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COUNCIL OF THE CITY OF PHILADELPHIA

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COMMITTEE ON LABOR AND CIVIL SERVICE

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Room 400, City Hall
Philadelphia, Pennsylvania
Tuesday, February 27, 2007
10:10 a.m.

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PRESENT:

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COUNCILMAN JUAN RAMOS, CHAIR
COUNCILMAN W. WILSON GOODE, JR.
COUNCILMAN FRANK DiCICCO
COUNCILMAN WILLIAM GREENLEE
COUNCILMAN JACK KELLY
COUNCILMAN JAMES F. KENNEY
COUNCILWOMAN JANNIE BLACKWELL
COUNCILMAN BRIAN O'NEILL

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BILL 060828 - An ordinance amending Section
22-311 of The Philadelphia Code, entitled
"Cost-of-Living Measures for Retirees,
Beneficiaries and Survivors..."

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BILL 060892 - An ordinance amending Title 20
of The Philadelphia Code, entitled "Officers
and Employees..."

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BILL 060959 - An ordinance amending Title 9 of
The Philadelphia Code, entitled "Regulation of
Businesses, Trades and Professions..."

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COUNCILMAN RAMOS: Good

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morning, everyone. This is the Committee

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on Labor and Civil Service. I am Juan

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Ramos, Chairman of the Committee. Please

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note also in attendance are Councilman

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Wilson Goode, Vice-Chairman of the

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Committee. To my left, Councilman

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Kenney. To my right, Councilman DiCicco

10

and Councilman Greenlee. And we have a

11

quorum.

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I would note for the record

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that Bill No. 060959 will be held today

14

and the hearing for that bill will take

15

place on March the 12th at 10:00 a.m.

16

I will please ask the Clerk to

17

read the title of the first Bill.

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THE CLERK: Bill 060892, an

19

ordinance amending Title 20 of The

20

Philadelphia Code, entitled "Officers and

21

Employees," by providing a civil service

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preference for the children of

23

Philadelphia police officers and

24

firefighters who were killed or who died

25

in the line of duty, all under certain

1 2/27/07 - LABOR - BILL 060828, ETC.

2 terms and conditions.

3 COUNCILMAN RAMOS: I would like
4 to call to the witness table Robert
5 Eddis, President of the FOP, and Brian
6 McBride, President of Local 22,
7 Firefighters Union.

8 Please state your name for the
9 record and proceed with your testimony.

10 MR. McBRIDE: Brian McBride,
11 President of IAFF, Local 22,
12 Philadelphia, representing the police --
13 not representing the police; representing
14 the firefighters and paramedics of
15 Philadelphia.

16 MR. EDDIS: As you can see, in
17 our city we get along so well, the Police
18 and Fire, we're basically one and the
19 same.

20 Bobby Eddis, President of
21 Fraternal Order of Police, Lodge No. 5,
22 City of Philadelphia.

23 MR. McBRIDE: This bill here
24 represents the will of the people. It
25 was put forth to the voters in November

1 2/27/07 - LABOR - BILL 060828, ETC.
2 to allow a preference similar to that of
3 a veterans preference for the children of
4 Police and Fire who gave their lives in
5 the line of duty. It's the will of the
6 people that this be put into action and
7 that the Code be amended to reflect this.

8 MR. EDDIS: Basically, we have
9 exactly the same stance. We thank you
10 for taking this initiative to look at
11 this, because we know what it's like to
12 come from the law enforcement and
13 firefighter family. We're very close.
14 And we're just hoping that our children
15 and the children of our officers and
16 firefighters who gave their lives can
17 follow in our footsteps and they'll be
18 able to serve our city as well.

19 COUNCILMAN RAMOS: Any
20 questions for these witnesses?

21 (No response.)

22 COUNCILMAN RAMOS: Seeing none,
23 thank you for your testimony this
24 morning.

25 MR. McBRIDE: Thank you.

1 2/27/07 - LABOR - BILL 060828, ETC.

2 MR. EDDIS: Thank you.

3 COUNCILMAN RAMOS: Our next
4 witness is Tanya Smith, Personnel
5 Director.

6 Please proceed. Please state
7 your name for the record.

8 MS. SMITH: Tanya D. Smith.

9 Good morning, Chairman Ramos
10 and members of the Committee on Labor and
11 Civil Service. My name is Tanya D. Smith
12 and I am the City's Personnel Director.
13 I am here to present testimony regarding
14 this bill amending Title 20 of The
15 Philadelphia Code.

16 The Personnel Department fully
17 supports City Council's acknowledgment of
18 the gallantry of the City's uniformed
19 employees who have lost their lives in
20 the course of performing their duties.
21 In recognition of the devastation and
22 grief caused the families of these public
23 servants, we endorse and stand ready to
24 implement this proposed amendment to
25 Title 20 of The Philadelphia Code.

1 2/27/07 - LABOR - BILL 060828, ETC.

2 Thank you for providing me the
3 opportunity to address you. This
4 concludes my testimony, and if there are
5 any questions.

6 COUNCILMAN RAMOS: Thank you
7 for your testimony.

8 Any questions for this witness
9 from the Committee?

10 (No response.)

11 COUNCILMAN RAMOS: I want to
12 acknowledge that Councilman Kelly has
13 joined us.

14 Seeing none, thank you for your
15 testimony this morning.

16 MS. SMITH: Thank you.

17 COUNCILMAN RAMOS: Is there
18 anyone else who wishes to testify on this
19 bill?

20 (No response.)

21 COUNCILMAN RAMOS: If not, I
22 will ask the Clerk to read the title of
23 the next bill.

24 THE CLERK: Bill 060828, an
25 ordinance amending Section 22-311 of The

1 2/27/07 - LABOR - BILL 060828, ETC.
2 Philadelphia Code, entitled
3 "Cost-of-Living Measures for Retirees,
4 Beneficiaries and Survivors," by amending
5 the provisions governing when deposits
6 are made into the Pension Adjustment
7 Fund, all under certain terms and
8 conditions.

9 COUNCILMAN RAMOS: I would like
10 to call to the witness table, according
11 to this witness list, Mr. Vince Jannetti,
12 Director of Finance.

13 Good morning, Mr. Jannetti.
14 Please state your name for the record and
15 proceed with your testimony.

16 MR. JANNETTI: Good morning,
17 Councilman Ramos and members of the
18 Committee on Labor and Civil Service. I
19 am Vince Jannetti, Acting Director of
20 Finance and Chairman of the Board of
21 Pensions and Retirement. I'm here to
22 testify against Bill No. 060828, which
23 seeks to remove a requirement for the
24 Pension Fund to achieve a fund basis of
25 76.7 percent before payments can be made

1 2/27/07 - LABOR - BILL 060828, ETC.

2 from the Pension Adjustment Fund.

3 The Pension Adjustment Fund was
4 created on July 1, 1999 and was intended
5 to be a pool of money set aside for the
6 distribution of cost of living measures
7 as determined by the Board for retirees,
8 beneficiaries and survivors. Since the
9 creation of the Pension Adjustment Fund,
10 the Board has used the fund to make bonus
11 payments to retirees under certain terms
12 and conditions. Under the current
13 Pension Code, the PAF receives half of
14 the excess returns, the five-year
15 smoothed return, earned in a fiscal year
16 in the range from one to six percent
17 above the assumed interest earnings rate.
18 Currently, that rate is 8.75 percent. In
19 other words, if the City received an
20 asset return in the range of 9.75 to
21 14.75 percent in any given year, half of
22 this excess would be diverted to the
23 Pension Adjustment Fund. Currently,
24 payments are only made to the PAF if the
25 overall pension plan funding level of

1 2/27/07 - LABOR - BILL 060828, ETC.

2 76.7 percent is achieved. Since our
3 pension funding level has dwindled from
4 77.5 percent in '01 to only 53 percent in
5 the most recent year, there have not been
6 recent contributions to the PAF. We were
7 hopeful that with the bad asset return
8 years dropping off that the next few
9 years would provide the City with an
10 ability to catch up and better fund the
11 Pension Fund. We believe that improving
12 the City's ability to provide mandated
13 benefits through the fund should be a
14 more immediate priority than expanding
15 benefits. Any excess return would better
16 serve our retirees by being invested in
17 the fund to grow the fund and reduce the
18 unfunded liability.

19 We must also remember that the
20 Pension Fund earnings support not only
21 retirees but active members of the
22 Pension Plan in the future.

23 Bill 060828, however, would
24 remove the requirement for the Pension
25 Fund to be funded at 76.7 percent before

1 2/27/07 - LABOR - BILL 060828, ETC.

2 a contribution could be made to the
3 Pension Adjustment Fund. This amendment
4 would require the City to share any
5 positive returns on pension assets of
6 more than 9.75 percent immediately with
7 the PAF regardless of how poor the
8 condition the Pension Plan is in. Our
9 Pension Fund is currently, as I said, 53
10 percent funded, a dangerously low level
11 and a level that is one of the lowest of
12 major cities in the country, according to
13 a recent Moody's report. According to
14 our FY05 actuarial study, our unfunded
15 pension liability for FY07 is \$3.71
16 billion, only slightly less than the
17 entire General Fund budget for Fiscal
18 Year '07. This means if we did not pay
19 any employees, buy any products or
20 services and continued to collect full
21 taxes for a year, we would still barely
22 have enough money to fully fund the
23 Pension Plan.

24 Improving the percentage by
25 which our Pension Fund is funded can only

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2 be achieved through investment gains or
3 taxpayer contributions over the next
4 several years. Bill 060828 would reduce
5 the City's ability to catch up on the
6 unfunded liability by diverting
7 investment gains to the Pension Fund, at
8 a time when our fund could benefit from
9 improved funding.

10 Our actuary recently estimated
11 that the City will not attain the fund
12 basis of 76.7 percent for an additional
13 13 to 15 years, assuming the returns meet
14 the assumption rate, due to the earlier
15 losses in the Administration caused by
16 the downturn in the markets, recent low
17 interest rates and the shift to the MMO.
18 However, it is estimated that if enacted
19 Bill 060828 would increase the number of
20 years required for the fund to attain a
21 76.7 percent funding. In addition, the
22 estimates indicated that the City would
23 require to contribute an additional \$300
24 to \$600 million more from the General
25 Fund than it would under the current

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2 Pension Code because of the diversion of
3 excess returns to the PAF. In other
4 words, taxpayers currently bear the
5 burden when the earnings assumption rate
6 is not achieved. With passage of this
7 bill, taxpayers would also bear the
8 burden when we exceed the earnings
9 assumption and trigger a payment to the
10 Pension Adjustment Fund. Dollars that
11 would have previously gone to strengthen
12 the fiscal health and stability of the
13 Pension Fund will now go to enrich the
14 already generous benefits for retired
15 City employees.

16 The General Fund portion of the
17 City's pension payment in FY07 is \$419.1
18 million. This payment increases to 490.2
19 million by Fiscal '12, a 17 percent
20 increase from '07 and a 152 increase from
21 the FY01 when our pension payment was
22 under \$200 million. During the same
23 periods, revenues will only grow 12
24 percent and 38 percent, respectively.

25 It is likely that if the fund

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2 earns only the assumed earnings
3 assumption rate of 8.75 annually over the
4 life of the plan, a payment will still
5 need to be made to the Pension Adjustment
6 Fund if this bill is enacted due to the
7 five-year smoothing. By eliminating the
8 fund basis requirement, any upside that
9 would normally go to strengthen the
10 Pension Fund would now be split between
11 the Pension Fund and the Pension
12 Adjustment Fund. The City would then
13 have to make up for this lost cash
14 through extra contributions over a
15 15-year amortization. In other words, we
16 would have to make higher MMO payments
17 during the life of the plan and would
18 leave future administrations with even
19 higher pension benefit costs, further
20 squeezing the City's ability to provide
21 high-quality citizen services or continue
22 tax reductions.

23 I urge this Committee to not
24 vote in support of this bill. It is
25 fiscally irresponsible to divert funds

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2 that would help the City improve its
3 funding of our pension liability at a
4 time when the Pension Fund is one of the
5 most poorly funded pensions of major U.S.
6 cities.

7 This concludes my testimony. I
8 would be happy to answer any questions
9 the Committee might have.

10 COUNCILMAN RAMOS: Thank you,
11 Mr. Jannetti, for your testimony.

12 Councilman Kenney.

13 COUNCILMAN KENNEY: Thank you,
14 Mr. Chairman.

15 Mr. Jannetti, the condition of
16 the Pension Fund, its under-performance,
17 is based on what? What are the factors
18 that created the under-performing pension
19 fund, at least within the last eight,
20 ten, 12 years?

