

COUNCIL OF THE CITY OF PHILADELPHIA
COMMITTEE OF THE WHOLE

Room 400, City Hall
Philadelphia, Pennsylvania
Wednesday, June 8, 2011
10:35 a.m.

PRESENT:

COUNCIL PRESIDENT ANNA C. VERNA
COUNCILWOMAN JANNIE BLACKWELL
COUNCILMAN DARRELL CLARKE
COUNCILMAN FRANK DiCICCO
COUNCILMAN W. WILSON GOODE, JR.
COUNCILMAN BILL GREEN
COUNCILMAN WILLIAM K. GREENLEE
COUNCILMAN CURTIS JONES, JR.
COUNCILMAN JACK KELLY
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COUNCILWOMAN BLONDELL REYNOLDS BROWN
COUNCILMAN FRANK RIZZO, JR.
COUNCILWOMAN MARIAN B. TASCO

BILL 100542 - An ordinance amending Section
22-310 of The Philadelphia Code, entitled
"Deferred Retirement Option Plan (DROP)," by
immediately terminating DROP...

BILL 110443 - An ordinance amending Title 22
of The Philadelphia Code, entitled "Public
Employees Retirement Code," by amending the
options for retirement benefits...

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2 COUNCIL PRESIDENT VERNA: Good
3 morning, everyone. This is a public
4 hearing of the Committee of the Whole.

5 I would ask Mr. McPherson to
6 please read the title of the bills that
7 we will be considering today.

8 MR. MCPHERSON: Bill No.
9 100542, an ordinance amending Section
10 22-310 of The Philadelphia Code, entitled
11 "Deferred Retirement Option Plan," by
12 immediately terminating DROP, under
13 certain terms and conditions.

14 Bill No. 110443, an ordinance
15 amending Title 22 of The Philadelphia
16 Code, entitled "Public Employees
17 Retirement Code," by amending the options
18 for retirement benefits; in particular,
19 amending Section 22-310, entitled
20 "Deferred Retirement Option Plan," by
21 making various changes to DROP to reduce
22 its costs, including, but not limited to,
23 changing eligibility requirements and the
24 interest credited to DROP accounts;
25 adding a new option for retirees to take

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2 a lump sum benefit at retirement, in
3 exchange for an actuarial reduction of
4 their regular monthly pension; and making
5 conforming amendments to other
6 provisions; all under certain terms and
7 conditions.

8 COUNCIL PRESIDENT Verna: Thank
9 you.

10 Good morning. Please identify
11 yourself for the record and proceed with
12 your testimony.

13 MR. AUERBACH: Good morning,
14 Council President Verna and members of
15 Council. I am Rick Auerbach, City
16 Council Technical Staff. I have been
17 asked to begin these hearings on DROP by
18 explaining --

19 MR. FISHER: We can't hear him.

20 MR. AUERBACH: I have been
21 asked to begin these hearings on DROP,
22 the Deferred Retirement Option Plan, by
23 explaining exactly what DROP is, why DROP
24 may impose costs on the pension system,
25 and how Bill 110443 would reduce the cost

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2 of DROP. After I complete that summary,
3 Council's actuarial consultant, Tom
4 Lowman of Bolton Partners, will explain
5 in more detail the cost impact of Bill
6 110443.

7 What exactly is DROP, the
8 Deferred Retirement Option Program?

9 To understand DROP, you must
10 first understand how the City of
11 Philadelphia's pension system works. The
12 City offers its employees what is known
13 as a "defined benefit" pension plan. In
14 a "defined benefit" plan, the City
15 promises to pay its retired employees a
16 guaranteed pension each year of
17 retirement. The amount of that pension
18 depends on the number of years the
19 employee worked for the City and the
20 employee's salary. Take as an example a
21 police officer who was hired in 1985 and
22 retired last year after working for the
23 Police Department for 25 years. Police
24 officers hired in 1985 earn a pension of
25 2 and a half percent for each year

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2 worked. So in our example, the police
3 officer after 25 years would have
4 accumulated a pension of 62 and a half
5 percent. That's 2 and a half percent
6 multiplied by 25 years. To determine the
7 police officer's annual pension, that
8 percentage amount, 62 and a half percent,
9 is multiplied by the police officer's
10 average final compensation. There's a
11 complicated formula for that, but roughly
12 speaking, it's the salary the police
13 officer was making right before retiring.
14 So if the police officer's last salary,
15 for example, was \$65,000 a year, then
16 that police officer's annual pension will
17 be 62 and a half percent of \$65,000, or
18 \$40,625 each year.

19 All City employees in the City
20 pension system earn a pension based upon
21 this same method. The employee earns a
22 fixed percentage pension amount each
23 year, and the total percentage earned up
24 to the day of retirement is multiplied by
25 the employee's average final compensation

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2 to determine the amount of the pension.
3 The details of what percentage is earned
4 each year and how average final
5 compensation is computed differ for each
6 category of employee. There are
7 different plans for police and fire
8 employees, civilian employees and elected
9 officials, and different plans for
10 employees hired before a certain date and
11 those hired after a certain date. But in
12 broad outline, every employee's pension
13 is determined by years of service and
14 salary.

15 An employee generally may
16 retire and receive a full pension when he
17 or she reaches minimum retirement age.
18 That minimum retirement age is different
19 for different categories of employees.
20 For example, newly hired police and fire
21 employees may retire and receive full
22 pensions at age 50; for newly hired
23 civilian employees, it is age 60; and for
24 civilian employees hired before 1987, age
25 55.

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2 However, no employee is
3 required to retire at his or her minimum
4 retirement age. If the employee
5 continues to work past minimum retirement
6 age, the employee will continue to add to
7 his or her pension benefit each year,
8 both by earning an additional percentage
9 amount and because the employee's salary
10 may be increasing.

11 Once employees do retire, they
12 are free to take a job with another
13 employer, and they will continue to
14 receive a full City pension check even
15 while working full time for some other
16 employer. But if a retiree is rehired by
17 the City -- and, by the way, nothing in
18 the Charter or civil service rules
19 prohibits that -- then the pension will
20 be suspended for as long as the rehired
21 employee receives a salary from the City.
22 In short, the rule is that no one may
23 receive both a pension check and a salary
24 check from the City.

25 There is one exception to that

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2 rule, and that brings us to DROP. When
3 all is said and done, DROP is nothing
4 more or less than a one-time four-year
5 exception to the rule that no one may
6 receive both a pension check and a salary
7 check from the City.

8 To be eligible for DROP,
9 employees must have worked for the City
10 for at least ten years. In addition,
11 employees may enter DROP only if they are
12 otherwise eligible to retire and to begin
13 to receive regular retirement benefits.
14 Employees who enter DROP are treated as
15 if they had retired on the day they
16 joined DROP. The employee's pension
17 amount is calculated based on years of
18 service and salary using the exact same
19 formula as if the employee had retired.
20 The pension, however, is not paid
21 directly to the employee. Instead, it is
22 credited to the employee's DROP account.
23 When the employee finally separates from
24 employment with the City, which must
25 occur no later than four years after the

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2 employee entered the DROP, the pension
3 benefits that have been credited to the
4 DROP account are paid to the employee in
5 a lump sum, together with annual interest
6 at 4 and a half percent. After receiving
7 the lump sum payment, the former employee
8 continues to receive each month the exact
9 same pension that had previously been
10 credited to his or her DROP account.
11 That's because the employee's pension
12 benefit is frozen as of the date the
13 employee entered DROP, and the employee
14 does not earn additional pension credits
15 based on years of service or salary
16 increases while in DROP.

17 In short, DROP does not give an
18 employee any greater pension benefits
19 than the employee would have received,
20 could have received and was entitled to
21 receive had the employee chosen to retire
22 on the day the employee entered DROP.

23 In fact, if an employee were to
24 be fired the day after entering DROP so
25 that the employee was in DROP for only a

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2 single day, the employee would still
3 receive the exact same pension benefits
4 as if the employee had remained in DROP
5 for four years. Instead of those
6 benefits being paid into the employee's
7 DROP account for four years and then paid
8 out in a lump sum, the same pension
9 benefits would be paid to the fired
10 employee on a monthly basis. An employee
11 in DROP does also receive interest -- and
12 I will discuss that later -- but putting
13 interest aside and looking just at
14 pension benefits, there is no difference
15 between entering DROP and a regular
16 retirement the same day.

17 In other words, DROP is not, as
18 you sometimes hear, some kind of bonus
19 that is paid in addition to an employee's
20 pension. It is the employee's pension
21 or, to be exact, the first four years of
22 the employee's pension paid into a
23 special account. It is true that the
24 employee continues to work for the City
25 during those four years and, of course,

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2 benefits by being paid a salary during
3 that time, but the employee does not
4 accrue any additional pension benefits
5 during that time. From the pension point
6 of view, there is no difference between
7 an employee entering DROP on a particular
8 day and the employee retiring that same
9 day.

10 This means -- and this is the
11 key point to understanding the cost of
12 DROP -- if all employees enter DROP at
13 the same age they would have otherwise
14 retired, then in terms of pension
15 benefits, DROP would impose zero cost on
16 the Pension Fund. I understand this is
17 difficult for some to understand, but the
18 fact that employees receive large lump
19 sum payments with DROP has absolutely
20 nothing whatsoever to do with whether
21 DROP does or does not cost money. Again,
22 if the employee had elected a regular
23 retirement instead of entering DROP, the
24 employee would have received the exact
25 same pension benefits as the lump sum

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2 paid in DROP, but those benefits would
3 have been paid directly to the employee
4 each month instead of in a lump sum after
5 four years.

6 So why does DROP cost money if
7 it does not give participants any greater
8 pension benefits than if they had retired
9 the same day they entered DROP? The
10 primary reason, not surprisingly, is that
11 employees generally are not entering DROP
12 on the same day they otherwise would have
13 retired. They generally enter DROP
14 sooner than they would have otherwise
15 retired, and because of that, they begin
16 to take money out of the Pension Fund
17 sooner than they otherwise would have and
18 for a longer period of time. This can
19 result in additional cost to the Pension
20 Fund.

21 Let's look at an example.
22 Consider an employee who is in a pension
23 plan with a minimum retirement age of 55.
24 Suppose that without DROP that employee
25 would have retired at age 58, but with

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2 DROP available, the employee decides to
3 enter DROP at age 55 and remain in DROP
4 for four years. That means that the
5 employee will finally leave City
6 employment at age 59 rather than age 58
7 as would have been the case without DROP.
8 The employee will have extended his or
9 her City career by a year, from age 58 to
10 age 59. But, more importantly, that
11 employee will, in effect, begin to
12 receive a pension and take assets out of
13 the Pension Fund at age 55 rather than at
14 age 58.

15 The DROP pension credit that
16 will be credited to the employee at age
17 55 will be less than the pension the
18 employee would have received if he or she
19 had retired at age 58 without DROP.
20 That's because if the employee did not
21 enter DROP, he or she would have
22 continued to earn greater pension
23 benefits because of the additional years
24 of service and possible salary increases
25 from age 55 to age 58. Whether this

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2 particular employee benefits from DROP
3 and whether his or her participation in
4 DROP imposes a cost on the Pension Fund
5 depends on whether the employee is better
6 off with a smaller pension beginning at
7 age 55 or a larger pension beginning at
8 age 58. That is a complicated question.
9 It depends on such technical issues as
10 life expectancy, the interest rate used
11 to discount future payments and other
12 factors. It is not always clear which is
13 the better choice, since it depends on
14 each person's individual situation.

15 However, on the whole, the
16 employees who have been deciding to enter
17 DROP have been better off taking a
18 smaller pension earlier, and that is the
19 primary reason why DROP has cost the City
20 money.

21 Another reason DROP may cost
22 money is because of the 4 and a half
23 percent interest rate paid on DROP
24 accounts. When DROP was created in 1999,
25 it was recognized that the Pension Board

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2 would be holding the money being credited
3 to an employee's DROP account for up to
4 four years. During those four years, the
5 Pension Board would be investing the
6 employee's DROP money and earning a
7 return. It was believed as a matter of
8 fairness that DROP participants should
9 share in the gains earned on their money.
10 When DROP was created, the Pension Board
11 assumed a 9 percent return on its
12 investments. So the decision was made to
13 split that assumed 9 percent return
14 equally between the Pension Fund and DROP
15 participants, 4 and a half percent each,
16 the thought being that the Pension Fund's
17 share would offset any potential costs of
18 DROP.

