documents.

17 THE WITNESS: Yes. We will be
18 transmitting those reports. It's been a hectic
19 first half of the year.

20 COUNCIL PRESIDENT VERNA: I'm sure.

21 THE WITNESS: Working through the
22 acquisitions. And I do apologize to Council.
23 We're a little behind, and I lost a staff person.
24 So...

25 COUNCIL PRESIDENT VERNA: Thank you

1 Bill No. 020808

2 very much.

3 THE WITNESS: Thank you.

4 COUNCIL PRESIDENT VERNA: The next
5 bill for consideration is Bill Number 020808.
6 Mr. McFearson.

7 MR. McFEARSON: Number 020808, An
8 Ordinance extending the discount period and the
9 due date for payment of real estate taxes due in
10 2003, and enacting special provisions for
11 additions to tax, penalties and interest if such
12 real estate taxes are paid after the due date; all
13 under certain terms and conditions.

14 COUNCIL PRESIDENT VERNA: Good
15 morning. Please identify yourself for the record
16 and proceed with your testimony.

17 THE WITNESS: Good morning.
18 President Verna and Members of Council.

19 My name is Nancy Kammerdeiner, and
20 I'm the Revenue Commissioner for the City of
21 Philadelphia.

22 I'm here today to testify regarding
23 Bill Number 020808. I apologize for not having
24 copies of my testimony earlier, but I do have some
25 copies with me at this point, if you want to

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2 distribute them.

3 COUNCIL PRESIDENT VERNA: Would you
4 wait a moment, please, so we could have copies.

5 THE WITNESS: Sure.

6 COUNCIL PRESIDENT VERNA: And the
7 rule is that we're supposed to have copies of
8 testimony 48 hours prior to the Public Hearing.

9 THE WITNESS: I understand that.
10 And I apologize for the delay in getting them to
11 you.

12 COUNCIL PRESIDENT VERNA: Please
13 proceed.

14 THE WITNESS: This Bill will extend
15 the discount period and due date for 2003 real
16 estate taxes by one month. It will also adjust
17 the dates for imposition of additions to tax.

18 After carefully reviewing the
19 provision of this Bill, the Administration feels
20 that it is unable to support this proposed
21 legislation for the reasons that I will detail in
22 a moment.

23 First, however, I would like to give
24 you an update on the status of the preparation of
25 real estate tax bills for 2003. In recent years,

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2 the Board of Revision of Taxes has certified
3 assessed values for the coming year to the
4 Department of Revenue on or about November 20th,
5 and the real estate tax bills have been mailed by
6 mid December.

7 Although the BRT certified the
8 values for 2003 a week earlier than usual this
9 year, the Department delayed in loading this
10 information into the real estate tax system until
11 the outcome of the various proposals for capping
12 or freezing the assessments for 2003 were known.

13 On Friday, December 13, 2002, we
14 began the process of loading the values; and the
15 various computer programs to develop the bill
16 files and calculate the tax were run during the
17 week this week.

18 We expect to complete the
19 preparation of print cartridges today, and this
20 weekend we will begin the process of printing and
21 mailing bills. It will continue until mid January
22 for properties that have no prior year tax
23 liabilities.

24 In addition to approximately 268,000
25 papers bill, electronic files will be prepared for

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2 29,778 low income installment payment program
3 coupon books and for mortgage companies that pay
4 real estate taxes for approximately 135,000
5 properties.

6 We recently billed those with prior
7 year liabilities with a December 31, 2002 due
8 date. As a result, the Department's going to need
9 several days in early January to receive all of
10 the timely postmarked mail from the Post Office,
11 process these payments, and apply the receipts to
12 the individual taxpayer accounts.

13 At that point liens will be placed
14 on the properties for 2002 balances that remain on
15 the record. As a result, our ability to process
16 the bills for 2003 tax for these accounts -- these
17 bills will also include any prior year
18 liabilities -- will not be able to begin until mid
19 January, and those bills will be mailed on or
20 about February 1st.

21 As you can see, despite the delay in
22 starting the billing process, all taxpayers should
23 have their 2003 tax bills in hand approximately a
24 month before the current discount due date of
25 February 28th and nearly two months before the

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2 March 31st due date.

3 Taxpayers should have a reasonable
4 amount of time to respond with their payments and
5 should not require an extension in due dates
6 because of the delay in billing.

7 Before I move on, I want to make one
8 final comment about the bills. Because of this
9 delayed schedule, all taxpayers will not have
10 their bills before December 31st, as they've had
11 in recent years.

12 For some people this will cause a
13 problem, because they prefer to pay their real
14 estate taxes before the tax year begins. And I
15 regret the inconvenience that they will face, but
16 we will be able to accommodate these taxpayers by
17 printing a bill for them if they contact us.

18 They should call Revenue at
19 215-686-6442. That's our main real estate number.
20 Or visit us in the concourse or one of the two
21 service centers in North Philadelphia or Northeast
22 Philadelphia, and we can accommodate them with a
23 specially printed bill so they can pay before
24 December 31st.

25 I understand the concern about the

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2 timing of hearings of Assessment Appeals, and that
3 that may have resulted in the introduction of the
4 legislation that's before you today.

5 The interest that you have in
6 permitting these taxpayers to reach closure on
7 their appeals before taxes are due is
8 understandable.

9 However, changing the tax due dates
10 and probably delaying payments for all taxpayers
11 is a confusing and costly way to provide this
12 support, especially since there are other means
13 available to assist these people.

14 You are correct that some appeals
15 will not be adjudicated before the current due
16 date. Indeed, they may not be finalized before
17 the extended due dates that you propose in the
18 legislation before you.

19 David Glancey, Chairman of the Board
20 of Revision of Taxes, has advised me that they
21 have scheduled hearings through the end of
22 January, and estimate that they will need about 40
23 more hearing days after that.

24 Assuming that they continue to meet
25 in hearings four days a week, they expect to

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2 schedule 32 days in February and March, with the
3 balance that they require actually falling over
4 into April.

5 They're making every effort to mail
6 decisions within ten days, and they're expediting
7 the revised certifications to Revenue.

8 But as you can see, it will be well
9 into April before they complete residential
10 appeals, and only then will they be handling
11 appeals on commercial properties.

12 But I submit to you that this should
13 not be a concern. Taxpayers will not be harmed if
14 they have not had their appeals fully adjudicated
15 before the end of the discount period or the tax
16 due date.

17 They have two alternatives. They
18 can pay the tax bill in full and receive a refund
19 if they are successful in their appeals to lower
20 assessments or they can pay an amount equal to the
21 tax due in 2002 and take advantage of the
22 Administration's Safe Harbor Program for 2003.

23 Let me explain. Taxpayers who pay
24 the full amount that they have been billed and who
25 then receive assessment decreases from the BRT

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2 will have credits on their accounts.

3 This happens every year, as
4 taxpayers large and small are successful in their
5 appeals to the BRT. They may request a refund of
6 the credit balance or may request that this credit
7 be used to offset a tax liability for another
8 property or even for another tax.

9 Any credit balances that remain on
10 an account at the end of the year will be rolled
11 to the next tax year to reduce that liability, so
12 long as the property ownership remains the same.

13 Revenue normally processes about
14 1200 real estate tax refunds each year, and we
15 anticipate that that volume will be higher this
16 year because of the increase in the number of
17 assessment appeals.

18 Refunds that are not paid within 75
19 days of the receipt of a fully documented refund
20 petition will be paid with interest.