21 MR. JANNETTI: The Pension
22 Fund -- the performance has been up and
23 down. I mean, one of the big hits on the
24 Pension Fund was the downturn in '01.

25 COUNCILMAN KENNEY: And because

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2 the decisions that were made to invest in
3 certain segments of the economy when the
4 downturn in '01 came, we got hit extra
5 bad, right?

6 MR. JANNETTI: Yes, sir.

7 COUNCILMAN KENNEY: And those
8 decisions to invest in certain sectors of
9 the economy was made by who?

10 MR. JANNETTI: They were made
11 by the Board of Pensions.

12 COUNCILMAN KENNEY: And based
13 on advice from who?

14 MR. JANNETTI: Based on advice
15 from their consultants.

16 COUNCILMAN KENNEY: So the
17 consultants recommended the decisions be
18 made to invest in certain segments of the
19 economy and in '01 when we took a bath,
20 the fund took a bath -- and I recognize
21 that the members of the Pension Board are
22 not necessarily experts in investment
23 banking but followed the advice of people
24 that they hired to give them advice on
25 what to invest in. Is that fair?

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2 MR. JANNETTI: That's fair.

3 COUNCILMAN KENNEY: So none of
4 the people in this room who are affected
5 by their cost of living adjustments or by
6 their pensions had a hand in making the
7 decisions on what to invest in and what
8 not to get out of or when to get out of
9 it, and so when '01 hit, we just
10 basically took a bath?

11 MR. JANNETTI: Yes.

12 COUNCILMAN KENNEY: And none of
13 the people in this room, who we have made
14 a pact with because they've contributed
15 their life and their careers to service
16 the City of Philadelphia and its
17 citizens, had no hand in the
18 decision-making process as to what to
19 invest in, dot-com or otherwise?

20 MR. JANNETTI: That's true.

21 COUNCILMAN KENNEY: I recognize
22 your position as Finance Director and as
23 Chairman of the Board of Pensions, but
24 isn't there some responsibility that we
25 have to them to ensure that they can

1 2/27/07 - LABOR - BILL 060828, ETC.

2 continue to live without going into
3 poverty?

4 Some of these people we're
5 talking about have been out for quite
6 some time and the level of their pension
7 is just not enough to make ends meet and
8 to live a decent life, and I think
9 despite the numbers, we have a
10 responsibility to do something about it
11 from a moral standpoint.

12 MR. JANNETTI: I understand
13 your point, Councilman.

14 COUNCILMAN KENNEY: Because I
15 don't want to dismiss the financial
16 aspects of what you're talking about,
17 because I think they're critical and
18 they're important and we have to make a
19 decision on what we do about it in the
20 future, but in the meantime, these are
21 real people with real lives and real
22 bills and real food needs and housing
23 needs. I mean, I guess I take it a
24 little more personally because of my own
25 background, but I think that we owe them.

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2 It's almost like they're combat veterans,
3 they're our soldiers, and they did what
4 they had to do for us and we still have
5 to do for them. And we're not asking for
6 a lot to be done, because any COLA
7 adjustment is not going to be even
8 significant to change their life-style.
9 They're not going to Club Med on it. I
10 mean, they're going to buy food. And the
11 people whose -- employees who have passed
12 away and their widows, I think it's
13 something we're morally required to do.

14 And I know the other side of it
15 is we're going to have to deal with the
16 real issue of the finances, but I don't
17 know how we say no, because at this rate,
18 they're never going to get an adjustment.
19 I mean, if we're at 54, 56 and we got to
20 get to 77, I mean, they're going to
21 starve to death. And I just think we
22 have no other choice.

23 So I do appreciate your
24 testimony, but I think that's where we're
25 at.

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2 MR. JANNETTI: Thank you.

3 COUNCILMAN RAMOS: Thank you,
4 Councilman Kenney.

5 I echo the sentiments of
6 Councilman Kenney.

7 I recognize Councilman Goode.

8 COUNCILMAN GOODE: Thank you,
9 Mr. Chairman.

10 Mr. Jannetti, let me continue
11 along that line of questioning and
12 commentary. You say in your testimony
13 that Philadelphia has one of the most
14 poorly funded pensions of major U.S.
15 cities. Why is that?

16 MR. JANNETTI: Why are we one
17 of the most poorly funded?

18 COUNCILMAN GOODE: Yes.

19 MR. JANNETTI: Because in years
20 past we didn't fully fund the Pension
21 Fund because of the downturn in the
22 markets and because of our ability to pay
23 even recently. We paid a minimum
24 municipal obligation, and our ability to
25 pay is limited.

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2 COUNCILMAN GOODE: So the
3 ability to pay is based upon two things:
4 One, a decision to fund at a certain
5 level and, two, the performance in terms
6 of investment return; is that true?

7 MR. JANNETTI: Yes.

8 COUNCILMAN GOODE: And so when
9 there was a downturn nationally, there
10 was also worse of a downturn locally in
11 terms of investments that were made here;
12 is that correct?

13 MR. JANNETTI: Yes. I
14 believe -- I don't know what the numbers
15 are, Councilman, but the Pension Fund
16 lost a significant amount of money.

17 COUNCILMAN GOODE: We lost more
18 than other cities. We performed worse.
19 Do we know how much worse?

20 MR. JANNETTI: I don't know if
21 we know that.

22 COUNCILMAN GOODE: In your
23 testimony you say that it is likely the
24 fund earns only the assumed earnings
25 assumption of 8.75 percent annually over

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2 the life of the plan. That's an
3 interesting comment. So you're saying
4 that you don't expect to do that much
5 better or is that a conservative
6 assumption?

7 MR. JANNETTI: What we're
8 saying there -- I mean, the assumption is
9 not conservative, actually. It's pretty
10 high, but we have -- we do a five-year
11 smoothing on this and some of the recent
12 years are higher than 8.75.

13 COUNCILMAN GOODE: When the
14 Pension Adjustment Fund was set up in
15 1999, do you know what the return was?

16 MR. JANNETTI: Pardon, sir?

17 COUNCILMAN GOODE: When the
18 Pension Adjustment Fund was set up in
19 1999, do you know what the assumed
20 earnings assumption rate was?

21 MR. JANNETTI: It was nine
22 percent.

23 COUNCILMAN GOODE: And what was
24 it in 2000?

25 MR. JANNETTI: Nine percent.

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2 COUNCILMAN GOODE: In 2001?

3 MR. JANNETTI: Nine. We

4 changed it in Fiscal '06.

5 COUNCILMAN GOODE: To?

6 MR. JANNETTI: To 8.75.

7 COUNCILMAN GOODE: And so you
8 still expected over the life of the plan
9 to stay constant. Why is that? I
10 understand the smoothing.

11 MR. JANNETTI: That's the
12 assumption that we have made on the
13 earnings. I mean, this way the actuary
14 has a target to do his calculation, his
15 analysis, too, on the required funding
16 levels.

17 COUNCILMAN GOODE: So based
18 upon your testimony and based upon your
19 answer to my questions, are you
20 suggesting that there will never be a
21 point in which we can offer a COLA?

22 MR. JANNETTI: No, I'm not
23 suggesting that, Councilman.

24 COUNCILMAN GOODE: So at what
25 point would we be able to offer a COLA

1 2/27/07 - LABOR - BILL 060828, ETC.

2 and how would that happen?

3 MR. JANNETTI: The COLA -- I
4 mean, as the regs stand now, the COLA
5 would come into play at 76 percent, when
6 the Pension Fund is funded 76 percent.

7 COUNCILMAN GOODE: I'm not
8 talking theoretically. I'm asking you to
9 project financially at what point can we
10 offer a COLA, in your estimate, and how
11 do we get there, how do we achieve that?

12 MR. JANNETTI: Based on the
13 actuary's analysis, that would be around
14 15 years before we could do a COLA based
15 on what we have in play today.

16 COUNCILMAN GOODE: So
17 essentially you're saying we can't do
18 this not just now but we can't do this
19 period?

20 MR. JANNETTI: For the
21 foreseeable future.

22 COUNCILMAN GOODE: Thank you.

23 COUNCILMAN RAMOS: I recognize
24 Councilwoman Jannie Blackwell that has
25 joined us.

1 2/27/07 - LABOR - BILL 060828, ETC.

2 Thank you, Councilwoman.

3 I will recognize Councilman
4 Greenlee.

5 COUNCILWOMAN BLACKWELL: Thank
6 you. Thank you very much. And I have to
7 go. I have a 10:30 meeting out of the
8 building. Thank you, Councilman.

9 But obviously we have all our
10 friends here. This is a tough issue. We
11 know we want to be fiscally responsible,
12 but we do have to recognize and respect
13 all of those people who have worked so
14 hard in Police and Fire, especially those
15 on their pension who are there and are
16 active employees.

17 I know these are tough times,
18 but nonetheless, we do support all our
19 friends here and the legislation.

20 Thank you for the opportunity
21 to say that.

22 COUNCILMAN RAMOS: Thank you,
23 Councilwoman.

24 (Applause.)

25 COUNCILMAN RAMOS: Councilman

1 2/27/07 - LABOR - BILL 060828, ETC.

2 Greenlee.

3 COUNCILMAN GREENLEE: Thank
4 you, Mr. Chairman.

5 Good morning, Mr. Jannetti.

6 MR. JANNETTI: Good morning,
7 sir.

8 COUNCILMAN GREENLEE: Along the
9 same lines as the other questioning, in
10 your statement you say that if this bill
11 was passed, it will now go to enrich the
12 already generous benefits for retired
13 City employees.

14 That's a pretty subjective
15 statement, isn't it? I mean, as
16 Councilman Kenney said earlier, we hear
17 from a lot of people saying they can
18 barely make it on what they're doing. I
19 guess along those lines, do you know how
20 what you're calling the already generous
21 benefits compares to some other cities?

22 MR. JANNETTI: We --

23 COUNCILMAN GREENLEE: Have they
24 gotten COLAs over the years?

25 MR. JANNETTI: I don't know,

1 2/27/07 - LABOR - BILL 060828, ETC.

2 Councilman. I would have to look into
3 that.

4 COUNCILMAN GREENLEE: I'm not
5 trying to make a speech here, but on what
6 do you base "already generous benefits"?

7 MR. JANNETTI: When I wrote
8 this, the view was on the total, not so
9 much on an individual's pension. Looking
10 at the \$400 million a year we pay.

11 COUNCILMAN GREENLEE: The total
12 contribution, you mean?

13 MR. JANNETTI: Yeah; the total
14 cost to the City.

15 COUNCILMAN GREENLEE: So you're
16 not saying that necessarily what every
17 pensioner gets is overly generous, right?

18 MR. JANNETTI: No, sir, I'm
19 not.

20 COUNCILMAN GREENLEE: I hope
21 not. All right. Thank you.

22 Thank you, Mr. Chair.

23 COUNCILMAN RAMOS: Any other
24 questions from this Committee for
25 Mr. Jannetti?

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2 Councilman DiCicco.

3 COUNCILMAN DiCICCO: Thank you,
4 Mr. Chair.

5 Mr. Jannetti, do you happen to
6 know what the average pensioner receives?
7 Is there an average number?

8 MR. JANNETTI: I don't know
9 that, Councilman. We will get that for
10 you, sir. I don't know.

11 COUNCILMAN DiCICCO: I'd
12 appreciate if you could provide that to
13 the Chair as well.

14 MR. JANNETTI: Absolutely.

15 COUNCILMAN DiCICCO: And you
16 did say 15 years? Did I hear that?

17 MR. JANNETTI: Based on what we
18 have in play today earning 8.75. That's
19 not to say that we won't earn, you know,
20 10, 11, whatever, which --

21 COUNCILMAN DiCICCO: You're
22 being cautious.

23 MR. JANNETTI: I'm being
24 cautious, yes.

25 COUNCILMAN DiCICCO: Thank you.

1 2/27/07 - LABOR - BILL 060828, ETC.

2 COUNCILMAN RAMOS: Councilman
3 Kelly.

4 COUNCILMAN KELLY: Thank you,
5 Mr. Chairman.

6 Mr. Jannetti, I just have a
7 quick question here. The Pension Fund
8 itself, going back four or five years,
9 what kind of state was it in then?