19 That is the origin of the 4 and
20 a half percent interest rate credited to
21 DROP accounts. In fact, if you review
22 the transcripts of the hearing on the
23 bill that created DROP, you will see that
24 the primary concern was whether the 4 and
25 a half percent interest rate was too low

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2 given the outsized returns that were then
3 being earned in the stock market.

4 Because of that concern, the Pension
5 Board was authorized to increase the
6 interest rate above 4 and a half percent,
7 but not to decrease the interest rate
8 below 4 and a half percent.

9 Of course, we all know what
10 happened to the outsized returns being
11 earned in the stock market in the late
12 1990s. The 4 and a half percent interest
13 rate, which once generated concerns that
14 it would be unfair to DROP participants,
15 now seems to be too generous, especially
16 given the very low interest rates now
17 being paid on savings accounts and given
18 that the City bears the risk of poor
19 investment performance while the 4 and a
20 half percent interest comes with no risk
21 to DROP participants.

22 To summarize, DROP may impose
23 costs for two main reasons. First, and
24 most significantly, it may cause
25 employees to retire sooner than they

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2 otherwise would have. Second, the
3 interest paid on DROP accounts might be
4 too high.

5 Bill 110443 directly addresses
6 those two cost factors.

7 First, in response to the
8 earlier retirements resulting from DROP,
9 the bill would delay eligibility for DROP
10 for two years after an employee reaches
11 minimum retirement age. An employee
12 could still choose to retire at his or
13 her minimum retirement age, but if the
14 employee wished to enter DROP, he or she
15 would have to wait an additional two
16 years. For example, civilian employees
17 under the older pension plan with a
18 minimum retirement age of 55 would have
19 to wait until age 57 before entering
20 DROP, although they could still choose a
21 regular retirement at age 55. Civilian
22 employees hired under the newer pension
23 plan could still retire at their minimum
24 retirement age of 60, but would have to
25 wait until age 62 to enter DROP.

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2 Uniformed employees under the newer plan
3 with a minimum retirement age of 50 would
4 not be able to enter DROP until age 52.

5 The second cost-cutting feature
6 of the bill is that it would reduce the
7 interest paid on DROP accounts. Instead
8 of the 4 and a half percent interest
9 rate, the interest rate would be adjusted
10 each year to equal the interest rate then
11 being paid on one-year United States
12 Treasury bonds. That is the so-called
13 "risk free" interest rate suggested by
14 Boston College in its study of the cost
15 of DROP. The current yield on one-year
16 Treasury bonds is about two-tenths of one
17 percent. However, because there's always
18 the possibility that Treasury yields
19 might increase significantly in the
20 future, even above the current 4 and a
21 half percent interest paid on DROP
22 accounts, the bill would also cap the
23 interest rate at one-half of the Pension
24 Fund's assumed rate of return.
25 Currently, the Pension Fund assumes an

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2 average return of 8.15 percent on its
3 investments. So DROP interest would be
4 capped at half that, or about 4 percent.
5 To summarize, under Bill 110443, the
6 interest paid on DROP accounts would be
7 readjusted on January 1 of each year to
8 equal the then-current yield on one-year
9 Treasury bonds or the 4 percent cap,
10 whichever is lower.

11 I will leave it to Tom Lowman
12 of Bolton Partners to explain in more
13 detail the impact of these two changes on
14 the cost of DROP. But let me first
15 explain two other important features of
16 the bill.

17 First, the bill includes an
18 effective date section which provides
19 that those employees who are eligible to
20 apply for DROP now or within 90 days
21 after the bill becomes law would not be
22 impacted by the bill. Instead, those
23 employees would continue to be eligible
24 for DROP as it currently exists. This
25 provision keeps Council's promise as

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2 expressed in Resolution 100688, adopted
3 in October of 2010, that -- and I'm
4 quoting from the resolution -- "in the
5 event Council enacts legislation revising
6 or curtailing DROP, any such legislation
7 will provide all City employees who are
8 eligible to enroll in DROP by virtue of
9 their age and years of service with a
10 'window of opportunity' to enroll before
11 any changes affecting their eligibility
12 take place."

13 That resolution was adopted out
14 of concern that if employees believed
15 DROP would be eliminated, there would be
16 a "run on the bank"; that is, hundreds,
17 if not thousands, of DROP-eligible
18 employees would apply for DROP before its
19 elimination. And, in fact, within a week
20 after the Mayor announced last August
21 that he would send to Council legislation
22 to eliminate DROP, almost 500 DROP
23 applications were filed with the Board of
24 Pension, and that number increased to
25 nearly 1,200 within two months. After

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2 Council adopted the resolution reassuring
3 employees that there would always be a
4 window to apply for DROP, even if DROP
5 were to be eliminated, almost half of
6 those applications were withdrawn or not
7 acted upon.

8 If no such window were
9 provided, then any cost savings that
10 would be realized by amending DROP might
11 be offset, at least for a substantial
12 period of time, by the additional costs
13 incurred by the rush of DROP-eligible
14 employees to enter DROP, and this would
15 be even more true with respect to the
16 Administration's bill to eliminate DROP,
17 as DROP-eligible employees would be faced
18 with a "use it or lose it" scenario.

19 Finally, in addition to the two
20 changes to offset the cost of DROP, the
21 bill would also add a new partial lump
22 sum benefit option. Under this option,
23 which would not be available to anyone
24 who signed up for DROP, an employee at
25 retirement could choose to take up to

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2 three years of benefits in a lump sum.

3 This lump sum benefit would be completely
4 offset by the employee taking a reduced
5 monthly pension check for life, so as to
6 guarantee that no new costs would be
7 imposed on the Pension Fund. But for
8 employees who are not interested in DROP,
9 it would provide an additional way for
10 them to receive a lump sum at retirement.

11 I hope this explanation has
12 helped to clarify what the DROP program
13 is, why DROP does and does not impose
14 costs on the Pension Fund, and how Bill
15 110443 addresses those costs. Tom Lowman
16 of Bolton Partners will now provide a
17 little more detail on the cost impact of
18 the bill, and then we would be happy to
19 take your questions.

20 Thank you.

21 COUNCIL PRESIDENT Verna: Good
22 morning, Mr. Lowman. Welcome.

23 MR. LOWMAN: Good morning.
24 Good morning, Council President Verna and
25 members of the Council. My name is Tom

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2 Lowman. I'm an actuary with Bolton
3 Partners. I've been hired by the City
4 Council to look at the impact of changes
5 to the DROP program.

6 My detailed comments are
7 contained in a letter from me dated June
8 1st. I'd like to submit a copy of that
9 for the record when we're done here.
10 This morning, though, I'd like to briefly
11 go over some of the key points from that
12 letter.

13 Overall, the DROP program has
14 been a cost to the Pension Fund. The
15 nature of this cost is sometimes
16 difficult to understand since the members
17 in DROP are getting no more than they
18 would have received had they retired when
19 they entered DROP. However, the DROP has
20 changed past employee behavior, which has
21 led to there being a cost.

22 I understand that there are two
23 bills you are considering. One is from
24 the Mayor, Bill No. 100542, which would
25 eliminate the DROP program. This will

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2 eliminate future costs of the DROP
3 program, but not until one final rush of
4 employees enter the DROP. This "run on
5 the bank" will have some cost.

6 The other bill, City Council
7 Bill No. 110443, has several features,
8 and I would like to briefly cover each
9 one of them.

10 The proposed changes are
11 unlikely, though, to eliminate all the
12 cost of the DROP provisions. However,
13 they go to the material -- they go a
14 material way in that direction.

15 The first change is to -- under
16 the City Council bill is to delay the
17 DROP entry by two years. Because this
18 change would not apply to those currently
19 eligible for the DROP program, we looked
20 at the cost only for those not yet
21 eligible. We expect this change will
22 make DROP less attractive to many members
23 and change the behavior of some who would
24 still elect DROP.

25 We focused on the municipal

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2 plan members; that is, non-uniform
3 employees, since public safety members
4 already seem to work longer under the
5 existing DROP provisions and we believe
6 that this additional public safety
7 service was offsetting any cost increase
8 to the value of the benefit under DROP.

9 There are two groups of
10 municipal members, though: Group J
11 employees who are in the old 1967 plan
12 and can generally retire or join DROP at
13 age 55 and Group Y employees who are in
14 the new 1987 plan and generally can
15 retire or join DROP at age 60. We expect
16 that the two-year delay will eliminate
17 most of the costs for Group Y, which has
18 already shown that they work fewer years
19 beyond the normal retirement age than
20 Group J. We do not expect the same
21 savings from delaying the entry into DROP
22 for the pre-1987 Group J employees,
23 though. For this reason, we focused on
24 the cost for Group J employees.

25 There are roughly 2,600 Group J

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2 employees not yet age 55. We estimate
3 that the cost difference between
4 eliminating the DROP versus keeping the
5 DROP with a two-year delay will be in the
6 range of \$15 to \$20 million. This is a
7 present value, sort of one-time cost, not
8 an annual cost.

9 The second provision is the
10 grandfathering of existing employees who
11 are already DROP eligible. As I already
12 noted, Bill No. 110443 also provides that
13 changes only apply to employees not
14 eligible to participate in the DROP as of
15 the date that the bill takes effect.

16 There are about 1,600 employees over age
17 55 in Plan J who would remain covered
18 under the original DROP provisions. Our
19 estimate of the cost for this group is
20 between \$25 and \$35 million.

21 We believe that a similar range
22 of costs would be incurred for this group
23 under Bill No. 100542 if a significant
24 percent of those employees who were
25 eligible elect to take DROP before it is

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2 eliminated, which I believe is likely.
3 My point is that under the bill, that
4 bill, the Mayor's bill that would
5 eliminate the DROP, it grandfathers
6 employees who apply for the DROP before
7 the bill becomes law and, therefore, does
8 not eliminate all of the costs from that
9 group.

10 The third change in the City
11 Council bill is to lower the DROP
12 interest crediting rate. Historically,
13 such a change would have saved between
14 one and one a half million dollars per
15 year. We expect to have fewer members
16 who will elect DROP in the future, which
17 would reduce these savings, but based on
18 the current yields on one-year
19 treasuries, it's so low that the savings
20 though still could be higher unless
21 yields increase.

22 Finally, the City Council bill
23 also gains a Partial Lump Sum Option, or
24 PLOP. A PLOP allows retiring members to
25 take a portion of their benefit as a lump

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2 sum and reduce the annuity by the actual
3 equivalent of the lump sum paid. Unlike
4 the DROP, this would likely be a
5 cost-neutral design. There is some
6 question as to the assumptions used to
7 determine the actual equivalence.
8 Currently, the Board of Trustees sets
9 these assumptions. The current set of
10 assumptions would be favorable to the
11 City, but you might want to ask the Board
12 if they intend to change the assumptions
13 that they would use for this PLOP, or
14 Partial Lump Sum Option.

15 I'd be happy to answer any
16 questions. Thank you.

17 COUNCIL PRESIDENT Verna: Thank
18 you.

19 Are there any questions from
20 members of the Committee?

21 (No response.)

22 COUNCIL PRESIDENT Verna:
23 Seeing none, I thank you.

24 Oh, I'm sorry. Councilman
25 Green is a little slow.

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2 Councilman Green.

3 COUNCILMAN GREEN: Thank you
4 for your testimony. I'm just curious,
5 did you calculate the present value of
6 eliminating or reducing the interest rate
7 if you were to, say, compare what people
8 are getting now versus -- and I know we
9 can't predict interest rates going into
10 the future, but making some sort of
11 assumption about the difference between 4
12 and a half percent and what we actually
13 end up having to pay and bring that back
14 to present value?

15 MR. LOWMAN: I could answer
16 that in terms of the effects on an
17 individual or sort of the plan as a
18 whole. I think you're probably asking
19 for the plan as a whole perhaps? In the
20 case of the plan of the whole, the first
21 thing to remember is that this change
22 doesn't apply to anyone who is currently
23 in the DROP. Therefore, there's really
24 no immediate impact. So it would take
25 several years before this would really

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2 ramp back up. And we would expect that
3 somewhere in the neighborhood of --
4 again, there would probably be fewer
5 people in DROP in the future, but say a
6 million and a half dollars per year would
7 be the savings to the Pension Fund. They
8 would put about a million and a half
9 dollars per year less into people's
10 benefits, into their DROP accounts.