21 Some taxpayers may choose to pay
22 something less than the full 2003 tax while their
23 appeals are being heard. If they pay during the
24 discount period, the discount amount will apply to
25 the amount that they pay. That is, the amount

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2 that -- Excuse me. One percent of the amount that
3 they pay would be applied as a credit to their
4 account.

5 If the appeal is successful and the
6 Department of Revenue receives a revised
7 certification from the BRT to lower the
8 assessment, the resulting tax credit will offset
9 some or all of the remaining liability.

10 Revenue will bill the taxpayer for
11 the remaining liability and provide a one percent
12 discount if the payment is made within 30 days.

13 You are also reminded of the
14 Administration's Safe Harbor Program for 2003 that
15 was originally announced in September. This is
16 the Administration --

17 COUNCIL PRESIDENT VERNA: Excuse me.
18 I'm sorry. The noise level is much too high.
19 Anybody having conversations, please do so in the
20 corridor. That means everyone.

21 Please proceed.

22 THE WITNESS: Thank you. This is
23 the Administration program that I discussed in my
24 testimony here back in September and October. I
25 may not have referred to it as the Safe Harbor

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2 Program. It was in its early developing stages at
3 that point.

4 But if the taxpayer pays an amount
5 equal to the tax due in 2002 by March 31, 2003,
6 and pays the remaining tax principal by December
7 31, 2002, any additions that may have accrued on
8 this account will be waived.

9 I indicated earlier that these date
10 changes would be costly. Not only will there be
11 operational impacts, including extensive computer
12 programming for a one-year change in procedures
13 and extensive customer service impact resulting
14 from the change in due dates after the bills are
15 mailed, but there will also be substantial cash
16 flow impacts.

17 In February 2002, the current year
18 of real estate tax collections for the City and
19 School District totaled nearly \$461 million. Of
20 that, \$193 million came from mortgage companies.

21 If those taxpayers should choose to
22 delay payment until March 31st, the City and
23 School District would lose the interest earnings
24 on \$461 million and may be required to incur
25 expenses for temporary loan notes or other bridge

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2 financing, to compensate for this temporary
3 shortfall in revenue.

4 Though the numbers are not as high,
5 we could also anticipate that a significant
6 portion of the \$126 million collected in March
7 2002 would be delayed until April, if the tax due
8 date is changed to April 30, 2003.

9 It is possible, however, that many
10 of those who would normally pay in March without a
11 discount would continue to pay in that month but
12 now with a discount.

13 Assuming that \$50 million in March
14 payments fell into that category, it would mean a
15 loss of \$500,000 in revenue. If just \$200 million
16 in payments were delayed by one month as a result
17 of the change in due date, the lost investment
18 earnings would be about \$290,000.

19 And if temporary financing should be
20 required in order to make up for this cash
21 shortfall, the cost could exceed \$500,000 for just
22 one month. And these costs would increase if the
23 amount that was delayed increased.

24 In addition, there would be
25 operational costs for computer programming,

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2 taxpayer service, and notification of taxpayers of
3 the date change.

4 To conclude, this legislation, while
5 well intentioned, would cause additional confusion
6 for taxpayers who are already upset by new
7 assessments and a myriad of proposed remedies.

8 It would be costly to implement and
9 will provide less support for taxpayers awaiting
10 appeal decisions than the existing refund and Safe
11 Harbor Program.

12 I respectfully request that you not
13 approve this legislation. I will be happy to
14 answer any questions that you may have.

15 COUNCIL PRESIDENT VERNA: Thank you.
16 Would you please explain the current real estate
17 appeal process, as to both timing and payment?

18 THE WITNESS: The appeal process is
19 through the Board of Revision of Taxes. And after
20 the assessment notices were sent to people, they
21 had until October 1st to file an appeal with the
22 Board of Revision of Taxes.

23 The Board schedules hearing dates
24 and hears those appeals.

25 COUNCIL PRESIDENT VERNA: And any of

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2 the hearing dates are not until February?

3 THE WITNESS: Actually, some of them
4 will go into April. I talked with the Chair of
5 the Board of Revision of Taxes, David Glancey.
6 And as I mentioned in my testimony, he advised me
7 that those appeal hearings are being scheduled on
8 a rolling basis.

9 We have them scheduled through the
10 end of January, at this point. And they estimate,
11 with the number that have not yet been scheduled,
12 that they will need about 40 more hearing dates in
13 order to accomplish that.

14 They're meeting in hearings, hearing
15 appeals four days a week. And based on their
16 anticipated volume, they expect that it will take
17 them into April until they even have the hearings
18 on all of the residential properties.

19 It's not unusual for them to go well
20 into the year, in terms of hearings and providing
21 revised certifications to the Department of
22 Revenue. And so, though this volume is higher and
23 it's going to take longer than in some years, they
24 generally do go well into the tax year.

25 COUNCIL PRESIDENT VERNA: As a

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2 taxpayer's appealing their assessment, must they
3 pay the full amount owed by February in order to
4 receive the discount?

5 THE WITNESS: No.

6 COUNCIL PRESIDENT VERNA: Okay.

7 THE WITNESS: Any amount that they
8 pay in February or by February 28th will receive
9 the one percent discount. Whether it's the full
10 amount or some prorated amount, they will get the
11 discount on the amount that they pay.

12 COUNCIL PRESIDENT VERNA: Would you
13 repeat that, please?

14 THE WITNESS: Surely. Any amount
15 that they pay between now and February 28th --

16 COUNCIL PRESIDENT VERNA: Before
17 their appeal decision has been rendered?

18 THE WITNESS: Yes. Because any --
19 I'm just saying from a tax payment perspective,
20 any amount that a taxpayer pays by February 28th,
21 whether it's a partial payment or a full payment
22 of the tax that they have been billed, will have
23 the one percent discount.

24 COUNCIL PRESIDENT VERNA: Let me ask
25 you: How does this process work for taxpayers

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2 that have their taxes escrowed through the
3 mortgage company?

4 THE WITNESS: Unfortunately, they
5 would have to work with their mortgage company on
6 that, because they've already paid to the mortgage
7 company or the mortgage company will be working
8 out payment arrangements with them for the future.

9 COUNCIL PRESIDENT Verna: Do you
10 have any indication as to how many taxpayers there
11 are?

12 THE WITNESS: About 135,000.

13 COUNCIL PRESIDENT Verna: What a
14 system.

15 You did mention the impact of moving
16 the discount period back a month, and you did
17 explain their components in the calculation.

18 THE WITNESS: Yes.

19 COUNCIL PRESIDENT Verna: I'm
20 wondering: Did you read the article that was in
21 today's Daily News about the tax re-assessors
22 contend that software they're using is faulty?

23 THE WITNESS: No, I did not see
24 that.

25 COUNCIL PRESIDENT Verna: Well, I

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2 think that's something you should read.

3 THE WITNESS: I certainly will.

4 COUNCIL PRESIDENT VERNA: I think
5 that we're not only talking about cost, but I
6 think we also should be talking about fairness to
7 the taxpayers.

8 THE WITNESS: I think in any
9 long-term solution, that is certainly going to be
10 a key factor. How are the assessments done and
11 how do we relate the tax rate to the assessment.
12 I believe we discussed that at some point.

13 COUNCIL PRESIDENT VERNA: Well, what
14 does the taxpayer do in the interim?

15 THE WITNESS: Most of them are
16 appealing to the Board, in terms of a reduction in
17 the assessment for 2003, if they feel that that's
18 a concern.

19 From a tax payment perspective,
20 we're trying to provide some relief for them, in
21 that if they pay the amount that was due in 2002,
22 they can defer the payment of any incremental
23 amounts during calendar 2003 under what I'm
24 referring to as the Safe Harbor Program, to
25 distinguish it from the more formal deferral

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2 program that's as a result of the Bill you passed
3 and the Mayor signed a few weeks ago.