10 MR. JANNETTI: I'm going to ask
11 Chris McDonough, the Chief Investment
12 Officer for the fund, to speak to that.

13 MR. McDONOUGH: The funding
14 level has decreased from 76 percent in
15 2000 to 53 percent in 2005.

16 COUNCILMAN KELLY: From 77 to
17 53; is that right?

18 MR. McDONOUGH: Yes.

19 COUNCILMAN KELLY: What's the
20 overall reason for that, basically? Was
21 it because of the way we made
22 investments?

23 MR. McDONOUGH: I believe it
24 was a combination of poor investment
25 returns and a shift to the MMO payment,

1 2/27/07 - LABOR - BILL 060828, ETC.

2 the minimum municipal obligation.

3 COUNCILMAN KELLY: Well, what
4 is the game plan today? In other words,
5 are we still making lousy investments or
6 are we improving in that realm?

7 MR. McDONOUGH: I don't know
8 that it's fair to say that the Board was
9 making lousy investments. The market as
10 a whole struggled for a three-year
11 period. I do believe the Pension Fund --
12 we will --

13 COUNCILMAN KELLY: Well, I
14 believe the market has been going up, I
15 think, reasonably well over the last few
16 years.

17 MR. McDONOUGH: You are
18 correct, and the fund has done
19 considerably better over the last few
20 years.

21 COUNCILMAN KELLY: So it has
22 been improving --

23 MR. McDONOUGH: Yes.

24 COUNCILMAN KELLY: -- the fund
25 itself?

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2 MR. McDONOUGH: Yes. The
3 returns have been strong for the last
4 four years.

5 COUNCILMAN KELLY: Okay. And
6 the reason that this bill is going to
7 be -- well, would it be as much of a
8 detriment as you were stating this
9 morning? In other words, what is overall
10 the result of this bill? Is it going to
11 be disastrous for the City or is it
12 just --

13 MR. JANNETTI: It will reduce
14 the overall funding of the Pension, the
15 Pension Fund, by half of the earnings,
16 from one to six percent above the
17 earnings assumption. So the City's
18 ability to ever get to 75, 80 percent
19 funding gets limited by this, gets
20 hindered.

21 COUNCILMAN KELLY: Okay. I
22 agree with Councilwoman Blackwell that we
23 just can't forget all the people who have
24 really done a lot for this city over
25 many, many years, and I think that that's

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2 one of the reasons that this bill, of
3 course, was enacted. And I only think
4 that Councilman Kenney is correct in
5 trying to at least improve slightly the
6 living conditions of the people who are
7 retired now, and I think that's the least
8 we can do at this point.

9 This is something that we have
10 to look at, and I think the City has to
11 do their job improving the investments
12 and doing a lot of other things. We may
13 have to cut corners in other areas, but
14 we just can't forget the people who have
15 dedicated their lives to this city. And
16 I think that's one of the things that we
17 must do and I think it's morally and
18 ethically right to do it.

19 Thank you.

20 COUNCILMAN RAMOS: Councilman
21 DiCicco.

22 COUNCILMAN DiCICCO: Thank you,
23 Mr. Chairman.

24 Mr. Jannetti, I just had a
25 side-bar conversation with Mr. Eddis and

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2 he showed me a flow chart, if you will,
3 and it identifies pensioners and the
4 monthly payments they're getting based on
5 age and I guess years of service, and the
6 highest amount of money any individual
7 receives is \$2,177, and there are many
8 people way below that. So it ranges
9 anywhere from a few hundred dollars a
10 month up to 2,177. And out of that
11 monies, they have to pay for their own
12 health benefits and other obviously cost
13 of living issues.

14 And I understand you're not
15 here to morally suggest that these folks
16 don't deserve more money. I understand
17 that. You have a responsibility, as we
18 all do, to figure out how to utilize the
19 resources, our General Fund money that we
20 collect to the best maximum, how to
21 figure out and how to keep this Pension
22 Fund afloat. But when you break that
23 out, at the maximum somebody is maybe
24 getting \$400, \$500 a month before all
25 expenses. I mean, that is probably close

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2 to poverty level. I mean, I don't know
3 what the national average is now, but
4 it's probably pretty close to that.

5 So we're going to have to
6 figure that other stuff out that you've
7 talked about on the funding when we go
8 through our budget process in the next
9 couple of months, with always keeping our
10 eye on the ball, if you will, when it
11 comes to this COLA issue, because that is
12 certainly a pittance in today's world to
13 have to survive on that kind of money,
14 and we need to figure something out.

15 So I just did get that
16 information, so you don't need to supply
17 it to the Chair. Mr. Eddis will supply
18 it to the Chair for us. Thank you.

19 MR. JANNETTI: Thank you,
20 Councilman.

21 COUNCILMAN DiCICCO: Thank you,
22 Mr. Chairman.

23 COUNCILMAN RAMOS: Councilman
24 Goode.

25 COUNCILMAN GOODE: Thank you,

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2 Mr. Chairman.

3 What were the earnings over the
4 last five years?

5 MR. McDONOUGH: These are by
6 calendar year. In 2006, the return was
7 14.5. 2005, 8 percent. 2004, 11.8.
8 2003, 23.7. 2002, negative 9.6.

9 COUNCILMAN GOODE: Thank you.

10 COUNCILMAN RAMOS: Any other
11 questions for these witnesses?

12 (No response.)

13 COUNCILMAN RAMOS: Seeing none,
14 thank you for your testimony this
15 morning.

16 Our next panel of witnesses are
17 Mr. Brian McBride, Mr. Robert Eddis and
18 Mr. James Weeler.

19 MR. EDDIS: Good morning.
20 Thank you for taking the time to hear
21 this. We really appreciate it. I'll try
22 to be brief in regards to our testimony.

23 I'd like to thank the
24 Councilmembers that were here with us in
25 1999 when this initiative was passed.

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2 And I guess we're all scratching our head
3 because we realize prior to that bond
4 being floated, we were at the same 53
5 percent water level.

6 And the area I have to respond
7 also about, us being fiscally
8 responsible. We, representing our
9 members, are more concerned with, as
10 Councilman Kenney said, moral
11 responsibility. I have 966 members that
12 have over 50 years in that receive less
13 than a thousand dollars a month, and when
14 this bill was originally put in front of
15 Council, there was a lot of work, as
16 Councilman Kenney knows, Councilman
17 DiCicco knows. We got an awful lot of
18 support from Councilman O'Neill, Jannie
19 Blackwell and Michael Nutter, and we did
20 look into the future and we did see what
21 would happen, would there be an
22 evaluation. If for some reason there
23 wasn't a distribution, would there be an
24 opportunity to re-address this issue.
25 And as the bill goes on, it also says

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2 after a six-year period, if we see that
3 there may have been mistakes, how can we
4 go back and adjust it.

5 And it's our hope today by
6 coming here, seeing that, as was pointed
7 out, the people in this building here
8 that are sitting here with us today had
9 no control over who was making these
10 investments. They gave their life. They
11 gave their career, with the hope that
12 there was going to be something for them
13 at the end of the road.

14 When the bill was etched out,
15 it seems as if it would be something
16 fair. We're not asking to take away and
17 eliminate the funding for the actuary
18 assumption. We knew that. We gave it
19 the actuary assumption plus one
20 additional point and then the difference
21 thereafter capped at a certain level.

22 So there is an awful lot of
23 thought that went into this legislation,
24 with the support of all the unions
25 working together on a common ground

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2 saying how can we make sure of our
3 retirees later on in life.

4 We know all the unions work in
5 different areas, but we know our city
6 runs because of the people that are
7 sitting here today.

8 Today, I also have my pension
9 rep that is here, Ron Stagliano, as well
10 as Jimmy Turner, who is one of our
11 retirees. And sometimes we as the
12 representative of our bargaining units
13 try to be so sincere in what we're doing,
14 but we don't come across the same way as
15 the person who is actually living it on a
16 daily basis. And it's my honor to
17 introduce one of my retirees, my friend,
18 Jimmy Turner.

19 MR. TURNER: Good morning.

20 COUNCILMAN RAMOS: Good
21 morning.

22 MR. TURNER: My name is James
23 Turner. I'm a retired Police Sergeant
24 with 31 years of service, four years
25 military. I'm not a public speaker, and

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2 my remarks are going to be very brief.

3 I remember many people in this
4 room, and perhaps some may remember me.
5 The retirees need financial help and they
6 need it now.

7 I am a cancer survivor but not
8 cancer free, and I get many of my
9 services from the Veterans
10 Administration. If not for them, I don't
11 know how I would handle our medical
12 situation in reference to myself and to
13 my family, my wife.

14 So I'm here to show my support,
15 and I can give you an idea of what my
16 pension was, and that was in 1981. This
17 will be very brief. The pension at that
18 time was 19,000 annually. Social
19 Security between my wife and myself
20 totals maybe \$8,000. So we're talking
21 about prescription, health, heating,
22 utilities, what-have-you.

23 There's a lot of good men in
24 this audience, a lot of men who worked
25 hard, have given their all for this city.

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2 And as I said my words before, they need
3 financial help and they need it now.

4 So I'd like to close with a
5 little verse and the verse is, may the
6 road rise up to meet you, may the wind be
7 always at your back, may the sun shine
8 warm upon your face, may the rain fall
9 soft upon your fields, and until we meet
10 again, may the good Lord hold you in the
11 palm of his hand.

12 Thank you.

13 (Applause.)

14 MR. EDDIS: At this time, I
15 would like to ask Ron Stagliano.

16 MR. STAGLIANO: My name is Ron
17 Stagliano. I retired in 2003 after 33
18 and a half years in the Police
19 Department. In 2004, I was elected to a
20 seat on the City's Pension Fund as a
21 trustee.

22 Mr. Turner was fairly eloquent.
23 One of the things I didn't bargain for
24 when I was elected as a trustee on the
25 fund -- I knew the fund had tough

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2 financial times, but you become the voice
3 of all these folks sitting in the
4 audience here, and it's painful to hear
5 their stories, people struggling to pay
6 their medical premium. Don't forget, a
7 lot of these retirees sitting here,
8 Police and Fire, do not qualify for
9 Social Security. They're not part of the
10 Social Security system. There's folks
11 sitting in this room paying
12 three-quarters of their pension for their
13 healthcare.

14 Some of the ones that do
15 qualify for Social Security are subject
16 to the government offset. Even if they
17 qualify as a spouse, that part of their
18 benefit gets taken away because they have
19 a government pension.

20 As a trustee on the Pension
21 Fund, I'm well aware of the fund's
22 financial condition. The fund has
23 done -- I think the fund has performed
24 fairly well over the past three years
25 since I've been there. Actually, the

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2 fund was nominated this year for an
3 award, mid-size plan of the year, based
4 on the model of its asset allocation, and
5 I think that's a good sign for the fund
6 going forward. But there's a real need
7 here for these folks sitting behind me
8 and I would urge that this bill be passed
9 to give these folks some relief.

10 Thank you.

11 MR. EDDIS: Thank you, Ron.

12 At this time also, what we have
13 with us is, we have our actuary, Joe
14 Duda, and any questions we can possibly
15 provide today or at any future settings,
16 we're available 24 hours a day.

17 I think everybody sees from our
18 testimony, as you hear from the other,
19 that we're really in a situation that our
20 members are really in need. We come to
21 you for help. We believe that the
22 initial bill has the ability to be able
23 to step in and make the necessary
24 adjustments to be able to provide our
25 members.

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2 As we heard, 15, 16 years, some
3 of our members won't be here in 15, 16
4 years. We know -- and I think the ones
5 that sat there when we say this word will
6 all sit back and have a little chuckle
7 when we talked originally about
8 smoothing. Smoothing was something that
9 we got a big kick out of in '99.
10 Smoothing seems to go to from smoothing
11 to be something other than something
12 soft. I think it's become very hard,
13 because every year you're being offset by
14 another.

15 I think that we see at this
16 time based on the legislation that's
17 here, we need Council to step in, make
18 the necessary changes, to let it be
19 determined on this year's performance so
20 we can give these people something while
21 they're still young enough to enjoy it
22 and, more importantly, take care of their
23 families.

24 Any questions we're here.

25 COUNCILMAN RAMOS: Any

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2 questions from this Committee for the
3 panel?

4 (No response.)

5 COUNCILMAN RAMOS: Seeing none,
6 thank you so much for your testimony.

7 MR. EDDIS: Thank you.

8 COUNCILMAN RAMOS: Next panel,
9 Mr. Brian McBride. Is Jim Weeler from
10 the FOP also testifying here today, Bobby
11 Eddis?