11 COUNCILMAN GREEN: So a million
12 and a half a year for 30 years brought
13 back to present value is what?

14 MR. LOWMAN: Let's just call it
15 \$20 million.

16 COUNCILMAN GREEN: Thank you.

17 Thank you.

18 COUNCIL PRESIDENT VERNA:

19 You're welcome.

20 Are there any other questions
21 from members of the Committee?

22 (No response.)

23 COUNCIL PRESIDENT VERNA:

24 Again, I thank you.

25 MR. AUERBACH: Thank you.

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2 COUNCIL PRESIDENT VERNA: Our
3 next witness.

4 MR. MCPHERSON: Rob Dubow.
5 (Witness approached witness
6 table.)

7 COUNCIL PRESIDENT VERNA: Hi,
8 Rob.

9 MR. DUBOW: Good morning,
10 Council President Verna and members of
11 City Council. I am Rob Dubow, Finance
12 Director for the City. Thank you for the
13 opportunity to testify on behalf of the
14 Nutter Administration.

15 I am here to testify and answer
16 questions on two bills related to the
17 DROP. Bill 100542 would immediately
18 terminate the DROP, and Bill No. 110443
19 would make a variety of changes to DROP,
20 intended to reduce its costs, including
21 changing eligibility requirements and the
22 interest credited to DROP accounts and
23 adding a new option for retirees to take
24 a lump sum benefit at retirement in
25 exchange for an actuarial reduction of

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2 their regular monthly pension, also known
3 as a PLOP.

4 The Administration strongly
5 supports Bill 100542, which would
6 terminate DROP.

7 As Mr. Auerbach explained, DROP
8 was created with the intent of being a
9 human resources planning tool that would
10 not have material costs. Unfortunately,
11 DROP has had material costs and has not
12 been used as an effective human resources
13 planning tool. The cost of DROP was
14 estimated in studies commissioned both by
15 the Administration and by Council, and
16 while those studies provided different
17 cost estimates, they both came to the
18 conclusion that DROP had a substantial
19 cost, at least 100 million to date and
20 potentially substantially more, and
21 that's a cost that neither the Pension
22 Fund nor taxpayers can afford.

23 Like Bill 100542, Bill 110443
24 recognizes that DROP is too costly and it
25 is designed to reduce that cost. While

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2 the bill likely would achieve the goal of
3 reducing costs, an analysis by Bolton
4 Partners, City Council's actuarial
5 consultant, concludes that even after the
6 bill's changes, DROP would have a cost.
7 The analysis also makes clear that the
8 exact cost of DROP would depend on future
9 participant behavior, which obviously is
10 not in the City's control.

11 As you will recall, future
12 behavior has always been one of the
13 unknowns surrounding the cost of DROP,
14 and as participants make the rational
15 decision to maximize their DROP benefit,
16 they also increase the cost to the
17 Pension Fund and to taxpayers.

18 Continuing to fund DROP, even
19 in a reduced form, imposes an additional
20 burden on a pension system that is only
21 47 percent funded. This 47 percent
22 funding ratio is one of the weakest among
23 major American cities. Although DROP is
24 not the main driver of the weak financial
25 health of the pension system, it has been

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2 a contributing factor. Eliminating DROP
3 will, in our view, in the long run
4 improve the overall health of the system.

5 The health of the Pension Fund
6 has deteriorated even while the City's
7 pension contributions have increased
8 dramatically. Those pension costs are
9 consuming ever-increasing portions of the
10 City's revenues. In just five years, the
11 pension costs doubled from about 230
12 million in FY04 to about 460 million in
13 FY09. At the same time, the pension
14 system's funding percent dropped from
15 about 77 percent in 2001 to the 47
16 percent that we're facing today.

17 A system as poorly funded as
18 the City's simply can't afford the extra
19 burden of a DROP, even one with the
20 likely reduced price tag created by Bill
21 No. 110443.

22 There are some concerns that
23 immediately terminating DROP might be
24 more costly to the City compared with the
25 proposed bill to make changes to DROP to

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2 reduce its costs. Although the
3 Administration understands those
4 concerns, we do not believe that they are
5 necessarily valid.

6 The concern about added costs
7 is related to fear that employees will
8 rush to enter DROP before it is
9 eliminated. While employees may be
10 motivated to submit applications to
11 enroll in DROP if they believe the
12 program will be eliminated, that
13 enrollment would only create an extra
14 cost for the Pension Fund if employees
15 choose to enroll at a time that would
16 provide them with greater pension
17 benefits than they would have received
18 based on the date they would have entered
19 DROP if it were not being eliminated.
20 If, on the other hand, employees chose to
21 enter DROP on a date that lowers their
22 pension benefits, a potential rush
23 created by the end of the DROP could
24 actually reduce the pension system's
25 long-term costs.

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2 Before concluding, I'd like to
3 commend Council for its willingness to
4 address this issue and considering ways
5 to reduce the cost of the DROP. Any
6 steps to address the health of the City's
7 pension system are vitally important.

8 In conclusion, I urge you to
9 pass Bill 100542 to eliminate DROP, and
10 I'm happy to answer any questions you may
11 have.

12 COUNCIL PRESIDENT Verna: Are
13 there any questions from members of the
14 Committee?

15 (No response.)

16 COUNCIL PRESIDENT Verna:
17 Seeing none, I thank you.

18 MR. DUBOW: Thank you.

19 COUNCIL PRESIDENT Verna: Oh,
20 just a moment, please. Everybody is a
21 little late.

22 Councilwoman Tasco, did you
23 want to be recognized?

24 COUNCILWOMAN TESCO: No.

25 MR. DUBOW: Thank you.

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2 COUNCIL PRESIDENT Verna: Thank
3 you very much.

4 MR. McPHERSON: Our first
5 witness is Austin Dutton.

6 COUNCIL PRESIDENT Verna: Is
7 Mr. Dutton here?

8 (No response.)

9 MR. McPHERSON: Jerome Avery.

10 (No response.)

11 MR. McPHERSON: Jerome Avery.

12 (No response.)

13 MR. McPHERSON: Zack Stalberg.

14 (Audience members booing.)

15 (Witnesses approached witness
16 table.)

17 MR. STALBERG: I'm Zack
18 Stalberg, President of the non-partisan
19 Committee of Seventy. This is Ellen
20 Mattleman-Kaplan --

21 (Applause.)

22 MR. STALBERG: This is Ellen
23 Mattleman-Kaplan, Vice-President of the
24 Committee of Seventy. We are here to
25 urge City Council to abolish DROP

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2 immediately for all City employees who
3 have not already applied for the program.

4 The Committee of Seventy can
5 talk endlessly about DROP, and some
6 members of Council think we already have.
7 I will try to keep this simple.

8 The public hates the DROP
9 program. It has become the symbol for
10 arrogance and entitlement. No program
11 like this one would be preserved in the
12 real, non-government world today.

13 Next January, at least six new
14 City Council members will be sitting in
15 this Chamber, in large part because of
16 prolonged, intense anger over this
17 pension benefit.

18 Despite clear evidence of the
19 public's outrage, this Council appears
20 determined to save this unnecessary perk.
21 This is happening at a time when the
22 taxpayer-supported fund out of which lump
23 sum DROP payments are made is already \$5
24 billion short of where it should be in
25 order to honor existing pension promises.

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2 Continuing to provide lump sum DROP
3 payments of whatever size further impacts
4 the Pension Fund assets and requires
5 larger contributions of City tax dollars
6 from the General Fund.

7 After two years of successive
8 tax hikes, a proposal is on the table to
9 raise taxes for yet a third year. This
10 Council should be focused on reducing the
11 burden on Philadelphia taxpayers, not
12 salvaging programs that would in any way
13 add to this burden.

14 On the day after Michael Nutter
15 was sworn in as Mayor, the Committee of
16 Seventy asked him why DROP should
17 continue. We were concerned about the
18 effects of the ballooning pension crisis.
19 Three and a half years and several
20 debatable studies later, we are still
21 asking the same question.

22 We recognize that members of
23 this City Council believe DROP has been
24 misunderstood. There is little doubt
25 that by many people it is. Some members

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2 of the Council believe it has been
3 deliberately misconstrued by the news
4 media, the Committee of Seventy and
5 others.

6 What we believe is that
7 foot-dragging by City Council and by the
8 Mayor, whose position we support today,
9 has allowed DROP to become a festering
10 wound that no one in this city is able to
11 view dispassionately.

12 Once again we ask, why does
13 Philadelphia need DROP?

14 DROP provides no benefits for
15 ordinary taxpayers. Only the City
16 employees benefit from DROP. The rest of
17 Philadelphia taxpayers do not. If the
18 City is unable to --

19 COUNCIL PRESIDENT VERNA: One
20 moment, sir.

21 Please, let's respect each
22 other. Thank you.

23 Please proceed.

24 MR. STALBERG: Thank you very
25 much.

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2 Only the City's employees
3 benefit from DROP. The rest of
4 Philadelphia's taxpayers do not. If the
5 City is unable to attack its pension
6 problems which Philadelphia's fiscal
7 overseer, the Pennsylvania
8 Intergovernmental Cooperation Authority,
9 has called the City's greatest long-term
10 fiscal challenge, its ability to provide
11 essential services for everyone who
12 lives, works and visits Philadelphia is
13 threatened.

14 DROP doesn't make government
15 work better. Any pretense that a
16 government-wide perk like DROP is needed
17 in order to keep experienced employees on
18 the job after they might otherwise have
19 retired disappeared long ago. That was
20 the supposed purpose for starting DROP in
21 1999. It certainly is not necessary in
22 today's economic environment.

23 DROP helps keep the workforce
24 large and intact. Instead, as Councilman
25 Bill Green told the Task Force on Tax

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2 Policy and Economic Competitiveness,
3 serious steps must be taken to cut the
4 workforce if Philadelphia expects to
5 operate efficiently and without cutting
6 services.

7 So far, City officials have
8 shown themselves unwilling to make the
9 kind of tough decisions that are vitally
10 necessary for this large, and largely
11 poor, City to reduce the size of
12 government and use the remaining
13 resources smartly. Keeping DROP even in
14 an amended form is one more example of
15 avoiding the tough decisions.

16 Cost neutrality is speculative
17 at best. Council says its new and
18 improved DROP program will be cost
19 neutral. That is just what the public
20 was told when DROP was hatched in 1999.
21 By Council's latest measure, the 11-year
22 cost of this supposedly cost-neutral DROP
23 program was a mere \$100 million.

24 Most actuaries say that cost
25 neutrality can only be judged by actual

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2 experience. Gaining that experience
3 could cost Philadelphia taxpayers a great
4 deal more money.

5 And while we are waiting to see
6 whether an amended DROP program is truly
7 cost neutral, we can also look forward to
8 the new system for taxing City
9 properties, which we're also told will
10 have a neutral result.

11 DROP is not entitlement.
12 Eliminating DROP will not deprive any
13 current or future City employees of the
14 full pensions they earn and deserve. It
15 will not move workers from one type of
16 pension program to another.

17 At a time when most
18 private-sector employees who still have
19 jobs have had their benefits diminished,
20 Council's insistence on rescuing DROP
21 ignores cold economic realities.
22 Instead, Council should be leading the
23 way for overall long-term pension reform.

24 Philadelphia is not the only
25 government that is scrutinizing DROP

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2 programs. San Diego adopted DROP for its
3 employees in 1997. A decade later it
4 shut the program down for any employee
5 hired after July 1st, 2005.

6 San Francisco is battling over
7 the continuation of DROP for police
8 officers, which is set to expire on July
9 1.

10 Efforts to enact DROP failed in
11 New York City.

12 And then there's Baltimore,
13 which, like this City Council, started
14 down the tweak-it road. But in 2010, a
15 task force created by the then-City
16 Council President in Baltimore
17 recommended abolishing DROP altogether.

18 The Task Force on Sustainable
19 Funding of Baltimore's city, fire and
20 police pension system said that reducing
21 the interest rate earned on the set-aside
22 DROP payment accounts of employees, which
23 is what Philadelphia seems poised to do,
24 is, quote, "inadequate to address the
25 long-term problems of cost and

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2 relevance," close quote, of the DROP
3 benefit. Baltimore's City Council
4 ignored the warning and buckled.

