

3/30/2022

COUNCIL OF THE CITY OF PHILADELPHIA
COMMITTEE ON TECHNOLOGY AND INFORMATION SERVICES

Remote location using Microsoft® Teams
Wednesday, March 30, 2022
2:00 p.m.

PRESENT:

COUNCILMAN BRIAN J. O'NEILL, CHAIR
COUNCILMAN MARK SQUILLA, VICE-CHAIR
COUNCILMAN ALLAN DOMB
COUNCILMAN DEREK S. GREEN
COUNCILWOMAN HELEN GYM

BILL: 220225

3/30/2022

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- - -

2

COUNCILMAN O'NEILL: Good

3

afternoon. Before we begin the public

4

hearing, I will make the following

5

announcement:

6

Due to the continuing threat to

7

public health from COVID-19, City

8

Council Committees are currently meeting

9

remotely. We are using Microsoft Teams

10

to make these remote hearings possible.

11

Instructions for how the public may view

12

and offer public testimony at public

13

hearings of Council Committees are

14

included in the public hearing notices

15

that are published in the Daily News,

16

Inquirer and Legal Intelligencer prior

17

to the hearing and can be found on

18

PHLCouncil.com. I now note that the

19

hour has come.

20

Clerk, will you please call the

21

roll to take attendance. Members that

22

are in attendance will please indicate

23

that you are present when your name is

24

called. Also, please say a few brief

25

words when responding so that your image

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1 will be displayed on screen when you
2 speak.

3 THE CLERK: Councilmember
4 Green.

5 (No response.)

6 THE CLERK: Councilmember Domb.

7 COUNCILMAN DOMB: Good
8 afternoon, Mr. Chair and colleagues.
9 Thank you.

10 THE CLERK: Councilmember Gym.

11 COUNCILWOMAN GYM: Good
12 afternoon, Mr. Chair and colleagues. I
13 am present.

14 THE CLERK: Councilmember
15 Thomas.

16 (No response.)

17 THE CLERK: Commissioner
18 Squilla.

19 (No response.)

20 THE CLERK: Councilman O'Neill.

21 COUNCILMAN O'NEILL: Present.

22 Did we get Councilman Squilla's presence
23 noted?

24 THE CLERK: Councilmember
25 Squilla is on the call, yes.

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1 COUNCILMAN O'NEILL: Okay. So
2 thank you. A quorum of the Committee --
3 Mark, you're here? Good.

4 COUNCILMAN SQUILLA: I'm here.
5 Sorry about that.

6 COUNCILMAN O'NEILL: Okay.
7 That's all right. A quorum of the
8 Committee is present and this hearing is
9 now called to order. This is the public
10 hearing of the Committee on Technology
11 and Information Services regarding Bill
12 No. 220225.

13 Clerk, will you please read the
14 title of the bill.

15 THE CLERK: Bill No. 220225, an
16 ordinance authorizing the Chief
17 Information Officer for the City of
18 Philadelphia on behalf of the City of
19 Philadelphia to purchase licenses for
20 email, cloud services, enterprise
21 software, data services, security
22 software and other related computing
23 products and services, all under certain
24 terms and conditions.

25 COUNCILMAN O'NEILL: Thank you.

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1 Before we begin to hear testimony from
2 the witnesses we have here today,
3 everyone who has been invited to the
4 meeting to testify should be aware that
5 this public hearing is being recorded.
6 Because the hearing is public,
7 participants and viewers have no
8 reasonable expectation of privacy. By
9 continuing to be in the meeting, you are
10 consenting to being recorded.

11 Additionally, prior to
12 recognizing Members for the questions or
13 comments they have for witnesses, I will
14 note for the record at this time that
15 we'll use the chat feature available in
16 the Microsoft Teams to allow Members to
17 signify that they wish to be recognized.
18 In order to comply with the Sunshine
19 Act, the chat feature must only be used
20 for this purpose.