4 COUNCIL PRESIDENT VERNA: Isn't that
5 Bill for anything over 15 percent?

6 THE WITNESS: That Bill is. But
7 that's why I'm calling it the Safe Harbor Program,
8 to distinguish it from that.

9 As you may recall, back in September
10 when I appeared before you, I indicated that the
11 Administration was working on the development of a
12 program for people to pay the incremental amount
13 in their tax, anything over the 2002 amount, in
14 installments during the course of the year.

15 And if they paid by December 31st,
16 we would forgive the additions that would normally
17 have accrued to that tax. It would still require
18 payment in the tax year, which is why I'm not
19 really calling it a deferral program.

20 COUNCIL PRESIDENT VERNA: At this
21 time, the Chair recognizes Councilman Di Cicco.

22 COUNCILMAN Di CICC0: Thank you,
23 Madam President. I actually don't even know where
24 to begin. Thank you for your testimony.
25 Obviously, this is the first chance I've had to

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2 look at it.

3 And quite frankly, you know, I come
4 to these hearings. I listen to this. I just
5 can't figure out how the average citizen taxpayer
6 in this City would have any clue as to what to do,
7 based on the information that I have in front of
8 me today, on the possibilities: If you pay, if
9 you don't pay, when you pay, when the discount
10 kicks in, when it doesn't kick in, how it will
11 affect the mortgage payment and the escrowing of
12 taxes.

13 How do you plan to get this
14 information out to the general public? I mean,
15 not everyone is sitting home watching us today;
16 that's for sure.

17 THE WITNESS: Right.

18 COUNCILMAN Di CICCIO: And there's
19 just so much you can do through print media, with
20 all respect to the print media. I don't
21 understand how we get this information out.

22 I mean, we have said from the
23 beginning, from the very beginning when I
24 introduced the freeze bills, that the system is
25 broken and we have problems. And it was only an

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2 attempt, hopefully, to get some meaningful real
3 tax legislation here.

4 And here we are again at the
5 eleventh hour, if not the twelfth hour. You're
6 telling us that notices are going to be sent out
7 over this weekend.

8 We're trying to wrestle with an
9 issue that is in the paper today that I thought I
10 demonstrated -- although some people accused me of
11 grandstanding a few weeks ago when I brought in
12 those envelopes -- that there's a serious flaw in
13 the system, not directly related to you. I'm not
14 suggesting that you have caused that flaw.

15 But there is a flaw. And I think
16 even David Glancey admitted, if I'm not mistaken,
17 in his testimony that we have some problems.

18 Why is there such a rush to get
19 notices out on bills that may be inaccurate? And
20 on billings that may wind up being appealed, and
21 so those folks may win on their appeals?

22 Why can't we give them at least
23 another 30 days before the final bill, whatever
24 that is, whether it's the full value or a
25 discounted value, based on the appeal; give the

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2 general public 30 days to make those payments?

3 THE WITNESS: Our rush to get bills
4 out is to get the tax revenue into the City and to
5 the School District in a timely a fashion, so that
6 we can deal with cash flow.

7 To deal with the problem that you're
8 identifying requires a much longer term solution
9 than I think any of us can craft or put in place
10 in 30 days.

11 And I believe that was the core
12 subject for discussion a few months ago when
13 everyone said we needed to look at longer term
14 solutions that would provide for a fair or more
15 equitable way of levying the tax. And that kind
16 of solution does not go into place overnight.

17 COUNCILMAN Di CICCIO: Would you
18 agree that for some people who may not have an
19 appeal, may not be appealing, that they would --
20 even if we rolled the date back a month, that
21 they're going to pay their bills soon?

22 I know, especially among the
23 seniors, one of the biggest things for them is to
24 make sure they pay their real estate taxes.
25 That's the first thing they do even before they

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2 buy a loaf of bread. I mean, a portion of those
3 people are going to pay anyway.

4 THE WITNESS: Some will pay as soon
5 as they get the bill; that's correct. But a lot
6 of people look at a due date.

7 And particularly the mortgage
8 companies that have already collected this money,
9 as you well pointed out. They have collected this
10 money from the taxpayers, and they will be
11 actually encouraged to wait a month.

12 And that \$193 million that we
13 collected last year, an amount in that magnitude
14 would probably be delayed a month, even though the
15 money has already been collected from the
16 individual taxpayers.

17 And so I think that basically what
18 I'm saying is that a delay of a month in the due
19 date will encourage people who can and would
20 ordinarily have paid by the end of February, to
21 pay in March; and people who would probably have
22 paid in March before, to pay in April.

23 And so it really will encourage
24 people to delay making a payment that they would
25 ordinarily have made and could make in that time

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2 frame.

3 And I think that's the vast
4 percentage of the money that comes in in February
5 and March.

6 COUNCILMAN Di CICCIO: But you speak
7 to the... in your testimony issue of cash flow.

8 THE WITNESS: Yes.

9 COUNCILMAN Di CICCIO: But isn't it
10 true; would you agree that a lot of the tax
11 revenues that are collected and the reason we
12 offer a one percent discount is not because we're
13 generous and we just out of the goodness of our
14 heart want to give people a discount. We want to
15 get the money in sooner.

16 But isn't it a fact that a lot of
17 times there's a certain amount of that money that
18 is sitting there accruing interest on behalf of
19 the City? So maybe we're only giving them one
20 percent based on what we're actually earning on
21 interest.

22 THE WITNESS: I can't speak to the
23 cash flow situation at this given point in time.
24 But I know that most years we borrow money in
25 advance because the main portion of our revenue

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2 comes in in February, March and April.

3 And so we have payment due dates on
4 borrowed money that are dependent upon the cash
5 coming in in those time flows. That's just a
6 general statement.

7 The people in the Finance Office
8 would need to respond to more detailed comments
9 about this particular year, in terms of cash flow.

10 COUNCILMAN Di CICCIO: On Page 5 you
11 talk about... They're really all assumptions.
12 Assuming \$50 million in March payments fell below,
13 that kind of --

14 THE WITNESS: Yes, because we don't
15 know how much we'd be delayed. All we can do is
16 give you an estimate of what it would be if
17 approximately half of the payments came in a month
18 later than they came in last year.

19 And considering that of the \$461
20 million that came in during the discount period
21 last year, \$193 million of that came from mortgage
22 companies that could make the direct business
23 decision of delaying payment for a month.

24 It is highly likely that as much as
25 half of that \$461 million would be delayed by a

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2 month. And that's why I selected that amount, in
3 giving you at least some idea of what would happen
4 if the delay were in place.

5 COUNCILMAN Di CICCIO: I don't have
6 any further questions at this time, Madam
7 President.

8 Actually, I do. I assume you were
9 not here in 1981 when the issue of the real estate
10 taxes and the freeze on taxes was implemented.

11 THE WITNESS: I wasn't in Revenue at
12 the time. I was working for the City.

13 COUNCILMAN Di CICCIO: What happened
14 with all the billings and all those things going
15 on that we're trying to address today at that
16 point in time? Do you have any knowledge of the
17 history of it, at least?

18 THE WITNESS: Not of the detail of
19 how the bills were handled.

20 COUNCILMAN Di CICCIO: What did we do
21 about cash flow and paying bills and everything
22 else, since there was a cap or a freeze at the
23 time?

24 THE WITNESS: I can't comment on
25 that. I would have to go back and do the research

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2 on that. I was not involved in that in a direct
3 way at the time.