5 This Council can honor the
6 public's outrage over DROP. It can take
7 the responsible fiscal step and it can
8 help battle the City unions that threaten
9 to go to court to fight even a less
10 costly DROP program.

11 Or in an effort to hold on to
12 the votes of City workers and their
13 families, City Council can further stoke
14 cynicism in government and make losers
15 out of every other taxpayer.

16 Thanks very much.

17 COUNCIL PRESIDENT Verna: Thank
18 you.

19 Are there any questions from
20 members of the Committee?

21 (No response.)

22 COUNCIL PRESIDENT Verna: Thank
23 you, Mr. Stalberg.

24 MR. STALBERG: Thanks very
25 much, Council President.

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2 MR. McPHERSON: Cathy Scott.

3 (Applause.)

4 (Witness approached witness
5 table.)

6 MS. SCOTT: Good morning,
7 President Verna and members of City
8 Council.

9 COUNCIL PRESIDENT VERNA: Good
10 morning.

11 MS. SCOTT: My name is
12 Catherine Scott, President of AFSCME
13 District Council 47. My union represents
14 approximately 4,000 employees in the City
15 of Philadelphia, the First Judicial
16 District and the Philadelphia Parking
17 Authority who are members of the City
18 pension plan. Thank you for the
19 opportunity to testify today.

20 Before I address this specific
21 legislation, I would like to provide some
22 facts, which I know you as City Council
23 members know, but have been so distorted
24 or misrepresented that they need to be
25 clearly stated.

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2 First, pensions are a
3 negotiated benefit, like wages.

4 Second, once the contribution
5 has been bargained, pension payments are
6 not taxpayer dollars. They are paid by
7 the Pension Trust Fund to retired
8 employees.

9 Third, our members pay into the
10 Pension Fund out of every paycheck. If
11 they are in the J plan, they pay 3.75
12 percent of their salary from the day they
13 start working. If they are in the Y
14 plan, which is a lower benefit than the J
15 plan, they have paid a percentage set by
16 the plan actuaries each year. Our
17 members have never missed a pension
18 payment.

19 (Applause.)

20 MS. SCOTT: Fourth, District
21 Council 47-represented employees do not
22 return to City employment after
23 completing their deferred retirement
24 option program.

25 (Applause.)

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2 MS. SCOTT: Five, the City has
3 failed to make its pension payments,
4 sometimes skipping entire years,
5 sometimes paying less than what they
6 actuarially are required to pay, as is
7 currently happening under this
8 Administration.

9 As to this proposed
10 legislation, City Council is relying on
11 various actuarial analyses to evaluate
12 the cost of DROP. A Bolton analysis
13 dated June 1, 2011, which has just been
14 testified to, to City Council contains an
15 analysis for Plans Y and J in which our
16 members participate. On Pages 3 and 4,
17 Bolton has multiple assumptions, one of
18 which is two years of wage increases
19 since the Boston College study. As we
20 all know, non-uniformed union-represented
21 employees have not had wage increases
22 since July 2007.

23 (Applause.)

24 MS. SCOTT: And step increases
25 in longevity have been frozen by this

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2 Mayor since July 2009.

3 (Applause.)

4 MS. SCOTT: Why would anyone
5 accept, much less believe, any cost
6 analysis which can't get basic
7 information like salaries correct?

8 (Applause.)

9 MS. SCOTT: Both the Boston
10 College study and now the Bolton study
11 are fraught with incomplete and
12 inaccurate information.

13 For several years, both the
14 Inquirer and the Daily News have attacked
15 City pensions in general and DROP in
16 particular citing the so-called cost of
17 the program. On June 3rd, 2011, the
18 Daily News switched its attack with an
19 editorial stating, quote, "DROP is no
20 longer about the money," end quote. It
21 acknowledges, quote, "in fact, DROP was
22 always just a raindrop in the tidal wave
23 of pension problems headed for the City.
24 DROP is now about confidence in
25 government," end quote. And I heard

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2 Mr. Stalberg refer to it, too.

3 Rather what this has always
4 been about is a relentless attack against
5 City employees and defined benefit
6 pensions.

7 (Applause.)

8 MS. SCOTT: This most recent
9 bait and switch should be seen for what
10 it is. Just as the citizens of Wisconsin
11 have recognized that attacks against
12 public employees was never about
13 balancing the budget, our daily papers
14 are now revealing their true anti-worker
15 goals.

16 (Applause.)

17 MS. SCOTT: The Deferred
18 Retirement Option Program is part of the
19 existing pension program and, as such, is
20 a mandatory subject of bargaining and can
21 only be addressed at the bargaining table
22 for union-represented employees.

23 Thank you for the opportunity
24 to testify today.

25 (Standing ovation.)

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2 COUNCIL PRESIDENT Verna: Are
3 there any questions from members of the
4 Committee?

5 (No response.)

6 COUNCIL PRESIDENT Verna: Thank
7 you, Ms. Scott.

8 MR. McPHERSON: Tom Jennings
9 and John McNesby.

10 (Applause.)

11 (Witnesses approached witness
12 table.)

13 COUNCIL PRESIDENT Verna: Good
14 morning.

15 MR. McNESBY: Good morning.

16 COUNCIL PRESIDENT Verna:
17 Kindly identify yourself for the record
18 and proceed with your testimony.

19 MR. McNESBY: John McNesby,
20 President, Fraternal Order of Police,
21 Lodge No. 5.

22 (Applause.)

23 MR. McNESBY: Good morning,
24 members of Council. I wish to thank you
25 for the opportunity to briefly address

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2 you this morning.

3 I have the honor this morning
4 of representing 6,400 remaining police
5 officers of the Philadelphia Police
6 Department. In 1999, each and every one
7 of these officers were promised by this
8 Council that when they are finally
9 eligible to retire, after a lifetime of
10 service to the City, they could elect to
11 participate in the Deferred Retirement
12 Option Program, DROP, as it was then
13 established. Now, some 12 years later,
14 you are considering breaking that
15 promise.

16 I am here today to review some
17 basic facts with you regarding the police
18 officers' actual participation in the
19 DROP program, our relationship with the
20 City and basic fairness. Hopefully you
21 will then revisit the wisdom of
22 proceeding with the attempt to
23 unilaterally modify or even eliminate
24 this pension benefit.

25 I hasten to note that I am here

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2 today only on behalf of your active
3 police officers and the FOP that serves
4 as their collective bargaining
5 representative. While I believe that I
6 have a firm hold on the facts surrounding
7 DROP as it applies to police officers, I
8 make no pretense of understanding DROP's
9 application to the thousands of other
10 City employees who are represented by
11 their three unions. The representatives
12 of those unions are more than qualified
13 to address the interest of their
14 respective members, and undoubtedly will
15 do so before these proceedings come to a
16 conclusion, as we have just heard from
17 Cathy Scott.

18 The DROP pension benefit was
19 enacted in 1999 for a variety of reasons.
20 From the police officer's perspective, it
21 provided the opportunity to retire with a
22 lump sum of money that was otherwise
23 beyond the economic reach of most
24 officers, at the same time the years of
25 retirement notice provided by the DROP

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2 program to the City of Philadelphia and
3 its Police Department with an
4 unprecedented ability to plan for its
5 manpower needs. As I will discuss in a
6 moment, subsequent events have proven the
7 value of this planning ability to the
8 citizens and the City of Philadelphia.
9 While a detailed discussion of the
10 mutually beneficial nature of the
11 benefits flowing from DROP for police
12 officers and the City, suffice to say
13 that, again, at least insofar as police
14 officers and the Police Department are
15 concerned, DROP worked and worked well
16 for all concerned.

17 Then on July 29th, 2010 a
18 43-page study by some academics at Boston
19 College was released. It proclaimed that
20 the DROP benefit somehow cost the City
21 \$258 million since its inception in
22 December of 1999. Without even reading
23 the extremely complicated document, those
24 who never wish to waste a good crisis
25 seized upon the DROP for a variety of

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2 reasons that a cynical person might
3 believe has little, if anything, to do
4 with its actual cost.

5 At the same time, the media was
6 provided with a constant public drumbeat
7 that could be used to improve dropping
8 circulation. Day after day, we were
9 besieged with unsolicited advice from a
10 bankrupt newspaper that the \$258 million
11 price tag was unshakeable --

12 (Applause.)

13 MR. McNESBY: -- being as it
14 was the most productive and previously
15 unknown ivory tower dwellers that neither
16 lived in Philadelphia nor spent one hour
17 patrolling their streets.

18 (Applause.)

19 MR. McNESBY: If the media was
20 to be believed, the Boston College report
21 might well have been written on two stone
22 tablets and possessed an accuracy that
23 dare not to be challenged. The media
24 demanded that DROP had to go.

25 But some had the wisdom and

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2 courage to refuse to blindly accept the
3 Boston College report as being
4 infallible. Sensing that the multiple
5 assumptions relied on by the academics as
6 being fact were flawed, this Council
7 demanded and received another less
8 result-oriented review.

9 In February of this year,
10 nationally renowned Bolton Partners
11 presented their review of the
12 much-heralded Boston College study. To
13 no one's great surprise, Bolton concluded
14 that the Boston College study that some
15 had considered to be of biblical
16 significance was seriously, very
17 seriously, flawed. It missed the mark by
18 more than \$150 million, a 60 percent
19 overstatement of the asserted cost of the
20 entire DROP benefit. The report that had
21 for eight months been mindlessly accepted
22 as being irrefutable truth was, in truth,
23 valueless. Indeed, it is so worthless
24 that some members of the media,
25 unrepentant for their blind reliance on

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2 the flawed report's value and integrity,
3 now have publicly opined that DROP is not
4 about the money.

5 In point of fact, by its own
6 admission, even Bolton's numbers can be
7 overstating the actual cost of DROP. Its
8 efforts were limited in reviewing the now
9 discredited work of Boston College, not
10 actually valuing the program's cost.
11 Whether the actual cost is \$100 million
12 or is more or less than that amount or
13 even zero, it is for another day and
14 another time.

15 So where does this leave us?
16 Surprisingly, regardless of whether you
17 wish to cling to the grossly overstated,
18 now discredited guesses from Boston
19 College or the 60 percent reduction of
20 those guesses from Bolton, one
21 inescapable fact remains. Both
22 organizations made it clear that insofar
23 as the Philadelphia police officer is
24 concerned, the DROP program costs this
25 City nothing or, at worst, next to

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2 nothing. In point of simple truth for
3 both the officer and the Philadelphia
4 Police Department, the program is working
5 exactly as you intended.

6 More specifically, if you
7 choose to still believe Boston College,
8 Philadelphia police officers have only
9 delayed their retirement date due to
10 participation in the DROP program by less
11 than two months, a delay that would have
12 little, if any, impact on City costs.
13 Bolton reached the same conclusion.
14 Given the uniqueness of the police
15 officer's pension benefit structure, the
16 value of pension benefits for officers
17 might actually decrease by 2.1 percent.
18 While disagreeing with Boston's
19 conclusions due to faulty data, Bolton
20 nonetheless concluded that the cost of
21 DROP, whatever it might ultimately be
22 proved to be, is not materially
23 attributable to police officers. Indeed,
24 a few days ago, in response to specific
25 questions posed by this Council, Bolton

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2 made it clear that not only is there no
3 cost attached to a police officer's
4 continued participation in the existing
5 DROP program, that participation might
6 actually save money for the City.

7 Despite the fact that there
8 exists no evidence that the participation
9 of police officers in the DROP program as
10 it presently exists results in any
11 material costs to the City, the proposal
12 now before this Council would nonetheless
13 diminish the officers' DROP benefits in
14 total disregard of the facts. To that
15 extent, the pending proposals are based
16 on logic and fact as opposed to media
17 hysteria. We do not understand how
18 either could be justified for police
19 officers that cost the City nothing.

20 Exacerbating the injustice of
21 stripping police officers of the value of
22 their DROP benefits is the fact that the
23 City has immensely benefited from the
24 stability that only DROP can provide in
25 very difficult times. It is hardly any

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secret that the City has decimated the ranks of the Philadelphia Police Department in the past several years. Quite obviously, despite the unprecedented hiring freeze in the last several years, the dedicated men and women of the Philadelphia Police Department continue to perform their duties with indisputable professionalism and dedication. More to the point, however, is the fact that the years of specific notice of termination made possible by the DROP afforded the Department manpower predictability during this traumatic period that would have otherwise been impossible to obtain. Only by processing the flow of DROP applications and the predictable date of resignations occurring on that exact date years later, the City was and is afforded an invaluable opportunity to intelligently and effectively react to the sharp and continuing decline of our ranks. In this fashion, the citizens of

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2 Philadelphia have greatly benefited from
3 a program whose costs for its police
4 officers are, at worst, negligible.