21 Before I call on the Clerk to
22 call the first witness, rather than the
23 first panel, and recognizing the
24 presence of Councilmember and Committee
25 member Derek Green --

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1 COUNCILMAN GREEN: Thank you.

2 COUNCILMAN O'NEILL: -- thank

3 you, Councilman, would any colleagues

4 like to say anything in advance?

5 (No response.)

6 COUNCILMAN O'NEILL: Okay.

7 Calling our witness, Clerk, will you

8 please call the first witness.

9 THE CLERK: Mark Wheeler.

10 COUNCILMAN O'NEILL: Good

11 afternoon, Mark. Are you connected and

12 ready to proceed? Please state your

13 name for the record and proceed with

14 your testimony.

15 MR. WHEELER: Good afternoon.

16 My name is Mark Wheeler. I'm the Chief

17 Information Officer for the City.

18 COUNCILMAN O'NEILL: Okay. Go

19 ahead with your testimony.

20 MR. WHEELER: All right. Okay.

21 Thank you. Again, good afternoon,

22 Chairperson O'Neill and members of the

23 City Council Committee on Technology and

24 Information Services and members of City

25 Council attending. Joining me today is

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1 Chris Donato. He's the Chief Financial
2 Officer for the Office of Innovation and
3 Technology.

4 I'm here today to testify
5 regarding Bill No. 220225, which does
6 permit the Office of Innovation
7 Technology to enter into a multi-year
8 agreement of up to 60 months with the
9 provider for the licenses for email,
10 cloud services, enterprise software,
11 security software and related cloud
12 computing products. This is a multi-
13 year agreement that will keep the unit
14 pricing consistent for the period of the
15 agreement up to the 60 months.

16 The pricing structure for our
17 previous agreements for the purpose of
18 this software and services had been an
19 agreed-upon price for three years, but
20 provided as a one-year agreement with
21 two one-year renewals. Each one-year
22 renewal has certain built-in price
23 increases.

24 Most individual unit prices had
25 increased for these contracts as little

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1 as 2 percent and as much as 29 percent
2 each year. And by having only the
3 single-year agreement, we see these
4 various price increases year over year.
5 However, multi-year agreement with
6 predetermined cost is desired because
7 it's the most cost-effective manner in
8 which to purchase this type of software
9 and licensing.

10 Based on previous increases,
11 OIT estimates a potential savings of
12 approximately \$460,000 each year over
13 the life of the multi-year agreement.
14 In furtherance of this request,
15 negotiating a multi-year agreement
16 streamlines many administrative
17 processes that would otherwise occur
18 annually. This efficiency allows the
19 OIT, the Law Department and the
20 Procurement Department resources to
21 focus on other administrative functions.

22 I respectfully ask the
23 Committee that sets the rules of Council
24 be waived to allow this bill to be
25 reported out of the Committee and have

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1 its first reading at the next Council
2 session. I now stand available with
3 Chris Donato to answer any questions by
4 members of City Council.

5 COUNCILMAN O'NEILL: I don't
6 have any questions. I think it's pretty
7 straightforward. We're doing the same
8 Microsoft products that we've been
9 doing, including the one we're on now,
10 Teams, and we're going to save
11 substantial amounts of money by doing
12 this. And I congratulate you for
13 bringing this forward.

14 Are there any questions or
15 comments from members of the Committee?

16 (No response.)

17 COUNCILMAN O'NEILL: There
18 being none, Clerk, will you please
19 call -- there is no next panel, I
20 understand, right. This is the only
21 witness?

22 THE CLERK: There are no other
23 witnesses.

24 COUNCILMAN O'NEILL: Okay.
25 There being no further questions from

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1 members of the Committee and no other
2 witnesses to testify, I will ask if
3 there is anyone else present in the
4 hearing whose name we have failed to
5 call and that wishes to offer testimony
6 on the bill being considered today?

7 (No response.)