4 COUNCILMAN Di CICC0: Okay. Thank
5 you. No further questions, Madam President.

6 COUNCIL PRESIDENT VERNA: Thank you.
7 At this time the Chair recognizes Councilman
8 Ortiz.

9 COUNCILMAN ORTIZ: Thank you.
10 Commissioner, on Page 5... And I would suggest you
11 read the story in the Daily News because it's very
12 significant. It, in essence, says -- and these
13 are the people that work in the BRT and who do the
14 re-assessments.

15 And we have stated, as Councilman
16 Di Cicco just said, that this system is broken and
17 really has caused an incredible amount of
18 consternation across the City.

19 But you make several statements that
20 paint a very dark picture, sort of a very gloomy
21 scenario, a gloom and doom type of situation: If
22 this is done, the sky will fall type of situation.

23 And at the bottom you say that if we
24 pass this, it would cause additional confusion for
25 taxpayers. But let me tell you something --

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2 THE WITNESS: They're confused
3 already.

4 COUNCILMAN ORTIZ: -- there cannot
5 be any more additional confusion for taxpayers.
6 They're already confused.

7 THE WITNESS: I understand that.
8 That's why I said that --

9 COUNCILMAN ORTIZ: And they're
10 confused and angry because the system really
11 doesn't work or really is really broken. And they
12 cannot understand why we cannot pause for a period
13 of time until we come up with a solution.

14 And I don't have the Five-year Plan
15 in front of me, and I don't have any way of really
16 debating the statements that you make about these
17 gloomy predictions. But tell me on what it's
18 based, at least.

19 THE WITNESS: Basically, we look
20 back at how much we collected in March -- February
21 and March of 2002, to get an idea of what would
22 happen if a significant portion or all of the
23 taxpayers who paid in those months and would
24 have -- if you make the assumption they would have
25 paid in those months in 2003 because they were

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2 gearing toward the due date.

3 And you consider that they would
4 delay, make the decision to delay to a delayed due
5 date. They want to pay during the discount
6 period, and so right now they pay by February
7 28th.

8 You extend the discount period to
9 March 31st, they will make the business decision,
10 the personal business decision -- or in the case
11 of a commercial entity or a mortgage company, the
12 business decision to delay payment from February
13 28th or thereabouts to March 31st. Therefore,
14 you've built into the process a one-month delay
15 from the time period when they paid last year.

16 COUNCILMAN ORTIZ: Explain to me the
17 statement, "The lost investment earnings would be
18 \$290,000."

19 THE WITNESS: Well, basically, if we
20 had the money in hand in the bank in February, by
21 the end of February, and instead we got the money
22 at the end of March, we would not have the
23 investment earnings on that \$461 million or
24 whatever portion. This assumption is based on
25 half of the 461 or really slight less than half,

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2 just \$200 million of it were deferred, the
3 estimate is that based on current interest
4 earnings we would be short \$290,000 in interest.

5 COUNCILMAN ORTIZ: And the \$500,000
6 figure that follows that, would that be -- would
7 that keep on increasing geometrically as the
8 months go by then?

9 THE WITNESS: Not -- Well, it would
10 continue to increase. That's based on the
11 borrowing --

12 COUNCILMAN ORTIZ: How would that
13 increase?

14 THE WITNESS: The interest rate for
15 the borrowing and dividing that by 12 months. And
16 so for each month it would be an additional
17 \$500,000. That's essentially the monthly cost of
18 borrowing that \$200 million.

19 COUNCILMAN ORTIZ: I really don't
20 have the -- I wish I did -- the Five-year Plan in
21 front of me. But I just can't believe that if we
22 do this, that the whole system would come crashing
23 down like this. I mean, that the cash flow would
24 be interrupted in such a drastic manner.

25 THE WITNESS: Well, basically,

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2 February, March and April are our highest revenue
3 months in the entire year. February because of
4 the discount period for real estate which brings
5 in \$461 million in that one month in real estate
6 taxes alone.

7 COUNCILMAN ORTIZ: But you're
8 talking about a system that the people who do the
9 job of assessing have filed a report saying it's
10 wrong. So these --

11 THE WITNESS: Those are two totally
12 separate things.

13 COUNCILMAN ORTIZ: Yeah, but these
14 taxpayers will be paying that tax money based on
15 that system, the money that you say you're
16 expecting. So in essence we're taking money from
17 people that we should not be taking in the first
18 place. That's what it seems like to me. I have
19 no further questions.

20 COUNCIL PRESIDENT VERNA: Thank you.
21 Chair recognizes Councilman Nutter.

22 COUNCILMAN NUTTER: Thank you, Madam
23 President. Just for the record, Madam President,
24 I know people from time to time have been
25 wondering, but it's been established today that I

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2 have at least one screw loose, which is why I now
3 don't have my glasses on. The screw came out of
4 my glasses and I was desperately searching on the
5 floor for it. We did find it. Now I'm fine. So
6 there's at least been confirmation of that
7 particular issue on one occasion. Putting that
8 aside, I am nearsighted, so I actually can read
9 what I have here.

10 Commissioner, I want to go back over
11 your testimony, and in the same place I believe
12 Councilman Ortiz was, on Page 5.

13 Your testimony says, assuming that
14 \$50 million in March payments fell into that
15 category, it would mean a loss of \$500,000 in
16 revenue. If just \$200 million in payments were
17 delayed by one month as a result of the change in
18 due date, the loss of investment earnings would be
19 about \$290,000. And if temporary financing is
20 required to make up for this cash flow shortfall,
21 the cost would exceed \$500,000 for just one month.

22 What are the cash flow estimates in
23 the Five-year Plan for the months ending in
24 February, March and April of 2003?

25 THE WITNESS: I'm sorry. I don't

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2 have the Five-year Plan with me. And I don't
3 normally work with the cash flow. That's handled
4 through the Budge Bureau.

5 COUNCILMAN NUTTER: Well, I
6 appreciate that. I do happen to have a Five-year
7 Plan with me.

8 THE WITNESS: Okay.

9 COUNCILMAN NUTTER: According to the
10 Five-year Plan, on Page 3 of Appendix 4, the
11 Five-year Plan is showing that on February 28th,
12 the closing balance will be \$324.9 million, and on
13 March 31st the closing balance will be \$398.3
14 million, and then on April 30th the closing
15 balance will be \$573.7 million.

16 Now, I mean, I know this is not your
17 testimony. And I apologize even for having to ask
18 you this question, but unfortunately, I will.

19 I mean, you're not here this morning
20 to tell us that in a government that has an
21 overall operating revenue of \$3 billion and that
22 anticipates having a closing balance of \$324.9
23 million at the end of February or \$398.3 million
24 at the end of March, that somehow \$290,000 is
25 going to cause the government to close up shop for

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2 a few days and not be able to function and not
3 operate? That's not your testimony, right?

4 THE WITNESS: No, it's not.

5 COUNCILMAN NUTTER: Okay.

6 THE WITNESS: And I would also
7 indicate that the Five-year Plan you're reading
8 from was developed at this time last year.

9 There have been changes in both
10 revenue and expenditures since then that could
11 very well have affected that cash flow. And
12 that's why I would not want to speak to the cash
13 flow figures without consulting with someone who
14 works with that on a daily basis. That changes
15 regularly.

16 COUNCILMAN NUTTER: So, I mean, the
17 real issue here is who gets to hold whose money
18 for how long? Isn't that really the issue?

19 THE WITNESS: That's part of it.

20 COUNCILMAN NUTTER: I mean, whether
21 we get to hold it, whether the taxpayers get to
22 hold it, or whether the banks get to hold it,
23 that's what the real issue is, right?