12 MR. EDDIS: He's here with us
13 as back-up.

14 We're fine. Thank you.

15 COUNCILMAN RAMOS: Okay.

16 Mr. McBride, if you can just bring
17 everyone that we have scheduled here from
18 the FOP to testify to come up, please.
19 The names I have is Mr. John Reilly and I
20 have Mr. Bill Rusdin.

21 MR. McBRIDE: Yes, sir.

22 COUNCILMAN RAMOS: Okay.

23 MR. McBRIDE: I want to thank
24 this panel for allowing us this time.

25 When this bill was originally

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2 conceived, it had the backing and input
3 of four municipal unions. The same
4 applies today. You are joined here today
5 before this Council by District Council
6 33; District Council 47; FOP, Lodge 5;
7 and IAFF, Local 22.

8 The Pension Fund was funded
9 approximately 52 percent when this bill
10 was originally put forth. Today we are
11 funded at approximately the same. The
12 pension obligation bond, which amounted
13 to \$1.25 billion, was deposited by the
14 City on February 2, 1999 and pushed the
15 fund to an artificial high of 76.7
16 percent, which then became the inflated
17 fund basis for July 1, 1999. No one knew
18 that the funding basis percentage of 76.7
19 percent, which was a direct result of the
20 pension obligation bond, would deny our
21 retirees, who served this city
22 faithfully, the benefit they so deserved
23 and which was the intent of City Council
24 at the time.

25 I would like to point out that

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2 the dedicated members of Police and Fire
3 Departments do not pay into Social
4 Security and, therefore, are generally
5 denied that benefit. If they have earned
6 Social Security credits prior to City
7 employment or are forced to take a job
8 while in retirement to meet their needs
9 for healthcare costs or to keep up with
10 the rise in the cost of living, they are
11 further hindered by the government
12 pension offset, which reduces their
13 entitlement by 60 percent for the first
14 20 years of earned credits. They can,
15 however, earn five percent for each year
16 after 20 years, for a maximum benefit of
17 90 percent at 30 years.

18 Some of our retirees are not
19 even covered by Medicare. One recently
20 chose healthcare over an apartment and is
21 living in his car because he couldn't
22 afford both. We cannot in good
23 conscience allow a retiree to be forced
24 to make this decision.

25 We are asking that the

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2 honorable members of City Council to
3 recognize the needs of my sisters and
4 brothers who serve this city
5 faithfully -- District Council 33;
6 District Council 47; FOP, Lodge 5; and
7 IAFF, Local 22 -- and correct this by
8 passing Bill No. 060828.

9 I'm joined today by a retiree
10 who is doing very well. His name is Bill
11 Rusdin. I've known him for my 32 years
12 with the Philadelphia Fire Department,
13 and he's been retired for a few years
14 now.

15 Bill Rusdin.

16 MR. RUSDIN: Hello. My name is
17 Bill Rusdin, 27 and a half years with the
18 Fire Department and four years military
19 time. I retired in 1992, and at that
20 time, it was a medical reason, lungs and
21 sinus problems and so forth and so on.

22 After being out for
23 approximately four and a half years,
24 that's when, of course, my wife and I sat
25 down and talked and realized that we

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2 didn't have medical coverage. So we went
3 to the COBRA plan, which was very
4 expensive, and didn't stay on it too
5 long, because my wife surprised me one
6 night after having five children and we
7 now have 15 grandchildren and said, I'm
8 going to go to work, Bill. And I went,
9 Oh, my God. But she did go to work to
10 help supplement our income and, of
11 course, go for the medical part also.

12 Since that time, we're holding
13 on. We're not as bad as other people,
14 but I'm here to represent a small
15 fraction of people of what our future is
16 going to bring us, and that is the fact
17 that with all the medical costs probably
18 going to double in the next ten years or
19 greater, there's going to be a lot of us
20 out there that are going to really have
21 to struggle.

22 The supplement of the income
23 from my wife I've been most grateful for.
24 And not everybody, of course, still has
25 their wives or their wives don't have

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2 their husbands, and they're the ones that
3 are really suffering out there and need
4 this bill passed to help them along.

5 To speak a little bit about
6 medical, even though my wife is working,
7 who will retire this June, we'll be going
8 into the Medicare and so forth and so on,
9 and everybody knows what that costs and
10 the prescription plans and so forth and
11 so on. This burden that must be with
12 people that don't have any help
13 whatsoever or very little help and are
14 lower income than we are, I ask and beg
15 of you to look at passing this bill to
16 help them and those that are really in
17 need and, of course, a possible set-up
18 for what the future may bring. The
19 financial hardship is tough on people
20 that have something. For those who have
21 little, it's very hard to take.

22 So I thank you for your time
23 and just close saying, with 15
24 grandchildren and five children, I've
25 been blessed and I do get some help from

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2 them once in a while with shoveling and
3 going to the store and doing different
4 things. So of those who aren't blessed,
5 I beg of you for their help.

6 Thank you.

7 COUNCILMAN RAMOS: Thank you
8 for your testimony.

9 Councilman Kenney.

10 COUNCILMAN KENNEY: Thank you.

11 I thank you for your testimony,
12 but don't ever think you have to ever beg
13 us for anything.

14 MR. RUSDIN: Excuse me, sir?

15 COUNCILMAN KENNEY: Don't ever
16 think you ever have to beg us for
17 anything. It's something that you
18 deserve.

19 MR. RUSDIN: Thank you, sir.

20 COUNCILMAN KENNEY: Thank you.

21 MR. McBRIDE: At this time, I'd
22 like to introduce someone you probably
23 all very well know, John "Moon" Reilly,
24 who is a past President of Local 22 and
25 is our pension representative.

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2 MR. REILLY: Chairman Ramos and
3 members of this Civil Service and Labor
4 Committee, I passed out a package of four
5 different items that you all have right
6 now, and from that, I'm going to start.

7 My name is John A. Reilly, a
8 member of the Philadelphia Board of
9 Pensions and Retirement since 1976, past
10 President of Local 22, Philadelphia
11 Firefighters Union and a retired
12 firefighter, and this is to address and
13 hope with your help the passage of this
14 bill.

15 The Pension Adjustment Fund:
16 This bill is presented from the combined
17 efforts of the four major unions in the
18 City of Philadelphia: District Council
19 33; District Council 47; Fraternal Order
20 of Police, Lodge 5; and Local 22,
21 Philadelphia Firefighters Union.

22 The Pension Adjustment Fund
23 provided the same monetary provisions as
24 the lump sum payments to the
25 beneficiaries or a survivor who was 60

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2 years of age and would have been
3 receiving those benefits the last ten
4 years. When this kicked in, you didn't
5 have to be 60 anymore, but you still had
6 to be retired ten years. The Board of
7 Pensions had three options of which to
8 adopt for this here. Pay it to our
9 pensioners.

10 The Board, in full agreement
11 with their fiduciary responsibility,
12 opted lump sum bonuses. This provided
13 one-time payments to retirees,
14 beneficiaries and survivors which do not
15 increase monthly pension benefits.

16 This option allowed the Board
17 to give our retired civil servants and
18 beneficiaries and survivors a pension
19 benefit to reflect their dedication to
20 the City of Philadelphia. This option
21 does not put a financial burden on the
22 City government or the City's taxpayers.
23 It is financed by the growth of the fund
24 by the returns of their investments.

25 If there is no growth of better

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2 than one percent above the actuary
3 assumption for the fiscal year, there is
4 no disbursement from the Pension
5 Adjustment Fund. If the growth is above
6 one percent of the assumption, those
7 figures above one percent of the actuary
8 assumption and the 15 percent shall be
9 split 50/50 with the Board of Pensions
10 and Retirement and the retirees and their
11 survivors.

12 The percentage of funding of
13 the Board before the infusion of monies
14 from the pension obligation bond was
15 approximately 52 percent. The infusion
16 of this money raised the Board's funding
17 percentage to 76.7 percent. The money
18 from the pension obligation bond was
19 transferred to the Board of Pensions and
20 Retirement on February 2, 1999.

21 Now, I have to tell you in the
22 context what was happening. This bill,
23 the Pension Adjustment Fund, everything
24 was happening at the same time. And the
25 Pension Fund was signed into law. So we

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2 get that on the 2nd of February. On the
3 3rd of March of 1999, this becomes law,
4 the Pension Adjustment Fund. So at that
5 point, the funding was about still 52
6 percent. It didn't become 76.7 percent
7 until the closing of the books on June
8 30th of 1999, and that's where we are.

9 So to lead this 76.7 percent
10 funding as the second barrier of making
11 money, giving pension benefits to our
12 retirees, it would never happen. As you
13 heard the Finance Director testify, it
14 will take 13 to 15 years. And there's a
15 few things that happened after this.

16 That's my prepared statements,
17 but there was a few questions asked I
18 would like to address.

19 I went on board in 1976. The
20 fund, the total assets of the fund in
21 1976, was \$360 million. Here we are 32
22 years later, 31 years later. It's worth
23 4 billion 8 hundred million. When the
24 infusions of money in '99 from the
25 Pension Adjustment Fund, the top monies

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2 that we had in the Board of Pensions and
3 Retirement was 5 billion 1 hundred
4 million dollars, and we were 76 percent
5 funded. Right now with 4 billion 3 we're
6 only 53 percent funded. So what we, the
7 City unions, are asking this august body
8 is to give us some relief to our
9 retirees.

10 Now, another question was
11 asked, how did we get in this
12 predicament? Well, up until 1982 -- and
13 Joe Herkness is here now, who became the
14 Chief -- he was the Chief of the Board of
15 Pensions and Retirement.

16 So with the \$360 million, we
17 grew this fund pretty well. So up until
18 1982, in 1982, this Board of Pensions had
19 no investments in equity. They used to
20 cut bonds out, four percent, two percent.
21 And what happened? They're losing money
22 all the time.

23 There were two court cases, one
24 by a man by the name of Debroski and a
25 firefighter by the name of Seral Bogan

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2 (ph), that made this court over 40 years
3 in Debroski give extra monies to the
4 Board of Pensions and Retirement. With
5 the Seral Bogan, it was over 20 years.
6 They have been repaid.

7 Now, you heard the Chief
8 Investment Officer testify about the fact
9 that doing the MMO -- and by law, they
10 can, but before that, from '93, '94 up
11 until the year 2002, they were giving a
12 hot percent of what our actuary said.
13 Since that time, 2003, 4 and 5, it went
14 91.9, 79.9 and 83.6. Now, this is in
15 compliance with the law, but it's an
16 awful lot of difference of money.

17 And, number two, someone on
18 this panel said to the fact that the
19 years 2001, 2002. Everybody who was in
20 the stock market lost money. Well, the
21 Commonwealth of Pennsylvania enacted a
22 law that gave you the right to write off
23 those two years. I may be using the
24 wrong word, but you got an adjustment for
25 those two years. So it helped. By the

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2 City of Philadelphia taking advantage of
3 it, it reduced their payments between \$13
4 and \$16 million over the lifetime of that
5 benefit. It gave them time to reorganize
6 and make the mortgage longer.

7 So there's a lot of things that
8 happened where we are today. We had --
9 well, Carol is going to mention when we
10 bailed the City out in 1991 or 1992 when
11 this city was going bankrupt. But Carol
12 is going to address that.

13 So that's all I have at this
14 point, but I ask your support in granting
15 this Pension Adjustment Fund bill. Thank
16 you very much.

17 COUNCILMAN RAMOS: Thank you
18 for your testimony.

19 Any questions from this
20 Committee to our panel?

21 (No response.)

22 COUNCILMAN RAMOS: Seeing none,
23 thank you so much for your time this
24 morning.

25 MR. McBRIDE: Thank you very

1 2/27/07 - LABOR - BILL 060828, ETC.

2 much.

3 COUNCILMAN RAMOS: Rob Dubow,

4 Executive Director of PICA.

5 Councilman Kenney.

6 COUNCILMAN KENNEY: Thank you,

7 Mr. Chairman. I have to leave the

8 Chamber for a period of time. In my

9 absence if the vote is taken, I'd like to

10 be recorded as voting aye on both bills

11 and any rules suspension requests. Thank

12 you.

13 COUNCILMAN RAMOS: Thank you.

14 Councilman Brian O'Neill has

15 joined us. Welcome.

