

COUNCIL OF THE CITY OF PHILADELPHIA  
COMMITTEE OF THE WHOLE

Room 400, City Hall  
Philadelphia, Pennsylvania  
Thursday, June 11, 2015  
12:45 p.m.

PRESENT:

COUNCIL PRESIDENT DARRELL L. CLARKE  
COUNCILWOMAN CINDY BASS  
COUNCILWOMAN JANNIE BLACKWELL  
COUNCILMAN W. WILSON GOODE, JR.  
COUNCILMAN WILLIAM K. GREENLEE  
COUNCILMAN BOBBY HENON  
COUNCILMAN KENYATTA JOHNSON  
COUNCILMAN CURTIS JONES, JR.  
COUNCILMAN ED NEILSON  
COUNCILMAN DENNIS O'BRIEN  
COUNCILMAN DAVID OH  
COUNCILWOMAN MARIA D. QUINONES-SANCHEZ  
COUNCILWOMAN BLONDELL REYNOLDS BROWN  
COUNCILMAN MARK SQUILLA  
COUNCILWOMAN MARIAN B. TASCO

BILL 150531 - An ordinance authorizing the  
Director of Commerce to enter into Use and  
Lease Agreements between the City and each of  
the airlines servicing Philadelphia  
International Airport...

- - -

1  
2 COUNCIL PRESIDENT CLARKE: Good  
3 afternoon. The hearing is called to  
4 order. I recognize the presence of a  
5 quorum of Committee members, Committee of  
6 the Whole. This hearing is a  
7 continuation of the June 10th public  
8 hearing of the Committee of the Whole to  
9 consider Bill No. 150531 relating to the  
10 Airport Lease and Use Agreement with the  
11 airlines.

12 Mr. Christmas, please read the  
13 title of the bill.

14 THE CLERK: Bill 150531,  
15 authorizing the Director of Commerce to  
16 enter into Use and Lease Agreements  
17 between the City and each of the airlines  
18 servicing Philadelphia International  
19 Airport, under certain terms and  
20 conditions.

21 (Witnesses approached witness  
22 table.)

23 COUNCIL PRESIDENT CLARKE:  
24 Thank you.

25 Good afternoon, gentlemen.

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2                   (Good afternoon.)

3                   COUNCIL PRESIDENT CLARKE: If  
4 you could just state your name for the  
5 record and give your brief testimony.

6                   MR. GALE: Good afternoon,  
7 Council President Clarke and members of  
8 City Council. My name is Mark Gale,  
9 Chief Executive Officer for Philadelphia  
10 International Airport. I'm very pleased  
11 to have the opportunity to testify on  
12 behalf of Bill 150531 regarding the  
13 Airport-Airline Use and Lease Agreement  
14 at the Airport.

15                   You have a full copy of my  
16 testimony, Council President, so I'll  
17 just hit one or two highlights for you,  
18 if you will.

19                   The agreement, Use and Lease  
20 Agreement at the Airport, is a document  
21 that controls the business and financial  
22 arrangements between the Airport and the  
23 airlines, and these agreements have been  
24 in place, various agreements have been in  
25 place like this, for the last 40 years.

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2           The current agreement that we have is set  
3           to expire at the end of this month, end  
4           of June, and we've been negotiating with  
5           our airline partners for many months now  
6           in order to achieve a new agreement,  
7           which would avoid us going in the  
8           direction that we didn't want to go in  
9           into a race by regulation, which raised  
10          significant concerns and risks for the  
11          Airport.

12                    I'm pleased that we've been  
13          able to reach a deal with the airlines  
14          for a five-year term, with two one-year  
15          options. We think that this agreement  
16          provides a lot of flexibility for the  
17          Airport and reflects current best  
18          practices throughout the industry that we  
19          can deploy.

20                    Its financial impact ranges  
21          between 2.758 billion and 4.108 billion  
22          depending upon the length of the term, if  
23          it's five-year, six-year or seven-year.

24                    The revenues collected through  
25          our rates and charges pay to operate and

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2       maintain the Airport facility and finance  
3       capital projects. Under the existing  
4       agreement, the airlines had already  
5       approved \$1.1 billion in new capital  
6       projects, which we've been working on  
7       many of those. This new agreement will  
8       help continue that momentum. In the new  
9       agreement, there's another \$158 million  
10      proposed for various projects - pavement  
11      repairs, doors and windows replacements,  
12      restrooms, air conditioning, roof  
13      repairs, carpets, baggage handling  
14      systems and much more. There's also  
15      other projects that are associated either  
16      with terminal development or the  
17      Airport's Capacity Enhancement Program  
18      that would range between another \$200 and  
19      \$750 million.

20               We believe that this proposed  
21      agreement means the continued growth and  
22      development for the Airport and the City  
23      and will ensure and create jobs. We've  
24      had candid discussions with our  
25      stakeholders from the beginning. I

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2           believe that it represents a good deal  
3           for the Airport, for the City, and for  
4           all the stakeholders involved.