24 THE WITNESS: That's a big part of
25 it yes, sir.

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2 COUNCILMAN NUTTER: Okay.

3 THE WITNESS: In some cases, though,
4 if they pay at a discount period when they didn't
5 before, there would be an actual loss of revenue
6 because that's revenue that we would have gotten.
7 Again, the taxpayer would get to keep that.

8 COUNCILMAN NUTTER: I understand
9 that.

10 THE WITNESS: But that would be
11 revenue that would never come in; whereas, in the
12 other instance it's more of a timing issue.

13 COUNCILMAN NUTTER: But this is the
14 not the only revenue that's coming into the
15 government, correct?

16 THE WITNESS: That's correct,
17 although at that time period it's the --

18 COUNCILMAN NUTTER: I mean, people
19 are still going to pay their wage tax and -- I'm
20 sorry?

21 THE WITNESS: At that time period it
22 is the largest percentage of revenue that's coming
23 in, however.

24 COUNCILMAN NUTTER: Sure. Now I
25 understand.

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2 Your testimony also seemed to
3 indicate that there were concerns earlier in the
4 testimony about the timing of bills going out and
5 the like for 2003.

6 THE WITNESS: Yes.

7 COUNCILMAN NUTTER: Your testimony
8 is that you're not anticipating sending the bills
9 out until mid to late January; is that right?

10 THE WITNESS: We're starting the
11 process right now. We should be starting the
12 printing process over this weekend.

13 By next week we will actually be
14 doing some of the mailing, but it will take us a
15 period of time to have most of those bills out.

16 COUNCILMAN NUTTER: Right.

17 THE WITNESS: As I indicated in the
18 testimony, the people who will only have a 2003
19 liability should have their real estate tax bills
20 by mid January.

21 COUNCILMAN NUTTER: Right.

22 THE WITNESS: But we need to delay
23 the processing of the bills for those who have had
24 liabilities from prior years, because we have
25 bills on the street right now with a 12/31 due

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2 date that have to be processed so that we know
3 what it is we're billing them for.

4 COUNCILMAN NUTTER: Right.

5 THE WITNESS: In the next round.

6 COUNCILMAN NUTTER: Well, that
7 shouldn't change, because the taxpayer does have
8 an obligation to pay by December 31, 2002, anyway,
9 right?

10 THE WITNESS: Correct, but we have
11 people who have delinquencies from prior years,
12 and they may or may not pay by 12/31. We want to
13 be sure that when we give them a bill the next
14 time that has any prior year delinquencies, as
15 well as 2003, that we've taken into account
16 payments that they have made.

17 COUNCILMAN NUTTER: Right.

18 THE WITNESS: And so, we don't want
19 to print their 2003 bill until we have any
20 payments they're making right now on the record.

21 COUNCILMAN NUTTER: Now let me just
22 say again for the record -- and you may have
23 covered this previously. But what should I tell
24 my constituents who, based on the fact that
25 they're playing by the rules, going through the

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2 system, have appeals coming up through the course
3 of at least January -- and I don't know when
4 they're going to actually receive a bill, but for
5 the people who have gone through the proper
6 appeals process and who possibly don't receive a
7 bill prior to the current expiration of the one
8 percent discount period, what do we tell those
9 people?

10 THE WITNESS: Well, we will be
11 sending them a bill based on the assessed value we
12 were given by the Board in November. That's the
13 assessed value that they are appealing. So they
14 will have a tax bill in hand. It will be a bill
15 that they think is too high and they are
16 appealing.

17 COUNCILMAN NUTTER: So it's a very
18 real possibility that the bill is going to change,
19 right?

20 THE WITNESS: Correct.

21 COUNCILMAN NUTTER: So they actually
22 don't have a final bill.

23 THE WITNESS: No, they don't have a
24 final bill, but in all likelihood their tax
25 liability for 2003 will not be less than the one

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2 in 2002, for the vast majority of people. And
3 even after the appeal is adjudicated.

4 COUNCILMAN NUTTER: So what bill are
5 you going to send them? You're going to send them
6 a 2003.

7 THE WITNESS: I'm going to send them
8 a bill for 2003, based on the assessed value we
9 were given by the Board of Revision.

10 COUNCILMAN NUTTER: And so if they
11 don't pay that bill, and they miss the discount
12 period, and they subsequently then get a final
13 bill based on their appeal -- Let's say they're
14 successful by, you know, whatever percent or a
15 couple hundred dollars -- shouldn't they have the
16 opportunity to take the discount for timely
17 payment on the new bill?

18 THE WITNESS: I believe --

19 COUNCILMAN NUTTER: Or do you expect
20 them to pay or you expect them to overpay and then
21 fight with us to get a refund, right?

22 THE WITNESS: I indicated in my
23 testimony that there are two things that I would
24 recommend they do. One is the alternative you
25 have just mentioned: If they paid in full and

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2 were successful on their appeal we would provide a
3 refund. And it's not that they would fight with
4 us. There would be a time delay while it was
5 processed, but we would in fact provide a refund.

6 COUNCILMAN NUTTER: While we're
7 holding on to their extra money that they've paid
8 us and we generate interest off of it.

9 THE WITNESS: We would do it as
10 quickly as we can, once we knew that their
11 assessment was being decreased by the Board of
12 Revision.

13 The other alternative is one that
14 could be very attractive to people. If they need
15 an amount equivalent to what they paid in 2002 --
16 and most people know that they paid or we can tell
17 them what they paid in 2002 if they don't have a
18 record of it. They could then wait until after
19 they get their revised assessment to pay that
20 incremental amount.

21 COUNCILMAN NUTTER: Then send
22 another check. And then send another check.

23 THE WITNESS: We would bill them for
24 any difference that remained after we processed
25 the certification. They would have the

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2 opportunity to pay that incremental amount, with
3 the one percent discount, if they paid us within
4 30 days.

5 And if they paid any balance that
6 was remaining by the end of the calendar year, we
7 would waive any of the additions that might have
8 accrued to that amount. So they would still just
9 be able to pay the principal amount, not any
10 amount that would accrue additions.

11 COUNCILMAN NUTTER: Well, my last
12 question. Commissioner, you have provided, I know
13 to myself and my constituents, whenever I've sent
14 any matter over to you, excellent service. And I
15 appreciate that.

16 THE WITNESS: Thank you.

17 COUNCILMAN NUTTER: But you and I
18 also know, from dealing with some of those
19 situations, that at times the system has great
20 difficulty in processing multiple checks from the
21 same taxpayer. Checks cross themselves in the
22 mail. Notices cross in the mail.

23 And I guess part of the concern here
24 is: How do we make it as easy and as simple for
25 our taxpayers, who at the end of the day we work

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2 for them; they don't work for us. How do we help
3 assure that they make one payment, that it's clear
4 what the payment is, that they have a reasonable
5 time by which to take advantage of the discount,
6 and end up not being penalized for the audacity of
7 having participated in the appeal process.

8 The process drags on, goes through
9 February 28th, and now they have to figure out how
10 to get what ultimately is rightly theirs. I mean,
11 why wouldn't we just make it as simple as possible
12 for people all the way around?

13 THE WITNESS: I'm trying to think
14 how we could make it simpler with just one
15 payment. And really, I guess the only thing that
16 we can -- No matter when --

17 COUNCILMAN NUTTER: You would do
18 that by supporting the Bill.

19 THE WITNESS: No.

20 COUNCILMAN NUTTER: It would be very
21 simple.

22 THE WITNESS: No, I don't believe
23 so, because some of the assessment appeals will
24 not be fully adjudicated by that time, as I
25 understand it. And so, I'm not sure that it will

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2 solve the problem for everyone.