16 COUNCILMAN O'NEILL: If I

17 could, while we still have some positive

18 testimony around. Mr. Dubow is coming

19 in. I want to stay positive as long as

20 possible.

21 I was here, as I know

22 Councilman DiCicco and Councilman Kenney

23 were, when we did the original

24 legislation, and my dad just missed -- he

25 was a 36-year pensioner from the Police

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2 Department and he died right before the
3 two years. And I'm sure it's his biggest
4 regret, if he had been alive, was that he
5 wasn't around for it, because that's all
6 he talked about. He was a minimum
7 pensioner.

8 I had gotten so many calls from
9 people in the audience and others that I
10 wanted to come to the hearing even though
11 I wasn't on the Committee to express my
12 support.

13 COUNCILMAN RAMOS: I appreciate
14 your presence.

15 COUNCILMAN O'NEILL: Thank you.

16 COUNCILMAN RAMOS: Mr. Dubow.

17 MR. DUBOW: Good morning,
18 Councilman Ramos and members of the
19 Committee. My name is Rob Dubow. I'm
20 the Executive Director of the
21 Pennsylvania Intergovernmental
22 Cooperation Authority. I'm here to
23 testify in opposition to Bill No. 060828,
24 which would eliminate the requirement
25 that the Pension Fund be approximately 77

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2 percent funded before payments are made
3 to the Pension Adjustment Fund.

4 PICA issued a report on the
5 City's Pension Fund last year and has
6 written about the fund's challenges in
7 many of its reports. Rather than
8 repeating those descriptions, I will
9 attach our report to the testimony. I
10 will, however, provide a brief discussion
11 of what the bill is intended to do, the
12 condition of the Pension Fund and the
13 reasons PICA believes the bill should not
14 become law.

15 The bill's desire to help
16 increase payments to pensioners is
17 understandable. Unfortunately, the
18 Pension Fund is not in a position to
19 assume the extra burden the bill would
20 create. There was a rationale for the
21 requirement that the Pension Fund be able
22 to meet a certain percent of its
23 liabilities before payments are made to
24 the Pension Adjustment Fund. It simply
25 doesn't make sense to impose new

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2 liabilities on a fund that only has
3 assets to meet about half of its current
4 liabilities.

5 The City's last actuarial
6 report shows that the percent of the
7 City's pension liabilities that are
8 funded is only 53 percent, down from
9 close to 80 percent as recently as the
10 beginning of this Administration. At the
11 same time, the amount that the City's
12 General Fund must pay into the Pension
13 Fund has more than doubled, from under
14 200 million to well over 400 million.
15 That increase of over 200 million means
16 that that money, which could have gone to
17 services such as improving public safety,
18 is not available to the General Fund.

19 The situation is not expected
20 to improve, as the recently released
21 proposed Five-Year Plan shows payments of
22 almost \$480 million by 2012. This bill
23 would likely lead to an increased
24 liability and an increase in the minimum
25 payment due to the Pension Fund.

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2 As the increase in General Fund
3 contributions to the Pension Fund shows,
4 the City's taxpayers are assuming the
5 burden of increasing the weakness of the
6 Pension Fund. This bill would increase
7 that burden.

8 With the dramatic decrease in
9 its ability to meet its obligations and
10 the equally dramatic increase in required
11 General Fund contributions, the Pension
12 Fund is like a sick patient. Rather than
13 providing any cure for the fund's
14 disease, this bill would only make the
15 fund sicker.

16 That concludes my testimony.
17 I'd be happy to answer any questions.

18 COUNCILMAN RAMOS: Thank you
19 for your testimony.

20 Councilman Goode.

21 COUNCILMAN GOODE: Thank you,
22 Mr. Chairman.

23 Good morning, Mr. Dubow.

24 MR. DUBOW: Good morning.

25 COUNCILMAN GOODE: When was the

1 2/27/07 - LABOR - BILL 060828, ETC.

2 shift to the MMO?

3 MR. DUBOW: I'm sorry. I

4 didn't hear you.

5 COUNCILMAN GOODE: When was the

6 shift to the MMO?

7 MR. DUBOW: I believe it was in

8 2002.

9 COUNCILMAN GOODE: And whose

10 decision was that?

11 MR. DUBOW: I think it was the

12 Mayor's decision.

13 COUNCILMAN GOODE: And whose

14 suggestion was it?

15 MR. DUBOW: It was one of a

16 number of options that the Finance

17 Department, Budget Department when I was

18 there, put on the table as potential ways

19 to close what was an enormous gap in

20 General Fund projections.

21 COUNCILMAN GOODE: And what was

22 the specific recommendation at that time?

23 MR. DUBOW: The recommendation?

24 COUNCILMAN GOODE: That you

25 move to the MMO and that you move to what

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2 specifically? What was the specific
3 funding level that you move to at that
4 point?

5 MR. DUBOW: That the City pay
6 its minimum municipal obligation under
7 state law, and that change reduced the
8 City's payment to the Pension Fund by
9 probably about \$50 million a year, and
10 the reason that change was made was that
11 the other option was making more dramatic
12 reductions in the City's General Fund
13 budget, so cutting the amount that was
14 appropriated for City departments.

15 COUNCILMAN GOODE: That was the
16 deal with the economic downturn at the
17 time, the deal with the negative fund
18 balance around that period. Since that
19 time, times have changed. What has
20 changed about the MMO and the use of the
21 MMO?

22 MR. DUBOW: I'm not sure I
23 understand the question.

24 COUNCILMAN GOODE: The question
25 is, to what extent has the City shifted

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2 its policy since that time, since there
3 was a turnaround?

4 MR. DUBOW: The City continues
5 to pay the MMO. It hasn't changed that
6 policy.

7 COUNCILMAN GOODE: And why is
8 that?

9 MR. DUBOW: I'm not in the
10 Administration anymore, so I don't know
11 what their rationale is. I assume it's
12 because they don't want to make -- I
13 really don't have anything to do with
14 that decision now, but --

15 COUNCILMAN GOODE: While you
16 don't have anything to do with that
17 decision right now, are you saying you
18 don't know why?

19 MR. DUBOW: Well, no. I was
20 about to tell you why I assume they're
21 doing it, which is that a shift back from
22 the MMO to paying under the City's
23 funding policy would mean an increase in
24 the contribution to the Pension Fund of
25 tens of millions of dollars, which would

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2 mean that the plan that you just got that
3 has a \$46 million fund balance at the end
4 of 2012 would be out of balance by
5 probably hundreds of millions of dollars
6 and that it would have required changes
7 to the funding for almost all of the
8 departments or increases in taxes. So I
9 would guess that's why they don't make
10 the change.

11 COUNCILMAN GOODE: That was
12 pretty funny.

13 MR. DUBOW: I try to entertain
14 you.

15 COUNCILMAN GOODE: Has the City
16 had a negative fund balance in what year?

17 MR. DUBOW: I think it was
18 2004, so negative \$46 million fund
19 balance.

20 COUNCILMAN GOODE: And what was
21 the fund balance the following year?

22 MR. DUBOW: It was positive --
23 I don't have the exact number. It's been
24 positive every year since then. Last
25 year it ended at about 250 million.

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2 COUNCILMAN GOODE: I understand
3 that you're saying that the fund balance
4 is going to again five years out return
5 at 46 million and that a few years back
6 we had a negative fund balance, but in
7 between that time, I still don't
8 understand your rationale for why you
9 believe the City has been putting in the
10 minimum.

11 MR. DUBOW: Well, because what
12 the City looks at -- the City has to have
13 a balanced five-year plan. It can't look
14 at just one year at a time. So when the
15 City --

16 COUNCILMAN GOODE: So did the
17 City anticipate a quarter of a billion
18 dollar fund balance?

19 MR. DUBOW: Should the City
20 anticipate a quarter billion dollar fund
21 balance going forward?

22 COUNCILMAN GOODE: No, no, no.
23 Did the City --

24 MR. DUBOW: No. The City now
25 is in a position where it assumes that

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2 it's going to have \$46 million in a plan
3 that also assumes it's going to get \$90
4 million from the state that's not in the
5 state budget.

6 COUNCILMAN GOODE: My question
7 is this, is, you're suggesting that the
8 decisions that were made as the fund
9 balance was improving was based upon a
10 five-year financial plan. I'm saying
11 within those five-year financial plans
12 that were done while you were still
13 Budget Director, did the City assume that
14 there were going to be positive fund
15 balances that would eventually total over
16 a quarter of a billion dollars?

17 MR. DUBOW: The City assumed
18 positive fund balances but not as large
19 as \$250 million. There were things we
20 didn't project, such as the real estate
21 transfer tax quadrupling in seven years.
22 So, no, we didn't --

23 COUNCILMAN GOODE: So is it
24 true or not true that over those years
25 the City could have contributed more than

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2 the minimum?

3 MR. DUBOW: The City could have
4 contributed more than the minimum over
5 those years, yes, it could have.

6 COUNCILMAN GOODE: Thank you.

7 COUNCILMAN RAMOS: Any other
8 questions for this witness?

9 (No response.)

10 COUNCILMAN RAMOS: In your last
11 sentence -- and we understand, as
12 Councilman Kenney very well stated
13 earlier in the hearing, that we have an
14 obligation on this side as well to deal
15 with the impact of this service that I
16 think is very much needed to our
17 municipal employees, firefighters and all
18 the other municipal employees, firemen,
19 policemen and our other municipal
20 employees, but here you refer to the
21 Pension Fund as a sick patient. So we're
22 trying to reconcile here your description
23 of the fund as a sick patient with some
24 of the people in the audience having
25 health issues. Those are the real sick

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2 patients that we have to look out for,
3 the families of these men and women who
4 have given their lives for public
5 service.

6 So we have to find a way to
7 reconcile this where we don't worry about
8 your metaphor of the fund as being a sick
9 patient with people that are actually
10 sick and can't afford to pay for their
11 medical bills because their Pension Fund
12 has not increased, it is not up to COLA
13 standards.

14 So we have to find a way to
15 reconcile this, because we cannot just
16 say we cannot do it and just neglect the
17 reality of the people that have come here
18 this morning.

19 MR. DUBOW: I completely
20 understand and I understand it's a very
21 real issue. I guess my problem with the
22 bill is that it comes at a time when the
23 Pension Fund is in trouble and it doesn't
24 in any way address that.

25 COUNCILMAN RAMOS: Do you have

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2 any ideas?

3 MR. DUBOW: Well, in our
4 report, yeah, we listed a whole number
5 of --

6 COUNCILMAN RAMOS: As we
7 protect these families.

8 MR. DUBOW: Yes. I mean, there
9 are a whole number -- well, most actually
10 what we talked about in our report was
11 really things you could do with new
12 employees. We didn't really talk about
13 changing the benefit for existing
14 employees or retirees in any way, but
15 there are a series of recommendations in
16 there.

17 COUNCILMAN RAMOS: I'll now
18 defer to Councilman Goode.

19 COUNCILMAN GOODE: Thank you,
20 Mr. Chairman.

21 I guess the question that
22 Councilman Ramos has asked is the same
23 question I asked Mr. Jannetti. At what
24 point do you believe that we could offer
25 a COLA to these retirees in terms of your

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2 financial projections?

3 MR. DUBOW: Right. And a lot
4 of that depends on what earnings the fund
5 actually receives. The answer you got
6 before, the 13 to 15 years, assumed that
7 you would continue at eight and
8 three-quarters, and if you continue at
9 eight and three-quarters, there's not
10 going to be any contribution to the
11 Pension Adjustment Fund anyway. It
12 really depends on how much in excess of
13 the eight and three-quarters you wind up
14 getting. That's really what it comes
15 down to, and I don't have those numbers.

16 COUNCILMAN GOODE: I understand
17 that, Mr. Dubow. My question was at what
18 point do you believe we could offer a
19 COLA, in your estimation.

20 MR. DUBOW: If your investment
21 returns keep in excess of eight and
22 three-quarters, say they were a percent
23 or two above, I think you could
24 probably -- and I'm just guessing -- cut
25 that time in half.

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2 COUNCILMAN GOODE: Thank you.

3 COUNCILMAN RAMOS: Will you
4 submit to the Chair, please, any ideas
5 that you have moving forward in the
6 future to address this issue. You've
7 been on all sides of this issue.

8 MR. DUBOW: I mean, I actually
9 have. It's attached to the testimony.
10 It's the report that we had done, and
11 there are a series of recommendations.