5 Then there is the law. Both
6 the United States and the Pennsylvania
7 constitutions make it clear that pension
8 benefits such as DROP cannot be
9 negatively affected without the
10 participation of its participants. Your
11 City Solicitor's nimble dancing around
12 the decades of adverse court decisions,
13 striking down pension modification
14 efforts indistinguishable from those now
15 before you, while understandable, does
16 not change the inescapable fact that any
17 effort of this Council to strip its
18 police officers of existing DROP benefits
19 is quite clearly inescapably
20 unconstitutional.

21 Another key fact cannot be
22 ignored. The FOP is not working under an
23 extension of an expired contract. Police
24 officers employed by the City do have a
25 collective bargaining agreement with the

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2 City. It became effective July 1st, 2009
3 and will not expire until June 30th of
4 2014.

5 We achieved that contract
6 through the collective bargaining and
7 interest arbitration procedures of Act
8 111. Both parties spent a great deal of
9 time, a great deal of effort and a great
10 deal of money to secure that contract.
11 In fact, to get that contract, we went
12 through the longest and most complex
13 interest arbitration proceedings in the
14 history of the Commonwealth of
15 Pennsylvania.

16 As the City Solicitor told you,
17 Pennsylvania law dictates that those
18 procedures are to be utilized when either
19 party to the contract wants to change a
20 term and condition of employment. The
21 effort to now undermine the integrity of
22 the DROP benefit without negotiation
23 flies in the face of that process, of our
24 efforts to achieve stability in our labor
25 relations process and, quite frankly, in

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2 the face of simple good faith.

3 Again, as your City Solicitor
4 told you, unilateral action to change a
5 term and condition of employment has been
6 prohibited since the inception of Act
7 111. Even without a contract, the law
8 demands that modifications to pension
9 benefits be accomplished through
10 collective bargaining, not unilateral
11 action. Thus, even if we did not have a
12 five-year contract, unilateral changes to
13 pension benefits are forbidden under
14 Pennsylvania law.

15 In summary, to the extent that
16 moral or legal justification for a
17 unilateral modification of the existing
18 DROP program is premised upon the
19 unanticipated costs of this program, that
20 justification, if it does exist, is
21 totally inapplicable to the police
22 officers of the City of Philadelphia.
23 Two very expensive studies have now
24 demonstrated that insofar as police
25 officers are concerned, the DROP program

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2 is working exactly as it was anticipated
3 and that any costs is, at very worst,
4 negligible.

5 Thus, no economic justification
6 exists to attack DROP benefits for
7 Philadelphia police officers. Whatever
8 other problems exist with this program,
9 it works and it works well for
10 Philadelphia police officers and for the
11 citizens of Philadelphia. We have
12 secured and enjoyed the very valuable
13 pension benefit while citizens have been
14 the beneficiaries of manpower stability
15 that would be completely impossible
16 without the predictability provided by
17 the DROP program.

18 On a more basic level, every
19 member of this Council has at one time or
20 another expressed admiration, respecting
21 gratitude to the members of the
22 Philadelphia Police Department. Whether
23 it be for cleaning up the streets of your
24 district to make them safe for our
25 citizens, making a spectacular arrest

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2 based on great police work in a
3 high-profile case or risking their lives
4 so that others might live, you have all
5 been gracious in your praise and
6 gratitude of our police.

7 Now a litmus test exists as to
8 whether that gratitude exists beyond
9 words. We are asking to be judged on our
10 own costs and our own merits and to
11 thereby avoid a fight that makes no
12 economic sense. You are being afforded
13 an opportunity to demonstrate in a
14 meaningful fashion that our dedication,
15 our sacrifice and our performance
16 justifies judging us on our merits.
17 Whatever problems DROP may present to you
18 or the City, those problems are simply
19 not present in the existing DROP program
20 as it exists for Philadelphia police
21 officers.

22 Finally, there is the simple
23 question of law. While I will defer a
24 detailed discussion of the law to the
25 lawyers, I will nonetheless simply point

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2 out that a fair reading of the City
3 Solicitor's understandable effort to
4 justify unilateral action on your part
5 effectively states that the facts and
6 equity are against the City. Whether you
7 consider the constitution, Pennsylvania
8 labor law or our contract, any effort at
9 all to unilaterally change our pension
10 benefits can and will be rejected. The
11 weak and inconclusive opinion by the City
12 Solicitor in that regard can hardly offer
13 you any real solace as to the legality of
14 what you are considering. Given the
15 absence of any real economic impact upon
16 the City by maintenance of the DROP
17 benefit for Philadelphia police officers,
18 do we really need to disrupt and even
19 potentially destroy our good-working
20 relationship over protracted litigation
21 that your own lawyer doubts you can win?
22 We have a contract, and ask nothing more
23 than you abide by it and the legal
24 process that produced it.

25 I sincerely appreciate the

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2 opportunity to spend a few minutes with
3 you today. As had been seen from the
4 tremendous complexity of the two reports
5 that you have already received, the issue
6 of DROP and its cost implications is not
7 a simple one. Knee-jerk reactions in
8 response to contrived controversy in the
9 media will not produce a just result.

10 To the extent that the City
11 wishes to address the terms and
12 conditions of employment with its
13 Philadelphia police officers based on the
14 facts and needs of the City, we welcome
15 the opportunity to do so at the
16 collective bargaining table, not through
17 endless litigation or in pages of a
18 newspaper that cannot exist without any
19 controversy.

20 Again, thank you for your time
21 and your consideration.

22 (Applause.)

23 COUNCIL PRESIDENT VERNA: Are
24 there any questions from members of the
25 Committee?

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2 (No response.)

3 COUNCIL PRESIDENT Verna: Thank
4 you again. We appreciate your coming in
5 to testify.

6 MR. McPHERSON: Our next
7 witness is Aaron Proctor.

8 (No response.)

9 MR. McPHERSON: Aaron Proctor.

10 (No response.)

11 COUNCIL PRESIDENT Verna: Is
12 Mr. Proctor here?

13 (Witness approached witness
14 table.)

15 COUNCIL PRESIDENT Verna: Good
16 morning. Welcome.

17 MR. PROCTOR: Good morning.

18 COUNCIL PRESIDENT Verna:
19 Please identify yourself for the record
20 and proceed with your testimony.

21 MR. PROCTOR: Aaron Proctor.
22 I'm actually going to be brief because I
23 think Zack Stalberg said probably half of
24 what I was going to say.

25 But I'm just a lowly taxpayer.

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2 I don't belong to any major union. I
3 don't work for the City. So pretty much
4 the general feeling with that is that my
5 opinion doesn't matter.

6 The point is this: I think
7 that the guy from the FOP getting up here
8 is a fine thing, because I think that
9 police officers and firefighters, people
10 like that, put their lives on the line.
11 They're first responders. They put their
12 lives on the line for the City. They do
13 the right thing. I think that they're
14 being screwed over, though, by other
15 people who are in DROP that are just
16 pencil-pushers making \$80,000 a year,
17 taking trips to the Caribbean with
18 Councilmen and things like that.

19 So here's the deal: Why do we
20 have a program that doesn't reward people
21 who actually put their lives on the line
22 and rewards people who are elected
23 officials that are supposed to be public
24 servants? I just feel that this is the
25 wrong thing for Philadelphia. I feel

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2 that we're running out of money. I'm
3 tired of paying a higher sales tax. I'm
4 tired of paying a higher property tax.
5 I'm tired of being penalized because I'm
6 not a taker. And I just think that DROP
7 should be eliminated, and that's all I
8 have to say.

9 COUNCIL PRESIDENT VERNA: Thank
10 you very much.

11 (Applause.)

12 MR. McPHERSON: Our next
13 witness is David Krain.

14 (Witness approached witness
15 table.)

16 MR. KRAIN: Good morning. My
17 name is David Krain. I'm a social worker
18 at DHS and I'm also a shop steward in
19 Local 2187, which is part of DC47. I'm
20 only 31, so I don't have a chance at
21 getting DROP for at least another 29
22 years, so I don't have that kind of
23 inherent interest in it.

24 I'd like to thank the
25 Councilmembers that do have the courage

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2 to actually go through the studies and
3 look at the different issues that come
4 above instead of falling down to the
5 Administration's woes.

6 I think that so far talking to
7 my members in my shop and a few other
8 people, being a younger person in public
9 service, we've basically been attacked
10 for the last three years. We haven't
11 gotten a raise. Healthcare costs have
12 gone up, and when it comes time for the
13 budgetary crisis, it's on the back of the
14 workers. For some reason, there's
15 somehow a myth that City employees don't
16 pay taxes. We pay taxes, and we keep
17 paying them. And I think that's one of
18 the strange myths. If I could somehow
19 not pay taxes, you could take the DROP
20 check. But I think one of my main
21 concerns is for the younger people who
22 would like to get into public service,
23 there doesn't seem to be any goal to look
24 forward to it. I chose to get into
25 public service for the greater good, take

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2 a smaller salary, then hope by the time I
3 reach my age of retirement, I'd be able
4 to have some kind of sustainable life.

5 And my last message to Council
6 is if they accept what the Nutter
7 Administration continually tries to pass,
8 the message they'll be sending to the
9 public service employees who are about 40
10 and younger would be that you'd better
11 hope you die before you retire, because
12 nobody cares about you.

13 Thank you.

14 (Applause.)

15 COUNCILWOMAN TASC0: Thank you
16 very much for your testimony.

17 MR. McPHERSON: Our next
18 witness is Joseph Mahoney.

19 (Witnesses approached witness
20 table.)

21 MR. MAHONEY: Good morning,
22 Councilwoman.

23 COUNCILWOMAN TASC0: Good
24 morning. Would you state your name for
25 the record and please begin your

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2 testimony.

3 MR. MAHONEY: My name is Joe
4 Mahoney and I'm Executive Vice-President
5 of the Greater Philadelphia Chamber of
6 Commerce, and I thank you for the
7 opportunity to be here today to present
8 testimony on Bills 100542 and 110443.

9 I also thank you for the
10 opportunity to comment on the future of
11 the Deferred Retirement Option Program
12 and the future as a planning tool for the
13 City government.

14 DROP has proven to be a costly
15 planning tool for government. During
16 times which demand that government
17 conserve each dollar, the cost of the
18 existing DROP program has been a drain on
19 the citizens of Philadelphia. With an
20 estimated cost at between 100 million and
21 258 million, all agree that the current
22 program cannot be maintained in its
23 current form. The task that lies before
24 you is to determine whether to make
25 changes to the program or to eliminate it

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2 entirely.

3 One of the objectives of the
4 sponsors of Bill 110443 was to reduce the
5 cost of DROP. While the legislation
6 appears to accomplish the goal initially,
7 it is unclear what the cost of the
8 program will ultimately be because of the
9 variable nature of the interest rate on
10 the one-year Treasury bond. With current
11 rates at historic lows and an expected
12 end to the Federal Reserve's quantitative
13 easing program, most economic observers
14 would expect that interest rates would
15 begin to rise. Also, we believe that
16 many eligible employees will gravitate to
17 the known returns of the existing DROP
18 program given the guarantee of a 4.5
19 percent rate rather than the 0.2 percent
20 rate of the one-year bond.

21 The sponsors of the bill have
22 taken precautions to prevent a, quote,
23 "run on the bank" by allowing employees
24 eligible for the current program to
25 receive those same benefits by providing

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2 a window of opportunity for them to sign
3 up for participation. This will ease
4 initial costs, but will make the final
5 costs associated with the program more
6 difficult to estimate.

7 In addition, the City's pension
8 plan is underfunded and will need serious
9 attention in the next several years to
10 ensure its stability.

11 Most private-sector employees
12 today do not enjoy the availability of a
13 defined benefit plan. A major issue with
14 public-sector defined benefit plans is
15 that their underfunding is often
16 addressed via additional payments
17 supported by either increased taxes or
18 diversion of public funds from other
19 uses. DROP only exacerbates this tension
20 and problem.