3 COUNCILMAN NUTTER: Let's say you're
4 right and let's say I'm wrong. Tell me -- Based
5 on scenario, tell me what the optimal one-time
6 writing a check solution is for anybody who's
7 presently going through the appeal process whose
8 appeal may not be adjudicated until sometime in
9 the future, which we don't know when.

10 What is that person's right, having
11 filed an appeal, having received their appeal
12 hearing date, having gone to the hearing, having
13 received relief from the Board of Revision of
14 Taxes?

15 Shouldn't there be some designated
16 allowable period of time, such that for whenever
17 that person receives their bill, they have an
18 opportunity to pay in a timely fashion and still
19 receive the same discount that other people who
20 either didn't participate in the appeal process or
21 who did not receive an increase, who know with a
22 date certain that they can pay up to February 28th
23 and receive a discount.

24 All we're trying to do is to make
25 sure that, in an effort to serve everyone fairly

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2 and equally, a group of people who have a right to
3 appeal, who have no control over when their
4 hearing date is, that somehow in participating in
5 that process, they lose out in another part of the
6 process that has been established in law for
7 everyone. Tell me what in your words the perfect
8 solution is to that situation.

9 THE WITNESS: I wouldn't change the
10 due date for everyone. I would -- If we had a
11 perfect world and we didn't have to deal with
12 computer systems that are sometimes difficult to
13 restructure, I would provide a 30-day period after
14 the assessment was re-certified and a new bill was
15 sent out, give them 30 days to pay with a
16 discount, and then a new due date after that, on
17 an individual basis.

18 It wouldn't be that you changed the
19 due date for 500 and some thousand properties.
20 You would only deal with a due date change for the
21 people who have an assessment that's still
22 pending.

23 That's difficult to deal with in
24 large volumes, but that would be a much better way
25 to handle it, than to change the due date for

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2 everyone and encourage those who do know what
3 their amount is because they're not appealing, and
4 change the due date for people who have the
5 ability to pay now. I would only address the
6 people who are still in appeal.

7 COUNCIL PRESIDENT VERNA: I'm sorry.
8 Councilman Ortiz, do you have a point of order?
9 Your microphone's not on.

10 COUNCILMAN ORTIZ: Commissioner, the
11 situation is one in which the citizens have lost
12 confidence in the system. They don't believe that
13 what we're doing in sending these bills, they
14 don't believe these bills are correct.

15 And they understand -- and they get
16 it from the BRT themselves -- that the system is
17 broken and has been doing the wrong assessments.
18 And they have no confidence in the system.

19 THE WITNESS: Then we need to have a
20 long-term solution. And it's going to take more
21 than 30 days.

22 COUNCILMAN ORTIZ: But they are
23 going to be paying... You're asking them to keep
24 on paying.

25 THE WITNESS: Are you suggesting

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2 that they shouldn't pay their real estate taxes?

3 COUNCILMAN ORTIZ: No, no. No, no.

4 COUNCIL PRESIDENT VERNA: Councilman
5 Di Cicco, do you have a point of order?

6 COUNCILMAN Di CICCIO: Thank you,
7 Madam President.

8 Without trying to put words in your
9 mouth, we have a very confusing situation moving
10 dates around.

11 THE WITNESS: Yes, we do.

12 COUNCILMAN Di CICCIO: In the
13 simplest of terms, wouldn't it make sense if we
14 were to do the freeze bill, so that everyone
15 understands that they have to pay the full amount
16 of the 2002 real estate taxes.

17 While the appeals are pending --
18 While the appeals are pending going forward on the
19 2003 tax, they will know at some point in time
20 whether or not they have gotten a reduction in the
21 reassessment or they have to pay the full amount.
22 At least the City will have collected in total for
23 those people who are paying their taxes all the
24 taxes that were due in 2002, and we can deal with
25 the issue on the reassessments without having to

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2 change any dates, because at some point the
3 reassessments will have been heard. All the
4 assessments -- All the appeals on the
5 reassessments will have been heard.

6 THE WITNESS: I would like to
7 suggest the Safe Harbor Program does in effect
8 give people that opportunity. If they pay the
9 amount that they paid in 2002, they can defer
10 during the course of the year --

11 COUNCILMAN Di CICCIO: With interest.

12 THE WITNESS: -- any incremental
13 amount and we will waive those additions to tax.
14 And that's the only interest that accrues to a tax
15 bill during the first year, are the one and a half
16 percent per month additions. And if we waive
17 those additions for payment by the end of the
18 year, they are not --

19 COUNCILMAN Di CICCIO: So if you did
20 the deferral, they would pay how much of their
21 taxes on the deferral bill?

22 THE WITNESS: There are two
23 different opportunities here. One is if you paid
24 the amount that you paid in 2002 by March 31,
25 2003 --

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2 COUNCILMAN Di CICC0: The full
3 amount. The full amount.

4 THE WITNESS: -- the amount that you
5 paid in 2002, you could delay payment during the
6 rest of the tax year for the incremental amount
7 the amount that results from an assessment
8 increase.

9 You can pay that in installments.
10 We would be sending out bills during the course of
11 the year, as we do normally for anyone who has
12 past due amounts.

13 If that amount is paid by December
14 31st, the additions that show up on the bill would
15 be waived. You would only pay the principal
16 amount. The additions would be waived at the end
17 of the year, assuming that you paid by December
18 31st.

19 If you have an incremental amount
20 that is in excess of 115 percent of the 2002 --
21 You had an assessment increase that was greater
22 than 15 percent -- you could take advantage of the
23 program that the Mayor outlined to you last week
24 where you could actually defer to the end of March
25 of 2004 while we look at the longer term

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2 implications of implementing the bill that you
3 passed and he signed, and have something more
4 formal in place on a longer term basis.

5 COUNCILMAN Di CICC0: Almost sounds
6 to me, when you say to do the deferral, you pay
7 your bill at the 2002 rate which is what the
8 freeze bill says.

9 THE WITNESS: It comes close to
10 that, but the freeze would be a longer duration
11 and this is --

12 COUNCILMAN Di CICC0: It doesn't
13 have to be. It doesn't have to be.

14 THE WITNESS: It was originally
15 structured as a longer duration.

16 COUNCILMAN Di CICC0: It was a
17 temporary measure to get some real meaningful tax
18 reform legislation out.

19 And I thought we almost got there
20 last week with the ten percent cap, but
21 unfortunately that bill was vetoed. And I think
22 that would have been the simplest thing to do. We
23 all would have accepted the fact everybody gets a
24 ten percent increase in their real estate taxes
25 for at least one year. I have no further

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2 questions. Thank you.

3 COUNCIL PRESIDENT VERNA: Thank you.

4 I think at this time I'm going to ask that the
5 Committee stay in recess.

6 We have several guests that are
7 joining us today. They have been patiently
8 waiting. Are we ready? Sorry. I take the recess
9 motion back.

10 The Chair recognizes Councilman
11 Clarke.

12 COUNCIL PRESIDENT VERNA: Okay. I'm
13 back again. The Committee is asking that Council
14 stands in recess on this Committee until
15 11 o'clock. Thank you.

16 And I would ask all Council members
17 to please stay in their seats, because we are
18 going to do something just a little differently
19 today. We will have our invocation, we will
20 recognize our guests. Then we will come back to
21 the Public Hearing. Thank you.

22 (Brief recess.)

23 COUNCIL PRESIDENT VERNA: We'll now
24 continue with the Public Hearing of Bill Number...
25 We are recessing the Stated Meeting for two

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2 minutes so that we could come back to the Public
3 Hearing on Bill Number 020808.