12 COUNCILMAN RAMOS: Thank you
13 for your testimony.

14 Councilman Greenlee.

15 COUNCILMAN GREENLEE: Yeah.
16 Just follow-up on that. But I think I
17 heard you say, Mr. Dubow, that you didn't
18 have any suggestions as far as the
19 pensioners go; what you were talking
20 about had to do with the present City
21 employees? Did I hear that right?

22 MR. DUBOW: No. It had to do
23 with future City employees, not current
24 employees or current retirees.

25 COUNCILMAN GREENLEE: So do you

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2 have any recommendations about what we're
3 talking about today?

4 MR. DUBOW: Well, the
5 recommendations that we were talking
6 about was actually how to reduce the
7 unfunded liability over time, which would
8 involve for new employees things like
9 looking at the way pensions are
10 calculated, looking at contributions from
11 employees and maybe even looking for new
12 employees, at least offering them the
13 ability to go to a defined contribution
14 plan instead of a defined benefit plan.
15 And all those things would help the
16 health of the Pension Fund, which in the
17 long run would help all the people in
18 this room.

19 COUNCILMAN GREENLEE: How long
20 a run?

21 MR. DUBOW: Well, you start to
22 get benefits almost immediately, and
23 those benefits then get larger and larger
24 over time.

25 COUNCILMAN GREENLEE: Was there

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2 any discussion directly about the
3 pensioners of today? I mean, as far
4 as -- or is it just basically if you take
5 care of the future, it will eventually
6 help the others?

7 MR. DUBOW: In terms of making
8 changes, we didn't recommend any changes
9 for benefits to current retirees or
10 employees. I mean, there's discussion of
11 how their benefits compare to other
12 cities.

13 COUNCILMAN GREENLEE: How was
14 that, by the way? I asked Mr. Jannetti
15 that. How did that compare?

16 MR. DUBOW: Their benefits were
17 comparable to other cities. Some places
18 had started to make changes that made
19 their benefits lower than the benefits
20 here; other places have slightly higher
21 benefits. But they were not out of line
22 with other jurisdictions.

23 COUNCILMAN GREENLEE: Do you
24 know was there cost of living adjustments
25 in some of the other major cities to the

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2 pensioners?

3 MR. DUBOW: I don't remember.

4 I'd have to check that. I don't

5 remember.

6 COUNCILMAN GREENLEE: Okay.

7 Thank you, Mr. Chairman.

8 COUNCILMAN RAMOS: Any other

9 questions from this Committee?

10 (No response.)

11 COUNCILMAN RAMOS: Seeing none,

12 thank you, Mr. Dubow, for your testimony

13 this morning.

14 The next panel will be members

15 of District Council 47 and 33, Mr. Tom

16 Cronin, Carol Stukes, DC 47 pension

17 representative, Mr. George Karalius of

18 District Council 47 and Mr. Sherman

19 Harris from District Council 33.

20 MR. CRONIN: Good morning,

21 Mr. Chairman, members of City Council.

22 COUNCILMAN RAMOS: Good

23 morning.

24 MR. CRONIN: The union sister

25 on my right and the union brother on my

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2 left will give the major testimony for
3 District Council 47 this morning. I'm
4 merely in an Alan Arkin role as a
5 supporting actor today. But I do want to
6 make, if I could, a couple of comments.

7 COUNCILMAN RAMOS: Tom, can you
8 please state your name for the record.

9 MR. CRONIN: Sure. My name is
10 Thomas Paine Cronin. I'm President of
11 AFSCME District Council 47.

12 COUNCILMAN RAMOS: Thank you.

13 MR. CRONIN: First of all, I
14 want to say to Jim Turner, who is still
15 here, I want to publicly say this:
16 That's some of the most calmest and most
17 eloquent testimony that I have heard in a
18 long time with respect to pensioners, and
19 I just want to publicly thank him for his
20 significant contribution today to all
21 City employees.

22 One of the comments -- and I'm
23 here certainly and our union is here in
24 total solidarity with the uniformed
25 services and with District Council 33.

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2 So I want to make that absolutely clear.

3 We have four City unions
4 together and this is where we get our
5 strength, and I'm proud to say that we're
6 going to stay together.

7 I want to make a comment about
8 the issue that was raised about the COLA
9 saying, well, anywhere from 13 to 16
10 years we could afford a COLA, and then
11 the comment -- I heard another comment
12 that was made that, will some of our
13 people be around in 13 or 16 years.
14 Well, we have people, gentlemen, that may
15 not be around for another 15 or 16 months
16 and they need this relief now.

17 It was also said that what
18 we're asking for is really a minor
19 adjustment. We're not asking for a huge
20 increase here. We're asking for a minor
21 adjustment. And it scares me when I hear
22 somebody who I personally know and like,
23 Rob Dubow in the back, today sounded like
24 a MAC machine that talks, talk about
25 changing the pension for the newer

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2 workers. And I know we're not here to
3 talk about that, but let me just -- if
4 that's a shot across the bowel, let me
5 just say that we'll be prepared to answer
6 that at the time of labor negotiations,
7 because we're not going to take a step
8 backward on pension issues for our older
9 employees and we're not going to take a
10 step backward for our newer employees on
11 that issue.

12 A comment was made by Moon
13 Reilly, kind of stole our thunder a
14 little bit, about sacrifices that the
15 City employees have made throughout the
16 years and he made reference to something
17 that Carol may want to talk about a
18 little bit, and, that is, when this City
19 was in trouble -- and this is certainly
20 not to point the finger at anyone here or
21 anyone in the past, but when this City
22 was in trouble in the '80s and the
23 beginning of the '90s and there was a
24 real threat, there were stories in the
25 print and the electronic media every day

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2 about the crisis that we faced in the
3 City, that it was going to go bankrupt,
4 that there were going to be no City
5 services, no City paychecks, et cetera,
6 et cetera, I just want to remind folks
7 that it was the City unions here and the
8 people in this building, some of them who
9 are no longer here, that made that
10 sacrifice for the City and said that you
11 can use the Pension Fund to help out the
12 City so we can continue to provide
13 services, a decent level of care to all
14 of the people in the City of
15 Philadelphia. We made that sacrifice
16 then. Somebody could come back and say,
17 Well, you got a fair rate of return at
18 the end. We didn't dictate that fair
19 rate of return. The banks did. But I
20 just want to remind people that it was
21 the City unions that stepped up to the
22 plate when we needed to step up to the
23 plate for everyone in the City, whether
24 they were union members, whether they
25 were just regular citizens,

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2 what-have-you.

3 Finally, like other union
4 leaders, I have heard time and time
5 again, particularly our older retirees
6 who come in who get a pension check,
7 maybe they retired in the late '70s or
8 early '80s, and what they have to pay
9 for, the escalating costs of healthcare,
10 and what's left over that they may have
11 to pay for the rest of their bills after
12 they pay their healthcare is just -- it's
13 a crime. It really is a crime.

14 And, finally, I want to say
15 that to all of you -- and it's just a
16 reminder that the folks that we're
17 talking about, the retirees, they can't
18 strike and they can't take job actions,
19 whether it's this flu or that flu, or do
20 anything of the sort. What they're
21 looking for really is a small measure of
22 justice by coming here and asking you to
23 consider the facts, because really you
24 are, along with the unions, the only
25 opportunity that they have not to be

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2 totally condemned to a life of poverty.
3 So I would just like you to please
4 consider that, and say thank you for
5 hearing me out.

6 COUNCILMAN GOODE: Please state
7 your name for the record and proceed with
8 your testimony.

9 MR. KARALIUS: I am George
10 Karalius, former City employee, retired.
11 Currently for the last seven years I've
12 been a trustee of the retiree chapter
13 District Council 47. More recently on
14 the Executive Board. I am their
15 representative on the Pension Board as an
16 observer. I have no vote, no say. But
17 I've been in the investment and insurance
18 field for the last 15 years since I
19 retired and I have a good handle and
20 understanding of the funding and the
21 workings of the Pension Fund.

22 You know, last time I testified
23 here was when Jimmy Paone had an
24 inquisition about why I made the Mummers
25 march in the rain in the 1989 parade.

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2 Well, today, many years later, I'm here
3 in a more grave matter that has been
4 addressed by all my former colleagues,
5 co-workers, Moon Reilly and everybody
6 else. It's the state of our retirees.

7 Now, I represent over a
8 thousand in our retiree chapter, District
9 Council 47 retirees. We expect we'll be
10 up to 2,000 in the next year and a half,
11 maybe less. Many of those people have
12 retired 20, 25 years ago. They're in
13 their 80's. My friends, they're
14 starving. Their entire pension check
15 goes to cover for their health costs, as
16 you heard from many others before, and a
17 lot of times they have to add to their
18 health insurance out of whatever other
19 sources they have. They're on poverty
20 line.

21 You know, it is very difficult
22 for me to explain, because they know I
23 attend most of the Pension Board
24 meetings, how the Pension Fund can afford
25 100, 200, 300, 400 thousand dollars in

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2 DROP money and yet we cannot get a simple
3 perhaps one hundred dollar a year for
4 each year of retirement for our retirees.

5 My friends, if people have been
6 retired 25 years ago and they're getting
7 a pension check several hundred dollars a
8 month and they get a check for 2,500,
9 that's more than covers their four, five
10 month pension. That covers a lot of
11 their health insurance costs. They're
12 the people that we're most concerned
13 about.

14 I retired. I have another job,
15 another career. I'm doing well, but if I
16 had to live just on my pension -- my
17 purchasing power back in '92 was \$42,000.
18 My pension today, my purchasing power is
19 less than \$14,000, and I retired well.
20 Think about those that left with pensions
21 of 8, 9, 10 thousand dollars 20, 25 years
22 ago.

23 Really, the retirees are in
24 your hands. We ask for an adjustment to
25 the Pension Adjustment Fund. I think

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2 that's a very simple solution, and you
3 are really the key.

4 Thank you very much.

5 COUNCILMAN RAMOS: Thank you
6 for your testimony.

7 Ms. Stukes.

8 (Applause.)

9 MS. STUKES: Good morning,
10 everyone. My name is Carol Stukes and
11 I'm a pension trustee for the City Board
12 of Pensions and Retirement representing
13 District Council 47 and all City
14 employees that sits on the Board. My
15 other union trustees, Moon Reilly and Ron
16 Stagliano, had already spoke.
17 Unfortunately, Bill Rubin, who represents
18 District Council 33 and also City
19 employees, is not here today, but they
20 have already told us that 33 gives
21 support to what we're doing today. I
22 want to thank the union presidents for
23 supporting us on this issue.

24 When we did the Pension
25 Adjustment Fund -- and I'm not going to

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2 speak on all the figures and stuff you
3 already heard. I'm the one that always
4 comes from the morale aspect, so I have
5 to deal with from my heart issues here.

6 We had no idea that the City
7 intended to put that 76 percent funding
8 as a requirement. As Moon spoke, when we
9 did the Pension Adjustment Fund, it was
10 at 53 percent. So that's what we assumed
11 the funding level requirement was going
12 to be. But as we sit here today, that's
13 not true.

14 When I got on the Board in
15 1994, I had to deal with a survivor,
16 somebody's widow, who her pension was
17 \$232, and I was like almost crying at the
18 hearing because we had to tell the lady
19 she couldn't have the money no more. And
20 I'm up there fighting with my other
21 colleagues saying, Give her the money,
22 \$238 is a drop in the bucket when you're
23 talking about millions and millions and
24 billions of dollars, and we couldn't do
25 it. And it hit me as a reality that that

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2 could have been my mother. My mother was
3 deceased at the time, but it could have
4 been my mother. It's somebody's mother
5 that no longer has the pension of \$238.

6 Mr. Jannetti talked about the
7 impact on the present active employees
8 and he talked about it on the retirees.
9 Like George said, we did something for
10 the active trustees that the -- the
11 active employees that retired ones don't
12 have. And for all of us sitting in the
13 room going forward, we put in the DROP
14 program, a Deferred Retirement Option
15 Program, that kind of gives our people
16 going out the door some kind of cushion
17 to deal with their finances going out the
18 door. Most people walk out the door with
19 a hundred thousand dollars. Some more
20 than that. And a lot of us have
21 benefitted from that DROP program.
22 Unfortunately, the people that went out
23 before we instituted the DROP program
24 doesn't have any cushion. So they're
25 starving. They're at the dollar store,

1 2/27/07 - LABOR - BILL 060828, ETC.

2 they're buying cat food, they splitting
3 their pills in half. We all know the
4 same situation. They turn on the gas
5 stove to get heat and trying to decide
6 what they're going to do.