8 COUNCILMAN O'NEILL: Hearing
9 none, I want to thank our witness and
10 all those others that are participating
11 in case they were needed, and we value
12 your opinions and we appreciate your
13 attendance. I now invite you to please
14 disconnect from the meeting before we go
15 into our public meeting. We will now
16 pause the proceedings briefly as you
17 leave the hearing.

18 MR. WHEELER: Thank you. Thank
19 you, Chairman.

20 COUNCILMAN O'NEILL: Is
21 everybody off, Bobby?

22 THE CLERK: Yes.

23 COUNCILMAN O'NEILL: This
24 concludes the public hearing of the
25 Committee. We will go into a public

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1 meeting to consider the action to be
2 taken on the bill before this Committee
3 today.

4 Clerk, will you please call the
5 roll to take attendance. Members that
6 are in attendance will please indicate
7 that you are present when your name is
8 called and say a few brief words, if you
9 can.

10 THE CLERK: Councilmember
11 Green.

12 (No response.)

13 THE CLERK: Councilmember Domb.

14 (No response.)

15 THE CLERK: Councilmember Gym.

16 COUNCILWOMAN GYM: Present.

17 THE CLERK: Councilmember
18 Thomas.

19 (No response.)

20 THE CLERK: Councilmember
21 Squilla.

22 COUNCILMAN SQUILLA: Good
23 afternoon, Mr. Chair. Present.

24 THE CLERK: Councilman O'Neill.

25 COUNCILMAN O'NEILL: Present.

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1 We are still waiting on the fourth
2 member on the roll call we're presently
3 doing. Either Councilman Green or
4 Councilman Domb; is that my
5 understanding?

6 THE CLERK: Yes.

7 COUNCILMAN O'NEILL: Okay.
8 We'll just give it a few. I'm sure --
9 they may have stepped away.

10 COUNCILMAN SQUILLA: Councilman
11 Green is present. I see him out there.

12 COUNCILMAN O'NEILL: Can you --
13 I see him on mute. He was live a little
14 while ago and so was Councilman Domb.

15 Is Allan back up?

16 COUNCILMAN DOMB: I'm back on.
17 Sorry.

18 COUNCILMAN O'NEILL: Okay.
19 Councilman Domb, thank you. We now have
20 a quorum to get ready to vote.

21 The Chair recognizes
22 Councilmember Squilla for a motion on
23 Bill No. 220225.

24 COUNCILMAN SQUILLA: Thank you,
25 Mr. Chair.

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1 I move that Bill No. 220225 be
2 reported from this Committee with a
3 favorable recommendation and further
4 move that the rules of Council be
5 suspended to permit the first reading of
6 this bill at the next session of
7 Council.

8 COUNCILWOMAN GYM: Second.

9 COUNCILMAN O'NEILL: The Chair
10 notes for the record that Councilmember
11 Gym seconds the motion. It has been
12 moved and properly seconded that Bill
13 No. 220225 be reported from this
14 Committee with a favorable
15 recommendation and further move that the
16 rules of Council be suspended to permit
17 first reading of this bill at the next
18 session of Council.

19 All those in favor of the
20 motion will signify by saying aye.

21 (Aye.)

22 COUNCILMAN O'NEILL: Those
23 opposed?

24 (No response.)

25 COUNCILMAN O'NEILL: The ayes

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1 have it and the motion carries.

2 This concludes the business
3 before the Committee on Technology and
4 Information Services. Thank you all
5 very much for your attendance.

6 COUNCILMAN SQUILLA: Thank you,
7 Mr. Chair.

8 COUNCILMAN O'NEILL: Thank you.
9 Good afternoon.

10 COUNCILMAN DOMB: Thank you.
11 (Committee on Technology and
12 Information Services concluded at
13 2:13 p.m.)
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1 C E R T I F I C A T I O N

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TANEHA C. CARROLL
Court Reporter - Notary Public

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