4 Councilman Clarke, your light was on
5 before we called a recess. Is he in the room?

6 COUNCILMAN CLARKE: Thank you, Madam
7 Chair. Good morning, Commissioner.

8 THE WITNESS: Good morning.

9 COUNCILMAN CLARKE: Commissioner, I
10 just have a couple of questions. One of them I
11 think you kind of responded to, was the deferral
12 plan. And I think you referenced it as the Safe
13 Harbor Plan.

14 THE WITNESS: Actually, there are
15 two possibilities, in terms of deferral. One is
16 the program that was announced back in September,
17 that would give people the opportunity to pay in
18 installments, but at least to pay by December 31st
19 the incremental amount that resulted from an
20 assessment increase in 2003.

21 The second is the Administration's
22 response to the Bill that was passed by Council
23 and signed by the Mayor. That's the Bill that was
24 introduced by Councilman Rizzo.

25 In attempting to implement that, we

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2 found that doing the full implementation of the
3 Bill would take some time, in terms of
4 interpreting the provisions and doing regulations,
5 but the Mayor wanted to provide something as
6 quickly as possible for those people who had an
7 increase of 115 percent over the prior year, in
8 other words, a 15 percent increase in their
9 assessment.

10 And so, he provided a letter for you
11 last week, outlining the implementation provisions
12 for Calendar 2003, that will permit someone with
13 an increase in excess of 15 percent in their
14 assessment, and therefore the real estate taxes,
15 to defer through March 24, 2004, on that
16 incremental amount.

17 And during that time period we will
18 be working with the Tax Reform Commission and also
19 internally to develop a better long-term solution.

20 COUNCILMAN CLARKE: All right. Let
21 me get clarity. On the installment plan there
22 is -- You can make an installment plan, a 12-month
23 plan, for the increase above and beyond --

24 THE WITNESS: It wouldn't be 12
25 months, because you're already at March 31st at

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2 that point. And we will be providing some
3 periodic bills during that time period, probably
4 three or four bills.

5 You could make payments along the
6 way. But as long as you pay by December 31st, we
7 will waive any additions that would accrue to that
8 amount.

9 COUNCILMAN CLARKE: On the increase?

10 THE WITNESS: On the incremental
11 amount.

12 COUNCILMAN CLARKE: And you would be
13 able to take advantage of the discount, the one
14 percent discount, if you entered into that
15 program.

16 THE WITNESS: You would be able to
17 take advantage of the one percent discount on the
18 amount that you paid by February 28th. I don't...
19 I'm trying to think how we would implement that.

20 We haven't been considering putting
21 the one percent on the deferred amount. In
22 essence, that would be the cost of your
23 installments. But that does raise an interesting
24 question.

25 I'm not sure how we would implement

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2 that, however. We would definitely be waiving any
3 additions that would accrue on that amount.

4 COUNCILMAN CLARKE: I understand
5 that. The question that I have --

6 THE WITNESS: The one percent
7 discount is more problematic, in terms of its
8 implementation.

9 COUNCILMAN CLARKE: So are you
10 saying --

11 THE WITNESS: The incremental
12 amount --

13 COUNCILMAN CLARKE: On the
14 incremental amount, the amount that would be part
15 of the installment plan, you're saying at this
16 point you're not sure if you can allow the one
17 percent discount to be part of that.

18 THE WITNESS: We were not
19 anticipating putting the one percent discount on
20 the deferred amount.

21 COUNCILMAN CLARKE: Would that be
22 problematic for you to do?

23 THE WITNESS: Yes, it would be
24 problematic to implement.

25 COUNCILMAN CLARKE: Why?

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2 THE WITNESS: Trying to figure out
3 how to do it. When you're dealing -- It's one
4 thing to do it with one account. It's another
5 when you're dealing with hundreds. It's a
6 systematic problem to try and deal with it.

7 We can think it through and see
8 whether we could offer that, but I'm not sure if
9 we can.

10 COUNCILMAN CLARKE: Can you look
11 into that?

12 THE WITNESS: I certainly will look
13 into it, but I'm not sure that would be possible.

14 COUNCILMAN CLARKE: All right. And
15 the other issue is with respect to the deferral
16 plan, which would be deferring the entire increase
17 until March of the following year. The discount
18 would apply to both the --

19 THE WITNESS: I have to say that we
20 had not been considering the discount amount
21 continuing on either plan.

22 I will have to look at that, because
23 the way -- That authorization comes to us from
24 State Law, in terms of establishing a discount
25 period, and that discount period is a fixed period

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2 of time. I'm not sure if we can extend that. I
3 have to look at that.

4 COUNCILMAN CLARKE: You have to look
5 at that.

6 THE WITNESS: And so I'll look at it
7 for both programs. But I can't tell you right now
8 that it will be possible, either from a legal
9 perspective or from a systematic perspective, to
10 be able to offer the one percent discount on the
11 amounts that are paid.

12 COUNCILMAN CLARKE: In terms of the
13 system, I mean, I don't see how that could be a
14 problem --

15 THE WITNESS: You can do it --

16 COUNCILMAN CLARKE: -- on the
17 deferral plan.

18 THE WITNESS: You can potentially --

19 COUNCILMAN CLARKE: If you have an
20 entire year to --

21 THE WITNESS: We would have to do it
22 at the back end once the payments were made, and
23 then put a credit against the account.

24 COUNCILMAN CLARKE: Right.

25 THE WITNESS: I just have to see

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2 what it does. Our system issues are difficult to
3 deal with right now, because we're in the process
4 of converting to a new system. And it makes it
5 extremely difficult for us to deal with the older
6 system in doing some of these things.

7 COUNCILMAN CLARKE: But not on a
8 deferral. I mean, you're talking 12 months.

9 THE WITNESS: We're still figuring
10 out how we do it. We are committed to doing it.
11 We just don't yet know how we're doing it
12 systemically.

13 COUNCILMAN CLARKE: Okay. All
14 right. I just need clarification on those two
15 issues.

16 THE WITNESS: Thank you.

17 COUNCILMAN CLARKE: Thank you.

18 COUNCIL PRESIDENT VERNA:

19 Commissioner, do you mind explaining again what
20 happens to the 135,000 people who pay through a
21 mortgage company?

22 THE WITNESS: Basically, they are
23 going to be dealing with their mortgage companies,
24 in terms of how the payments are made.

25 If their mortgage company would

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2 agree to the deferral, we would accommodate them
3 and implement that. But our relationship in those
4 instances is with the mortgage company. We
5 provide an amount to them that is their tax
6 liability and we work with the mortgage company.

7 COUNCIL PRESIDENT VERNA: Let me ask
8 a question, because I think this has been
9 prolonged. Have you or anybody from the
10 Administration spoken to any of the mortgage
11 companies to explain what is being offered or what
12 is being proposed?

13 THE WITNESS: We have communicated
14 with them to let them know that there would be
15 some issues out there and ask what their response
16 would be.

17 Basically, the response we got
18 back -- And this was an informal communication
19 back in September or October when we were first
20 discussing all of the potential issues. They
21 indicated that they would really not be changing
22 their rules for Philadelphia.

23 Most of them are large institutions
24 that service multiple banks. And the ones who pay
25 us and that we have the relationship with service

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2 sometimes hundreds of banks around the country.

3 And they are not interested or willing to be

4 flexible.