7 We are taxpayers. Most people
8 don't think we are, but we are taxpayers.
9 So whatever happens, we have a say in
10 that. As Tom said, every time the City
11 needed help and came to the Pension
12 Board, the four unions got together and
13 said, We're going to help the City and
14 we're going to help them do what they
15 need to do so that the other taxpayers in
16 the City of Philadelphia won't go without
17 service.

18 Talk about the MMO. They
19 reduced the MMO, but the City is having
20 surpluses. You have to fight to get
21 another penny more in above what the MMO
22 said. And I'm asking, is the City taking
23 in their fiduciary responsibility when
24 they do these five-year plans, when they
25 do the budgets and are they considering

1 2/27/07 - LABOR - BILL 060828, ETC.

2 the retirees as part of their five-year
3 plan? Because if they was doing it
4 fiduciarily, it would not be a decision
5 on how are we going to cut future
6 employees, it would be a decision on we
7 have to include the retirees in our
8 budget so that they can get some sort of
9 adjustment.

10 We shouldn't even be dealing
11 with a Pension Adjustment Fund. These
12 retirees should be having a COLA, which
13 this City refused to deal with from the
14 beginning and that's why we had to fight
15 for a Pension Adjustment Fund.

16 When we go around and talk to
17 other cities, the average COLA that
18 people are getting is about four percent.
19 When we sit and tell people we don't even
20 have a COLA, they look at us like we're
21 crazy. And their funds is doing worse
22 than us. They give their people COLAs.

23 So we sit here because we have
24 to always constantly fight the City on
25 what should happen for retirees. And why

1 2/27/07 - LABOR - BILL 060828, ETC.

2 are we fighting for retirees? Because
3 one day we're all going to be retired and
4 somebody is going to be sitting here
5 fighting for us and for that benefit that
6 we're going to need going out the door.

7 And that's where I'm at. I'm
8 not going to make it long. I said what I
9 had to say. It's just that we look at it
10 differently. The trustees take their
11 fiduciary responsibility seriously and
12 that's why we changed the way we do
13 business.

14 We fought and we have been
15 fighting the City to reduce the actuary
16 rate since 1999. It took them six years,
17 six years to bring it down a quarter of a
18 point. Six years. We had testimony in
19 1999 from consultants that said the
20 City's actuary rate of return was too
21 high, too high. So fiduciarily they
22 should have been looking at that, not
23 waiting six years to do it. And that
24 impacts on the return of the fund also.

25 When we tell people that we

1 2/27/07 - LABOR - BILL 060828, ETC.
2 have a nine percent or now eight and
3 three-quarters, they look at us, again,
4 like we're crazy, because most funds is
5 between seven and eight percent. So you
6 see we're still too high. And all we
7 hear from the City is that, But it's
8 going to cost us more money.

9 So I'm saying they're not
10 fiduciarially doing what they're supposed
11 to do to make sure the Pension Fund is
12 whole.

13 Thank you.

14 (Applause.)

15 COUNCILMAN RAMOS: Councilman
16 Greenlee.

17 COUNCILMAN GREENLEE:
18 Ms. Stukes, I just want to make sure this
19 gets on the record, because it answers a
20 question I asked both Mr. Dubow and
21 Mr. Jannetti. You said that your
22 research shows that a lot of cities there
23 are COLAs for the pensioners, correct?

24 MS. STUKES: Yes. And when we
25 testified in 1999 -- in 1998, '99 when we

1 2/27/07 - LABOR - BILL 060828, ETC.

2 was doing the Pension Adjustment Fund,
3 the four unions brought in actuaries and
4 they said the average COLA was about four
5 percent for the different cities that
6 were doing it. So the City knew then
7 that they was looking at like a four
8 percent. We wasn't even asking for that
9 high of a return. Like always, we try to
10 take both sides in consideration when we
11 do these things. You understand what I'm
12 saying?

13 COUNCILMAN GREENLEE: I
14 understand.

15 MS. STUKES: But the average
16 return back then was like four percent.

17 COUNCILMAN GREENLEE: And
18 basically the answer always from the
19 Administration was we couldn't afford it;
20 is that basically it?

21 MS. STUKES: That's right.
22 That's right.

23 COUNCILMAN GREENLEE: Thank
24 you, Mr. Chairman.

25 COUNCILMAN RAMOS: Ms. Stukes,

1 2/27/07 - LABOR - BILL 060828, ETC.

2 thank you so much for everything that you
3 do on the Pension Board. I can say that
4 all of us that are accumulating pension
5 time in the City of Philadelphia, we're
6 all very glad that you're there defending
7 us.

8 MS. STUKES: Thank you.

9 COUNCILMAN RAMOS: Any other
10 questions for this panel?

11 (No response.)

12 COUNCILMAN RAMOS: Seeing none,
13 thank you so much for your testimony this
14 morning.

15 Is there anyone else here that
16 wants to testify in favor or against this
17 bill? Please come forward.

18 Please state your name for the
19 record and proceed.

20 OFFICER McCANN: My name is
21 Robert McCann. I'm a retired
22 Philadelphia police officer. I came down
23 here today after about two weeks ago I
24 called all City Council persons, all of
25 them, in reference to supporting this

1 2/27/07 - LABOR - BILL 060828, ETC.
2 bill for people who are retired like
3 myself. I received ten answers back and
4 I received one phone call hung-up. So
5 they're upsetting me, so I decided to
6 come down here and testify. I gave your
7 secretary my name. And I may be a little
8 different than most people here
9 testifying. I'm down here testifying so
10 that we can get a cost of living for my
11 wife. And let me give you a little
12 example of that.

13 I spent time in uniform as a
14 blue suit and tie man, plain clothes as a
15 blue suit. I was never a boss, never
16 wanted to be a boss. And my college
17 education is the School of the Hard
18 Knocks out there on the street. I'm not
19 a very articulate speaker, but I'm going
20 to tell you where it comes from my heart.

21 I'm married 48 years.
22 Twenty-eight years ago I came to the City
23 when I was working and I asked for a
24 favor. This is the second favor I'm
25 asking for. Twenty-eight years ago my

1 2/27/07 - LABOR - BILL 060828, ETC.

2 wife had cancer. At that time, breast
3 cancer, women had the life of five years
4 to live. I'm fortunate today when I left
5 this morning, 48 years being married,
6 she's still there.

7 But I asked to get transferred
8 to a daywork job. I don't care where it
9 was, sweeping streets, whatever you
10 wanted me to do. The reason why I wasn't
11 transferred when I went to the City for
12 help was because my partner and I made a
13 good amount of arrests and couldn't be
14 spared. My wife has cancer. Twice I put
15 in.

16 I then went to somebody who was
17 here in politics. I told them the story.
18 Twelve o'clock that night I was
19 transferred. So that's the first favor I
20 asked for anybody, and that was for my
21 wife.

22 A young man just testified --
23 and I'm sorry. I don't know all these
24 percentages, all these actuaries, all
25 this type of stuff like that, and I

1 2/27/07 - LABOR - BILL 060828, ETC.
2 apologize for not knowing it, but the
3 young man stated to you, "I understand
4 the problem." I don't see how he can. I
5 believe he's working, getting a pay. And
6 I'm sure in the next 15 years or seven
7 and a half to 15 years that he hopes to
8 get increases in his pay.

9 My electric, my gas, my taxes,
10 my Blue Cross/Blue Shield, car, food
11 comes out to 1,842 a month. My wife
12 hasn't gone to the hairdresser. I
13 haven't gotten my hair cut. We didn't go
14 over to the Mayfair Diner or down to the
15 seashore. This is what it's all about.
16 I'm down here now -- my wife deserves not
17 to say to me, When does the pension check
18 come in so I can make an appointment for
19 the hairdresser? She deserves to go
20 there.

21 Maybe these people don't feel
22 that way. That's what I'm here for.
23 Forty-eight years of the same lady, she
24 deserves it. You don't want to give it
25 to me? Anybody can do what they want to

1 2/27/07 - LABOR - BILL 060828, ETC.

2 me, but you don't do it to my family.

3 I appreciate what you gentlemen
4 here are doing. Every time I walked in
5 these halls for 13 years and I would see
6 different people who were in the City
7 Council or people who are Senators now,
8 all I heard was, Bob, any time I can help
9 you, give me a call, give me a call, give
10 me a call. First time I ask for my wife,
11 because I did a good job, the only thing
12 that was working for me was -- and many
13 of these people are much better policemen
14 than I was.

15 1972 I was in the hospital for
16 quite a number of days. I was fortunate
17 enough to get 11 people out of a fire.
18 And the person who helped get me
19 transferred was the only person that came
20 out to that hospital, PGH, to see me.
21 Newspapers made a big deal about it.
22 Television made a big deal about it. And
23 I never asked for anything. So I'm here
24 today and I'm asking you gentlemen and
25 I'm asking the City Council, there's

1 2/27/07 - LABOR - BILL 060828, ETC.

2 nobody on that Board of Pension who is
3 working knows what it's like. There
4 isn't a Councilperson who knows what it's
5 like. Forty-eight years with my wife, I
6 do not know what it's like to have
7 cancer. Only if you been there.

8 I'm here now retired. As I
9 just told you, \$1,800. My pension
10 doesn't come anywhere near that 2,000.
11 I'm asking for something so that I don't
12 sit home and wait for the pension check
13 to be able maybe to go to the diner. I
14 don't know how many people here that are
15 working, how often they go out to eat,
16 but I found in going on 19 years, it's
17 coming down to very, very little, very
18 little. And this is when after having
19 four kids, 14 grandkids, hey, it's
20 mom-mom and pop-pop's time.

21 So I'm down here for Dorothy.
22 That's her name, Dorothy McCann. She's
23 the one that deserves whatever you can
24 give her. This isn't something that we
25 want. It's something that we deserve. I

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2 don't mean this in a facetious manner: A
3 year and a half ago City Council put in
4 for a raise because Council President at
5 the time said, City Council is as good as
6 the New York Council. I spoke to one
7 Councilperson. I asked him if we, the
8 police officers in Philadelphia, retired
9 or active, are as good as the police
10 officers in New York. He said,
11 Absolutely.

12 So if we're as good as them, I
13 think that maybe you could think -- and I
14 don't know of any Councilperson who would
15 say that we're not as good as anybody
16 else.

17 COUNCILMAN RAMOS: Better.

18 OFFICER McCANN: Excuse me? I
19 didn't hear that.

20 COUNCILMAN RAMOS: Better.

21 OFFICER McCANN: You did say
22 better. Thank you. So if we're better
23 than New York; Carney, New Jersey --

24 COUNCILMAN RAMOS:
25 Philadelphians are better than New

1 2/27/07 - LABOR - BILL 060828, ETC.

2 Yorkers. You know that, right?

3 OFFICER McCANN: Thank you.

4 Carney, New Jersey; Mt. Pocono Police
5 Department in Pennsylvania, who all have
6 cost of living, medical and were able to
7 have Social Security. I don't have that.

8 You gentlemen in your pocket
9 right now -- and I only can bet you five
10 bucks -- have more in your pocket than I
11 get in Social Security a month.

12 So what that's pointing out --
13 (Applause.)

14 OFFICER McCANN: What that's
15 pointing out to you -- maybe it's a
16 little facetious. I'm sorry. I don't
17 get diddly-squat.

18 Now, I had a good friend of
19 mine say to me, a good friend, You're the
20 one that wanted to be a cop. Well, thank
21 you for the seven days in PGH Hospital or
22 the other 20-some visits that I made. I
23 wanted to be a cop.

24 City Councilpeople here now
25 have the ability, I understand -- I don't

1 2/27/07 - LABOR - BILL 060828, ETC.

2 know actuaries, I don't know percentage,
3 I don't know any of that stuff, how much
4 has to go into the Pension Plan, how much
5 has to go there, but when I hear \$4
6 billion, I'm looking at enough to go out
7 and get something to eat for dinner as a
8 special for my wife.

9 Every time I go to the grocery
10 store, I cannot go -- I appreciate the
11 time you're taking. I don't know how
12 long -- I could go on for days, but I'm
13 not going to.

14 Every time I go to the grocery
15 store and we get that grocery, the lady
16 doesn't come up to me and say, Well,
17 what's that actuary man say? Oh, you're
18 going to get something in seven and a
19 half years, 15 years? Oh, okay. Well,
20 look, take the food now and come back
21 when they decide that it's going to be.
22 But the other guy who is working behind
23 me and has a job in that finance office,
24 he has no problem because he just got his
25 big paycheck. And I don't fault him for

1 2/27/07 - LABOR - BILL 060828, ETC.