5                       I would ask that the Committee  
6           adopt the proposed amendment to add the  
7           agreement to the bill, the Use and Lease  
8           Agreement to the bill. And with that  
9           amendment, I respectfully ask that the  
10          Committee give this bill its favorable  
11          recommendation and that the rules of  
12          Council be suspended so as to permit  
13          first reading at the next Council  
14          session.

15                     I greatly appreciate the  
16          opportunity to testify before you,  
17          Council President. Thank you.

18                     COUNCIL PRESIDENT CLARKE:

19          Thank you very much, Mr. Gale.

20                     I have one basic question for  
21          you two gentlemen. Do you have an  
22          agreement on issues related to the last  
23          year in terms of discussion as it relates  
24          to wages and workforce?

25                     MR. MINERVA: We do, Council

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2           President. This is Michael Minerva, Vice  
3           President of Government Airport Affairs  
4           for American Airlines here on behalf of  
5           American and the other airlines serving  
6           the Philadelphia International Airport.  
7           And we do have the agreement that you  
8           described.

9                   COUNCIL PRESIDENT CLARKE:

10          Thank you, sir.

11                 MR. MORGAN: Gabe Morgan. I'm  
12          the Vice President of SEIU 32BJ.

13                 We do have an agreement. The  
14          agreement will both ensure that workers  
15          receive the 21st century wage increase  
16          that Council has long fought for them to  
17          have, which we're very excited about, and  
18          also ensures that contractors at the  
19          Airport will follow the law, which we're  
20          also excited about, and American is  
21          sending a strong message to its  
22          contractors to do that.

23                 So we fully support the bill.  
24          We are greatly appreciative of the  
25          Council President for helping facilitate

1           6/11/15 - WHOLE - BILL 150531  
2       a process to help us all reach  
3       compromise, and we greatly appreciate the  
4       support of those Councilmembers who  
5       actually did stand with the Airport  
6       workers.

7                   Thank you.  
8                   (Standing ovation.)

9           COUNCIL PRESIDENT CLARKE: All  
10       right. Thank you. Mr. Morgan, thank you  
11       for your gracious words, but I have to  
12       give credit where credit is due. The  
13       City Council staff did a great job in  
14       making sure that we got the parties  
15       together on a consistent basis, and I  
16       just want to credit them for the great  
17       work they do.

18                   (Applause.)

19       COUNCIL PRESIDENT CLARKE: As  
20       you can see, this poker face gentleman  
21       sitting next to me is clear that he was  
22       in the forefront of those conversations.

23                   I just want to thank you all so  
24       much for working together. I think when  
25       people talk, you end at the end of the

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2           day having the best possible solution.

3           So thank you so much.

4                   Any questions by members of the  
5           Committee?

6                   (No response.)

7                   COUNCIL PRESIDENT CLARKE:

8           Okay. That concludes our public hearing.

9           I can't believe this was this smooth.

10          I'm a little stunned. Thank you.

11                   That concludes our public  
12          hearing, and now we recognize Councilman  
13          Greenlee -- we'll move into our public  
14          meeting for a motion.

15                   The Chair recognizes  
16          Councilmember Greenlee for a motion on  
17          Bill No. 150531.

18                   COUNCILMAN GREENLEE: Thank  
19          you, Mr. Chairman. I move that the  
20          amendment to Bill No. 150531 be adopted  
21          and that the bill, as amended, be  
22          reported from this Committee with a  
23          favorable recommendation and further move  
24          that the rules of Council be suspended so  
25          as to permit first reading this day of

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2           this bill at the next session of Council.

3                   (Duly seconded.)

4           COUNCIL PRESIDENT CLARKE:

5           Thank you. It's been moved and properly  
6           seconded that the amendment to Bill No.  
7           150531 be adopted and that the bill, as  
8           amended, be reported from this Committee  
9           with a favorable recommendation and  
10          further moved that the rules of Council  
11          be suspended to permit first reading of  
12          this bill at the next session of Council.  
13          That will be shortly.

14                   All those in favor say aye.

15                   (Aye.)

16          COUNCIL PRESIDENT CLARKE:

17          Those opposed?

18                   (No response.)

19          COUNCIL PRESIDENT CLARKE: The  
20          ayes have it and the motion carries.

21          Bill No. 150531, as amended, will be  
22          reported from this Committee with a  
23          favorable recommendation and a request  
24          that the rules of Council be suspended to  
25          permit first reading at the next session

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2 of Council.

3           I want to thank all of the  
4 Councilmembers for working very hard over  
5 the last year.

6           (Applause.)

7           COUNCIL PRESIDENT CLARKE: In  
8 particular, thank you all and thank all  
9 of the stakeholders for working on this  
10 very, very important measure. Thank you  
11 all very much.

12           This concludes the public  
13 meeting. Thank you.

14           (Committee of the Whole  
15 concluded at 12:55 p.m.)

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CERTIFICATE

I HEREBY CERTIFY that the  
proceedings, evidence and objections are  
contained fully and accurately in the  
stenographic notes taken by me upon the  
foregoing matter, and that this is a true and  
correct transcript of same.

-----  
MICHELE L. MURPHY  
RPR-Notary Public

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