5 COUNCIL PRESIDENT VERNA: You have a
6 point of order, Councilman?

7 COUNCILMAN NUTTER: Yes.

8 COUNCIL PRESIDENT VERNA: The Chair
9 recognizes Councilman Nutter.

10 COUNCILMAN NUTTER: Thank you, Madam
11 Chair.

12 On that particular issue, so,
13 Commissioner, what you're really saying is: We
14 can offer a variety of different programs, and if
15 the perspective is these are programs that are
16 helpful to people, in terms of a deferral, we can
17 offer those programs; but ultimately, the
18 individual homeowner is not only going to have to
19 deal with the City, but ultimately their bank will
20 determine whether or not they can participate in
21 the program at all. Isn't that correct?

22 THE WITNESS: If they have a
23 mortgage and they escrow their real estate taxes
24 as part of their mortgage, the mortgage company
25 becomes a party to this whole solution, yes.

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2 COUNCILMAN NUTTER: So, what's the
3 relief, then, for that person? There is none;
4 isn't that correct?

5 THE WITNESS: There's a strong
6 likelihood that that would be the case.

7 COUNCILMAN NUTTER: Commissioner, I
8 think you can do a little better than that. If
9 the program is out there, if they are not eligible
10 for senior citizen freeze, based on Pacenet or
11 Pace, rather, guidelines --

12 THE WITNESS: Pace, Yes.

13 COUNCILMAN NUTTER: So they're not
14 eligible for that.

15 THE WITNESS: Mm-hmm.

16 COUNCILMAN NUTTER: They cannot take
17 advantage of any other programs that we have,
18 which are few, most of which are abatement
19 programs based on improvements to your home. Just
20 talking the average regular person, walking up and
21 down the street. They have a job; they pay their
22 mortgage; the mortgage company pays the taxes.

23 They call up First Union Wacovia,
24 Wells Fargo. These places are in Idaho, North
25 Dakota, Delaware, wherever they're located, and

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2 say: I want to participate in the City's 15
3 percent deferral program. And I'm only going to
4 pay up to 15 percent of the increase, even though
5 you know what the total amount is; and I'm going
6 to defer the amount over 15 percent until next
7 year.

8 I assume they're going to say:
9 Well, that's very interesting. And you can try to
10 participate in the program all you want. Your
11 escrow payment is going to be increased by the
12 amount of the increase divided by 12, and you
13 better pay that amount when your payment comes due
14 or we're going to be chasing after you. Isn't
15 that really the bottom line?

16 THE WITNESS: I can't say that it
17 would happen in a hundred cases out of a hundred,
18 but it is --

19 COUNCILMAN NUTTER: All right.
20 Maybe 99.

21 THE WITNESS: It is most likely to
22 be the case.

23 COUNCILMAN NUTTER: Thank you.

24 THE WITNESS: Because they basically
25 say that they want to pay the full liability.

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2 They do not want to take a second position to the
3 City.

4 COUNCILMAN NUTTER: Right. I mean,
5 Wells Fargo Mortgage Company is not going to
6 change their computer system to accommodate one
7 program in the City of Philadelphia.

8 THE WITNESS: That's my
9 understanding.

10 COUNCILMAN NUTTER: And you know
11 that.

12 THE WITNESS: That's my
13 understanding.

14 COUNCILMAN NUTTER: Right. Thank
15 you. Thank you, Madam Chair.

16 COUNCIL PRESIDENT VERNA: Thank you.
17 The Chairs recognizes Councilman Kenney.

18 COUNCILMAN KENNEY: Thank you very
19 much. Just one point of information on that same
20 subject. I personally have had three mortgage
21 companies in the last two, two-and-a-half years,
22 want a mortgage that I have.

23 They sell those mortgages like they
24 sell, you know, underwear. And if you could
25 possibly get a deal with one of these companies,

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2 and then six months later they sell your mortgage
3 to another company, you have to go through the
4 same process again.

5 So, three mortgage companies in
6 two-and-a-half years. I mean, it's difficult
7 dealing with them as it is when you have
8 questions.

9 But to deal with this kind of
10 program with three different companies in that
11 period of time is just -- it's virtually a maze.
12 So I mean, just to add on to what Councilman
13 Nutter was saying, Councilman Di Cicco, and the
14 Council President was saying, it really is going
15 to be an ineffective program, because you're going
16 to have to deal directly with these companies, and
17 you don't know from month to month who you're
18 dealing with. Thank you.

19 COUNCIL PRESIDENT VERNA: Thank you.
20 The Chair recognizes Councilwoman Tasco.

21 COUNCILWOMAN TASCO: I'd just like
22 to ask a question. Do the individuals who pay
23 their taxes in escrow with the mortgage companies,
24 do they get the benefit of the discount? Do the
25 mortgage companies pay -- since they're escrowing

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2 this money, can't they pay it in time for the
3 homeowner to get a discount?

4 THE WITNESS: The vast majority of
5 the mortgage companies that pay us pay by February
6 28th and take advantage of the discount. I can't
7 tell you how they handle it with the individual
8 taxpayer, but they should be giving each taxpayer
9 the benefit of that, because that is the amount
10 that they are paying.

11 And that would have to be reviewed
12 on a case by case basis with your own mortgage
13 company if you're in that situation.

14 COUNCILWOMAN TASC0: How much is the
15 discount?

16 THE WITNESS: One percent.

17 COUNCILWOMAN TASC0: One percent.
18 Okay. Thank you.

19 COUNCIL PRESIDENT VERNA: Are there
20 any other questions from Members of the Committee?

21 Do we have anyone else to testify on
22 this bill?

23 Saying none, this will conclude the
24 Public Hearing. We will now go into our Public
25 Meeting.

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2 I'm sorry, Councilman. Your light
3 wasn't on. Councilman Di Cicco.

4 COUNCILMAN Di CICC0: Madam
5 President, is it appropriate at this time to ask
6 to vote the Bill out of Committee?

7 COUNCIL PRESIDENT VERNA: We're
8 going into the Public Meeting.

9 COUNCILMAN Di CICC0: We're going
10 into the Public Meeting. I apologize. I'm sorry.

11 COUNCIL PRESIDENT VERNA: We will
12 now go into our Public Meeting.

13 The Chair recognizes Councilman
14 Di Cicco.

15 COUNCILMAN Di CICC0: Thank you,
16 Madam President.

17 I move that Bill Number 020808 be
18 reported out of this Committee with a favorable
19 recommendation, and a further recommendation that
20 the Rules of Council be suspended so as to permit
21 first reading this day of Bill Number 020808.

22 COUNCIL PRESIDENT VERNA: All in
23 favor will say aye.

24 (Chorus of ayes.)

25 COUNCIL PRESIDENT VERNA: Those

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2 opposed?

3 (No response.)

4 COUNCIL PRESIDENT Verna: The ayes
5 have it. The motion carries. Bill Number 020808
6 will be reported out of Committee with a favorable
7 recommendation; also recommendation that the rules
8 of Council be suspended so as to permit first
9 reading this day of that Bill.

10 The record will also note that the
11 Administration has requested that Resolution
12 Number 020764 be withdrawn.

13 This concludes the Public Hearing
14 and Public Meeting. I would ask all of my
15 colleagues to please go into the anteroom so that
16 we can start our caucus.

17 (Public Hearing and Public Meeting
18 concluded.)

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1 Public Meeting

2 CERTIFICATE

3

4 I HEREBY CERTIFY that the proceedings, and
5 evidence are contained fully and accurately in the
6 stenographic notes taken by me upon the Public
7 Hearing and Public Meeting of The Council of The
8 Whole of The City Council of the City of
9 Philadelphia, taken on December 16, 2002, and that
10 this is a true and correct transcript of same.

11

12

13

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16 _____
17 DAVID A. DEIK, RPR and
18 Commissioner of Deeds

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