2 that. He worked that. I don't fault
3 myself for coming here for my wife,
4 Dorothy McCann, and asking you gentlemen
5 and the rest of City Council to turn
6 around and say, I don't care what it
7 costs. I don't know the ins and outs. I
8 just know that next month when I get my
9 pension check I would like to see a
10 couple bucks more, and I appreciate
11 anything that you can do.

12 I thank you so much for your
13 time.

14 (Applause.)

15 COUNCILMAN RAMOS: Thank you,
16 Officer McCann. We do care about you and
17 Dorothy.

18 OFFICER McCANN: You wouldn't
19 be here if you didn't. Thank you.

20 COUNCILMAN RAMOS: Please
21 proceed. Please state your name.

22 MR. LEWIS: Thank you all. My
23 name is Edward Lewis.

24 COUNCILMAN RAMOS: I'm sorry.
25 With due respect, I'm going to need for

1 2/27/07 - LABOR - BILL 060828, ETC.

2 you to sit down, please.

3 MR. LEWIS: Okay.

4 COUNCILMAN RAMOS: Thank you.

5 MR. LEWIS: My name is Edward
6 Lewis. I live in the 66th Ward, 33rd
7 Division. My Councilperson for the first
8 time I'm meeting right now is to my left.

9 I did 22 years in the Police
10 Department. I need to stand to show you
11 something. See how I'm dressed? If it
12 wasn't for the Police Department, I would
13 not have nothing to wear. That's a
14 30-year sweater.

15 I gave more than 22 years. I
16 gave something that his father gave, and
17 one of your members up there had a
18 relative, a father, that was in part of
19 City government. I've gave three
20 children to this city. I'm asking you to
21 help all of us and anybody out here that
22 has children in here to let them know
23 that you, our City fathers, care about
24 us. I do not believe any of you that
25 you're going to help us at all. I

1 2/27/07 - LABOR - BILL 060828, ETC.

2 believe we're going to die starving.

3 Thank you.

4 (Applause.)

5 COUNCILMAN RAMOS: Thank you
6 for your testimony. Sir, if you stick
7 around, I think that we will prove you
8 wrong.

9 (Applause.)

10 COUNCILMAN RAMOS: Is there
11 anyone else who wishes to testify on this
12 bill?

13 Please come forward.

14 Please proceed. State your
15 name for the record.

16 MR. HERKNESS: My name is Joe
17 Herkness. I'm a citizen. I'm a retiree.
18 I'm a member of District Council 47's
19 retiree organization and I'm the former
20 Executive Director of the Philadelphia
21 Pension System.

22 I just heard about this bill
23 last week and I've been out of touch a
24 little bit and I was out of town, so I
25 got in here today because I'm very, very

1 2/27/07 - LABOR - BILL 060828, ETC.

2 interested in it.

3 Rather than get issues about
4 the percentages and all this stuff, the
5 basic concept here with this bill is, a
6 rising tide raises all boats. It's
7 simple. If you agree with that, then you
8 agree with this bill. Because the
9 pensioners do not participate in any
10 increases in the Pension Fund until one
11 percent above the actuarial assumption.
12 So they assume 8.75, right? And they
13 just lowered that, which helps the
14 Pension Fund, and that's a pretty good
15 thing for the City to do. So they have
16 to earn 9.75. At 9.75 and above, there's
17 a 50/50 split. So at nine percent, you
18 get 0.25 to the pensioners and the City
19 gets 1.25 percent. It's the same as if
20 we make 100 extra dollars, you and I,
21 right? The City -- or the Pension Fund,
22 Pension Fund, and the retirees, we make a
23 hundred extra dollars. The City keeps
24 nine and gives the pensioners ten every
25 year. Well, I'll take that deal every

1 2/27/07 - LABOR - BILL 060828, ETC.

2 year if I'm the City. And as a manager,
3 we negotiated this thing in the ante room
4 right over here whenever it was. John
5 Reilly will tell you what it was. I
6 don't got that good a memory.

7 And this issue -- this language
8 is the most progressive language for any
9 management group that's administering
10 pension funds in this country. I
11 challenge anybody to come up with
12 legislation that is based on your
13 performance. The big stripers on Wall
14 Street, they love to say, Oh, we're only
15 going to pay you according to
16 performance. You're a CEO. If your
17 stock makes ten percent, we'll give you a
18 bonus.

19 Well, this is what it is. The
20 retirees get a share only if the Pension
21 Fund shoots the lights out. You got to
22 hit the ball off the wall. It's
23 beginning of baseball season. You got to
24 hit the ball off the 331 wall down the
25 stadium for them to get a dime.

1 2/27/07 - LABOR - BILL 060828, ETC.

2 8.75. Rob Dubow was here.

3 Pretty good guy. Knows his numbers.

4 Charlie McPherson next door. If there's

5 somebody that knows more about the

6 Pension Fund than Charlie McPherson, I

7 don't know who it is.

8 And you got a lot of sharp

9 people watching this fund. They all know

10 that 8.75, the retirees get zip. Nine

11 percent the retirees receive just one --

12 they get zip. It has to go to 9.75

13 percent on a five-year smoothing average.

14 Now, the testimony before from

15 the Board of Pensions, he said, Oh,

16 annual. The thing is based on your

17 actuarial funding, which is based on the

18 June 30th report. So it's the five years

19 ending last June. They're going to add

20 them all up, divide them by five and

21 they're going to tell you -- by the way,

22 Council has to have a report given to

23 you, according to this law, every year on

24 what's the status of the Pension

25 Adjustment Fund and what's the status of

1 2/27/07 - LABOR - BILL 060828, ETC.

2 what's going on. And if nothing happens
3 after about 18 months, you just want to
4 know. So there should be a series of
5 reports that come every year that say
6 what's the status of the Pension
7 Adjustment Fund.

8 But this is -- and once again,
9 and I'll get off the air, because this is
10 really an emotional issue, and what's
11 emotional is really a double safety net
12 for the City. And that's when it went
13 in. And I can remember like it was
14 yesterday it was so important, as far as
15 I was concerned from my position as the
16 Executive Director, because I had spent
17 14 years as a trustee and an employee
18 representative in the City. I then had
19 the privilege of serving as the Executive
20 Director for seven years. This was right
21 in the middle and right in the presence
22 when you had the pension obligation bond
23 where the capital markets allowed the
24 City of Philadelphia to borrow 1.4
25 billion. The pinstripes took 200 million

1 2/27/07 - LABOR - BILL 060828, ETC.

2 or whatever and we received \$1.25 billion
3 that lowered the unfunded liability. The
4 position of Ben Hailer, who was then the
5 Finance Director, and John Street, who
6 was then President of City Council, when
7 they really got together, and the staff,
8 realized that they couldn't put \$1.25
9 billion in the Pension Fund and not give
10 anything to people who have been out 15,
11 16, 17 years and didn't get a dime.

12 So this is where this
13 language -- that's where this idea
14 started to come from, and the language is
15 put together by some hard, banging
16 negotiations even to the last minute in
17 the hallway.

18 This 76 percent funding was
19 where the Pension Fund ended up after, as
20 John Reilly testified, after that fiscal
21 year three or four months later and we've
22 had some good performance. So at 76 and
23 they say whatever it is July, we got to
24 stay there, and it was a second level.
25 It was still one percent above.

1 2/27/07 - LABOR - BILL 060828, ETC.

2 Remember, the assumption was nine
3 percent. So then you had to make ten.
4 So it was over ten. So if you made 11
5 percent for five years, right? Ask
6 anybody in Wall Street about 11 percent
7 for five years. Unless they want to lie
8 to you, they'll say, Oh, we can do better
9 than that. Always beware of a naked guy
10 trying to give you the shirt off his
11 back, but the -- I don't know where that
12 came from.

13 But anyway, the one percent and
14 then the retirees share 50/50 in the
15 excess. They run past these words very
16 quickly. Excess. It's a real nice word.
17 Excess means I have to give you 8.75. If
18 I make one percent more, that's pretty
19 good numbers. That's one percent of \$4.8
20 billion over five years. The adjusted
21 value -- that's a strong performance.
22 Not just one year. That's five years.
23 That's a strong performance. Whether
24 you're in your local bank or credit union
25 or whether you're on Wall Street,

1 2/27/07 - LABOR - BILL 060828, ETC.

2 five-year consistent performance is a
3 pretty good return.

4 And so after that five years,
5 you have that one percent. Then you
6 share 50/50. So the Pension Fund gets
7 the first one percent of the excess and
8 it goes against the unfunded liability,
9 and that's a good thing. Then after
10 that, they start to really hit the ball.
11 It's like guys on the bench, Put me in,
12 Coach. We're winning ten nothing, how
13 about letting this guy play? And that's
14 really what it amounts to. So after they
15 make the 8.75 percent plus a percent, the
16 retirees participate in a 50/50 split.

17 A rising tide raises all boats,
18 and that's all I have to say. I think
19 this bill is easy and it's easy for
20 management, and I don't think they should
21 be afraid of promises. They're being
22 afraid of promises that they've made to
23 all these people who work. And the only
24 way they have to pay is if they make
25 enough money to pay for the promises. If

1 2/27/07 - LABOR - BILL 060828, ETC.

2 they don't, they don't have to pay. That
3 makes eminent sense. Every manager in
4 the country would love to have the same
5 thing. He wouldn't have to go back to
6 the constituents and say, We have to give
7 the retirees extra money this year and
8 there's a political issue. Because if
9 you make the dollars in the Pension Fund,
10 they will get it automatically.

11 Thank you, and I ask if there
12 are any questions.

13 (Applause.)

14 COUNCILMAN RAMOS: Any
15 questions for this witness?

16 (No response.)

17 COUNCILMAN RAMOS: Seeing none,
18 Joe, thank you for your testimony.

19 Anyone else that wishes to
20 testify on this bill?

21 (No response.)

22 COUNCILMAN RAMOS: Seeing none,
23 this will conclude our public hearing and
24 we will now move into our public meeting.

25 We are now in our public

1 2/27/07 - LABOR - BILL 060828, ETC.
2 meeting, and the Chair recognizes
3 Councilman Goode for a motion on Bill No.
4 060828.

5 COUNCILMAN GOODE: Thank you,
6 Mr. Chairman. I move that Bill 060828 be
7 reported out of Committee with a
8 favorable recommendation and that the
9 rules of Council be suspended so as to
10 permit first reading at our next Council
11 session.

12 (Duly seconded.)

13 COUNCILMAN RAMOS: It has been
14 moved and seconded that Bill No. 060828
15 be reported out of Committee with a
16 favorable recommendation and further
17 moved that the rules of Council be
18 suspended to permit first reading of this
19 bill at our next Council session.

20 All in favor signify by saying
21 aye.

22 (Aye.)

23 COUNCILMAN RAMOS: Those
24 opposed?

25 (No response.)

1 2/27/07 - LABOR - BILL 060828, ETC.

2 COUNCILMAN RAMOS: The ayes
3 have it.

4 The Chair recognizes for a
5 motion Councilman Goode on Bill No.
6 060892.

7 COUNCILMAN GOODE: Thank you,
8 Mr. Chairman. I move that Bill 060829 be
9 reported out of Committee with a
10 favorable recommendation and that the
11 rules of Council be suspended so as to
12 permit first reading at our next Council
13 session.

14 (Duly seconded.)

15 COUNCILMAN RAMOS: It has been
16 moved and seconded that Bill No. 060892
17 be reported out of Committee with a
18 favorable recommendation and further
19 moved that the rules of Council be
20 suspended to permit first reading of this
21 bill at our next Council session.

22 All in favor signify by saying
23 aye.

24 (Aye.)

25 COUNCILMAN RAMOS: Those

1 2/27/07 - LABOR - BILL 060828, ETC.
2 opposed?
3 (No response.)
4 COUNCILMAN RAMOS: The ayes
5 have it.
6 This concludes the public
7 meeting. I would like to thank everyone
8 for your attendance and your testimony.
9 (Applause.)
10 (Committee on Labor and Civil
11 Service adjourned at 11:55 a.m.)
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1

2

CERTIFICATE

3

I HEREBY CERTIFY that the

4

proceedings, evidence and objections are

5

contained fully and accurately in the

6

stenographic notes taken by me upon the

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