21 While the sponsors of the bill
22 work to address costs associated with the
23 current program, the issue that is
24 difficult to gauge will be the public
25 perception associated with a restructured

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2 plan rather than the elimination of a
3 plan that seemed difficult for citizens
4 to justify. We believe that making
5 adjustments in the plan will not satisfy
6 those concerns. All have seen the
7 pushback which took place during election
8 season and recognize that citizens across
9 the City do not support continuation of
10 the program.

11 Given that reality, along with
12 the difficulties associated with
13 estimating what DROP will continue to
14 cost the City, we support Bill No.
15 100542, which would eliminate the program
16 in total.

17 Thank you for your
18 consideration.

19 COUNCILWOMAN TASC0: You want
20 to testify, Ms. Earley?

21 MR. EARLEY: No.

22 COUNCILWOMAN TASC0: Thank you
23 so much for your testimony.

24 MR. MAHONEY: Thank you.

25 MR. McPHERSON: Our next

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2 witness is Karen Brown.

3 (Witness approached witness
4 table.)

5 COUNCILWOMAN TASC0: Good
6 morning. Would you state your name for
7 the record and please begin your
8 testimony.

9 MS. BROWN: Yes. My name is
10 Karen Brown and I'm a candidate for
11 Mayor.

12 I came here today to speak
13 about DROP, and I listened to many other
14 people who have spoken. DROP has been
15 discussed in many manners today, but
16 truly the reason why we're here is
17 because we're in an election year, and
18 the election officials have heard the
19 voice of the voters. The outcry that
20 they have given over this issue has
21 cleared this room. It has made room for
22 new blood in Council. It's a long time
23 coming.

24 DROP was put in place for our
25 core services, our core services like the

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2 firemen and police, who are the least
3 paid in this city. Yet because of the
4 mockery that our elected officials have
5 made of this system, it now wants to be
6 removed, corrected, adjusted. It should
7 have never been for the elected
8 officials.

9 (Applause.)

10 MS. BROWN: DROP means drop,
11 not go home and return the next day.

12 We can't use our current
13 situation and our overspending and the
14 budget crisis to remove something that
15 was put in place for the people who truly
16 do what every voter wants, protect our
17 city and provide services no one else can
18 do.

19 Our elected officials are
20 public servants. They should have never
21 gotten into a program that was not for
22 them. And to now remove it and penalize
23 those it was in place for is a mockery
24 again.

25 DROP is something that the

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2 people of this city have looked forward
3 to secure that the core services that we
4 need to keep our city running get what
5 they need, to make it beneficial and to
6 make it be what it should be, a badge of
7 honor for those who do what no one else
8 would.

9 To remove DROP because of a
10 mockery or to use the situation of
11 overspending to correct a pension deficit
12 is another absurdity that this
13 Administration has put on its voters.

14 Thank you.

15 (Applause.)

16 MR. MCPHERSON: Our next
17 witness is Chester Skaziak.

18 (Witness approached witness
19 table.)

20 COUNCILWOMAN TASCO: Good
21 morning. Would you state your name for
22 the record, please, and proceed with your
23 testimony.

24 MR. SKAZIAK: My name is
25 Chester Skaziak. That's S-K-A-Z-I-A-K.

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2 My statement is my opinion and my opinion
3 alone.

4 I'd like to say good morning,
5 Ms. Tasco and distinguished members of
6 Council. I reside in the Bustleton
7 section of Northeast Philadelphia. I was
8 appointed to the Fire Department on March
9 the 6th of 1978 and served as a
10 firefighter for 28 years, seven months
11 and 20 days. My concerns today is the
12 elimination of the DROP option for
13 firefighters and police officers.

14 Mayor Nutter has said one
15 pension is enough. Another comment from
16 his office said the deck chairs need to
17 be reorganized. The media has reported
18 that firefighter overtime is costly to
19 the City to the sum of \$3 million. I
20 shall try to set the record straight.

21 Let me start by stating that it
22 is my belief that the police officers and
23 firefighters who DROP are not a financial
24 burden to the Pension Fund. These
25 figures are a set amount, unlike the

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2 employees in the other City departments
3 who have their pension calculated based
4 on overtime.

5 I entered the DROP on November
6 the 11th, 2002 and resigned on November
7 the 15th, 2006, and my pension is \$2,600
8 a month, and it is the only pension I
9 receive from the City. There are many
10 opinions on the DROP and its cost. I
11 shall now share my findings with you.

12 On October the 27th of 1998,
13 the Pension Fund was 51 percent funded,
14 and the City was preparing to sell \$1.25
15 billion in bonds. This was to bring the
16 Pension Fund up to a level of 81 percent
17 funded, what I see as a contributing
18 factor of the Pension Fund's problems.

19 On the above date, hearings were held on
20 Bill No. 960598. Ben Hayllar, Finance
21 Director, testified on Page 5, Line 5,
22 quote, "Therefore, the legislation would
23 apply only to the 532 non-represented
24 employees who in 1996 earned 3.083
25 million in overtime. In the past, the

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2 Pension Board's actuary calculated that
3 this increased benefit would increase the
4 City's costs to the pension by
5 approximately \$520,000 a year, depending
6 on the amount of overtime issued,"
7 unquote.

8 My question to this Council is,
9 how much has the overtime cost the
10 General Fund these past ten years?

11 Mr. Mattia on Line 2 of Page
12 17, quote, "To give you a good example,
13 we were here in '96, December when we
14 brought this up. In my title, if I go
15 out today, I go out with \$32,869. My
16 secretary would go out with \$39,856. My
17 mechanic would go out with \$38,586. My
18 group leader would go out there with
19 \$47,386. So my group leader would go out
20 with \$15,000 more than me, my secretary
21 would go out with \$7,000 more than me and
22 my mechanic would go out with \$6,000 more
23 than me. That's very, very unfair,"
24 unquote.

25 My question is, do these

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2 figures represent 80 percent of their
3 wages for that year? In his earlier
4 testimony, he stated that they could only
5 receive up to 80 percent of their
6 salaries for pension purposes. The
7 firefighters and police can earn up to
8 100 percent. In December '96, my
9 earnings were \$41,000 a year.

10 What Mr. Mattia failed to
11 mention is that he was entitled to a
12 Social Security pension paid for by the
13 City of perhaps as much as \$1,500 a
14 month, or \$18,000 a year, plus the
15 \$32,856, equalling \$50,856. This wasn't
16 enough. City Council gave in and passed
17 the bill to give them overtime. In
18 essence, he will be receiving overtime
19 for the rest of his life. In the
20 meantime, Mayor Nutter wants to furlough
21 police and firefighters, brownouts,
22 reduce overtime in these departments.
23 How much did those other employees
24 collect? Not to mention that their
25 contributions to the Pension Fund are

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2 much less. The explanation is that they
3 pay into the Social Security fund of
4 7.65.

5 I'd like to remind you that
6 someone testified here that Plan J pays
7 3.75 into the Pension Fund. I was paying
8 6 percent into that Pension Fund.

9 Then there was also a Mr. John
10 Crapper who testified. He was
11 Chairperson of the Association of
12 Managers. He spoke in favor of the bill.
13 He requested that the committee go back
14 three years and make it retroactive,
15 which it did. Soon after, the City
16 borrowed the 1.25 billion in 1999 to
17 raise the funded level to 81 percent. It
18 is my belief that this piece of
19 legislation contributed to the 47 percent
20 funded level it is today.

21 Before I continue, this bill
22 was signed into law on January 8th of
23 1999.

24 Here is an example of the
25 results of this piece of legislation: A

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2 firefighter earning \$42,000 entered the
3 DROP on January of 2001. He received a
4 DROP amount of \$145,000 and a pension of
5 \$2,719 a month, or \$32,648.

6 Another City employee earning
7 \$38,000 entered the DROP the spring of
8 the same year, I believe April. He
9 received a DROP amount of \$175,000. Was
10 it because of his overtime earnings? He
11 is also collecting a Social Security
12 pension which was paid for by the City in
13 the sum of \$1,600 a month. I suspect
14 combined he is collecting pensions
15 totalling \$55,000 a year. I remind you,
16 he was earning 38,000. How is this
17 possible? How can two individuals hired
18 at the same period of time, the
19 firefighter earning \$4,000 more a year
20 than the other City employee, receive
21 \$30,000 less in DROP money?

22 It is for examples such as this
23 that police officers and firefighters
24 should have their pensions based on the
25 level of 2.5 percent for every year of

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2 service. The City is responsible for the
3 inequity and unfairness of the pension as
4 it stands.

5 The same year, 1999, Bill No.
6 990708, which is a COLA for the retirees,
7 was signed into law. I mention this
8 bill, for it is my belief that the
9 overtime issue has a detrimental effect
10 on the PAF distributions also. Because
11 as I know it, the PAF funds and the
12 pension funds are commingled. I
13 understand the stock market has an effect
14 on the Pension Fund. However, can you
15 explain there was no PAF distribution for
16 years 2004 through 2007 for the retirees?
17 This concerns me, for I am nearing that
18 time of my life where I too would expect
19 a return of the Pension Fund earnings,
20 which brings me to Bill No. 030827,
21 signed into law January the 31st of 2003,
22 an ordinance amending Title 22 of The
23 Philadelphia Code, entitled "Public
24 Employees Retirement Code," by amending
25 Section 22-305 relating to the maximum

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2 benefit limitations imposed by the
3 Internal Revenue Code 415. This was a
4 generous piece of legislation raising the
5 base pension benefit from a maximum of
6 90,000 up to a level of 160,000. This
7 was passed in stealth fashion in Room 696
8 on the 6th Floor. If you felt Bill No.
9 030827 was a necessity, I discern fully
10 the ramifications of this piece of
11 legislation, though I doubt seriously the
12 public's knowledge of it.

13 Since 1985, the State and the
14 City leaders have been chipping away at
15 the benefits of the City employees'
16 pension. First, the percentage -- I'd
17 like to mention that the example that
18 they gave today was for those hired
19 before 1987.

20 First, the percentage earned
21 each year was lowered from 2.5 to 2.2
22 percent, then again so that after 20
23 years of service, the reward is, your
24 percentage is lowered to 2 percent. Then
25 this past year, it was lowered to 1.75

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2 percent for 20 years and nothing after
3 that. Here again, those other City
4 employees were to be given Social
5 Security in Plan '10 and DC, while newly
6 hired police officers and firefighters
7 are to earn 35 percent after 20 years and
8 nothing more, and now a further reduction
9 on the interest on the DROP funds at a
10 time when this Council has in committee a
11 Bill 100497, which would give the Pension
12 Board the ability to hand out no-bid
13 contracts on the pension funds. Where
14 does it end? When the Pension Fund
15 requires the leadership of our elected
16 officials, they answer by reducing the
17 benefits of all but themselves. If you
18 want the pension rate of 3 and a half
19 percent to remain for elected officials,
20 restore the civil service percentages of
21 2.5 percent for all.

22 In conclusion, it is the
23 Pension Board's finances that brings us
24 to this place in time. My question to
25 the author and to those of you

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2 responsible for this bill, to include the
3 City Solicitor, what does Section (f) of
4 this ordinance mean? I posed this
5 question to the Executive Director of the
6 Pension Board through an e-mail. He
7 informed me that it has been turned over
8 to the Law Department for review. This
9 is very disturbing to me. We make laws
10 and don't know what they are. Let the
11 record show that each member of Council
12 has been given a copy of Bill No. 030827.
13 My suggestion is to read Section (f).
14 I've waited eight days and no answers.
15 There are, I suppose, 1,100 lawyers
16 working for the City earning overtime.

17 I thank you for the opportunity
18 to speak on this issue.

19 There is also another matter I
20 would like to bring up before I leave,
21 and there's a Foreign Buyer Casualty
22 Insurance Fund. They call it points. A
23 point is a thousand dollars. There's
24 \$2,000 for each firefighter and police
25 officer and \$1,000 for each other City

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2 employee, which go to the City from this
3 fund and it's received from the state.
4 It goes into the General Fund. When a
5 City employee enters the DROP, the state
6 no longer gives us that money. If 1,000
7 police officers and firefighters are in
8 the DROP, it comes out to a million and a
9 half. I saw in today's paper that there
10 was some 11,000 people who had been in
11 the DROP over the course of the last 12
12 years. I think the City has missed out
13 on an opportunity of some \$15 million by
14 not getting our state officials to send
15 that money to the City. And I say that
16 because while we're still employees, for
17 the state's purposes, we are retired once
18 we enter the DROP. I think it's a matter
19 that you should research. And I thank
20 you all for your time.

21 (Applause.)

22 COUNCIL PRESIDENT VERNA: Thank
23 you, sir.

24 Our next witness.

25 MR. McPHERSON: Judith

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2 Samans-Dunn.

3 (Witness approached witness
4 table.)

5 COUNCIL PRESIDENT VERNA: Good
6 morning. Welcome. Please identify
7 yourself for the record.

8 MS. SAMANS-DUNN: I'm Judith
9 Samans-Dunn. I thank you for this
10 opportunity to talk before Council.

11 I am here. I am a taxpayer. I
12 am not representative of any class of
13 employees because I am in the prohibited
14 class. That means I am a
15 non-representative City civil servant. I
16 have worked for the City now for 31
17 years.

18 I would like to point out that
19 I do two very complex jobs for the City.
20 My bosses, if you ask them, do not want
21 me to retire. I am already eligible to
22 join the DROP.

23 As a non-represented employee,
24 contrary to what Mr. Skaziak may have
25 said, I do not earn overtime. I earn

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2 comp time on the many evenings when I
3 stay late and the many extra hours that I
4 put in to get my work done, and I give a
5 lot of it back to the City, because
6 although I'm using personal leave time
7 right now, I don't find enough time to
8 use all my leave time. I am the kind of
9 person the City wants to keep. I may be
10 representative of the non-rep employees.

11 So the intent of the DROP was
12 to keep somebody like me, is to keep me
13 here and keep me working where my bosses
14 want me, and I think it's very important
15 to point that out.

16 Mr. Dubow pointed out that one
17 of the points of DROP was to do some
18 planning so that we could have
19 succession. Well, it's very hard to do
20 that when the Budget Office will not
21 allow a trainee to be hired to learn my
22 very complex work until after I'm gone.
23 So DROP or no DROP, that's really tough.

24 I didn't do a budget analysis
25 for the overall DROP. I did a budget

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2 analysis for me, for my family. I don't
3 really intend to retire right now. It's
4 not my point. But if City Council were
5 to decide it's best to end the DROP right
6 now, I have no choice. I would have to
7 jump into the DROP this minute, because
8 from a personal perspective, I can't not
9 do that.

10 I'm not alone in the City. I
11 think we really need to examine -- I
12 heard a very small number of employees,
13 but there's an awful lot of people that I
14 know who have the years and the age to
15 retire who would immediately have to jump
16 into the DROP. Can the City afford what
17 that's going to cost when that hits the
18 pension four years from now? I don't
19 think they want us to all flee. I think
20 adjusting it to make it cost neutral is
21 very appropriate.

22 I'll also take exception to
23 Mr. Stalberg calling those of us who are
24 in the City employee, which he did by
25 reference, of calling us large and inept.

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2 I take exception to that. I work very
3 hard.

4 I don't have anything else to
5 say on that.

6 (Applause.)

7 MS. SAMANS-DUNN: I'll just
8 add, actions have reactions, and please
9 calculate it very carefully. Do I think
10 maybe it should not be 4 and a half
11 percent interest earned on money going
12 into the DROP? I think this is a very
13 appropriate way to evaluate what the
14 costs are. And I just wanted to put my
15 two cents in.

16 Thank you.

17 (Applause.)

18 COUNCIL PRESIDENT VERNA: Thank
19 you very much. Thank you.

20 Our next witness.

21 MR. McPHERSON: Mark Zeitz,
22 Z-E-I-T-Z.

23 (No response.)

24 MR. McPHERSON: Fred Fisher.

25 MR. FISHER: My turn at last.

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2 (Witness approached witness
3 table.)

4 MR. FISHER: Good morning.

5 COUNCIL PRESIDENT VERNA: Good
6 morning.

7 MR. FISHER: My name is Fred
8 Fisher. I am a retired City employee. I
9 live on my pension. I live on my Social
10 Security.

11 You know, I hear a lot of fancy
12 words today, but it's very obvious to all
13 of the people outside of this room that
14 DROP is double dipping. It's being paid
15 for your day's work and your pension at
16 the same time. It's ridiculous. And,
17 you know, if you look at this program --
18 I was going to say some other things
19 like, you know, the Mayor said to drop
20 it. The people who ran this year to be
21 renominated for the position, Mr. Rizzo,
22 Mr. Tartaglione, were both not
23 renominated basically because of DROP.
24 So the public did speak on DROP in its
25 voting these two people not to be

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2 renominated.

3 You know, I don't think you
4 should be ignoring the public's opinion.
5 It's at your peril.

6 And the other thing I wanted to
7 say is this: If you look at the DROP
8 program, if you look at the DROP, there's
9 only two groups of people who are
10 benefiting from it, the politicians and
11 the public employees. The taxpayers are
12 getting no benefit whatsoever from these
13 hundreds of millions of dollars wasted by
14 paying people four years pension and four
15 years salary at the same time. It's
16 ridiculous. It's not real world. And
17 I'll tell you the truth, I feel that
18 this -- it's a conspiracy between the
19 politicians and the public employees,
20 because they're buying the public
21 employees' vote, his or his wife's vote,
22 his children's vote if they're old
23 enough, all of his friends and relatives,
24 You got to vote these politicians in,
25 they're going to keep us -- they're going

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2 to give us this big lump sum. Whoever
3 heard of people walking out of here --
4 it's ridiculous -- with hundreds of
5 thousands of dollars under their arm in
6 lump sum payments? This is crazy.

7 You're raising my taxes 10
8 percent this year. You're talking about
9 10 percent again or a soda tax.

10 Meanwhile, the population of the City,
11 the public employees, have ballooned
12 while the City's population has decreased
13 by 30 percent. Your office has increased
14 by hundreds of percent of people and so
15 has the Mayor's. It's shameful.

16 I think this program is going
17 to go down as one of the most shameful
18 things in the history of the City of
19 Philadelphia. And, you know, if I were
20 looking at from above and seeing what was
21 going on, how this money was being
22 wasted, there is no benefit to the
23 taxpayer for people collecting this
24 money, and you people here who are
25 supposed to make a decision, you're

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2 recipients. Ms. Verna, you're getting,
3 what is it, \$800,000 -- I'm sorry;
4 \$580,000. I'm sorry.

5 COUNCIL PRESIDENT VERNA: I
6 don't think it's that much.

7 MR. FISHER: Five hundred
8 eighty thousand dollars. You're sitting
9 here. You should recuse yourself, all of
10 you here. All of you here should recuse
11 yourself. You are not qualified to judge
12 on this one. You are receiving a benefit
13 from it. How can you say whether it's
14 good or bad when you're walking out of
15 here with hundreds of thousands of
16 dollars?

17 This is the most shameful thing
18 that ever happened to the City of
19 Philadelphia. I'm sure somebody will
20 write a book about this one day, and it
21 will not be a happy thing. It's a black
22 mark on the City of Philadelphia, and you
23 are stealing from the taxpayers.

24 The DROP program should be
25 renamed, not Deferred Retirement Option

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2 Plan, but Pick the Taxpayers' Pocket

3 Plan.

4 That's all I have to say.

5 MR. McPHERSON: Our next

6 witness, James Callis.

7 (No response.)

8 MR. McPHERSON: James Callis.

9 (No response.)

10 MR. McPHERSON: Jody Della

11 Barba.

12 (Witness approached witness
13 table.)

14 COUNCIL PRESIDENT Verna: I
15 know you're not James Callis.

16 MS. DELLA BARBA: They just
17 called me.

18 COUNCIL PRESIDENT Verna: All
19 right. Please identify yourself for the
20 record and proceed with your testimony.

21 MS. DELLA BARBA: My name is
22 Jody Della Barba.

23 COUNCIL PRESIDENT Verna: Jody,
24 just a moment.

25 (Pause.)

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2 COUNCIL PRESIDENT Verna:

3 Please proceed.

4 MS. DELLA BARBA: Good

5 afternoon. I am 57 years old and a
6 lifelong resident of Philadelphia. I
7 have also owned a home and paid real
8 estate taxes since 1978. I am a City
9 employee with the First Judicial District
10 and I am not in the J plan. Therefore, I
11 have to wait three more years until I
12 would be eligible for DROP. I have not
13 had a raise of any kind for four years
14 because I am not in the union.

15 I ask that City Council not
16 stop DROP for City employees. I ask that
17 you consider only modification where no
18 one could collect DROP payments and
19 return to a City job.

20 I believe I speak for hundreds
21 of City employees like myself in saying
22 please consider that I am coming close to
23 my retirement and look forward to the
24 modest lump sum DROP would award me.

25 I stay in the area when I shop,

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2 eat out, buy gas for my car, et cetera,
3 as does my family. I believe that City
4 employees always are the scapegoat for
5 the Administration and the media when
6 there is a budget problem.

7 (Applause.)

8 MS. DELLA BARBA: We, the City
9 employees, have to live here. We have to
10 pay taxes here. We did not run away from
11 Philadelphia to New Jersey or the
12 suburbs. We are the backbone of this
13 city that we serve well.

14 Please do not stop DROP.

15 Please.

16 Thank you.

17 COUNCIL PRESIDENT Verna:

18 You're welcome.

19 (Applause.)

20 COUNCIL PRESIDENT Verna:

21 Austin Dutton.

22 (No response.)

23 COUNCIL PRESIDENT Verna:

24 Jerome Avery.

25 (No response.)

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2 COUNCIL PRESIDENT VERNA: Is
3 Jerome Avery here?

4 (No response.)

5 COUNCIL PRESIDENT VERNA: Do we
6 have anyone else who is not on the list
7 that would like to testify?

8 Please approach the witness
9 table.

10 (Witness approached witness
11 table.)

12 MR. GAULT: Thank you, Council
13 President. My name is Bill Gault and I
14 represent the 4,500 Philadelphia
15 firefighters and paramedics, and I want
16 to be very brief, because a topic wasn't
17 touched on.

18 Firemen can retire at age 50.
19 We don't collect Social Security and we
20 don't get Medicare unless we pay into it.
21 We get five years of medical when we
22 retire. The DROP would give us about
23 150,000, 170,000. What we would do with
24 that is buy medical coverage.

25 The thing in our job,

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2 firefighters and medics, is the latency
3 periods that the cancers and the diseases
4 that don't get us until ten years later.
5 So I just wanted to tell you's, it's
6 for -- we buy medical coverage with this.

7 Every major city in the United
8 States, firefighters, cops, most city
9 workers, get lifetime medical.
10 Philadelphia, we get five years. The
11 only way a blue-collar person could save
12 any kind of money is with that DROP, and
13 that's all this is, is a savings account.
14 We give up 10 percent of our pension on
15 the end and put it into the savings
16 account in the Pension Fund, which is our
17 money, because the City hasn't put in
18 their obligations in 20 years. But it
19 seems the media is harping like we're all
20 getting rich here. City workers are not
21 getting rich.

22 That's all I have to say.
23 Thank you very much, and I'll take any
24 questions.

25 (Applause.)

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2 COUNCIL PRESIDENT VERNA: Thank
3 you.

4 Please approach the witness
5 table, sir.

6 (Witness approached witness
7 table.)

8 MR. MARINO: My name is Jim
9 Marino. I'm a 33-year employee in the
10 Recreation Department. Currently my
11 civil service title is a Recreation
12 Leader 3. However, the work assignments
13 that I hold, I am the Race Director of
14 the Blue Cross Broad Street Run as part
15 of my duties, I am the Assistant Parade
16 Director for the Mummers Parade, I am the
17 Golf Camp Administrator, I am the
18 Emergency Preparedness Coordinator for
19 the Department of Rec as a liaison to
20 Office of Emergency Management, and I am
21 also the Assistant Athletic Program
22 Director for the entire City.

23 I am 53 years and seven months.
24 I am eligible to retire when I turn 55.
25 I am in the J plan. And the changes that

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2 this proposal brings about directly
3 affects me, in that if I have to wait
4 until I'm 57 to join the DROP plan, I
5 will have more than my 35 years of City
6 service and I will not be eligible to
7 increase my pension for 2 percent a year,
8 as some people have said we are entitled
9 to. So when I reach 35 years, at 55, I
10 will not be able to join in until I'm 57.
11 And there are other employees similar to
12 my situation in the Recreation Department
13 and other departments, especially the
14 Library. I believe that there is another
15 avenue that needs to be explored for
16 certain employees like myself who have
17 gone above and beyond our job titles for
18 a number of years, have not been
19 compensated to that level and have done
20 an extremely large amount of good work
21 for the City of Philadelphia.

22 I'm very proud of what I've
23 done, and I have done a lot more than a
24 lot of other people, and I'll challenge
25 anybody to put up their work ethic

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2 against mine. And I want you to consider
3 that when you make your final decisions.

4 COUNCIL PRESIDENT Verna: Thank
5 you, sir.

6 (Applause.)

7 COUNCIL PRESIDENT Verna: Is
8 there anyone else who would like to
9 testify who has not been called?

10 (No response.)

11 COUNCIL PRESIDENT Verna: I
12 understand that Pete Matthews is
13 scheduled for 12:30.

14 (Pause.)

15 COUNCIL PRESIDENT Verna: I
16 understand that Mr. Matthews is on his
17 way up to the Chamber. He's on the first
18 floor.

19 (Pause.)

20 MR. McPHERSON: Our next
21 witness is Pete Matthews.

22 (Witness approached witness
23 table.)

24 COUNCIL PRESIDENT Verna:
25 Welcome.

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2 MR. MATTHEWS: Good afternoon.

3 COUNCIL PRESIDENT VERNA:

4 Please identify yourself for the record.

5 MR. MATTHEWS: Pete Matthews,
6 President, District Council 33. As you
7 know, I was scheduled at 2:30. That's
8 why I had to hurry getting over here. So
9 don't get too upset. I usually try to be
10 on time.

11 COUNCIL PRESIDENT VERNA: I
12 appreciate it. Thank you.

13 MR. MATTHEWS: Are we ready?

14 COUNCIL PRESIDENT VERNA:
15 Please proceed.

16 MR. MATTHEWS: Thank you.

17 Members of City Council, thank
18 you for this opportunity to come before
19 you and testify on the proposed
20 amendments to the DROP program.

21 I am here today to tell you
22 District Council 33's view of the DROP
23 legislation. DROP is an extremely
24 important benefit to Philadelphia's rank
25 and file workers. This benefit is part

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2 of the collective bargaining process.
3 Changes that the City implements outside
4 of the collective bargaining process will
5 have legal consequences.

6 Pennsylvania law has long
7 recognized that pensions constitute wages
8 and working conditions, and employers
9 like the City of Philadelphia are
10 obligated to bargain with the
11 representative of its employees for any
12 changes, including changes to pensions.

13 Pennsylvania law also requires
14 public employers to maintain existing
15 contractual provisions after a collective
16 bargaining agreement expires. The City
17 may not implement new terms and
18 conditions of employment, whether or not
19 those conditions are contained in the
20 contract or not, where the employees
21 covered by the contract have continued
22 working.

23 This is exactly what has been
24 going on for the last three and a half
25 years as we continue to bargain with the

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2 City for a new contract. We have
3 continued to work without any disruption
4 of service to the taxpayers under the
5 terms and conditions of our existing
6 contract, including the provisions
7 related to pensions and DROP.

8 In fact, City Solicitor Shelley
9 Smith in a letter to City Council
10 President Verna on October 1, 2010
11 confirmed that the changes to DROP are a
12 collective bargaining issue and that the
13 City should not implement any changes
14 without violating our collective
15 bargaining agreement.

16 I am submitting with this
17 statement a detailed opinion from
18 District Council 33's legal counsel which
19 will give you all of the relevant legal
20 citations and caselaw that backs up our
21 position.

22 The DROP program, as originally
23 conceived, was designed to be both a
24 management tool for future planning by
25 the City as it related to the workforce

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2 needs, as well as a way to promote
3 existing employees to replace those who
4 leave and to create opportunities for
5 City residents to enter the City
6 workforce.

7 Thank you for the opportunity
8 for comment on this proposal.

9 Questions?

10 COUNCIL PRESIDENT Verna: Are
11 there any questions from members of the
12 Committee of Mr. Matthews?

13 (No response.)

14 COUNCIL PRESIDENT Verna:
15 Seeing none, thank you.

16 MR. MATTHEWS: Great. I like
17 making my point quickly. Thank you.

18 COUNCIL PRESIDENT Verna: Thank
19 you.

20 (Applause.)

21 COUNCIL PRESIDENT Verna: This
22 concludes our public hearing. We will
23 now go into our public meeting, and the
24 public meeting will be recessed. We will
25 meet back here at 1:30.

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2 (Recess.)

3 COUNCIL PRESIDENT VERNA: This
4 is the public meeting regarding Bill No.
5 100542 and Bill No. 110443.

6 The Chair recognizes Councilman
7 O'Neill regarding Bill No. 110443.

8 COUNCILMAN O'NEILL: Madam
9 Chair, I offer an amendment to Bill No.
10 110443. It's been circulated. I'd like
11 to hand it up.

12 COUNCIL PRESIDENT VERNA: I'm
13 sorry. Did you say it was circulated?

14 COUNCILMAN O'NEILL: Yes. I
15 believe everybody has a copy. If they
16 don't, I have copies here. It's been
17 discussed.

18 COUNCIL PRESIDENT VERNA: Does
19 everybody have copies?

20 COUNCILMAN O'NEILL: If anybody
21 needs a copy, I have it.

22 COUNCIL PRESIDENT VERNA: The
23 Chair recognizes Councilman Kenney.

24 COUNCILMAN KENNEY: Madam
25 President, would it be appropriate to

1 6/8/11 - WHOLE - BILLS 100542 & 110443
2 have an explanation of the amendments for
3 the record so that the record is clear as
4 to what the amendments do?

5 COUNCIL PRESIDENT Verna:
6 Certainly.

7 Councilman O'Neill.

8 COUNCILMAN O'NEILL: I would
9 prefer, instead of having Mr. Auerbach go
10 over, I can say it in a nutshell. The
11 amendment would remove the two-year wait
12 provision after eligibility for pension.
13 It's a two-year wait to enter DROP after
14 eligibility for pension. It would remove
15 it for police and fire employees.

16 COUNCIL PRESIDENT Verna:
17 Councilman Kenney, do you have --

18 COUNCILMAN KENNEY: I wanted it
19 for the record.

20 COUNCIL PRESIDENT Verna: Very
21 well.

22 Councilman O'Neill, are you
23 putting that in a form of a motion?

24 COUNCILMAN O'NEILL: Yes. I
25 would move the adoption of the amendment.

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2 (Duly seconded.)

3 COUNCIL PRESIDENT VERNA: It
4 has been moved and seconded that the
5 amendment as proposed be adopted.

6 All in favor will indicate by
7 saying aye.

8 (Aye.)

9 COUNCIL PRESIDENT VERNA: Those
10 opposed?

11 COUNCILMAN KENNEY: No.

12 COUNCIL PRESIDENT VERNA: So
13 the record will indicate that everyone
14 voted in the affirmative for the
15 exception of Councilman Kenney who voted
16 no.

17 The motion carries.

18 COUNCILMAN O'NEILL: Thank you.

19 COUNCIL PRESIDENT VERNA: The
20 Chair recognizes Councilwoman Tasco.

21 COUNCILWOMAN TASCO: Madam
22 President, I offer several amendments.
23 One is an amendment to Bill No. 110443.
24 The amendment has to do with the
25 effective date of a member's

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2 participation in DROP, and it reads, "The
3 effective date of the member's
4 participation in the DROP shall be the
5 date provided on the member's
6 application, provided that such date
7 shall only be the beginning of a full pay
8 period and shall not be earlier than 90
9 days" -- here is the amendment -- "nor
10 more than 180 days after the date the
11 application has been filed." And because
12 we just found out that people have been
13 pre-registering and we were not aware of
14 that. So this allows them from 90 days
15 up to 180 days to file.

16 COUNCIL PRESIDENT VERNA: Any
17 questions from members of the Committee?

18 (No response.)

19 COUNCILWOMAN TASCO: I move for
20 the adoption of the amendment.

21 (Duly seconded.)

22 COUNCIL PRESIDENT VERNA: It
23 has been moved and seconded that the
24 amendment be adopted.

25 All in favor will indicate by

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2 saying aye.

3 (Aye.)

4 COUNCIL PRESIDENT Verna: Those
5 opposed?

6 (No response.)

7 COUNCIL PRESIDENT Verna: The
8 ayes have it and the motion carries.

9 Councilwoman Tasco.

10 COUNCILWOMAN TESCO: This is an
11 amendment to Bill No. 110443. The Option
12 5 of Section 22-306 of the Code states
13 that, "This Option shall not be available
14 to a member who" -- "at any time" is
15 added -- "has elected to participate in
16 the Deferred Retirement Option Plan under
17 22-310." Added is, "A member who elected
18 Option 5 and is subsequently rehired
19 shall not, after such rehire, be eligible
20 to elect Option 5 again, nor be eligible
21 to participate in the Deferred Retirement
22 Option Plan."

23 Option 5 is if they take the
24 lump sum, they cannot come back, work and
25 then collect that, nor can they

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2 participate in the DROP program again.

3 The second part of that is --

4 COUNCIL PRESIDENT VERNA: Can
5 we vote on that. Is it all part of one
6 amendment?

7 MR. AUERBACH: Yes.

8 COUNCIL PRESIDENT VERNA: Okay.
9 Councilwoman Tasco.

10 COUNCILWOMAN TASCO: The next
11 is a technical amendment -- these are
12 both technical amendments -- that will be
13 added to the bill that we introduced, the
14 110443, which was not added. It adds,
15 "Eligibility of elected officials. No
16 elected official shall be eligible to
17 participate in the DROP, except: (i)
18 this provision shall not affect the DROP
19 eligibility of an elected official who
20 entered the DROP before this subsection
21 became law; and (ii) an official elected
22 to office before September 18, 2009 shall
23 remain eligible to participate in the
24 DROP during such term in office and
25 during any successive term or terms of

1 6/8/11 - WHOLE - BILLS 100542 & 110443
2 office to which such official is
3 reelected."

4 I pass the amendment up.

5 COUNCIL PRESIDENT Verna: Thank
6 you.

7 Any questions from members of
8 the Committee?

9 (No response.)

10 COUNCILWOMAN TASC0: I move for
11 the adoption of the amendments.

12 COUNCIL PRESIDENT Verna: Do I
13 hear a second?

14 (Duly seconded.)

15 COUNCIL PRESIDENT Verna: It
16 has been moved and seconded that the
17 amendments be adopted.

18 All in favor will indicate by
19 saying aye.

20 (Aye.)

21 COUNCIL PRESIDENT Verna: Those
22 opposed?

23 (No response.)

24 COUNCIL PRESIDENT Verna: The
25 ayes have it and the motion carries.

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2 This concludes our public
3 meeting -- the Chair recognizes
4 Councilwoman Tasco.

5 COUNCILWOMAN TASCO: Madam
6 President, I move that Bill 110443, as
7 amended, be reported out of Committee
8 with a favorable recommendation and that
9 the rules of Council be suspended so this
10 bill can be heard at Council's next
11 session.

12 (Duly seconded.)

13 COUNCIL PRESIDENT Verna: It
14 has been moved and seconded that Bill No.
15 110443 be reported out of Committee with
16 a favorable recommendation, as amended;
17 further, that the rules of Council be
18 suspended so as to permit consideration
19 at our next session of Council.

20 All in favor will indicate by
21 saying aye.

22 (Aye.)

23 COUNCIL PRESIDENT Verna: Those
24 opposed?

25 COUNCILMAN KENNEY: No.

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2 COUNCILWOMAN BLACKWELL: No.

3 COUNCIL PRESIDENT VERNA: All
4 right. I just heard one no. Is there
5 another no?

6 Oh, Councilwoman Blackwell.

7 The record will reflect that
8 all of the Councilmembers voted in the
9 affirmative, with the exception of
10 Councilmembers Kenney and Blackwell.

11 Thank you all very much. This
12 concludes our public meeting.

13 (Committee of the Whole
14 concluded at 2:15 p.m.)

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1
2 CERTIFICATE

3 I HEREBY CERTIFY that the
4 proceedings, evidence and objections are
5 contained fully and accurately in the
6 stenographic notes taken by me upon the
7 foregoing matter on June 8, 2011, and that
8 this is a true and correct transcript of same.

9
10
11
12
13 -----
14 MICHELE L. MURPHY
15 RPR-Notary Public
16
17
18

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